

## Number of winners by region and award category

Region	Innovation	International Trade	Promoting Opportunity	Sustainable Development	Total
East Midlands	7	13	0	2	<b>22</b>
East of England	7	12	1	3	<b>23</b>
Greater London	3	26	2	6	<b>37</b>
North East	2	7	0	1	<b>10</b>
Northern Ireland	0	3	0	0	<b>3</b>
North West	5	12	1	2	<b>20</b>
Scotland	2	8	0	4	<b>14</b>
South East	5	16	3	6	<b>30</b>
South West	6	11	0	4	<b>21</b>
Wales	1	4	0	0	<b>5</b>
West Midlands	7	14	2	2	<b>25</b>
Yorkshire & The Humber	6	15	0	1	<b>22</b>
			<b>Total</b>		<b>232</b>

County	Innovation	International Trade	Promoting Opportunity	Sustainable Development	Total per County
Aberdeenshire	1	1			2
Angus				1	1
Bedfordshire	2	1			3
Berkshire		1			1
Bristol	1				1
Buckinghamshire	1	5			6
Cambridgeshire	2	5	1		8
Cheshire	2	4		1	7
City of Edinburgh		1			1
City of Glasgow		1			1
Cornwall		1		2	3
County Antrim		1			1

County Down		1			1
County Durham	1	2			3
County Tyrone		1			1
Cumbria	2				2
Derbyshire	3	5		1	9
Devon	1	3		1	5
Dorset		2		1	3
Dumfries and Galloway		1			1
East Sussex		1	1		2
Essex	1	2			3
Gloucestershire	1	2			3
Greater London	3	26	2	6	37
Gwynedd		1			1
Hampshire	1	4		2	7
Herefordshire		1			1
Hertfordshire	1	1		1	3
Highland		2			2
Kent		2	1	1	4
Lancashire		3			3
Leicestershire	3	2			5
Lincolnshire (E Midlands)		2			2
Manchester	1	2	1	1	5
Merseyside		2			2
Mid Glamorgan	1	1			2
Midlothian		1		2	3
Monmouthshire		1			1
Moray				1	1
Norfolk	1	1		1	3
North Yorkshire		1		1	2
Northhamptonshire		1		1	2
Northumberland	1				1
Nottinghamshire	1	3			4

Oxfordshire	1			1	2
Shropshire	2	1	1		4
Somerset	3	2			5
South Glamorgan		1			1
South Yorkshire	2	8		1	11
Staffordshire	1	4		1	6
Suffolk		2		1	3
Surrey	1	2		1	4
Tyne and Wear		4			4
Warwickshire		1			1
West Lothian	1	1			2
West Midlands	2	5	1		8
West Sussex	1	1	1	1	4
West Yorkshire	4	8			12
Wiltshire		1			1
Worcestershire	2	2		1	5
<b>Total</b>	<b>51</b>	<b>141</b>	<b>9</b>	<b>31</b>	<b>232</b>

## Region: East Midlands

## Category: Innovation

<b>Company Name</b>	<b>Elcom Ltd</b>
<b>Address</b>	Unit 9a Queniborough Industrial Estate, Queniborough, Leicester, Leicestershire, LE7 3FP
<b>Website</b>	<a href="http://www.elcomltd.com">www.elcomltd.com</a>
<b>Employees</b>	7
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Anish Patel
<b>Press Contact</b>	Mr Anish Patel
<b>Tel</b>	07546 662 220
<b>Email</b>	ash@elcomltd.com
<b>Press Book Notes</b>	Elcom Ltd, established in 2018, has rapidly expanded to become a leading UK based manufacturer for an array of protective products for industries including automotive, aerospace, electronics and defence.

<b>Company Name</b>	<b>Flexeserve, a trading name and brand of The Alan Nuttall Partnership Ltd</b>
<b>Address</b>	Orchard House, Dodwells Road, Hinckley, Leicestershire, LE10 3BZ
<b>Website</b>	<a href="http://www.flexeserve.com">www.flexeserve.com</a>
<b>Employees</b>	62
<b>Immediate Parent</b>	The Alan Nuttall Partnership
<b>Chief Executive</b>	Mr Jamie Joyce
<b>Press Contact</b>	Mr Warwick Wakefield
<b>Tel</b>	07807 076 927
<b>Email</b>	warwick.wakefield@flexeserve.com

## Press Book Notes

Flexeserve, a brand of The Alan Nuttall Partnership Ltd, is the world expert in hot-holding, advancing how global food operators serve hot food. For over 25 years, it has been manufacturing game-changing hot-holding units. Together with its unique all-encompassing service, Flexeserve Solution, the business has been pushing the boundaries of what hot food-to-go can be. In 1996, its technical experts discovered that convection technology was the only way to truly keep hot food at optimum quality and temperature. It has advanced hot-holding ever since, winning the Queen's Award for Innovation in 2005.

Flexeserve continuously innovates, refining how best to use its unique technology – developing the patented, industry #1 heated display – Flexeserve Zone.

Delivering 'true hot-holding', Flexeserve Zone creates a consistent air temperature throughout each shelf, which can be individually controlled. This unlocks new opportunities for major operators to expand product ranges, achieve unrivalled hold times and reduced food waste, whilst maintaining excellent food quality – for the best possible customer experience.

## Company Name

**Imagesound Limited**

## Address

Dunston Technology Park, Venture Way, Chesterfield, Derbyshire, S41 8NE

## Website

[www.imagesound.com](http://www.imagesound.com)

## Employees

121

## Immediate Parent

IMS Topco Limited

## Chief Executive

Mr Phil Burroughes

## Press Contact

Mr Dave Burton

## Tel

07901 932 409

## Email

dave.burton@imagesound.com

**Press Book Notes**

Imagesound Ltd are a company that was formed in 1998 and provides bespoke media content to large organisations such as retail stores and hotel chains. Traditionally music or video content that is played by clients on their premises was created and distributed on CD or DVD. This is a slow, costly, and limiting method of distribution. The company has developed the Imagesound Management System (IMS); a multi-tenanted cloud platform delivering bespoke media content to clients globally. The platform enables new services and functionality. For example, 2,500 strong leading grocery and convenience chain receive a total of 2,000 store specific updates to content per day. It enables detailed and zonal control over content and delivery across multiple sites e.g., over 2000 luxury hotel sites/zones each having individual control. This level of control can meet local requirements such as the automatic silencing of music based on GPS data during the call to prayer in Islamic countries.

**Company Name****NIMBUS: THE DISABILITY CONSULTANCY SERVICE LTD****Address**

12 Pride Point Drive, Pride Park, Derby, DE24 8BX

**Website**[www.nimbusdisability.com](http://www.nimbusdisability.com)**Employees**

2.5

**Immediate Parent**

Disability Direct

**Chief Executive**

Mr Martin Austin MBE

**Press Contact**

Mr Martin Austin MBE

**Tel**

07875 416 513

**Email**

martin@nimbusdisability.com

**Press Book Notes**

Nimbus: The Disability Consultancy Service Ltd was set up by disabled people in 2006 to advise organisations on how best to meet needs in line with the Disability Discrimination Act. In 2013, Nimbus started working on its innovative Access Card. This is a system for streamlining booking and participation in events. It was created for people with disabilities and the venues that need to accommodate them. Access Card codifies a given person's disability impacts and the mitigation actions required to meet their needs. This codification happens through interviews to understand issues for each cardholder. The company also partners with venues to consider access and publish a free access statement informing disabled customers what to expect. For venue managers, the service streamlines accepting bookings and delivering appropriate access.

**Company Name****Peak NDT Limited****Address**

Unit 1 Enterprise Way, Jubilee Business Park, Derby, Derbyshire, DE21 4BB

**Website**[www.peakndt.com](http://www.peakndt.com)**Employees**

17.6

**Immediate Parent**

Peak Holdings Ltd

**Chief Executive**

Mr Simon Parke

**Press Contact**

Miss Shayma Ouechtati

**Tel**

01332 738 752

**Email**

shayma.ouechtati@peakndt.com

**Press Book Notes**

Peak NDT Limited, established in 1995, develops and manufactures high performance ultrasonic instruments for non-destructive testing. The company has developed a flexible, compact, lightweight and enclosed version of their premium instrument system range incorporating novel solutions to achieve high performance and low power operation. This new product range fits between two established ultrasonic non-destructive testing markets and has opened up new markets for high performance ultrasonic instruments. The company identified a gap between simple handheld units and large integrated high-performance products and saw a need for a mid-price product mainly aimed at industrial inspection and research applications. Their new development includes several innovative features to ensure the highest performance with low power consumption and in a small volume to enable the units to be integrated close to the test item for automated inspection operations.

**Company Name****Oncimmune Holdings plc****Address**MediCity – D6 Building, 1 Thane Road, Nottingham,  
Nottinghamshire, NG90 6BH**Website**[www.oncimmune.com](http://www.oncimmune.com)**Employees**

31

**Immediate Parent****Chief Executive**

Dr Adam M Hill

**Press Contact**

Mr Matthew Hall

**Tel**

07788 111 913

**Email**

matthew.hall@oncimmune.com



**Press Book Notes**

Oncimmune Holdings plc founded in 2004, has developed innovative autoantibody profiling technologies that has enabled it to become a leading immunodiagnostics developer and pharma services provider. Oncimmune's primary focus is on the growing fields of immuno-oncology, autoimmune disease and infectious diseases, and it's pioneering work has created a portfolio of nearly 200 granted and pending patents. This expertise has enabled the company to create unique biomarker technologies which allow the healthcare and life science industry to understand the immune response to therapies, leading to more effective, and safer treatments for patients, as well as to stratify patients for clinical trials, predict patient response to treatment and immune-related adverse events and understand the earliest immune response to diseases. The company's innovations are widely applicable and are having a significant impact on patient treatment and outcomes.

**Company Name**

**Qdos Broker & Underwriting Services Limited trading as Qdos Contractor**

**Address**

The Grange, Grange Avenue, Rearsby, Leicestershire, LE74FY

**Website**

[www.qdoscontractor.com](http://www.qdoscontractor.com)

**Employees**

38

**Immediate Parent**

Qdos Holdings Limited

**Chief Executive**

Mr Seb Maley

**Press Contact**

Mr Benedict Smith

**Tel**

07496 736 688

**Email**

ben@levo.london

## Press Book Notes

Established in 2006, Qdos Broker & Underwriting Services Limited, trading as Qdos Contractor, provides advice and services on employment status regarding IR35 legislation and business insurance to the self-employed market. The service Status Review ensures compliance with complex legislation and helps clients avoid potentially costly mistakes. Initially, the company delivered IR35 advice and assistance to individual contractors responsible for their own employment status. When legislation changed to make the contracting party responsible for ensuring compliance, the business was at risk of losing a significant part its business. The company pivoted its offer from one client group to another and developed new aspects of its service in response to the changing legislation. The service delivered via an online management platform combines expert advice and insurance. It also ensures both the contracting party and the contractors are involved in ensuring an accurate opinion of status is identified.

## Category: International Trade

### Company Name

**Ampetronic Limited**

### Address

Ampetronic Limited, Unit 2, Trentside Business Village, Newark, Nottinghamshire, NG24 4XB

### Website

<https://www.ampetronic.com>

### Employees

41

### Immediate Parent

PIFA Enterprises Limited

### Chief Executive

Mr Julian Pieters

### Press Contact

Mr Christopher Baxter

### Tel

01636 610 062

### Email

chris.baxter@ampetronic.com

**Press Book Notes**

Ampetronic Limited is based in Newark, Nottinghamshire and has been trading since 1987. Its mission is to bring intelligible sound back into the lives of people with hearing loss by improving the quality of installed hearing access equipment. The company produces a wide range of electronic products for hearing accessibility, primarily Audio Induction Loop Systems that can deliver sound direct to hearing aid users. Overseas sales grew by 110% across the six-year period with top markets including the United States, Norway, Australia, Germany and Sweden. It invested in the development of the global standards in Bluetooth technology and new networked digital hearing loop drivers to replace most current analogue products. This helped double sales in the last three years, mostly from overseas. It won the Queen's Award for International Trade in 2014 and the company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Cellomatics Biosciences Limited****Address**

119-122, Stewart Adams Building Biocity,, Pennyfoot Street,  
Nottingham, Nottinghamshire, NG1 1GF

**Website**

[www.cellomaticsbio.com](http://www.cellomaticsbio.com)

**Employees**

7.5

**Immediate Parent****Chief Executive**

Dr Shailendra Singh

**Press Contact**

Dr SHAILENDRA SINGH SINGH

**Tel**

07881 348 359

**Email**

s.singh@cellomaticsbio.com

**Press Book Notes**

Established in 2016 and based in Nottingham, Cellomatics Biosciences Ltd is a privately owned contract research organisation that provides pre-clinical in-vitro testing services for biotechnology & pharmaceutical clients as part of new development programmes. The company focuses on five therapeutic areas, Oncology, Immunoncology, Immunology, Inflammation and Respiratory. Its service offering is grouped into two main areas, analytical assays and bespoke cell-based assays. It has supported 160 projects for 55 clients in 17 countries and overseas sales have grown by 207% with over 50% of all sales exported. The company operates across North America, Europe and the Far East. All sales are managed centrally by the company in the UK. Its main markets are USA, South Korea, Switzerland, Belgium and the Republic of Ireland. Recently the company entered new markets in Austria, Japan, Brazil, India and Hong Kong. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****DEA Aviation Ltd****Address**

Hangar 3, Retford (Gamston) Airport, Retford, Nottinghamshire, DN22 0QL

**Website**[www.dea.aero](http://www.dea.aero)**Employees**

83

**Immediate Parent**

DEA Holdings Limited

**Chief Executive**

Mr Gerald Cooper

**Press Contact**

Mr Gerald Cooper

**Tel**

01777 838 731

**Email**

gerald@dea.aero

**Press Book Notes**

Based at Retford Airport, Nottinghamshire, DEA Aviation Ltd (DEA) is a world leading technology-led provider of specialised aerial data acquisition services. DEA deploys state-of-the-art aerial sensing and digital processing technology in dynamic, challenging environments worldwide and is frequently relied upon to provide critical security services of national importance, demanding class-leading safety and compliance processes. Overseas sales have grown six fold between 2016 and 2021 with 85% of its 2021 revenue from exported services. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Diamond Hard Surfaces Ltd****Address**

Caswell Science and Technology Park, Towcester,  
Northamptonshire, NN12 8EQ

**Website**

[www.diamondhardsurfaces.com](http://www.diamondhardsurfaces.com)

**Employees**

6

**Immediate Parent****Chief Executive**

Mr Chris H Walker

**Press Contact**

Mr Chris H Walker

**Tel**

07774 160 327

**Email**

chris@diamondhardsurfaces.com

**Press Book Notes**

Diamond Hard Surfaces Limited, based in Towcester, Northamptonshire has been trading since 2004. It is a materials technology company and solution provider to high endurance applications of a unique diamond material which give extended life in high temperature, chemically aggressive and abrasive environments. Using its patented processes, it is able to provide components with reduced friction, improved wear resistance and load carrying characteristics over and above traditional materials and other coated surfaces. It works directly with blue chip businesses in 22 countries around the globe in the Electronics, Energy, Aerospace and Chemical processing sectors. Overseas sales grew by almost 200% in the three-year period with top markets including the United States, Israel, France, South Korea and Sweden. The pandemic had a significant impact on the business, however it maintained business continuity and met its customers' needs. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Donald Ward Limited T/A Ward****Address**

Donald Ward House, East Steet, Ilkeston, Derbyshire, DE7 5JB

**Website**[www.ward.com](http://www.ward.com)**Employees**

344

**Immediate Parent**

Ward Group Holdings Limited

**Chief Executive**

Mr David &amp; Michael Ward

**Press Contact**

Mrs Natalie Wain

**Tel**

03453 370 000

**Email**

nwain@ward.com

**Press Book Notes**

Donald Ward Limited is a National Recycling Company which was incorporated in December 1976 although the business commenced trading in the 1940s. The company processes around a million tonnes of materials annually; recycling products such as metals, plastics, glass, cardboard, wood, textiles, soils, and hardcore to ensure its customers fulfil environmental regulations and commitments. Its core business, representing 80% of turnover, is the processing and recycling of metals from a variety of sources, including end-of-life vehicles, and demolition projects. Over the three years to March 2019, overseas sales grew by 84%, a growth rate of 36% per annum. Its five largest markets were, Pakistan, Turkey, India, Hong Kong, and Belgium. It is planning sustainable growth with significant investment into people, processes, equipment, and infrastructure. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Flair Flooring Group Ltd****Address**

Flair Rugs Ltd, Etherow Works, Woolley Bridge Road, Hadfield, Glossop, Derbyshire, SK132NS

**Website**[www.flairrugs.com](http://www.flairrugs.com)**Employees**

128

**Immediate Parent****Chief Executive**

Ms Tina Carswell

**Press Contact**

Mrs Adelle Emsley

**Tel**

07970 865 667

**Email**

adelle.emsley@flairrugs.com

**Press Book Notes**

Glossop based Flair Rugs Ltd. is a family business established originally in 1982 and acquired by new owners in 1984. It designs, sources and supplies rugs from international manufacturers, before shipping them directly to overseas customers or one of its two warehouses in the UK. It works directly with retailers but also wholesalers and distributors. Overseas sales increased by 112% over the three year period with the proportion of goods exported increasing from 5.8% to 8.6%. Flair currently supplies 26 countries, mostly within Europe. Ireland is its largest market followed by France, Romania, Czechia and Poland. Segmentation is important to the company and involves identifying customer needs, past behaviours, demographic profiles, profit potential per segment etc. Flair won the Queen's Award for International Trade 2019 and now wins it again for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Imagesound Limited****Address**

Venture Way, Dunston Technology Park, Chesterfield, Derbyshire, S41 8NE

**Website**[www.imagesound.com](http://www.imagesound.com)**Employees**

121

**Immediate Parent**

IMS Topco Limited

**Chief Executive**

Mr Phil Burroughes

**Press Contact**

Mr Dave Burton

**Tel**

07901 932 409

**Email**

Dave.Burton@imagesound.co.uk



**Press Book Notes**

Chesterfield based Imagesound Ltd. began trading in 1998 with the purpose of enhancing customer experience by using audio and visual channels within its clients' venues, from hotels and leisure to retail and hospitality. It delivers to over 60,000 locations across 152 countries and 9 overseas territories through offices in the UK, Los Angeles, Miami, Dubai, London, Hong Kong and Shanghai, and regional consultants in Tokyo, Bangkok, Bali, Delhi, Casablanca, Vancouver, New York and Sydney. It is the market leader in the UK and is in the top three worldwide. It has focused on growing market share rather than entering new ones, succeeding in growing exports by 55% in three years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Logi-tek (UK) Limited****Address**

Star Lane House, Star Lane, Stamford, Lincolnshire, PE9 1PH

**Website**[www.logi-tek.co.uk](http://www.logi-tek.co.uk)**Employees**

36

**Immediate Parent**

Logi-tek Group Limited

**Chief Executive**

Mr Kevin Fletcher

**Press Contact**

Mr Chris Dodd

**Tel**

07538 490 071

**Email**

chris.dodd@logi-tek.co.uk

**Press Book Notes**

Stamford based Logi-tek (UK) Limited was founded in 2002 as an independent commissioning and technical management consultancy for mechanical and engineering systems. Additional services, including quality assessments, design management and validation and diagnosis analysis, were added and it expanded into new sectors including financial, commercial, pharmaceutical, retail, data centres and museum/heritage. In 2008 it added innovative new client reporting systems and in 2012 it started exporting into Europe on a reactive basis, becoming proactive just four years ago. Overseas sales grew by 283% in the three year period with the proportion of sales derived overseas growing from 39% to 73%. Services are offered in five countries: Finland, the Netherlands, Denmark, Belgium and Sweden. It now plans to expand further, potentially branching out into the Middle East and Africa. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Peak NDT Limited****Address**

Unit 1 Enterprise Way , Jubilee Business Park, Derby, Derbyshire, DE21 4BB

**Website**[www.peakndt.com](http://www.peakndt.com)**Employees**

13.6

**Immediate Parent**

Peak Holdings Ltd

**Chief Executive**

Mr Simon Parke

**Press Contact**

Miss Shayma Ouechtati

**Tel**

01332 738 752

**Email**

shayma.ouechtati@peakndt.com

**Press Book Notes**

Derby based and director-owned Peak NDT Ltd. began trading in 1995 and is a world-leading designer and manufacturer of high performance conventional and phased-array ultrasonic instrumentation used for non-destructive testing in advanced engineering sectors. Its MicroPulse products have been used extensively by leading UK and International research facilities. Peak NDT invests heavily and continuously in Research and Development and won the Queen's Award for Innovation in 2011. Annual overseas sales doubled over three years, growing from 58% to 71% of total turnover. Peak has established customers in most regions of the world, with recent sales channels developed in India, Japan and Singapore. Top markets are Canada, China, Germany, Hong Kong and Switzerland with a new development in place that will increase sales by £2m per annum, mostly overseas. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****PR Marriott Drilling Limited**

Springwater House, Pilsley Road, Danesmoor, Chesterfield,  
Derbyshire, S459BQ

**Website**

[www.marriottdrilling.com](http://www.marriottdrilling.com)

**Employees**

153

**Immediate Parent****Chief Executive**

Mr Jonti Hobday

**Press Contact**

Mr John Beswick

**Tel**

07802 305 971

**Email**

john@marriottdrilling.com

**Press Book Notes**

PR Marriott Drilling Ltd, started in 1991 and is based in Chesterfield, Derbyshire. It is a specialist company providing drilling and associated services to the oil, gas, gas storage, geothermal, geoscience, mining and water industries. The company currently operates in the UK, Switzerland, Kenya, Mozambique, Bolivia and is developing new business in Kuwait and Ethiopia. Over three years to December 2020 exports have grown by 3,294% with exports now representing over 70% of all sales. It has overcome the challenges of Covid-19 which caused delays to contracts as staff engaged in international operations had to isolate on arrival, then isolate again when returning to the UK. Other challenges include shipping delays for equipment due to the pandemic. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Unimed Procurement Services Limited****Address**

190 London Road, Leicester, Leicestershire, LE2 1ND

**Website**[www.unimedps.com](http://www.unimedps.com)**Employees**

6

**Immediate Parent****Chief Executive**

Mr Shameet Thakkar

**Press Contact**

Mr Shameet Thakkar

**Tel**

07957 170 165

**Email**

shameet@unimedps.com

**Press Book Notes**

Based in Leicester, Unimed Procurement Services Ltd. began trading in April 2018. With healthcare equality at its core, the company acts as a procurement agent for humanitarian relief organisations, NGOs and charities. As a business, it triumphs in collaborating with partners to procure quality healthcare supplies and deliver them to global locations. It is regulated and authorised by the Medicines and Health Products Regulatory Agency (MHRA) and holds a Wholesalers Dealers Authorisation. With hard work and dedication, trading has grown by 1,796% over three years, with exports making up 85% of all sales. It distributes to partners in Europe, Africa, South America, Asia and Oceania, with health products delivered to over 25 countries in 2021. Unimed Procurement Services Ltd. has won the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****URBAN APOTHECARY LIMITED****Address**

Unit 12, Park Farm Industrial Estate, Uppingham Road, Billesdon, Leicestershire, LE7 9FN

**Website**

[www.urbanapothecarylondon.com](http://www.urbanapothecarylondon.com)

**Employees**

21

**Immediate Parent****Chief Executive**

Ms Tajinder Banwait

**Press Contact**

Ms Tajinder Banwait

**Tel**

03335 775 288

**Email**

pr@urbanapothecarylondon.com

**Press Book Notes**

Founded in 2012 and based in Billesdon, Leicestershire, Urban Apothecary Limited is an exciting British brand, manufacturing and selling luxury home fragrance and bath and body products in the UK and to thirty international markets. Its products range from candles, diffusers, and room sprays to body products, such as cleansing gels, hand and body lotions and soaps. In response to Covid-19, it launched a luxury hand sanitiser gel. In three years to December 2020, overseas sales have grown by 168% with exports now making up 47% of all sales. Its top five markets are Germany, USA, Hong Kong, Australia, and Japan. It has a clear overseas marketing strategy, in which all distributors hold stock to maximise sales in each territory. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Plum Products Ltd****Address**

The Cliff, Middle St, Lincoln , Lincolnshire, LN1 2YQ

**Website**[www.plumplay.co.uk](http://www.plumplay.co.uk)**Employees**

43

**Immediate Parent**

Plum Products Holdings Pty Ltd

**Chief Executive**

Mr Paul Schaffer

**Press Contact**

Miss Rhiannon Britten

**Tel**

01522 737 147

**Email**

marketing@plumproducts.com

## Press Book Notes

Founded in 1988 by a husband and wife team, Plum Play is a family run business with over 30 years experience. It is based in Lincoln and designs, manufactures and sell Trampolines, Swings, Climbing Frames, Outdoor and Indoor Toys. It focuses on building a strong brand and increasing its market presence. Over six years to December 2020, its overseas sales have grown by 1,009% now making up nearly 40% of all sales. Its top five markets in 2020 were, USA, Canada, Australia Germany, and Holland. Its sells to over 57 countries worldwide. It has seen a huge growth in demand for play equipment as trampolines, climbing frames were the perfect fit for outdoor play. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

## Category: Sustainable Development

### Company Name

**Bambino Mio**

### Address

12 Staveley Way, Brixworth, Northampton, Northamptonshire, NN2 8FB

### Website

[www.bambinomio.co.uk](http://www.bambinomio.co.uk)

### Employees

103

### Immediate Parent

### Chief Executive

Mrs Victoria Williams

### Press Contact

Mrs Victoria Williams

### Tel

07903 146 228

### Email

victoriahewitt@hotmail.com

**Press Book Notes**

Bambino Mio was established in 1997, is based in Brixworth, Northants and employs 103 staff. Its focus is to reduce single-use plastic waste through making reusable nappies the first choice for parents, through accessibility and education. Products also include reusable potty-training essentials, swim products, change bags and nappy change accessories. It has transitioned from a local, family run initiative to an international success story by growing to become one of the world's leading reusable nappy brands, providing sustainable products to parents in over 50 countries and in 2020 was winner of the Queen's Awards for Enterprise in International Trade. Bambino Mio is awarded the Queen's Award for Enterprise in Sustainable Development because it has a strong record its own sustainability as an organisation and has provided inspirational leadership. This is a truly industry-leading company.

**Company Name****Collaborate and Innovate Ltd - trading as Cosy****Address**

Collaborate & Innovate Ltd T/A Cosy Direct, Units 316-318, Fauld Industrial Estate, Fauld Lane, Fauld, Derbyshire, Derbyshire, DE13 9HS

**Website**

[www.cosydirect.com](http://www.cosydirect.com)

**Employees**

67

**Immediate Parent****Chief Executive**

Mr Peter Ellse

**Press Contact**

Mrs Kerry Ganly

**Tel**

07734 723 951

**Email**

kerry@penguinpr.co.uk



## Press Book Notes

Collaborate and Innovate Ltd - trading as Cosy - is a community-minded supplier of ethically produced and environmentally friendly outdoor play equipment founded in 2011 in Fauld, Derbyshire. It has formed effective partnerships, for instance sharing recycling ideas with schools and nurseries. The company works with and encourages teachers to create new ideas. For instance 10,000 rubber tyres a year are re-purposed into mirrors, grass-covered seating, or whiteboard circles. It supports many community projects in the UK and Africa. Overseas activity includes sponsoring children so they can receive schooling in Kenya and Tanzania, helping to pay for new school facilities and funding three sports coaches in The Gambia. Cosy is awarded the Queen's Award for Enterprise in Sustainable Development because it has brought an ethical approach to play by selling sustainable, recycled, responsibly sourced and environmentally friendly educational equipment.

## Region: East of England

## Category: Innovation

<b>Company Name</b>	<b>Bambusa Ltd (Rehook)</b>
<b>Address</b>	Bambusa Ltd, Hethel Engineering Centre, Chapman Way, Norwich, Norfolk, NR14 8FB
<b>Website</b>	<a href="http://www.rehook.bike">www.rehook.bike</a>
<b>Employees</b>	3
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Wayne Taylor
<b>Press Contact</b>	Mr Wayne Taylor
<b>Tel</b>	07877 739 517
<b>Email</b>	hello@rehook.bike
<b>Press Book Notes</b>	Norwich-based Rehook, founded in 2016, produces a range of cycling tools and accessories. The company identified a gap in the market for a tool that cyclists can use to replace dropped chains. The tools' design keeps oil and dirt away from cyclists' hands and clothes, and removes the need to carry disposable gloves or wipes. It can fit into small gaps that fingers can't reach and aims to makes a variety of chain related tasks and jams simpler to resolve. The tool has received many glowing reviews and the business secured an investment when they presented the product on the television show Dragon's Den.

<b>Company Name</b>	<b>Element 1 Engineering Ltd</b>
<b>Address</b>	Unit 32 Sundon Industrial Estate, Dencora Way, Luton, Bedfordshire, LU3 3HP
<b>Website</b>	<a href="http://www.eventuri.net">www.eventuri.net</a>
<b>Employees</b>	16
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Bilal Mahmood

**Press Contact**

Mr Javed Uddin

**Tel**

01582 958 626

**Email**

javed@eventuri.net

**Press Book Notes**

Element 1 Engineering Ltd was formed in 2014 by the founder of the company who had a passion for improving performance engine efficiency. The company were 2019 winners of an award in the International Trade category. A good air intake system nourishes a car's engine with this necessary combustion ingredient. Aftermarket (or post manufacture modification) products are limited in scope, and enthusiasts could not find products to meet the performance gains sought. Using his aeronautical background the founder designed, patented, and launched an innovative reverse mounted cone air filter system to increase engine power. The innovative system allows improved airflow from the filter to the engine resulting in greater efficiency. The designs have been adopted by most major automotive marques and are demonstrably superior to alternatives. The innovation has driven 528% company growth over the past five years.

**Company Name**

**Drivershields UK Limited**

**Address**

6 Salisbury Road, Leigh-on-Sea, Essex, SS9 2JX

**Website**

[www.drivershields.co.uk](http://www.drivershields.co.uk)

**Employees**

3

**Immediate Parent****Chief Executive**

Mrs. Nina Lee

**Press Contact**

Mr. John Lee

**Tel**

07792 151 824

**Email**

info@drivershields.co.uk

**Press Book Notes**

Established in 2003, Drivershields UK Limited's innovation is a solution that addresses concerns for the safety of an individual with learning disability as a passenger in a vehicle and that of the driver. The company recognised that a driver can be at risk of physical harm or distraction while driving with a passenger that becomes agitated. To remove this risk, they developed a unique structure that fits to the front seats of any make / model of vehicle with features for complete adjustability. Shields are moulded (vacuum formed) from 6mm tough clear plastic sheet with separate moulds for driver and passenger seats. Shields fit over and around the driver and front seat passenger, overlapping between the front seats to prevent access through the middle. The design is the subject to the grant of a patent and was developed in conjunction with major national care organisations.

**Company Name****ION Science Ltd****Address**ION Science, The Hive, Butts Lane, Fowlmere, Royston,  
Cambridgeshire, SG8 7SL**Website**[www.ionscience.com](http://www.ionscience.com)**Employees**

89

**Immediate Parent****Chief Executive**

Mr Duncan Johns

**Press Contact**

Miss Emily Lane

**Tel**

01763 208 503

**Email**

emily.lane@ionscience.com

**Press Book Notes**

Ion Science was established in 1989, for the manufacture of superior gas sensors. Their patented innovation is the MiniPID. A gas sensor for the detection of volatile organic compounds using photo-ionisation detection (PID) technology that was originally developed in 2007. Since then, it has provided a platform for multiple product applications, and it remains superior to any comparable product. The MiniPID can be used to detect up to 950 different compounds, many of which pose a serious threat to human health and life if people are exposed. Previously, PID technology had not been harnessed fully in sensor form - certainly not in sufficiently compact form which can be incorporated into gas detection instruments, including wearables, where it can be most effective. Customers who use MiniPID have seen an improvement in their worker health and safety standards, with fewer workers reporting long-term health issues or being subject to over-exposure.

**Company Name****Kane International Ltd****Address**

Kane House, 11 Bessemer Road, Welwyn Garden City,  
Hertfordshire, AL7 1GF

**Website**

[www.kane.co.uk](http://www.kane.co.uk)

**Employees**

113

**Immediate Parent**

Kane Group

**Chief Executive**

Mr Jonathan Kane

**Press Contact**

Mr Jonathan Kane

**Tel**

07770 921 504

**Email**

jonathan.kane@kane.co.uk

**Press Book Notes**

Kane International Ltd (KANE), established in 1981, manufacture, repair and calibrate hand-held emissions testers and boiler flue gas analysers. All analysers must be returned for annual service and recertification to ensure accuracy. KANE developed an innovative service to reduce time taken for yearly analyser service and recertification from up to 15 days to 1 day. During this return period, a gas engineer potentially suffers loss of earnings. The significant time reduction was achieved by developing an in house automated recalibration system and automated online process for invoicing and booking, especially important for customers with multiple analyser compliance issues. The 1 day guaranteed turnaround time ensures engineers suffer minimal interruption to their work.

**Company Name****Todd Research Ltd****Address**

1 Stirling Way, Papworth Business Park, Papworth Everard,  
Cambridgeshire, CB23 3GY

**Website**

[www.toddresearch.co.uk](http://www.toddresearch.co.uk)

**Employees**

13

**Immediate Parent****Chief Executive**

Mr Jason Wakefield

**Press Contact**

Mrs Charlotte Jones

**Tel**

01480 832 202

**Email**

charlotte.jones@toddresearch.co.uk

**Press Book Notes**

For over 50 years, Todd Research Ltd has been designing, manufacturing and supplying x-ray scanners, metal detectors and blast suppression equipment across various public and private market channels. Their Award is for the latest generation of cabinet scanners, the TR15-CT4 which can detect harmful powders and explosives utilising their completely new Colour Trace 4™ software platform. The system provides a new benchmark of threat detection and high-quality image management for compact cabinet scanners. The TR15-CT4 can detect harmful powders such as ricin and anthrax and explosives down to three grams. In addition, the system delivers HD Quality imaging using new fluoroscopic X-Ray imaging technology and internet connectivity for emergency communications capability. Connectivity has also enabled remote diagnosis and software upgrades. The product has been supplied to every British Embassy worldwide.

