

# The King's Awards for Enterprise 2023 Press Book



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PLEASE ENSURE THAT THERE IS NO PUBLICITY BEFORE THIS DEADLINE. RECIPIENTS OF THIS SUPPLEMENT  
SHOULD APPROACH ONLY THE HEAD OR NOMINATED CONTACT OF ANY BUSINESS AWARD RECIPIENT  
FOR INFORMATION ABOUT THEIR ACHIEVEMENTS. INITIAL CONTACTS WITH OTHERS IN THE  
ORGANISATION MUST BE AVOIDED, AS THEY WILL NOT BE PRIVY TO THE EMBARGOED MATERIAL.**

The King's Awards for Enterprise are the most prestigious awards for UK business, designed to recognise and encourage outstanding achievements in the fields of Innovation, International Trade, Sustainable Development and Promoting Opportunity (through social mobility).

This year, 148 organisations have been recognised with the first ever King's Awards for Enterprise.

One of these organisations, SureScreen Diagnostics Ltd. have been awarded in the categories of both Innovation and International Trade.



International Trade  
78



Sustainable Development  
15



Innovation  
47



Promoting Opportunity  
9

## Number of recipients by region and award category

Region	Innovation	International Trade	Promoting Opportunity	Sustainable Development	Total	
East Midlands		4	7	0	2	<b>13</b>
East of England		5	9	2	4	<b>20</b>
Greater London		2	18	2	0	<b>20</b>
North East		0	1	0	0	<b>1</b>
Northern Ireland		1	2	0	0	<b>3</b>
North West		5	8	1	2	<b>16</b>
Scotland		4	3	1	2	<b>10</b>
South East		9	13	0	1	<b>23</b>
South West		6	7	1	2	<b>16</b>
Wales		2	1	0	0	<b>3</b>
West Midlands		3	5	2	0	<b>10</b>
Yorkshire & The Humber		6	4	0	2	<b>12</b>
<b>Total</b>	<b>47</b>	<b>78</b>	<b>9</b>	<b>15</b>	<b>149</b>	

## Region: East Midlands

## Category: Innovation

<b>Company Name</b>	<b>Archaeological Research Services Ltd</b>
<b>Address</b>	Angel House, Portland Square, Bakewell, Derbyshire, DE45 1HB
<b>Website</b>	<a href="http://www.archaeologicalresearchservices.com">www.archaeologicalresearchservices.com</a>
<b>Employees</b>	72
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Clive Waddington
<b>Press Contact</b>	Mr Will Throssel
<b>Tel</b>	01629 814 540
<b>Email</b>	<a href="mailto:will@archaeologicalresearchservices.com">will@archaeologicalresearchservices.com</a>
<b>Press Book Notes</b>	Founded in 2004, Archaeological Research Services Ltd are a Derbyshire company supplying services to support the archaeological and heritage sectors. The company has developed a new soil chemistry technique that enables archaeological deposit identification and characterisation. The service provides a non-intrusive method of detecting the presence of archaeological remains before development. The unique service uses portable equipment that enables the in-field analysis, via rapid surveys, of large parcels of land. The kit uses high-spatial frequency sampling to analyse a site's soil chemistry, allowing variability in elements (and, therefore, past human activity) to be mapped. The company was able to develop the innovation without external investment, instead using company profits to fund R&D.

<b>Company Name</b>	<b>MasterMover LTD</b>
<b>Address</b>	The Limes, George Dutton Business Park, Airfield Industrial Estate, Ashbourne, Derbyshire, DE6 1HD
<b>Website</b>	<a href="http://www.mastermover.com">www.mastermover.com</a>
<b>Employees</b>	82
<b>Immediate Parent</b>	M-Mover Holdings

**Chief Executive**

Mr James Jones

**Press Contact**

Mr Jonathan Dolby

**Tel**

07788 369 004

**Email**

[jonathan.dolby@mastermover.com](mailto:jonathan.dolby@mastermover.com)

**Press Book Notes**

MasterMover is a Derbyshire manufacturer of material handling equipment. Its innovation is the PS3000+ with MultiLink, an electric tug solution for the safe and efficient movement of heavy and awkward loads, for applications across Industrial Manufacturing. A single operator remotely controls a system of networked individual electric tugs. Each tug is designed to develop traction over the drive wheel using a unique weight transfer mechanism. This allows a lower overall mass and size per tug whilst ensuring traction is achieved. The patented flexible modular system moves awkward loads such as large engines or wind turbine blades. It is a safer, more straightforward, and more efficient way to move large loads. The company received a Queen's Award for International Trade in 2021.

**Company Name**

**SureScreen Diagnostics Ltd.**

**Address**

1, Prime Parkway, Derby, Derbyshire, DE1 3QB

**Website**

[www.surescreen.com](http://www.surescreen.com)

**Employees**

162

**Immediate Parent**

SureScreen Holdings Ltd.

**Chief Executive**

Mr David Campbell

**Press Contact**

Mr Simon Burch

**Tel**

07735 397 888

**Email**

[simon@penquinpr.co.uk](mailto:simon@penquinpr.co.uk)

**Press Book Notes**

Surescreen Diagnostics Ltd is a Derby-based lateral flow test manufacturer established in 1996. The company has produced many tests for the healthcare sector, such as pregnancy testing. During the Covid pandemic, it developed the UK's first test targeting nucleocapsid proteins. The company devised a method to break the Covid virus open and detect the nucleocapsid proteins rather than target the spike proteins targeted by other tests. This enabled the production of highly accurate and reliable home tests that have resilience by still working when the virus mutates. The test development required a high level of innovation across multiple disciplines. Due to its high accuracy and sensitivity, the innovation is the only lateral flow test bought by the British Government for use in the NHS. Since its introduction, the company has experienced massive global growth and is therefore a double awardee, receiving The King's Award for Innovation and International Trade achieving 355.7% growth in overseas sales over three years.

**Company Name**

**The Alternative Pallet Company Ltd trading as PALLITE Group**

**Address**

60, Sinclair Drive, Wellingborough, Northamptonshire, NN8 6UY

**Website**

[www.pallitegroup.com](http://www.pallitegroup.com)

**Employees**

47

**Immediate Parent****Chief Executive**

Mr Iain Hulmes

**Press Contact**

Mrs Louise Grayson

**Tel**

07591 207 244

**Email**

[louise.grayson@pallitegroup.com](mailto:louise.grayson@pallitegroup.com)

**Press Book Notes**

The Alternative Pallet Company Ltd, trading as PALLITE Group, is a mid-sized company based in Wellingborough, Northamptonshire. It has developed a paper-based storage and racking solution for warehousing named PIX. It is flexible, can be reconfigured and assembled quickly, and stores flat when unused. The system makes a solid and durable storage unit which can carry up to 500 kg and has protected edges for safety. It uses 80% recycled materials and is itself 100% recyclable. It has been very successful with warehouse operators as it helps them optimise efficiency to meet the changing demands of their business. Sales have grown strongly since its launch, both in the UK and internationally.

## Category: International Trade

<b>Company Name</b>	<b>Blanson Limited</b>
<b>Address</b>	Unit 7, Leicester Distribution Park, 35 Sunningdale Road, Leicester, Leicestershire, LE3 1UX
<b>Website</b>	<a href="http://www.blanson.com">www.blanson.com</a>
<b>Employees</b>	55
<b>Immediate Parent</b>	Tiffer Holdings Limited
<b>Chief Executive</b>	Mr Kerrigan Turner
<b>Press Contact</b>	Mr Andrew Turner
<b>Tel</b>	01162 867 007
<b>Email</b>	<a href="mailto:andy.turner@blanson.com">andy.turner@blanson.com</a>
<b>Press Book Notes</b>	<p>Blanson Limited started trading in 2005 and is based in Leicester. It produces cast acrylic pressure vessels, such as tubes, for use in the pharmaceutical industry, domes incorporated within mini submarines, and hyperbaric chamber cylinders. It is a subsidiary of Tiffer Holdings Limited, and the organisation with ultimate control is Adatif International Ltd. Its main export markets are China, Europe, USA, and India. All manufacturing and selling activity is conducted in the UK and key to its international trade strategy is attending global sector trade fairs. The company has taken advantage of the rapid growth in its key market place of low-pressure chromatography tubes. Overseas sales have grown by 108% over the three-year application period and the proportion of sales exported has increased to 93% of total sales. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.</p>

<b>Company Name</b>	<b>Brian James Trailers Limited</b>
<b>Address</b>	Sopwith Way, Drayton Fields Industrial Estate, Daventry, Northamptonshire, NN11 8PB
<b>Website</b>	<a href="http://www.brianjamestrailers.co.uk">www.brianjamestrailers.co.uk</a>
<b>Employees</b>	275
<b>Immediate Parent</b>	Sorb Industri AB
<b>Chief Executive</b>	Mr Lewis James

<b>Press Contact</b>	Mr Nick Brown
<b>Tel</b>	0327 308 833
<b>Email</b>	<a href="mailto:nickbrown@brianjamestrailers.co.uk">nickbrown@brianjamestrailers.co.uk</a>
<b>Press Book Notes</b>	Based in Daventry, Northants, established in 1979, Brian James Trailers Limited manufactures trailers for a wide variety of applications. These cover many different business areas including forestry, vehicle movement, building and construction, landscape and amenity, motorsport and agriculture. Brian James Trailers has grown from a very small business entity employing 22 people to employing 275 people in 2022. The company is well known in markets around the globe as a premium brand of car transporter and commercial trailers. In the period of the application, between 2020 and 2022, the growth in overseas earnings was 119%, representing 63% of total company turnover. The company's major markets are Germany, Australia, Netherlands, Norway and New Zealand. It is a previous recipient of The Queen's Award for International Trade in 2018. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>Fulkrum Technical Resources Ltd</b>
<b>Address</b>	The Barn, Oakley Hay Lodge, Great Folds Road, Corby, Northamptonshire, NN18 9AS
<b>Website</b>	<a href="http://www.fulkrum.com/">www.fulkrum.com/</a>
<b>Employees</b>	26
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Brock Falkenhagen
<b>Press Contact</b>	Miss Becky Orlinski
<b>Tel</b>	01224 623 960
<b>Email</b>	<a href="mailto:becky@thinkpr.co.uk">becky@thinkpr.co.uk</a>



**Press Book Notes**

Based in Corby, Northants, Fulkrum Technical Resources Limited has been providing third-party Inspection, Expediting, Technical Manpower Services, and Specialist QA/QC Personnel to multiple sectors of Industry since 2011. It provides cost-effective and flexible manpower solutions to support the ever-increasing demands of complex projects within the energy, engineering, and construction industries. The company predominantly focuses on welding, coating, engineering, electrical, mechanical, and non-destructive testing (NDT) inspection disciplines, however, its services include vendor audits and client representation, third party Inspection and expediting, site inspection teams and manpower supply at volume. During the period of the application from 2019 to 2021 overseas earnings grew by 68% representing 87% of total company turnover in 2021. The principal international markets are the Americas, Saudi Arabia, Kuala Lumpur, Abu Dhabi and Mozambique, and the company has 12 offices overseas. The company receives The King's Award for International Trade for Outstanding Short-Term Growth in overseas sales over three years.

**Company Name****SureScreen Diagnostics Ltd.****Address**

1, Prime Parkway, Derby, Derbyshire, DE1 3QB

**Website**[www.surescreen.com](http://www.surescreen.com)**Employees**

466

**Immediate Parent**

SureScreen Holdings Ltd.

**Chief Executive**

Mr David Campbell

**Press Contact**

Mr Simon Burch

**Tel**

07735 397 888

**Email**[simon@penguinpr.co.uk](mailto:simon@penguinpr.co.uk)

**Press Book Notes**

Established in 1996 and based in Derby, SureScreen Diagnostics Ltd. has over the past quarter of a century, gained an international reputation in diagnostics, creating myriad tests including those which use fingerprints to identify drug users and urine tests available in GP surgeries across the country. In the last two years it has become high-profile nationally and internationally as the manufacturer and distributor of the essential testing kits for Covid-19, available in 53 countries and dependencies. It has achieved steep year on year growth in overseas sales over three years totalling 355.7%, is a world leader in its field, and now exports to over 50 countries worldwide. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years. They are a double awardee, also receiving The King's Award for Innovation for their antigen based Covid test.

**Company Name****Upperton Limited****Address**

Albert Einstein Centre, Nottingham Science Park, Nottingham, Nottinghamshire, NG7 2TN

**Website**[www.upperton.com/](http://www.upperton.com/)**Employees**

47.5

**Immediate Parent****Chief Executive**

Nikki Whitfield

**Press Contact**

Dr Richard Johnson

**Tel**

01158 557 050

**Email**[rjohnson@upperton.com](mailto:rjohnson@upperton.com)

**Press Book Notes**

Established in 1999 and based in Nottingham, Upperton Pharma Solutions is a pharmaceutical contract development and manufacturing organisation (CDMO) with over 20 years of experience in the development of pharmaceutical dosage forms. The company offers clients an extensive range of services from early feasibility to formulation development and clinical trial manufacturing. Its product development work is also complemented by a comprehensive range of analytical services for product testing and ICH stability studies. The company continues its rapid growth trajectory and towards the end of 2023 it will be opening a new, 50,000 sq. ft development and commercial manufacturing site at Trent Gateway in Nottingham. The company has achieved steep growth in overseas sales year on year over three years totalling 230.8% and overseas sales now account for over 50% of total business. It works in 14 overseas markets worldwide and has more recently seen strong growth in Asia and Australia. The company receives The King's Award for International Trade for Outstanding short term Growth.

**Company Name****Valour Consultancy Limited****Address**

40a, Bourne Road, Colsterworth, Grantham, Lincolnshire, NG33 5JE

**Website**[www.valourconsultancy.com](http://www.valourconsultancy.com)**Employees**

7

**Immediate Parent****Chief Executive**

Mr Craig Foster

**Press Contact**

Mr Craig Foster

**Tel**

07751 672 930

**Email**[craig.foster@valourconsultancy.com](mailto:craig.foster@valourconsultancy.com)

**Press Book Notes**

Formed in 2012 and based in Grantham, Valour Consultancy Limited received The Queen's Award for International Trade in 2020. It is a provider of market intelligence and consultancy services to firms in the global mobility market. This includes off the shelf market research reports, white papers, surveys, databases, public speaking, panel discussions, webinars and fully-customised research and consulting services. It has achieved year on year growth in overseas sales over three years totalling 229.5% and overseas sales now account for 95% of total business. The company operates in countries across Europe, North America, Middle East, Asia/Pacific and Central/South America. North America is its leading market region and Asia/Pacific has recently superseded Europe as its second most important region. Its top five markets are USA, Australia (where the company has opened a wholly owned subsidiary), Germany, France and Luxembourg. The company receives The King's Award for International Trade for Outstanding Short term Growth in overseas sales over the last three years.

**Company Name****Viridian International Ltd****Address**

Unit 15-17, High March , Daventry, Northamptonshire, NN11 4HB

**Website**[www.viridian-nutrition.com](http://www.viridian-nutrition.com)**Employees**

47.6

**Immediate Parent****Chief Executive**

Ms Cheryl Thallon

**Press Contact**

Ms Cheryl Thallon

**Tel**

07779 024 774

**Email**[cheryl@viridian-nutrition.com](mailto:cheryl@viridian-nutrition.com)

## Press Book Notes

Viridian International Ltd T/A Viridian Nutrition Ethical vitamin company Viridian Nutrition is based in Daventry, Northamptonshire. Founded in December 1999, the family-run company specialises in the manufacture and sale of effective, ethical and pure health supplements. The multi-award-winning range spans 220+ nutritional oils and supplements, tinctures and topicals, all developed by expert nutritionists using clinically evidenced research. Viridian is dedicated to 100% active ingredients, no animal testing, no GMO, no fillers, no added sugars, colourings, or artificial flavourings. The ingredients in the formulations are carefully sourced to ensure sustainability and minimal impact on the planet. Over the period 2015-2021, overseas sales have grown by 390% with the percentage exported rising to 31%. Its markets range from Iceland to South Africa, to Continental Europe. The company receives The King's Award for Enterprise in International Trade, Outstanding Continuous Growth in overseas sales over six years.

## Category: Sustainable Development

### Company Name

**Anpario plc**

### Address

Unit 5, Manton Wood Enterprise Park, Worksop, Nottinghamshire, S80 2RS

### Website

[www.anpario.com/](http://www.anpario.com/)

### Employees

82

### Immediate Parent

### Chief Executive

Mr Richard Edwards

### Press Contact

Mrs Karen Prior

### Tel

07718 632 303

### Email

[karen.prior@anpario.com](mailto:karen.prior@anpario.com)

## Press Book Notes

Anpario plc works with nature to champion production of safe, sustainable and healthy food globally. The company was founded in 1997 and has 82 employees based in Worksop. Anpario plc is an innovation-driven animal health company which aims to be responsible by producing 100% natural animal feed additives which are pro-environment and extensively used in organic farming. From its UK manufacturing plant, it exports to 80 countries including some of the least developed regions of Asia, Middle East and Africa. The Board shows clear leadership on sustainability with a full-time Corporate Responsibility Director taking a strategic and operational lead. Operational sustainability has not been left behind either and significant investment in sustainable technologies and process changes has led to 95% of waste now being recycled and solar panels providing over 50% of electricity needs. Overall, the company shows how sustainable development can help a business succeed.

## Company Name

**Trade & DIY Products Limited Trading as TDP Ltd.**

## Address

TDP Ltd, Derby Road, Wirksworth, Derbyshire, DE4 4BG

## Website

[www.tdp.co.uk](http://www.tdp.co.uk)

## Employees

16

## Immediate Parent

## Chief Executive

Mr Rob Barlow

## Press Contact

Mr Rob Barlow

## Tel

01629 820 011

## Email

[rob@tdp.co.uk](mailto:rob@tdp.co.uk)

## Press Book Notes

Trade & DIY Products Limited trading as TDP Ltd is a family-run firm launched in 1991. It is based in Wirksworth, Derbyshire and employs 16 staff. It designs and manufactures garden furniture from recycled plastic waste. Furniture is made from waste from UK recycling collections that may otherwise have been landfilled. TDP keeps resources in the value chain by using profiles (resembling planks) made from recycled plastics to manufacture a wide range of products including seats and benches, and furniture for children and schools. TDP's website provides customers with the environmental credentials for each individual product, including the quantity of plastic recycled as well as emission savings. TDP receives The King's Award for a comprehensive and well-executed plan of sustainable initiatives with positive impacts, and for demonstrating inspirational leadership spreading the word about sustainability amongst its peers and through the local business community.

## Region: East of England

## Category: Innovation

<b>Company Name</b>	<b>Aspöck UK Limited</b>
<b>Address</b>	Unit 19-21, Stansted Distribution Centre, Bishop's Stortford, Hertfordshire, CM22 7DG
<b>Website</b>	<a href="http://www.aspoeck.com/en">www.aspoeck.com/en</a>
<b>Employees</b>	52
<b>Immediate Parent</b>	Aspöck Systems GmbH
<b>Chief Executive</b>	Mr Lee Rush
<b>Press Contact</b>	Miss Ciara Waterfield
<b>Tel</b>	01279 655 220
<b>Email</b>	<a href="mailto:Ciara.waterfield@aspoeck.co.uk">Ciara.waterfield@aspoeck.co.uk</a>
<b>Press Book Notes</b>	Founded in 2001, Aspöck UK Limited is a Hertfordshire lighting systems manufacturer for towed vehicles, cars, and motorcycles. Their innovation is a radar-based reversing aid with automatic braking. A radar sensor, which can detect the entire vehicle width and up to a distance of 30m from the rear of the vehicle, is integrated into the electronic brake system. The system can then apply a vehicle's brakes automatically (at a customisable distance) and at low pressure when an object is detected while reversing. The radar detection system offers increased safety and helps prevent vehicle and trailer damage.

<b>Company Name</b>	<b>CMR Surgical Limited</b>
<b>Address</b>	1 Evolution Business Park, Milton Road, Cambridge, Cambridgeshire, CB24 9NG
<b>Website</b>	<a href="http://www.cmrsurgical.com">www.cmrsurgical.com</a>
<b>Employees</b>	602
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Per Vegard Nerseth
<b>Press Contact</b>	Ms Sarah Ghabina
<b>Tel</b>	07749 432 373
<b>Email</b>	<a href="mailto:pressoffice@cmrsurgical.com">pressoffice@cmrsurgical.com</a>



**Press Book Notes**

Cambridge based CMR Surgical, established in 2014, is a manufacturer of robotic surgical systems. Their product Versius is a cutting-edge surgical robot supporting surgeons to work more effectively and efficiently. 247 granted patents across 17 territories protect the engineering and designs. Versius is a small, modular, and portable surgical robotic system for conducting keyhole surgery using robotic arms manipulated by a surgeon. The surgeon controls the robotic arms using hand controls similar to a video game controller. The small size of Versius was achieved through bespoke V-Wrist™ technology with a 720° range of motion, four times that of the human wrist. A digital interface between the surgeon and the patient, Versius captures kinematics and telemetry data otherwise lost in traditional surgical methods. In combination with clinical data, the information collected by Versius can be used to enhance surgeon training, improve patient outcomes, and standardise surgical care.

**Company Name****Linea Research Limited****Address**

Unit 1 &amp; 2 Aylesford Court, Works Road, Letchworth Garden City, Hertfordshire, SG6 1LP

**Website**[www.linea-research.co.uk/](http://www.linea-research.co.uk/)**Employees**

23

**Immediate Parent**

LINEA RESEARCH HOLDINGS LTD

**Chief Executive**

Mr Dominic Harter

**Press Contact**

Mr Dominic Harter

**Tel**

01494 535 312 (x201)

**Email**[dom.harter@martin-audio.com](mailto:dom.harter@martin-audio.com)**Press Book Notes**

Linea Research Limited is based in Hertfordshire and was founded in 2003. The company designs and produces world-class professional audio equipment. Its innovation is the STAMP amplifier system. The company identified an opportunity to develop a new generation of professional high-power amplifiers with a range of novel features to address market demands. Innovative features include a dual power supply enabling the larger to be switched off when in standby mode, a Series Resonance topology reducing the size of capacitors required for power peaks, an amplifier module using insulated-gate bipolar transistor devices and proprietary digital signal processing algorithms for the management of the speaker outputs. Integrated digital signal processing and microprocessors enable remote setup and system management, live monitoring, and custom configuration of audio for bespoke systems. All this is provided in a smaller, lower power, and significantly lower cost package than its competitors.

**Company Name****PCE Automation Ltd****Address**

PCE Automation, Ellough Road, Beccles, Suffolk, Suffolk, NR347TE

**Website**[www.pce-group.co.uk](http://www.pce-group.co.uk)**Employees**

82

**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr James Cook  
Mr James Cook  
07789 742 166

[j.cook@pce-group.co.uk](mailto:j.cook@pce-group.co.uk)

PCE Automation Ltd is a Suffolk-based manufacturing automation expert, established in 1999, that received a 2020 Queen's Award for International Trade. Their innovation is the development of manufacturing automation for clinically intricate contact lenses, which previously was a predominantly manual task. The concept of automating made-to-order prescription contact lenses is a step change in the industry. Multiple elements, including digital and engineering solutions, had to be created to deliver the complete system. The production system is unique and provides maximum flexibility and productivity. It enables over 300,000 lens variations to be manufactured from just 13 mould variations. Currently, over 12 million units per month are being produced with 99.99% success rates.