**Company Name****VEXO International (UK) Ltd****Address**

6 The Granary Building, Millow Hall Farm, Millow (Dunton),  
Biggleswade, Bedfordshire, SG18 8RH

**Website**

[www.vexoint.com](http://www.vexoint.com)

**Employees**

10

**Immediate Parent****Chief Executive**

Mr Darren Wilkinson

**Press Contact**

Mr Andrew White

**Tel**

07469 173 239

**Email**

andrew.white@vexoint.com

## Press Book Notes

VEXO International (UK) Ltd has been a manufacturer of plumbing and heating supplies since 2010. The company's innovative X-POT multi-functional water conditioning system for commercial heating and cooling systems is a novel and industry award winning patented product, which changed accepted practice in the building services industry. Commercial systems often have multiple devices fitted to remove debris and air, and to facilitate water treatment, thus creating additional costs for installation and maintenance. The multi-functional X-POT product includes magnetic filters, additive dosing pot, dirt and air separator, cartridge, and bag filters - with filtration down to 0.5 micron. These elements work together to remove limescale, magnetite sludge, biofilm and fouling from hydronic heating and cooling systems. The product has a granted patent in eleven territories, including the USA. Successfully replacing conventional devices with a single, easy to install and maintain device which helps users save energy through improved performance and proven energy savings results.

## Category: International Trade

### Company Name

**Agrimech Ltd**

### Address

18 Main Road , Three Holes, Wisbech, Cambridgeshire, PE14 9JS

### Website

[www.agrimech.co.uk](http://www.agrimech.co.uk)

### Employees

14

### Immediate Parent

### Chief Executive

Mrs Belinda Smith

### Press Contact

Mrs Belinda Smith

### Tel

07810 058 905

### Email

belinda@agrimech.co.uk



**Press Book Notes**

Wisbech, Cambridgeshire based Agrimech Ltd was established in 2009 designing and manufacturing automation machinery packing solutions for weighing, sealing, placing and palletising products. In 2019 the company launched the Hydra, the first British-made multi-headed weighing system. Overseas sales grew by over 200% in three years with the proportion of total sales generated overseas increasing from 3.9% to 13.4%. At a time when UK sales were falling slightly Agrimech became increasingly successful commercially. The company only began exporting in 2018 and has a target to increase this to 40% within the next five years whilst still growing domestic sales. Agrimech focusses entirely on the huge potato growing areas of the USA and Canada which alone offers substantial opportunities for further growth. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Bradman-Lake Ltd****Address**

Common Lane North, Beccles, Suffolk, NR34 9BP

**Website**[www.bradmanlake.com](http://www.bradmanlake.com)**Employees**

170

**Immediate Parent**

Bradman-Lake Group Ltd

**Chief Executive**

Mr John Marlee

**Press Contact**

Mr Daniel Lake

**Tel**

07771 820 682

**Email**

dan.lake@bradmanlake.com

**Press Book Notes**

Beccles, Suffolk based Bradman-Lake Ltd. was established in 2007, bringing together four older brands manufacturing primary packaging, secondary cartoning, end of line case, shrink-wrapping and bakery bagging machines. This enables the company to offer a turnkey packaging service to customers and is the UK's largest manufacturer of automated and robotic packaging machinery. Customers include many well-known international brands. Export sales grew by 167% in the three year period when the proportion of sales achieved overseas grew from 25% to 69%. Bradman Lake has offices in Mumbai and Rock Hill (USA) and 16 active agents. Top markets are India, the USA, Spain, Canada and Jordan. The company has been particularly successful in India, where it has an installed base of machinery representing c.30% of the potential market. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****Cellbond, a division of Encocam Ltd**

5 Stukeley Business Centre, Blackstone Road, Huntingdon,  
Cambridgeshire, PE29 6EF

**Website**

[www.cellbond.com](http://www.cellbond.com)

**Employees**

223

**Immediate Parent**

Encocam Ltd

**Chief Executive**

Dr Mike Ashmead OBE

**Press Contact**

Mrs Wendy Wiltshire Wiltshire

**Tel**

07719 030 705

**Email**

wendy.wiltshire@encocam.com

**Press Book Notes**

Cellbond, a division of Encocam Limited, is based in Huntingdon, Cambridgeshire and has been trading since 1988. It specialises in the design and manufacture of technology based composite structures primarily used in the Automotive sector in controlled crash tests to assess the safety of vehicles occupants and other road users. Products and services include Energy Absorbers, Deformable Crash Test Barriers, Crash Test Dummies, Pedestrian Impactors, Laser Speed Measurement Devices, Calibrated Aluminium Honeycomb, Testing, Finite Element Analysis, Consultancy and the design, build and supply of related certification and calibration equipment. Overseas sales grew by 138% across the six-year period with top markets including China, South Korea, India, Germany, Japan and the United States. It invests in continuous improvement in both machinery and R&D development to keep pace with the market and competitor positions. It won the Queen's Award for International Trade in 2017 and the company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****ESDT Operations Ltd****Address**

Regal House, South Road, Harlow, Essex, CM20 2BL

**Website**[www.spray-dryer.com](http://www.spray-dryer.com)**Employees**

7

**Immediate Parent**

ESDT Holdings Limited

**Chief Executive**

Mr Mike Gorsen

**Press Contact**

MR Gareth Hine

**Tel**

07740 175 272

**Email**

garethh@spray-dryer.com

**Press Book Notes**

Established in 2015 and based in Harlow, ESDT Operations Ltd is a privately owned business which specialises in the design, manufacture and supply of industrial spray drying equipment and solutions for use in the food, dairy, chemical, pharmaceutical and recycling industries globally. It is the UK's premier supplier of spray drying systems with an extensive range of plant and equipment for powder production. The company's services to the client includes sales, design, project management, installation supervision, operator training and commissioning. Overseas sales have grown over three years by 385% and now account for 93% of total sales. The company operates across Europe, USA, Far East, Middle East and Australia. 93% of its overseas business is with the USA and its other top markets are Bahrain, Ukraine and Vietnam. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Element 1 Engineering Ltd****Address**

Unit 32 Sundon Industrial Estate, Dencora Way, Luton, Bedfordshire, LU33HP

**Website**[www.eventuri.net](http://www.eventuri.net)**Employees**

16

**Immediate Parent****Chief Executive**

Mr Bilal Mahmood

**Press Contact**

Mr Javed Uddin

**Tel**

01582 958 626

**Email**

javed@eventuri.net

**Press Book Notes**

Based in Luton, Bedfordshire, Element 1 Engineering trades under the brand name Eventuri and was founded in 2014. The company designs, engineers and manufactures bespoke car intake systems to replace the standard airbox setup from factory. Its market focus is on the high performance car sector like the M power range from BMW and the RS range from Audi. Over the three years to October 2020 its overseas sales have grown 139%. Its main markets are USA, Germany, China, Japan and Belgium. Despite the Covid pandemic, it has achieved record sales figures with the most volume coming from the USA. It was a previous winner of the Queens Award for Enterprise, International Trade in 2019. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Geosense Ltd****Address**

Nova House, Rougham Industrial Estate, Rougham, , Bury St Edmunds, Suffolk, IP30 9ND

**Website**

[www.geosense.co.uk](http://www.geosense.co.uk)

**Employees**

37

**Immediate Parent****Chief Executive**

Mr Tim Clegg

**Press Contact**

Mrs Claire Brown

**Tel**

07584 189 360

**Email**

claire.brown@geosense.co.uk

**Press Book Notes**

Bury St Edmunds based Geosense Ltd. began trading independently in 2013, manufacturing and supplying geotechnical instruments for monitoring the safety and performance of some of the world largest construction projects. From the Paris Metro to the world's largest copper mine, Geosense sensors have been used as part of complex monitoring schemes around the world. Working in a broad range of sectors including Metros, Dams, Mining, Rail, Deep Foundations & critical infrastructure Geosense sensors have been sold to more than 75 countries worldwide and are internationally recognised for their quality and innovation. Growing internationally over the past few years, their key growth markets include Chile, Spain, USA, Germany and Brazil. Overseas sales grew by 59% across the three-year period when the proportion of total sales secured overseas increased from 46% to a high of 60%. Geosense demonstrated significant commercial success across all areas. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Global Plant Genetics Ltd****Address**

PO Box 61, Hunstanton, Norfolk, PE36 9BF

**Website**[www.globalplantgenetics.com](http://www.globalplantgenetics.com)**Employees**

4

**Immediate Parent****Chief Executive**

Mr Nigel "Rupert" Hargreaves

**Press Contact**

Mr Rupert Hargreaves

**Tel**

07469 947 590

**Email**

rupert@globalplantgenetics.com

**Press Book Notes**

Global Plant Genetics Ltd started in 2015, based in Hunstanton, Norfolk. As an Intellectual Property business it contractually represents worldwide rights to new genetics for a range of crops such as strawberries, raspberries, blueberries, blackberries, asparagus, grape rootstocks, wine grapes and nuts, also exporting seeds and plants to seed companies, plant nurseries and growers around the world. The strategy focuses on areas with warmer climates and a high availability of labour, driving growth throughout Europe, South America, Africa and some Asian countries. The company responded to the challenges of overseas travel presented by COVID by investing in targeted marketing support exports in different ways. Overseas sales have grown by 91% over the three-year application period and the proportion of sales exported has increased to 74% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****Kestrel Liner Agencies Ltd****Address**

Kestrel Liner Agencies Ltd, New Kestrel House, Stansted, Essex, CM24 8GF

**Website**[www.kestrel.com](http://www.kestrel.com)**Employees**

63

**Immediate Parent**

Windhover Holdings Ltd

**Chief Executive**

Mr Andrew Thorne

**Press Contact**

Mrs Nicola Thorne

**Tel**

07917 094 752

**Email**

nthorne@kestrel.com

**Press Book Notes**

Established in 1994, with HQ in Stansted, Kestrel Liner Agencies Ltd won Queen's Award for International Trade in 2010 and 2018. The company provides supply chain and logistics management globally offering all types of freight and shipment combinations. It works in niche markets acting as a Liner Agent representing shipping lines which call into certain areas, for example around the Caribbean islands, by booking global cargo that meets up with the Lines vessels in Miami or the Dominican Republic to deliver around the Caribbean. With new Lines s being brought on board such as the giant car carriers from Japan, the company expands its areas of business for all cargo types. Its business is 100% international and overseas sales have grown over three years by 50%. It has management offices in the USA, Hong Kong, South Africa, Namibia, St Vincent & The Grenadines, Barbados, Trinidad, Jamaica and Guyana and Agency offices globally. Wins the Queen's Award for International Trade for Outstanding short term growth.

**Company Name****Pico Technology Ltd****Address**

Pico Technology, James House, Colmworth Business Park, Eaton Socon, Cambridgeshire, PE19 8YP

**Website**

[www.picotech.com](http://www.picotech.com)

**Employees**

127

**Immediate Parent**

Pico Technology (Holdings) LTD

**Chief Executive**

Mr Alan Tong

**Press Contact**

Miss Samantha Graham

**Tel**

01480 396 395

**Email**

[gemma@picotech.com](mailto:gemma@picotech.com)



**Press Book Notes**

Eaton Socon, Cambridgeshire based Pico Technology started trading in 1991 designing and manufacturing high-performance PC based oscilloscopes, data loggers, RF equipment and automotive oscilloscopes and kits. These are used by scientists, technicians, engineers and researchers to troubleshoot and validate the performance of their devices and systems. Being PC based allows users to access data from anywhere and is Pico's particular USP. Its automotive diagnostic equipment is used by technicians in the aftermarket and by vehicle manufacturers worldwide to diagnose electrical and electronic faults. Pico exports to over 80 countries through six staffed offices in Europe, the USA and Asia, supporting local distributors. Top markets are the USA, Germany, China, Japan and Switzerland, demonstrating the success of its strategy to focus on technology hotspots. The company won the Queen's Award for International Trade in 2014 and wins again for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****ProtecX Medical Ltd****Address**

1-4 Knowl Piece Business Centre, Knowl Piece, Wilbury Way,  
Hitchin, Hertfordshire, SG4 0TY

**Website**

[www.protecx.co.uk](http://www.protecx.co.uk)

**Employees**

30

**Immediate Parent**

Burlington Medical LLC

**Chief Executive**

Miss Leanne Miller

**Press Contact**

Miss Leanne Miller

**Tel**

07902 321 777

**Email**

leanne.miller@protecx.co.uk

**Press Book Notes**

ProtecX Medical Limited is based in Hitchin, Hertfordshire and has been trading since 2001. It is a leading UK manufacturer in the radiation protection sector. It handcrafts products and can boast some of the quickest delivery times in the market; giving the NHS and international markets access to quality products to keep them safe whilst working with ionizing radiation. It manufactures in compliance with the PPE Regulation (EU) and meets stringent world standard, whilst operating to the ISO 9001 standard. Overseas sales grew by 54% over the three-year period and key markets include Italy, Germany, Australia, Japan and Ireland. The pandemic allowed it to pivot its manufacturing to produce general PPE, such as isolation gowns, visors and fabric face masks. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Ziath Limited****Address**

Unit 2A, Solopark Trading Estate, Station Road, Pamisford,  
Cambridge, Cambridgeshire, CB22 3HB

**Website**

[www.ziath.com](http://www.ziath.com)

**Employees**

17

**Immediate Parent****Chief Executive**

Mr Neil Benn

**Press Contact**

Mr Steve Knight

**Tel**

07768 781 660

**Email**

steve.knight@ziath.com

**Press Book Notes**

Established in Cambridge in 2005, Ziath Ltd designs, manufactures, sells and supports equipment used to track large numbers of chemical and/or biomedical samples. Over 90 percent of sales are products exported to countries around the world including to the USA, Germany, Japan, Australia, India and China. Target sectors for Ziath's products include pharmaceutical, biotechnology, medical diagnostics (including Covid related diagnostics), forensics and agricultural diagnostics. Overseas sales have grown by 69% across the last three years with the percentage exported maintaining at 88%. New clients gained include the International Atomic Energy Agency in Vienna, Austria and the World Health Organisation in Geneva, Switzerland as they purchased equipment to support the roll out of Covid-19 testing to Developing Nations. In response to COVID the company demonstrated great agility recruiting and training staff to build scientific instruments to meet the demand for their products. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****10to8 Ltd****Address**

3 Laundress Lane, Cambridge, Cambridgeshire, CB2  
1SD

**Website**

[www.10to8.com](http://www.10to8.com)

**Employees**

23

**Immediate Parent****Chief Executive**

Mr Matthew Cleevely

**Press Contact**

Ms Claire Hartley

**Tel**

07971 406 469

**Email**

claire.hartley@10to8.com

## Press Book Notes

10to8 Limited is based in Cambridge and started trading in 2011. It is a Software-as-a-Service (SaaS) that provides an appointment management, online booking and automated communications system to customers, across 40 languages. Large clients include banks, recruiters, hospitals and governments, and many small businesses in health and beauty, education and professional services. Overseas sales increased by 253% across the three-year period and key markets include the United States, India, Australia, Canada and Israel. Covid provided an immediate impact on the business and was used as an opportunity to pivot, and capitalise on the situation, by scaling into healthcare sectors and geographically in the Caribbean, North America and EMEA. It is investing in product capability, marketing and sales to grow US healthcare and other scheduling dependent industries to double the business year on year. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

## Category: Promoting Opportunity

### Company Name

**YTKO Ltd**

### Address

Unit 15, E-space North, 181 Wisbech Road,, Littleport, Ely,  
Cambridgeshire, CB6 1RA

### Website

[www.ytko.com](http://www.ytko.com)

### Employees

46

### Immediate Parent

### Chief Executive

Mrs Bev Hurley CBE

### Press Contact

Dr Liz Ratcliffe

### Tel

07540 834 190

### Email

[liz.ratcliffe@ytko.com](mailto:liz.ratcliffe@ytko.com)

## Press Book Notes

YTKO Ltd is a company, with offices throughout Southern England, which started trading in 1978. The company's vision is to demonstrate how a private-sector approach can transform social outcomes. Their 2020 social mission was to support the innovative digital programme Outset Online supports entrepreneurs with mobility issues who are carers or live in rural areas. Over 85% of their activity is not for profit, focusing on disadvantaged individuals living in deprived areas. Their Outset programme, established in 2009, has provided start-up support to over 24,500 people from disadvantaged groups alone. Over half the participants were female, against a national average of 23%, 20% were Black, Asian, and Minority Ethnic (BAME), and over 40% received benefits. Their Enterprising Women programme started in 2006, has reached 45,000 female entrepreneurs. The innovative digital programme Outset Online supports entrepreneurs, including those who are time-poor due to caring responsibilities, or have limited mobility.

## Category: Sustainable Development

<b>Company Name</b>	<b>Burland Technology Solutions Ltd.</b>
<b>Address</b>	2 Delphus, Orion Court, Great Blakenham, Suffolk, IP6 0LW
<b>Website</b>	<a href="http://www.burland.com">www.burland.com</a>
<b>Employees</b>	12
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Richard Vass
<b>Press Contact</b>	Mr Richard Vass
<b>Tel</b>	07872 604 234

**Email**

rvass@burland.com

**Press Book Notes**

Burland Technology started trading in 2008, is based in Great Blakenham, Suffolk, and employs 12 staff. It uses a subcontract manufacturing business model to produce its own designs of power distribution products for use in office fit-out, data centres, retail, and education sectors. In 2017 it stopped fighting competitors using a business model based on components with a short life which were thrown away when offices were altered or refurbished. It has realigned its business model to provide a circular business model based on a Lifetime Warranty and take-back service. This has produced significant positive environmental and cost impacts.

Products include under-floor power track, floor boxes, access grommets, desk power modules, data centre rack power and power/AV units.

Burland is recognised with a third Queen's Award for Enterprise, having achieved awards for International Trade in 2016 and Innovation in 2019. Burland have provided leadership and shown a small business can lead the way and nudge their sector.

**Company Name**

**Monica Vinader Limited**

**Address**

1-8 Holkham Studios Longlands, Holkham Park, Wells-Next-The-Sea, Norfolk, NR23 1SH

**Website**

www.monicavinader.com

**Employees**

226

**Immediate Parent**

**Chief Executive**

Miss Monica Vinader

**Press Contact**

Ms. Cynthia Patnode

**Tel**

unlisted

**Email**

cynthia.patnode@monicavinader.com

**Press Book Notes**

Monica Vinader was founded in 2008 in Wells, Norfolk. It has created a new category of demi-fine jewellery, sitting between fashion and fine jewellery, whilst maintaining a commitment to sustainability. It is a medium-sized company with around 200 employees, striving to have a sustainable impact beyond the size of its business.

It makes good use of third party accreditations to achieve best practice and its activities have a strong alignment with the UN Sustainable Development Goals. It shows exemplary thought leadership in the industry. It very clearly articulates both quantitative and qualitative measures and impacts and it also supports the supply chain and encourages community involvement. Monica Vinader is awarded the Queen's Award for Enterprise in Sustainable Development because it is an exemplary company in an industry that has not traditionally been ethical or sustainable.

**Company Name****WUKA Ltd****Address**

WUKA Ltd, 181a Verulam Road, St Albans, Hertfordshire, AL3 4DR

**Website**[www.wuka.co.uk](http://www.wuka.co.uk)**Employees**

11

**Immediate Parent****Chief Executive**

Ms Rubina Raut N/A

**Press Contact**

Ms Rubina Raut

**Tel**

07429 850 748

**Email**

ruby@wuka.co.uk

## Press Book Notes

Founded in Hemel Hempstead in 2017, WUKA is a female-led company of 11 employees, making affordable, sustainable, reusable and leak-proof period wear. Every aspect of the business is sustainable. The company is carbon-neutral. Packaging is minimised, biodegradable, and printed without bleach. Individual items are wrapped in compostable corn starch bags for hygiene and also easy exchange. FSC certified cards are used for in-store cartons

WUKA regularly donates to schools/nurses to deliver up-to-date information about periods and their social/environmental impact including the City To Sea's Rethink Periods Project - a teacher training programme as part of a period product demonstration programme. It provides a significant boost to education about period issues.

WUKA is awarded the Queen's Award for Enterprise in Sustainable Development because it has an innovative and exemplary programme that covers product, the impact of the company itself and reaches out to consumers, manufacturers and others.



## Region: Greater London

## Category: Innovation

<b>Company Name</b>	<b>Autoflame Engineering Limited</b>
<b>Address</b>	Unit 1-2 Concorde Business Centre, Airport Industrial Estate, Wireless Road, Biggin Hill, Greater London, TN16 3YN
<b>Website</b>	<a href="http://www.autoflame.com">www.autoflame.com</a>
<b>Employees</b>	43
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Steve Kemp
<b>Press Contact</b>	Mr Andrew Bruguier
<b>Tel</b>	01959 578 850
<b>Email</b>	abruguier@autoflame.com
<b>Press Book Notes</b>	Autoflame Engineering Limited is a London business specialising in boiler systems that was established in 1972. In response to the Medium Combustion Plant Directive that came into effect in 2018, which placed increased restrictions on medium sized operators' emissions, the company developed an innovative and highly accurate combustion monitoring system called the Mk8 EGA EVO. For the first time this gave medium sized plant operators constant, as opposed to periodical, monitoring of exhaust gases. The system can be directly linked to burner controls to ensure optimum efficiency is always achieved. This results in fuel savings in addition to ensuring the operator meets emission standards. The system meets global regulatory requirements and has enabled the business to expand into overseas markets such as China and the USA.

<b>Company Name</b>	<b>disguise Technologies Ltd</b>
<b>Address</b>	88-89 Blackfriars Road, London, Greater London, SE1 8HA
<b>Website</b>	<a href="http://www.disguise.one/en/">www.disguise.one/en/</a>

<b>Employees</b>	91
<b>Immediate Parent</b>	Butterfly Topco Limited
<b>Chief Executive</b>	Mr Fernando Kufer
<b>Press Contact</b>	Ms Doris Retfalvi
<b>Tel</b>	020 7234 9840
<b>Email</b>	doris.retfalvi@disguise.one
<b>Press Book Notes</b>	<p>London based disguise Technologies Ltd were formed in 2012 and specialise in creating and delivering digital environments for the creative industries. Traditionally, digital environments have been delivered using green screen photography and post-production implementation. The company's product, rX, delivers live digital environments through computer generation and display using LED panels. The underlying technology that enables this through distributed computing is patent protected. Live backgrounds enable presenters, actors, musicians to react appropriately to their environment without having to imagine what will appear in post-production. The solution enabled a new form of immersive studio environment for Eurosport's coverage of the 2018 Winter Olympics, and adoption has since been accelerated by demand from artists, brands, and organisations to engage remote audiences following the halt in live events in spring 2020. The technology has driven strong company growth commercially and in employee numbers which grew from 36 to 91 over the past five years.</p>

<b>Company Name</b>	<b>Leonardo UK Ltd, Electronics Division, Radar and Advanced Targeting Line of Business</b>
<b>Address</b>	1 Eagle Place, St James's , London, Greater London, SW1Y 6AF
<b>Website</b>	<a href="http://www.uk.leonardo.com/">www.uk.leonardo.com/</a>
<b>Employees</b>	2049
<b>Immediate Parent</b>	Leonardo S.p.A
<b>Chief Executive</b>	Mr Mark Stead

<b>Press Contact</b>	Mr John Stevenson
<b>Tel</b>	07540 628 691
<b>Email</b>	john.stevenson@Leonardo.com
<b>Press Book Notes</b>	Established for almost 60 years, Leonardo UK Ltd is a high profile defence equipment manufacturer. The company operates from six main sites across the country, employing around 7,000 highly skilled people. Their innovation is in infrared countermeasures (IRCM) systems which provide unparalleled protection for aircraft against heat-seeking missile attacks. Typically, such missiles are distracted by the aircraft ejecting pyrotechnic flares. An aircraft has a limited supply of such devices and is vulnerable to attack once expended. The company developed Miysis, which utilises a powerful laser housed in a compact pointer/tracker, enabling fast reaction times and defence against multiple incoming missiles simultaneously. The system overcomes the limitations of current flare technologies. Whilst the technology was available for large aircraft, the company has packaged advanced electro-optical and laser technology into a compact design. This means that it be carried on smaller aircraft such as light battlefield helicopters or larger aircraft where space is a premium.

**Category: International Trade**

<b>Company Name</b>	<b>Alcatel Submarine Networks UK Ltd</b>
<b>Address</b>	Alcatel Submarine Networks, Telcon Way, London, Greater London, SE10 0AG
<b>Website</b>	<a href="http://www.asn.com">www.asn.com</a>
<b>Employees</b>	270
<b>Immediate Parent</b>	Alcatel Submarine Networks SAS
<b>Chief Executive</b>	Mr Tajinder Bhambra
<b>Press Contact</b>	Mr Guillaume Fausten
<b>Tel</b>	+33680 534 223
<b>Email</b>	guillaume.fausten@asn.com

**Press Book Notes**

Founded in 1983 and based in London, Alcatel Submarine Networks UK Ltd (ASN) is wholly owned subsidiary of a French parent Company Alcatel Submarine Networks SAS, part of the Nokia Group. Historically the Greenwich Site has been the key manufacturer of Subsea Telecoms equipment since the 1850's and manufactured the first successful transatlantic cable. It has evolved to follow technology improvements and innovations to be at the forefront of today's global backbone network providers. It provides the core equipment for turnkey global undersea transmission systems, tailored to customer's needs (Telecoms and GAFAM) and is the Centre of Excellence for the manufacture of all the Groups opto-electronic equipment. The systems it supplies span several geographic regions, North and South America, Europe, Africa, Middle East, Asia and Australia, each linking several continents and regions. Its global market share is currently over 33% meaning ASN is the Number 1 provider in this industry. Its overseas sales increased over three years by a total of 118.4%.

**Company Name****Amaia Clothing Ltd****Address**

14 Cale street, London, Greater London, SW3 3QU

**Website**[www.amaiakids.co.uk](http://www.amaiakids.co.uk)**Employees**

5

**Immediate Parent****Chief Executive**

Mrs Amaia Arrieta

**Press Contact**

Mrs Amaia Arrieta

**Tel**

07748 321 511

**Email**

amaia@amaiakids.co.uk

**Press Book Notes**

London based Amaia Clothing Ltd. was established in 2005 as a multi-brand retail store. It is now a top-end childrenswear brand creating and developing its own clothing and accessories which are sold via its website to over 60 countries, through its two stores in London and Shenzhen, key department stores in Japan and increasingly online which alone generates 75% of sales, half of which from overseas. Its top markets are the USA, Japan, Europe, Canada and Australia. Amaia has used the media extensively to promote its products which led to interest from potential overseas partners from the very start of the company. Export sales grew by 307% over the three year period with the proportion of total sales achieved overseas growing from 34% to 58%. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****BABY MORI LIMITED****Address**

Baby Mori Limited Pall Mall Deposits, Unit PL70, 124-128 Barlby Road Ladbroke Grove, London, Greater London, W10 6BL

**Website**

[www.babymori.com/](http://www.babymori.com/)

**Employees**

29

**Immediate Parent****Chief Executive**

Mr Akin Onal

**Press Contact**

Miss Lucy Holmes

**Tel**

07469 704 109

**Email**

lucy@babymori.com

**Press Book Notes**

Established in 2014 and based in London, Baby Mori Ltd is a digitally based direct-to-consumer baby and toddler clothing manufacturer. The founder perfected the company's signature fabric made using natural materials, organic cotton and bamboo and this is the base of the company's business and its selling point. The signature fabric was launched with the creation of the Clever Sleeping Bag followed by Zip-Up Sleepsuits and since created new innovative maternity wear and a line of toys. Overseas sales have increased over three years by over 2000%. The company sells through three website domains covering UK, USA and the Rest of the World. 95% of business is online direct to customer and has a wholesaler business with 290 stockists worldwide, opening a retail store in London. The USA and Europe are currently the company's fastest growing markets. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****B&H Worldwide (Holdings) Ltd****Address**

1 Saxon Way Trading Estate, Harmondsworth, West Drayton,  
Greater London, UB7 0LW

**Website**

[www.bhworldwide.com](http://www.bhworldwide.com)

**Employees**

81

**Immediate Parent**

The Global Logistics Group Ltd

**Chief Executive**

Mr Stuart Allen

**Press Contact**

Mrs Cathy Howe

**Tel**

07885 097 283

**Email**

ch@pilotmarketing.co.uk

**Press Book Notes**

Founded in 1988 and based in West Drayton, B&H Worldwide (Holdings) Ltd moves aerospace assets around the world on behalf of exporters such as airlines, maintenance and repair operators, and spare parts stockists. As a specialist logistics business, the company acts as the intermediary or broker between exporters and shipping companies, airlines, rail, or road haulage companies. The company segments its markets into Europe/Middle East, Asia, Oceania and USA. Over three years overseas sales have increased by a total of 55% and now also account for 55% of all sales. In 2018, the company opened two new offices in Frankfurt and Prague and in the USA, it relocated its Miami operations enabling it to triple available warehouse capacity for customers. In 2020, Melbourne operations expanded catering for the growth in the Oceania region. In Asia it recently expanded doubling capacity in size. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****Blackbird plc****Address**

Blackbird plc, Tuiton House, 27-37 St George's Road, London, Greater London, SW19 4EU

**Website**[www.blackbird.video](http://www.blackbird.video)**Employees**

23

**Immediate Parent****Chief Executive**

Mr Ian McDonough

**Press Contact**

Mr Adrian Lambert

**Tel**

07905 863 352

**Email**

a.lambert@blackbird.video

**Press Book Notes**

Established in 1998 and based in London, Blackbird plc is a SaaS (Software as a Service) developer and seller of Blackbird, the world's fastest, most powerful professional cloud native video editing and publishing platform. Enabling remote editing, Blackbird provides rapid access to video content for the creation of clips, highlights and longer form content to multiple devices and platforms. It is a green technology that generates 91% less carbon than other video editing platforms. Overseas sales have grown by 314% over three years and now account for over 70% of total sales. Sales are concentrated in North America as the region is the world leader in media trends and the adoption of cloud technologies but the company has also won high profile contracts in Australia, Belgium and UAE. Customers are major brands in the sports, news, entertainment and enterprise sectors. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****Bluewater Bio Ltd**

Winchester House, 259-269 Old Marylebone Road, London, Greater London, NW1 5RA

**Website**

[www.bluewaterbio.com](http://www.bluewaterbio.com)

**Employees**

18

**Immediate Parent**

Bluewater Bio Holdings

**Chief Executive**

Mr Richard Haddon

**Press Contact**

Mr Curtis Calliva

**Tel**

07764 463 803

**Email**

curtis.calliva@bluewaterbio.com



**Press Book Notes**

Bluewater Bio Ltd was founded in 2007 and is based at Old Marylebone Road, Paddington, London. It designs and markets proprietary, advanced and environmentally friendly technologies that transform polluted water to a cleanliness that can be safely re-used. In some cases, this replaces the need to use already scarce clean water for activities such as irrigation in agriculture. Over three years between 2018 to 2020, overseas sales have grown by 448%. Its overseas sales are mainly to Bahrain and South Africa, and more recently Saudi Arabia. The company's technology enables it to provide efficient and environmentally friendly cleaning of wastewater, to a standard where it can be reused in locations where space is limited, and populations are growing. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Branding Science Group Ltd****Address**

D2 Dolphin House, Smugglers Way, London, Greater London, SW18 1DE

**Website**[www.branding-science.com](http://www.branding-science.com)**Employees**

50

**Immediate Parent****Chief Executive**

Mr Peter Cunningham

**Press Contact**

Mr Peter Cunningham

**Tel**

07973 638 813

**Email**

peter.cunningham@branding-science.com

**Press Book Notes**

Established in 2002 and based in London, Branding Science Group Ltd is an independent UK headquartered, global insight led consultancy for the life science sector helping Biotech and Pharma launch innovative therapies worldwide. Branding Science Group specialises in helping companies launch innovative therapies in Oncology, Rare Disease and Specialty Care, often working with them early in the drug cycle to ensure the patient is at the heart of decision making. Overseas sales have increased by 205% over six years representing 64% of total sales. It works with the top 20 pharmaceutical companies worldwide and has offices in 12 countries across Europe, North America and the Far East. The USA is the biggest market for the pharmaceutical industry accounting for over 50% of international sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name**

**BullionVault (Galmarley Ltd t/a BullionVault)**

**Address**

BullionVault, 3 Shortlands, London, Greater London, W6 8DA

**Website**

[www.BullionVault.com](http://www.BullionVault.com)

**Employees**

34

**Immediate Parent****Chief Executive**

Mr Robert Glynne BullionVault

**Press Contact**

Mr Adrian Ash

**Tel**

07740 123 121

**Email**

adrian.ash@bullionvault.com

**Press Book Notes**

Established in 2005 and based in London, Galmarley Ltd, t/a BullionVault won the Queen's Award for International Trade in 2013 and for Innovation in 2009. It is the world-leading marketplace for private investors to buy and trade physical precious metals and is used by over 100,000 users internationally. Through its technology, dealing costs are cut compared to traditional coin retailers, with its peer-to-peer platform giving investors of any size direct control of their orders and accounts 24/7 online and via its smartphone apps. Overseas sales have grown over three years by a total of 359% now accounting for 66% of all business. The company has made sales to clients on every continent (including Antarctica). By region its largest market is the Eurozone, North America follows and then Asia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**Coltraco Limited, trading as Coltraco Ultrasonics**

**Address**

46 Mount Street, Mayfair, London, Greater London, W1K 2SA

**Website**

[www.coltraco.com](http://www.coltraco.com)

**Employees**

21

**Immediate Parent****Chief Executive**

Dr Carl Stephen Patrick Hunter OBE

**Press Contact**

Mrs Chloe Barker

**Tel**

020 7629 8475

**Email**

chloe@coltraco.co.uk

**Press Book Notes**

London based Coltraco Limited, trading as Coltraco Ultrasonics, started trading in 1994 is a global company and is principally engaged in the research, design, development, manufacture, integration and sustainment of high-exporting advanced technology systems, products and services. It is also the world's leading manufacturer in the monitoring of gaseous extinguishing systems used to protect these assets.

Coltraco is a leader in technology for infection control in the Portascanner™ COVID19 for hospitals, developed during the pandemic. The company exports to c.120 countries with distributors in 80. Top markets are the USA, Denmark, China, Singapore, Korea and Japan. It exports over 90% of its output and has increased its overseas sales during the period by opening new sectors in markets where it already has a presence. Coltraco won the Queen's Award for International Trade in 2019 and now wins it again for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**European Medical Group LTD trading as European Medical Journal**

**Address**

88 Wood Street, London, Greater London, EC2V 7RS

**Website**

[www.emg-health.com](http://www.emg-health.com)

**Employees**

57

**Immediate Parent**

Gorely Group Ltd

**Chief Executive**

Mr Spencer Gore

**Press Contact**

Mr Marc Koskela

**Tel**

07968 949 855

**Email**

marc.koskela@emjreviews.com

**Press Book Notes**

Based in London, and launched in 2012 the European Medical Group (trading as EMG) is a healthcare publisher for medical professionals.

Since its inception EMG has grown from 2 journals to 19, and to a company with over 60 team members in 2021. Overseas sales have grown by 131% across the last three years and the percentage exported has also risen to 91%. The company's top markets are: USA, Switzerland, Belgium, Germany and The Netherlands. It has also established a new market overseas in South Korea.

COVID-19 presented an unprecedented challenge as pharmaceutical professionals could no longer connect at face-to-face Congresses. In response to this EMG identified the solution was to launch commercially backed webinars and podcasts. The success of these products continued throughout 2020, delivering 32% of gross annual revenue. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Fry-IT Limited****Address**

71-75 Shelton Street, London, Greater London, WC2H 9JQ

**Website**[www.fry-it.com](http://www.fry-it.com)**Employees**

14

**Immediate Parent****Chief Executive**

Dr Zahid Malik

**Press Contact**

Ms Victoria Pereira

**Tel**

07841 904 582

**Email**

victoria@fry-it.com

**Press Book Notes**

FRY-IT Ltd. is based in Holborn, London and was founded in 2000 by three academics from Imperial College London. In 2005, Fry-IT developed a Clinical Patient Record System that was deployed to several NHS trusts.

The company's products are now deployed across the globe, and Fry-IT has seen significant growth, particularly since the start of the COVID-19 Pandemic. It has also diversified from its original medical education market. The company's goal is to become one of the top providers of comprehensive assessment management systems for the full lifecycle of medical students and speciality trainees.

Overseas customers now represent half of all sales growing by 355% over the last three years to 2021. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address**

**FSM LLP t/a Fresh Marketing**

2.07 The Food Exchange, New Covent Garden, London, Greater London, SW8 5EL

**Website**

[www.freshmarketing.co.uk](http://www.freshmarketing.co.uk)

**Employees**

24

**Immediate Parent****Chief Executive**

Mr Barney Mauleverer

**Press Contact**

Mr Barney Mauleverer Mauleverer

**Tel**

07730 496 947

**Email**

barney@freshmarketing.co.uk

**Press Book Notes**

Established in 2006, FSM LLP t/a Fresh Marketing is based at New Covent Garden, London. It is a Limited Liability Partnership operating as a 'collective' export distributor for multiple rapid growth on-trend British brands. These brands share a common desire to innovate, lead, and importantly, gain B-Corporation status (companies with meaningful purpose in the strategy beyond just profit). Focus is on a handful of principled brands and provides them with an unparalleled spring board into leading retailers, food service sites and online stores around the world.

Overseas sales have grown by 53% in the three years to March 2021, growing on average by 25% per annum, and now make up 13.6% of all sales, with key markets in Switzerland, Australia, UAE, Singapore, and Netherlands. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****House of Hackney LTD****Address**

Clergy House, Mark St, London, Greater London, EC2A 4ER

**Website**[www.houseofhackney.com](http://www.houseofhackney.com)**Employees**

33

**Immediate Parent**

HOH Group LTD

**Chief Executive**

Frieda Gormley and Javvy Royle

**Press Contact**

Miss Ellie Hall

**Tel**

07526 245 443

**Email**

ellie@houseofhackney.com

**Press Book Notes**

House of Hackney started in September 2010 and is based in Shoreditch High Street London. Its founders set about designing and producing fabrics and wallpaper that evoked a glorious nostalgia, infusing each room with colour, print and life.

Since the first collection in 2011, House of Hackney has blazed a trail through the magnolia-walled interiors of the 21st century – spearheading a renaissance for painterly prints and exquisite colour. Over the three years to March 2021, overseas sales have grown by 61% and now make up 21% of sales. Its top five markets are United States, France, Norway, Sweden, and Switzerland. It has focused on targeted growth within its key international markets, particularly the USA and France. The company wins the Queen’s Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Inbeeo Ltd****Address**

83 Baker Street, Marylebone, London, W1U 6AG

**Website**<https://inbeeo.com/>**Employees**

8

**Immediate Parent****Chief Executive**

Mr Herve Lilliu

**Press Contact**

Mr Herve Lilliu

**Tel**

07445 044 488

**Email**[herve.lilliu@inbeeo.com](mailto:herve.lilliu@inbeeo.com)



**Press Book Notes**

Established in 2016 and based in London, Inbeeo Ltd is an independent consultancy working with global pharmaceutical, medical device, disease management and digital therapeutics companies to help them reach broad and early access for novel and existing products at an optimal price. The company applies strategic thinking and extensive experience to generate insights through primary and secondary research methods. It works across the product lifecycle, from early portfolio assessment through Phase III clinical trial design, to the product launch, and finally, in support of lifecycle management. Since its inception overseas sales have accounted for over 75% of all sales. Overseas sales over three years have grown by 161% and the company works with eight multinational clients across 30 markets. Its top five markets are Denmark, Switzerland, Belgium, Germany and France and recently the company has entered new markets in the USA and Italy. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****iQualify UK****Address**

11 Selsdon Way, London, Greater London, E14 9GL

**Website**[www.iqualifyuk.com](http://www.iqualifyuk.com)**Employees**

3

**Immediate Parent****Chief Executive**

Mr Ian Fraser

**Press Contact**

Mr Ian Fraser

**Tel**

07905 214 895

**Email**

ian.fraser@iqualifyuk.com

**Press Book Notes**

iQualify UK was established in 2013 and is a London-based college delivering British qualifications through online, distance and blended learning to students worldwide. iQualify UK is accredited by five Ofqual recognised Awarding Organisations (Exam Boards) and offers diplomas in business management and related subjects leading to university degrees. The academic, senior management and some sales staff are based in the UK, whilst other sales, admissions, accounts and student support staff are based in Pakistan, where it has a purpose-built campus that opened in September 2021. It also has sales and support staff in Saudi Arabia and shortly in Kenya, with agents elsewhere in Africa and the Middle East. Export sales grew by 203% in three years to represent almost total sales. Saudi Arabia is its primary market with smaller sales to Jordan, India, South Africa, UAE and New Zealand. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****John McAslan + Partners Limited****Address**

Numbers 7-9, William Road, London, Greater London, NW1 3ER

**Website**[www.mcaslan.co.uk](http://www.mcaslan.co.uk)**Employees**

60

**Immediate Parent**

Caledonia Limited

**Chief Executive**

Mr John McAslan CBE

**Press Contact**

Mrs Natasha Manzaroli

**Tel**

07725 938 041

**Email**

n.manzaroli@mcaslan.co.uk

**Press Book Notes**

Founded in 1993 and based in London, John McAslan + Partners Ltd won the Queen's Award for International Trade in 2014. It is a leading international architectural practice, with offices in Edinburgh, Belfast, and Sydney. It has an extensive portfolio of award-winning multi-sector projects including transportation, hospitality, commercial, residential, educational, cultural, heritage, and landscape: with a reputation for the imaginative regeneration of historic buildings. International examples include the historic Stanislavsky and Bolshevik factories in Moscow, the British Embassy in Algiers and the restoration of the Iron Market in Port-au-Prince, Haiti. Overseas sales have grown by 215% now accounting for 90% of total sales. The company operates worldwide and has projects in seven markets spread over Europe, Middle East, Australia, The Americas, Asia and Africa. winning new commissions in all its major markets and moving into the Saudi Arabian market. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Kimble Applications****Address**

100 Union Street, London, Greater London, SE1 0NL

**Website**[www.kimbleapps.com](http://www.kimbleapps.com)**Employees**

75

**Immediate Parent****Chief Executive**

Mr Michael Speranza

**Press Contact**

Mr Charles Gustine

**Tel**

0203 006 9222

**Email**

charles.gustine@kimbleapps.com

**Press Book Notes**

Kimble Applications started trading in 2011 and is based in London. Kimble provides a cloud-based software product that helps professional services organisations to grow faster and increase their profitability. Kimble focuses on independent management and IT consulting firms and consulting firms embedded within technology businesses. Kimble has set up a subsidiary with three offices in USA, established trading partners in other geographies with a larger concentrations of consulting firms and, in 2021 set up a local sales presence in Germany. All 28 overseas markets were established during the period of entry. Overseas sales have grown by 418% over the six-year application period and the proportion of sales exported in the final year of application was 57% of total sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Missoma Limited****Address**

Studio 12, 2-4 Exmoor Street, London, Greater London, W106BD

**Website**[www.uk.missoma.com](http://www.uk.missoma.com)**Employees**

90

**Immediate Parent****Chief Executive**

Ms Marisa Hordern

**Press Contact**

Miss Lucia Tibbetts

**Tel**

02031 112 303

**Email**

lucia.tibbetts@missoma.com

**Press Book Notes**

Based in Notting Hill in London, Missoma was founded in 2010. It is a fast-growing UK-based demi-fine jewellery brand known for its layering pieces. Products are designed in house and manufactured by a network of carefully selected partners, primarily in India and Thailand. The company believes in quality craftsmanship and fashion-forward design that can be worn everyday. Its turnover has grown rapidly from £1m to £33m in five years, placing Missoma as the fourth fastest growing UK SME on the Sunday Times Fast Track 100 in 2018 and sixth in 2019. In three years to March 2021, export sales have risen by 222% now making up 49% of all sales. Its main markets are USA, China, Germany, Ireland and Australia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Nasco (UK) Ltd****Address**

Unit K, Dean Way, Great Western Industrial Park, Southall, Greater London, UB2 4SB

**Website**[www.nasco-uk.com](http://www.nasco-uk.com)**Employees**

76

**Immediate Parent****Chief Executive**

Mr Suresh Vidani

**Press Contact**

Ms Nisha Khimasia

**Tel**

07958 601 560

**Email**

nisha@nasco-uk.com

**Press Book Notes**

Nasco (UK) Ltd. started in 2004 and has grown to occupy a 16,000 square feet premises in Southall London. It is an export and wholesale company supplying Fast Moving Consumer Goods products to 60 countries worldwide. It sources, stocks and supplies over 8,000 food, drink, toiletries and household items. Its services to customers include logistics support, export documentation and language labelling. In the three years to December 2020 its overseas sales have grown by 63% and now make up 91% of all sales. In 2020, its top five overseas markets were UAE, Nigeria, USA, Saudi Arabia, and India. The company has previously won the Queen's Award for Enterprise, International Trade in 2013, 2014, 2015 and 2016. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Samarkand Group plc/ Samarkand Global Limited****Address**

Unit 13-14, Nelson Trading Estate, Merton, Greater London, SW19 3BL

**Website**[www.samarkand.global](http://www.samarkand.global)**Employees**

54

**Immediate Parent****Chief Executive**

Mr David Hampstead

**Press Contact**

Mr Joe Pederzolli

**Tel**

07715 275 558

**Email**

Joe@almapr.co.uk

**Press Book Notes**

Founded in 2016 and based in London, Samarkand Group plc/Samarkand Global Ltd is a high-growth technology company. It was established to help UK and European brands sell into China. More recently it has expanded into other markets including Japan and South Korea. The business has three different core activities; eCommerce and export services; a technology division creating the software and solutions powering this form of cross border commerce; and a brand ownership division where the company is investing in or acquiring brands with low growth in their domestic markets but high growth potential in international markets. Overseas sales have grown over three years by 379% and now account for 56% of all business. The company has an office in Shanghai, recently opened an office in Tokyo and is now expanding into the Japanese market. Currently 95% of its overseas revenues come from China. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Sybarite UK Limited****Address**

The Aircraft Factory, 100 Cambridge Grove, London, Greater London, W6 0LE

**Website**

[www.sybarite.com](http://www.sybarite.com)

**Employees**

47

**Immediate Parent****Chief Executive**

Mr Simon Mitchell and Mr Torquil McIntosh

**Press Contact**

Ms Jodi Feder

**Tel**

07770 381 915

**Email**

jodi.feder@sybarite.com

**Press Book Notes**

London based Sybarite UK Ltd. started trading in 2002 and is a global architecture and design studio renowned for its work in the fashion world. It partners with visionary operators and developers leading contemporary culture in retail, hospitality and lifestyle. Since 2002 Sybarite has realised some 2,500 projects internationally and actively promotes its Britishness. In 2010-13 Sybarite rebranded the SKP store in China from a mall to a department store, helping it to become the world's most successful global luxury department store. It has since opened three more locations in China and is working on another three, including SKP Chengdu Park, the first retail masterplan of its kind in the world opening 2022. Overseas sales grew by 530% over the six year period with 99% of its sales overseas. Sybarite won the Queens Award for International Trade in 2016 and now wins it again for Outstanding Long Term Growth over the last six years.

**Company Name****V&H Limited trading as Little Moons****Address**

6A Willen Field Road, London, Greater London, NW10 7AQ

**Website**[www.littlemoons.com](http://www.littlemoons.com)**Employees**

139

**Immediate Parent****Chief Executive**

Mr Howard Wong

**Press Contact**

Ms Anna Draper

**Tel**

07890 048 329

**Email**

anna@littlemoons.co.uk



**Press Book Notes**

V&H Limited trading as Little Moons started in 2008 and is based in London. Little Moons is now Europe's leading mochi ice cream brand and is exported to 14 countries, with listings in Carrefour, Edeka, Coop, Globus & Franprix amongst others. The strategy has built a strong brand, established positive retailer relationships and a high consumer connection. In key markets like France, Little Moons built a local team and went directly to retailers, whilst using distributors in other markets. The company demonstrated exceptional agility in response to the challenges presented by COVID, focusing more on the retail side of its business. Overseas sales have grown by 282% over the three-year application period and the proportion of sales exported in the final year was 46%. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****Wanis Limited****Address**

Golden House, Orient Way, London , Greater London, E10 7FE

**Website**[www.wanis.com](http://www.wanis.com)**Employees**

154

**Immediate Parent**

Sara (EU) Limited

**Chief Executive**

Mr Kapil Wadhvani None

**Press Contact**

Ms Emma Macorison

**Tel**

020 8988 1100

**Email**

emma.m@wanis.com

**Press Book Notes**

Wanis Ltd. is a UK based wholesaler of British and global food and drink brands. It started in 1964 when its founder noticed a gap in the market for authentic ethnic foods in UK retail stores. In 1989, the company identified that people living in Europe, and across the world, were looking for British food and drink brands, and so it set up its exporting arm. In the six years to June 2021, overseas sales have grown by 155% and now make up over 13% of sales. The company has a clear and successful strategy by undertaking careful market research to fully understand each market. It has been able to successfully manage the challenges of Brexit and Covid-19. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Ware Motorama Ltd T/A Silverhook****Address**

17 Bates Road, 17, Harold Wood, Greater London, RM3 0JH

**Website**[www.silverhook.co.uk](http://www.silverhook.co.uk)**Employees**

33

**Immediate Parent**

Silverhook holdings Ltd

**Chief Executive**

Mr John Iszatt

**Press Contact**

Mr John Iszatt

**Tel**

01708 330 500

**Email**

520@wipers.co.uk

**Press Book Notes**

London based Ware Motorama Ltd. t/a Silverhook was formed as a private company over sixty years ago as an automotive cash and carry business. It remains a family business, becoming Ware Motorama Ltd. in 1978, then purchased Silverhook Ltd. in 1991, adding a production facility to blend and fill lubricants, additives and cleaners for the automotive trade. Silverhook sources raw materials and chemicals from UK and international sellers which are processed and blended in its plant and then dispensed into containers before selling across the UK, Europe and the rest of the world. Exports grew by 55% in three years. Its top markets are an unusual mix of South Korea, Ireland, Kurdistan, Spain and Lebanon, three of which were only added in the last three years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Wrapology International Ltd****Address**

Wrapology International Ltd, Unit 22, London, Greater London, W3 6UU

**Website**[www.wrapology.com](http://www.wrapology.com)**Employees**

7

**Immediate Parent****Chief Executive**

Ms Annika Bosanquet

**Press Contact**

Mrs Annika Bosanquet

**Tel**

07973 628 287

**Email**

annika@wrapology.com

**Press Book Notes**

London based Wrapology International Ltd. started trading in 2009. It designs, develops, prototypes, manages secondary packaging production and quality control and books/manages all global logistics for high profile international brands across 22 countries. It sources across 14 factories, predominantly in southern China. The Wrapology team is based in the UK, China and Hong Kong, meeting daily over Zoom. The company is particularly proud of its approach to sustainability where it has been successful enough to attract clients who already buy directly from China. Annual overseas sales grew by 369% over six years with the proportion of total revenue derived from exports increasing from 12% to 38%. It sells around the world but predominantly in Europe and Asia, focusing more on expanding market share than on entering new markets. The company wins the Queen's Award for International Trade for Outstanding Long Term Growth in overseas sales over the last six years.

**Company Name****XRail Group Limited****Address**

Plexal – The Press Centre, 14 East Bay Lane, Here East, Queen Elizabeth Olympic Park, London, Greater London, E20 3BS

**Website**

[www.xrailgroup.com](http://www.xrailgroup.com)

**Employees**

28

**Immediate Parent****Chief Executive**

Mr Munir Patel

**Press Contact**

Mrs Ebony Soltani-James

**Tel**

07776 062 079

**Email**

ebony@esjsmartmarketing.co.uk

**Press Book Notes**

Xrail Group Limited started trading in 2011 and is based in London with UK offices in Manchester and Leeds. It is an international engineering consultancy, specialising in rail infrastructure programmes and delivering full turnkey services, from requirements mapping, survey, design, installation, test, commission, entry into service to maintenance. Xrail has developed collaborative relationships with several major companies, establishing a reputation as a partner of choice and is exploring opportunities in various new marketplaces including Portugal, Turkey and Egypt. Xrail was named an Export Champion for sharing railway expertise in Saudi Arabia and Spain. Overseas sales have grown by 2281% over the three-year application period and the proportion of sales exported has increased from under 9% to 73% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Category: Promoting Opportunity****Company Name****Be Onsite Limited****Address**

Regent's Place, 20 Triton Street, London, Greater London, NW1 3BF

**Website**[www.beonsite.org.uk](http://www.beonsite.org.uk)**Employees**

39

**Immediate Parent**

Lendlease Europe Holdings Limited

**Chief Executive**

Mrs Jessica Mellor-Clark

**Press Contact**

Mr Thomas Dearnley-Davison

**Tel**

07889 594 165

**Email**

thomas.dearnleydavison@lendlease.com

**Press Book Notes**

Be Onsite Ltd is a London based not for profit business unit subsidiary of Lendlease. Founded in 2007, the business unit is focused on providing direct employment and removing barriers to work in the construction industry. The business works with disadvantaged individuals, particularly from BAME backgrounds and ex-offenders. Working in close partnership with communities, public, private and third sector organisations, the company provides a combination of opportunities for excluded groups; develops and delivers industry-led training aligned with business needs and modern methods of construction; provides direct employment, and offers industry-wide leadership through sharing best practices and helping others to adopt successful approaches. Since 2017, Be Onsite has supported almost 1400 participants, and it has directly employed 737 people in 64 occupations, with a further 113 employed with supply chain partners.

**Company Name****upReach Charitable Company****Address**

CAN Mezzanine Borough, 7-14 Great Dover Street, London, Greater London, SE1 4YR

**Website**[www.upreach.org.uk](http://www.upreach.org.uk)**Employees**

28

**Immediate Parent****Chief Executive**

Mr John Craven

**Press Contact**

Mr John Craven

**Tel**

07971 274 469

**Email**

john@upreach.org.uk

**Press Book Notes**

upReach Charitable Company, operating in London since 2012, is a social mobility charity supporting undergraduates from disadvantaged backgrounds that do not have support networks to secure aspirational graduate careers. They launched the Student Social Mobility Awards, held annually at the House of Lords since 2018, to celebrate outstanding student achievement and create valuable role models for others. The company offers a range of activities, including CV reviews, practice tests, and mock interviews to prepare Associates for job applications; Video Forums and Skills Workshops that develop essential soft skills; professional mentoring and exclusive Insight Days to provide a taste of the professional world. Fifty-three partner organisations contribute hundreds of mentors who support over a three-year process. In response to Covid restrictions, the company created an Assessed Virtual Internship programme. This helped many students to secure graduate jobs the following year.

**Category: Sustainable Development****Company Name**

**Action Sustainability (trading) ltd, trading as Supply Chain Sustainability School**

**Address**

Action Sustainability, 2nd Floor, Albert House, 256-260 Old Street, London, Greater London, EC1V 9DD

**Website**

[www.supplychainschool.co.uk](http://www.supplychainschool.co.uk)

**Employees**

20

**Immediate Parent**

Action Sustainability

**Chief Executive**

Mr Shaun McCarthy OBE

**Press Contact**

Ms Lydia Higgins

**Tel**

07951 821 563

**Email**

lydia@supplychainschool.co.uk

**Press Book Notes**

Launched in 2012, the Supply Chain Sustainability School is an industry wide collaboration of companies enabling a sustainable built environment through knowledge and collaboration. The School is unique enabling collaboration between competitor companies sharing a supply chain, realising the industry cannot develop the sustainable buildings and infrastructure society needed without more sustainable suppliers. Its free online learning platform gives 50,000 registered users access to 3,000 learning resources, virtual training sessions, diagnostic and bench marking tools to support companies on focusing their sustainability strategies. The School is co-funded by 170 collaborating companies and employs 22 people. Leadership is provided by a School Board of elected representatives, responsible for fiscal governance and strategic direction. A Code of Ethics is signed by all Partners as part of the School Constitution. Awarded the Queen's Award for Enterprise in Sustainable Development for providing evidence of delivering significant environmental, social and economic benefits. Leading on pioneering work to set standards in climate change, modern slavery, social value, sustainable supply chain management

**Company Name****ARC Power Ltd****Address**

11 Crucifix Lane, London, Greater London, SE1 3JW

**Website**[www.arcpower.co](http://www.arcpower.co)**Employees**

47

**Immediate Parent**

ARC Power Ltd

**Chief Executive**

Mr Karl Boyce

**Press Contact**

Mr Karl Boyce

**Tel**

07539 839 393

**Email**

karl.boyce@arcpower.co



**Press Book Notes**

ARC Power is based in London and has 55 employees. It develops, builds, and operates decentralised mini-grids via a modular solar-powered system. This brings affordable, reliable, and clean productive-use energy, to enable communities across the African continent to benefit from the associated sustainable impact of power and the secondary benefits of improved health, education and economic development. The company began activity in 2016 and started trading in 2019 so it is still young. However it has already developed strong partnerships with key organisations specifically around training, micro-financing, greener industrial spaces, and clean cooking initiatives.

ARC is awarded the Queen's Award for Enterprise in Sustainable Development because it demonstrates a strong focus on gender equality and their approach and determination to actively make a difference to under-served communities is exceptional.

**Company Name****Birdsong London****Address**

232 Shoreditch High Street, , Hackney , London, Greater London, E1 6PJ

**Website**

[www.birdsong.london](http://www.birdsong.london)

**Employees**

4

**Immediate Parent****Chief Executive**

Miss Aoise Keogan Nooshabadi

**Press Contact**

Ms Sophie Slater

**Tel**

07972425750

**Email**

sophie@birdsong.london

**Press Book Notes**

Birdsong was established in 2014 in London in response to widespread cuts to women's organisations and now employs four staff who support over 200 makers. It delivers original clothes that are ethical, sustainable, and support migrant, refugee women, survivors of domestic abuse and vulnerable adults. All orders are packed by adults with learning disabilities in Camden, providing meaningful employment to those facing barriers to work. Co-founders Sophie Slater and Susanna Wen provide inspirational leadership and are committed to growing a business that holds sustainability, impact, and responsible consumption at the heart of its operations. The company strategically targets both sustainable textiles for manufacture and works with disadvantaged and marginalised groups. Birdsong has won an impressive number of ethical and sustainability awards. Birdsong is awarded the Queen's Award for Enterprise in Sustainable Development because it has achieved an outstanding range of positive sustainability impacts.

**Company Name****Delphis Eco Ltd****Address**

Delphis Eco Ltd, c/o Sustainable County Hall, 3rd Floor, , Riverside Building County Hall, Westminster Bridge Road, London, Greater London, SE1 7PB

**Website**

[www.delphiseco.com](http://www.delphiseco.com)

**Employees**

10

**Immediate Parent**

Delphis Environmental

**Chief Executive**

Mr Mark Jankovich

**Press Contact**

Mrs Jodi Scott

**Tel**

07423 554 329

**Email**

jodi@delphiseco.com

**Press Book Notes**

Delphis Eco Ltd started trading in 2007 and is based in London. The company supplies UK made, eco-friendly and sustainable cleaning products, It employs ten staff and products are stocked by Waitrose, Robert Dyas and Ocado in the UK and by other national and international stockists. During the Covid-19 pandemic, the company switched production and supplied the increased demand for hand sanitiser and surface sanitiser.

This is a company making a large impact. The customer list is wide, and its collaborative work is particularly commendable, for example, aiming to reach Net Zero by 2030 together with supply chain partners rather than simply in their own operations.

Delphis Eco is awarded the Queen's Award for Enterprise in Sustainable Development because it is both driving sustainable innovation in the supply chain and has directly influenced stakeholders.

**Company Name****FEED FACTORS LIMITED****Address**

The Gallery, Whittaker Avenue, Richmond, Greater London, TW9 1EH

**Website**

[www.feedfactors.com](http://www.feedfactors.com)

**Employees**

11

**Immediate Parent**

The Andersons, Inc.

**Chief Executive**

Mr Jason Hopkinson

**Press Contact**

Miss Veronika Poljaseva

**Tel**

020 8332 1550

**Email**

veronika@feedfactors.com

**Press Book Notes**

Feed Factors Limited was founded in 1994, and it has 11 employees based in Richmond, Surrey. It procures, trades, imports and distributes agricultural commodities for human and animal consumption, specialising in organic grains and oilseeds. It has achieved this by establishing its own exclusive network of storage and warehousing facilities in multiple port locations.

Its business is based on providing organic products whilst also promoting low impact farming. It is committed to supporting both economically and socially the small farm networks throughout the world.

Feed Factors Ltd is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated excellent positive impacts over its 30 years in the organic foodstuffs sector. All products are 100% certified organic and can be traced from farm to store. There is a strong focus on partnerships.

**Company Name****UNION HAND-ROASTED COFFEE****Address**

Union Hand-Roasted Coffee, 7a South Crescent, London, Greater London, E164TL

**Website**

[www.unionroasted.com](http://www.unionroasted.com)

**Employees**

79

**Immediate Parent****Chief Executive**

Dr Steven Macatonia

**Press Contact**

Ms Kerttu Inkeroinen

**Tel**

020 7474 8990

**Email**

Kerttu@unionroasted.com

## Press Book Notes

Union Hand Roasted Coffee is based in London and is one of the largest UK specialty coffee roasters, supplying supermarkets and consumers directly. Founded in 2001 by Jeremy Torz and Steven Macatonia it employs 79 staff and won the Queen's Award for Sustainable Development in 2017. It has an impressive strategy to support small coffee producers both by paying a premium for quality coffee and by supporting community projects. Union has long-term relationships and short, direct supply chains giving traceability and transparency. Coffee is sourced from 40 producer groups of mostly smallholder farmers from 14 countries, representing 13,000 family farms.

The company shows strong leadership internally and externally with a diverse workforce that is proud to work at Union. Overall the company demonstrates an impressive commitment to not only managing direct impacts, but in establishing long-term relationships with coffee producers to ensure that environment and social impacts are maximised.

## Region: North East

### Category: Innovation

<b>Company Name</b>	<b>Osbit Ltd</b>
<b>Address</b>	Osbit Ltd, Broomhaugh House, Riding Mill, Northumberland, NE44 6AW
<b>Website</b>	<a href="http://www.osbit.com">www.osbit.com</a>
<b>Employees</b>	86
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Tony Trapp MBE
<b>Press Contact</b>	Ms Lucy Gardiner
<b>Tel</b>	07734 956 354
<b>Email</b>	lucy.gardiner@osbit.com
<b>Press Book Notes</b>	Osbit has provided specialist energy services to the offshore Oil & Gas and renewable energy industries since 2010. Their innovation is an offshore vessel, deck mounted, Intervention Tension Frame (ITF), enabling efficient and safe activities in the maintenance or closure of wells. The core benefits of the new ITF are that it allows smaller vessels to perform interventions – which lowers the cost and increases efficiency. Their multi-platform design allows for the changing of tools whilst connected and increases the safety of workers. The design overcame several critical challenges, including fatigue analysis and design for an explosive environment. The three working platform levels and walk-to-work gangway installed between the vessel and ITF deliver enhanced, safer access for personnel and increased uptime. This is innovative because it differs from traditional tension frame products, which use dangerous people-riding winches and rope access.

<b>Company Name</b>	<b>Qinov8 UK Limited</b>
<b>Address</b>	Unit 6, Dabble Duck Industrial Estate, Shildon, County Durham, DL4 2RA

<b>Website</b>	<a href="http://www.qinov8.com">www.qinov8.com</a>
<b>Employees</b>	4
<b>Immediate Parent</b>	
<b>Chief Executive</b>	MR MICHAEL QUINN
<b>Press Contact</b>	Mr Michael Quinn
<b>Tel</b>	07429 876 076
<b>Email</b>	michael@qinov8.co.uk
<b>Press Book Notes</b>	Qinov8 UK Limited was established in 2016. The company has developed a product, Aquapea, that is capable of repairing water leaks from inside the pipe without excavating or exposing the pipe. The novel approach was inspired by an experiment blowing tissue paper through a Bic pen, leading to the idea of the flow from the leak drawing the sealant into itself. Previous products that achieve similar results have all been liquids that seal as they flow out of the leak, some permanently kept in the system. Aquapea is fully approved to be used in potable water supplies and offers global benefits, helping to tackle climate change and water scarcity. The leak rate can be monitored during the process, and it takes around 15 minutes to cure. It is introduced without excavating around the leak site; there is no danger of damaging or interrupting other utility supplies.