**Company Name**  
**Address**  
**Website**  
**Employees**  
**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

**Risilience Ltd**

WeWork Office, 50-60 Station Road, Cambridge,, Cambridgeshire, CB1 2JH

<https://risilience.com/>

20

Dr. Andrew Coburn  
Mr Ben Cossor  
07737 714 431

[ben@elementcommunications.co.uk](mailto:ben@elementcommunications.co.uk)

Risilience offers a climate intelligence platform that enables organisations to understand physical and transition climate risks, and quantify the impact of these risks in financial terms, while planning and executing a path to net zero. Navigating risk to engender more sustainable business models is at the heart of what we do at Risilience. Our technology, Climate Risilience, is founded on over a decade of influential frameworks pioneered by our founders at the Cambridge Centre for Risk Studies based at the University of Cambridge Judge Business School. The multidisciplinary Risilience team sits at the cross section of academia, corporate risk management and sustainability, and, powered by our technology, delivers a complete picture to enable major global enterprises to mitigate the financial impact of tomorrow, while taking advantage of the opportunities today.

**Category: International Trade**

<b>Company Name</b>	<b>Bango</b>
<b>Address</b>	Botanic House, 100 Hills Road, Cambridge, Cambridgeshire, CB2 1PH
<b>Website</b>	<a href="http://www.bango.com">www.bango.com</a>
<b>Employees</b>	95
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Paul Larbey
<b>Press Contact</b>	Mr Paul Larbey
<b>Tel</b>	01223 617 387
<b>Email</b>	<a href="mailto:paul@bango.com">paul@bango.com</a>
<b>Press Book Notes</b>	Based in Cambridge, Bango was founded in 1999. It supplies the world's largest online merchants - including Amazon, Google and Microsoft - who use the company's technology to acquire more paying users globally. The company has developed special technology that enables hundreds of millions of users to buy products and services online, using innovative payment methods including carrier billing and digital wallets. Over six years overseas sales have grown by 451% and now make up 95% of all sales. Its primary overseas markets are North America and Asia and its geographical focus is segmented and driven by market opportunities for its technology products. It is the first company to link payments with broader purchase decisions, connecting payments to targeted marketing, user engagement, user retention, and the move to cashless transactions. The company wins the King's Award for International Trade for Outstanding Continuous Growth in overseas sales over six years.

<b>Company Name</b>	<b>Domainex Limited</b>
<b>Address</b>	Iconix 2, Unity Campus, London Road, Pampisford, Cambridge, Cambridgeshire, CB22 3EG
<b>Website</b>	<a href="http://www.domainex.co.uk">www.domainex.co.uk</a>
<b>Employees</b>	76
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Thomas Mander
<b>Press Contact</b>	Dr Natalie Winfield
<b>Tel</b>	07484 014 773
<b>Email</b>	<a href="mailto:natalie.winfield@domainex.co.uk">natalie.winfield@domainex.co.uk</a>

**Press Book Notes**

Domainex Ltd is a drug discovery research services company based in Cambridge, established in 2001 as a spin-out of University College London (UCL) and the Institute of Cancer Research (ICR). It provides the full range of pre-clinical drug discovery services to life science organisations around the globe, from the identification of biological disease targets through to the delivery of pre-clinical drug candidates. Its clients include pharmaceutical and biotechnology companies, academic institutes and patient foundations. The company operates globally with clients in the UK, USA, Europe, Australia and Japan. It has established a solid foundation internationally to build on and it continues to grow organically with year-on-year growth in overseas sales over three years totalling 108%. Overseas sales now account for around 50% of total business. The company receives the King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****GeoAcoustics Ltd****Address**

GeoAcoustics Ltd, Shuttleworth Close, Great Yarmouth, Norfolk, NR31 0NQ

**Website**[www.geoacoustics.com](http://www.geoacoustics.com)**Employees**

21

**Immediate Parent**

Suffolk Shores Ltd

**Chief Executive**

Dr Richard Dowdeswell

**Press Contact**

Dr Richard Dowdeswell

**Tel**

01493 600 666

**Email**[sales@geoacoustics.com](mailto:sales@geoacoustics.com)**Press Book Notes**

GeoAcoustics Ltd is based in Great Yarmouth and has been supplying sonar equipment since 1978, and is now a subsidiary of Suffolk Shores Ltd. Its three product lines determine what is on the seabed, the depth and shape of the seabed, or to detect objects buried beneath. The company operates through a network of approved Channel Partners who represent the company's goods in their assigned territories, in over 70 countries. Norway is its key market, and it has other main export markets in Europe, SE Asia and Africa. The company exhibits at the major trade events and supports Channel Partners with local events held in their territory. Overseas sales have grown by 203% over the six-year application period and the proportion of sales exported has increased to 98% of total sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Lintbells Ltd****Address**

West Barn, Fairclough Hall Farm, Halls Green, Hitchin, Hertfordshire, SG4 7DP

**Website**<https://yumove.co.uk/>**Employees**

119

<b>Immediate Parent</b>	Lintbells Health Ltd
<b>Chief Executive</b>	Mrs Fiona Hope
<b>Press Contact</b>	Ms Emma-Li Toh
<b>Tel</b>	07715 632 041
<b>Email</b>	<a href="mailto:emma-li.toh@lintbells.com">emma-li.toh@lintbells.com</a>
<b>Press Book Notes</b>	Lintbells Ltd started trading in 2006 and is based in Weston, Hertfordshire. Its YuMOVE products include the number 1 joint supplement for dogs and cats. It also produces iMOVE for humans. Its top five markets are the USA, Taiwan, Thailand, Germany and Romania, but also exports to number of other countries in Europe and the Far East. In Europe and Asia, it operates a distributor model, supported by the International Business Manager. In the USA products are sold via Lintbells Inc. Online customers are managed by a Global Online Business team. Overseas sales have grown by 237% over the six-year application period and the proportion of sales exported in the final year was 4% of total sales. It is a previous winner of the Queen's Award for International Trade in 2018 and Innovation in 2016. The company wins the King's Award for International Trade for Outstanding Continuous Growth in overseas sales.

<b>Company Name</b>	<b>Pump Street Limited</b>
<b>Address</b>	4, Bentwaters Parks, Woodbridge, Suffolk, IP12 2TW
<b>Website</b>	<a href="https://www.pumpstreetchocolate.com">https://www.pumpstreetchocolate.com</a>
<b>Employees</b>	27
<b>Immediate Parent</b>	Pump Street Holdings
<b>Chief Executive</b>	Ms Joanna Brennan
<b>Press Contact</b>	Ms Millie Simmonds
<b>Tel</b>	07411 990 224
<b>Email</b>	<a href="mailto:millie@pumpstreetchocolate.com">millie@pumpstreetchocolate.com</a>
<b>Press Book Notes</b>	Pump Street Limited is based in Woodbridge, Suffolk and was founded in November 2010 by a father and daughter team. It started as an award-winning bakery in the village of Orford on Suffolk's Heritage Coast. After mastering naturally leavened bread, it ventured into making chocolate from beans imported directly from single estates and cooperatives around the world. As a bakery, the company is proud to uphold the values of the Slow Food and Real Bread movements. It uses traditional recipes and avoids using any chemicals or additives. Daily baked sourdough, viennoiserie, pastries and savoury items are all made from scratch in the shop, alongside directly traded coffee, tea and other foodstuffs. During the period of the application from 2019 to 2021, overseas earnings grew by 78%, representing 18% of total company turnover in 2021. Key markets are USA, China, Japan, Germany and Singapore. The company wins the King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

<b>Company Name</b>	<b>Purple Line Ltd</b>
<b>Address</b>	Unit 1 Peninsula Business Centre, Vicarage lane, Wherstead, Suffolk, IP9 2BB
<b>Website</b>	<a href="http://www.purpleline.co.uk">www.purpleline.co.uk</a>
<b>Employees</b>	20
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Jonathan Harrison
<b>Press Contact</b>	Mr Jonathan Harrison
<b>Tel</b>	07789 994 291
<b>Email</b>	<a href="mailto:jonathan.harrison@purpleline.co.uk">jonathan.harrison@purpleline.co.uk</a>
<b>Press Book Notes</b>	<p>Purple Line Limited is based in Wherstead, near Ipswich, Suffolk and started trading in 2002. It designs and manufactures a wide range of products for the recreational vehicle market including security wheel and hitch locks for trailers and caravans, caravan mover systems and the award-winning "Opus" inflatable camper. Products are sold through independent UK and European dealers under the philosophy of design, innovate and improve. It built up stock during the pandemic, brought warehousing in-house and provides an effective supply line to customers either online or through a comprehensive national network of preferred retail outlets. It strives to maintain a high and consistent level of customer service with after-sales care and warranties to give peace of mind. Overseas sales grew by 660% in the six-year period and key markets include Germany, the Netherlands, Denmark, South Korea and Norway. The company receives The King's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.</p>

<b>Company Name</b>	<b>Sackers Ltd</b>
<b>Address</b>	Railway Sidings, Gipping Road, Great Blakenham, Suffolk, IP6 0JB
<b>Website</b>	<a href="http://www.sackers.co.uk">www.sackers.co.uk</a>
<b>Employees</b>	90
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr David Dodds
<b>Press Contact</b>	Ms Helen Crapnell
<b>Tel</b>	07717 873 106
<b>Email</b>	<a href="mailto:helen.crapnell@sackers.co.uk">helen.crapnell@sackers.co.uk</a>

**Press Book Notes**

Sackers Limited is based in Suffolk and has been trading since 1923. It began as a small scrap metal yard in Ipswich and has grown exponentially into a large metal and waste recycling business. Investment in the latest plant and technology has enabled lets Sackers to convert its raw materials into single alloy metals, ready for recycling back into new products. Sackers raw materials typically consist of, PVC copper and aluminium cables, scrap vehicles and small domestic products and is mostly exported to India and China, where it is smelted down to re-enter the supply chain as a pure product. It aims to achieve net-zero carbon status by 2040 and helps customers offset CO2 emissions by fulfilling part of its Scope three requirements. Overseas sales grew by 87.76% in the three-year period and key markets include Pakistan, Thailand, India, Kenya and Hong Kong. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Thermoteknix Systems Ltd.****Address**

TEKNIX HOUSE, 2 Pembroke Ave, Waterbeach, Cambridgeshire, CB25 9QR

**Website**[www.thermoteknix.com](http://www.thermoteknix.com)**Employees**

60

**Immediate Parent****Chief Executive**

Dr Richard Salisbury

**Press Contact**

Ms Gina Ghensi

**Tel**

01223 204 244 or 07769 875 422

**Email**[g.ghensi@thermoteknix.com](mailto:g.ghensi@thermoteknix.com)**Press Book Notes**

Thermoteknix Systems Limited is based in Waterbeach, Cambridgeshire and started trading in 1982. It is a pioneer and innovator in developing thermal imaging and temperature screening solutions for a wide range of applications and customers including defence and security. The company focusses its research, development and sales efforts on three key products. These are industrial imaging systems for high temperature process environments, thermal imaging solutions and thermal imaging cameras for third party product integration. Sectors include cement and kiln based industries, hospitals, schools, airports, banks, food manufacturing plants and thermal imaging and night vision solutions for the military, security and police. Overseas sales grew by 173% in the three-year period and key markets include the United States, Turkey, Canada, India and Chile. Thermoteknix won the Queens Award for Innovation in 2015 and receives the 2023 King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Tinware Direct Limited****Address**

The Maltings, Crowhill Farm, Ravensden Road, Wilden, Bedford, Bedfordshire, MK44 2QS

**Website**[tinwaredirect.com/](http://tinwaredirect.com/)**Employees**

26

**Immediate Parent  
Chief Executive  
Press Contact  
Tel  
Email  
Press Book Notes**

Mrs Joanna Economides  
Mr Daniel Hayes  
01234 880 313  
[danielh@tinwaredirect.com](mailto:danielh@tinwaredirect.com)

Founded in 2001 and based in Bedford, Tinware Direct Limited designs and manufactures a wide range of metal and cardboard products. It produces metal packaging and cardboard tubes available for any size business or budget and can offer custom tins and cardboard tubes in any shape, size, and design. It also offers high quality, ready-to-fill tins or aluminium boxes and cardboard tube packaging which can be ordered in smaller quantities, perfect for small stock holdings. It sells through localised language websites offering convenience of purchase through e-commerce and its top four markets currently are France, Germany, Italy, and Ireland. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years achieving growth in overseas sales over three years totalling 180%.

**Category: Promoting Opportunity**

**Company Name  
Address  
Website  
Employees  
Immediate Parent  
Chief Executive  
Press Contact  
Tel  
Email**

**Coracle Online Limited**  
Bank House, Rear of 58 High Street, Newmarket, Suffolk, CB8 8LB  
[www.coracleonline.com](http://www.coracleonline.com)  
9  
Mr James Tweed  
Mr Jon Card  
07534 284 217  
[jon@fullstorymedia.co.uk](mailto:jon@fullstorymedia.co.uk)



**Press Book Notes**

Coracle Online Ltd, founded in 2006 is a digital technology company based in Suffolk. It had 9 full-time equivalent employees in 2022 and turnover has grown by 76% over the last three years. The core activity is the provision learning materials for use by mariners at sea, where there is no access to the internet. The firm adapts on-line learning to be deliverable offline. In 2017 the firm piloted a programme to provide prisoners with secure Chromebooks that enable participants to access its virtual learning environment (VLE) with access to digital education 'in their cells' without going online. It focuses on skills development and careers advice, and links to learning programmes (from basic skills to degrees, and CV builder tools) offered by Open University, Prison Education Trust, Shannon Trust, and Aim awards. The numbers supported have risen from 25 in 2017 to 2,480 in 2021 in 50 prisons. 1,850 have gained NVQs L1-3 and 200 have pursued Higher Education courses.

**Company Name****Willmott Dixon****Address**

The Spirella Building, Bridge Road, Letchworth Garden City, Hertfordshire, SG6 4ET

**Website**[www.willmottdixon.co.uk](http://www.willmottdixon.co.uk)**Employees**

2034

**Immediate Parent**

Hardwicke Investments

**Chief Executive**

Mr Rick Willmott

**Press Contact**

Mr Andrew Geldard

**Tel**

01462 671 852

**Email**[andrew.geldard@willmottdixon.co.uk](mailto:andrew.geldard@willmottdixon.co.uk)**Press Book Notes**

Willmott Dixon is a privately owned company based in Hertfordshire with 7 offices across England and Wales. It specialises in large publicly funded construction projects. It employs over 2,000 people and in 2021 had a turnover of over GBP 1.1 billion. The application seeks recognition of its Building Communities project with the aim of 'supporting the people and businesses in our communities to thrive.' The direction of the initiative is informed by research into economic and social challenges and its approach is aligned with the United Nations Sustainable Development Goals. There is a very wide range of activities including: training academies, working with KickStart, mentoring, apprenticeships, short courses, careers events, specifically focussed employment projects (for example in prisons). There is an emphasis on determining activities at local level to meet established local need. In 2021 the initiative involved 42,838 people in total, 1,712 of whom were known to be from disadvantaged groups as defined by The King's Awards. 102 jobs and 587 apprenticeships resulted.

**Category: Sustainable Development****Company Name****Greenyard Frozen UK Ltd**

<b>Address</b>	Greenyard Frozen, Greenyard Way, Hardwick Industrial Estate, Kings Lynn, Norfolk, PE30 4WS
<b>Website</b>	<a href="http://www.greenyard.group/divisions/frozen">www.greenyard.group/divisions/frozen</a>
<b>Employees</b>	347
<b>Immediate Parent</b>	Greenyard NV
<b>Chief Executive</b>	Mr Nigel Terry
<b>Press Contact</b>	Miss Eleanor Wood
<b>Tel</b>	07500 778 804
<b>Email</b>	<a href="mailto:eleanor.wood@greenyardfrozen.co.uk">eleanor.wood@greenyardfrozen.co.uk</a>
<b>Press Book Notes</b>	Greenyard Frozen UK Ltd was established in 1987 and employs 347 staff at two UK sites in King's Lynn and Boston, supplying fruit and vegetables into major retail and food service customers. Most crops (80%) are grown intensively within 30 miles of the factories, the remainder sourced from Scotland. It is part of the Greenyard Group based in Belgium. In a sector which is price sensitive, seasonal, and works with very tight margins, the company has provided industry leadership in sustainability. It has set challenging targets and invested heavily. This has resulted in significant reductions in environmental impact for each of its products in terms of water use, energy, and waste. The company has also promoted better employment practices. It diverts significant amounts of surplus food away from landfill and towards organisations who can distribute them to people in need.

<b>Company Name</b>	<b>John Pulsford Associates Ltd</b>
<b>Address</b>	Unit 4 Sphere Industrial Estate, Campfield Road, St Albans, Hertfordshire, AL1 5HT
<b>Website</b>	<a href="http://www.jpa-workspaces.com">www.jpa-workspaces.com</a>
<b>Employees</b>	34
<b>Immediate Parent</b>	JOHN PULSFORD ASSOCIATES (1974) LIMITED ((holding company))
<b>Chief Executive</b>	Mr Richard Cooksey
<b>Press Contact</b>	Mr Richard Cooksey
<b>Tel</b>	01727 840 800
<b>Email</b>	<a href="mailto:r.cooksey@jpa-workspaces.com">r.cooksey@jpa-workspaces.com</a>

**Press Book Notes**

John Pulsford Associates Ltd (JPA) was founded in 1974 as an independent family business based in St Albans, Hertfordshire, and currently has 36 staff. JPA designs and provides commercial furniture to the office, education and healthcare sectors. They provide both products and services for successful design, delivery and decommissioning of innovative workspaces to enable teams and businesses to thrive. All JPA's activity is underpinned by net zero and the UN Sustainable Development Goals, embedding sustainable development within the whole business model. Strategy is focused on carbon, waste and working with stakeholders, and includes wider collaborations from FISP to the Herts-Go-Green-and-Grow Group. This gives great results for customers, savings of £2m and 333 tons CO2e through furniture re-use/repair, and landfill savings of 800 tonnes (over 30,000 redundant furniture items) through materials recycling.

**Company Name****Midas Pattern Company Ltd****Address**

Unit 22, Shuttleworth Road, Bedford, Bedfordshire, MK41 0RX

**Website**[www.midas-pattern.co.uk](http://www.midas-pattern.co.uk)**Employees**

78

**Immediate Parent**

Mr Alan Rance

**Chief Executive**

Mrs Clare Brooks

**Press Contact**

07879 494 460

**Tel**[clareb@midas-pattern.co.uk](mailto:clareb@midas-pattern.co.uk)**Email****Press Book Notes**

Midas Pattern Company Ltd is an engineering and manufacturing business established in 1989. It manufactures precision medical device enclosures and tooling using Polyurethane and carries out all moulding processes 'in-house'. Customers are mainly in the medical/analytical device and environmental sectors. The company employs 78 people and is based in Bedford. The company has recently embraced sustainable development, but in that short time has developed an impressive strategy and approach. It has integrated its 'Midas Green Initiative' throughout the cultures, values and actions of the company and then communicated it to others in the sector and beyond. Midas Pattern Company Ltd has gone beyond compliance and is showing leadership in the industry on sustainable development. It is the first PU moulding businesses to have adopted and reached net zero and is a beacon in the industry both in the UK and abroad.

**Company Name****SunGod Ltd, trading as SunGod****Address**

The Manor, Church End, Willington, Bedfordshire, MK44 3PX

**Website**[www.sungod.co](http://www.sungod.co)**Employees**

16

**Immediate Parent**

LTM Brands Ltd

**Chief Executive**

Mr Alistair Watkiss

**Press Contact**

Ms Lucy Ross-Skinner

**Tel**

07539 214 204

**Email**

[lucy@sungod.co](mailto:lucy@sungod.co)

**Press Book Notes**

SunGod is a British performance eyewear brand employing 16 people. Founded in 2013 creating a direct-to-consumer eyewear brand that offers high-quality, fairly priced sustainable sunglasses and ski goggles. Ten years later, SunGod has grown into a global brand with a £8m turnover. The main focus is on creating high-performing eyewear for sports and for everyday, that's built to last. Frames are made from a flexible memory polymer which bounces back when squashed, and lenses are made from shatter-proof, triple-layer scratch-resistant polycarbonate or nylon. Products are also backed by a Lifetime Guarantee. If the products break or are broken, they are repaired free of charge across the product range, encouraging customers to repair rather than replace. Recycled product options have been developed and are an increasing part of the range. SunGod has a Supplier Code of Conduct, covering 18 key points from fair wages to the responsible discharge of toxic waste.

## Region: Greater London

## Category: Innovation

<b>Company Name</b>	<b>National Association of Motor Auctions</b>
<b>Address</b>	201, Great Portland Street, London, Greater London, W1W5AB
<b>Website</b>	<a href="http://www.nama-uk.com">www.nama-uk.com</a>
<b>Employees</b>	206
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mrs Sue Robinson
<b>Press Contact</b>	Mr Paul Hill Hill
<b>Tel</b>	07767 845 867
<b>Email</b>	<a href="mailto:paul@phm-consultancy.co.uk">paul@phm-consultancy.co.uk</a>
<b>Press Book Notes</b>	<p>The National Association of Motor Auctions is based in London and has traded motor vehicles for over 100 years. Its innovation is the introduction of a nationwide condition grading scheme that standardises and enhances the buying and selling process of used vehicles. Before the introduction of the Used Vehicle Grading System, each auction house appraised the condition of their vehicles independently and marketed them accordingly. Standards varied from company to company, and buyers could be confused by the various schemes in place. The system is designed to facilitate the used vehicle buying and selling process in a way that both parties better understand. Over 90% of vehicles sold at auction are currently graded, and since the scheme was first launched, over 10 million vehicles have been given a grade.</p>

<b>Company Name</b>	<b>Spoken Ink Limited</b>
<b>Address</b>	Suites 27-29, 24 Southwark Street, London, Greater London, SE1 1TY
<b>Website</b>	<a href="http://www.whooshmedia.co.uk">www.whooshmedia.co.uk</a>
<b>Employees</b>	12
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Edmund Caldecott
<b>Press Contact</b>	Mr Jack Shields
<b>Tel</b>	07467 952 404
<b>Email</b>	<a href="mailto:jshields@whooshmedia.co.uk">jshields@whooshmedia.co.uk</a>

**Press Book Notes**

Spoken Ink Ltd is a small company based in London which started in 2009. It has developed an online passenger information portal. Updated in real-time and personalised to the user, it is accessed by scanning QR codes on train seats or in various places around stations. It combines specific seat locations with live operator network data to identify the exact train. The system also provides a simple way for passengers to request help or report problems, e.g. maintenance. Additional services are being integrated, such as ordering food from the seat and finding and reserving ongoing transport links.