### Category: International Trade

<b>Company Name</b>	<b>Beanies the Flavour Co Ltd</b>
<b>Address</b>	Faverdale North, Darlington, County Durham, DL3 0PH
<b>Website</b>	<a href="http://www.beaniesflavourco.co.uk">www.beaniesflavourco.co.uk</a>
<b>Employees</b>	49
<b>Immediate Parent</b>	Progress 2019
<b>Chief Executive</b>	Mr John Evans
<b>Press Contact</b>	Mr Mark Stangroom
<b>Tel</b>	07730 498 327
<b>Email</b>	mark.stangroom@beaniesflavourco.com

**Press Book Notes**

Beanies the Flavour Co Ltd started trading in 2013 and is based in Darlington. Beanies is a manufacturing, sales and marketing company whose core product offering comprises flavoured instant coffee, in over 50 flavours. Beanies is also low calorie and sugar free and is certified by the Sugarwise charity. The product range is exported to over 30 countries, serviced by through distributorships, consolidators, via the networks of existing UK customers or direct to retail. The top five overseas markets in the final year of application were Russia, Ireland, Chile, Denmark and Malaysia. Overseas sales have grown by 187% over the six-year application period and the proportion of sales exported in the final year was 12% of total sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****D-Line (Europe) Limited****Address**

Unit A5 Tromso Close, North Shields, Tyne and Wear, NE29 7XH

**Website**[www.d-line-it.com](http://www.d-line-it.com)**Employees**

73

**Immediate Parent****Chief Executive**

Mr Paul Ruddick

**Press Contact**

Mrs Allison Brunton

**Tel**

0191 237 9156

**Email**

allisonb@d-line-it.com



**Press Book Notes**

D-Line (Europe) Limited is based in North Shields, Tyne and Wear and has been trading since 2006. It has a global reputation for innovative cable management products with 26 patents and 75 registered designs, including trunking, cable organisers and fire-rated cable fasteners. DIY and Home Improvement retailers and e-commerce opportunities create strong revenues in key markets. Overseas sales grew by 128% in the three-year period with key markets including the United States, Germany, France, Australia and Spain. The pandemic impacted material availability and inflation which was overcome by investing in extra stockholdings and it appointed a European partner to stock products to seamlessly transition to new trading arrangements. It won the Queen's Award for International Trade in 2020, Innovation in 2021 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Pearson Engineering Ltd****Address**

Pearson Engineering, Armstrong Works, Newcastle upon Tyne, Tyne and Wear, NE15 6UX

**Website**[www.pearson-eng.com](http://www.pearson-eng.com)**Employees**

75

**Immediate Parent**

Reece Group Ltd

**Chief Executive**

Mr Craig Priday

**Press Contact**

Mrs Nicola Irving

**Tel**

07704 075 525

**Email**

nicola.irving@pearson-eng.com

**Press Book Notes**

Pearson Engineering Limited is based in Newcastle upon Tyne, and has been trading since 1985. It provides the Armed Forces with equipment to enhance the capability of its armoured vehicles, to protect lives and to provide a tactical advantage during operations. Products enable armoured vehicles to overcome a range of challenges on the battlefield such as physical obstacles, minefields and improvised explosive devices (IEDs). Customers are constantly evolving, new technologies and threats emerge so it invests heavily in Marketing and Research and Development for new product development. Overseas sales grew by 144% over the three-year period and top markets include South Korea, United States, United States Sponsored Forces, Norway and Canada. It won the Queen's Award for Innovation in 2012, International Trade in 2013 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Roman Ltd****Address**

Whitworth Avenue, Aycliffe Business Park, Newton Aycliffe, County Durham, DL5 6YN

**Website**

[www.roman-showers.com](http://www.roman-showers.com)

**Employees**

243

**Immediate Parent****Chief Executive**

Mr David Osborne

**Press Contact**

Miss Sophie Stanwix

**Tel**

01325 327 961

**Email**

s.stanwix@roman-showers.com

**Press Book Notes**

Based in Newton Aycliffe, County Durham, Roman started in business in 1985 and was initially based around providing colour coordinated glass screens to match bathroom colours. Since then, Roman has evolved into being the largest manufacturer of shower enclosures, wet room panels and bath screens in the UK - and now Europe. Over three years to March 2020 its overseas sales have grown by 46% and exports now make up around 10% of all sales. Its top five markets are Republic of Ireland, Germany, France, Malta and UAE. It also has a subsidiary in Malaysia which provides sales representation across the Asia Pacific region to a focused audience - where it communicates in English and five Chinese dialects The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Semperfli Fly Tying Materials Limited****Address**

Hazel Lodge, 35C Bondgate, Selby, North Yorkshire, YO8 3LX

**Website**[www.semperfli.net](http://www.semperfli.net)**Employees**

19

**Immediate Parent****Chief Executive**

Mrs Ann Kitchener

**Press Contact**

Mrs Ann Kitchener

**Tel**

01757 333 001

**Email**

ann@semperfli.net

**Press Book Notes**

Semperfli Fly Tying Materials Limited is based in Selby, North Yorkshire and has been trading since 2014. It manufactures specialist materials for the craft of fly tying. Fly fishing is a worldwide sport and there is an enthusiastic community who design, create and tie their own fishing flies. It produces threads, wires, yarns plus other dedicated textiles and fibres. It continues to innovate and developed a market leading, virtually unbreakable tying thread called Nano Silk. Outside of fly tying, customers include NASA, film, theatre and the medical world. It is trade only, through distributors and shops in the UK and worldwide and to promote the products it has 80 international Ambassadors. Overseas sales grew by 240% in the three-year period with key markets including the United States, Canada, Norway, the Russian Federation and France. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****SoPost Limited****Address**

The Core, Bath Lane, Newcastle upon Tyne, Tyne and Wear, NE4 5TF

**Website**[www.sopost.com](http://www.sopost.com)**Employees**

30

**Immediate Parent****Chief Executive**

Mr Jonathan Grubin

**Press Contact**

Mr Jonathan Grubin

**Tel**

07783 866 116

**Email**

jonathan@sopost.com

**Press Book Notes**

Founded in 2012 and based in Newcastle upon Tyne, SoPost Ltd is a platform for online product sampling. It has developed a technology solution that allows brands to run effective sampling campaigns online with a focus on relevance, data and analytics. Its partners include the largest beauty and Fast Moving Consumer Groups groups. The platform creates integrated online experiences, handles data capture, order processing, physical fulfilment, analytics, capture and syndication of user generated content, and conversion to purchase post-trial. Overseas sales have grown by 101% and now account for 62% of total sales. The company operates across 20 markets and has overseas offices in New York and Paris and is in the process of opening offices in Germany and Australia. Its primary focus is currently on North America, Europe, Middle East and Africa although it also operates in South Africa and Australia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Sure Purity Limited****Address**

Unit 6, Blaydon Trade Park, Toll Bridge Road, Blaydon, Tyne &amp; Wear, NE21 5TR

**Website**[www.surepurity.com](http://www.surepurity.com)**Employees**

5

**Immediate Parent****Chief Executive**

Mr Gary Robson

**Press Contact**

Mr Gary Robson

**Tel**

07432 151 414

**Email**

gary.robson@surepurity.com

## Press Book Notes

The company was founded in 2016 in Sunderland after its founder, Gary Robson, uncovered a widespread issue concerning carbon dioxide quality used in the carbonation of beverages. Sure Purity Ltd spent 2 years researching and developing an effective solution to resolve this long standing quality concern as it was having a negative impact on product quality and consumer opinion. Today the company is one of only two manufacturers of multi-stage CO2 polishing filtration systems for the beverage industry. The company is present on six continents with sales outlets in 100 countries, selling worldwide through a network of authorised distributors, of which, they have added 22 new distributors in the last 24 months. Overseas sales have grown by 414% across the last three years and the percentage exported has risen to 88%. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

## Category: Sustainable Development

### Company Name

**Bettys & Taylors Group Ltd**

### Address

1 Parliament Street, Harrogate, North Yorkshire, HG1 2QU

### Website

[www.bettysandtaylor.co.uk](http://www.bettysandtaylor.co.uk)

### Employees

1545

### Immediate Parent

### Chief Executive

Ms Rachel Fellows

### Press Contact

Ms Stephanie Antezana Oxley

### Tel

07522 224 478

### Email

Stephanie.antezanaoxley@bettysandtaylor.co.uk

## Press Book Notes

Bettys & Taylors is a 100-year-old family business with three brands: Yorkshire Tea, Taylors of Harrogate and Bettys Café Tea Rooms. It has 1,500 employees and has been granted an award for initiatives implemented across its tea and coffee supply chain. The company won a Queen's Award for Sustainable Development in 2017. Central to the approach is building powerful relationships to address supply chain sustainability which has the greatest footprint and impact of all company activities. Group Board, Shareholders, wider business and suppliers have been engaged in defining outcomes, with the Supply Leadership Team as strategic and implementation partners.

The company's sustainability strategy outlines 20 sustainability outcomes, covering its entire value chain and all stakeholders (suppliers, operations, products, customers, people and communities), and was developed collaboratively by internal experts and stakeholders.

**Region: Northern Ireland**

**Category: International Trade**

<b>Company Name</b>	<b>EDGE Innovate NI Ltd</b>
<b>Address</b>	30 Farlough Road, Dungannon, County Tyrone, BT71 4DT
<b>Website</b>	<a href="http://www.edgeinnovate.com">www.edgeinnovate.com</a>
<b>Employees</b>	158
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr. Darragh Cullen
<b>Press Contact</b>	Mr Adrian Donnelly
<b>Tel</b>	02887 741 888
<b>Email</b>	adrian.donnelly@edgeinnovate.com
<b>Press Book Notes</b>	<p>EDGE Innovate NI Limited is a family run business based in Dungannon, County Tyrone, Northern Ireland and has been trading since 2011. It develops, manufactures and exports equipment for shredding, stacking, screening and sorting primary and secondary raw materials in production processes and recycling. It is a respected player within the competitive material handling and recycling industry, exporting over 250 units in 2020. It designs and manufactures at its headquarters and invested in a new paint shop, which has boosted production capacity by up to 30%. Restricted travel now means it engages customers via webinars, digital exhibitions and online communication tools. Overseas sales grew by 22% in the three-year period with top markets including the United States, Australia, Canada, France and Russia and new markets established in China and South Korea. It won the Queen's Award for International Trade in 2019 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.</p>



<b>Company Name</b>	<b>FinTrU Limited</b>
<b>Address</b>	FinTrU House, 1 Cromac Avenue, The Gasworks, Belfast, County Antrim, BT7 2JA
<b>Website</b>	<a href="http://www.fintru.com">www.fintru.com</a>
<b>Employees</b>	612
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Darragh McCarthy
<b>Press Contact</b>	Mr Conor Donnelly
<b>Tel</b>	02890 767 798
<b>Email</b>	conor.donnelly@fintru.com
<b>Press Book Notes</b>	Established in 2013 and headquartered in Belfast, FinTrU Ltd works in partnership with Investment Banks around the globe to design technology enabled solutions to help them meet regulatory obligations. It specialises in Know Your Customer (KYC), Compliance, Legal, Risk & Controls and Operations and its client base consists of Global Investment Banks based in North America, Europe and Asia. Overseas earnings over six years have increased by over 4,000% and now account for 24% of all sales. The company established itself in the London market; in doing so, it identified specific regulatory areas where its expertise was transferrable to a global stage. Initially through client referrals, FinTrU now partners with global clients in New York, Toronto, Paris, Frankfurt, Tokyo and Madrid. FinTrU has established additional offices in Derry/Londonderry, New York, Maastricht and Dublin, working exclusively with Investment Banks who have a global presence enabling them to span geographic areas in response to its clients' needs. The company wins the Queen's Award for International Trade.

<b>Company Name</b>	<b>SendMyBag (NI) Ltd</b>
<b>Address</b>	20 Hamilton Road, Bangor, County Down, BT204LE
<b>Website</b>	<a href="http://www.sendmybag.com">www.sendmybag.com</a>

**Employees**

33

**Immediate Parent**

VBE Group Ltd

**Chief Executive**

Mr Adam Ewart

**Press Contact**

Mr Adam Ewart

**Tel**

02891 463 006

**Email**

press@sendmybag.com

**Press Book Notes**

Established in 2010 and based in Bangor, SendMyBag (NI) Ltd won the Queen's Award for International Trade in 2018. It is a personal effects shipping service, transporting everything from holiday luggage to relocation shipments and its domestic and international door to door services are now used by customers in over 150 countries. The company service also allows customers to skip bag drop and avoid lengthy baggage carousel waits. For relocation customers, the service allows customers to send their belongings worldwide in a matter of days at a reasonable cost. Overseas earnings have grown over three years by 101% and now account for 71% of total business. The company operates across Europe, USA, Australia and Asia and currently has over 20 stage international markets in development including Mexico, Hong Kong and Qatar. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Region: North West****Category: Innovation**

<b>Company Name</b>	<b>Alertacall Ltd</b>
<b>Address</b>	45 Crescent Road, Windermere, Cumbria, LA23 1BL
<b>Website</b>	<a href="http://www.alertacall.com">www.alertacall.com</a>
<b>Employees</b>	53
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr James Batchelor
<b>Press Contact</b>	Mr James Batchelor
<b>Tel</b>	07814 756 613
<b>Email</b>	james@alertacall.com
<b>Press Book Notes</b>	Alertacall Ltd, established in 2004 helps as many people as possible feel safe, connected and informed. It does this by providing people living in sheltered and supported housing with a touchscreen device that users can use to control access to daily human contact, confirm everything is okay, report repairs and also receive video calls from other people, and door entry systems. The system, which uses wireless technology, can also be used to replace pull cord alerts and provide Internet access to people who otherwise might not have it. This combination of technology and services is innovative and has allowed the business to show strong growth in a market that is understandably cautious with change. There are 103 employees.

<b>Company Name</b>	<b>Chimney Sheep Ltd</b>
<b>Address</b>	25A Solway Trading Estate, Maryport, Cumbria, CA15 8NF
<b>Website</b>	<a href="http://www.chimneysheep.co.uk">www.chimneysheep.co.uk</a>
<b>Employees</b>	11
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Ms Sally Phillips

<b>Press Contact</b>	Ms Sally Phillips
<b>Tel</b>	01900 269 427
<b>Email</b>	sally@chimneysheep.co.uk
<b>Press Book Notes</b>	<p>Chimney Sheep Ltd produces The Chimney Sheep device, a chimney draught excluder, based around a thick woollen felt pad with a recycled and recyclable plastic handle. The device is easily inserted snugly in the chimney aperture, dramatically reducing the airflow by 93%, whilst still allowing enough flow to combat damp. The device and the company were launched in 2012. There are an estimated 11 million chimneys in the UK. These are typically open all year around but are not usually the primary source of room heat. When no fire is burning, open chimneys will remove approximately 5% of household heat. This is a significant loss, contributing to higher heating bills (where other forms of heat are used) and greater overall energy consumption. With no strong competitors and with energy-saving credentials that deliver benefits to customers and the wider environment, this low-tech solution is making a big impact.</p>

<b>Company Name</b>	<b>Data8 Limited</b>
<b>Address</b>	4 Venture Point, Stanney Mill Road, Chester, Cheshire, CH2 4NE
<b>Website</b>	<a href="http://www.data-8.co.uk">www.data-8.co.uk</a>
<b>Employees</b>	20
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Antony Allen
<b>Press Contact</b>	Mr Benjamin Reynolds
<b>Tel</b>	0151 355 4555
<b>Email</b>	benjaminr@data-8.co.uk

**Press Book Notes**

Data8 Limited, that was formed in 2005, is a software company that has created Duplicare, software that is integrated with Microsoft Dynamics 365 to de-duplicate and merge records to improve data quality, save resources, and increase data accuracy. Many companies have large databases containing customer and client records that are incomplete or which contain duplicate records. The large number of records held by some organisations were too big for existing software to manage. Duplicare is designed to work within the Microsoft environment and incorporates fuzzy logic, and custom definitions, enabling the processing of up to 5,000 records simultaneously. The benefits to the organisations that adopt it are clean and accurate databases which help them be more effective and efficient. In addition, it is a key tool in the management and delivery of GDPR requirements.

**Company Name****Informed Solutions Ltd****Address**

Informed Solutions, The Old Bank, Old Market Place, Altrincham, Cheshire, WA14 4PA

**Website**

[www.informed.com](http://www.informed.com)

**Employees**

50

**Immediate Parent**

Informed group Ltd

**Chief Executive**

Mr Seth Finegan

**Press Contact**

Mr Blaise Hammond

**Tel**

07713 684 597

**Email**

blaise.hammond@informed.com

**Press Book Notes**

Formed in 1992, Informed Solutions Ltd are a business that helps public and private organisations successfully transform their digital operations. The company has addressed the long standing problem of Change Management and its slow implementation that public/private organisations are often affected by with InformedTRANSFORM an innovative service that accelerates and de-risks digital business change. It starts with a user centred approach to design the solution rather than considering each business segment separately. It progresses by making changes iteratively (typically in 2 week increments) so that user needs can be continually researched and any issues with the design, quickly addressed. Several unique tools have been developed to assist the process including Blueprinting, to allow the whole transformation to be visualised, Accelerators to reliably assess and deploy technical innovation such as artificial intelligence and data sciences immediately it becomes available, and Agile to assist in the iterative implementation.

**Company Name****OneFile Ltd****Address**

6th Floor Arndale House, Arndale Centre, Manchester, Manchester, M4 3AQ

**Website**[www.onefile.co.uk](http://www.onefile.co.uk)**Employees**

83

**Immediate Parent****Chief Executive**

Mrs Susanna Lawson

**Press Contact**

MR Norikazu Hiramatsu

**Tel**

0161 638 3876

**Email**

nori.hiramatsu@onefile.co.uk

**Press Book Notes**

OneFile Ltd was formed in 2002 and received a Queen's Award in 2017 for its innovative cloud-based learning and development platform. Their latest innovation represents continuous innovation within the company's ePortfolio ecosystem. The Learning Hub is a cloud-based technology for personalised learning that improves teaching quality and learner tracking and engagement. It was created to help organisations adhere to the new apprenticeship standards and solve several significant issues facing training providers and colleges. Based on detailed case studies of customers, the company estimates that an organisation can save between £110,000 to £170,000 a year by using its software to reduce travel time, accommodation, paperwork, and other administration costs. The innovation has become integral to the applicant's commercial success.

**Category: International Trade****Company Name****ApconiX Limited****Address**

3F68, Mereside, Alderley Park, Alderley Edge, Cheshire, SK10 4TG

**Website**[www.apconix.com](http://www.apconix.com)**Employees**

9

**Immediate Parent****Chief Executive**

Dr Richard Knight

**Press Contact**

Dr Richard Knight

**Tel**

07825 145 765

**Email**

richard.knight@apconix.com

**Press Book Notes**

Established in 2015 and based in Alderley Edge, Cheshire, ApconiX Ltd is a consultancy group that advises clients on drug safety, a laboratory that screens new compounds for cardiac safety effects and a target safety assessment (TSA) product that identifies and evaluates potential safety concerns with a new drug target. Overseas sales now represent 73% of total sales and have grown over three years by a total of 113.4%. The company's client base is truly global and includes many of the world's top pharmaceutical and biotech companies, research Institutes, venture capitalists and governmental bodies. It has associates based in Sweden, Germany, Canada and Israel and has opened an office in Gothenburg. Its principal markets are the US, Germany, France, Belgium and Switzerland but it has more recently engaged new clients in less traditional markets such as Turkey, Poland, Singapore and Australia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Bancroft Soft Furnishings Ltd****Address**

Block D, Unit 3, Chamberhall Business Park, Harvard Road, Bury, BL9 0FU

**Website**[www.bancroft-linings.com](http://www.bancroft-linings.com)**Employees**

12

**Immediate Parent****Chief Executive**

Mrs Greta Henderson

**Press Contact**

Ms Mandy Brierley

**Tel**

01274 518 888

**Email**[mandy@bancroft-linings.com](mailto:mandy@bancroft-linings.com)



**Press Book Notes**

Bancroft Soft Furnishings Ltd was formed in 2008 and is based in Bingley, West Yorkshire. Over three years Overseas sales have grown by 44%. They sell a variety of decorative blackouts, Textured Woven Fabrics, Sheers, contract linings and FR Upholstery fabrics. It is now a supplier of soft furnishings to the hospitality, cruise, education, healthcare, and domestic sectors. Its main markets are the United Arab Emirates, Germany, Sweden, Norway, and Croatia. Its future strategy is to build sales to £5 million per annum. For its overseas marketing, it will continue to exhibit at the Heimtextil Show in Frankfurt each year in January. This will enable it to increase the company's profile to existing and new customers and countries. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Cheese Matters Ltd****Address**

16 Larch Grove, Garstang, Lancashire, PR3 1LE

**Website**[www.cheesematters.co.uk](http://www.cheesematters.co.uk)**Employees**

2.5

**Immediate Parent****Chief Executive**

Mr John Carr OBE

**Press Contact**

Mr John Carr

**Tel**

07506 859 254

**Email**

johncheesematters@gmail.com

**Press Book Notes**

Cheese Matters Ltd. was founded by John Carr in March 2017 and is based in Garstang, near Preston Lancashire. With over 30 years' experience in the speciality cheese industry, the company has successfully grown export businesses for numerous small producers. Over the three years from 2018 to June 2021 overseas sales have grown by 80% with exports growing on average by 35.2% per annum and making up 100% of all sales. Its aims to maintain its existing wide supplier base and develop sales primarily through its Dutch subsidiary to increase the company's EU market penetration. It is introducing a range of vegan dairy substitutes, and has also created a new limited liability subsidiaries for two UK based companies in the USA. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**Global Beauty Products Limited trading as Beautiful Brows and Lashes**

**Address**

22A The Matchworks, Speke Road, Garston, Liverpool, Merseyside, L19 2RF

**Website**

[www.beautifulbrowsandlashes.com/](http://www.beautifulbrowsandlashes.com/)

**Employees**

17

**Immediate Parent**

Global beauty Products Ltd

**Chief Executive**

Mr Warren Gavin

**Press Contact**

Mr Colin Laphan

**Tel**

07922 158 779

**Email**

colin.laphan@globalbeautyproductsltd.com

**Press Book Notes**

Established in 2015 in Liverpool, Global Beauty Products Ltd T/A Beautiful Brows and Lashes, is a specialist cosmetics company which develops, manufactures and sells a range of products to professionals in the beauty sector. Their products include a range of eyebrow and lash products for professionals to carry out beauty treatments, including microblading, brow lamination, and lash lift. They now sell their products to 200+ brands around the world. The beauty industry has been using PPE and hand sanitiser long before COVID-19 so they have been manufacturing a range of products to meet this need which expanded in response to the pandemic. Overseas sales have grown by 159% and they currently export to 27 countries. During the past three years, they have identified and established 15 new overseas markets which include: USA, Mexico, Sweden, Slovakia, and Greece. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Idem Safety Switches Ltd****Address**

IDEM Safety Switches Ltd, Ormside Close, Wigan, Lancashire, WN2 4HR

**Website**[www.idemsafety.com](http://www.idemsafety.com)**Employees**

58

**Immediate Parent****Chief Executive**

Mr Medi Mohtasham

**Press Contact**

Mr Gary Fielding

**Tel**

01942 257 070

**Email**

gary.fielding@idemsafety.com

**Press Book Notes**

Idem Safety Switches Limited, is based in Wigan, Greater Manchester and has been trading since 2003. It designs, develops and manufactures a range of Safety Switches, Guard Machine Interlock Switches, Emergency Stop switches and Monitoring Devices. It also produces Trapped-key Interlocks and the world's largest range of grab-wire Rope Safety Switches and Belt Alignment switches for use on conveyors. Sectors include factory automation, robot cells, food production, pharmaceutical, oil and gas, automotive and aerospace. Overseas sales grew by more than 200% in the six-year period with top markets including the United States, the Netherlands, Brazil, Sweden and Germany. It remained open throughout the pandemic to serve "essential" products for use in Pharmaceutical, Food and Beverage and the Packaging Industries. Innovating new products for complex applications is key, with a robust pipeline of new products and expansion into under-served markets. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****IPEC Limited****Address**

IPEC Ltd, Carrington House, 39 Carrington Field Street, Stockport, Cheshire, SK1 3JN

**Website**[www.ipec.co.uk](http://www.ipec.co.uk)**Employees**

24.5

**Immediate Parent****Chief Executive**

Dr Colin Smith

**Press Contact**

Miss Carl Eastham

**Tel**

0161 226 0045

**Email**

sales@ipec.co.uk

**Press Book Notes**

IPEC Limited is based in Stockport, Greater Manchester and has been trading since 1995. It has world-leading technology in on-line Partial Discharge testing of medium voltage, high voltage and extra-high voltage plant, cables, switchgear and accessories, monitoring over 3,500 assets worldwide. Products include simple to use instruments to sophisticated permanently installed systems that can be used to monitor every joint and termination on a cable. It provides leasing, training courses, support packages, testing and value-added services such as installations, warranty and data hosting. Overseas sales grew by 54% in the three-year period with top markets including Saudi Arabia, Austria, China, the United States and South Africa. To provide quality customer support it developed remote services using local distributors and by hosting webinars to maintain contact with existing and potential customers. It won the Queen's Award for International Trade in 2016 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Microbiological Solutions Ltd (T/a MSL)****Address**

Microbiological Solutions Ltd, Gollinrod, Bury, Manchester, BL9 5NB

**Website**[www.msl.io](http://www.msl.io)**Employees**

34

**Immediate Parent****Chief Executive**

Mr Mark Fenn MSL

**Press Contact**

Mrs Helen Maddin

**Tel**

07545 342 737

**Email**

helenm@maddinpr.co.uk

**Press Book Notes**

Microbiological Solutions Limited, trading as MSL, is based in Bury, Greater Manchester and has been trading since 2001. It specialises in the microbiological testing and regulatory compliance of cosmetics, personal care products and biocides. Its customer base spans five continents, including manufacturers, brand owners and raw material suppliers. Expertise include claims substantiation, auditing, consultancy, user trials, disinfectant testing, US Food, Coronavirus testing on textiles, and Drug and Cosmetics Act compliance service with regard to both EU and UK Cosmetic Regulation that came into force in January 2021. Overseas sales grew almost 100% in the three-year period with top markets including the United States, France, Germany, Spain and Italy. Acting for European and US companies requiring testing and regulation of products sourced from China it is evaluating opportunities and market entry costs in China. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Oliver Valvetek Ltd****Address**

Haig House, Parkgate Industiral Estate, Knutsford, Cheshire, WA16 8DX

**Website**[www.valves.co.uk](http://www.valves.co.uk)**Employees**

98

**Immediate Parent****Chief Executive**

Mr Michael Oliver OBE

**Press Contact**

Mrs Sharon Inch

**Tel**

01565 632 636

**Email**

sinch@valves.co.uk

**Press Book Notes**

Oliver Valvetek Limited is based in Knutsford, Cheshire and has been trading since 1994. It is a leading supplier of high-performance oil and gas valves to the world's biggest energy companies, providing engineered-to-order gate, ball and needle valves and instrumentation products for subsea applications. All products are designed, built and tested at the site with remote customer inspection, before being shipped to locations across the globe. All products are qualified to highly regulated operating conditions to ensure at least 25 years operational use in the most demanding environments, including operation at 10,000 feet water depth at 20,000 psi and be completely maintenance free. Overseas sales grew by 101% in the three-year period with top markets including Malaysia, Singapore and Asia Pacific, North America, South America, Norway and Europe. It won the Queen's Award for International Trade in 2012 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Roberts Recycling Ltd****Address**

Roberts recycling ltd, 4 Brickfields, Liverpool, Merseyside, L36 6HY

**Website**[www.robertsrecycling.co.uk](http://www.robertsrecycling.co.uk)**Employees**

17

**Immediate Parent****Chief Executive**

MR Simon Roberts

**Press Contact**

Mrs Denise Roberts

**Tel**

07971 105 440

**Email**

accounts@robertsrecycling.co.uk

**Press Book Notes**

Roberts Recycling Ltd, established in 2012, is based in Huyton, in the Liverpool City Region. The company is an award winning exporter of used clothing, buying and selling unwanted apparel and textiles. Initially trading within the UK market selling to exporters, the company developed its own international trade by exporting goods directly into Europe. Over three years to August 2021 overseas sales increased by 327% with exports now representing 82% of all sales. Poland provides by far the most demand for its products. It previously won the Queen's Award for International Trade in 2019. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Samuelson Wylie Associates Ltd****Address**

4-6 Dalton Square, Lancaster, Lancashire, LA1 1LP

**Website**[www.samuelsonwylie.com](http://www.samuelsonwylie.com)**Employees**

8

**Immediate Parent****Chief Executive**

Mr Ben Samuelson

**Press Contact**

Ms Ellie Hargreaves

**Tel**

07827 999 079

**Email**

ellie@contactswa.com



**Press Book Notes**

Established in 2010 and based in Lancaster, Samuelson Wylie Associates Ltd is a PR and events agency that specialises in the automotive sector. The company has long worked with UK-based automotive manufacturers but it soon became apparent that expansion into Europe was the best option to grow the business. International automotive brands' marketing budgets are centred at their European headquarters and, after testing the market in 2015, the positive impact on the company led to further growth. Overseas sales have increased over three years by 158 per cent and now account for 63 per cent of total sales. The company concentrates on premium automotive brands operating in the UK, Europe and US. Starting with car manufacturers and their offices in the UK and then Germany, followed by the US, SWA is now also working for Swedish and Czech car brands. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the past three years.

**Company Name****S+B UK Ltd****Address**

S+B UK Ltd, Labtec Street, Swinton, Manchester, M278SE

**Website**[www.splusb.co.uk](http://www.splusb.co.uk)**Employees**

52

**Immediate Parent****Chief Executive**

Mr Paul Bentham

**Press Contact**

Mr Liam Serridge

**Tel**

0161 793 9333

**Email**

liam\_serridge@splusb.co.uk

**Press Book Notes**

S+B UK Limited is based in Swinton, Manchester and has been trading since 2006 after a management buy-out. It is a world-leader in the innovative design, quality manufacture and installation of modern educational, laboratory, office furniture and accessories. It is the dominant player in the UK and has a fast-growing international reputation, built on its highly successful export strategy. Educational supplies are its biggest sector and it provides high-quality science laboratory and food technology fittings to every educational authority in the UK as well as many independent schools and colleges. Overseas sales grew by over 400% in the three-year period with top markets including Dubai, Thailand, Hong Kong, the United States and Vietnam. It won the Queen's Award for International Trade in 2016 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Xpel Marketing Ltd****Address**

Unit 7 Towngate Business Centre, Everite Road, Widnes, Cheshire, WA8 8PT

**Website**[www.xpelmarketing.com/](http://www.xpelmarketing.com/)**Employees**

26

**Immediate Parent****Chief Executive**

Mr David Ralph

**Press Contact**

Mr Ashley Symonds

**Tel**

01202 490 500

**Email**

ashley.symonds@solentgroup.co.uk

**Press Book Notes**

Xpel Marketing was established in 2008 and is based in Widnes in the Liverpool City Region. The company manufactures household and personal care products for both UK and international markets. Over three years to March 2020 overseas sales have grown by 306%. With manufacturing in both China and the UK, the company has been trading for 14 years and supplies the majority of discount and pharmacy retailers in the UK. Overseas, it sells predominately via distribution networks and currently has live listings with: Normal (Denmark), NOZ stores (France), Postie (New Zealand), Viva (Dubai), Dealz (Poland), DI (Belgium). Export turnover now accounts for approximately 20% of the companies turnover and is growing each year. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Category: Promoting Opportunity****Company Name****Procure Plus Holdings Ltd****Address**

Duckworth House, Talbot Road, Old Trafford, Manchester, M32 0FP

**Website**[www.procure-plus.com](http://www.procure-plus.com)**Employees**

57

**Immediate Parent****Chief Executive**

Professor Michael Brown CBE DL

**Press Contact**

Mrs Liz McNamara

**Tel**

07970 798 544

**Email**

liz.mcnamara@procure-plus.com

## Press Book Notes

Procure Plus Holdings Ltd, based in Manchester, was founded in 2006 and received a Promoting Opportunity Award in 2017. This commercial, not for profit company supplies goods and services to registered housing providers. The surplus generated from the business is used to train and develop people from disadvantaged backgrounds, work with local communities, and help individuals into worthwhile employment. As well as supporting individuals into employment, the company also works with candidates and employers to provide ongoing in-work support for up to three years. Over the past five years, it has supported 2,534 people into employment, with 90% from disadvantaged backgrounds. The individuals supported are people on low incomes, long-term unemployed, those not in employment, education, or training (NEET), Black, Asian and Minority Ethnic (BAME), and ex-offenders.

## Category: Sustainable Development

### Company Name

**The Co-operative Group (registered as The Co-operative Group Limited)**

### Address

1 Angel Square, Manchester, M60 0AG

### Website

[www.coop.co.uk](http://www.coop.co.uk)

### Employees

65218

### Immediate Parent

### Chief Executive

Ms Shirine Khoury Haq

### Press Contact

Ms Victoria Simons

### Tel

07738 621 076

### Email

[victoria.simons@coop.co.uk](mailto:victoria.simons@coop.co.uk)

**Press Book Notes**

The Co-op Group is the UK's largest consumer co-operative, with over 4 million active members in every postal area in the country. It is a food retailer and wholesaler; the largest funerals provider in the UK; and a major provider of consumer legal services, and life planning and insurance products.

The Co-op was founded in 1844 with a clear social purpose that has grown and spread through the wider co-operative movement. Its head quarters is Manchester and it has over 65,000 employees across the UK.

The Co-op Group is awarded the Queen's Award for Enterprise in Sustainable Development because it has provided evidence that sustainability is embedded in its governance and business processes, it can demonstrate commitment to change, it provides numerous examples of collaboration and partnership, and can demonstrate that it has had a positive impact.

**Company Name****Used Kitchen Exchange Limited****Address**

Rose Lea House, 63 Coroners Lane, Widnes, Cheshire, WA89JB

**Website**[www.uke.co.uk](http://www.uke.co.uk)**Employees**

10

**Immediate Parent****Chief Executive**

Mr &amp; Mrs Philip &amp; Helen Lord

**Press Contact**

Mrs Helen Lord

**Tel**

0151 541 9420

**Email**

helen@uke.co.uk

## Press Book Notes

Used Kitchen Exchange (UKE), is a B-Corp founded in 2015 in Widnes and has ten employees. It is an online only, buy/sell platform for pre-owned/pre-installed kitchens, appliances and household fitted furniture. These are sold on behalf of homeowners and industry partners, including; photography, measurements, conditional survey, removal and delivery. Directors Helen and Philip Lord have provided inspirational leadership.

The company has normalised reuse in a notoriously wasteful sector where landfilling complete kitchens was usual, and they have built the business to become the preferred digital marketplace for buying and selling preowned fitted furniture including, kitchens, bathrooms, bedrooms, conservatories and fitted furniture. UKE is awarded the Queen's Award for Enterprise in Sustainable Development because it demonstrates sustainable thinking throughout the whole product process and delivery, including influencing the wider kitchen supply industry.

**Region: Scotland**

**Category: Innovation**

<b>Company Name</b>	<b>Calnex Solutions plc</b>
<b>Address</b>	Calnex Solutions plc, Oracle Campus, Linlithgow, West Lothian, EH49 7LR
<b>Website</b>	<a href="http://www.calnexsol.com">www.calnexsol.com</a>
<b>Employees</b>	88
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Tommy Cook
<b>Press Contact</b>	Ms Caroline Forde (Alma PR)
<b>Tel</b>	0203 405 0212
<b>Email</b>	calnex@almapr.co.uk
<b>Press Book Notes</b>	<p>West Lothian-based Calnex Solutions plc, established in 2006, were winners of an award in 2015 for International Trade. The company designs, produces, and markets test instrumentation and solutions for network synchronisation and network emulation. Their award is for Paragon Neo a product which enables performance validation of the critical infrastructure associated with 5G telecoms networks. The product contains several highly complex, leading-edge components in association with programmable logic and firmware. The innovations overcame previous limitations in the clocking speeds of electronic components and enabled sub-nanosecond time error measurement accuracy. Paragon Neo is the only test solution on the market that can be used to qualify the timing performance of products to the latest standards laid down by the International Telecommunication Union and is enabling the roll out of 5G mobile network equipment.</p>

**Company Name** **Kaseum Technology Ltd**

<b>Address</b>	Units 1 & 2 Energy Development Centre, Claymore Drive, Aberdeen Energy Park, Aberdeen, Aberdeenshire, AB23 8GD
<b>Website</b>	<a href="http://www.kaseum.com">www.kaseum.com</a>
<b>Employees</b>	18.5
<b>Immediate Parent</b>	Kaseum Holdings Ltd
<b>Chief Executive</b>	Mr Paul Church
<b>Press Contact</b>	Mr Paul Church
<b>Tel</b>	07719 133 609
<b>Email</b>	paulchurch@kaseum.com
<b>Press Book Notes</b>	Formed in 2017, Kaseum Technology Ltd, based in Aberdeen, is a specialist design and manufacturing company producing a range of well intervention tools for the oil and gas industry. The company has developed K-Set, an innovative electro-mechanical downhole power delivery system. The product applies a controlled linear force using an electro-mechanical drive train and a unique, single use combined electronics and power pack (the PCM). K-Set addresses a series of safety and reliability issues. The product removes the need for explosives and the associated supply chain and safety problems. K-Set has improved reliability by orders of magnitude compared to a 3% failure rate of explosive plug setting. K-Set also eliminates the use of hydrocarbon based fluids and the need to dispose of those fluids after use. For the first time in plug and perf operations, the tool also enables data recording of the effectiveness of plug setting thanks to the electronic system.