**Category: International Trade****Company Name****Ascot Rehabilitation Ltd****Address**

1 College Feilds, 16 Prince Georges Road, London, Greater London, SW19 2PT

**Website**[www.ascotrehab.com](http://www.ascotrehab.com)**Employees**

41

**Immediate Parent**

Sterling Medical LTD

**Chief Executive**

Dr ALI AL-MEMAR

**Press Contact**

Dr Ali AL-Memar

**Tel**

07780 600 209

**Email**[ali@almemar.co.uk](mailto:ali@almemar.co.uk)**Press Book Notes**

Founded in 2012 and based in London, Ascot Rehabilitation Ltd (Ascot Rehab) provides high quality rehabilitation to patients who have suffered from traumatic Brain or Spinal cord injury, Stroke, MS, Parkinson diseases, nerve or muscle disorders as well as patients with Musculoskeletal disorders, post operative patients, amputee and paediatric rehabilitation. The company has achieved year on year growth in overseas sales totalling 134% over 3 years and overseas sales account for over 50% of total business. It is a leader in its field and is established in Middle East markets including Kuwait, Qatar, Egypt and UAE whilst accepting clients from all over the world. It was Awarded The Queen' Award for International Trade in 2017 and its current strategy is based on a vision for investment in new locations to deliver existing services building success on clinical outcomes that transforms lives. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****CFC Underwriting Limited****Address**

85, Gracechurch Street, London, Greater London, EC3V 0AA

**Website**[www.cfcunderwriting.com](http://www.cfcunderwriting.com)**Employees**

320

**Immediate Parent**

CFC Capital Limited

**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr David Walsh  
Ms Katherine Nellums  
07871 730 896  
[KNellums@cfcunderwriting.com](mailto:KNellums@cfcunderwriting.com)

Established in 2000 and based in London, CFC Underwriting Ltd is a specialist insurance provider, pioneer in emerging risk and market leader in cyber insurance. Its global insurance platform uses cutting-edge technology and data science to deliver smarter, faster underwriting and protect customers around the world from today's most critical business risks. It writes 50 different insurance products across 20 different classes of specialist insurance. The company previously won the Queen's Award for International Trade in 2013 and 2018 and currently services 3,000 broker partners and 100,000 customers in 90 countries around the world. Overseas sales account for over 80% of total business and it has achieved year on year substantial growth in overseas sales over three years with total growth over the period of over 60%. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name**  
**Address**  
**Website**  
**Employees**  
**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

**Digital Lab Consulting Limited**  
John Stow House , 18 Bevis Marks, London, Greater London, EC3A 7JB  
[www.dlc.io](http://www.dlc.io)  
10  
Dr Eliot Randle  
Dr Eliot Randle  
07468 416 519  
[erandle@dlc.io](mailto:erandle@dlc.io)

Based in London, Digital Lab Consulting Limited provides independent strategic and business consulting services to enable organisations of all sizes to transform their business through better use of data and technology. It was founded in 2018 and has grown from a two person partnership to a company employing 16 UK based employees. It initially focused on the European market but has subsequently expanded to support clients in the USA and the Asia-Pacific region. It provides independent strategic and business consulting services to enable organisations of all sizes to transform their business through better use of data and technology. From 2018 to 2021 overseas sales grew by 127%. From inception, the company has had no physical premises and has established tools and processes to support remote working. The company receives The King's Award Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>Energy Industires Council</b>
<b>Address</b>	Camelford House, 89 Albert Embankment, London, Greater London, SE1 7TP
<b>Website</b>	<a href="http://www.the-eic.com">www.the-eic.com</a>
<b>Employees</b>	48
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Stuart Broadley
<b>Press Contact</b>	Mrs Rebecca Groundwater
<b>Tel</b>	07768 332 450
<b>Email</b>	<a href="mailto:rebecca.groundwater@the-eic.com">rebecca.groundwater@the-eic.com</a>
<b>Press Book Notes</b>	Based in London, the Energy Industries Council (EIC) is the leading energy supply chain trade association providing dedicated services to help members understand, identify, and pursue business opportunities in the energy sector. Established in 1943, the EIC is an independent not-for-profit organisation limited by guarantee and owned by its members. It is governed by its articles of association and operates on a commercial basis. It is independent of local, regional, or national government financial support. In 2018/19 (prior to this application) the association had membership in 12 countries, and this has since grown by 44 new countries with EIC membership represented in 56 countries. Between 2020 and 2022, the growth in overseas earnings was 73%, representing 24% of total company turnover. Major markets were the USA, the UAE, Malaysia, France and Italy. The company receives The King's Award for Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>Gapuma Group Limited</b>
<b>Address</b>	No 4 Kew Wharf, 8 Kew Bridge Road, London, Greater London, TW8 0FJ
<b>Website</b>	<a href="http://www.gapuma.com">www.gapuma.com</a>
<b>Employees</b>	17
<b>Immediate Parent</b>	Gapuma Holdings Limited
<b>Chief Executive</b>	Mr Jack Bardakjian
<b>Press Contact</b>	Mr Jack Bardakjian
<b>Tel</b>	07970 857 445
<b>Email</b>	<a href="mailto:jack@gapuma.com">jack@gapuma.com</a>



**Press Book Notes**

Gapuma Group Ltd. was established in 1999 and is based in London. The company supplies chemicals for use in various manufacturing processes for a range of industry sectors including oil & gas, mines, coatings, packaging and food and drink. It provides a complete outsourced supply chain solution, including logistics, to clients around the world through its network of warehouses and bulk liquid tanks. It has achieved year on year growth in overseas sales over three years totalling 40%. Virtually all of the company's business is international, and it has operated a flexible strategy adopting to changing market conditions, and has clear plans for further expansion. It won The Queen's Award for International Trade in both 2013 and 2019. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales.

**Company Name****gpstudio Limited****Address**

29 Maltings Place, 169 Tower Bridge Road, London, Greater London, SE1 3JB

**Website**[www.gpstudio.uk.com](http://www.gpstudio.uk.com)**Employees**

10

**Immediate Parent****Chief Executive**

Mr Gregor Jackson

**Press Contact**

Mr Gregor Jackson

**Tel**

07900 244 892

**Email**[gregor@gpstudio.uk.com](mailto:gregor@gpstudio.uk.com)**Press Book Notes**

Established in 2004, and based in London, gpstudio Ltd is a creative design consultancy, specialising in creating, designing and propelling 'brands' forward, chiefly in the commercial/retail sector. It creates, 2D design, such as branding, identity logos and packaging. It also creates 3D retail interior design environments for high street stores, specialist luxury stores, department stores, shopping malls, and food halls in supermarkets. In three years to March 2021, its overseas sales grew by a total of 204% and in the final year represented 58% of sales. With projects in a range of international markets, it has been less exposed to global economic challenges and has maintained stability even through a recession, and the Covid pandemic. The company's international markets are currently Ireland, Channel Islands, Italy, India, and South Korea, with recent enquiries from Dubai and Thailand. The company now receives The King's Award Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Infinity Brands Limited****Address**

27, Old Gloucester Street, London, WC1N 3AX

**Website**[www.scriveiner.com](http://www.scriveiner.com)**Employees**

2

**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr Justin Lowes

Mr Justin Lowes

07767 700 567

[justin@scriveiner.com](mailto:justin@scriveiner.com)

Infinity Brands Limited (IBL) is the owner of the Scriveiner London brand and started trading in February 2019. Over the intervening four years, Scriveiner has rapidly grown to become the UK's leading brand for affordable luxury pens. In addition to the range of pens and mechanical pencils, Scriveiner is now launching its EDC pen range. In order to keep overhead costs down as a start-up, IBL initially offered its pens solely via Amazon's marketplace, giving immediate access to the US and UK retail markets, giving them immediate access to the US and UK retail markets. Over the three years between 2019 and 2022, overseas sales have grown by 620%, and now make up 82% of all sales. The company's main overseas markets are the USA, Germany, Japan and France. The company receives The King's Award Outstanding Short Term Growth in overseas sales over three years.

**Company Name**

**Lifescience Dynamics Limited**

**Address**

4th floor Portman House, 2 Portman Street, London, W1H 6DU

**Website**

[www.lifesciencedynamics.com/](http://www.lifesciencedynamics.com/)

**Employees**

43

**Immediate Parent**

**Chief Executive**

Mr Rafaat Rahmani

**Press Contact**

Mr Rafaat Rahmani

**Tel**

07887 547 150

**Email**

[rrahmani@lifesciencedynamics.com](mailto:rrahmani@lifesciencedynamics.com)

**Press Book Notes**

Founded in 2004 and based in London, Lifescience Dynamics Ltd won the Queen's Award for International Trade in 2016. The company is a decision support consultancy firm helping life sciences companies (pharmaceutical, biotechnology, diagnostics and medical devices) worldwide with strategic insight and foresight to improve their assumptions, enabling them to make better decisions. Its competencies are market research (qualitative and quantitative), competitive intelligence (primary and secondary research), market access, pricing and reimbursement, real world evidence and strategic decision support. The company has achieved steep year on year growth in overseas sales over three years totalling 86.8%. Overseas sales now account for 88% of total business and the company currently holds 52 Master Service Agreements with nine of the top ten global pharmaceutical companies, of which five are headquartered in the USA, two in the UK, two in Switzerland and one in France. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****LYMA LIFE****Address**

2nd Floor Edison House, 223-231 Old Marylebone Road, London, Greater London, NW1 5QT

**Website**[www.lyma.life](http://www.lyma.life)**Employees**

13

**Immediate Parent****Chief Executive**

Ms Lucy Goff

**Press Contact**

Mrs Daisy Cleary

**Immediate Parent**

07792 536 424

**Email**[daisy.cleary@lyma.life](mailto:daisy.cleary@lyma.life)**Press Book Notes**

Based in London, LYMA is a British wellbeing and technology, or WellTech, company, which was founded in 2018 to design and manufacture beauty and wellness products. It has launched two category-defining products, meaning each in their respective categories redefines the art of possible. The products consist of a medical grade laser skincare device for all skin tones, and an innovative supplement. The company has launched with cutting-edge wellness retailer Goop (US) and in 2021, onboarded with Hong Kong's luxury beauty destination Joyce. It has strong markets in the USA, Canada, Germany and Switzerland. Its products are now stocked in Harrods (UK), Harvey Nichols (UK), Saks 5th Avenue (US) and Bergdorf Goodman (US). Over the period 2019 -2022, overseas sales have delivered an overall growth of 2055%. Percentage exported has risen to 51% of all sales. The company receives The King's Award Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Molly Brown London Limited****Address**

54, Dukes Avenue, London, Greater London, W4 2AF

<b>Website</b>	<a href="http://www.mollybrownlondon.com">www.mollybrownlondon.com</a>
<b>Employees</b>	5
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mrs Erica Illingworth
<b>Press Contact</b>	Mrs Erica Illingworth
<b>Immediate Parent</b>	07702 997 227
<b>Email</b>	<a href="mailto:erica.illingworth@mollybrownlondon.com">erica.illingworth@mollybrownlondon.com</a>
<b>Press Book Notes</b>	Molly Brown London was established in London in 2006 with the aim of becoming the world's leading children's jewellery brand. Dubbed "Tiffany for girls" by VOGUE upon its launch, the jewellery collections are simple, yet sophisticated and adjustable, so they can be worn by most ages and sizes and treasured forever. Over the period 2019 -2022, overseas sales have grown by 125% and represent 29% of sales. The company's top overseas markets in 2021/22 were USA, Australia, Ireland and Germany, with nearly all those exports sold via e-commerce channels. The company also launched its US website in 2020 to ensure stronger sales in the United States. The company receives The King's Award Outstanding Short Term Growth in overseas sales over three years.

<b>Company Name</b>	<b>Music Marketing Services Ltd, trading as Quail Digital</b>
<b>Address</b>	Unit 209 Harbour Yard, Chelsea Harbour, London, Greater London, SW10 0XD
<b>Website</b>	<a href="http://www.quaildigital.com/index.html">www.quaildigital.com/index.html</a>
<b>Employees</b>	22
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Tom Downes
<b>Press Contact</b>	Ms Naomi Edge
<b>Tel</b>	0207 349 2054
<b>Email</b>	<a href="mailto:naomi.edge@quaildigital.com">naomi.edge@quaildigital.com</a>
<b>Press Book Notes</b>	Established in 1986, Music Marketing Services Ltd t/a Quail Digital is a London based company creating a global brand of high-quality wireless headset systems for the retail, healthcare, and quick-service restaurant sectors. Its customers use wireless headsets systems to improve team communications so that their staff can work more effectively, productively, and safely in the workplace. It creates value by designing systems that meet the unique operational needs of sectors with which it partners. The company's primary export markets are Europe, the Middle East and Africa plus North and Central America. Overseas sales have grown by 70% in the three-year period to December 2021, and currently it exports 60% of its production. Through its investment in product development, it has been able to penetrate multiple markets working with global brands including Lidl, Aldi, and McDonald's. The company receives The King's Award Outstanding Short Term Growth in overseas sales over three years.

<b>Company Name</b>	<b>Ocushield Limited</b>
<b>Address</b>	Paul Street, 86-90 Paul Street, London, Greater London, EC2A 4NE
<b>Website</b>	<a href="http://www.ocushield.com">www.ocushield.com</a>
<b>Employees</b>	5
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Dhruvin Patel
<b>Press Contact</b>	Mr Dhruvin Patel
<b>Tel</b>	07966 778 029
<b>Email</b>	<a href="mailto:Dhruvin@ocushield.com">Dhruvin@ocushield.com</a>
<b>Press Book Notes</b>	Based in London, Ocushield Limited was founded in 2014 in a university bedroom and now produces patent pending, medical grade blue light blocking filters, glasses and lamps for technology devices. Blue light is emitted from technology devices and is a recognised cause of eye strain, sleep disorders as well as ocular headaches. Founded in the UK but with operations in two key regions (UK & USA), the company sells directly to consumers in 70 countries including the UAE, Australia, Canada and The Philippines. The most popular products are the blue light blocking screen protectors for all iPhone models as well as blue light blocking glasses. During the period of the application from 2019 to 2021, overseas earnings grew by 753%, representing 59% of total company turnover. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

<b>Company Name</b>	<b>Rarewaves.com Ltd</b>
<b>Address</b>	The Light Box, 111 Power Road, London, Greater London, W4 5PY
<b>Website</b>	<a href="http://www.rarewaves.com">www.rarewaves.com</a>
<b>Employees</b>	26
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Bradley Aspess MBE
<b>Press Contact</b>	Mr Rob Evans
<b>Tel</b>	0208 963 1225
<b>Email</b>	<a href="mailto:rob@rarewaves.com">rob@rarewaves.com</a>

**Press Book Notes**

Based in London Rarewaves.com Ltd. was established in 2005. It is an online retailer of a wide variety of products. It does not hold stock, but works with over 100 supply partners to offer their stock on a large number of retail marketplaces around the world including its own Rarewaves.com. In 2012, it was named as the 19th fastest growing Tech company in the UK. Products range from music, DVD & video games to office products, gifts, gadgets, toys and clothing. All products are fulfilled to the consumer via their distribution centre in the UK and delivers to almost every country in the world. Over the period 2019 -2022, overseas sales have grown by 377% and now represent 90% of sales revenue. The company won The King's Award for International Trade in 2018. It now receives The King's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Scoliosis SOS Ltd****Address**

63, Mansell Street, London, Greater London, E1 8AN

**Website**[www.scoliosissos.com](http://www.scoliosissos.com)**Employees**

25

**Immediate Parent****Chief Executive**

Ms Erika Maude

**Press Contact**

Ms Daisy Mayhew

**Tel**

0207 488 4428

**Email**[daisy.mayhew@scoliosissos.com](mailto:daisy.mayhew@scoliosissos.com)**Press Book Notes**

Founded in 2006 and based in London Scoliosis SOS Ltd received The King's Award for International Trade in 2018. It is the only specialist non-surgical clinic globally (and UK) to offer a uniquely designed and research-based combination of treatment methods for scoliosis, hyperkyphosis and other spinal conditions. Since opening it has treated 4500 patients, helping them overcome the debilitating effects of scoliosis without the need for invasive surgical intervention and the considerable risks associated with this by offering a treatment programme specially tailored to each patient's individual needs. The company has achieved year on year growth in overseas sales over three years totalling 61.6% and overseas sales now account for over 20% of total business. In 2022, 235 international clients visited the company from 62 different countries. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Silverstream Technologies (UK) Limited {trading as "Silverstream Technologies"}****Address**

1, St Vincent Street , London, Greater London, W1U 4DA

**Website**

Silverstream-tech.com

**Employees**

48

<b>Immediate Parent</b>	Silverstream Technologies B.V.
<b>Chief Executive</b>	Mr Noah Silberschmidt N/A
<b>Press Contact</b>	Mr Rupert Andrews
<b>Tel</b>	07748 701 459
<b>Email</b>	<a href="mailto:rupert.andrews@silverstream-tech.com">rupert.andrews@silverstream-tech.com</a>
<b>Press Book Notes</b>	<p>Silverstream Technologies Limited is a pioneering maritime clean technology company specialising in air lubrication. Headquartered in London and started in 2010, it has worked to create a market-leading and proven clean technology for the global shipping industry that reduces the biggest energy cost to vessel operations namely frictional resistance between the hull and the water. It has brought to market and scaled the Silverstream® System, a fuel-agnostic air lubrication system (ALS) which harnesses natural phenomena to deliver measurable fuel savings and emissions reduction for oceangoing vessels. Silverstream is focused on solving the critical challenge of shipping decarbonisation. During the period of the application between 2019 and 2021, overseas earnings grew by 543% representing 100% of total company sales. Key market areas were China and Korea. The number of UK employed staff in the period also rose from 14 to 48. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.</p>

<b>Company Name</b>	<b>Star Pacific UK Limited</b>
<b>Address</b>	Unit 15 Abenglen Industrial Estate, Betam Road, Hayes, Greater London, UB3 1SS
<b>Website</b>	<a href="http://www.starpacific.co.uk/">http://www.starpacific.co.uk/</a>
<b>Employees</b>	15
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Satyam Ahuja
<b>Press Contact</b>	Mr Satyam Ahuja
<b>Tel</b>	07969 162 758
<b>Email</b>	<a href="mailto:sunny@starpacific.co.uk">sunny@starpacific.co.uk</a>

**Press Book Notes**

Star Pacific UK Limited is based in Hayes, Greater London and has been trading since 2010. Branded British made food and drink is renowned for high quality, and there is growing demand for these products from across the world. Goods are purchased from UK manufacturers and distributors, packaged, consolidated and shipped worldwide using multi-temperature, door-to-door, road, sea and airfreight methods. It prides itself on exceptional customer service, passing cost savings onto customers, benefiting the customer with the lowest prices, excellent service and a high level of order accuracy. This is supported with consistent export documentation, labelling, insurance, inspection, testing, health certificates, and after-sales support. Overseas sales grew by 245% in the three-year period and key markets include Africa, Europe, Middle East, United States and India. It won The Queen's Award for International Trade in 2021. The company now receives the King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Talking Tables Ltd****Address**

5 Union Court, 20 Union Road, London, Greater London, SW4 6JP

**Website**[www.talkingtables.co.uk](http://www.talkingtables.co.uk)**Employees**

51

**Immediate Parent****Chief Executive**

Mr Mark McCormack

**Press Contact**

Ms Jo Jeffery

**Tel**

07930 393 363

**Email**[jo.jeffery@talkingtables.co.uk](mailto:jo.jeffery@talkingtables.co.uk)**Press Book Notes**

Based in South London, Talking Tables Limited was started by Clare Harris in 1999 in time for the millennium celebrations. From eco cups to playful cake toppers, Talking Tables has become the go-to brand for innovative, sustainable, and design-led products that add fun and style to every gathering. It helps a customer 'host it and love it', then the company conceives it, designs it, and manufactures it. Its main export markets are the US and Europe. The company has an office and warehouse partner in the USA, and it also exports to France, Germany, Switzerland and Italy. Over the period 2019-2022 overseas sales achieved an overall growth of 67%, with the percentage exported rising to 35% of total revenue. It has also applied for the Sustainable Development Award in the current year. The company now receives The King's Award Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Unilink Software Ltd****Address**

Unilink Software Ltd, Europoint , 5 - 11, Lavington Street, London, Greater London, SE1 0NZ



<b>Website</b>	<a href="http://www.unilink.com">www.unilink.com</a>
<b>Employees</b>	210
<b>Immediate Parent</b>	The Unilink Group Ltd
<b>Chief Executive</b>	Mr Francis Toye
<b>Press Contact</b>	Mr Francis Toye
<b>Tel</b>	07748 108 758
<b>Email</b>	<a href="mailto:ftoye@unilink.com">ftoye@unilink.com</a>
<b>Press Book Notes</b>	Based in Southwark, London, Unilink Software Ltd was established in 1994, and is the major company within the Unilink Group. It specialises in providing innovative software solutions for the criminal justice systems in the UK and internationally. Its software has been developed for the efficient management of prisons and probation services. The company has great expertise in biometric applications, notably fingerprints, and its multi award-winning "Prisoner Self-Service" system, which has streamlined many administrative tasks in prisons. Over the period 2018 -2021, overseas sales have grown by 354% with export sales making up 29% of revenue. Its top markets in 2021 were Norway Australia and Austria and it has recently landed major new business in Belgium and The Netherlands with further opportunities in Switzerland, Denmark, Sweden, Austria, the US and Canada. The company now receives the King's Award for Outstanding Short Term Growth in overseas sales over three years.

### Category: Promoting Opportunity

<b>Company Name</b>	<b>Ada, the National College for Digital Skills</b>
<b>Address</b>	ountayne Business Centre, Broad Lane, Tottenham, Greater London, N15 4AG
<b>Website</b>	<a href="http://www.ada.ac.uk/">www.ada.ac.uk/</a>
<b>Employees</b>	42
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Mark Smith
<b>Press Contact</b>	Mrs. Olwen Sisupalan
<b>Tel</b>	07958 682 800
<b>Email</b>	<a href="mailto:olwen@ada.ac.uk">olwen@ada.ac.uk</a>

## Press Book Notes

At Ada, the National College for Digital Skills our mission is to educate and empower the next generation of diverse digital talent. We are England's first new FE College since 1993. Our purpose is to close the skills gap and make technical and digital careers accessible to traditionally excluded groups. We run a Sixth Form in London and deliver Digital Degree Apprenticeship Programmes and Pre Apprenticeship Courses in London and Manchester. Our high performing Sixth Form was the top centre for the Computing BTEC nationally in 2020 and 43% of our most recent apprentice graduates achieved 1st class degrees with 100% passing their degree programme. We achieve these outstanding results and transformational outcomes because, as a registered charity, we provide a range of additional services to level the playing field, address pastoral issues, support wellbeing and give learners multiple opportunities to build social capital and confidence. We are supported with substantial industry funding from partners including Bank of America, King and Salesforce.

## Company Name

**NEMI Teas Limited**

## Address

3a, 14a, Sutton Court Road, London, Greater London, W4 4NG

## Website

[www.nemiteas.com](http://www.nemiteas.com)

## Employees

4

## Immediate Parent

## Chief Executive

Mr Pranav Chopra

## Press Contact

Mr Pranav Chopra

## Tel

07577 490 981

## Email

[pranav@nemiteas.com](mailto:pranav@nemiteas.com)

## Press Book Notes

Nemi Teas Ltd established in 2015 is based in London. It sells a range of organic, Fairtrade, low-environmental impact tea-based products and runs a café called Trampoline. In 2021 it had 4 full-time equivalent employees. The application seeks recognition of its 'Changing Journey' initiative supporting refugees into work. The initiative addresses the issue by providing a 6-month programme with Nemi Teas and Trampoline, involving work in the café and at outside events. The scheme provides the work experience and a high level of personal interaction to help with language skills. Educational input is provided by partners the Hotel School and Groundwork. A third partner, Thomas Franks, a catering Company, guarantees employment to those graduates of the scheme who want to join them. There have been a total of 28 beneficiaries of the scheme, 22 of whom have found employment. All beneficiaries have been from refugee, ethnic minority, and low-income backgrounds. Some have had other social disadvantages such as being lone parents, homeless, or ex offenders.

**Region: North East**

**Category: International Trade**

**Company Name**

**HOGG GLOBAL LOGISTICS LTD**

**Address**

81, Stranton, Hartlepool, County Durham, TS24 7QT

**Website**

[www.hogg-global.co.uk](http://www.hogg-global.co.uk)

**Employees**

5

**Immediate Parent**

**Chief Executive**

Miss Lyndsay Hogg

**Press Contact**

Miss Lyndsay Hogg

**Tel**

07803 875683

**Email**

[lyndsay@hogg-global.co.uk](mailto:lyndsay@hogg-global.co.uk)

**Press Book Notes**

Based in Hartlepool, County Durham, Hogg Global Logistics Ltd was established in May 2019. It is now a freight-forwarding company which exports goods worldwide on behalf of clients. It offers services in all areas of International Trade, including preparing documentation, sea, air and road freight services, storage, warehousing, customs clearance and all consular formalities. The majority of its exports are to South America and the Far East. From 2019 to 2022, overseas sales have grown by 405%, and now make up 94% of all sales. The company is continuing to grow its customer base, and is setting up a branch of Hogg Global in Dubai, to further develop sales. The company now receives the King's Award Outstanding Short Term Growth in overseas sales over the last three years.

## Region: Northern Ireland

### Category: Innovation

<b>Company Name</b>	<b>Inov8 Systems Limited</b>
<b>Address</b>	6, Edgewater Business Park, Belfast, County Antrim, BT3 9JQ
<b>Website</b>	<a href="https://inov8s.com/">https://inov8s.com/</a>
<b>Employees</b>	15
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Gerard Cooke
<b>Press Contact</b>	Mr Gerard Cooke
<b>Tel</b>	00353 830 570 080
<b>Email</b>	<a href="mailto:gerard.cooke@inov8s.com">gerard.cooke@inov8s.com</a>
<b>Press Book Notes</b>	Established in 2016, Inov8 Systems Ltd is a Belfast manufacturer of electronic equipment. Their innovation is a patented, ultrasonic, self-cleaning probe for the inspection and analysis of water. Water quality requires uninterrupted monitoring by optical sensors. These sensors are subject to fouling in several ways and thus require frequent cleaning, which sometimes damages sensors or fails to clean the optics optimally. The company's innovative self-cleaning probe ensures optical windows are kept clean and deployed continuously. Sound waves are applied to the visual window creating microcavities that collapse, the effect of which is to create a mini 'jet wash' which cleans the window. The company identified that the most effective part of the ultrasonic cleaning period is the first few milliseconds of activity; a new transducer allowed rapid pulsing which had a dramatic effect on removing contamination even on properties that were believed to absorb ultrasonics and therefore unmovable.

### Category: International Trade

<b>Company Name</b>	<b>BLK BOX Fitness Ltd</b>
<b>Address</b>	2, Cloughfern Avenue, Newtownabbey, County Antrim, BT37 0UH
<b>Website</b>	<a href="http://www.blkboxfitness.com">www.blkboxfitness.com</a>
<b>Employees</b>	85
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Greg Bradley
<b>Press Contact</b>	Ms Kathryn McKendry
<b>Tel</b>	07547 808 030

**Email**

[kathryn@blkboxfitness.com](mailto:kathryn@blkboxfitness.com)

**Press Book Notes**

BLK BOX started in 2012, and the company has grown from a garage set-up to doing business on a global front from its 140,000 square foot HQ Newtownabbey, County Antrim, just outside Belfast. It employs 100 people across various departments including manufacturing, engineering, R&D, product design, e-commerce, marketing, customer service, distribution, sales and finance. The company's product range includes strength and conditioning equipment such as barbells, plates, kettlebells, and flooring. The company uses latest in laser-cutting technology to ensure that clients enjoy some of the shortest lead times and highest quality products in the fitness industry worldwide. The main markets BLK BOX sell into are UK, Europe, Australia and the Middle East with additional sales in America, Singapore, Hong Kong, Maldives and Hawaii. Key clients include Irish Rugby, Adidas, Nike, Loughborough University, Manchester United, Arsenal and PureGym. Over three years from 2018 overseas sales have grown by 251%. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales.

**Company Name**

**International Business Centre Ltd**

**Address**

1, Millreagh, Dundonald, County Antrim, BT16 1TJ

**Website**

[www.abc-music.com](http://www.abc-music.com)

**Employees**

5

**Immediate Parent**

Mr Iain Wilson

**Chief Executive**

Mr Iain Wilson

**Press Contact**

07785 295 483

**Tel**

[iain@ibctrading.com](mailto:iain@ibctrading.com)

**Email**

**Press Book Notes**

Established in 2019, International Business Centre Ltd (IBC) is a Belfast based company, specialising in sourcing the manufacture of musical instruments for brands across the world. It is a catalyst in matching brands with the correct manufacturing and distribution partners in Europe, USA and ASIA. It specialises in the manufacture of Original Equipment Manufacturer and Original Design Manufacturer guitars, ukuleles, amplifiers and all guitar related accessories. Its main customers are in the US, Germany, Italy, Australia and Israel. It is currently working on new projects in the USA, Austria, Scandinavia and Paraguay. In three years to June 2022, overseas sales have grown by 1093% with 100% of sales exported. The company has successfully built on the long term reputation and relationships of its founder and is now successfully innovating with new products and new materials. The company now receives The King's Award Outstanding Short Term Growth in overseas sales over the last three years.

## Region: North West

## Category: Innovation

<b>Company Name</b>	<b>Ansell Electrical Products Ltd</b>
<b>Address</b>	Unit 6b Stonecross Industrial Park, Yew Tree Way, Warrington, Cheshire, WA3 3JD
<b>Website</b>	<a href="http://www.anselluk.com">www.anselluk.com</a>
<b>Employees</b>	171
<b>Immediate Parent</b>	Endo Lighting Corporation
<b>Chief Executive</b>	Mr Mark Abbott
<b>Press Contact</b>	Ms Eloise Garrett
<b>Tel</b>	07976 048 542
<b>Email</b>	<a href="mailto:eloise@rightagency.co.uk">eloise@rightagency.co.uk</a>
<b>Press Book Notes</b>	Ansell Electrical products, an Endo Lighting Corporation subsidiary, is an electrical products manufacturer and distributor founded in Warrington. In response to an identified industry need, the company developed a patent-protected lighting panel called Panel Pod which converts an ordinary LED light into an emergency light without needing a conversion kit or additional ceiling fixture to install. This removes the need for additional emergency lighting to be fitted. Panel Pod includes a 'self-test' function to automatically check that the battery and lamp in each light are functional, therefore meeting safety and compliance requirements without needing manual testing.

<b>Company Name</b>	<b>Chemical Processing Services Ltd</b>
<b>Address</b>	High Moor Manor, High Moor Lane, Wrightington, Lancashire, WN6 9PS
<b>Website</b>	<a href="http://www.cps-consultancy.com">www.cps-consultancy.com</a>
<b>Employees</b>	4
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Paul Jones
<b>Press Contact</b>	Mr Paul Jones
<b>Tel</b>	01257 425 512
<b>Email</b>	<a href="mailto:pjones@cps-consultancy.com">pjones@cps-consultancy.com</a>

**Press Book Notes**

Chemical Processing Services Ltd is a small SME based in Lancashire which started trading in 2019. The company developed and patented new, safer chemicals representing a unique chemistry. Their innovation is a disruptive Furalkamine bio-based technology for epoxy systems. Conventional epoxy curing agents are based on hazardous and toxic phenols. Furalkamines are a safe substitute for phenols that offer superior performance and are derived from corn cob waste. The curing reaction does not liberate any by-product or air pollutant, it does not have any flammable or volatile solvent, and when finally cured, the material is inert. The unique chemical structure imparts exceptionally high chemical and acid resistance. This allows the formulation of systems that can operate in the most hostile environments, withstand the most arduous conditions, and provide resilient bond lines and protective coatings.

**Company Name****Clark Door Limited****Address**

Unit F Central, Kingmoor Park, Carlisle, Cumbria, CA6 4SD

**Website**[www.clarkdoor.com](http://www.clarkdoor.com) / [www.cdldoors.com](http://www.cdldoors.com)**Employees**

123

**Immediate Parent**

Clark Door Group Holdings

**Chief Executive**

Mr Andrew Ashley

**Press Contact**

Mr Andrew Ashley

**Tel**

01228 522 321 (Extension 326 FAO Tom Ritson (Marketing) to arrange meeting with Andrew Ashley

**Email**[Tom.Ritson@clarkdoor.com](mailto:Tom.Ritson@clarkdoor.com)**Press Book Notes**

Clark Door Limited are a manufacturer of high-performance door systems. Based in Carlisle, Cumbria, and previous Queen's Award recipients, this year they celebrate 50 years of manufacturing in the UK. With a presence in over 45 countries, Clark Door provides specialist doors for the Cold Storage, Acoustic, Fire, Industrial and more recently the Security industry. Clark Doors are located in a number of world-class venues including performing arts centres, TV and film recording studios, museums and industrial facilities across the world. Their Innovation Award is for the Clark Multigard; the highest specification roller shutter door available in the market. Meeting the highest possible security and acoustic standards, the Clark Multigard keeps noise in and intruders out. The properties of the door also enable energy saving, making it a desirable product for projects looking to reduce their carbon footprint. The high strength of the doors is in demand for infrastructure sites, often in challenging locations where high winds as well as security can be an issue.

**Company Name****Idem Safety Switches Ltd****Address**

Idem Safety Switches Ltd, Ormside Close, Wigan, Lancashire, WN2 4HR

**Website**[www.idemsafety.com](http://www.idemsafety.com)**Employees**

77

**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr Medi Mohtasham

Mr Gary Fielding

01942 257 070

[gary.fielding@idemsafety.com](mailto:gary.fielding@idemsafety.com)

Idem Safety Switches Ltd of Wigan is a medium-sized firm with 77 employees that started trading in 2003. It is a product manufacturer and for this Award presented its novel anti-tamper safety switch system with guard locking which prevents access to moving machinery. Safety doors and screens designed to protect the operator from moving components are interlocked to stop the machine when the door is opened. Still, it is possible to override these interlocks, often by jamming objects into microswitches and devices to fool the machine into operating with the door open. The innovation prevents items from being jammed into locks and switches by having a secondary locking method within the casing. The innovative locks deliver the benefits of fewer failures, less downtime, and greater reliability. The difficulty of overriding the switch ensures a safer working environment and fewer incidents and injuries to machine operators.

**Company Name**  
**Address**  
**Website**  
**Employees**  
**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

**MPE Limited**

MPE Limited, Hammond Road, Liverpool, Merseyside, L33 7UL

[www.mpe.co.uk](http://www.mpe.co.uk)

59

Mr David Seabury

Mr Paul Currie

07850 200 705

[pcurrie@mpe.co.uk](mailto:pcurrie@mpe.co.uk)

Liverpool company MPE Limited are an electrical equipment manufacturer established in 1925. Its innovative High Energy Electromagnetic Pulse (HEMP) filters provide unparalleled protection levels. Solar storms, electrical storms, terrorist activity or unintentional effects can cause surges in power grids. Filters ensure that applications may continue their critical operations uninterrupted. The innovative filters and patented varistor technology, increase the range of filters that may be offered and spans 16 amps through to 4800 amps, far exceeding any competitor's product performance. MPE Limited has supplied filters to many high-profile projects, including the US Space Fence Project, a space debris monitoring system, and the Presidential Secure Communications System. US manufacturers dominated the market, and all accredited testing facilities are located in the USA. Assisted by the University of Liverpool, the company developed its own testing capability in the UK and has become the world's leading supplier of these filter solutions globally.



## Category: International Trade

<b>Company Name</b>	<b>ALLpaQ Packaging Limited</b>
<b>Address</b>	Unit 4, Albright Road, Widnes, Cheshire, WA8 8FY
<b>Website</b>	<a href="http://www.allpaq.com">www.allpaq.com</a>
<b>Employees</b>	54
<b>Immediate Parent</b>	ALLpaQ Holdings Limited
<b>Chief Executive</b>	Mr Phill Allen
<b>Press Contact</b>	Mr PHILL ALLEN
<b>Tel</b>	07531 354 110
<b>Email</b>	<a href="mailto:phill.allen@allpaq.com">phill.allen@allpaq.com</a>
<b>Press Book Notes</b>	<p>ALLpaQ Packaging Limited started trading in 2009 and is based in Widnes, in the Liverpool City Region. It designs and fabricates bioprocess containers, cleanroom accessories, fluid management solutions, all of which support vaccine production programmes. Rapid, global, growth of COVID vaccine projects in 2020 increased demand for products. The company invested strategically, growing its team from 13 to 54 and increasing from one unit to four. For Operation Warp Speed, it worked with the US military, managing the Moderna operations. Main markets are in USA and Europe. Key European markets UK/Ireland, Benelux/France, Germany/Austria/Switzerland, and Scandinavia are managed by local teams supported by resellers. Other markets are covered by distributors. Overseas sales have grown by 176% over the three-year application period and the proportion of sales exported in the final year of application was 66% of total sales. The company wins The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.</p>

<b>Company Name</b>	<b>Atelier Home and Gift Limited</b>
<b>Address</b>	Unit 3, Cropper Close, Blackpool, Lancashire, FY4 5PU
<b>Website</b>	<a href="http://www.flossandroek.co.uk">www.flossandroek.co.uk</a>
<b>Employees</b>	19
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Tim Hislop
<b>Press Contact</b>	Mr Tim Hislop
<b>Tel</b>	07770 638 386
<b>Email</b>	<a href="mailto:tim@flossandroek.co.uk">tim@flossandroek.co.uk</a>

**Press Book Notes**

Based in Blackpool, Lancashire and employing 19 people, Atelier Home and Gift Limited, trading as Floss and Rock, was formed in 2008. It manufactures and distributes creative and unique gifts and toys for children primarily aged two to ten. In the period 2017 to 2022, the company's overall growth in overseas earnings was 678% selling to more than 40 countries of which the USA was the most significant. Export sales now represent 79% of total company turnover. Creativity is at the very core of the business with both owners equally passionate about outstanding design and quality. Working with a carefully selected base of factories in Asia they specify all their products in full, for manufacture on their behalf, and then ship them to their distribution hubs in southern China, the UK, and USA, as well as direct to many of their international partners. The company wins the King's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Fruugo.com Limited****Address**

Fountain Street House, Fountain Street, Ulverston, Cumbria, LA12 7EQ

**Website**[www.fruugo.com](http://www.fruugo.com)**Employees**

84

**Immediate Parent**

Fruugo Plc

**Chief Executive**

Mr Dominic Allonby

**Press Contact**

Mr Dominic Allonby

**Tel**

07957 241 821

**Email**[dominic.allonby@fruugo.com](mailto:dominic.allonby@fruugo.com)**Press Book Notes**

Established in 2008 and based in Ulverston, Cumbria, Fruugo.com Limited is a B2B2C (Business to Business to Consumer) online marketplace platform. It sells new products to shoppers from authorised retailers or resellers and never sees a physical product as sellers are responsible for holding stock and direct delivery to the shoppers. The company sells a wide variety of products, its top three categories being Clothing and Accessories, Home and Garden and Health and Beauty. Online shoppers engage with the company via its Marketplace, localised in 46 shopper countries. It has achieved substantial growth in overseas sales year on year over six years totalling 4,700%. It engages with sellers in 22 countries worldwide and with shoppers in 46 countries worldwide. Its top five markets by revenue are Switzerland, Sweden, Australia, USA and Netherlands. The company wins the Queens Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****GaraDry Limited****Address**

Unit 16-18, 17 Summerwood Lane, Halsall, Ormskirk, Lancashire, L39 8RG

<b>Website</b>	<a href="http://www.garadry.com">www.garadry.com</a>
<b>Employees</b>	11
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Ashley Smith
<b>Press Contact</b>	Mr Ashley Smith
<b>Tel</b>	01704 532 360
<b>Email</b>	<a href="mailto:ashley.smith@garadry.com">ashley.smith@garadry.com</a>
<b>Press Book Notes</b>	Formed in 2009 and based in Ormskirk, Lancashire, GaraDry Ltd is an e-commerce business that designs, manufactures, and sells various types of threshold seals for residential garage doors and commercial doors. These are sold via the company's own websites and online marketplaces and then shipped to the end user. The company has achieved steep year on year growth over three years totalling 90.5% and overseas sales now account for 33% of total business. It sells to numerous countries worldwide and its top five overseas markets are France, Germany, Australia, Italy and Denmark. It has a clear strategy for expanding business once it has entered a market by establishing localised websites. GaraDry has also opened a subsidiary (GaraDry LLC) in the USA in 2017, to handle North American sales, whose sales were not included for this award. The company wins The King's Award for International Trade for Outstanding Short-Term Growth in overseas sales over three years.

<b>Company Name</b>	<b>Integrated Air Systems Ltd</b>
<b>Address</b>	Brooke House, Lower Meadow Road, Handforth, Cheshire, SK9 3LA
<b>Website</b>	<a href="http://www.integratedair.co.uk">www.integratedair.co.uk</a>
<b>Employees</b>	29
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Graham Marginson
<b>Press Contact</b>	Ms Ailsa Edwards
<b>Tel</b>	0161 518 2552
<b>Email</b>	<a href="mailto:ailsa@integratedair.co.uk">ailsa@integratedair.co.uk</a>

**Press Book Notes**

Founded in 2002 and based in Handforth, Cheshire, Integrated Air Systems Ltd. provides engineered environmental solutions and conveyance equipment to industries worldwide. It designs and builds in the UK and installs systems across the world. The company works primarily in the Beverage Can production industry and has a global client base. The company has achieved steep year on year growth over three years in overseas sales totalling 70.2%. Overseas sales currently account for over 80% of total business. The company's systems have been installed across Europe, North & South America, the Caribbean, Thailand, India and Australia. Its markets are global and currently its top five markets are Czech Republic, The Americas, Germany, Australia and Asia. More recently the company has seen growth in Eastern European markets and the USA. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Metalube Holdings Ltd****Address**

4, Huntsman Drive, Irlam, Manchester, M44 5EG

**Website**[www.metalube.co.uk](http://www.metalube.co.uk)**Employees**

53

**Immediate Parent****Chief Executive**

Mr Robert Brown

**Press Contact**

Mr Sam Noble

**Tel**

07951 493 759

**Email**[sam.noble@metalube.co.uk](mailto:sam.noble@metalube.co.uk)**Press Book Notes**

The Metalube Group was founded in 2010 with the purchase of Metalube, a specialist in non-ferrous wire and tube drawing lubricants. In 2015, the company purchased Molyslip which focuses on maintenance and overhaul lubricants. The Group further expanded in 2021 acquiring Vapor-Tek, specialising in high-performance corrosion preventatives. Today Metalube Group focusses on a full range of high performance industrial process oils and maintenance lubricants used across a variety of manufacturing applications worldwide. The Group exports most of its production to over 100 countries and has international offices in Dubai, Mumbai, São Paulo and Shanghai. Its UK headquarters are based in Manchester and comprises a fully integrated manufacturing facility and state-of-the-art science laboratories. Overseas sales have grown by 54% over three years to 2022, with sales exported rising to 89%. The company has previously won a Queen's Award for International Trade in 2013 and Innovation in 2014 and now receives The King's Award for Outstanding Short Term Growth in overseas sales.

**Company Name****OEE Container Technology Limited****Address**

Unit B, Dempsey Way, Carlisle, Cumbria, CA1 2FT

<b>Website</b>	<a href="http://www.oeecontainertech.com">www.oeecontainertech.com</a>
<b>Employees</b>	9
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mrs Susan Jones
<b>Press Contact</b>	Ms Lauren Jones
<b>Tel</b>	07395 335 670
<b>Email</b>	<a href="mailto:lauren.jones@oeecontainertech.com">lauren.jones@oeecontainertech.com</a>
<b>Press Book Notes</b>	Established in 2018 and based in Carlisle, OEE Container Technology Limited is a data-driven engineering and manufacturing technology business offering services to the food and beverage packaging industry. It specialises in beverage cans, beverage ends, food cans, food ends and packaging equipment and its services include value-added support, process improvement, project management, turn-key projects, automation and control, bespoke machine parts, precision tooling, training and development and design and modelling. It has achieved steep year on year growth in overseas sales over three years with total growth over the period of 199%. Overseas sales account for over 40% of total business. The company trades worldwide and segments its markets into UK, Europe, Middle East, North America, South America and South-East Asia. Its top five markets are USA, UAE, Austria, Germany and Saudi Arabia. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>TMC Creative Limited. T/A TMC Strategic Communications</b>
<b>Address</b>	8 John Bradshaw Court, Alexandria Way, Congleton, Cheshire, CW12 1LB
<b>Website</b>	<a href="http://www.wearetmc.com">www.wearetmc.com</a>
<b>Employees</b>	28
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Tim McCloud
<b>Press Contact</b>	Mrs Jessica Peake
<b>Tel</b>	01260 295 700
<b>Email</b>	<a href="mailto:jessica.peake@wearetmc.com">jessica.peake@wearetmc.com</a>

## Press Book Notes

Founded in 2006, Congleton based TMC Creative Ltd t/a TMC Strategic Communications is an award-winning marketing and communications agency, delivering creative solutions to organisations within the UK, USA, Europe, Middle East and Africa. It works in alliance with clients that have a mutual commitment to values-led growth. The company builds long-term partnerships and relationships, challenges established thinking, and creates effective campaigns that generate lasting results across the healthcare, manufacturing and technology sectors. Overseas sales have grown overall by 291% across the six years to March 2022, and it has demonstrated great agility and the ability to pivot and respond to the pandemic. It has identified significant growth opportunities in overseas territories, specifically in delivering environmental, social and governance initiatives for global organisations focusing on the energy sector in Europe and the pharmaceutical industry in the US. The company now receives The King's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

## Category: Promoting Opportunity

### Company Name

**St Helens Chamber**

### Address

St Helens Chamber, Salisbury Street, Off Chalon Way, St Helens, Merseyside, WA10 1FY

### Website

[www.sthelenschamber.com](http://www.sthelenschamber.com)

### Employees

103

### Immediate Parent

Ms Tracy Mawson

### Chief Executive

Mrs Laura Brogden

### Press Contact

07851 721 546

### Tel

[laura.brogden@sthelenschamber.com](mailto:laura.brogden@sthelenschamber.com)

### Email

St Helens Chamber is a business membership organisation focused on improving the economic success of businesses and people in Merseyside. It was founded in 1989 and employs 103 staff members. St Helen's Chamber receives The King's Award for for their 'Fast Track' initiative, which was launched in 2011 and focuses on providing skills development, work placements, and job opportunities. The initiative seeks to enable disadvantaged young people to start their careers, improving their social mobility and future opportunity. Since 2017, the initiative has supported roughly 240-300 young people each year (1,332 overall). The vast majority of those supported (77%) go on into jobs or apprenticeships. Fast Track helps dispel the myth that 'there are no jobs and I'll never get one'.