**Category: International Trade**

<b>Company Name</b>	<b>Bladnoch Distillery Limited</b>
<b>Address</b>	Bladnoch Distillery, Bladnoch, Dumfries and Galloway, DG8 9AB
<b>Website</b>	<a href="http://www.bladnoch.com">www.bladnoch.com</a>
<b>Employees</b>	37
<b>Immediate Parent</b>	



**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr David Prior  
Ms Alexandra Tomasi  
+61401 847 060  
atomasi@bladnoch.com  
Bladnoch Distillery Limited started trading in 2015 and is based in Dumfries and Galloway. It is the fourth largest independently owned Scotch Whisky distillery. The Bladnoch relaunch strategy was in two key markets, the UK with a national distributor, and in Australia, then European markets and the most important global Scotch Whisky export markets. Bladnoch now distributes to over 50 markets, through a network of distributors. In response to the challenges presented by COVID the company demonstrated exceptional innovation and changed its approach to exporting and focused on growing its direct to consumer offering. Overseas sales have grown by 140% over the three-year application period and in the final year of application 45% of total sales was exported. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name**  
**Address**  
**Website**  
**Employees**  
**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**

**Calnex Solutions plc**  
Calnex Solutions plc, Oracle Campus, Linlithgow, West Lothian, EH49 7LR  
[www.calnexsol.com](http://www.calnexsol.com)  
88  
Mr Tommy Cook  
Ms Caroline Forde (Alma PR)  
0203 405 0212  
calnex@almapr.co.uk

**Press Book Notes**

Established in 2006 and based in Linlithgow, Scotland, Calnex Solutions plc won the Queen's Award for International Trade in 2015. It designs sophisticated test and measurement solutions comprising proprietary hardware and software which it manufactures in the UK and sells globally to telecommunications network equipment manufacturers and network operators, in particular, mobile networks. The company is a global leader in network synchronisation test technologies and the leading UK exporter of Telecoms Test Equipment with a global customer base across 68 countries. It has two product design centres in Linlithgow and Belfast, manufactures in Scotland and sells through a global partner network. Overseas sales over three years have increased by 81% and now account for 97% of all sales. Currently its top markets are USA, China, India, Japan and Taiwan and recently the company entered new markets in Ireland, Slovenia and Latvia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****IQA Operations Group Ltd****Address**

IQA, 2 Centura Way, Glasgow, City of Glasgow, G52 4PR

**Website**[www.iqagroup.co.uk/](http://www.iqagroup.co.uk/)**Employees**

329

**Immediate Parent**

Elecnor S.A

**Chief Executive**

Mr Pablo Cardell

**Press Contact**

Miss Emily Lowther

**Tel**

07971 324 862

**Email**

emily.lowther@iqagroup.co.uk

**Press Book Notes**

IQA Operations Group Ltd began trading in 2002. Based in Glasgow, it is a Utility contractor specialising in designing, building, maintaining and upgrading multi utility networks, telecoms and electrical infrastructure for both the public and private sector and for distribution network operators. It provides bespoke engineering solutions for projects. It now employs over 250 people in the Electrical, Telecommunications and Multi-Utility markets. The company's international work started in 2018 with a project in close association with its Group Company in Angola on the repowering and expansion of the Viana 400/220/60 kV substation and the Gabela 220/60 kV substation. Over the three years to December 2020 overseas sales on these projects have grown beyond forecasted expectations contributing over a third of annual sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Maritime Developments Limited****Address**

Maritime House, Discovery Drive, Westhill, Aberdeenshire, AB32 6FG

**Website**[www.maritimedevolutions.com](http://www.maritimedevolutions.com)**Employees**

62

**Immediate Parent****Chief Executive**

Mr Derek Smith

**Press Contact**

Miss Aleksandra Jurczak

**Tel**

01224 252 902

**Email**

aleks.j@maritimedevolutions.co.uk

**Press Book Notes**

Maritime Developments Limited is based in Westhill, Aberdeenshire and has been trading since 1999. It operates in the energy industry, particularly in the subsea sector, delivering equipment and services for handling cables and flexible products, commonly known as SURF (subsea umbilicals, risers and flowlines). Products are deployed on the seabed to link floating or subsea assets to infrastructure, offshore or on land serving the oil & gas sector. It is pivoting towards the renewable sector, offshore power generation, asset maintenance and engineering. Overseas sales grew 192% in the six-year period with top markets including Norway, China, Angola, India and the Netherlands. The business will continue to review external investment opportunities and investigate different diversification strategies to support clients in energy transition and for the operators to reach their Net Zero targets by 2050. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Nairn's Oatcakes Ltd****Address**

Nairn's Oatcakes Ltd, 90 Peffermill Road, Edinburgh, City of Edinburgh, EH16 5UU

**Website**

[www.nairns.com](http://www.nairns.com)

**Employees**

214

**Immediate Parent**

Peffermill Holdings

**Chief Executive**

Mr Martyn Gray

**Press Contact**

Mrs Emma Heath

**Tel**

07788 923 370

**Email**

emma@nairns-oatcakes.com

**Press Book Notes**

Nairn's Oatcakes Ltd began in 1896, and was bought by its current owners in 1996. Based in Edinburgh, Nairn's is the UK's largest producer of oatcakes, diversifying into sweet biscuits, crackers, flatbreads, cereals and snacks. Target markets are where health is an important lifestyle factor and where the 'free from' food category is developing. Nairn's manages overseas operations from Scotland, trading via an importer or distributor, who then sells to sub-distributors and retail. Europe and USA are its main markets with 75% of exports, with other markets in Middle East, Far East, Australasia and South Africa. Overseas sales have grown by 57% over the three-year application period and the proportion of sales exported has increased to 14% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name**

**Phil Mac Associates LLP T/A AgbioInvestor**

**Address**

Suite 18, Vineyard Business Centre, Saughland, Pathhead, Midlothian, EH375XP

**Website**

[www.agbioinvestor.com](http://www.agbioinvestor.com)

**Employees**

13

**Immediate Parent****Chief Executive**

Mr Fraser McDougall

**Press Contact**

Mr Fraser McDougall

**Tel**

0131 677 0267

**Email**

fraser@agbioinvestor.com

**Press Book Notes**

Phil Mac Associates LLP T/A AgbioInvestor started trading in 2017 and is based in Midlothian. AgbioInvestor provides market intelligence and analysis using online subscription-based products and bespoke reporting. Clients include academics, small research companies to large, multi-national, billion-dollar corporations. AgbioInvestor, typically, exports into two types of market; Developed and Emerging. The large developed markets are typically North America, the EU and UK, Japan, and Australia. Markets in emerging economies include China, Indonesia, Thailand, Eastern Europe and Central and South America. The company demonstrated agility and innovation in response to the challenges presented by COVID and grew its team during lockdown. Overseas sales have grown by 78% over the three-year application period and the proportion of sales exported in the final year was 93% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****TEFL Scotland Limited t/a The TEFL org****Address**

The TEFL Org, 18 Alexander Place, Inverness, Highland, IV3 5BX

**Website**[www.tefl.org](http://www.tefl.org)**Employees**

20

**Immediate Parent**

TEFL Organisation Ltd

**Chief Executive**

Mr Joe Hallwood

**Press Contact**

Ms Jennifer Mackenzie

**Tel**

07831 143 427

**Email**

jennifer@tefl.org

**Press Book Notes**

Inverness based TEFL Scotland Ltd. t/a The TEFL Org was founded in 2008 to train people how to teach English as a Foreign Language (TEFL). It trains over 20,000 people per year internationally, online, virtually, in a classroom or blended. In-house developed courses are delivered through a single website, primarily B2C. It also offers a white label service for other providers. Annual overseas sales grew by 386% in three years, increasing the proportion of overseas sales from 16% to 49%. In 2020 the company sold courses into 154 countries. Its market share in North America grew from 0.2% in 2017 to 22.5% in 2021 and Europe from 0.7% to 52.7% based on its share of web traffic. Its top markets are the USA, Ireland, Spain, France and Italy. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****WoodBlocX Ltd****Address**

WoodBlocX Ltd, Munro Sawmills, Old Evanton Road, Dingwall,  
Highland, IV15 9UN

**Website**

[www.woodblocx.co.uk](http://www.woodblocx.co.uk)

**Employees**

15

**Immediate Parent****Chief Executive**

Mr Henry Blake

**Press Contact**

Ms Gemma Sharpe

**Tel**

07807 152 835

**Email**

[gemma@woodblocx.co.uk](mailto:gemma@woodblocx.co.uk)

**Press Book Notes**

WoodBlocX Ltd started in 2012 and is based in Dingwall. WoodBlocX designs, manufactures a unique, patented, modular system of wooden blocks that can be used to build almost any structure in a garden including raised beds, planters, retaining walls, ponds, edging, seats and more. Products are sold online in the UK, France and Germany, covering a total of 12 territories across Europe. The company strategy is to establish WoodBlocX as a household brand in the EU gardening market and WoodBlocX is doubling current production capacity. Each region is managed by a UK in-house customer support team with distribution hubs in the UK and Germany. Overseas sales have grown by 433% over the three-year application period and the proportion of sales exported has increased to 26% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Category: Sustainable Development**

<b>Company Name</b>	<b>AES Ltd t/a AES Solar</b>
<b>Address</b>	AES Building, Lea Road, FORRES, Moray, IV36 1AU
<b>Website</b>	<a href="http://www.aessolar.co.uk">www.aessolar.co.uk</a>
<b>Employees</b>	22
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr George Goudsmit
<b>Press Contact</b>	Mr Jamie Di Sotto
<b>Tel</b>	01309 676 911
<b>Email</b>	jamie.disotto@aessolar.co.uk



**Press Book Notes**

AES Ltd t/a AES Solar was founded by Lyle Schnadt in 1979 based in Forres, Moray to develop solar thermal products for the Findhorn Foundation ecovillage. It has 32 employees and turns over £3M. It subsequently specialised in installing solar PV systems and has 5% of both the UK solar thermal market and the Scottish Microgeneration Solar PV market. AES Solar has helped to reduce carbon both through installation of its solar thermal products as well as solar PV and battery storage systems, and through reducing the impact of the company including manufacturing. The company is collaborative, working across Europe as well as with other manufacturers. It looks beyond carbon to ensure it is a good employer, particularly to the unskilled and young and offers flexible working for local people. It is a company with sustainability at its core and with a long-term record in a product with major positive impacts.

**Company Name****Healthy Nibbles Limited****Address**

Unit 25, IMEX Business Centre, Bilston Glen Industrial Estate,  
Edinburgh, Midlothian, EH20 9LZ

**Website**

[www.healthynibbles.co.uk](http://www.healthynibbles.co.uk)

**Employees**

5

**Immediate Parent****Chief Executive**

Mrs Sara Roberts

**Press Contact**

Mrs Sara Roberts

**Tel**

07467 148 575

**Email**

sara@healthynibbles.co.uk

**Press Book Notes**

Healthy Nibbles was registered in Edinburgh in 2013 and commenced trading in 2015, has seven employees and is a certified B-Corp. It sells healthy snacks and grazing boxes for vending machines and other outlets. Inspirational leadership is provided by Sara, the founder, who is Ambassador to Women's Enterprise Scotland, CEO Ambassador to B-Corp, Ambassador to Positive and Nourishment Board Advisor to the International WELL Building Institute. For a small, young company, it demonstrates a wide, innovative and exemplary set of initiatives with impressive results which would be a major achievement for a company much larger. Healthy Nibbles is awarded the Queen's Award for Enterprise in Sustainable Development because it has combined a wide range of initiatives that tackle suppliers, products, and the direct impact of the company into a programme that is more than the sum of its parts with a commendable commitment to transparency.

**Company Name****John Lawrie Tubulars Limited****Address**

Forties Road Industrial Estate, Montrose, Angus, DD10 9ET

**Website**[www.johnlawrietubulars.com](http://www.johnlawrietubulars.com)**Employees**

24

**Immediate Parent**

John Lawrie Group Limited

**Chief Executive**

Mr Iain Laing

**Press Contact**

Miss Claire Sim

**Tel**

07801 123 998

**Email**

claire.sim@johnlawrie.com

**Press Book Notes**

John Lawrie Group Ltd, the parent company, is an industrial steel tubular reuse and repurpose specialist, based in Scotland, but operating worldwide. On 1 January 2019 the trade of John Lawrie Tubulars Ltd focuses on the purchase and repurposing of oil and gas tubulars direct from operators, for use as piling by the construction industry. It is based in Montrose and has 24 employees. John Lawrie Tubulars Ltd is awarded the Queen's Award for Enterprise in Sustainable Development because it is felt that the company is demonstrating a measured and positive impact to the circular economy, specifically operating in a challenging environment and industry.

**Company Name  
Address****The Edinburgh Remakery Ltd**

The Edinburgh Remakery, 127 Leith Walk, Edinburgh, Midlothian, EH68NP

**Website**

[www.edinburghremakery.org.uk/](http://www.edinburghremakery.org.uk/)

**Employees**

7

**Immediate Parent****Chief Executive**

Mrs Elaine Brown

**Press Contact**

Ms Steph Bowring

**Tel**

07708 477 136

**Email**

steph@edinburghremakery.org.uk

## Press Book Notes

The Edinburgh Remakery is an innovative, award-winning environmental social enterprise, founded in 2016, with seven employees. The business model is based on the principles of the Circular Economy; teaching and adopting sustainable practices around repair and reuse, thus reducing pollution and carbon emissions. It runs workshops to teach sustainable reuse/repair skills, creates ways for businesses and members of the public to pass on their end-of-life electronic equipment, repairs, refurbishes and sells or donates second hand electronics particularly to people in need to tackle inequality and also provides green jobs and training. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated resilience and agility in dealing with the pandemic, both by refocusing strategy but also by ramping up initiatives to meet the needs of the local community and individuals.

**Region: South East**

**Category: Innovation**

<b>Company Name</b>	<b>Dawsongroup plc</b>
<b>Address</b>	Delaware Drive, Tongwell, Milton Keynes, Buckinghamshire, MK15 8JH
<b>Website</b>	<a href="http://www.dawsongroup.co.uk/">www.dawsongroup.co.uk/</a>
<b>Employees</b>	968
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Steve Miller
<b>Press Contact</b>	Mr Daniel Briggs
<b>Tel</b>	01908 218 111
<b>Email</b>	danielbriggs@dawsongroup.co.uk
<b>Press Book Notes</b>	Established in 1985, Dawsongroup plc enables agility for organisations through its smarter asset strategy, providing flexible asset utilisation from wheeled assets to temporary buildings and specialist modular facilities. In 2018 the company introduced 'Temp°store' an innovative cold storage solution. Maintaining secure cold chain solutions is a complex challenge faced by many industry sectors. Temp°store is a one hour deployable, temperature-controlled, inflatable building, incorporating a unique integrated floor and packaging solution. The inflatable building enables rapid deployment in instances such as humanitarian aid where the cold storage of vaccines is critical. Its temporary nature also enables implementation when a solution is required quickly as it negates the need for planning permission. The patent applied for design has been well received and is delivering strong sales growth for the company.

**Company Name** **DSNM Ltd**

<b>Address</b>	Longmoor Farm Buildings, Cranbury Park, Hocombe Road, Otterbourne, Winchester, Hampshire, SO21 2RH
<b>Website</b>	<a href="http://www.dsnmltd.com">www.dsnmltd.com</a>
<b>Employees</b>	24
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr David Store
<b>Press Contact</b>	Mrs Alicia Store
<b>Tel</b>	07780 954 646
<b>Email</b>	alicia@dsnmltd.com
<b>Press Book Notes</b>	Hampshire based DSNM Ltd was founded in a bedroom in 2000 and was incorporated as company in 2007. The company received a Queen's Award in 2017 for International Trade. Since its inception, the business has grown to become the largest superyacht navigational management company in the world. It has achieved this by developing the only cloud-based software providing real-time correct maritime charts in the interests of safer navigation. Marine navigation charts need regular updating, for issues from buoy movement to military training exercises. Previously superyacht navigation systems utilised software installed locally on each vessel. By adopting a cloud-based solution and applying it to this niche market, navigation systems have been transformed. There is no longer a need for manual updating and the system can include such features as educational and training content whilst simultaneously ensuring regulatory compliance.

<b>Company Name</b>	<b>J W European Ltd</b>
<b>Address</b>	The Mill, Main Road, Bosham, West Sussex, PO18 8EH
<b>Website</b>	<a href="http://www.jweuropean.com">www.jweuropean.com</a>
<b>Employees</b>	13
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Scott Phillips

**Press Contact**

Mrs Jo Phillips

**Tel**

07515 367 444

**Email**

jo@jweuropean.co.uk

**Press Book Notes**

J W European Ltd is a family business supplying baby leaf salads and herbs to retailers, processors, and wholesale markets in the UK and all over Europe. The company has developed Smartleaf, a novel patented process for preparing ready to eat salad leaves. The typical approach for preparing salad leaves is to bathe them in chlorinated water for 2 minutes before spin-drying. This method can reduce product shelf life. Smartleaf is a two-stage process. The first stage is cleaning the leaves with water and air jets. The second sanitising stage accelerates tiny dry fog particles made from acidified electrolysed water, directly targeting the microbes on leaves. At the end of these processes, the leaves do not require further drying and are ready for packaging. The resulting product is safer for consumers and has a longer shelf life.

**Company Name****Manta Hair Limited, trading as "Manta" and "Manta Hair"****Address**

51 Portsmouth Avenue, Thames Ditton, Surrey, KT7 0RU

**Website**[www.mantahair.com](http://www.mantahair.com)**Employees**

2

**Immediate Parent****Chief Executive**

Mr Tim Binnington

**Press Contact**

Mrs Laura Hinton

**Tel**

07824 443 556

**Email**

laura@litttlelightpr.com

**Press Book Notes**

Manta Hair Limited is a small company formed in 2018 to commercialise a unique design hairbrush. Daily brushing can cause irreversible damage to hair due to the design of brushes used. Many people also have hair that is delicate due to illness or stress. A hairdresser with over 30 years of experience developed the MANTA hairbrush for his wife, recovering from a life-threatening illness. After losing her hair, she needed a gentle brush. MANTA glides responsively through hair using a specialist soft-touch material which means no rough edges to catch or tear the hair shaft. It is the first brush to mould to the shape of the hand and scalp. Additionally, it incorporates patented FLEXGUARD technology on the base, which enables each bristle to have full 360-degree motion, so it never reaches the stress point that causes breakage.

**Company Name****Solid State Logic UK Limited T/As Solid State Logic****Address**

25 Spring Hill Road, Begbroke, Oxford, Oxfordshire, OX5 1RU

**Website**[www.solidstatelogic.com](http://www.solidstatelogic.com)**Employees**

112

**Immediate Parent**

Solid State Logic Holdings Limited

**Chief Executive**

Mr Nigel Beaumont

**Press Contact**

Mr David Hearn

**Tel**

01865 842 300

**Email**

david.hearn@solidstatelogic.com



## Press Book Notes

Solid State Logic UK Ltd has been designing and manufacturing high performance music and audio production tools since the early '70s. Their products include mixing consoles, audio interfaces and processors aimed at the studio, broadcast, and live sound markets. The company won a Queen's Award for Innovation for its System T broadcast audio production platform in 2020. They have now developed SSL Fusion, an analogue outboard processor designed for the modern hybrid music studio. The company identified a range of the subtle yet desirable artefacts of analogue processing and reproduced them using innovative and unique circuit designs to give precise characteristics. SSL Fusion incorporates these analogue processing circuits in a single device using innovative low power electronic designs, which can be individually selected by the user. The product won the 2020 Technical Excellence in Creativity Award for Signal Processing Hardware, which acknowledges technically innovative products.

## Category: International Trade

### Company Name

**Auto Integrate Ltd**

### Address

24, The Vulcan, Gunwharf Quays, Portsmouth, Hampshire, PO1 3BF

### Website

[www.autointegrate.com](http://www.autointegrate.com)

### Employees

26

### Immediate Parent

### Chief Executive

Mr Terry Bartlett

### Press Contact

Mr David Foster

### Tel

07809 836 928

### Email

david.foster@autointegrate.com

**Press Book Notes**

Established in 2013 and based in Portsmouth, Auto Integrate Ltd won the Queen's Award for Innovation in 2020 and for International Trade in 2017. It provides a Software as a Service (SaaS) platform based in the UK but currently operating entirely in Canada and the USA automotive markets. All sales therefore, are international. The platform is designed to facilitate vehicle maintenance authorisation requests and approval between vendors and vehicle fleet managers/owners. Eight out of the top ten fleet management companies in North America use them for all maintenance authorisation management; currently facilitating maintenance and repair requests enabling over 10 million transactions annually. Overseas earnings have increased by a total of 161% and now a number of its partners have requested solutions that take the company multi-national, allowing them to realise benefits seen in the US in their worldwide operations in other markets. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****CT2 Holdings Ltd t/a TOWER Cold Chain Solutions****Address**

Unit A Total Park, Station Road, Theale, Berkshire, RG7 4PN

**Website**[www.towercoldchain.com](http://www.towercoldchain.com)**Employees**

40

**Immediate Parent**

KryoTrans Holdings Limited

**Chief Executive**

Mr Niall Balfour

**Press Contact**

Mr Simon Kinnear

**Tel**

01332 293 939

**Email**

tower@nmpr.co.uk

**Press Book Notes**

Theale based CT2 Holdings Ltd. t/a TOWER Cold Chain Solutions began trading in 2012, having been founded as Kryotrans Ltd in 2000. It builds reusable thermal containers that are rented to the global pharmaceutical industry and used to transport temperature-sensitive products such as vaccines, blood kits, medical devices and clinical trials materials. Tower increased its fleet of rental containers, from 300 to nearly 3000, over the last 18 months. In three years overseas sales grew by 250% and the proportion of total sales exported grew from 59% to 80% using sales and operational teams in the USA, Europe, APAC and South Africa. Top markets are the USA, Germany, Belgium, South Africa and China. The period saw increasing commercial success with UK staff numbers growing from 23 to 40. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**Focusrite Audio Engineering Ltd.**

**Address**

Windsor House, Turnpike Road, High Wycombe, Buckinghamshire, HP12 3FX

**Website**

[www.focusrite.com](http://www.focusrite.com)

**Employees**

300

**Immediate Parent**

Focusrite PLC

**Chief Executive**

Mr Philip Dudderidge

**Press Contact**

Mr Oliver Russell-Pearcey

**Tel**

07557 983 425

**Email**

[ollie.russellpearcey@focusrite.com](mailto:ollie.russellpearcey@focusrite.com)

**Press Book Notes**

Focusrite Audio Engineering Limited is based in High Wycombe, Buckinghamshire and has been trading since 1989. It produces audio interfaces which allow a user to connect microphones, guitars and other instruments into a computer to capture and play back audio in extremely high quality. Its devices enable musicians, podcasters, streamers and other content creators to produce professional sounding recordings anywhere, with demand growing during the pandemic. All products are developed in the UK and manufacturing is outsourced to three contract manufacturing partners in China and one in Malaysia. Disruption with deliveries were dealt with to meet the increased orders. Overseas sales grew by 145% in the six-year period with top markets including North America, Germany, Austria, France, Benelux, Australia and South Korea. It won the Queen's Award for Innovation in 2018 and International Trade in 2012 and 2016 and the company now wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****G&L Scientific Limited****Address**

The Old Barrel Store, Brewery Courtyard, Draymans Lane, Marlow, Buckinghamshire, SL7 2FF

**Website**

[www.gandlscientific.com](http://www.gandlscientific.com)

**Employees**

61

**Immediate Parent**

G&L Scientific Holdings Limited

**Chief Executive**

Mr Stephen Loughrey

**Press Contact**

Mr Jonathan Walmsley Walmsley

**Tel**

07834 073 235

**Email**

[jwalmsley@gandlscientific.com](mailto:jwalmsley@gandlscientific.com)

**Press Book Notes**

Established in 2016 and based in Marlow, G&L Scientific Ltd provides expert scientific regulatory affairs and quality assurance consultancy services and support to Pharmaceutical, Biotechnology and Advanced Therapy Medicinal Product (ATMP) companies around the world. Additionally, two new sub-brands were launched in 2021 providing bespoke regulatory affairs recruitment solutions and Regulatory Affairs-driven management consultancy advice to the industry. The company provides strategic consulting, outsourcing and functional support across global hubs in the US, Europe, India and Asia Pacific with the support of over 7,000 consultants worldwide. Overseas sales have grown by 59% over three years now accounting for 29% of total sales. The company has 147 global colleagues currently, and offices in England, Northern Ireland, Switzerland, Spain, USA, Canada, India and South Korea. At present it sells into six core overseas areas, Central Europe, Southern Europe, West, East and Southeast US, and Canada. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Hummingbird Sensing Technology****Address**

Servomex UK Technical Centre, Jarvis Brook, Crowborough, East Sussex, TN6 3FB

**Website**[www.hummingbirdsensing.com](http://www.hummingbirdsensing.com)**Employees**

5

**Immediate Parent**

Servomex Group Ltd

**Chief Executive**

Mr Martin Cox

**Press Contact**

Ms Jo Murphy

**Tel**

01202 721 169

**Email**

jo@codacomms.com

**Press Book Notes**

Crowborough based Hummingbird Sensing Technology began trading in 2011 manufacturing gas sensors for medical and industrial applications such as critical care ventilators, process gas analysers, and sports performance monitoring. Its equipment is produced in its world class facilities and used in medical and industrial applications when integrated by OEMs into a wide range of medical devices, gas analysers and systems. It has developed many landmark innovations, winning the Queen's Award for Innovation in 2016. Overseas sales grew by 136% in the six year period with almost all of Hummingbird's production being exported primarily to the USA followed by China, Germany, Japan and Switzerland. Staff numbers grew from three to 25 in the period which also saw a significant growth in profitability. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****MEDICAL RESEARCH NETWORK LTD****Address**

Talon House, Presley Way, Milton Keynes, Buckinghamshire, MK8 0ES

**Website**[www.themrn.io](http://www.themrn.io)**Employees**

116

**Immediate Parent**

MRN Inflection Ltd

**Chief Executive**

Dr Graham Wylie

**Press Contact**

Mr Douglas Cookson

**Tel**

07768 272 610

**Email**

doug.cookson@themrn.co.uk

**Press Book Notes**

Medical Research Network Ltd. (MRN) opened in 2006 specialising in the conduct of clinical trials in the home for global pharmaceutical and biotech companies. The service allows clients to find more patients, run trials faster and less expensively and gets life-saving drugs to market sooner. Headquartered in Milton Keynes with offices in North America (c.90 staff), Spain and Germany, MRN has conducted home clinical trial visits across all major clinical research countries spanning North America, Europe, Asia and Australasia and is the biggest business in its market. In 2020 it began to enter Japan and became able to deliver its services in 40 countries. Annual overseas sales grew by 119% in the three years, with UK staff numbers doubling alongside considerable commercial success. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****MRT Castings Ltd**

South Way, Walworth Business Park, Andover, Hampshire, SP10 5JT

**Website**

[www.mrt-castings.co.uk](http://www.mrt-castings.co.uk)

**Employees**

80

**Immediate Parent**

Morris, Rawnsdon & Taylor Group Limited

**Chief Executive**

Mr Philip Rawnsdon

**Press Contact**

Mr Phil Rawnsdon

**Tel**

07710 023 259

**Email**

phil@mrt-castings.co.uk

**Press Book Notes**

MRT Castings Ltd started trading in 1947 and is based in Andover. MRT Castings Ltd manufactures aluminium die castings and machined components for a wide range of industries. It specialises in complex components for high specification, low to medium volume markets, including medical, defence and specialist electronics sectors. The company won a Queens Award for International Trade in 2016. MRT's current export markets cover Western Europe, Eastern Europe and North America. The company demonstrated exceptional response to the challenges of COVID and had to scale up to produce sufficient kits of components for its medical device customers to build over 500 ventilators per week. Overseas sales have grown by 437% over the three-year application period and the proportion of sales exported has increased to 85% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****M&M Supplies (UK) PLC****Address**

M&M Supplies (UK) PLC, First Avenue, Denbigh West Industrial Estate, Milton Keynes, Buckinghamshire, MK1 1DX

**Website**

[www.mmsupplies.com](http://www.mmsupplies.com)

**Employees**

26

**Immediate Parent**

M&M MK Ltd

**Chief Executive**

Mr Frank Purcell

**Press Contact**

Mr Frank Purcell

**Tel**

07817 680 886

**Email**

Frank@mmsupplies.com



**Press Book Notes**

M&M Supplies (UK) Plc, established as a PLC in 2001, is a residual stock management company supplying the discount markets with FMCG Products. Operating from its head office and wholly owned 66,000 sq.ft. warehousing facilities in Milton Keynes, it purchases stock of all categories from all major manufacturers, and distributes the products into the independent discount market across the United Kingdom, Europe and Worldwide. In three years to June 2021, overseas sales have grown by 34% and now make up 27% of all sales. The company's main overseas market are Belgium, Germany, France, Ireland and Poland. The strategic direction for the company is to further invest in staffing and infrastructure to ensure continued growth. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Proper Music Distribution Ltd****Address**

1-5 Applegarth Drive, Questor, Dartford, Kent, DA1 1JD

**Website**<https://www.propermusicgroup.com/>**Employees**

115

**Immediate Parent**

Proper Music Group Ltd

**Chief Executive**

Mr Andrew Hill

**Press Contact**

Miss Amy Albinson

**Tel**

07506 406 629

**Email**

amy@namemusic.net

**Press Book Notes**

Established in 1993, in Dartford, Kent, Proper Music Distribution Ltd (PMD) is the UK's leading physical music distributor; distributing for over 1000 independent record labels and music services companies. The company handles over 1,000,000 music titles and is renowned for its specialist knowledge as well as playing a leading role in encouraging physical music formats to thrive in the digital age; and to consider digital and physical formats as complementary to each other, with digital working as an access format and physical one of ownership. The business is spread across the world with its main markets being France, US, Japan, Germany, and the Netherlands. Over the last three years they have established Australia, Japan and Sweden as new overseas markets, which have grown steadily year on year. Overseas sales have grown by 85% and the percentage exported has risen from 17% to 23%. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Rafine Ltd (trading as Turville Valley Wines)****Address**

Suite 2, Rectory House, Haddenham, Buckinghamshire, HP17 8DA

**Website**[www.turvillewines.com](http://www.turvillewines.com)**Employees**

6

**Immediate Parent****Chief Executive**

Mr Michael Raffety

**Press Contact**

Mr Luke Raffety

**Tel**

01494 868 818

**Email**

luke@turvillewines.com

**Press Book Notes**

Haddenham, Buckinghamshire based Rafine Ltd. t/a Turville Valley Wines started trading in wines in 1979. It sells a range of the rarest and finest new- and old-world wines but is best known for its selection of Domaine de la Romanee Conti wines. Originally the company supplied a small network of UK private collectors but its customers now span the globe and include private collectors as well as corporate and trade buyers. The majority of the company's customers are very knowledgeable about wine, but they still look to it for advice on vintage variations, ready dates for drinking and market insight. Overseas sales doubled in three years into its markets of the USA, Hong Kong, Singapore, the EU and Japan and achieved considerable overall commercial success. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Retail & Financial Services Limited****Address**

Newton House, Hatch Warren Farm, Hatch Warren Lane,  
Basingstoke, Hampshire, RG22 4RA

**Website**

[www.retail-fcl.com](http://www.retail-fcl.com)

**Employees**

31

**Immediate Parent**

Retail & Financial Consulting Limited

**Chief Executive**

Mr Andrew Martin

**Press Contact**

Mrs Amanda King

**Tel**

01256 381 353

**Email**

amanda.king@retail-fcl.com

**Press Book Notes**

Basingstoke based Retail and Financial Services Ltd. began trading in 2013 and manages bank's and retailer's ATMs to enhance their services, improve security employing innovative technology solutions which allows its clients to operate in any of the EU countries and the USA. The company has combined numerous services to provide the first Pan European banking infrastructure covering all elements of an ATM network. Its principal market overseas is Ireland where it has secured 65% of the available market share. Exports grew over 300% in the six year period and consistently represented 90% of total turnover. The company wins the Queen's Award for International Trade for Outstanding Long Term Growth over the last six years.