### Press Book Notes

## Category: Sustainable Development

<b>Company Name</b>	<b>First Milk</b>
<b>Address</b>	Lake District Creamery, Station Road, Aspatria, Cumbria, CA7 2AR
<b>Website</b>	<a href="http://www.firstmilk.co.uk">www.firstmilk.co.uk</a>
<b>Employees</b>	220
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Ms Shelagh Hancock
<b>Press Contact</b>	Mr Philip Gibson
<b>Tel</b>	07792 205 956
<b>Email</b>	<a href="mailto:PhilipGibson@firstmilk.co.uk">PhilipGibson@firstmilk.co.uk</a>
<b>Press Book Notes</b>	<p>First Milk Limited was established in 2002 as a dairy farmer-owned Co-operative. It markets milk on behalf of its members and manufactures and sells dairy products including award-winning cheddar, regional cheeses and dairy ingredients. It directly employs 220 individuals across two creameries (Cumbria and Haverfordwest) and its head office functions. The business has around 700 members who supply milk to the Co-operative. First Milk has chosen to implement regenerative farming principles across its membership farms because it presents the best opportunity to not only reduce net greenhouse gas emissions but also improve watercourse protection, nutrient cycling, enhance biodiversity and enable farming to become more resilient to climate change. The aim is to make real change at farm level, encouraging members to implement regenerative farming practices underpinned by robust data to measure net reductions in their milk's carbon footprint in a practical, resilient, and socially responsible way.</p>

<b>Company Name</b>	<b>Thomas Kneale &amp; Co. Ltd</b>
<b>Address</b>	Arbry House, Unit 6, Piccadilly Trading Estate, Manchester, Manchester, M1 2NP
<b>Website</b>	<a href="http://www.thomaskneale.co.uk">www.thomaskneale.co.uk</a>
<b>Employees</b>	21
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Richard Manville
<b>Press Contact</b>	Mr Brett Mendell
<b>Tel</b>	07929 877 263
<b>Email</b>	<a href="mailto:brett@thomaskneale.co.uk">brett@thomaskneale.co.uk</a>

## Press Book Notes

Thomas Kneale & Co Ltd is a specialist supplier of bedroom and household textiles to commercial and institutional accommodation providers. The business was established in 1947. It employs 25 people and is based in Manchester. Thomas Kneale is committed to only use fairtrade, fully traceable cotton, and it uses its influence to encourage fair pay and investment in the originating farms, and to avoid excessive use of chemical fertilizers. Over 80% of products also contain recycled content. Thomas Kneale has used its influence on suppliers and has successfully encouraged its largest partner mill in Pakistan to commit to 100% renewable energy with the installation of roof solar panels. Thomas Kneale works with disadvantaged communities to support these groups of people in finding meaningful work. All employees are offered paid work time to volunteer in their community and the company has a strong record of charitable donations.



## Region: Scotland

## Category: Innovation

<b>Company Name</b>	<b>"DeltaTek Oil Tools Limited" trading as "DeltaTek Global"</b>
<b>Address</b>	Unit 10 and 11, Greenrole Estate, Howe Moss Dr, Dyce, Aberdeen, Aberdeenshire, AB21 0GL
<b>Website</b>	<a href="http://www.deltatekglobal.com">www.deltatekglobal.com</a>
<b>Employees</b>	13
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Tristam Horn
<b>Press Contact</b>	Miss Becky Orlinki
<b>Tel</b>	01224 623 960
<b>Email</b>	<a href="mailto:becky@thinkpr.co.uk">becky@thinkpr.co.uk</a>
<b>Press Book Notes</b>	<p>DeltaTek Oil Tools Limited, recently acquired by Expro and trading as "DeltaTek Global", is an Aberdeen business established in 2014 that supports the activities of the oil and gas industry. Their innovation is a revolutionary subsea cementing technology which reduces risk and cost for operators. It consists of a line of products called SeaCure, QuikCure, ControlCure, and CoreCure, disrupting standard methods of cement placement in the well construction process. The product line brings the advantages of standard onshore cementing to the subsea offshore environment, including better quality cement, improved operational efficiency, and mitigation of many operational risks. Multiple patents protect the oil well cementing systems, disrupting methods that have been used for more than 50 years.</p>

<b>Company Name</b>	<b>Gaia Earth Sciences Limited</b>
<b>Address</b>	Phayrelands, Cummington, Elgin, Moray, IV30 5XZ
<b>Website</b>	<a href="http://www.gaiaearthgroup.com">www.gaiaearthgroup.com</a>
<b>Employees</b>	2
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Stuart Huyton
<b>Press Contact</b>	Stuart Huyton
<b>Tel</b>	07941 426 795
<b>Email</b>	<a href="mailto:slh@gaia-earth.co.uk">slh@gaia-earth.co.uk</a>

**Press Book Notes**

Elgin-based Gaia Earth Sciences Limited was formed in July 2003, offering quality assurance services to the oil and gas industry. In 2007, Gaia started a programme to solve the long-standing (global) problem of cable sticking during wireline logging operations, which can quickly escalate to multi-million dollar losses for a client. Gaia has generated 36 patents with many world firsts, such as the first cable mounted acquisition system, the first downhole digital odometer, and the first global sticking database with the most advanced wireline modelling package in the industry. Seven of the top ten oil and gas clients worldwide now use GCPS as a critical resource. The two companies Gaia Earth Sciences Ltd and Gaia Earth Technologies are recipients of a joint Award recognizing their respective roles in the development and commercialisation of the cable protection innovation.

**Company Name****Gaia Earth Technologies Limited****Address**

Phayrelands, Cummington, Elgin, Moray, IV30 5XZ

**Website**[www.gaiaearthgroup.com](http://www.gaiaearthgroup.com)**Employees**

2

**Immediate Parent**

Gaia Earth Sciences Limited

**Chief Executive**

Stuart Huyton

**Press Contact**

Stuart Huyton

**Tel**

07941 426 795

**Email**[slh@gaia-earth.co.uk](mailto:slh@gaia-earth.co.uk)**Press Book Notes**

Elgin-based Gaia Earth Sciences Limited was formed in July 2003, offering quality assurance services to the oil and gas industries. In 2007, Gaia developed Gaia Cable Protection System - a device which is sent down boreholes and uses sensors to allow modelling and mitigation of cable sticking, saving considerable costs in lost hardware and damaged wells. Gaia has generated 36 patents with many world firsts, such as the first cable mounted acquisition system, the first downhole digital odometer, and the first global sticking database with the most advanced wireline modelling package in the industry. Seven of the top ten oil and gas clients worldwide now use GCPS as a critical resource. The two companies, Gaia Earth Sciences Ltd and Gaia Earth Technologies are recipients of a joint Award recognising their respective roles in the development and commercialisation of the cable protection innovation.

**Company Name****Sunamp Ltd****Address**

1, Satellite Park, Tranent, East Lothian, EH33 1RY

**Website**[www.sunamp.com/](http://www.sunamp.com/)**Employees**

58

**Immediate Parent**

Mr Andrew Bissell

**Chief Executive**

**Press Contact**

Ms Maggie Wright

**Tel**

+447801710360

**Email**[Maggie.wright@sunamp.com](mailto:Maggie.wright@sunamp.com)**Press Book Notes**

Formed in 2006, Sunamp Ltd is an East Lothian designer and manufacturer of space-saving thermal storage. Its innovation is Sunamp Heat Batteries, compact, energy-efficient Phase Change Material (PCM) thermal stores providing hot water and heating. PCMs, absorb and release thermal energy during the melt/freeze process. However, previous PCMs only remained effective for two years due to chemical degradation and could not support hot water due to their low-temperature storage capability. Working with the University of Edinburgh, the company have therefore developed a PCM that achieves high-temperature storage without chemical degradation issues and that can be coupled to domestic hot water systems. The development of the Sunamp battery has enabled older apartment buildings to be retrofitted with heat pumps and tenants are estimated to save £230/year (based on a 2019 estimate). The company was also the first to embed electrical heating inside a PCM and achieve direct heat-battery to heat-pump integration.

**Category: International Trade****Company Name****Coolicon Lighting Limited****Address**

36, Dalmeny Street, Edinburgh, City of Edinburgh, EH6 8RG

**Website**<https://www.cooliconlighting.com/>**Employees**

5

**Immediate Parent**

Mr Trent Jennings

**Chief Executive**

Miss Rachel Naysmith

**Press Contact**

01315537766

**Tel**[rachel@cooliconlighting.com](mailto:rachel@cooliconlighting.com)**Email**

**Press Book Notes**

Coolicon Lighting Limited started trading in 2015 and is based in Edinburgh. The company is a British lighting brand that designs, manufactures and wholesales handmade lights and associated accessories, selling to professional and premium retail markets. The international strategy is to establish the brand with "The Standard" product collection and then introduce new products.

Exports are through distributors, wholesalers, professionals and directly to consumers. Its first export market was Denmark and it now has distributors in nine geographical territories in Europe, Taiwan, and USA. The company rapidly adapted to the challenges presented by COVID, implementing a consumer market focus to replace its retail sales. Overseas sales have grown by 106% over the three-year application period and the proportion of sales exported in the final year was 71% of total sales. The company wins The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**Join Talent Solutions Ltd. (trading as Join Talent)**

**Address**

JT HQ, Townhead, St Andrew Street, Brechin, Angus, DD9 6JJ

**Website**

<https://jointalent.net/>

**Employees**

96

**Immediate Parent****Chief Executive**

Mrs Katrina Hutchinson-O'Neill

**Press Contact**

Mrs Katrina Hutchinson-O'Neill

**Tel**

0131 581 9173

**Email**

[katrina@jointalent.co.uk](mailto:katrina@jointalent.co.uk)

**Press Book Notes**

Established in 2018 and based in Brechin, Scotland, Join Talent Solutions Ltd. t/a as Join Talent, provides embedded recruitment support into companies globally. It helps brands from leading start-ups to international household names to build world-class teams and is expert in building successful talent acquisition models & strategies, currently doing so across 26 countries. The company has achieved year on year growth in overseas sales over three years at a steep level with total overseas sales growing by a remarkable 2,701% over the period. Overseas sales now account for 42.8% of total business and the company is 100% a remote business that currently supports clients hiring into 26 countries across EMEA, APAC and North America. Its next five top markets are USA, Netherlands, Switzerland, Germany and Ireland. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name**

**Load Monitoring Systems Limited (LMS)**

**Address**

LMS House, Claymore Drive, Aberdeen, City of Aberdeen, AB23 8GD

**Website**

[www.loadmonitoringsystems.com](http://www.loadmonitoringsystems.com)

**Employees**

12

**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr Kirk Anderson

Mrs Lesley Eaton

07703162108

[lesley@prospect13.co.uk](mailto:lesley@prospect13.co.uk)

Launched in 2016, Load Monitoring Systems Limited (LMS) is a key player in the load cell and intelligent lifting equipment sector. Based in Aberdeen, it has a growing global footprint across many diverse industry sectors in over 45 countries and most continents. The company specialises in the design, manufacture, sales, rental, repair and calibration of intelligent lifting equipment and load monitoring products and services. With wireless technology being the main feature of the company's products across 95% of the portfolio, it has positioned itself as an expert in this field. It typically works with distributors, partners and agents overseas. During the period of the application, overseas earnings grew by 82% representing 40% of total company turnover in 2021. Key market areas are the Middle East, Norway, USA and Africa. Recent expansion into new markets has included Ecuador, Chile, Azerbaijan, Alaska, Senegal and Guyana. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three

### Category: Promoting Opportunity

**Company Name**

**Scotland's Bravest Manufacturing Company**

**Address**

Scotland's Bravest Manufacturing Company, Scotland's Bravest Manufacturing Company, Bishopton,

**Website**

[scotlandsbravest.org.uk/](http://scotlandsbravest.org.uk/)

**Employees**

18

**Immediate Parent**

Royal British Legion Industries

**Chief Executive**

Ms Lisa Farmer

**Press Contact**

Mr Nicholas Wesson

**Tel**

01622795992

**Email**

[Nicholas.wesson@rbli.co.uk](mailto:Nicholas.wesson@rbli.co.uk)

## Press Book Notes

Scotland's Bravest Manufacturing Company, established in 2017, is a social enterprise based in Renfrewshire. The factory is run by military charity Royal British Legion Industries. The initiative provides employment opportunities to injured military veterans and people with disabilities, with an emphasis on an individualised and flexible approach, recognising often complex needs and developing tailored welfare and employment progression plans. The enterprise specialises in supporting veterans who have life-changing injuries, such as limb loss and mental health challenges such as PTSD. With more than 20 employees, the factory specialises in producing road and rail signage alongside bespoke and specialised engineering services. In terms of impact, the number of participants helped has risen from 5 in 2018 to 21 in 2021. 15 jobs have been secured within a year of support and 11 jobs retained for more than one year. The factory is an SQA accredited training centre. 14 people achieved NVQs.

## Category: Sustainable Development

### Company Name

**ACS Clothing Limited.**

### Address

6, Dovecote Road, Motherwell, North Lanarkshire, ML1 4GP

### Website

[www.acsclothing.co.uk](http://www.acsclothing.co.uk)

### Employees

129

### Immediate Parent

TJ Holdings Limited

### Chief Executive

Mr Andrew Rough

### Press Contact

Mrs Lyndsey Pell

### Tel

07570 275 305

### Email

[lyndseypell@acsclothing.co.uk](mailto:lyndseypell@acsclothing.co.uk)

### Press Book Notes

ACS, founded in 1997, is a 'circular' clothing firm with 129 employees based in Motherwell, facilitating clothes rental and resale for brands such as M&S, Moss Brothers and for individual customers. ACS offers end-to-end fulfilment for rental brands, and garment refurbishment for brands with a high rate of clothing returns, and those in the re-commerce and re-sell market. This enables UK brands and retailers to join the circular fashion economy by moving to more effective clothing use. ACS has been awarded for a well thought out and executed plan of immediate and longer-term goals, both directly to do with fashion and reducing energy/waste, but also concerning community involvement and an excellent range of employer initiatives and training schemes. The company has carefully considered its impacts, has a comprehensive programme to tackle them and has produced some highly positive outcomes while providing industry leadership.

### Company Name

**The James Hutton Institute**

### Address

The James Hutton Institute, Invergowrie, Dundee, Perth and Kinross, DD2 5DA

<b>Website</b>	<a href="http://www.hutton.ac.uk/">www.hutton.ac.uk/</a>
<b>Employees</b>	520
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Professor Colin Campbell
<b>Press Contact</b>	Mrs Elaine Maslin
<b>Tel</b>	01224 395 076
<b>Email</b>	<a href="mailto:elaine.maslin@hutton.ac.uk">elaine.maslin@hutton.ac.uk</a>
<b>Press Book Notes</b>	<p>The James Hutton Institute is a Company limited by guarantee with charitable status established as a research institution for fundamental and applied science to drive the sustainable use of land and natural resources. It employs 520 people and is based in Invergowrie, in Perth and Kinross and has five research sites in Scotland. Agriculture is responsible for approximately 7.5 mt CO<sub>2</sub>e, 19% of Scotland's emissions. To move towards net zero laid out by the UK and Scottish Government, innovative agriculture interventions are needed. The research that the applicant carries out is directed towards reducing the impact of agriculture in terms of climate change and development of innovative farming protecting biodiversity. This research is inherently delivering sustainability outcomes. The James Hutton Institute has also looked at the sustainability of its own business practises and identified interventions to reduce its own impacts, including investment and development in renewable energy and carbon emission reduction.</p>

## Region: South East

## Category: Innovation

<b>Company Name</b>	<b>Cableflow International Limited</b>
<b>Address</b>	Windsor House, Abbey Barn Road, High Wycombe, Buckinghamshire, HP11 1NN
<b>Website</b>	<a href="http://www.cableflow.com">www.cableflow.com</a>
<b>Employees</b>	24
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Graeme Dell
<b>Press Contact</b>	Ms Monique Dell
<b>Tel</b>	01494 528 811
<b>Email</b>	<a href="mailto:monique.dell@Cableflow.com">monique.dell@Cableflow.com</a>
<b>Press Book Notes</b>	<p>Cableflow International of High Wycombe was founded in 1989 and manufactures medical supply units used in hospitals and other acute care facilities. The company developed a new equipotential earth bonding connector. The primary motivation was to improve the design, security of supply, and cost of a component used by the company which was previously sourced from an overseas supplier. The company set out to create something durable but more attractive than the industrial-style design of the existing component. The finished design is modern and blends well with current healthcare environment aesthetics. In addition, as an equipment manufacturer, the company ensured that it would be easy for any manufacturer to include this in their equipment. Today, most UK manufacturers supplying this market have used the company's equipotential earth connectors, and exports are growing to European and US manufacturers.</p>

<b>Company Name</b>	<b>Care Friends Ltd</b>
<b>Address</b>	Antrobus House, 18 College Street, Petersfield, Hampshire, GU31 4AD
<b>Website</b>	<a href="http://www.carefriends.co.uk/">www.carefriends.co.uk/</a>
<b>Employees</b>	12
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Neil Eastwood
<b>Press Contact</b>	Mr Neil Eastwood
<b>Tel</b>	07766 496 589
<b>Email</b>	<a href="mailto:neil@carefriends.co.uk">neil@carefriends.co.uk</a>



**Press Book Notes**

Care Friends Ltd of Hampshire is a software developer established in 2018. Recognising the national difficulty in recruiting care workers, the company developed Care Friends, an app that fills social care vacancies by encouraging care workers to become recruiters. The App uses behavioural psychology and gamification techniques, such as a leader board and incentives via notifications, to encourage employees to identify potential recruits. Care workers can easily share their employer's job vacancies (via SMS, email, WhatsApp and social media) with friends, family and broader social media connections from their phones and earn points as their candidate progresses. Employers report a much higher conversion rate for app-sourced applicants than other sources (for example, 83:1 for internet job boards compared to 5:1 for Care Friends).

**Company Name****CT2 Ltd t/a TOWER Cold Chain Solutions****Address**

Unit A, Total Park, , Station Road, , Theale, Berkshire, RG7 4PN

**Website**[www.towercoldchain.com](http://www.towercoldchain.com)**Employees**

64

**Immediate Parent**

KryoTrans Holdings Limited

**Chief Executive**

Mr Niall Balfour

**Press Contact**

Mr Simon Kinnear

**Tel**

01332 653 019

**Email**[simon.kinnear@nmpr.co.uk](mailto:simon.kinnear@nmpr.co.uk)**Press Book Notes**

Based in Theale, CT2 Ltd (Trading as TOWER Cold Chain Solutions) has created a robust, reusable, thermally insulated passive pallet shipping system with a patented modular construction design. Their pallet rental service was launched to the market in 2014. Developed for bio-pharma products, each pallet is designed to keep its internal contents within a specific temperature range for a defined transport time without the need for active control (e.g. electricity, manual intervention). The pallets meet all customer requirements and are effective across different continents and climate zones. Their sales value represents a 55% increase and designed for reuse, the product also has an improved life cycle environmental performance compared to single-use systems. The company has made significant investments to enable global availability and efficient supply chains.

**Company Name****eXroidTechnologyLtd.****Address**

Innovation House, Ramsgate Road, Sandwich, Kent, CT13 9ND

**Website**[www.exroid.com](http://www.exroid.com)**Employees**

11

**Immediate Parent**

Mr Michael Wilshaw

**Chief Executive**

Ms Bonney Hallett

**Press Contact**

<b>Tel</b>	01304 809 817
<b>Email</b>	<a href="mailto:bonneymunns@exroid.com">bonneymunns@exroid.com</a>
<b>Press Book Notes</b>	Exroid Technology Ltd, based in Sandwich, are a specialist medical equipment manufacturer. The company's sole product is a patent-pending electrotherapy technology and associated service for treating all four grades of internal haemorrhoids without surgery. In the UK, there are over 5m haemorrhoid sufferers (around 9% of the population). Several treatments are available, such as banding, but only 70k patients a year are being treated. Problems with existing treatments include bleeding and long recovery times. The medical device is based on a single-use probe applied to the haemorrhoid. A certified practitioner controls a DC power supply to the probe, and the procedure lasts up to 30 minutes. The treatment is delivered as an outpatient and fully ambulatory (walk-in, walk-out) service. This is a unique patient service for the UK.

<b>Company Name</b>	<b>Infoscience Technologies Ltd</b>
<b>Address</b>	68b, Preston Crowmarsh, Wallingford, Oxfordshire, OX10 6SL
<b>Website</b>	<a href="http://www.infosciencetechnologies.com">www.infosciencetechnologies.com</a>
<b>Employees</b>	2
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Paul Cleverley
<b>Press Contact</b>	Dr Paul Cleverley
<b>Tel</b>	07714 215 194
<b>Email</b>	<a href="mailto:contact@infosciencetechnologies.com">contact@infosciencetechnologies.com</a>
<b>Press Book Notes</b>	Infoscience Technologies Ltd is a micro company based in Wallingford, Oxfordshire. They have developed a machine learning algorithm, combined with natural language processing, to read unstructured text and data to find opportunities to extract natural resources. These may include Hydrogen, geothermal, mining opportunities such as Copper or Lithium, or oil and gas. Customer companies use the data to target resource extraction possibilities more efficiently. OpportunityFinder leverages machine learning, informed by geoscience theory, to look for relevant patterns across multiple documents. The company successfully competes in a high-value market against the biggest names in computing. OpportunityFinder helps accelerate the discovery of rare minerals needed for the expansion of green energy technologies such as solar and wind, as well as potential energy sources that would support the green energy transition, e.g. geothermal energy, and natural hydrogen sources.

<b>Company Name</b>	<b>ipTEST</b>
<b>Address</b>	40, Alan Turing Road, Guildford, Surrey, GU2 7YF

<b>Website</b>	<a href="http://www.ipctest.com">www.ipctest.com</a>
<b>Employees</b>	76
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Conor McCarthy
<b>Press Contact</b>	Dr Conor McCarthy
<b>Tel</b>	07909 811 967
<b>Email</b>	<a href="mailto:conor.mccarthy@ipctest.com">conor.mccarthy@ipctest.com</a>
<b>Press Book Notes</b>	ipTEST is a small firm established in June 2006 in Guilford. Its innovation, DS5, is a high-accuracy Dynamic Switch Tester used for characterising next-generation wide-bandgap semiconductor devices. Typical test systems for power semiconductor devices are constructed with two parts contained in one large enclosure, positioned distantly to the semiconductor due to their size. The long electrical path causes an increase in parasitic inductance, affecting the signals applied and distorting the measurements. For modern SiC/GaN semiconductor devices, high parasitic inductance causes potentially catastrophic voltage overshoot and oscillation (“ringing”). Under these conditions, the only option is to drastically reduce the switching speed, which means the device is not tested for its actual switching ability. By re-designing the test system architecture and separating the measurement and generator circuitry, devices can be tested at very high voltage ramp rates, allowing a tester to be used in high-speed production environments for the first time.

<b>Company Name</b>	<b>Sesanti Limited</b>
<b>Address</b>	Lambda House, Fairground Industrial Estate, Weyhill, Andover, Hampshire, SP11 0ST
<b>Website</b>	<a href="http://www.sesanti.com">www.sesanti.com</a>
<b>Employees</b>	34
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Peter Kyle-Henney
<b>Press Contact</b>	Mr Peter Kyle-Henney
<b>Tel</b>	01264 774 148
<b>Email</b>	<a href="mailto:peter.kyle-henney@sesanti.com">peter.kyle-henney@sesanti.com</a>
<b>Press Book Notes</b>	Hampshire-based manufacturing company Sesanti Limited started trading in 2014. Its innovation is an electro-optical system that can operate at long ranges in low light levels for identifying individuals. The system generates images constructed from many discrete events over time, each isolated from possible noise and enhanced through superior optics and image processing algorithms. Potential applications include defence and security as well as search and rescue.

<b>Company Name</b>	<b>SMR Automotive Mirrors UK Ltd</b>
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<b>Address</b>	SMR Automotive Mirrors UK Ltd, Portchester 2, Castle Trading Estate, East Street, Portchester,
<b>Website</b>	<a href="http://www.smr-automotive.com/en/global/portchester">www.smr-automotive.com/en/global/portchester</a>
<b>Employees</b>	451
<b>Immediate Parent</b>	Motherson BV
<b>Chief Executive</b>	Mr Craig O'Connell
<b>Press Contact</b>	Mr Barrie Painter
<b>Tel</b>	02392 539 555
<b>Email</b>	<a href="mailto:media.relations@motherson.com">media.relations@motherson.com</a>
<b>Press Book Notes</b>	SMR Automotive Mirrors UK Ltd is a Hampshire manufacturing company originally established in 1992, and is a subsidiary of the Motherson group. Its innovation is a carbon emission-reducing exterior rear-view mirror for cars. It saves energy and increases the range of electric vehicles by being 30% smaller and 20% lighter than standard, which was achieved by undertaking a complete redesign with no associated loss in vision. The most noticeable feature of the EcoMirror is that the glass and casing form an integrated, sealed unit with specific patented design features, whereas in traditional door mounted rear-view mirrors, the glass moves independently within a fixed housing. The mirror still carries the additional expected functions, such as integral side turn indicators, power folding, blind spot warning etc. The mirrors are currently fitted to a major OEM Marque.

<b>Company Name</b>	<b>Spinlock Limited</b>
<b>Address</b>	41, Birmingham Road, Cowes, Isle of Wight, PO31 7BH
<b>Website</b>	<a href="http://www.spinlock.co.uk">www.spinlock.co.uk</a>
<b>Employees</b>	54
<b>Immediate Parent</b>	Spinlock Holdings Limited
<b>Chief Executive</b>	Mr Chris Hill
<b>Press Contact</b>	Mr James Hall
<b>Tel</b>	07974 332 791
<b>Email</b>	<a href="mailto:press@Spinlock.co.uk">press@Spinlock.co.uk</a>

## Press Book Notes

Cowes-based Spinlock Ltd began trading in 1968 and manufactures rope control and safety devices for the leisure and commercial marine sectors. The company received a Queen's Award for Innovation in 2017. This year's innovation is a waist-worn lifesaving device for the paddle sports and fishing markets named ALTO. Though it is waist worn rather than a body-worn foam buoyancy aid, it complies with the same ISO standard, providing more buoyancy when inflated and a smaller packed volume than its foam equivalent. As the user activates the ALTO, a yellow textile horseshoe ring is released from its protective cover. The inflatable remains tethered to the waistband whilst allowing it to be positioned under the arms or against the chest to support swimming to safety. ALTO breaks the perception of safety at sea, and oversized orange life jackets being a badge of inexperience rather than safety being an informed choice.

## Category: International Trade

### Company Name

**7thSense Design Limited**

### Address

2 The Courtyard, Shoreham Road, Upper Beeding, West Sussex, BN44 3TN

### Website

[www.7thsense.one](http://www.7thsense.one)

### Employees

54

### Immediate Parent

7thSense Holdings Ltd.

### Chief Executive

Mr Matthew Barton

### Press Contact

Ms Beth Nicholas

### Tel

07891 291 471

### Email

[beth.nicholas@7thsense.one](mailto:beth.nicholas@7thsense.one)

### Press Book Notes

Founded in 2004, 7thSense is a privately-owned creative software and technology company based in Upper Beeding, Sussex, with further offices in London, Orlando and Burbank. The company makes tools for creative people to tell their media-based stories with the highest standards of quality, reliability, and support. It invented, developed, and manufactures products including Delta Media Server®, R-Series 10™ hardware platform, Actor® media server, Conjurer® generative content solution, Compere® intelligent workflow interface, Juggler® pixel processor, and Medialon show control range of hardware and software. Target markets are attractions, science centres, theme parks and live events worldwide, especially in the USA, China and the Middle East. Over the period 2018-2021, overseas sales achieved overall growth of 113%. The company takes part in international trade shows, the largest one being Integrated Systems Europe (ISE), in Barcelona. 7thSense received The Queen's Award for Innovation in 2014. The company receives The King's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>Archivist Ltd</b>
<b>Address</b>	The Old Rectory, Churchill, Chipping Norton, Oxfordshire, OX7 6NU
<b>Website</b>	<a href="http://www.archivistgallery.com">www.archivistgallery.com</a>
<b>Employees</b>	19
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr William Allardice
<b>Press Contact</b>	Mrs Katie Crosbie Dawson
<b>Tel</b>	01608 658 601
<b>Email</b>	<a href="mailto:katie@archivistgallery.com">katie@archivistgallery.com</a>
<b>Press Book Notes</b>	Archivist was founded in 1996, and has offices in Chipping Norton, Oxfordshire and a warehouse in Wales, where the company hand assemble, package and distribute its gift and stationery products, all of which are made in the UK. The company also developed a range of modern-day matchboxes using a mixture of the box's very own archived designs with more modern themes. Over the period 2019 -2022, overseas sales have shown an overall growth of 100% and the percentage exported has risen from 29% to 35%. Exports are predominantly to the USA, and a number of European countries including Germany, France and the Netherlands. Wholesale currently makes up over 90% of its business but it is also developing retail as an untapped branch of business which has enormous potential. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>DOG ROCKS UK DISTRIBUTION LTD</b>
<b>Address</b>	The Old Estate Office, Frogmill, Hurley, Berkshire, SL6 5NH
<b>Website</b>	<a href="http://www.podiumpetproducts.com">www.podiumpetproducts.com</a>
<b>Employees</b>	3
<b>Immediate Parent</b>	Podium Pet Products
<b>Chief Executive</b>	Carina Evans
<b>Press Contact</b>	Carina Evans
<b>Tel</b>	07990 978 699
<b>Email</b>	<a href="mailto:carinaevans@podiumpetproducts.com">carinaevans@podiumpetproducts.com</a>

**Press Book Notes**

Established in 2005 and based in Hurley, Berkshire, Dog Rocks UK Distribution Ltd started trading online in the UK pet market with one product, Dog Rocks. The founders are three ex GB athletes (Polo and Bob Skeleton) and have called the trading company "Podium Pet Products" as they believed in award winning innovation & products. It now sells to distributors and retailers, mostly in the UK, European, USA and Canadian pet, vet and gardening markets as well as further afield. It also manufactures its own line of wellness and lifestyle products - Be:Loved. Over three years to December 2020, overseas sales have achieved an overall growth of 271% and the percentage exported has risen to 32%. The company has previously received a Queen's Award for International Trade in 2016. The company receives The King's Award Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Fever-Tree Drinks****Address**

186, Shepherd's Bush Road, London, Surrey, W6 7NL

**Website**

[www.fever-tree.com](http://www.fever-tree.com)

**Employees**

151

**Immediate Parent****Chief Executive**

Mr Tim Warrillow

**Press Contact**

Mr Oliver Winters

**Tel**

07703 329 024

**Email**

[oliver.winters@fever-tree.com](mailto:oliver.winters@fever-tree.com)

**Press Book Notes**

London-based Fever-Tree Drinks started trading in 2004 and is the world's leading premium mixer brand and the UK's largest soft drink exporter. The company's international growth strategy was to develop from UK-centric to local production in key markets like the USA, with UK, Germany and US having wholly owned operations. Its drinks are now distributed in more than 90 countries worldwide. A distributor-based model is used in other markets, with Fever-Tree Drinks teams in key regions including South Africa, Canada, France, Italy, Australia, New Zealand and Singapore. Overseas sales have grown by 235% over the six-year application period and the proportion of sales exported has increased to 62% of total sales. It is a previous recipient of The Queen's Award for International Trade in 2013. The company receives The King's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Company Name****Focus SB Limited****Address**

Focus SB Ltd, Napier Road, St. Leonards On Sea, East Sussex, TN38 9NY

**Website**

[www.focus-sb.co.uk](http://www.focus-sb.co.uk)

**Employees**

69

**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Guardian Electrical Ltd

Mr Gary Stevens

Mrs Suzi Baker

07976 428 966

[suzi@focus-sb.co.uk](mailto:suzi@focus-sb.co.uk)

Focus SB Limited started trading in 2000 and is based in three sites in Hastings. It manufactures electrical switches and sockets for countries using the British Standard electrical system. In 2020, the company was acquired by a Guardian Electrical. Focus SB is in high-end luxury building, where metal plate switches and sockets are specified. Target markets are high-end residential, luxury hospitality and heritage buildings. Its strategy involves specification selling to architects, designers, contractors, and installers and distribution through wholesalers, agents, and distributors. Its key market is China, representing 92% of its exports. Other markets are Ireland, Belgium, Switzerland, Malta, Sweden, Middle East, USA and Africa. Overseas sales have grown by 607% over the three-year application period and the proportion of sales exported has increased to 13% of total sales. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name**

**Frog Bikes Ltd**

**Address**

Unit 7-9 Silwood Business Centre, Buckhurst Road, Ascot, Berkshire, SL5 7PW

**Website**

[www.frogbikes.com](http://www.frogbikes.com)

**Employees**

82

**Immediate Parent**

**Chief Executive**

Mr Jerry Lawson

**Press Contact**

Mrs Val Benyon

**Tel**

01784557 300

**Email**

[val@frogbikes.com](mailto:val@frogbikes.com)



**Press Book Notes**

Frog Bikes Limited is based in Ascot in Berkshire and has been trading since 2013. The business realised an opportunity for good quality, affordable, lightweight children's bikes, which it developed with Brunel University. It manufactures and sells them worldwide through independent bike stores. Due to port closures in China, global logistics became very slow and expensive during 2020, so a local supply chain was developed to mitigate future risks. An operation was set up in the EU to import bikes and clear customs, enabling duty free sales. Listening to direct feedback from European stores led to the launch of a new City bike product. Overseas sales grew by 42.1% in the three-year period and key markets include the United States, Norway, Germany, Finland and Sweden. It previously received The Queen's Award for International Trade in 2018. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Honeycomb Project Management Ltd Trading as Monty Bojangles****Address**

Legion House, 1st Floor South, 75 Lower Road, Kenley, Surrey, CR8 5NH

**Website**[www.montybojangles.com](http://www.montybojangles.com)**Employees**

18.5

**Immediate Parent****Chief Executive**

Mr Andrew Newlands

**Press Contact**

Ms Sally Fenton

**Tel**

07395 883 714

**Email**[sfenton@honeycombpm.com](mailto:sfenton@honeycombpm.com)**Press Book Notes**

Established in 2005, Honeycomb Project Management Ltd trades as Monty Bojangles which is a London based UK confectionery brand famous for its deliciously moreish award winning cocoa dusted truffles. The business works with both own-label and branded confectionery and sweets. Its principal brand is Monty Bojangles, created back in 2009, a cocoa-dusted luxury truffle brand. In 2014 it re-launched the packaging with fun and colourful imagery which doubled its market share and earned a gold in the Design Business Association's design effectiveness awards. The main areas of growth have been in Germany, South Korea and USA and it is currently investing time in developing business opportunities in the Middle East. Over the three years overseas sales have achieved an overall growth of 190%. The company has previously received a Queen's Award for International Trade in 2018. The company receives The King's Award for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Oxford PharmaGenesis Limited****Address**

Oxford PharmaGenesis, Tubney Warren Barn, Tubney, Oxfordshire, OX13 5QJ

**Website**[www.pharmagenesis.com](http://www.pharmagenesis.com)

<b>Employees</b>	308
<b>Immediate Parent</b>	Oxford PharmaGenesis Holdings Limited
<b>Chief Executive</b>	Dr Christopher Winchester
<b>Press Contact</b>	Dr Chris Winchester
<b>Tel</b>	01865 390 144
<b>Email</b>	<a href="mailto:chris.winchester@pharmagenesis.com">chris.winchester@pharmagenesis.com</a>
<b>Press Book Notes</b>	<p>Established in 1998, Oxford PharmaGenesis Ltd. is based Tubney, near Abingdon in Oxfordshire. The company is a health science communications consultancy providing services to the healthcare industry, professional societies and patient groups. It provides a diverse range of services including medical affairs, evidence planning and publication, value demonstration, strategic communication consultancy, health policy initiatives, medical education, informatics and data science, and event organisation. Over the period 2018-2021, overseas sales have grown by 46% and the percentage exported averages 75% of all sales revenue. It employs over 500 people in offices in Oxford, London, Cardiff, Cambridge, Australia and the USA. The company works with nine of the top ten global pharmaceutical companies. The company's mission is to support its clients in bringing new treatments to the world in areas of unmet medical need, driven by its client's requirements. It receives the King's Award Outstanding Short Term Growth in overseas sales over the last three years.</p>

<b>Company Name</b>	<b>Oxford Scholastica Academy Ltd</b>
<b>Address</b>	8 South Parade, Oxford, Oxfordshire, OX2 7JL
<b>Website</b>	<a href="http://www.oxfordscholastica.com">www.oxfordscholastica.com</a>
<b>Employees</b>	4
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Jamie Dear
<b>Press Contact</b>	Mr Jamie Dear
<b>Tel</b>	01865 522 166
<b>Email</b>	<a href="mailto:jamie@oxfordscholastica.com">jamie@oxfordscholastica.com</a>

**Press Book Notes**

Established in 2011 and based in Oxford, Oxford Scholastica Academy Ltd offers online and residential academic short courses across a range of subjects. Its flagship residential summer school is held in Oxford yearly with around 400 international students joining courses ranging from Medicine to Engineering, Computer Science to Creative Writing, Law to Technology, and more. The company's online programmes, launched in response to the COVID-19 pandemic, offer online courses and internships across a range of subjects and industries. Around 1,000 students joined online programmes in 2021-22. It has achieved year on year growth in overseas sales over three years totalling 549%. Overseas sales account for over 84% of business. Students from over 70 countries attend residential courses with the company and its online courses attract students from over 60 countries. Its main markets are USA, Germany, Canada, India and South Africa. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Penman Consulting Ltd****Address**

Aspect House, Wayland Ave, Grove, Oxfordshire, OX12 9FF

**Website**[www.penmanconsulting.com](http://www.penmanconsulting.com)**Employees**

30

**Immediate Parent****Chief Executive**

Mr Michael Penman MBE

**Press Contact**

Mr Tim Kilpatrick

**Tel**

07831 612 601

**Email**[tim.kilpatrick@penmanconsulting.com](mailto:tim.kilpatrick@penmanconsulting.com)**Press Book Notes**

Based in Grove, Oxfordshire and started in 2008, Penman Consulting Limited is a specialist consultancy providing a range of regulatory, technical and scientific services to companies in the chemical, petrochemical, plant protection and fine chemical industries. It manages large industry REACH Consortia and has developed innovative product stewardship and regulatory affairs solutions for effectively managing chemical-related information. Its core business proposition is to support global manufacturing companies with their regulatory compliance in the EU and now the UK, which could be markets where they may not have a manufacturing or regulatory presence. During the period of the application between 2019 and 2021, overseas earnings grew by 64%, representing 88% of total company turnover. Key international markets are Belgium, USA, France, Finland and Netherlands. Staff numbers employed in the UK increased from 22 to 30 over the period. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Sebnini Trading Limited**

<b>Address</b>	3B Flightpath Farm, Broadbridge Lane, Burstow, Surrey, RH6 9RF
<b>Website</b>	<a href="http://www.sebnini.com/">www.sebnini.com/</a>
<b>Employees</b>	24
<b>Immediate Parent</b>	Sebnini Holdings Limited
<b>Chief Executive</b>	Mr Gert Schyberg
<b>Press Contact</b>	Mr Gert Schyberg
<b>Tel</b>	07785 396 390
<b>Email</b>	<a href="mailto:schyberg@sebnini.com">schyberg@sebnini.com</a>
<b>Press Book Notes</b>	Established in 2001 and based in Smallfield, Surrey, Sebnini Trading Limited is a manufacturer and distributor of home fragranced goods. Sebnini only focused on two product categories: candles and diffusers. These products are sold by large supermarkets and high-street retailers and all goods are private label offerings. Sebnini has worldwide production capabilities with factories and warehousing in the UK, Europe and Far east. They have achieved steep year on year growth in overseas sales over three years totalling 535.8% and overseas sales now account for 39% of total business. The company currently export to 30+ countries worldwide, with the largest export market being the USA, closely followed by mainland Europe. The company receives The King's Award for International Trade for Outstanding Growth.

<b>Company Name</b>	<b>TPS Global Logistics</b>
<b>Address</b>	Unit 2, Larkfield Mill, Bellingham Way, Larkfield, Aylesford, Kent, ME20 6SQ
<b>Website</b>	<a href="http://www.tps-global.com">www.tps-global.com</a>
<b>Employees</b>	58
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Matt Smith
<b>Press Contact</b>	Mr Matt Smith
<b>Tel</b>	01634551030
<b>Email</b>	<a href="mailto:matt.smith@tps-global.com">matt.smith@tps-global.com</a>

**Press Book Notes**

Based in Aylesford, Kent, TPS Global Logistics Ltd. provides freight forwarding and logistics services to the highest standards, offering its customers supply chain management when delivering goods to the global market. Established in 2003, the business has expanded rapidly, adding new services and facilities. It employs 58 people in its UK offices, warehouses and within its delivery team. The company has its own fleet of vehicles and drivers for UK and European deliveries. Services include international freight forwarding, logistics, warehousing and domestic transport. Over the period 2019 to 2022, overseas sales have grown by 109% with the percentage exported rising to 57% of all sales. The company has previously received The Queen's Award for Enterprise, International Trade in 2015 and 2018. The company receives The King's Award for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****W Durston Ltd****Address**

W Durston Ltd, Park House Business Centre, Desborough Park Road, High Wycombe,

**Website**[www.durston.com](http://www.durston.com)**Employees**

19

**Immediate Parent****Chief Executive**

Mrs Sara Durston

**Press Contact**

Mrs Sara Durston

**Tel**

07711 393 100

**Email**[sdurston@durston.com](mailto:sdurston@durston.com)**Press Book Notes**

W. Durston Limited is based in High Wycombe, Buckinghamshire and has been trading since 1974. The company is recognised worldwide as a high quality, trustworthy brand. In the UK it manufactures and assembles rolling mills for flattening gold or silver and other tools for the jewellery trade. To react to and supply customers quicker, whilst maintaining complete quality control, it invested in new premises and develops new products. To assist with sales and develop a competitive edge in the United States and Europe it opened warehouses in Arizona and Holland to store finished products, enabling supply to dealers in days rather than weeks. Overseas sales grew by 52% in the three-year period and key markets include the United States, Australia, Holland, Germany and France. It was awarded The Queen's Award for International Trade in 2013. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Category: Sustainable Development**

<b>Company Name</b>	<b>Benchmark Woodworking Ltd</b>
<b>Address</b>	Benchmark, Kintbury, Hungerford, Berkshire, RG17 9SA
<b>Website</b>	<a href="http://www.benchmarkfurniture.com">www.benchmarkfurniture.com</a>
<b>Employees</b>	48.5
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Sean Sutcliffe
<b>Press Contact</b>	Mrs Fiona Coyne
<b>Tel</b>	01488 658 184
<b>Email</b>	<a href="mailto:fionac@benchmarkfurniture.com">fionac@benchmarkfurniture.com</a>
<b>Press Book Notes</b>	<p>Benchmark Woodworking was founded in 1986 by Terence Conran and Sean Sutcliffe to make furniture and employs 48 staff in Hungerford, Berkshire. Sustainability is at its core, led by an inspirational management. It has an impressive track record in identifying the impacts of its operation and products and working both to reduce them and to spread knowledge through the industry and challenge cheap, throwaway competitors. The furniture is built to last and be repaired and is part of the circular economy. All products are made in their own workshops in West Berkshire and Dorset mainly for workspaces and public institutions as well as for the hospitality &amp; retail sectors and private homes, both in the UK and internationally. Clients include Westminster Abbey, St Paul's cathedral and Oxbridge Colleges. The company were awarded The Queen's Award for Sustainable Development in 2015, and The Queen's Award for International Trade in 2020.</p>

## Region: South West

## Category: Innovation

<b>Company Name</b>	<b>Axminster Tool Centre Ltd trading as Axminster Tools</b>
<b>Address</b>	Unit 10, Weycroft Avenue, Axminster, Devon, EX13 5PH
<b>Website</b>	<a href="http://www.axminstertools.com">www.axminstertools.com</a>
<b>Employees</b>	254
<b>Immediate Parent</b>	Styles & Brown Ltd
<b>Chief Executive</b>	Mr Alan Styles
<b>Press Contact</b>	Mrs Kelly Wakeley
<b>Tel</b>	01297 302 361
<b>Email</b>	<a href="mailto:kelly.wakeley@axminstertools.com">kelly.wakeley@axminstertools.com</a>
<b>Press Book Notes</b>	Devon-based Axminster Tools was founded in 1972 and sells specialist tools and machinery for woodworking. The company's innovation is the UJK Parf Mk II Guide System, created in collaboration with Peter Parfitt. It is a jig system that enables the creation of customised bench tops that hold and cut woodwork with high accuracy. The innovation is designed for both professional woodworkers and home users. This is a novel approach to a problem that has not been effectively solved. It is simple in its design, yet a step change in thought. Customers can make their multifunctional tabletop in as little as 30 minutes when they need it. This is a lower-cost solution to buying a pre-made one. The guide system is manufactured in Axminster and exported globally. In 2020 and 2021, the product was sold to 73 countries globally, and 3,500 units were sold in the USA.

<b>Company Name</b>	<b>Doddl Ltd</b>
<b>Address</b>	Unit 42, Nailsworth Mills Estate, Nailsworth, Gloucestershire, GL6 9DY
<b>Website</b>	<a href="http://www.doddl.com">www.doddl.com</a>
<b>Employees</b>	5
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mrs Catherine Dodd
<b>Press Contact</b>	Mrs Laura Thomas
<b>Tel</b>	07725 552 958
<b>Email</b>	<a href="mailto:Laura@doddl.com">Laura@doddl.com</a>

**Press Book Notes**

Doddl Ltd is an SME based in Gloucestershire, which started trading in 2017. The business was founded to bring the Doddl product line to market and has grown from an idea to a business with international distribution in 30+ countries. The company has developed innovative, highly functional, and educational baby and toddler feeding equipment, engineered to intuitively teach children to eat independently. The cutlery helps develop fine motor skills, dexterity, coordination, and confidence and aid the transition to adult cutlery. The cleverly engineered toddler cutlery has compact, contoured handles which are easier for children to grip and control. Colourful soft-touch areas develop finger strength whilst encouraging children to hold the product correctly. The Doddl knife has an innovative safe blade design which is highly functional but certified safe.

**Company Name****Flexi-Hex****Address**

The Net Loft, The Moors, Porthleven, Cornwall, TR139JX

**Website**[www.flexi-hex.com](http://www.flexi-hex.com)**Employees**

10

**Immediate Parent****Chief Executive**

Mr Sam and Will Boex

**Press Contact**

Mr Sam Boex

**Tel**

01326 702 110

**Email**[sam@flexi-hex.com](mailto:sam@flexi-hex.com)**Press Book Notes**

Flexi-Hex is an SME founded in 2017 that is based in Porthleven, Cornwall and has 11 employees. They are a manufacturer of a novel, patent-protected, paper-based, honeycomb section packaging. Initially, seeking environmentally friendly packaging for surfboards, the founders of the business developed a flexible packaging sleeve that protects fragile products in the post made of biodegradable material that is simple to produce, takes up far less space than current bespoke packaging, and 'improves the customer's unpacking experience'. The sleeves come in varying lengths, depending on the item contained, whether it be surfboards, bottles of liquids or cosmetics. The packaging can be used several times but eventually decomposes as it is made of paper or a light card. The company demonstrates strong commitment to Corporate Social Responsibility being a B Corp and Planet Mark certified company.

**Company Name****Learning Science Ltd trading as LearnSci****Address**

3 Orchard Court, St Augustine's Yard, Bristol, BS1 5DP

**Website**[www.learnsci.com](http://www.learnsci.com)**Employees**

25

**Immediate Parent****Chief Executive**

Mr Bill Heslop



**Press Contact**

Mr Tony Baldwin

**Tel**

07908 533 058

**Email**[tony.baldwin@learnsi.com](mailto:tony.baldwin@learnsi.com)**Press Book Notes**

Learning Science Ltd, trading as LearnSci, is a Bristol-based EdTech company established in 2007. Their innovative product and service, launched in 2016, is a range of online digital solutions to support universities' science and engineering laboratory-based teaching. It allows students to practise scientific skills using a variety of interactive digital learning tools. Their inclusive approach helps students digest information more effectively, preparing them for success in practical and experimental science. The innovation includes interactive simulations and smart worksheets, powered by a sophisticated student feedback engine. This allows students to rapidly correct their errors and reduces the marking requirement on educators. All solutions have been developed and created internally by a specialist team of scientists, educators and developers, working closely with the academic community.