**Company Name****Spiritmen Ltd T/A Silent Pool Distillers****Address**

Silent Pool Distillery, Shere Road, Albury, Surrey, GU5 9BW

**Website**[www.silentpooldistillers.com](http://www.silentpooldistillers.com)**Employees**

27

**Immediate Parent****Chief Executive**

Mr Ian McCulloch

**Press Contact**

Miss Denise Palmer Davies

**Tel**

07957 326 627

**Email**

denise@bornemedia.co.uk

**Press Book Notes**

Spiritmen Ltd T/A Silent Pool Distillers started trading in 2014 and is based in Albury, distilling a range of premium gins and liqueurs, using only local fruit, almost exclusively from Kent. The focus is on developing the UK, Western European gin drinking nations and broadening into "fast growth gin" markets such as the US, Canada and Australia. Silent Pool Gin and its variants are exported to over 35 countries worldwide. The most employed model is a traditional distributor structure. The company demonstrated agility in response to the challenges presented by COVID, focusing more on the retail side of its business and less on hospitality. Overseas sales have grown by 53% over the three-year application period and the proportion of sales exported has increased to 18% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****Stanhope-Seta Limited****Address**

London Street, Chertsey, Surrey, KT16 8AP

**Website**[www.stanhope-seta.co.uk](http://www.stanhope-seta.co.uk)**Employees**

10

**Immediate Parent****Chief Executive**

Mr Giles Verity

**Press Contact**

Mr Giles Verity

**Tel**

07715 923 299

**Email**

gv@stanhope-seta.co.uk

**Press Book Notes**

Chertsey based Stanhope-Seta Ltd. began trading in 1940 designing and manufacturing laboratory test instruments for quality control applications across a wide range of applications from jet fuel to lipstick. It is a market leader in aviation fuel testing apparatus and is involved in multiple projects to develop UK manufactured analytical instruments to help increase the use of sustainable fuels internationally. This company of 72 people has remarkably secured contracts with the US military against large scale Florida based competition. There is at least one Stanhope-Seta instrument in every refinery or independent testing house in the world. Overseas sales grew by 229% in six years with exports consistently representing 90-96% of total sales. A previous winner of the Queen's Award for Innovation in 2014 and 2019, and for International Trade in 2012 it now wins the Queen's Award for International Trade for Outstanding Long Term Growth in overseas sales over the last six years.

**Company Name****Sychem Ltd****Address**TS Group House, Mayflower Close, Chandlers Ford, Hampshire,  
SO53 4AR**Website**[www.sychem.co.uk](http://www.sychem.co.uk)**Employees**

46

**Immediate Parent**

TS Group International Ltd

**Chief Executive**

Mr Michael Barnes

**Press Contact**

Miss Anias Eusebio

**Tel**

08456 446 824

**Email**

anais@sychem.co.uk

**Press Book Notes**

Chandlers Ford based Sychem Ltd. began trading in 2003 and is one of the largest independent and family-owned supply and service providers of sterilisation and disinfection equipment to hospitals, universities, DEFRA, PHE and the MOD. It designs and manufactures a range of air flow cabinets for use within the biomedical industries and a range of high level virucidal and bactericidal solutions and wipes for use in many areas. Sychem established its own manufacturing base at the start of 2020 and quickly established distributors across the world. Top markets are the USA, France, Germany, Australia and India. Overseas sales grew by 140% in three years, employing an experienced export manager to further grow its distributor network. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Totally Natural Solutions Ltd****Address**

Unit 2, Eastlands Estate, Maidstone Road, Paddock Wood, Kent, TN12 6BU

**Website**[www.totallynaturalsolutions.com](http://www.totallynaturalsolutions.com)**Employees**

26

**Immediate Parent****Chief Executive**

Mr Colin Wilson Totally

**Press Contact**

Mrs Eileen Wilson Wilson

**Tel**

07812 244 720

**Email**

eileen.wilson@totallynaturalsolutions.com

**Press Book Notes**

Totally Natural Solutions Ltd started trading in August 2013 and is based in Paddock Wood, Kent. Totally Natural Solutions (TNS) is a provider of natural hop oil extracts to the brewing industry. The company has a suite of laboratories which offer hop research and development facilities. The export strategy focuses on beverage markets in USA, Europe, South-East Asia and Australia through a network of local agents and distributors. TNS products suit low- and no-alcohol markets like Indonesia and Africa, with large Muslim populations. The company demonstrated extraordinary nimbleness and innovation in response to the challenges presented by COVID to ensure continuity of supply. Overseas sales have grown by 89% over the three-year application period and the proportion of sales exported in the final year was 77%. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****WORLD OF BOOKS GROUP****Address**

Mulberry House, Woods Way, Goring by Sea, West Sussex, BN12 4QY

**Website**

[www.wob.com](http://www.wob.com)

**Employees**

924

**Immediate Parent**

Gruffalo Bidco Ltd

**Chief Executive**

Mr Graham Bell

**Press Contact**

Mrs Beccy Alford

**Tel**

07966 491 947

**Email**

press@worldofbooks.com



**Press Book Notes**

Established in 2008 and based in Goring by Sea in West Sussex, World of Books Group won the Queens Award for International Trade in 2017. It is a global leader in re-commerce focused on technology and sustainability through three distinct operations. First as an on-line retailer of used books sourced from UK charities with shop operations. Second as a buyer of books, CDs, DVDs and games directly from the public through its website, then selling on using PC or mobile technology sellers. Third as a proprietary 'software as a service' platform, created to help charities optimise their sales and grow online re-commerce revenues globally. Overseas sales have grown over three years by 56% and the company has online storefronts in USA, Australia, Germany, Switzerland, France and Ireland and its products are sold on 16 further international online platforms. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Category: Promoting Opportunity****Company Name****Building Heroes Education Foundation****Address**

Chartwell, 5 Amberley Court, Whitworth Road, Crawley, West Sussex, RH11 7XL

**Website**[www.buildingheroes.org.uk](http://www.buildingheroes.org.uk)**Employees**

12

**Immediate Parent****Chief Executive**

Mr Brendan Williams

**Press Contact**

Mrs Karen Jefford

**Tel**

07889 566 806

**Email**

karenj@buildingheroes.org.uk

**Press Book Notes**

Building Heroes Education Foundation is a charity based in West Sussex founded in 2014. It works with military service leavers, veterans, and families to support skills development, employment and new careers opportunities, specifically in the construction industry. Since 2017 the foundation has worked with over 1400 participants. The organisation operates a very successful recruit, reskill, redeploy and welfare format. It works with nine education providers across twelve sites to offer intensive five-week training courses that provide a rapid transition into a new career. All participants have access to advice, guidance, and welfare support as needed and can gain qualifications at a minimum Level 1 and industry required Construction Skills Certification Scheme cards. The foundation is the only charity to provide such an integrated package and was commended for this in a British Legion report.

**Company Name****COOK Trading Limited****Address**

The COOK Kitchen, Eurolink Way, Sittingbourne, Kent, ME10 3HH

**Website**[www.cookfood.net](http://www.cookfood.net)**Employees**

1296

**Immediate Parent****Chief Executive**

Mrs Rosie Brown

**Press Contact**

Mr James Rutter

**Tel**

0778 033 2927

**Email**

james.rutter@cookfood.net

**Press Book Notes**

The Cook Trading Company Limited based in Kent has been trading since 2002. It is a food preparation company that sells high quality frozen ready meals to the public. The company's initiative, RAW Talent, provides recruitment opportunities to people with disadvantaged backgrounds and delivers training to develop hard and soft skills. RAW is an acronym for Ready and Working. More than 100 people have been recruited through the initiative since its launch in 2014. Those who fit the RAW Talent criteria are invited to the six-day "Get Ready" training and personal development programme. Completers are guaranteed a job interview, and the company offers a minimum of 12 positions a year. Since the 2020 launch of "Get Ready", 38 people have completed the programme, and 26 people have been offered jobs.

**Company Name****Genius Within CIC****Address**

Lewes Stand, Plumpton Racecourse, Plumpton Green, East Sussex, BN7 3AL

**Website**[www.geniuswithin.org](http://www.geniuswithin.org)**Employees**

53

**Immediate Parent****Chief Executive**

Dr Nancy Doyle

**Press Contact**

Mrs Lucy George

**Tel**

07817 892 217

**Email**

lucy@wordville.net

## Press Book Notes

East Sussex community interest company Genius Within was founded in 2011 to help neurominorities maximise their potential and work to their strengths to find meaningful, sustainable employment. The disability-led company recognises that some neurodivergent people have trouble finding work, and because of that, employers are missing a significant pool of untapped talent. The psychology-based company employs a team of professional psychologists, work coaches and human resources professionals delivering evidence-based coaching and support for individuals, employers and professionals. They are dedicated to driving systemic change and supporting a group that widely suffers from long-term unemployment, addiction and homelessness. The company has worked with over 2,000 businesses and supported 2,618 individuals last year, including people studying, unemployed or in the criminal justice system. They established a ground-breaking initiative with Birkbeck College, the University of London, opening the first research centre dedicated to neurodiversity at work.

## Category: Sustainable Development

<b>Company Name</b>	<b>Eako Limited, trading as Elvis &amp; Kresse</b>
<b>Address</b>	New Barns Farm, Box Lane, Ospringe, Kent, ME13 0RU
<b>Website</b>	<a href="http://www.elvisandkresse.com">www.elvisandkresse.com</a>
<b>Employees</b>	10
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Miss Kresse Wesling CBE
<b>Press Contact</b>	Ms Kresse Wesling
<b>Tel</b>	01795 892 184
<b>Email</b>	kresse@elvisandkresse.com

**Press Book Notes**

Elvis & Kresse, registered as Eako Ltd was founded in 2005 in London. The company employs ten staff and rescues decommissioned fire-hoses, transforming them into luxury accessories such as handbags. 50% of profits are donated to The Fire Fighters Charity. In 2020 Elvis & Kresse relocated to a farm in order to establish a regenerative agriculture project. Moving to the farm, building a low carbon workshop, and continuing to take a leadership position within luxury are all part of the wider plan. It sees itself as a pioneer of sustainable luxury in the UK and is a certified Social Enterprise, a founding UK B Corp, and has consistently challenged the status quo. Elvis & Kresse is awarded the Queen's Award for Enterprise in Sustainable Development because it has a crystal clear purpose, inspirational leadership, genuine innovation and the vision to make it happen.

**Company Name****Marwell Wildlife****Address**

Thompson's lane, Colden Common, Winchester, Hampshire, SO21 1JH

**Website**[www.marwell.org.uk](http://www.marwell.org.uk)**Employees**

240

**Immediate Parent****Chief Executive**

Mr James Cretney

**Press Contact**

Ms Tara Russel

**Tel**

01962 777 947

**Email**

tarar@marwell.org.uk

**Press Book Notes**

Marwell Wildlife is a charity established in 1972 and it has 240 staff. It owns and operates Marwell Zoo in Hampshire which is a centre for enjoyment of nature, learning, sustainability, and scientific endeavour and which funds charitable delivery around the world. It reintroduces populations of species that have become locally or globally extinct in the wild, intervenes to improve the fortunes of plants and animals that are otherwise declining in nature and restores ecosystems. In Tunisia it worked with the authorities to successfully reintroduce the scimitar-horned oryx. There are now over 200 oryx living in four protected areas. The straw and dung heating plant installed in 2021 saves energy and disposal costs and is unique in the UK. Marwell Wildlife is awarded the Queen's Award for Enterprise in Sustainable Development because it shows clear leadership in the sector and for its sustainability culture which runs through the organisation.

**Company Name****The Southern Co-operative Limited****Address**

1000 Lakeside, Western Road, Portsmouth, Hampshire, PO6 3FE

**Website**[www.southernco-op.co.uk/](http://www.southernco-op.co.uk/)**Employees**

2842

**Immediate Parent****Chief Executive**

Mr Mark Smith

**Press Contact**

Miss Felicity Hay

**Tel**

07519 128 311

**Email**

FelicityHay@southerncoops.co.uk

**Press Book Notes**

The Southern Co-op is a regional, independent co-operative society founded in 1873 in Portsmouth. It specialises in convenience food stores, end of life services and coffee shops operating in more than 350 locations across the south of England. In line with the national cooperative movement it is owned locally by members and was set up in response to the societal challenges of that time - exploitation, inequality and poverty. The application states that many of these challenges exist today, alongside environmental challenges like climate change, declining natural resources and threatened wildlife/habitats. The Southern Co-op is awarded the Queen's Award for Enterprise in Sustainable Development because it can clearly demonstrate that is delivering on its original purpose to put purpose before profit.

**Company Name****Wates Group Limited****Address**

Wates House, Station Approach, Leatherhead, Surrey, KT22 7SW

**Website**[www.wates.co.uk/](http://www.wates.co.uk/)**Employees**

3574

**Immediate Parent****Chief Executive**

Sir James Wates Knighthood, CBE

**Press Contact**

Ms Nicola Savage

**Tel**

07809 231 077

**Email**

nicola.savage@wates.co.uk

**Press Book Notes**

Established in 1897 and marking its 125th anniversary in 2022, the Wates Group is one of the leading privately-owned construction, residential development, and property services businesses in the UK. Headquartered in Leatherhead, Surrey, the Group employs c.3,800 people, and works with a wide range of public and private sector customers and partners. Now in its fourth generation of family ownership, the Wates Group remains committed to the long-term sustainability of the built environment and the communities it supports. It has a very strategic and structured approach to sustainability and understands its material impacts. Wates Group Ltd is awarded the Queen's Award for Enterprise in Sustainable Development because it clearly shows leadership within the built environment, and the business can demonstrate how it is constantly evolving and developing its approach.

**Company Name****Wirth Research Limited****Address**

The Eco Business Centre, Charlotte Avenue, Bicester, Oxfordshire, OX27 8BL

**Website**

[www.wirthresearch.com](http://www.wirthresearch.com)

**Employees**

23

**Immediate Parent****Chief Executive**

Mr Nick Wirth

**Press Contact**

Mr Nick Wirth

**Tel**

07802 311 700

**Email**

[nick.wirth@wirthresearch.com](mailto:nick.wirth@wirthresearch.com)



**Press Book Notes**

Wirth Research was founded in 2005 and based in Bicester, Oxfordshire, it now has 23 staff and a turnover of £3 million. Sustainability is led by Nick Wirth, President & Technical Director and majority shareholder who was the youngest-ever Fellow of the Royal Institution of Mechanical Engineers. The company has been on a journey from pinnacle motorsport design to using their expertise in aerodynamics and computer modelling to design sustainable solutions for problems in different sectors - for instance their products are extensively used to save energy in supermarket fridges. Wirth is awarded the Queen's Award for Enterprise in Sustainable Development because it is an innovative and exemplary company that has used its modelling and aerodynamic skills acquired through the motor racing industry to transition to providing energy solutions in a range of diverse industries. It has demonstrated leadership both within and outside the company and has had a major positive impact.

**Company Name****WORLD OF BOOKS GROUP****Address**

Mulberry House, Woods Way, Goring-by-Sea, West Sussex, BN12 4QY

**Website**

[www.worldofbooks.com](http://www.worldofbooks.com)

**Employees**

700

**Immediate Parent**

Gruffalo Bidco Ltd

**Chief Executive**

Mr Graham Bell

**Press Contact**

Mrs Beccy Alford

**Tel**

07966 491 947

**Email**

press@worldofbooks.com

## Press Book Notes

World of Books Group was founded in 2002 with an ethos to do good, protect the planet, and support charities. Based in Goring-by-Sea, they employ over 700 people and won a Queen's Award in 2017 - International Trade and achieved B-Corp certification in 2019. They operate a recommerce model, buying and selling used books and media, encouraging more consumers to shop sustainably. Over 12 million used books are sold per year to customers in over 175 countries and 4,400 UK charity shops are supported through the purchase of surplus stock by World of Books Group. It is committed to the circular economy, donating books to literacy programmes and recycling books and media that cannot be reused. These are recycled into cardboard packaging and used media items are recycled into other useful products. The company is awarded the Queen's Award for Enterprise in Sustainable Development because of its comprehensive sustainability strategy and exemplary approach which has led to impressive positive impacts.

**Region: South West****Category: Innovation**

<b>Company Name</b>	<b>CiteAb Limited</b>
<b>Address</b>	14 New Bond Street, Bath, Somerset, BA1 1BE
<b>Website</b>	<a href="http://www.citeab.com">www.citeab.com</a>
<b>Employees</b>	8
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Andrew Chalmers
<b>Press Contact</b>	Miss Skye Longworth
<b>Tel</b>	07858 177 249
<b>Email</b>	skye@citeab.co.uk
<b>Press Book Notes</b>	<p>CiteAb Limited is a small life science data company based in Bath that began trading in 2013. In conjunction with Storm Consulting, also in Bath, they have created a platform that extracts structured data from unstructured academic literature. The platform allows users to access details of reagents (antibodies, kits, biochemicals, experimental models and proteins) quickly, based on several criteria, such as number of times used, and previous results as documented in scientific papers. The innovative technology at the core of the data platform takes millions of academic papers and extracts key information from them through a combination of natural language processing, sentiment analysis, artificial intelligence (AI), machine learning, algorithmic processing, and an element of human quality control. The resulting outputs enable effective treatments for medical conditions to be developed quicker and more efficiently than was previously possible.</p>

<b>Company Name</b>	<b>Heathcoat Fabrics Limited</b>
<b>Address</b>	Heathcoat Fabrics Limited, Westexe, Tiverton, Devon, Ex16 5LL

<b>Website</b>	<a href="http://www.heathcoat.co.uk">www.heathcoat.co.uk</a>
<b>Employees</b>	457
<b>Immediate Parent</b>	John Heathcoat & Company (Holdings) Limited
<b>Chief Executive</b>	Mr Cameron Harvie
<b>Press Contact</b>	Mr Paul Gilbert
<b>Tel</b>	01884 244 267
<b>Email</b>	Paul.Gilbert@heathcoat.co.uk
<b>Press Book Notes</b>	<p>Heathcoat Fabrics Limited is established since 1808 is a wholly controlled subsidiary of John Heathcoat &amp; Company (Holdings) Limited. The company makes a wide range of fabrics for use in textile and industrial applications. Its history includes the production of the veiling fabric for Queen Elizabeth II's Royal Wedding in 1947. The company wanted to drive innovation within by actively targeting technically challenging markets including the parachute market, others include – aerospace, automotive and military. Both lightweight man-carrying chutes and specialist brake chutes for aircraft and dragsters. The expertise developed came to the attention of the NASA Jet Propulsion Lab team struggling to find suitable materials for parachutes to be used in the landing of the Perseverance Rover on Mars. The fabric the company developed exceeded expectations and went on to contribute to the success of the mission and safe landing of the Mars Rover.</p>

<b>Company Name</b>	<b>Neighbourly Limited</b>
<b>Address</b>	Deskclodge House, Redcliffe Way, Bristol, BS1 6NL
<b>Website</b>	<a href="http://www.neighbourly.com">www.neighbourly.com</a>
<b>Employees</b>	31
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Steve Butterworth
<b>Press Contact</b>	Miss Jane Halstead
<b>Tel</b>	07765 887 760

<b>Email</b>	janehalstead@yahoo.com
<b>Press Book Notes</b>	Neighbourly Limited, established in 2014, has developed an innovative digital platform that helps businesses donate volunteer time, financial support, and surplus products to local communities. The Neighbourly platform provides a digital presence to thousands of local good causes operating in communities across the UK and Ireland. It enables large businesses to develop measurable and scalable programmes to benefit the communities in which they are based. Unlike traditional CSR programmes that tended to support a small number of national or international charities, the Neighbourly platform gives businesses access to thousands of vetted small charities and community causes working at a hyper-local level to tackle a broad spectrum of societal and environmental issues and themes. Companies can track, measure, and quantify their impact and be fully transparent about the action they are taking to meet their CSR and social value commitments in an authentic way, thereby building consumer and employee trust.

<b>Company Name</b>	<b>N2M Limited, trading as Rockit</b>
<b>Address</b>	N2M Ltd, 2 Farleigh Court, Old Weston Road, Flax Bourton, Somerset, BS48 1UR
<b>Website</b>	<a href="http://www.rockitrocker.com">www.rockitrocker.com</a>
<b>Employees</b>	2
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Matthew Dyson
<b>Press Contact</b>	Mr Matthew Dyson
<b>Tel</b>	07588 717 000
<b>Email</b>	matt.dyson@rockitrocker.com

**Press Book Notes**

N2M Limited, trading as Rockit, began trading in 2016. The company has developed a patent pending sleep aid device for babies. It can be attached to any pushchair, stroller, or pram, gently rocking it, so a baby falls back to sleep or remains sleeping even when the stroller is no longer being pushed or manually swayed by a parent. The innovation overcame several technical and design challenges, such as ensuring an effective, low frequency rock and ensuring the product worked at any angle from vertical to horizontal. When Rockit was launched in 2017, no similar product existed in the UK. Those found in international markets lacked valuable features such as portability and compatibility with any pram or pushchair. The company has won several awards for innovation, including product design, and the invention is core to the brand and its exceptional, international success.

**Company Name****Storm Consultancy (EU) Ltd****Address**

14 New Bond St, Bath, Somerset, BA11BE

**Website**[www.stormconsultancy.co.uk](http://www.stormconsultancy.co.uk)**Employees**

14

**Immediate Parent****Chief Executive**

Mr David Kelly

**Press Contact**

Miss Claudia May

**Tel**

07894 058 982

**Email**

claudia@storm-consultancy.com

**Press Book Notes**

Storm Consultancy EU Ltd is a software development company established in 2009. In conjunction with CiteAb Limited, they have created a platform that extracts structured data from unstructured academic literature. The platform allows users to access details of reagents (antibodies, kits, biochemicals, experimental models and proteins) quickly, based on several criteria, such as number of times used, and previous results as documented in scientific papers. The innovative technology at the core of the data platform takes millions of academic papers and extracts key information from them through a combination of natural language processing, sentiment analysis, artificial intelligence (AI), machine learning, algorithmic processing, and an element of human quality control. The resulting outputs enable effective treatments for medical conditions to be developed quicker and more efficiently than was previously possible.

**Company Name****Synalogik Innovative Solutions Ltd****Address**

Unit A, Suite 1, The Courtyard, , Tewkesbury Business Park,  
Tewkesbury, Gloucestershire, GL208GD

**Website**

[www.synalogik.com](http://www.synalogik.com)

**Employees**

17

**Immediate Parent****Chief Executive**

Mr Daniel White

**Press Contact**

Mr Daniel White

**Tel**

07734 175 082

**Email**

d.white@synalogik.com

**Press Book Notes**

Synalogik Innovative Solutions Ltd, established in 2018, has developed an innovative automated data aggregation, cleansing, and risk scoring platform for intelligence and investigation teams. Scout is the 'Single Intelligence Environment'; permitting concurrent searches over multiple live data sources to be analysed. The system integrates internal, third party and open-source intelligence data into automated workflows so that teams no longer need to log in and out of different data silos before decisions can be made. The result is swifter and more rigorous decision making, whether you're "looking for" fraud, money laundering or Regulator-driven compliance checks. Scout is used by Law Enforcement Agencies, Government departments, banks, gambling companies and insurance companies; saving each of them significant time and enhancing their decision making capability.

**Category: International Trade**

<b>Company Name</b>	<b>Artemis Optical Ltd</b>
<b>Address</b>	1, Western Wood Way, Langage Science Park, Plympton, Devon, PL7 5BG
<b>Website</b>	<a href="http://www.artemis-optical.co.uk">www.artemis-optical.co.uk</a>
<b>Employees</b>	29
<b>Immediate Parent</b>	Artemis Holdings Limited
<b>Chief Executive</b>	Mr Nick Hurst
<b>Press Contact</b>	Mr Nick Hurst
<b>Tel</b>	07968 480 947
<b>Email</b>	nick.hurst@artemis-optical.co.uk



**Press Book Notes**

Artemis Optical Limited is based in Plympton, Devon and started trading in 1952. It is a world renowned company with almost 70 years' experience in the design and application of high precision, technically differentiated, optical thin film coatings for the Photonics industry (light technology). It is one of the UK's largest independent coatings providers with a client portfolio that includes blue chip original equipment manufacturers in the defence, aerospace, security, photonic surgery, medical and analytical instrumentation sectors. Overseas sales grew by 65% across the three-year period with top markets including the United States, Europe, India, Australia, the Middle East and the Far East. It positioned itself in an advisory capacity leading to new contracts and developed more complex solutions for technically challenging market requirements across a broad spectrum of commercial and defence applications. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****Christie International Limited**

Frogmarsh Mill, unit 9, south woodchester, Gloucestershire, GL5 5ET

**Website**

[www.christie-international.com](http://www.christie-international.com)

**Employees**

5

**Immediate Parent****Chief Executive**

Mr Andrew Christie

**Press Contact**

Mr Andrew Christie

**Tel**

01453 874170

**Email**

sales@christie-international.com

**Press Book Notes**

Christie International Ltd was established in 2002, and is based in South Woodchester near Stroud Gloucestershire. It provides a complete Export Management Service for UK food and non-food SMEs who do not have a dedicated Export Department of their own. Over twenty years it has experienced many challenges including global financial meltdowns, tackling import barriers & tariffs, battling significant exchange rate fluctuations, geo-political instability and the more recent issues arising from Brexit and the Covid-19 pandemic. Over the three years to November 2020 its overseas sales have grown by 65%. All sales are to overseas markets, and have grown on average by almost 30% per annum. In 2020 the company exported products to 30 countries, including South Africa, UAE, USA, Malaysia and Turkey and Liberia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Developing Assets (UK) Ltd, trading as HeliOperations****Address**

The HeliPort, Osprey Quay, Portland, Dorset, DT5 1BL

**Website**[www.helioperations.co.uk](http://www.helioperations.co.uk)**Employees**

47

**Immediate Parent****Chief Executive**

Mr Stephen Gladston

**Press Contact**

Mr Mark Deaney

**Tel**

07938 629 670

**Email**

m.deaney@helioperations.co.uk

**Press Book Notes**

Developing Assets (UK) Ltd, trades as HeliOperations and is based at The Heliport, Osprey Quay, Portland, Dorset. It started operation providing contract aircrew and regulatory advice to helicopter operators, principally in the Search and Rescue (SAR) sector. The company now delivers helicopter aircrew training to UK military standards, delivered by UK ex-military instructors. With UK Government support it now has international contracts in place and its top markets are Germany, Norway, Bangladesh, Pakistan and Switzerland. Over three years to April 2021, export sales have grown by 149%. It aims to become a major player within the international aviation training sector within ten years, focusing on the military and SAR disciplines. It anticipates increased government outsourcing of military training and SAR services to commercial organisations. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Digital Yacht Ltd****Address**

6 Farleigh Court, Old Weston Road, Flax Bourton, Somerset, BS48 1UR

**Website**[www.digitalyacht.co.uk](http://www.digitalyacht.co.uk)**Employees**

8

**Immediate Parent****Chief Executive**

Mr Nicholas Heyes

**Press Contact**

Mr Nicholas Heyes

**Tel**

07973 223 287

**Email**

nick@digitalyacht.co.uk

**Press Book Notes**

Flax Bourton, Somerset based Digital Yacht Ltd. began trading in 2011 as a designer and manufacturer of specialist marine electronic navigation and communication products, primarily for the recreational boating industry but also for fishing, workboat, naval and commercial shipping applications. Its products are add-ons or accessories for products made by overseas marine electronics companies.

It supplies products direct to end users via web and mail order and is growing an overseas dealer/installer/distributor network. Digital sells to c.70 countries, primarily the USA, France, Germany, Canada and Australia. Overseas sales grew by over 40% in the three year period and represent almost 75% of total sales. Digital Yacht has demonstrated commercial success across all areas including some innovative approaches to the environment. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Investment Casting Systems Limited****Address**

Systems House, Long Road, Paignton, Devon, TQ4 7BB

**Website**[www.investmentcastingsystems.co.uk](http://www.investmentcastingsystems.co.uk)**Employees**

25

**Immediate Parent****Chief Executive**

Mr Ted Head

**Press Contact**

Mr Ted Head

**Tel**

01803 226 968

**Email**

ted@investmentcastingsystems.co.uk

**Press Book Notes**

Investment Casting Systems Limited is based in Paignton, Devon and has been trading since 2007. It is a privately owned high-tech manufacturing SME, supplying customers who demand high-quality service and products, both nationally and internationally. The group is engineering based and comprises three standalone business centres, offering a full design and manufacturing service of bespoke toolmaking, injection-moulding and technical composite mouldings. It specialises in large steel and aluminium mould tools for composite component manufacture and ceramic core dies for the investment casting houses within the aerospace, defence and commercial sectors. Overseas earnings grew by 319% in the three-year period and top markets include the United States, Italy, Israel, Germany and Turkey. The monopoly in production of commercial aircraft by Europe and North America is about to be broken by China, so the group is targeting engine manufacturers to become trusted suppliers. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****JPL Telecom Ltd****Address**

Unit 1 and 2 Church Close Business Park, Todber, Sturminster  
Newton, Dorset, DT10 1JH

**Website**

[www.jpltele.com](http://www.jpltele.com)

**Employees**

10

**Immediate Parent**

JPL Holdings Ltd

**Chief Executive**

MR James Clarke

**Press Contact**

Mr James Clarke

**Tel**

07768 322 261

**Email**

james.clarke@jpl.uk.com

**Press Book Notes**

Established in 2004 and based in Sturminster Newton, Dorset, JPL Telecom Ltd focusses on the Business to Business market with the UK design of telecom headsets web conferencing units in the UK manufactured in South Korea which it markets globally. The main end-user customer base includes call centres, government services, banks, offices and the recent rise of 'work from home' has rapidly increased the need for a more hybrid product and a different route to market. Over three years overseas sales have grown by 737% and now account for 46% of total sales. The company has exported to over 50 countries worldwide to international end users and its top markets are currently USA, Germany, India and Philippines. Recently it has entered new markets in Europe and Egypt and company now has local offices in the USA and Europe. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****LB Bentley Ltd****Address**

Unit C, Kingfisher Business Park, London Road, Stroud, Gloucestershire, GL5 2BY

**Website**[www.lb-bentley.com](http://www.lb-bentley.com) [www.severnvalve.com](http://www.severnvalve.com)**Employees**

168

**Immediate Parent**

Severn Glocon Global Ltd

**Chief Executive**

Mr Rhys Jones

**Press Contact**

Mrs Angela Carroll

**Tel**

01453 733 110

**Email**[angela.carroll@lb-bentley.com](mailto:angela.carroll@lb-bentley.com)

**Press Book Notes**

LB Bentley Limited is based in Stroud, Gloucestershire and has been trading since 1972. It designs and manufactures filters and desiccant dryers, and designs and supplies small bore subsea valves and actuators to the oil and gas industry. Products are manufactured to a highly engineered level to produce high quality products that fully satisfy the challenges of the extreme environments in which they are deployed. Overseas sales grew by 75% in the three-year period with top markets including the United States, Brazil, Malaysia, Norway and Germany. Over the last two years putting risk mitigation actions in place reduced the impact on its supply chain to a minimum and it stays ahead of the competition through new product development, understanding the customer and delivering value added services to existing customers. It won the Queen's Award for International Trade in 2014 and the company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last

**Company Name****N2M Limited trading as Rockit****Address**

N2M Ltd, 2 Farleigh Court, Old Weston Road, Flax Bourton, Somerset, BS48 1UR

**Website**[www.rockitrocker.com](http://www.rockitrocker.com)**Employees**

2

**Immediate Parent****Chief Executive**

Mr Matthew Dyson

**Press Contact**

Mr Matthew Dyson

**Tel**

07588 717 000

**Email**

matt.dyson@rockitrocker.com

**Press Book Notes**

Established in 2016 and based in Flax Bourton, Somerset, N2M Ltd t/a Rokit, manufactures and markets innovative sleep aid devices for babies and toddlers. Its leading product is a portable baby rocker which attaches to any stroller or pram.

The company has achieved success both in the UK and internationally with sales to over 40 countries. It has now expanded its product range to include two additional baby and toddler sleep aids. One gently vibrates the cot mattress and the other is a miniature soothing sound player. Over three years overseas sales have grown by 214% and now account for 61% of total sales. The company now has distributors in 42 countries and sells worldwide. Its top five markets currently are Denmark, Netherlands, Czech Republic, Australia and Canada and recently the company has signed new distribution deals for 21 new markets worldwide. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****RouteNote Ltd****Address**

Kernow House, Gas Hill, Truro, Cornwall, TR1 2XP

**Website**[www.routenote.com](http://www.routenote.com)**Employees**

64

**Immediate Parent**

Wildfire Investments Ltd

**Chief Executive**

Mr Steven Finch

**Press Contact**

Mrs Alanna Hammond

**Tel**

01872 870 688

**Email**

people@routenote.com



**Press Book Notes**

Established in 2010 and based in Truro, RouteNote Ltd has spent ten years building a platform that empowers independent artists and record labels to succeed in the modern music industry. It is now one of the worlds leading digital music distributors and helps artists and record labels from all over the world with releasing, publishing and promotion, adding their music to the worlds largest music streaming service and stores and helping them grow, all on their own terms. Overseas sales have grown over six years by 1119% and account for 85% of total sales. The company now works with artists from 193 countries and its top markets currently are USA, Germany, Sweden, France and the Netherlands. As access to the internet expands the Middle East & North Africa (MENA) and Latin America (LATAM) regions are increasingly contributing to the company's overall sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Spirent Communications - Positioning Technology Division****Address**

Spirent House, Aspen Way, Paignton, Devon, TQ4 7QR

**Website**[www.spirent.com/products/positioning-navigation-timing-testing](http://www.spirent.com/products/positioning-navigation-timing-testing)**Employees**

192

**Immediate Parent**

Spirent Communications plc

**Chief Executive**

Mr Martin Foulger FCMA, CGMA, FRIN

**Press Contact**

Mr Mark Price

**Tel**

07725 724 834

**Email**

mark.price@spirent.com

**Press Book Notes**

Founded in 1997 and based in Paignton, Spirent Communications - Positioning Technology Division develops and manufactures the world's leading test solutions for PNT (Positioning, Navigation and Timing) solutions. The core of its business is the simulation of Global Navigation Satellite Systems (GNSS) signals for use in laboratories in the development of PNT applications. It is the trusted partner of the world's leading PNT developers. The applications which are developed using the company's PNT test solutions include the world's most advanced aircraft, chipsets, satellites, smartphones, cars, autonomous systems, marine and defence systems themselves. Overseas sales have grown over three years by 38%. The company serves a global customer base through a global network of sales representatives and over 50 distribution partners backed by a global customer support network and business development team. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**The Wentworth Wooden Jigsaw Company Ltd**

**Address**

The Dairy Farm, Pinkney Park, Pinkney, Malmesbury, Wiltshire, SN16 0NX

**Website**

[www.wentworthpuzzles.com](http://www.wentworthpuzzles.com)

**Employees**

45

**Immediate Parent****Chief Executive**

Mrs Sarah Watson

**Press Contact**

Mrs Sarah Watson

**Tel**

07868 054 173

**Email**

sarah.watson@wentworthpuzzles.com

**Press Book Notes**

Malmesbury based The Wentworth Wooden Jigsaw Company Ltd. began trading in 1991, producing unique and intricately hand-crafted wooden jigsaw puzzles which they manufacture using laser technology. Initially selling them through retailers, in the last 14 years the company has actively sought to sell their puzzles direct to customers through dedicated web sites in the UK, USA and more recently Germany. It still sells to selected galleries, museums and charities, which then retail the products through their gift shops and websites. In 2015 the company prepared a ten year export growth plan and overseas sales grew by a total of 439% in six years with the proportion of goods exported increasing from 38% to 60%. The company wins the Queen's Award for International Trade for Outstanding Long Term Growth over the last six years. Number of employees is currently 48.