**Company Name****Trackwise Designs plc****Address**

1, Ashvale, Alexandra Way, Tewkesbury, Gloucestershire, GL20 8NB

**Website**[www.trackwise.co.uk](http://www.trackwise.co.uk)**Employees**

132

**Immediate Parent****Chief Executive**

Mr Philip Johnston

**Press Contact**

Mr Bartholomew Day

**Tel**

07308 990 303

**Email**[bartholomew.day@trackwise.co.uk](mailto:bartholomew.day@trackwise.co.uk)**Press Book Notes**

Established in 1998 and based at three sites across the UK, Trackwise Designs plc has developed a patented process for the manufacture of length unlimited, multilayer flexible printed circuits (FPC), trademarked as Improved Harness Technology™ (IHT). By replacing traditional wiring harnesses with FPC, there is not only greater functionality in reduced space and at a much lower weight, but also many other benefits. The FPC is manufactured using a subtractive technology, where the required circuit is digitally imaged onto a roll of a copper-clad substrate (or an alternative conductive material) before being chemically etched so just the required circuit remains. The process delivers multiple significant benefits, including improvement in manufacturing ease, speed, repeatability, reliability and cost, to industries not limited to electric vehicles, aerospace and medical.

**Company Name****Ultramed Ltd****Address**

Tremough Innovation Centre, University Campus, Penryn, Cornwall, TR10 9TA

**Website**[www.ultramed.co](http://www.ultramed.co)

<b>Employees</b>	14
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Paul Upton
<b>Press Contact</b>	Dr Paul Upton
<b>Tel</b>	07502 228 641
<b>Email</b>	<a href="mailto:paul.upton@ultramed.co">paul.upton@ultramed.co</a>
<b>Press Book Notes</b>	<p>Ultramed is a digital health company specialising in pre-procedure assessments. Its innovation is a cloud-hosted preoperative assessment platform for patients and hospitals. Drawing on expertise in the field, the company responded to the demand for a digital preoperative assessment process. Software was developed, trademarked as MyPreOp. It removes the need for up to 50% of patients to attend in person for a preoperative assessment. Patients complete an online questionnaire, with algorithms ensuring a consistent approach to questions and decisions on tests or actions, that might need to be taken by the clinician. The hospital's preoperative assessment capacity can increase by 40%. Patients are sent scheduled SMS messages automatically e.g. to attend for their operation. Once the preoperative assessment is complete the MyPreOp system produces lists of patients who are approved for operation, under the care of a particular surgeon. This allows the use of operating theatres to be optimised, assisting with the elective care backlog.</p>

## Category: International Trade

<b>Company Name</b>	<b>Advanced Innergy Ltd</b>
<b>Address</b>	Advanced Insulation, Unit E, Quedgeley West Business Park, Bristol Road, Gloucester,
<b>Website</b>	<a href="http://www.aisltd.com">www.aisltd.com</a>
<b>Employees</b>	226
<b>Immediate Parent</b>	Advanced Insulation Group Limited
<b>Chief Executive</b>	Mr Andrew Bennion
<b>Press Contact</b>	Mr Rob Barrow
<b>Tel</b>	01452 880 880
<b>Email</b>	<a href="mailto:marketing@aisltd.com">marketing@aisltd.com</a>

**Press Book Notes**

Advanced Innergy Limited, trading as AIS, is based in Gloucester and started trading as a management buyout in 2008. It is a global leader in the engineering, UK manufacture and application of specialised phenolic and silicone-based insulation and passive fire protection systems, buoyancy, and subsea, umbilical, riser and flow-line products for the energy, industrial, automotive, chemical and marine sectors. Innovation is the foundation of the business with over 100 patents registered and up to 10% of revenue invested in research and development every year to bring new products to market. Overseas sales increased by 70.25% across the three-year period and key markets include China, Brazil, United States, Malaysia and Ghana. It previously received The Queen's Award for International Trade in 2016 and was awarded The Queen's Award for Innovation in 2013, 2017 and 2018. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**

**Celtic Sheepskin & Co. Ltd trading as Celtic & Co.**

**Address**

Units 2 & 2a Lodge Way, Indian Queens Industrial Estate, St Columb, Cornwall, TR9 6TF

**Website**

[www.celticandco.com](http://www.celticandco.com)

**Employees**

67

**Immediate Parent**

AGT Celtic Ltd

**Chief Executive**

Mr James Williams

**Press Contact**

Mrs Hattie Frisby

**Tel**

01637 870 059

**Email**

[hattie.frisby@celticandco.com](mailto:hattie.frisby@celticandco.com)

**Press Book Notes**

Based in St Columb, Cornwall, Celtic & Co. are a direct to consumer retailer of premium womenswear, menswear and homewares. The company started out over 30 years ago as a small boot-making business. Early registration of the UK trademark 'UGG' and the subsequent sale of the rights to the trademark in 1997 funded the move to larger premises which supported significant growth. Over three years ending in January 2021, overseas sales have grown by 146%. The company has developed a successful overseas business with over 31% of sales coming from international countries. It has worldwide shipping and dedicated language translated websites with localised currencies and delivery options for the US, Canada, Australia, Germany and France. It is a previous holder of The Queen's Award for International Trade in 2018 and 2020. The company receives The King's Award because of the Outstanding Short Term Growth achieved in overseas sales over the last three years.

**Company Name**

**Charter Brands Limited**

**Address**

12, Vaughan Parade, Torquay, Devon, TQ2 5EG

<b>Website</b>	<a href="http://www.charterbrands.com">www.charterbrands.com</a>
<b>Employees</b>	6
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Matthew Ashton-Melia
<b>Press Contact</b>	Ms Rachel McCartan-Jones
<b>Tel</b>	07708 916 909
<b>Email</b>	<a href="mailto:rachel@cratecomms.co.uk">rachel@cratecomms.co.uk</a>
<b>Press Book Notes</b>	<p>Charter Brands owns and distributes a range of carefully selected premium spirit brands internationally. Langley's Gin which Charter Brands owns is now exported to over 40 countries internationally, selling 50,000 physical cases in 2022 and is the 7th best-selling gin brand in Greece. Other brands in the portfolio include the Mexican brand El Tequileño, Indonesian rum brand Nusa Caña Rum, the Swedish whiskey Agitator, Spanish aperitivo brand El Bandarra. The portfolio is set to grow further with some equally impressive brand owners joining in 2023. Over 90% of the company's turnover is delivered through sales internationally and in 2022 the company achieved the status of becoming a certified B-Corporation. Charter Brands is also a 1% for the Planet member whereby 1% of all annual revenue is donated to environmental causes and we recently become the official sponsor of The 93% Club, a charity breaking down the structural barriers to social mobility and building a fairer future for the next generation.</p>

<b>Company Name</b>	<b>Coombe Castle International Ltd</b>
<b>Address</b>	The Creamery, Western Way, Melksham, Wiltshire, SN12 8FH
<b>Website</b>	<a href="http://www.coombecastle.com">www.coombecastle.com</a>
<b>Employees</b>	39
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Darren Larvin
<b>Press Contact</b>	Mr Darren Larvin
<b>Tel</b>	01225 794 900
<b>Email</b>	<a href="mailto:dlarvin@coombecastle.com">dlarvin@coombecastle.com</a>

**Press Book Notes**

Coombe Castle International is a family owned export company which started in 1980. It is based in Melksham Wiltshire, and exports speciality cheese, cream and butter worldwide and also manufactures clotted cream, double cream and other varieties. It works with many large and small cheese producers and processors around the UK taking their products to market under their brand and its own. The company has overcome many challenges in its international markets including rising tariffs and limited quotas in its North American Markets. Despite that, it has seen good growth in its overseas sales. It is a company that relies on exporting, with 92% of sales being direct exports and a further 4% that are indirect exports. It is a previous holder of The Queen's Award for International Trade in 2003, 2008, 2013 and 2018. The company receives The King's Award Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****Feritech Global Ltd****Address**

Feritech Global Ltd, Feritech Innovation Centre, Redruth, Cornwall, TR16 6PD

**Website**[www.feritech.com/](http://www.feritech.com/)**Employees**

14

**Immediate Parent**

Mr Robert Ferris Feritech Global Ltd

**Chief Executive**

Mrs Lynn File

**Press Contact****Tel**

01208 821787

**Email**[lynn@brandinnovation.co.uk](mailto:lynn@brandinnovation.co.uk)**Press Book Notes**

Based in Redruth, Cornwall, Feritech Global Ltd. established in 2015 as a solutions provider specialising in designing and building products that are used in extreme marine environments. The company built its reputation by carrying out marine geotechnical surveys. This typically involves going out into deep oceans and sending down specialised electronic systems to conduct tests to work out certain properties of the ocean floor. This is vital information for clients who want to install infrastructure out at sea, such as wind, tide or wave turbines, power cables or pipelines. In the course of the application period from 2018 to 2020, the overseas earnings growth increased by 1,210% and represented 89% of total turnover in 2020. Trading in more than 40 countries, the principle export markets are USA, France, Germany and Singapore. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

**Company Name****Ideal Foods Ltd****Address**

The Courtyard, Trewolland, Liskeard, Cornwall, PL14 3NL

**Website**[www.ideal-foods.co.uk](http://www.ideal-foods.co.uk)**Employees**

24

**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**  
**Press Book Notes**

Mr Anthony (Tony) Horner  
Ms Teresa Page

[teresa@ideal-foods.co.uk](mailto:teresa@ideal-foods.co.uk)

Ideal Foods Limited is based in Liskeard, Cornwall and has been trading since 2001. It is a family run seafood trade and export company with the majority of its business done overseas, selling a wide range of seafood products to customers in more than 40 countries. Its aim is to use all parts of the fish with over 60 fish by-products from salmon and whitefish under its 'Love Fish, Hate Waste' trademark. It has its own cold store and fish processing factory in Grimsby which gives greater control over product quality, traceability, cost reduction and by-product development. It also has storage facilities outside of the UK to help with the supply into Europe. Overseas sales grew by 57.4% in the three-year period and key markets include the Philippines, Vietnam, Thailand, Poland and Ukraine. The company receives The Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name**  
**Address**  
**Website**  
**Employees**  
**Immediate Parent**  
**Chief Executive**  
**Press Contact**  
**Tel**  
**Email**

**Scymaris Ltd**

Brixham Laboratory , Freshwater Quarry, Brixham, Devon, TQ5 8BA

[www.scymaris.com](http://www.scymaris.com)

41

Lynxs Holdings

Mr Stephen Derrington

Mr Stephen Derrington

01803 659 173

[stephen.derrington@scymaris.com](mailto:stephen.derrington@scymaris.com)

## Press Book Notes

Based in Brixham, Devon and started in 2016, Scymaris Limited is a Contract Research Organisation offering high quality environmental laboratory scientific testing services in Ecotoxicology, Environmental Fate, and Analytical Chemistry. Its client are global agrochemical, pharmaceutical, industrial chemicals, animal health & biocides companies. The Company's extensive state of the art laboratory facilities are equipped with controlled temperature rooms, freshwater and seawater treatment and processing capabilities, controlled airflow and conditioning, security and back-up systems to provide a comprehensive suite of services, to support global regulatory research studies for UK, European, Japan and N American customers. During the period of the application between 2019 and 2021, overseas earnings grew by 121% representing 65% of total Company turnover. Its key market areas are North America and Europe. The number of staff employed in the UK rose from 21 to 41 over the three-year period. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

## Category: Promoting Opportunity

### Company Name

**Moo Free Ltd.**

### Address

3 Kingfisher Units, River Tamar Way, Holsworthy, Devon, EX22 6HL

### Website

[www.moofreechocolates.com/](http://www.moofreechocolates.com/)

### Employees

56

### Immediate Parent

MRS ANDREA JESSOP

### Chief Executive

Mr Matt Smith

### Press Contact

01409 478 110

### Tel

01409 478 110

### Email

[matt.smith@moofreechocolates.co.uk](mailto:matt.smith@moofreechocolates.co.uk)

### Press Book Notes

Moo Free founded in 2010 is a limited company based in Devon. It is a family run business which manufactures dairy free chocolate. In 2021 it had 56 employees. Their initiative provides an inclusive environment offering opportunities to people who need them. In practical terms, this means providing genuine workplace opportunities to people with autism. The employment offers equal salaries and treatment and with opportunities to grow in skills, confidence and thereby increasing employment and social opportunities. They employ as many people with autism as possible, as well as providing valuable work experience. The result is that 20% of their workforce are known for having some form of autism with an average of 10 people with a physical or mental disability being helped each year. Thirteen jobs were also retained for more than a year with one apprenticeship secured. The positive personal impact statement supported the quantitative data provided. Although the numbers are small this is still an impressive initiative.

## Category: Sustainable Development

<b>Company Name</b>	<b>Clayworks Ltd</b>
<b>Address</b>	Clayworks, Unit 5, Higher Bochym Rural Workshops, Helston, Cornwall, TR12 7AZ
<b>Website</b>	<a href="http://www.clay-works.com">www.clay-works.com</a>
<b>Employees</b>	16
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Adam Weismann
<b>Press Contact</b>	Miss Clare Whitney
<b>Tel</b>	07508 751 908
<b>Email</b>	<a href="mailto:clare@clay-works.com">clare@clay-works.com</a>
<b>Press Book Notes</b>	<p>Clayworks Ltd was formed in 2010 in the Lizard Heritage Coast Reserve in Cornwall. It has 16 full-time employees. It was born from a love of nature and a belief in sustainable building practices. The company produces high quality, reliable and easy to use, ultra-low carbon 100% natural clay plasters for interior surfaces. This innovative approach makes natural clay plasters available to the wider building industry and these have been applied in homes, offices, hotels, restaurants, and other public spaces. Clayworks Ltd manufactures its clay plasters in Cornwall for use throughout the UK and overseas. The company has sustainability at its core and is contributing to thought leadership as well as the transfer of learning and capacity to the wider industry. Clayworks is awarded The King's Award for Sustainable Development for innovation in sustainable building materials and leadership.</p>

<b>Company Name</b>	<b>LittlePod Ltd</b>
<b>Address</b>	LittlePod, Whyte House, Farringdon, Devon, EX5 2HY
<b>Website</b>	<a href="http://www.littlepod.co.uk">www.littlepod.co.uk</a>
<b>Employees</b>	6
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Ms Janet Sawyer MBE, BEM
<b>Press Contact</b>	Ms Janet Sawyer
<b>Tel</b>	01395 232 022
<b>Email</b>	<a href="mailto:janet@littlepod.co.uk">janet@littlepod.co.uk</a>



## Press Book Notes

LittlePod Ltd is based in Farringdon, Devon and was founded in 2010 to protect the threatened vanilla orchid by encouraging vanilla farmers to keep producing real vanilla, helping to regenerate rainforests. It champions sustainably grown real vanilla (97% of 'vanilla' sold is artificial), producing a luxury food product and reclaiming land and livelihoods where it is grown. LittlePod now employs six people and turns over £0.9m. It was awarded The Queen's Award for Enterprise in Sustainable Development in 2018. Since then, it has continued to develop its campaign for 'real vanilla' and work to increase use and awareness. An incremental growth model has enabled it to continue trading and growing robustly through the uncertainty of the last four years. The company founder Janet Sawyer provides inspirational leadership and was awarded a BEM in 2012 and an MBE in 2020 for her contribution to employment, culture and sustainability.

## Region: Wales

## Category: Innovation

<b>Company Name</b>	<b>Bibado Ltd</b>
<b>Address</b>	22, Long Acre Drive, Carmarthen, Dyfed, SA31 1HL
<b>Website</b>	<a href="http://www.bibado.co.uk">www.bibado.co.uk</a>
<b>Employees</b>	13
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mrs Rachel Wood
<b>Press Contact</b>	Mrs Rachel Wood
<b>Tel</b>	07979 348 219
<b>Email</b>	<a href="mailto:rachel@bibado.co.uk">rachel@bibado.co.uk</a>
<b>Press Book Notes</b>	Founded in 2018, Bibado Ltd is a Carmarthen manufacturer of baby products for feeding and messy play. Their innovation is a coverall bib designed to keep babies clean. Patented adjustable straps attach the bib directly to the highchair tray, sealing gaps between the baby and the tray and thereby reducing the chance of food falling to the floor. In addition to preventing food falling on the floor, it keeps babys' clothes and the highchair itself spotless clean and dry, saving parents time and reducing washing in the process. The Bibado Coverall, in combination with educational information and helpful resources, helps parents to pursue baby-led weaning while minimising the mess that has traditionally been associated with the approach.

<b>Company Name</b>	<b>HWM-Water Ltd</b>
<b>Address</b>	Ty Coch House, Llantarnam Park Way, Cwmbran, Monmouthshire, NP4 0NX
<b>Website</b>	<a href="http://www.hwmglobal.com">www.hwmglobal.com</a>
<b>Employees</b>	159
<b>Immediate Parent</b>	Halma PLC
<b>Chief Executive</b>	Ms Kelly Macfarlane
<b>Press Contact</b>	Mr Rhys Salkeld
<b>Tel</b>	01633 489 479
<b>Email</b>	<a href="mailto:rhys.salkeld@hwm-water.com">rhys.salkeld@hwm-water.com</a>

**Press Book Notes**

HWM-Water Ltd of Monmouthshire was established in 1979. In 2017 they were recipients of a Queen's Award in the Innovation category for PermaNET+, a remote water leak monitoring system. Their current innovation, SpillSens, is a digital float sensor providing remote early warning of sewer blockages to prevent pollution spills. Created for the domestic drain market SpillSens offers utility companies effective and efficient ways to meet customer and regulatory requirements. The device is a positional accelerometer in a housing that is fixed to a cable and suspended in the sewer. As water levels rise, the device tilts and generates alarms. This is used with rainfall data and mapping data to provide active monitoring of the sewer system. The system is smaller than a traditional float switch, has no moving parts, and is thus more reliable.

**Category: International Trade****Company Name****Lumishore Ltd****Address**

Unit D12 Upper Fforest Way, Swansea Enterprise Park, Swansea, West Glamorgan, SA6 8QR

**Website**[www.lumishore.com](http://www.lumishore.com)**Employees**

38

**Immediate Parent**

Mr Eifrion Evans

**Chief Executive**

Mr Eifrion Evans

**Press Contact**

0768 798 446

**Tel**[ceo@lumishore.com](mailto:ceo@lumishore.com)**Email**

Lumishore Ltd started trading in 2009 and is based in Swansea. It is a product development company specially focused on marine LED lighting systems, for the leisure industry, from super yachts to small boats and tenders. The target market for Lumishore's underwater and above-water LED lighting portfolio, is the warm water parts of the world and it established distribution partners in key markets of USA, Germany, Italy, France, UAE, Turkey, New Zealand, Japan, and Australia. It also offers direct sales to boat owners. Overseas sales have grown by 54% over the three-year application period and the proportion of sales exported has increased to 97% of total sales. Lumishore previously received The Queen's Awards for International Trade in 2014, 2015 and 2018 and for Innovation in 2016, 2018 and 2019. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Press Book Notes**

## Region: West Midlands

## Category: Innovation

<b>Company Name</b>	<b>Forest Garden Group Limited</b>
<b>Address</b>	Unit 288, Oak Drive, Hartlebury Trading Estate, Hartlebury, Worcestershire, DY10 4JB
<b>Website</b>	<a href="http://www.forestgarden.co.uk">www.forestgarden.co.uk</a>
<b>Employees</b>	621
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Jonathan Halford
<b>Press Contact</b>	Ms Jenny Davis
<b>Tel</b>	01299 254 827
<b>Email</b>	<a href="mailto:jenny.davis@forestgarden.co.uk">jenny.davis@forestgarden.co.uk</a>
<b>Press Book Notes</b>	Forest Garden Group Limited are a successful manufacturer of wooden buildings, structures, and fencing for residential and agricultural markets. Trading since 1974, their operations based in Worcestershire and Scotland, include sawmills and manufacturing plants. Their innovation is the first fully automatic high-speed fence panel manufacturing process in the world. By fully automating the manufacturing process, the company has reduced panel production time by almost 70%, improved production margins, and enabled them to compete with imported products. Automation has also delivered a more uniform, quality product and increased the business's ability to meet storm-driven surges in fencing demand.

<b>Company Name</b>	<b>ProtectaPet Limited</b>
<b>Address</b>	Lola House, Turner Crescent, Chesterton, Staffordshire, ST5 7JZ
<b>Website</b>	<a href="http://www.protectapet.com">www.protectapet.com</a>
<b>Employees</b>	11
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Dr Eve Davies
<b>Press Contact</b>	Dr Eve Davies
<b>Tel</b>	07858 757 847
<b>Email</b>	<a href="mailto:evedavies@protectapet.com">evedavies@protectapet.com</a>

**Press Book Notes**

ProtectaPet Limited of Staffordshire was founded in 2014. The company develop cat fence barriers, cat enclosures, and catios for cats' safety and welfare. Its innovation is its cat fencing solution which is comprehensive to all gardens and designed for safety and owner assurance. A number of the cat-fencing tools and parts offered by the company are patented. The modular parts enable the delivery of bespoke solutions that can be tailored to a customer's garden. This process is aided by software designed for professional installers that helps the installer design the installation, compile a parts list, and calculate costs. Over 9,000 cat owners have installed the product.

**Company Name****Rem3dy Health T/A Nourish3d****Address**

30, Floodgate Street, Birmingham, West Midlands, B5 5SL

**Website**[www.get-nourished.com/](http://www.get-nourished.com/)**Employees**

64

**Immediate Parent**

Ms Melissa Snover

**Chief Executive**

Mrs Caitlin Stanley

**Press Contact**

07864 713 849

**Tel**[caitlin.stanley@get-nourished.com](mailto:caitlin.stanley@get-nourished.com)**Email****Press Book Notes**

Founded in January 2019 and based in Birmingham, Remedy Health T/A Nourished has developed the world's first genuinely personalised vitamin gummy. Each bespoke vitamin gummy contains seven active ingredients tailored to the individual's requirements. 3D printers print consumption-grade gummies using interchangeable print heads that can vary the ingredients in each production run. The use of 3D printing in food production is in itself innovative. Targeting certain demographic sections, the products have been successfully marketed and have gained much publicity in top-tier media and through an online campaign. The ability to produce bespoke vitamins to customer requirements sets this product apart from the single-ingredient and multivitamin competition.