**Category: Sustainable Development****Company Name****Origin Coffee Ltd****Address**

Origin Coffee, 1 Treysa Place, The Roastery, Porthleven, Helston, Cornwall, TR13 9FJ

**Website**[www.origincoffee.co.uk](http://www.origincoffee.co.uk)**Employees**

45

**Immediate Parent**

Origin Coffee Holdings

**Chief Executive**

Mr Tom Sobey

**Press Contact**

Mr Andy Phillips

**Tel**

07867 497 637

**Email**

andy@origincoffee.co.uk

**Press Book Notes**

Origin Coffee was established in Helston, Cornwall in 2005. It owns and operates seven cafes and supplies coffee wholesale to over 500 customers across the UK and Europe. It achieved B-Corp certification in 2020. Last year Origin roasted 264 tonnes of coffee, spending over £1.6m with coffee producers in Brazil, Colombia, Nicaragua, El Salvador, Honduras, and Peru, with whom it has long term and direct relationships including annual visits which encourage social development and reduction in environmental impact. The company has delivered many other positive impacts including incorporating 'Circular Economy' principles into all aspects of the business. Staff engagement ranges from monthly beach cleans to tree planting. Origin Coffee is awarded the Queen's Award for Enterprise in Sustainable Development because it clearly shows sector leadership and an exemplary approach in its partnership with its producers.

**Company Name  
Address****Services Design Solution Ltd**

19-23 Mary Seacole Road, The Millfields, Stonehouse, Plymouth,  
Devon, PL1 3JY

**Website**

[www.sdsolution.co.uk](http://www.sdsolution.co.uk)

**Employees**

64

**Immediate Parent****Chief Executive**

Mr Shaun Hoppins

**Press Contact**

Mrs Katherine Archer

**Tel**

01752 255 900

**Email**

katherine.archer@sdsolution.co.uk

## Press Book Notes

Services Design Solution Ltd are based across the South West and in Wales and started trading in 2004. The company provides consulting engineering focused on sustainable construction, supporting the delivery of zero-carbon developments. They design innovative, energy-efficient functional engineering systems for hospitals, schools, universities, public buildings, commercial and industrial developments.

Employing 70 staff, they have a turnover of £5.6m, with an impressive growth rate and donate 1% of revenue to good causes. The business has set performance targets on social matters, including expanding sustainable sales, volunteer hours, charitable giving and training. Services Design Solution provides an exemplary example of a diverse, sustainable development programme with ambitious long-term goals, including gender, carbon, and well-being.

They are awarded the Queen's Award for Enterprise in Sustainable Development through their strong strategic focus, helping drive the sector forward, and achieving results through leadership and commitment.

## Company Name

**Tops Day Nurseries**

## Address

3 Wollaston Road, Bournemouth, Dorset, BH6 4AR

## Website

[www.topsdaynurseries.co.uk](http://www.topsdaynurseries.co.uk)

## Employees

700

## Immediate Parent

Hadland Care Group

## Chief Executive

Ms Cheryl Hadland

## Press Contact

Ms Cheryl Hadland

## Tel

07889 244 182

## Email

cheryl.hadland@hadlandcaregroup.co.uk

## Press Book Notes

Tops Day Nurseries was founded in 1990 in Poole by Managing Director Cheryl Hadland and consists of 32 day nurseries across the South coast of England. These provide early education and care for pre-school children. It employs 700 staff and turns over around £15m a year.

It provides an exemplary example of an organisation taking stock and changing direction, with the MD even retraining in sustainability to provide the leadership needed. There is strong evidence of thought leadership and of challenging industry norms for instance in tackling the huge range of disposable items such as nappies and single use plastics normally used in the sector. It has found and implemented practical solutions and then inspired the wider sector to make their own changes.

Tops Day Nurseries is awarded the Queen's Award for Enterprise in Sustainable Development because it has provided inspiration and is genuinely driving change in its sector.

## Company Name

**Ward Williams Associates LLP**

## Address

Compass House, Truro Business Park, Truro, Cornwall, TR4 9LD

## Website

[www.wwa.uk.com](http://www.wwa.uk.com)

## Employees

107

## Immediate Parent

## Chief Executive

Mr Andrew Snapes

## Press Contact

Mrs Kate Mills

## Tel

07920 203 963

## Email

katemills@wwa.uk.com

## Press Book Notes

Ward Williams Associates LLP started trading in 1974 and is based in Truro, Cornwall. The firm has seven offices in Truro, Plymouth, Exeter, Salisbury, Gloucester, Manchester, and London, and employs 107 employees. Turnover is £8.1m. The company is a professional consultancy partnership (LLP) that provides Project Management, Quantity Surveying, and Building Surveying services to clients in both the public and private sectors of the built environment.

The company is a certified B-Corp and has won a number of construction and sustainability awards. It has clear net zero plans and is focussed on future and continuous improvement. As the business has grown from its South West roots to national UK coverage, it has become a leader in sustainability.

Ward Williams is awarded the Queen's Award for Enterprise in Sustainable Development because it has examined and addressed its own impacts and provides leadership for the industry.

**Region: Wales**

**Category: Innovation**

<b>Company Name</b>	<b>Colour Tone Masterbatch Ltd</b>
<b>Address</b>	Unit D, Pant Glas Farm Industrial Estate, Bedwas, Caerphilly, Mid Glamorgan, CF83 8YE
<b>Website</b>	<a href="http://www.colourtone-masterbatch.co.uk">www.colourtone-masterbatch.co.uk</a>
<b>Employees</b>	44
<b>Immediate Parent</b>	Luxus Ltd
<b>Chief Executive</b>	Mr Tony Gaukroger
<b>Press Contact</b>	Mr Simon Atterby
<b>Tel</b>	07590 365239
<b>Email</b>	simon.atterby@colourtone-masterbatch.co.uk



## Press Book Notes

Established in 1996, Colour Tone Masterbatch Ltd manufactures and distributes colour and additive masterbatches for plastics. They develop and market special effect, engineering polymer, mono pigment, additive, heat reflective, infra-red reflective and polymer specific masterbatches for the plastic industry globally. The recycling industry widely uses Near Infra-Red (NIR) spectroscopy with high-speed identification algorithms to sort mixed plastic waste into polymer types. Unfortunately, most black plastics are coloured with carbon black that absorbs radiation across the UV, visible, and IR spectra making the polymer impossible to sort with NIR equipment. To overcome this restriction the company developed and patented a cost-effective black plastic masterbatch concentrate with intense colour and good coverage in the visible spectrum which does not interfere with the absorption and reflection characteristics in the NIR. The result is black plastics that are detectable at post-consumer recycling sorting facilities. Resulting in closure of the recycling loop on these products, reduced waste and a sustainable solution for product manufacturers.

## Category: International Trade

### Company Name

**CatSci Ltd**

### Address

CBTC2, Capital Business Park, Wentloog, Cardiff, South Glamorgan, CF3 2PX

### Website

[www.catsci.com](http://www.catsci.com)

### Employees

33.6

### Immediate Parent

Capital Drug Development Ltd

### Chief Executive

Dr Ross Burn

### Press Contact

Dr Sofia Papadouli

### Tel

07507469870

### Email

sofia.papadouli@catsci.com

**Press Book Notes**

Established in 2011 and based in Cardiff, CatSci Ltd is an award-winning innovation partner for medicines development, dedicated to developing economically and environmentally sustainable pharmaceutical manufacturing processes. It serves customers across the globe with tailored services including route scouting and selection, initial scale-up and risk management for early development. For later development, the company provides process design, assessment and optimisation, scale-up for clinical and commercial manufacture, tech transfer and post-approval improvements. Overseas sales over three years grew by a total of 347% and now account for 90% of total sales. The company is a globally orientated organisation and operates in three overseas regions, North America, EU and Rest of the World (RoW). 96% of overseas sales are in the USA, the next biggest markets are Belgium and the Czech Republic and the company has recently won its first business in Japan. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****EMPOWER Translate (Global) Ltd.****Address**

Basepoint, Riverside Court, Beaufort Park Way, Chepstow, Monmouthshire, NP16 5UH

**Website**[www.empowertranslate.com](http://www.empowertranslate.com)**Employees**

25

**Immediate Parent****Chief Executive**

Mr Dan Peachey

**Press Contact**

Miss Clare Partington

**Tel**

0117 3790400

**Email**

clare.partington@empowertranslate.com

**Press Book Notes**

Founded in 1997 and based in Chepstow, EMPOWER Translate (Global) Ltd provides localisation services to the market research industry. It works with insight enterprises, agencies, SaaS (Software as a Service) providers and global researchers across a number of end-client sectors, including essential domains in the healthcare and pharmaceuticals sphere, alongside working on Hollywood blockbusters, global sports tournaments and international household brands. It provides a wide range of localisation services encompassing translation and interpreting, audio services including audio-video transcription, translation and subtitling, data analysis services such as data coding, social media listening and critical, life-changing services such as Adverse Event Reporting. Overseas sales over six years have grown by 211%. The company's geographical spread of overseas markets is currently focused in the USA and Europe and it has more recently broken into new markets in Australia, Romania and Singapore. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Purolite Ltd****Address**

Unit D, Llantrisant Business Park, Rhondda Cynon Taff, Mid Glamorgan, CF72 8LF

**Website**[www.purolite.com](http://www.purolite.com)**Employees**

109

**Immediate Parent**

Bro Tech Ltd

**Chief Executive**

Hayley Crowe

**Press Contact**

Ms Aranda Rahbarkouhi

**Tel**

0191 222 1242

**Email**

aranda@ramarketingpr.com

**Press Book Notes**

Purolite, an Ecolab Company is based at the Llantrisant Business Park in Rhondda Cynon Taff, Mid Glamorgan and was acquired by Ecolab in 2021. Purolite's Life Sciences division headquartered in the UK provides world leading, high value Agarose chromatography manufacturing facilities to serve the global biopharmaceutical requirements. Its technology is used in the purification of proteins enabling manufacturing of life saving therapies, monoclonal antibodies, recombinant proteins, and vaccines. Over three years to December 2020 its overseas sales have grown by 1,030%. All sales are exported, and in 2020 the market spread of its top five countries included sales to USA, China, India, Germany, and Iceland. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years

**Company Name****4 Mental Health Ltd****Address**

Ashdown House, Riverside Business Park, Benarth Road, Conwy, Gwynedd, LL32 8UB

**Website**[www.4mentalhealth.com](http://www.4mentalhealth.com)**Employees**

6.1

**Immediate Parent****Chief Executive**

Ms Alison Beech

**Press Contact**

Ms Alison Beech

**Tel**

0203 637 9191

**Email**

a.beech@4mentalhealth.com

## Press Book Notes

4 Mental Health provide compassion-focussed mental health training courses and free self-help resources, with a focus on wellbeing, self-harm and suicide mitigation. Training is delivered under the program name 'Connecting with People'.

Complimentary modules support a consistent approach across multiple sectors, including health and social care, education, and workplace. Bite-sized modules are available for clinical and non-clinical audiences, with multiple delivery options; webinar conferences, direct-to-participant, train-the-trainer and e-learning.

Overseas training significantly increased during the three-year period, constituting 43% of their activity. This international growth was mirrored domestically, facilitated by a 69% increase in staffing levels.

4 Mental Health demonstrated exceptional agility and innovation, and significantly supported others, in adapting to pandemic challenges. They developed new training delivery modalities to support increasing focus on overseas training development, particularly in Australia. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas business over the last three years.

**Region: West Midlands**

**Category: Innovation**

<b>Company Name</b>	<b>Biocomposites (UK) Ltd, trading as Biocomposites</b>
<b>Address</b>	IC4, Keele Science Park, Keele, Staffordshire, ST5 5NL
<b>Website</b>	<a href="http://www.biocomposites.com">www.biocomposites.com</a>
<b>Employees</b>	100
<b>Immediate Parent</b>	Matrix Bidco Ltd
<b>Chief Executive</b>	Mr Stephen Bratt
<b>Press Contact</b>	Miss Hollie Vile
<b>Tel</b>	07729362590
<b>Email</b>	biocomposites@optimumcomms.com
<b>Press Book Notes</b>	Established in 1997, Biocomposites (UK) Ltd are manufacturers of specialist medical products. The number of hip and knee replacements undertaken has been rising rapidly over the last twenty years. This rise, and increasing numbers of patients with comorbidities (obesity, diabetes, etc), has meant that complex infected hip and knee revision procedures are also increasing. The company identified a significant need to reduce the infection rates from hip replacement surgery. In response they developed STIMULAN Rapid Cure, the first and only calcium sulphate antibiotic carrier that is approved for use in infected bone and soft tissue. The beads in the product deliver an increased level of antibiotics direct to the site of infection and because they dissolve as the antibiotic elutes there is no need for further follow-up procedures for the patient.

<b>Company Name</b>	<b>i2r Packaging Solutions Limited</b>
<b>Address</b>	i2r Packaging Solutions Limited Capital House , Hadley Park East, Telford, Shropshire, TF1 6QJ
<b>Website</b>	<a href="http://www.i2rps.com">www.i2rps.com</a>

<b>Employees</b>	129
<b>Immediate Parent</b>	Contital s.r.l.
<b>Chief Executive</b>	Mr Jonathan West
<b>Press Contact</b>	Mr Jeremy Webster
<b>Tel</b>	07776206576
<b>Email</b>	jeremy@marblespr.co.uk
<b>Press Book Notes</b>	<p>i2r Packaging Solutions Limited was founded in 2007 and received a 2020 Queen's Award for International Trade. The company manufactures a comprehensive range of aluminium foil wrinklewall and smoothwall containers used throughout the food industry. Working with the University of Wolverhampton, the company has developed and patented a novel design of aluminium food tray named i2r Ultra. The unique design includes an embossed hexagonal pattern in the base and additional structural features in the walls and sealing flange. The result is a food tray which is stronger, lighter and uses less material than a standard tray, making it a more environmentally friendly choice. Independent external testing demonstrated the superior performance of the packaging which is produced from 10% less material than a standard tray and is 100% recyclable.</p>

<b>Company Name</b>	<b>KPM Marine LTD</b>
<b>Address</b>	85-90 Buckingham street , Birmingham, West Midlands, B19 3HE
<b>Website</b>	<a href="http://www.kpm-marine.com">www.kpm-marine.com</a>
<b>Employees</b>	14
<b>Immediate Parent</b>	KPM marine Design engineering
<b>Chief Executive</b>	Mr Julian Morgan NONE
<b>Press Contact</b>	Mr Graeme Niven
<b>Tel</b>	07590 572795
<b>Email</b>	graeme@coshniven.com

**Press Book Notes**

Formed in 2015, KPM Marine Ltd specialises in designing and manufacturing safety critical products for the marine and automotive industries. The company has developed a range of affordable shock mitigating seating to protect mariners from spinal and brain injury whilst improving passenger comfort. Previously, such safety seating was only available at a high cost and was adapted from lorry seating. There is increasing pressure, particularly in the offshore wind generation industry, to ensure passengers arrive at their destination capable of working. The novel seat design ensures individuals reach their destination safely and in a condition to complete the task at hand. They are designed with a 20-year life and are 95% recyclable. The seats are half the weight of a comparable truck seat. Installation of the seats on a 24-passenger wind farm vessel delivered a 7% drop in fuel consumption.

**Company Name****Little Soap Company Limited****Address**

99 Upper, High St, Broadway, Worcestershire, WR12 7AL

**Website**[www.littlesoapcompany.co.uk](http://www.littlesoapcompany.co.uk)**Employees**

7

**Immediate Parent****Chief Executive**

Ms Emma Heathcote-James

**Press Contact**

Ms Nancy Brady

**Tel**

07889 879469

**Email**

nancy@nbpr.co.uk



**Press Book Notes**

The Little Soap Company has been in operation since 2008, but in 2018, they identified a gap in the market for job-specific soaps to replace the generic soaps currently available. Moreover, the company wanted a product that played to its ethical strengths. It thus developed a range of bars that are entirely plastic free, ocean-friendly, and biodegradable (soap and packaging). They also eradicate the need for bottles by formulating traditionally bottled liquids into bar form. The bars were launched under the Eco Warrior brand, covering all aspects of a personal hygiene regime. The development is unique because each bar replaced a product traditionally packaged in plastic bottles or pressurised cans. The bars eliminate unnecessary plastics in bathrooms and are produced in a plastic free supply chain. The affordable range makes it possible for consumers to make simple eco-switches.

**Company Name****Proteus Instruments Limited****Address**Canalside, Harris Business Park, Hanbury Road, Stoke Prior,  
Worcestershire, B60 4DJ**Website**[www.proteus-instruments.com](http://www.proteus-instruments.com)**Employees**

5

**Immediate Parent**

RS Hydro Ltd

**Chief Executive**

Mr Robert Stevens

**Press Contact**

Mr Robert Stevens

**Tel**

07787117116

**Email**

rob.stevens@proteus-instruments.com

**Press Book Notes**

Proteus Instruments Ltd is a subsidiary of RS Hydro, formed in 2018. It was set up after developing, in conjunction with the University of Birmingham, a measuring device that detects harmful bacterial coliforms and Biochemical Oxygen Demand (among a range of other contaminants) in real-time. Improving on the existing, slower methods allows customers to constantly monitor supply and wastewater, leading to better purification, reduced waste and more efficient use of resources. Much can happen between traditional sampling and analysis, so this system allows the user to receive more consistently monitored water, significant globally, but particularly in developing countries with a less well established water treatment infrastructure. In developing countries, the company works with aid agencies and NGOs to improve water supplies, which also helps protect the environment. The technology utilised in the product is patent protected.

**Company Name****Stallion AI Services Ltd****Address**

Chapel Field Stud, Ash Lane, Whitchurch, Shropshire, SY13 4BP

**Website**[www.stallionai.com](http://www.stallionai.com)**Employees**

26

**Immediate Parent**

Matson Holdings

**Chief Executive**

Mr Tullis Matson

**Press Contact**

Mr Tullis Matson

**Tel**

07801 592111

**Email**

tullis@stallionai.com

**Press Book Notes**

Stallion AI Services Ltd was established in 2000. The company has developed an endangered animal regenerative cryopreservation conservation tool to help prevent extinction, called Nature's SAFE. Facing multiple pressures, high numbers of animal species are being lost or are at risk of extinction. The company has developed a charitable living biobank with an ambition similar to the Millennium Seed Bank but for animal species. This service is unique to both the UK and Europe, and except for San Diego Zoo, only this service innovation has the capability of reawakening live cells. Other biobanks cryopreserve cells for DNA study, but methods developed by Stallion AI use freezing agents capable of preserving cells indefinitely whilst retaining functional ability. By providing a further means by which Earth's animal species can be supported and preserved and continue to exist into the future, this innovation assists the continued diversity of life on Earth.

**Company Name****Staeger Clear Packaging Ltd****Address**

Unit 1 Swallowgate Business Park, Holbrooks, Coventry, West Midlands, CV6 4BL

**Website**[www.staegerclear.co.uk](http://www.staegerclear.co.uk)**Employees**

22

**Immediate Parent**

Staeger Group

**Chief Executive**

Mr Ian Jamie

**Press Contact**

Mr Ian Jamie

**Tel**

07766501209

**Email**

ian@staegerclear.co.uk

**Press Book Notes**

Established in 2000, Staeger Clear Packaging Ltd manufactures food-grade packaging for the retail industry. Typically clear food packaging is made from PVC, the only viable material. The company wanted to improve their environmental impact whilst maintaining the quality of packaging that its customers expected. To achieve this, they worked with UK extruders of recycled PET to change their product to meet the standards required. The company then developed a novel post extrusion heated sheeting machine to transform rolls into sheets. The innovation has raised the quality of the extruder's product and enabled the use of UK recycled PET in food packaging. Previously, such recycled materials had to be imported from Europe. By manufacturing the materials in the UK, the company has secured raw materials with a 20% cost reduction, ready supply, and reduced carbon footprint.

**Category: International Trade**

<b>Company Name</b>	<b>Armac Manufacturing (Brassfounders) Limited</b>
<b>Address</b>	Building: 160 Dollman Street, 160 Dollman Street, Birmingham, West Midlands, B7 4RS
<b>Website</b>	<a href="http://www.armacmartin.co.uk">www.armacmartin.co.uk</a>
<b>Employees</b>	71
<b>Immediate Parent</b>	Somerville Boulevard Limited
<b>Chief Executive</b>	Mr Richard McGrail
<b>Press Contact</b>	Ms Melissa McGrail
<b>Tel</b>	07947815891
<b>Email</b>	melissamcgrail@armacmartin.co.uk

**Press Book Notes**

Armac Manufacturing (Brassfounders) Limited who trade as "Armac Martin" was originally founded as 'Armac' in 1929, by Harold McGrail and is a fourth-generation family business. Based in Birmingham, Armac Martin is a luxury brass hardware company, designing and manufacturing brass fixtures and fittings for high-end interiors. The strategy was based around increasing its network of dealer showrooms, with a high level of focus on North America. During the three-year application period Armac Martin doubled the countries to which it exports to 48 countries across five continents, with key markets in the USA, Canada, Australia, China, Norway and New Zealand. Overseas sales have grown by 42% over the three-year application period and the proportion of sales exported has increased to 49% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name**

**Biocomposites (UK) Ltd, trading as Biocomposites**

**Address**

IC4, Keele Science Park, Keele, Staffordshire, ST5 5NL

**Website**

[www.biocomposites.com](http://www.biocomposites.com)

**Employees**

100

**Immediate Parent**

Matrix Bidco Ltd

**Chief Executive**

Mr Stephen Bratt

**Press Contact**

Miss Hollie Vile

**Tel**

07729362590

**Email**

biocomposites@optimumcomms.com

**Press Book Notes**

Biocomposites (UK) Limited, trading as Biocomposites, is based in Keele, Staffordshire and has been trading since 1997. It is an international medical device company that engineers, manufactures and markets world leading products for use in infection management in bone and soft tissue. It specialises in the development of innovative calcium compounds for surgical use, targeting infection risks across musculoskeletal infection, orthopaedics, trauma, spine, foot and ankle and podiatry. Its products are used in over 120,000 procedures every year and is the only supplier providing calcium sulfate antibiotic carriers for use in bone and soft tissue to the NHS. Overseas sales grew by over 200% in the six-year period from sales into 40 countries including the United States, the Netherlands, China, Canada and India. The regulatory requirements for its products in different countries are increasingly challenging, requiring it to demonstrate compliance of safety and effectiveness. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****BOXRAW****Address**

3, The Quadrant , Warwick Road , Coventry , West Midlands, CV1 2DY

**Website**[www.boxraw.com](http://www.boxraw.com)**Employees**

35

**Immediate Parent****Chief Executive**

Mr Ben Amanna

**Press Contact**

Mr Ben Amanna

**Tel**

07841287505

**Email**[ben@boxraw.com](mailto:ben@boxraw.com)

**Press Book Notes**

BOXRAW started trading in 2016 and is based in Coventry. BOWRAX produces sportswear and equipment for boxing and has developed the world's most comprehensive machine learning model for boxing training, based on the largest data set of boxers ever captured. BOXRAW sells to 120 countries worldwide spread over six continents. To access beyond BOXRAW's top-selling markets of US, UK, France, Germany and Australia, and where e-commerce is less trusted or utilised, the company uses distributors and independent retailers. The company demonstrated exceptional innovation in response to the challenges presented by COVID, focusing on people in isolation, providing free mindfulness and boxing workouts. Overseas sales have grown by 335% over the three-year application period and in the final year of application 66% of total sales was exported. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name****Coventry University****Address**

Alan Berry Building, Priory Street, Coventry, West Midlands, CV1 5FB

**Website**[www.coventry.ac.uk](http://www.coventry.ac.uk)**Employees**

4161

**Immediate Parent****Chief Executive**

Prof John Latham CBE

**Press Contact**

Mr Keith Perry

**Tel**

02477654582

**Email**

ad3489@coventry.ac.uk

**Press Book Notes**

With a heritage stretching back more than 175 years, Coventry University is part of a dynamic and forward-thinking global education group. The university delivered undergraduate and postgraduate education to 38,430 students in 2019/2020, making it the 4th largest HE provider overall in the UK and the 2nd largest provider of undergraduate education. With 13,445 international students they were the 5th largest HE recruiter of international students in the UK; and overseas sales have grown 91% overall across the last six years. Their top markets include China, India, Nigeria, Pakistan, and Hong Kong. Their push to innovate in digital teaching meant they were well placed to deliver teaching and learning remotely when forced to close their campuses in March 2020. In 2020/21 they were named as the world's best university for the provision of Massive Open Online Courses. The university wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Excool Limited****Address**

Cooper House, Corbett Business Park, Shaw Lane, Stoke Prior, Bromsgrove, Worcestershire, B60 4EA

**Website**

[www.excool.com](http://www.excool.com)

**Employees**

174

**Immediate Parent**

Excool Holdings Limited

**Chief Executive**

Mr Duncan Williams

**Press Contact**

Mr Dave Quinn

**Tel**

01527 492750

**Email**

dave.quinn@excool.com



**Press Book Notes**

Based in Bromsgrove, Worcestershire, Excool was incorporated in 2010 to supply cooling equipment to the emerging and rapidly growing data centre market. It developed as a technology and service-led company which manufactures and services large-scale energy and water efficient cooling equipment for data centres worldwide. It developed a superior technology which uses up to 50% less energy and 65% less water than comparable technologies. Over six years to March 2021, its overseas sales have grown 740%, and now make up 70% of all sales. Its main markets are Germany, Switzerland, Norway, France, and China. It has set up a division in North America and also entered into a joint venture with a Chinese partner in Beijing. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Instarmac Group Plc****Address**

Unit W3A Instarmac Group Plc, Danny Morson Way, Tamworth, Staffordshire, B78 1SE

**Website**[www.instarmac.co.uk](http://www.instarmac.co.uk)**Employees**

189

**Immediate Parent**

Instarmac Holdings Limited

**Chief Executive**

Mr John Holcroft

**Press Contact**

Mr Tim Boniface

**Tel**

07795838435

**Email**

timb@instarmac.co.uk

**Press Book Notes**

Instarmac Group Plc is based in Tamworth, Staffordshire and has been trading since 1977. It is a specialist, fast growing, manufacturer of cement and bitumen based products to the world for over 40 years. It has a reputation for research, development and production of innovative materials for use in highway maintenance, urban regeneration, tiling, commercial flooring and internal finishing sectors. Customers include local authorities, utility companies, contractors, merchants, distributors, retailers and end users. Overseas sales grew by 28.16% in the three-year period and top markets include Japan, Germany, Malaysia, Romania and Canada. It invests in people, plant, buildings and R&D to continually grow the business to strive for excellence in domestic and overseas markets. Bulk finished goods do not travel economically or environmentally, therefore it develops trade through licensee/franchise manufacturing with its magic bitumen binder formula across the world. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Jesmonite Limited****Address**

Jesmonite Ltd, 2/3 Challenge Court, Bishops Castle, Shropshire, SY9 5DW

**Website**[www.jesmonite.com](http://www.jesmonite.com)**Employees**

15

**Immediate Parent****Chief Executive**

Mr Piran Littleton

**Press Contact**

Mrs Kirsty Smallman

**Tel**

01952951264

**Email**

kirsty@jandpr.com

**Press Book Notes**

Jesmonite, established in 1984, is based in Bishops Castle, Shropshire, UK. It develops and manufactures a versatile range of water-based composite materials ideally suited to the creation of moulded glass reinforced laminates and decorative mouldings. Its product is a two-part kit which is made up of liquid and powder. It is developing a range of bespoke products and the company's specialist engineers constantly seek to improve durability, resilience, and sustainability. Over three years to June 2021, overseas sales have grown by 108% and now make up 45.7% of all sales. Its top five markets are South Korea, Bahrain, Netherlands, Spain and Japan. It is seeking to develop its International Distributor network as its next phase of growth. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Longvale Ltd****Address**

Lancaster Park , Needwood, Burton Upon Trent , Staffordshire,  
DE13-9PQ

**Website**

[www.euroswitch.com](http://www.euroswitch.com)

**Employees**

25

**Immediate Parent**

Dear Holdings Ltd

**Chief Executive**

Mr Nathan Dear

**Press Contact**

Mr Martin Hunt

**Tel**

07843 260942

**Email**

mhunt@longvale.co.uk

## Press Book Notes

Longvale Limited in Burton-upon-Trent, Staffordshire has been trading since 1986.

The fastest growing Hazardous and Harsh Area sensor manufacturer in the UK; designing and supplying the FerroProx™ & MagnaProx™ electrical sensors under the Euroswitch™ brand.

Overseas sales grew by 167% over three-years with top markets United States, Italy, Romania, Canada and Singapore.

EuroSwitch™ product growth was achieved using patented technology with global Hazardous area certification, providing unique benefits.

Longvale plans to double in size through innovation and product development. Customers select Euroswitch™ for infrastructure projects and maintenance replacement within segments as energy, hydrogen, automotive, chemical, pharmaceutical, mining, oil and gas, & armed services/aerospace; Euroswitch™ products perform well in extremes of temperature, environment, & vibration providing users with safety and reliability. Over 90% of Longvale's supplier spend is in the UK, reducing carbon emissions from transport & logistics, with further environmental benefits from FerroProx™ product, capable of operating with zero power, benefiting users and the environment.

The company wins for Outstanding Short-Term Growth over three years.