**Category: International Trade****Company Name****Ammo & Company Limited****Address**

Unit 17, Off Thompson Drive, Gravelly Industrial Park, Birmingham, West Midlands, B24 8HZ

**Website**[www.ammoandco.co.uk](http://www.ammoandco.co.uk)**Employees**

13

**Immediate Parent**

Ammo and Company Holdings Ltd

**Chief Executive**

Mr Tommy Dalman

**Press Contact**

Mr Tommy Dalman

<b>Tel</b>	07710 925 866
<b>Email</b>	<a href="mailto:tommy.dalman@ammoandco.co.uk">tommy.dalman@ammoandco.co.uk</a>
<b>Press Book Notes</b>	Ammo & Company Limited started trading in 1992 and is based in Birmingham. It holds approximately 10,500 product lines, including uniforms and accoutrements for the UK Armed Forces and Commonwealth countries, cadet equipment to the Sea Cadets, Army Cadets, Volunteer Cadet Corps and the RAF Air Cadets. It also supplies tactical equipment. Its export strategy has a strong focus on North America, the Caribbean and Australasia, which are the company's main international focus. Previously the business model was wholesaling of products to retail outlets and regiments. The company now sells through its own e-commerce websites directly to customers, in addition to contracts with defence forces. Overseas sales have grown by 219% over the three-year application period, and the proportion of sales exported has increased to 10% of total sales. The company receives The King's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>AMOB MACHINERY LIMITED</b>
<b>Address</b>	Unit 6B Pilot Trade Centre, Pilot Drive, Coventry, West Midlands, CV3 4RS
<b>Website</b>	<a href="http://www.amob.co.uk">www.amob.co.uk</a>
<b>Employees</b>	6
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Thomas Wood
<b>Press Contact</b>	Mr Thomas Wood
<b>Tel</b>	07989 072 693
<b>Email</b>	<a href="mailto:sales@amob.co.uk">sales@amob.co.uk</a>
<b>Press Book Notes</b>	AMOB Machinery Limited was established in 2017, and is based in Coventry in the West Midlands. It is part of the AMOB group originally founded in 1960 by António Martins Oliveira Barros (A M O B), which is based in Portugal. It has progressively become a world leading manufacturer of metalworking technologies, providing a full range of specialised equipment for the tube and pipe bending industry worldwide. The machinery sold overseas is manufactured and dispatched from Porto in Portugal. Over the period 2019-2022, overseas sales have achieved an overall growth of 264%. Its main markets are Australia, Poland and the Middle East. It is planning to secure more resellers within the Republic of Ireland, post Brexit, and expand sales within the Middle East and Europe. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

<b>Company Name</b>	<b>Green Sheep Group Limited</b>
<b>Address</b>	Green Sheep Group, The Green, Stratford-Upon-Avon, Warwickshire, CV37 0JE

<b>Website</b>	<a href="http://www.greensheepgroup.com">www.greensheepgroup.com</a>
<b>Employees</b>	45
<b>Immediate Parent</b>	Macro Holdings Limited
<b>Chief Executive</b>	Mr Roger Allen
<b>Press Contact</b>	Miss Rosie Pritchard
<b>Tel</b>	07983 056 185
<b>Email</b>	<a href="mailto:rosie@greensheepgroup.com">rosie@greensheepgroup.com</a>
<b>Press Book Notes</b>	Based in Stratford-Upon-Avon, Warwickshire, Green Sheep Group Ltd. was established in 2006, and specialises in the design and manufacture of baby nursery products. It has two two brands: The Little Green Sheep and Snüz. It is a UK-based company with a Global retail support network, working directly with leading national retailers and an extensive network of specialist independent stores. Over six years from 2017 to 2021, overseas sales have grown by 1,063% per annum and now make up 15% of all sales. It exports to 41 countries and has employed five people within its International Division to focus on key territories namely, Mainland Europe, especially the Netherlands, Spain and Germany. It also has significant sales in the UAE, Ireland and the USA . The company receives The King’s Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

<b>Company Name</b>	<b>NRG Marine Ltd</b>
<b>Address</b>	Sonihull House, 11-12, Torwood Close, Coventry, West Midlands, CV4 8HX
<b>Website</b>	<a href="http://www.sonihull.com">www.sonihull.com</a>
<b>Employees</b>	7
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Darren Rowlands
<b>Press Contact</b>	Mr Darren Jones
<b>Tel</b>	07957 811 972
<b>Email</b>	<a href="mailto:drj@sonihull.com">drj@sonihull.com</a>

**Press Book Notes**

NRG Marine Limited is based in Coventry, West Midlands and has been trading since 2009. It is a green technology company that manufactures the world's leading ultrasonic anti-fouling system for the marine industry with physical testing and development taking place in the warm waters off the UAE. Bio-Fouling is a huge environmental issue, with growth on hulls, propellers and other surfaces causing drag and additional fuel burn. Traditional methods of managing marine growth involve harmful biocides which are being phased out in favour of ultrasonics as an environmentally friendly and cost-effective alternative, reducing millions of tonnes of carbon emissions and assisting in the UK's Race to Net Zero. Overseas sales grew by 195% in the three-year period and key markets include the United Arab Emirates, United States, France, Japan and the Netherlands. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

**Company Name****The First Class Pet Company Ltd****Address**

1,2&amp; 3 , College Yard, Worcester, Worcestershire, WR1 2LB

**Website**[www.littlebigpaw.co.uk](http://www.littlebigpaw.co.uk)**Employees**

5

**Immediate Parent**

Mr Jim Weston

**Chief Executive**

Mr Jim Weston

**Press Contact**

07976 705 184

**Tel**[Jim@littlebigpaw.co.uk](mailto:Jim@littlebigpaw.co.uk)**Email**

The First Class Pet Company Ltd started trading in 2010. Based in Worcester, it specialises in 100% natural, premium quality UK made pet foods and treats. Its Little BigPaw products are distributed into 45 countries in the Far East, which is its largest market, and also Europe, Middle East, North and South America. The strategy identified major international distributors, pet specialist chains or small companies, with technical and marketing and in-market support, backed by social media presence. Overseas sales have grown by 413% over the six-year application period and the proportion of sales exported in the final year of the application was 88% of total sales. It previously received a Queen's Award for International Trade in 2018. The company receives The King's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

**Press Book Notes****Category: Promoting Opportunity****Company Name****Shelforce****Address**

Unit 21-22, Erdington Industrial Park, Chester Rd , Birmingham, West Midlands, B24 0RD

**Website**[www.shelforce.com/](http://www.shelforce.com/)



<b>Employees</b>	29.9
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Howard Trotter
<b>Press Contact</b>	Ms Stephanie Massie
<b>Tel</b>	01934 808 132
<b>Email</b>	<a href="mailto:stephanie.massie@ascotgroup.co.uk">stephanie.massie@ascotgroup.co.uk</a>
<b>Press Book Notes</b>	Shelforce is a manufacturer of windows and doors based in Birmingham, as a service within Birmingham City Council. Founded in 1839 to provide work opportunities for people with disabilities, 75% of their workforce have a disability. From an organisation that previously focused on being a placement for disabled people, a business has emerged that delivers a place where people with mental or physical disabilities can thrive in employment and produce high-quality products in a competitive market. Employees have collective ownership of the business and this has achieved an open culture meaning the workforce can develop a wider range of skills than on initially joining. This approach, which has given staff confidence, motivation, and direction, has led to 30% of the workforce successfully moving to more complex roles and over 85% diversifying their roles and maximising their potential by developing skills in manufacturing. Shelforce has won several recent relevant awards, including Greater Birmingham Chamber Business of the year.

<b>Company Name</b>	<b>Staffordshire Chambers of Commerce &amp; Industry Ltd</b>
<b>Address</b>	Commerce House, Festival Park, Stoke-on-Trent, Staffordshire, ST1 5BE
<b>Website</b>	<a href="http://www.staffordshirechambers.co.uk">www.staffordshirechambers.co.uk</a>
<b>Employees</b>	52.93
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Ms Sara Williams
<b>Press Contact</b>	Ms Sara Williams
<b>Tel</b>	01782 202 222
<b>Email</b>	<a href="mailto:sara.williams@staffordshirechambers.co.uk">sara.williams@staffordshirechambers.co.uk</a>

## Press Book Notes

Staffordshire Chamber of Commerce has served the business communities of the area for over 200 years and now employs 53 staff. The Chamber works for the prosperity of the people of Staffordshire by helping businesses be successful and ethical. Leading by example, their start up programmes, including 'Boosting Women in Business' and 'Positive Pathways', both from 2017, support vulnerable and disadvantaged communities to develop entrepreneurial skills, helping them to start businesses or enter employment. Participants are survivors of domestic abuse, lone parents, long term unemployed, or those with mental health conditions and members of the refugee community. The numbers receiving support have increased year on year from 29 to 436 people and a third are asylum seekers or refugees. 123 participants started businesses , 70 are employed and others have entered further and higher education. The Chamber also consistently delivers excellent business support to all businesses in the area to help them start and grow.

## Region: Yorkshire & The Humber

### Category: Innovation

<b>Company Name</b>	<b>Ascendant Solutions Limited</b>
<b>Address</b>	15, Pontefract Road, Barnsley, South Yorkshire, S72 8AY
<b>Website</b>	<a href="http://www.ascendantsol.co.uk">www.ascendantsol.co.uk</a>
<b>Employees</b>	13
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Darren Kelk
<b>Press Contact</b>	Mr Richard Hanby
<b>Tel</b>	07711 837 301
<b>Email</b>	<a href="mailto:richard.hanby@ascendantsol.co.uk">richard.hanby@ascendantsol.co.uk</a>
<b>Press Book Notes</b>	Established in 2016, Ascendant Solutions Limited of South Yorkshire is a computer consulting business. They have developed an innovative service called "Apply4.Online". The system digitises grant application management. It proved to be particularly helpful in automating Covid business grants and relief processes when exceptionally high volumes of applications were received, and there were staff availability issues. Within the first few weeks of the innovation being launched, Local Authorities were able to automatically identify potential fraud by sharing data in real-time via the system. During COVID-19, the system handled £1.1bn of applications for government funding, but under £700 million was awarded. The difference in claimed vs awarded grants helps show the innovation's value as public funding needs to be allocated fairly, quickly, and avoiding fraud.

<b>Company Name</b>	<b>Conductive Transfers Limited</b>
<b>Address</b>	Unit 4, Shortwood Business Park, Barnsley, South Yorkshire, S749LH
<b>Website</b>	<a href="http://www.conductivetransfers.com">www.conductivetransfers.com</a>
<b>Employees</b>	7
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Paul Brook
<b>Press Contact</b>	Mr Paul Brook
<b>Tel</b>	07866 796 616
<b>Email</b>	<a href="mailto:paul@conductivetransfers.com">paul@conductivetransfers.com</a>

**Press Book Notes**

Conductive Transfers Limited was established in 2017 in South Yorkshire. The business has developed a patented technology to bring together electronics and textiles to create functional printed circuits for use in e-textiles. These are used in health tech products and are being adopted across multiple industries. Layers of stretchable ink that collectively form a circuit are screen-printed one layer at a time onto a transfer film, typically a thin, flexible sheet of film with a release coating. The finished conductive transfer is then heat-pressed onto a textile, which may be the inside of a smart garment panel. Finally, the transfer film is peeled off, leaving the printed circuit attached to the surface of the textile. It is comfortable to wear, washable and cost-effective making it a competitive disruptive functional solution in the smart textile industry.

**Company Name****Fuel Storage Solutions Limited****Address**

Marin House, 19 West Lane, Thornton, West Yorkshire, BD13 3JB

**Website**

[www.fuelstoragesolutions.co.uk](http://www.fuelstoragesolutions.co.uk)

**Employees**

35

**Immediate Parent****Chief Executive**

Mr Jonathan Barnett

**Press Contact**

Mrs Katharine Barnett

**Tel**

01274 813 003

**Email**

[kb@fuelstoragesolutions.co.uk](mailto:kb@fuelstoragesolutions.co.uk)

**Press Book Notes**

West Yorkshire company Fuel Storage Solutions Limited was founded in 2002. It specialises in designing, supplying, and installing fuel tanks, pipework, and pumps for critical sites. Their innovation is a patented banded stainless steel pipe in pipe system 'APIApipe' for the safe transportation of liquids and gases. The company were asked to provide fuel pipework at a site opposite St. Paul's Cathedral to feed a standby generator. Due to the fire and environmental risks associated with pumping fuel, banded piping was requested. At the time, on-site fabrication (welding) was the only option available. The company therefore developed patent-protected terminations, joints, and elbows which make it possible for the majority of work to be completed off-site. The patents also cover the installation method, which includes vacuum leak testing, something previously impossible.

**Company Name****Loadhog****Address**

Hog Works, Hawke Street, Sheffield, South Yorkshire, S9 2SU

**Website**

[www.loadhog.com](http://www.loadhog.com)

**Employees**

143

**Immediate Parent****Chief Executive**

Mr Shaun Khan

**Press Contact**

Mrs Lucy Ellis

**Tel**

07770 735 584

**Email**[l.ellis@loadhog.co.uk](mailto:l.ellis@loadhog.co.uk)**Press Book Notes**

Sheffield-based Loadhog is a multi-award-winning UK manufacturer of returnable transit packaging solutions established in 2003. Their innovation is the Pallet Lid, a secure, versatile and cost-effective method of securing the contents of pallets for safe transport. It is simple in its design, a reusable lid that fits over stacked pallets and has adjustable straps that attach to the pallet, which, when tightened, secures the load in place. It was transformative compared to the existing method of shrink-wrapping pallets, which creates waste and takes more time. In 2020, the Lid was further developed to include a tension limit to prevent damage and adaptations that allow the PalletLid to be used on automated machinery. The product has been adopted by many businesses around the world and more recently in the US by a large e-commerce retailer, which has bought over 2 million Pallet Lid cassettes. This export success was recognised with The Queen's Awards for International Trade in 2020 and 2022.

**Company Name****Senior Architectural Systems Ltd****Address**

Senior Architectural Systemsems Ltd, Eland Road, Denaby Main, South Yorkshire, DN12 4HA

**Website**[www.seniorarchitectural.co.uk](http://www.seniorarchitectural.co.uk)**Employees**

163

**Immediate Parent**

Endcliffe Holdings Ltd

**Chief Executive**

Mr Mark Wadsworth

**Press Contact**

Miss Chloe Pitts

**Tel**

01709 772 600

**Email**[chloep@sasmail.co.uk](mailto:chloep@sasmail.co.uk)**Press Book Notes**

Senior Architectural Systems Ltd is a South Yorkshire business established in 1995. The company manufactures innovative window, door and curtain wall systems. Its Awarded innovation PURE® is a patented range of low U-value and thermally efficient aluminium windows and doors. The company identified an efficient insulation method used in US fridge doors that could be adopted for window frames. This required the moulding of polyurethane between two aluminium extrusions. It was thought impossible, but a manufacturing method was developed and patented to produce it. The resulting profiles have the structural strength to pass all the required standards within the US and Europe. The frames are thermally efficient and permit more light to enter, thus reducing the need for interior lighting.

**Company Name****Spinko Ltd****Address**

The Innovation Centre, Westland Road, Leeds, West Yorkshire, LS11 5SB

<b>Website</b>	<a href="http://www.harrisonspinks.co.uk">www.harrisonspinks.co.uk</a>
<b>Employees</b>	551
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Simon Spinks
<b>Press Contact</b>	Mrs Sarah Womersley
<b>Tel</b>	0113 205 5200
<b>Email</b>	<a href="mailto:swomersley@harrisonspinks.co.uk">swomersley@harrisonspinks.co.uk</a>
<b>Press Book Notes</b>	Family-owned, West Yorkshire-based Spinko Ltd started trading in June 2001. The company dominates the luxury segment of the mattress market. Its patent-protected innovation, launched in February 2019, is the design and manufacturing of glueless fine-wire pocket springs used in 100% recyclable mattresses. As an acknowledged leader in high-end and luxury mattresses, Spinko Ltd has developed a new way of assembling them, in an innovative pocket arrangement that uses no glue and only fully recyclable materials. By alleviating the extensive use of glue to adhere the pockets and spring arrays together, airflow is improved along with comfort. The new springs are finer and have smaller coil sizes. They also have more contact points, giving increased support and meaning that isolated springs are unlikely to be identified. Their parent company, Harrison Spinks Beds Ltd, has been trading since 1933 and also receives The King's Award for International Trade for 62% growth in overseas sales.

## Category: International Trade

<b>Company Name</b>	<b>Akula Living Limited</b>
<b>Address</b>	Akula House, 4, Cromwell Office Park, York Road, Wetherby, West Yorkshire, LS22 7SU
<b>Website</b>	<a href="http://www.akulaliving.com">www.akulaliving.com</a>
<b>Employees</b>	19
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Timothy Appleton
<b>Press Contact</b>	Miss Elysha Hawkins
<b>Tel</b>	01937 862 705
<b>Email</b>	<a href="mailto:elyshahawkins@akulaliving.com">elyshahawkins@akulaliving.com</a>

## Press Book Notes

Akula Living Limited is based in Wetherby, West Yorkshire and has been trading since 2016. It designs, manufacturers and markets marine-grade outdoor furniture directly to the global hospitality, cruise, interior design and commercial sectors. The company takes environmental impacts seriously and their priority is to manufacture long-lasting products using less resources, lower emissions of pollutants and less waste than shorter life-span goods. The North American market provides an attractive opportunity for Akula Living Limited, as the cruise and hospitality industries are predominantly controlled in the US. The company invested in stockpiling materials and increased production by 20%, to meet the increased demand of hotels looking to refurbish their outside areas during and after the Covid downtime. As a result, overseas sales grew by 247% in the three-year period with key markets including the United States, UAE and Canada. The company receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

## Company Name

**Bettys & Taylors Group Ltd**

## Address

1, Parliament Street, Harrogate, North Yorkshire, HG1 2QU

## Website

[www.bettysandtaylors.co.uk](http://www.bettysandtaylors.co.uk) (group website), [www.yorkshiretea.com](http://www.yorkshiretea.com) (Yorkshire Tea, a brand within Taylors of Harrogate) [www.taylorsofharrogate.com](http://www.taylorsofharrogate.com) (Taylors of Harrogate Tea, a brand within Taylors of Harrogate), [www.taylorsimpact.com](http://www.taylorsimpact.com) (Sustainability website)

## Employees

1544

## Immediate Parent

Bettys & Taylors of Harrogate Ltd

## Chief Executive

Mr Andy Brown

## Press Contact

Ms Stephanie Antezana Oxley

## Tel

07522 224 478

## Email

[stephanie.antezanaoxley@bettysandtaylors.co.uk](mailto:stephanie.antezanaoxley@bettysandtaylors.co.uk)

## Press Book Notes

Bettys & Taylors Group Ltd is a family-owned business which is home to three iconic Yorkshire brands – Yorkshire Tea, Bettys Café Tea Rooms and Taylors of Harrogate. The Group has a long commitment to trading responsibly, having previously been granted a Queen's Award for Sustainable Development in 2001, 2007, 2017 and most recently in 2022 for its unique approach to sourcing and improve standards throughout its tea and coffee supply chain. The most recent application was for the international team of Taylors of Harrogate which sources, blends, manufactures and distributes some of the highest-quality teas and coffees in the world. In the period 2016 to 2021, growth in overseas earnings was 158% representing nearly seven percent of total company turnover. Overseas sales are via a nominated distributor in each country, but the relationship goes much further than buying and selling to create a long-term partnership. The company receives The King's Award for International Trade for Outstanding Continuous Growth in overseas sales over six years.

<b>Company Name</b>	<b>HARRISON SPINKS BEDS LTD</b>
<b>Address</b>	The Innovation Centre, Westland Road, Leeds, West Yorkshire, LS11 5SB
<b>Website</b>	<a href="http://www.harrisonspinks.co.uk">www.harrisonspinks.co.uk</a>
<b>Employees</b>	453
<b>Immediate Parent</b>	Spinko Ltd
<b>Chief Executive</b>	Mr Simon Spinks
<b>Press Contact</b>	Mrs Sarah Womersley
<b>Tel</b>	0113 205 5200
<b>Email</b>	<a href="mailto:swomersley@harrisonspinks.co.uk">swomersley@harrisonspinks.co.uk</a>
<b>Press Book Notes</b>	Harrison Spinks Beds Limited is based in Leeds, West Yorkshire and has been trading since 1933. It is a fifth-generation family-owned and run business dating back to 1840 and is the most vertically integrated and innovative bed manufacturer in the world. It was the first to create a 100% recyclable bed free of glue, foam and fire-retardant-chemicals. Working with a US partner to provide warehousing for stock enables it to ship in larger quantities, reducing cost and environmental impact. Overseas sales grew by 62% in the three-year period and key markets include the Republic of Ireland, the Netherlands, Germany, Poland and the Czech Republic. It was a winner of the Queens Award for Innovation in 2018 and Sustainable Development in 2019. The company now receives The King's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years. Trading as Spinko Ltd, they also receive The King's Award for Innovation for their patented spring technology.

<b>Company Name</b>	<b>LabLogic Group Holdings Limited</b>
<b>Address</b>	Innovation House, 6 Europa View, Sheffield, South Yorkshire, S9 1XH
<b>Website</b>	<a href="https://lablogic.com">https://lablogic.com</a>
<b>Employees</b>	85
<b>Immediate Parent</b>	
<b>Chief Executive</b>	Mr Richard Brown
<b>Press Contact</b>	Mr Richard Brown
<b>Tel</b>	01142 667 267
<b>Email</b>	<a href="mailto:rbrown@lablogic.com">rbrown@lablogic.com</a>



## Press Book Notes

Founded in Sheffield in 1986, LabLogic is a leading manufacturer and supplier of instrumentation and software for detecting and measuring radioactivity within highly regulated environments, including the Life Sciences, Nuclear Medicine, Defence and Civil Nuclear sectors. It provides full global sales, service, support, research and development, and quality assurance. Over the period 2017-2020, overseas sales have grown by 95%, and exports represented 62% of sales. Its main markets are the USA, France, Sweden, Denmark and China. Through a combination of organic growth and acquisitions, the LabLogic Group has expanded, not only in size, but also by entering new markets that are further into highly regulated environments including military, defence, police forces and security agencies, and leading power stations. It has also maintained its underlying core experience and expertise in the detection and measurement of radioactivity. The company receives The King's Award Outstanding Short Term Growth in overseas sales over the last three years.

## Category: Sustainable Development

### Company Name

**Naturaw Pet Food Ltd**

### Address

Unit 521, Avenue E East, Thorp Arch Estate, Wetherby, West Yorkshire, LS23 7EG

### Website

[www.naturaw.co.uk](http://www.naturaw.co.uk)

### Employees

18

### Immediate Parent

Miss Jess Warneken

### Chief Executive

Miss Jess Warneken

### Press Contact

01937 349 077

### Tel

[jess@naturaw.co.uk](mailto:jess@naturaw.co.uk)

### Email

### Press Book Notes

Naturaw is a Yorkshire based supplier of natural unprocessed, raw meat-based dog food, including chicken, turkey, beef, venison, duck, lamb and fish-based products. It was launched in 2017 as a sole trader operation, and has grown to 18 employees. Naturaw has developed relationships with local farmers, gamekeepers and butchers to ensure the highest level of animal welfare and low food miles; transparency and ethical sourcing are central to the business. The company achieved B Corp accreditation in May 2022. Naturaw has been awarded for its exemplary approach to sustainable development and to its outstanding results in such a short period of time, with initiatives across the business itself, its supply chain, and in the local community.

### Company Name

**The Green Estate CIC**

### Address

Manor Oaks Farmhouse, 389 Manor Lane, Sheffield, South Yorkshire, S21UL

### Website

[www.greenestate.org](http://www.greenestate.org)

### Employees

68

**Immediate Parent  
Chief Executive  
Press Contact  
Tel  
Email  
Press Book Notes**

Mr. Samson Shikabonga

Ms Roz Davies

0114 276 2828

[roz.davies@greenestate.org](mailto:roz.davies@greenestate.org)

The Green Estate Community Interest Company aims to grow engaging, adaptive and resilient urban places. It was established in 2003 in Sheffield to bring nature into the inner city. It has regenerated wasteland and derelict buildings in a unique community nature space, including meadows and parks, allotments, a community cafe, an education and ecological resource and provides for enjoyment of the spaces by encouraging inclusive community events. It now has a turnover of nearly £3 million with 70 staff supplemented by local volunteers. It's strategy is underpinned throughout by the UN Sustainable Development Goals. The Green Estate Community Interest Company receives The King's Award for Sustainable Development because of its strong and exemplary achievements and innovative approach.