## Company Name

**MNB Precision Limited**

<b>Address</b>	Units 3-5 Binns Close , Torrington Avenue, Coventry, Warwickshire, CV4 9TB
<b>Website</b>	<a href="http://www.mnbprecision.com">www.mnbprecision.com</a>
<b>Employees</b>	86
<b>Immediate Parent</b>	MNB Holdings
<b>Chief Executive</b>	Mr Luke Benton
<b>Press Contact</b>	Miss Alexandra Benton
<b>Tel</b>	07398 011 431
<b>Email</b>	alexandrabenton@mnbprecision.com
<b>Press Book Notes</b>	MNB Precision Limited is based in Coventry, Warwickshire and has been trading since 1980. It is a third-generation, family-owned business providing high quality precision engineering solutions to customers in the oil and gas sectors. It works in a range of other sectors operating in safety-critical environments such as rail, power generation, defence and metro. MNB manufactures complete to customers exacting specifications which are typically high complexity, high value, robust components that are designed to perform within the harshest environments, whilst meeting strict safety standards. These components are typically produced in exotic materials such as inconel, beryllium, copper and non-magnetic stainless steels. Overseas sales grew by over 500% in the six-year period with top markets including Norway, the United States, UAE, Kingdom of Saudi Arabia and Romania. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

<b>Company Name</b>	<b>Momentum-Pharma Ltd</b>
<b>Address</b>	Unit 203 Berrows Business Centre, Bath Street, Hereford, Herefordshire, HR1 2LW
<b>Website</b>	<a href="http://www.momentum-pharma.com">www.momentum-pharma.com</a>
<b>Employees</b>	3.5

<b>Immediate Parent</b>	PT Enterprises Europe Ltd
<b>Chief Executive</b>	Mrs Melissa Melton
<b>Press Contact</b>	Mr Jon Melton
<b>Tel</b>	07779625524
<b>Email</b>	jon@momentum-pharma.com
<b>Press Book Notes</b>	Established in 2015 and based in Hereford, Momentum- Pharma Ltd provides outsourcing services to the clinical trial industry. Its clients are Pharmaceutical, BioTechnology and Medical Device Companies, and it focuses on Oncology and Rare, Genetic Diseases for adults and children. It focuses on expanding treatment options through clinical trials to patients with life threatening illnesses, often with no other treatment options: providing clients with experienced consultants globally to assist with running clinical trials in their region. The business is entirely international with overseas earnings growing by 2,200% over six years. Clients by number are largely based in the USA but the company also works in the EU and Switzerland. The actual consultants the company source clinical trials to are based in 34 countries worldwide. Over 70% of business currently comes from the USA but business is growing in the EU and Far East. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

<b>Company Name</b>	<b>Pharma Packaging Systems Ltd</b>
<b>Address</b>	16 Aintree Road, Keytec 7 Business Park, Pershore, Worcestershire, WR10 2JN
<b>Website</b>	<a href="http://www.pharmaps.com">www.pharmaps.com</a>
<b>Employees</b>	30
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Andrew Kennedy
<b>Press Contact</b>	Mr Andrew Kennedy

<b>Tel</b>	01386550522
<b>Email</b>	akennedy@pharmaps.com
<b>Press Book Notes</b>	Pharma Packaging Systems Limited is based in Pershore, Worcestershire and has been trading since 2002. It specialises in the custom design and manufacture of standalone or integrated turnkey pharmaceutical tablet counting machinery and provides high-tech, reliable packaging solutions. Innovative high-speed counting technology uses specially-designed infra-red sensors to count multiple products such as tablets, capsules or chewable vitamins at speed as they are dispensed into bottles or sachets. It installs, maintains and services the machines, allowing it to build a close working relationship with its customers, many of whom are the biggest names in the pharmaceutical industry. Overseas sales grew by over 60% in the three-year period with top markets including the United States, Germany, Jordan, the Netherlands and Turkey. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>Premier Health Products Limited</b>
<b>Address</b>	11 Falkland Close, Charter Avenue Industrial Estate., Coventry, West Midlands, CV4 8AU
<b>Website</b>	<a href="http://www.premier-health.co.uk">www.premier-health.co.uk</a>
<b>Employees</b>	27
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Simon Petros
<b>Press Contact</b>	Mr Adam Petros
<b>Tel</b>	78729 88250
<b>Email</b>	adam@premier-health.co.uk

**Press Book Notes**

Premier Health Products Limited was formed in 2012 and is based in Coventry, manufacturing and exporting food supplements. Premier Health Products also provides order fulfilment and customer services for over 70,000 e-commerce consignments worldwide annually. There are three product ranges their own brand Basic Nutrition; private label services and a customisable range for chains to brand with their name and logo. The company exports to Middle East, Africa, Europe and South East Asia. The export strategy is based on establishing a global network of trusted distributors (sometimes facilitated by an agent) and winning international Hospital Tender contracts for food-supplements. Overseas sales have grown by 158% over the six-year application period and sales exported has increased to 50% of total sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name**

**Top Online Partners Group Ltd trading as TopCashback**

**Address**

Temeraire House, Nelson Court, Staffordshire Technology Park ,  
Stafford , Staffordshire, ST18 0WQ

**Website**

[www.topcashback.co.uk](http://www.topcashback.co.uk)

**Employees**

218

**Immediate Parent****Chief Executive**

Dr Oliver Ragg

**Press Contact**

Ms Elle McAtamney

**Tel**

07913568213

**Email**

elle@topcashback.co.uk



**Press Book Notes**

Founded in 2005 and based in Stafford, Top Online Partners Group Ltd, t/a TopCashback is a Group headquartered in the UK with operating subsidiaries in the UK, USA, Hong Kong and Germany. It operates cashback reward websites in the UK and internationally. Consumers sign up and create an account and are then able to click through making a purchase from a brand. The company is then paid a commission by the brand which it passes on to that member. Globally, the company collaborates with around 10,000 companies who look to market their products to its approximately 15 million members. Overseas sales have grown by 751% over six years. The company's primary export market is the USA, but other new regions of focus are China and Germany. In all of these regions it has launched a local version of its branded website. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Whitefurze Ltd****Address**

BUSHILL HOUSE , BURNSALL ROAD, CANLEY, COVENTRY, West Midlands, CV5 6BT

**Website**[www.whitefurze.net](http://www.whitefurze.net)**Employees**

117

**Immediate Parent**

FOX LIMA HOLDINGS

**Chief Executive**

Mr Philip Lanni

**Press Contact**

Mr Scott Hudspith

**Tel**

02476716903

**Email**

scott.hudspith@whitefurze.co.uk

## Press Book Notes

Whitefurze Ltd started trading in 1978 and is based in Coventry. Whitefurze supplies high quality injection moulded plastic consumer goods for storage, housewares, food storage and garden products. The strategy involves establishing product ranges with large multi-national enterprises that have European and global offices, so each range has potential to reach multiple countries. Main markets are Ireland, Canada, and Europe. Export activities are managed by employed personnel based near the market and a Belgium-based Head of International Sales covers Europe, and locally based Territory Manager covers the Republic and Northern Ireland. 'The company demonstrated agility and innovation in response to the challenges presented by COVID, seeing increased demand across all sectors including national accounts, independent and export customers. Overseas sales have grown by 151% over the three year application period. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

## Category: Promoting Opportunity

### Company Name

**Clean Sheet**

### Address

3-4 The Square, Manfield Avenue, Coventry, West Midlands, CV2 2QJ

### Website

[www.cleansheet.org.uk](http://www.cleansheet.org.uk)

### Employees

8

### Immediate Parent

Langley House Trust

### Chief Executive

Mrs Samantha Graham

### Press Contact

Mrs Samantha Graham

### Tel

07801 217584

### Email

sam@cleansheet.org.uk

**Press Book Notes**

Clean Sheet is a national organisation and has been part of the Langley House Trust Group since 2019. It provides employment support to broaden job opportunities for people with convictions across the UK. Each Clean Sheet Member has a dedicated employment team advisor, and the organisation puts them in touch with a list of employers prepared to open up their vacancies to people with convictions. Once employment is secured, there is a 12-month period of support and check-in. The organisation directly engages with over 100 willing employers, which helps Members to access job opportunities. Over the five years reported for this award, 976 people with convictions secured a job outcome. Another significant outcome is that 85 have progressed into Further Education and two into Higher Education, whilst 58 have started their own businesses.

**Company Name****Derwen College and Derwen College Charity****Address**

Derwen College, Whittington Road, Gobowen, near Oswestry,  
Shropshire, SY11 3JA

**Website**

[www.derwen.ac.uk](http://www.derwen.ac.uk)

**Employees**

298

**Immediate Parent****Chief Executive**

Mrs Meryl Green

**Press Contact**

Mrs Eluned Watson

**Tel**

01691 661234

**Email**

eluned.watson@derwen.ac.uk

## Press Book Notes

Shropshire-based Derwen College was established in 1927, and provides education and vocational training for young people aged 16 to 25 with special educational needs and disabilities (SEND). The College operates several businesses at its on-site 'Marketplace'. Students learn work skills in a garden centre, café, restaurant, print shop, charity shop and a small hotel developed in conjunction with Premier Inn. They are then supported to progress to external work placements where appropriate. Additionally, the College embraces technology, such as developing a CV Builder app which allows students to showcase their work skills to potential employers in an accessible way. The College currently supports 143 students and interns with SEND to achieve their aspirations. Derwen College is proud to achieve outcomes that far exceed the national average for people with SEND – including progression into paid employment, voluntary work, further training, increased independence and supported living.

## Category: Sustainable Development

### Company Name

**DRP Holdings Limited**

### Address

Studio 212 Ikon Estate, Droitwich Road, Hartlebury,  
Worcestershire, DY10 4EU

### Website

[www.drpgroup.com](http://www.drpgroup.com)

### Employees

342

### Immediate Parent

### Chief Executive

Mr Dale Parmenter

### Press Contact

Mr Zac Goodman

### Tel

07980943530

### Email

Zac.Goodman@drpgroup.com

**Press Book Notes**

DRPG was established in 1980 and is based in Hartlebury, Worcestershire. It has 342 employees. It is an integrated communication and production specialist. It creates internal, external and experiential communications solutions, producing award-winning campaigns. Its CSR Charter is the culmination of a 15-year journey and the launch of a long-term ambition to achieve a number of goals by 2030, such as carbon neutrality. The strategy focuses on material issues, and is aligned to its values. The culture appears to have sustainability embedded within it and there is evidence of significant staff engagement in activities and initiatives. DRPG is awarded the Queen's Award for Enterprise in Sustainable Development because it can clearly demonstrate its sustainability journey over 15 years with a range of positive impacts.

**Company Name**

**The Wool Packaging Company Ltd - T/A Woolcool**

**Address**

Units 1a+1b, Tungsten Park, Opal Way, Stone, Staffordshire, ST15 0SS

**Website**

[www.woolcool.com](http://www.woolcool.com)

**Employees**

49

**Immediate Parent**

The Wool Packaging Company Holdings Ltd

**Chief Executive**

Mrs Angela Morris

**Press Contact**

Ms Josie Morris

**Tel**

01785 262030

**Email**

josie@woolcool.com

## Press Book Notes

The Wool Packaging Company Ltd, (Woolcool) was launched in 2009 in Stone, Staffordshire by Angela Morris. It has 49 employees. It is an award winning, design led, UK manufacturing business based around the creation of a ground-breaking and innovative insulated packaging concept, using 100% pure, genuinely sustainable sheep's wool, that outperforms manmade plastic equivalents used for the transportation of temperature sensitive food and pharmaceutical products. Since 2009 Woolcool has used approximately 20m Kg of coarse wool that would have gone to waste, and customers switching to Woolcool saved 40 million polystyrene boxes from landfill. Enough to stretch from Lands End to John O'Groats and back 5 times.

This is an exemplary example of an organisation that has stayed true to its beliefs for two generations and been pioneering and flexible - demonstrating genuine thought leadership and achieving strong results.

## Region: Yorkshire & The Humber

### Category: Innovation

<b>Company Name</b>	<b>Brandon Medical Co Ltd</b>
<b>Address</b>	Elmfield Road, Morley, Leeds, West Yorkshire, LS27 0EL
<b>Website</b>	<a href="http://www.brandon-medical.com">www.brandon-medical.com</a>
<b>Employees</b>	61
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Graeme Hall MEng CEng MIET FIHEEM FMM
<b>Press Contact</b>	Mrs Christina Hooley
<b>Tel</b>	01132777393
<b>Email</b>	christina.hooley@brandon-medical.com
<b>Press Book Notes</b>	<p>Brandon Medical Co Ltd, formed in 1993, are previous winners in the International Trade and Innovation categories. A designer and manufacturer of equipment for acute care: surgery and critical care: lighting, power and control, medical pendants, audio-video systems. This year's award is for a Smart Operating Theatre Control System known as iTCP. This allows direct connection to building's management systems like air handling, power, and medical gas. It also provides the opportunity to dynamically alter the environment based on what is happening during the operation. An additional benefit is that when all the data from the disparate systems is funnelled through the control panel it can show detailed timelines of everything that happened to the environment through the course of a patient's treatment, enabling 'Black Box' functionality. The product is a platform on which future innovation can be built whilst at the same time making operating theatres safer, more sustainable, and providing increasing transparency of the procedures within. Number of UK employees is 69.</p>

<b>Company Name</b>	<b>Cares Laboratory Ltd</b>
<b>Address</b>	Unit 18A & B Redbrook Business Park, , Wilthorpe Road, Barnsley, South Yorkshire, S75 1JN
<b>Website</b>	<a href="http://www.vamooshcleans.com">www.vamooshcleans.com</a>
<b>Employees</b>	5
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr David Toms
<b>Press Contact</b>	Mrs Nikki Readman
<b>Tel</b>	07834464025
<b>Email</b>	nikki.readman@careslaboratory.com
<b>Press Book Notes</b>	Cares Laboratory Ltd, established in 2016, inventor and manufacturer of innovative cleaning products, has developed and patented a laundry product, Vamoosh® Pet Hair Dissolver, that solves a common problem faced by pet owners. By using detergent alone to wash pet bedding, pet owners are still left with the problem of hair all over their washing machine as well as on their pet's bedding. Vamoosh® Pet Hair Dissolver dissolves pet hair during washing for hair-free pet bedding and prevents the build-up of hair in washing machines, protecting the performance and longevity of the machine. Because keratin in pet hair is notoriously very strong, the company devoted nearly one and a half years in the laboratory to develop and perfect a marketable formula. The active oxygen formulation they developed does not contain any ingredients that leave harmful residues for the pet or the environment. With a large export potential, 840 million dogs and cats worldwide the company has tapped into a large target market.

<b>Company Name</b>	<b>Essential Healthcare Solutions (UK) Ltd</b>
<b>Address</b>	Essential House, Field Head lane, Birstall, West Yorkshire, WF17 9BN
<b>Website</b>	<a href="http://www.essential-healthcare.com">www.essential-healthcare.com</a>



<b>Employees</b>	58
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Thomas Owens
<b>Press Contact</b>	Mr Noel Stephenson
<b>Tel</b>	07712783943
<b>Email</b>	noel.stephenson1@btinternet.com
<b>Press Book Notes</b>	Essential Healthcare Solutions (UK) Ltd, established in 2003, specialises in producing pressure relief surfaces, such as mattresses for hospital beds. The company identified an opportunity to design a better passive mattress, combining high thermal conductivity and internal convection, to give improved heat transfer and improved patient outcomes for pressure-related ulcers. The Trezzo HS mattress launched in 2017 includes 60% high density graphene enriched foam (an endothermic heat absorbing substance) which enables a highly conductive pathway for heat to move away from the body. It also incorporates a tri-zonal (head, trunk, heel) castellated surface to the foam (precision cut grooves on its upper face surface) which enhances comfort. The performance of the mattress is such that hospitals can reduce the number of days a patient requires a dynamic mattress. Research across two hospitals has demonstrated 80% cost savings through this reduction.

<b>Company Name</b>	<b>Jemmtec Limited T/A Magma Ceramics and Catalysts</b>
<b>Address</b>	Magma Group, Low Road, Earlsheaton, Dewsbury, West Yorkshire, WF12 8BU
<b>Website</b>	<a href="http://www.magmagroup.com">www.magmagroup.com</a>
<b>Employees</b>	224
<b>Immediate Parent</b>	Unicat Holdings Inc
<b>Chief Executive</b>	Mr Mark Stuckey
<b>Press Contact</b>	Ms Catherine Hepworth

<b>Tel</b>	01924 468201
<b>Email</b>	c.hepworth@magma-group.com
<b>Press Book Notes</b>	Jemmtec Ltd started trading in 2009 and trade as Magma Ceramics and Catalysts. Their primary business is the production of goods for use in chemical refractory processes, and their innovation is a textured Nickel-based catalyst used in the production of hydrogen, ammonia, and methane through the Steam Methane Reforming process. Their patented manufacturing process is unique and differentiated from the traditional industrial process that lacks recent innovation. The novel flexible approach results in a textured catalyst with greater: surface area, strength, catalytic activity, porosity and heat transfer and thus greater efficiency in the conversion process. The resultant catalysts increase yields by 10%, reduce input temperatures by 50%, and are longer lasting, requiring less frequent replacement.

<b>Company Name</b>	<b>The Body Doctor Limited</b>
<b>Address</b>	Unit 7 Denby Dale Industrial Estate, Wakefield Road, Denby Dale, Huddersfield, West Yorkshire, HD8 8QH
<b>Website</b>	<a href="http://www.the-body-doctor.com">www.the-body-doctor.com</a>
<b>Employees</b>	20
<b>Immediate Parent</b>	CWG Estates Ltd.
<b>Chief Executive</b>	Ms Sue Grant
<b>Press Contact</b>	Ms susan grant
<b>Tel</b>	07734 829818
<b>Email</b>	sue.grant@the-body-doctor.com

**Press Book Notes**

Formed in 2012, The Body Doctor Limited specialises in developing and manufacturing eyelid hygiene products. The company's eye compresses, sold under The Eye Doctor brand, are designed to treat some of the most common eye diseases and complaints, which affect millions of people in the UK and worldwide. The company received an innovation award in 2016 for a range of microwavable medical devices to aid various parts of the body. This Award is for Sterileyes, a product that incorporates an antibacterial fabric into the design of eye compresses. The material has been proven effective at killing bacteria and stopping the reinfection and cross-contamination potentially caused through eye compresses. The patented product has been extensively researched and is certified under ISO 10993-10 standards.

**Company Name****Tickhill Engineering Co Ltd****Address**

Cow House Lane,, Armthorpe, Doncaster, South Yorkshire, DN3 3EE

**Website**[www.haith.co.uk](http://www.haith.co.uk)**Employees**

78

**Immediate Parent****Chief Executive**

Mr Nigel Haith

**Press Contact**

Mr Nigel Haith Haith

**Tel**

07775592698

**Email**

nigel@haith.co.uk

**Press Book Notes**

Tickhill Engineering Co Ltd, established in 1964, specialises in developing box tipping systems for fresh vegetables. The company received a Queen's Award for Innovation in 2010. This Award is for a new machine, the Haith Up-Eject Tipping System. As the industry has progressed, volumes have increased. Reliability, tipping volume, and gentle handling have become more critical as pressure is put on packers to reduce cost. The Haith Up-Eject is easy to operate and service and more reliable than the older hydraulic machines. The systems can work with various box sizes, from 1000 kg to 5000 kg, without adjustment. High volume lines that would require two of the old machines can be supplied by one of the new machines. A two stage operation gives a constant feed with safer operation for forklift drivers and anyone working in the area.

**Category: International Trade****Company Name****A-SAFE HQ Limited****Address**

A-SAFE, Habergham Works, Ainleys Industrial Estate, Elland, Halifax, West Yorkshire, HX5 9JP

**Website**[www.asafe.com](http://www.asafe.com)**Employees**

332

**Immediate Parent**

Threesmith Group Limited

**Chief Executive**

Mr James Smith

**Press Contact**

Mr Jamie Rhodes

**Tel**

01422 344402

**Email**

jamie.rhodes@asafe.com

**Press Book Notes**

A-SAFE HQ Limited started trading in 1984 and is based in Elland, Halifax. A-SAFE manufactures the world's first industrial-strength polymer safety barrier system. The company won Queen's Awards for International Trade in 2014 and 2018. A-SAFE has 17 wholly owned subsidiaries in 16 countries, and an additional 35 'trusted partner' distributors around the world, with key markets in America and Europe. A-SAFE's growth strategy is to open new subsidiaries, appoint distributors and increase penetration of existing markets. The company responded to the challenges presented by COVID by concentrating on existing customers and territories and focusing on sectors that were booming. Overseas sales have grown by 102% over the three-year application period and the proportion of sales exported has increased to 89% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name  
Address****Corrosion Resistant Materials Ltd**

Unit 5B Swinton Meadows Industrial Estate, Swinton, Rotherham,  
South Yorkshire, S64 8AB

**Website**

[www.corrosion-resistant-materials.co.uk](http://www.corrosion-resistant-materials.co.uk)

**Employees**

12

**Immediate Parent****Chief Executive**

Mr Lee Perry

**Press Contact**

Mr Adam Bradley Bradley

**Tel**

07494070206

**Email**

adam@corrosion-resistant-materials.co.uk

**Press Book Notes**

Corrosion Resistant Materials is a family-run, specialist technical materials supplier based in Rotherham South Yorkshire, which opened in 2015 with the aim of supplying technical metal materials to complicated specifications. The company stocks a wide range of materials and to date it has supplied over 65 different grades of specialist materials and many of these it keeps in stock for quick supply to customers. The company has returned very strong year on year growth in exports and in three years to 2020 with an overall growth of 1097%. In 2020 its main markets were Holland, UAE, Czech Republic, Germany, France and Spain. It has exported to 31 different countries over the previous three years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****ICD Europe Ltd****Address**

Unit 7-11 Vantage Park, Coborn Avenue, Sheffield, South Yorkshire, S9 1DA

**Website**[www.icdeurope.com](http://www.icdeurope.com)**Employees**

20

**Immediate Parent**

ICD Alloys &amp; Metals LLC

**Chief Executive**

Mr Wayne Hawkes

**Press Contact**

Mr Chris Brzozowski

**Tel**

07951791789

**Email**

chris@icdalloys.com

**Press Book Notes**

Established in November 2016, ICD Europe Ltd, are experts in the procurement, processing and supply of a wide range of specialised metals and alloys. It operates from a strategically positioned facility in Sheffield - the heart of the British steelmaking industry. Its parent company, ICD Alloys & Metals LLC is based in North Carolina USA. It directly supplies to a wide variety of industrial sectors including the aerospace, medical, oil & gas, automotive, electronics and industrial gas turbine industries. In the three years to December 2019, its sales have grown by 227% and now make up 43% of all sales. Its top five markets are Australia, Austria, France, Germany, and Japan. The company is targeting China, Korea and India as new export markets for its products. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Jack Brodie Limited****Address**

Lancaster House, 16 Moorfield Business Park, Yeadon, West Yorkshire, LS19 7YA

**Website**

[www.brodiecashmere.com](http://www.brodiecashmere.com)

**Employees**

22

**Immediate Parent**

Lancaster Holdings (Yorkshire) Limited

**Chief Executive**

Mrs Anne Marie Holdsworth Jack Brodie Limited

**Press Contact**

Miss Lana Rush

**Tel**

+447837141980

**Email**

lana@brodiecashmere.com

**Press Book Notes**

Based in Yeadon, Leeds, Jack Brodie Limited started trading in 2010. The company designs premium quality knitwear made predominantly from cashmere, but more recently it now also design knitwear made from cashmere blends, cotton blends and silk-based blends. It sells products on a wholesale basis globally. Internationally recognised customers include Harrods, Selfridges, Harvey Nichols, Bloomingdales, Saks, Bandier, Gilt and Anthropologie. However, the majority of its 1,200 customers are independent speciality stores, most of which are based in the USA. Over six years to the end of 2020, overseas sales have grown by 3,057% and now make up 70% of all sales. In 2020 the spread its top five markets were USA, Belgium, Germany, Italy and France. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Loadhog Ltd****Address**

Loadhog Ltd, Hawke Street, Sheffield, South Yorkshire, S9 2SU

**Website**[www.loadhog.com](http://www.loadhog.com)**Employees**

129

**Immediate Parent****Chief Executive**

Mr Shaun Khan

**Press Contact**

Miss Lucy Ellis

**Tel**

07770735584

**Email**

l.ellis@loadhog.com



**Press Book Notes**

Loadhog Ltd started in 2003, based in Sheffield, with subsidiaries in France and USA. Loadhog is employee owned and designs and manufactures, the sale and pooling of returnable packaging solutions saving companies valuable time, money and labour across a diverse range of industries. The company won a Queens Award for International Trade in 2020. The increase in ecommerce led to opportunities within the USA and, now, USA represents 68% of exports. The French subsidiary focuses on returnable packaging in mainland Europe. The company demonstrated exceptional agility in response to the challenges presented by COVID and took advantage of the move to online retailing. Overseas sales have grown by 233% over the three-year application period and the proportion of sales exported has increased to 82% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Special Quality Alloys Limited****Address**

Continental Works, Bessemer Road, Sheffield, South Yorkshire, S9 3XN

**Website**[www.specialqualityalloys.com](http://www.specialqualityalloys.com)**Employees**

121

**Immediate Parent**

Special Steel Group Limited

**Chief Executive**

MR BENN BEARDSHAW

**Press Contact**

Mr Benn Beardshaw

**Tel**

0114 243 4366

**Email**

bennbeardshaw@specialqualityalloys.com

**Press Book Notes**

Special Quality Alloys Limited (SQA) was established in 1986 in Sheffield and is a family-owned business manufacturing bespoke forged product and distributing bar stock in high performance nickel-based super alloys and stainless steels. It is part of the Special Steel Group of Companies. Global customers include original equipment manufacturers in oil and gas, power generation, automotive and emerging renewables markets. A subsidiary, Special Quality Alloys INC, was established in Texas in 1999. SQA exports to 29 different countries with USA, Romania and Singapore as the main current markets. Overseas sales have grown by 87% over the three-year application period and the proportion of sales exported has increased to 44% of total sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last three years.

**Company Name****Sport:80 Limited****Address**Unit 3 Neepsend Triangle Business Centre, 1 Burton Road,  
Sheffield, South Yorkshire, S3 8BW**Website**[www.sport80.com](http://www.sport80.com)**Employees**

14

**Immediate Parent****Chief Executive**

Mr Gary Hargraves

**Press Contact**

Mr Jack Waddingham

**Tel**

07833054032

**Email**

jack.waddingham@sport80.com

## Press Book Notes

Established 2013 in Sheffield, Sport:80 Ltd has created, and maintains, support and constantly develop its flagship product; the Sport:80 Platform. This proprietary cloud-based solution provides sports organisations the means to manage the core areas of their business from a single system whilst delivering vital online services to athletes, coaches, officials, clubs, and many other individuals and organisations participating in their sport. Overseas sales have grown 363% and the percentage exported has risen to 68%. The company's overseas markets currently include the United States of America and Ireland. Additionally, they are exploring opportunities in the Middle East. Their US expansion has seen the company develop a working relationship with the United States Olympic and Paralympic Committee (USOPC) which places significant focus on safeguarding athletes and has seen the introduction of an online mandatory safeguarding training programme for all US Governing Bodies of Sport. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

## Company Name

**Sumo Group plc**

## Address

32 Jessops Riverside , Brightside Lane, Sheffield, South Yorkshire, S9 2RX

## Website

[www.sumogroupplc.com](http://www.sumogroupplc.com)

## Employees

753

## Immediate Parent

## Chief Executive

Mr Carl Cavers

## Press Contact

Mrs Kerry Rizzo

## Tel

07850953207

## Email

kerry.rizzo@sumogroupltd.com

**Press Book Notes**

Established in 2003 in Sheffield, Sumo Group Plc, is a global leader and award-winning provider of creative and development services to the video games and entertainment industries and is the largest UK led independent game developer. Over sixty games based on partner IP and Sumo Group's own IP have been released globally since the company's formation across major gaming platforms, including high profile launch titles for Sony, Microsoft and Nintendo hardware. Working with the world's leading publishers and IP owners, Sumo's footprint is truly global, and its core regions are UK, EU, US and APAC regions. New markets entered since 2018 include China, France, Canada, and Sweden. Overseas sales have grown by 134% across the last three years with the percentage exported rising from 62% to 80%. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Quality Bearings Online Ltd****Address**

Unit 4, Edison Business Centre, Ring Road, Leeds, West Yorkshire, LS13 4ET

**Website**[www.qualitybearingsonline.com](http://www.qualitybearingsonline.com)**Employees**

15

**Immediate Parent**

QBOL Group

**Chief Executive**

Mr Denny Maude

**Press Contact**

Miss Jade Bussey

**Tel**

01133237793

**Email**

jadeb@qualitybearingsonline.com

**Press Book Notes**

Based in Leeds, Quality Bearings Online was founded in 2012, to revolutionise the bearing market after years of the industrial market remaining the same with limited growth. It has developed an International E-commerce distribution company offering precision bearings, technology advanced lubricants and auxiliary engineering products. Over three years to March 2020, its overseas sales have grown by 147%, and now represent 93% of all sales. The company operates in the global bearing market and it is exploring opportunities for growth in both existing and new geographical locations. In 2020, the vast majority of sales, over 85%, originated in the USA. Other markets which have produced sales include Canada, Saudi Arabia, Sweden and the UAE. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Regal Food Products Group Plc****Address**

Regal House, Wallis Street, Bradford, West Yorkshire, BD8 9RR

**Website**[www.rfplc.com](http://www.rfplc.com)**Employees**

13

**Immediate Parent****Chief Executive**

Mr Younis Chaudhry

**Press Contact**

Mr Alec Gladok

**Tel**

01274493200

**Email**

marketing@rfplc.com

**Press Book Notes**

Regal Food Products Group Plc started trading in 2009 and is based in Bradford. The company makes a range of baked goods, confectionery and drinks products, extending to 380 products, now exported to over 40 countries. The main markets are USA, Canada and Europe, with growth anticipated in the Middle East. Regal has an inhouse marketing team, sales staff across UK and Europe and a network of agents in the Middle East and North America. The company responded well to the challenges presented by COVID and Regal was in a Grocer report of Top 50 British Food & Drink Companies to Beat the Pandemic. Overseas sales have grown by 77% over the three-year application period and the proportion of sales exported has increased to 13% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name**

**Subpixel Ltd, trading as SALT.agency**

**Address**

Springwood House, Low Lane, Horsforth , Leeds, West Yorkshire, LS185NU

**Website**

[www.salt.agency](http://www.salt.agency)

**Employees**

24

**Immediate Parent****Chief Executive**

Mr Reza Moaiandin

**Press Contact**

Mr Reza Moaiandin

**Tel**

01134607392

**Email**

reza@salt.agency

**Press Book Notes**

Established in 2014 and based in Leeds, Subpixel Ltd, t/a SALT.agency, is a UK-based international digital marketing agency. It blends industry-leading technical expertise in the fields of Search Engine Optimisation (SEO) and digital marketing. Its clients are mainly leading tech companies in Silicon Valley but it also has clients in more traditional industry sectors like kitchen equipment, catering and hospitality. Overseas sales have grown by 105% over three years and now account for 60% of total sales. The bulk of the company's business is in the USA and it has set up an office in Boston. It also has a range of clients in France, Germany, Switzerland, Australia and Japan. Since its formation the company has worked with a total of 91 clients and currently has 53 on its books, of which 34 are overseas. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****The London Oil Refining Co Ltd**

Astonish House Unit 8, Thornbury Industrial Park, Woodhall Road,  
Bradford, West Yorkshire, BD3 7AF

**Website**

[www.astonish.co.uk](http://www.astonish.co.uk)

**Employees**

105

**Immediate Parent****Chief Executive**

Mr Howard Moss

**Press Contact**

Mr Mike Earnshaw

**Tel**

01274767440

**Email**

mike@astonish.co.uk

**Press Book Notes**

Bradford based, family owned The London Oil Refining Co Ltd. started trading in 1971 producing a range of 'Astonish' branded cleaning products such as anti-bacterial and hard surface sprays, specialist creams and pastes through to personal care items such as anti-bacterial handwash, luxury handwash, shower gels and bath foams. Its USP has been an absolute commitment to the environment since the early seventies. The company grew its overseas sales substantially in the period during which time profits more than doubled and staff numbers increased from 72 to 105. The company sells into over forty overseas markets, doing particularly well in emerging markets with top markets in Israel, Korea, Taiwan, Pakistan and Ireland.

The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name  
Address****University of Huddersfield**

University of Huddersfield, Queensgate, Huddersfield, West Yorkshire, HD1 3DH

**Website**

[www.hud.ac.uk](http://www.hud.ac.uk)

**Employees**

247

**Immediate Parent****Chief Executive**

Professor Bob Cryan CBE, DL

**Press Contact**

Miss Tanya Horan

**Tel**

07816 654417

**Email**

t.horan@hud.ac.uk



**Press Book Notes**

Established in 1989, the University of Huddersfield School of Computing and Engineering annually enrolls over 19,000 students from over 120 countries on to a range of undergraduate and postgraduate programmes across six schools. Overseas sales have grown significantly with the percentage of overseas sales rising to 45%. In the last three years they have recruited from 76 countries with their top markets being India, China, Pakistan, Kuwait, and Nigeria. In its key markets, it has experienced a 510% increase in postgraduate students in three years. To meet the challenge of COVID they delivered all teaching online; therefore, to maximise the quality of their products, they introduced micro-assessment through a "Score As I Learn (SAIL)" across all courses to better monitor learning progress on a weekly basis. The university is a previous winner of a Queens Award for International Trade in 2013. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Waterman Corporate Enterprises Ltd****Address**

Watermans House, Farfield Park, Rotherham, South Yorkshire, S63 5DB

**Website**[www.watermanshair.com](http://www.watermanshair.com)**Employees**

10

**Immediate Parent**

Watermans Holdings Ltd

**Chief Executive**

MRS GAIL WATERMAN

**Press Contact**

Miss Maxine Boetang

**Tel**

07539749837

**Email**

maxineboatengpr@gmail.com

**Press Book Notes**

Waterman Corporate Enterprises Ltd started trading in 2012 and is based in Rotherham. Watermans focuses on hair-growth products, specialising in catering to all hair loss problems with a range of products, including shampoo, conditioners, concealer, and a variety of vitamins. Watermans currently has distributors in Australia, Slovenia, Sweden, Ireland, Thailand, Hong Kong, Sweden, UAE, Slovenia, Netherlands, and India. Using marketplaces such as Amazon, where Watermans is a best seller, has helped to build an additional international profile especially in USA, with one Amazon sale every 30 seconds. During the pandemic Watermans added hand sanitizers to its portfolio and donated over 10,000. Overseas sales have grown by 102% over the three-year application period and the proportion of sales exported has increased to 34% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

**Company Name  
Address**

**Watermill - CT Holdings Limited T/A Cooper Turner Beck**

Templeborough Works , Sheffield Road , Sheffield , South  
Yorkshire, S9 1RS

**Website**

[www.cooperturnerbeck.com](http://www.cooperturnerbeck.com)

**Employees**

392

**Immediate Parent****Chief Executive**

Mr Anthony Brown

**Press Contact**

Ms Louise Hastings

**Tel**

07305658097

**Email**

[louise.hastings@cooperandturner.co.uk](mailto:louise.hastings@cooperandturner.co.uk)

## Press Book Notes

Based in Sheffield, Cooper Turner Beck was established in 2017. It is a leading global manufacturer and distributor of safety critical fastening systems and the number one global supplier of these highly engineered systems to the wind power industry. It provides a one-stop shop solution for critical applications within their target industry sectors which include Renewable Energy (mainly Wind), Gas Turbine Power Generation, Nuclear Power, Construction, Tunnelling, Rail, Oil & Gas and OEM Heavy Vehicle markets. Overseas sales have grown by 131% across the last three years and the percentage exported has also risen to 87%. The company's top markets are USA, France, China, Denmark, and Germany with growing markets including South America, Australia and South Africa. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

## Category: Sustainable Development

### Company Name

**AESSEAL plc**

### Address

AESSEAL plc, Mill Close, Rotherham, South Yorkshire, S60 1BZ

### Website

[www.aesseal.com](http://www.aesseal.com)

### Employees

467

### Immediate Parent

AES Engineering Ltd

### Chief Executive

Mr Christopher Rea CBE, DL, HonFIMechE

### Press Contact

Mr Reg Rea

### Tel

07842 230898

### Email

reg.rea@aes seal.co.uk

## Press Book Notes

AESSEAL plc is an engineering company founded in 1979 and based in Rotherham, South Yorkshire. It employs 467 staff and has a turnover of £51m. It is part of the British AESSEAL Group (AES Engineering Ltd) which operates in over 100 countries.

AESSEAL manufactures the core product in Rotherham which are mechanical seals designed to prevent leakage of liquids and gases into the atmosphere which may damage the environment, or result in health and safety risks. The seal support systems recycle seal flush water.

It has worked hard to improve both the environmental performance of its product and made significant steps to operate the business sustainably, including verification that it was Net Zero for Scope 1, 2 and 3 emissions for 2020 and 2021. It provides leadership within the company and to the wider sector and has demonstrated a wide range of positive sustainable development impacts. AESSEAL is particularly commended for its vision in developing new talent through its outreach work.