# Scottish Widows plc

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Annual FSA Insurance Returns for the year ended 31st December 2002



(Appendices 1, 3, 4, 6, 7)

Firedused using FemisGen\*\*

## **Scottish Widows plc**

## Year ended 31st December 2002

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See instruction 6

#### Statement of solvency

Name of insurer

Scottish Widows plc

Financial year ended 31st December 2002		Company registration number	GL/UK/CM		riod er month			Units
ſ	R9	199549	GL	31	12	2002	2	£000
		As at the end of this financial year	the	the endoreviou year	1	Form	Source	e a a a
GENERAL INSURANCE BUSINESS Available assets						ιŢ		C
Other than long term insurance business assets allocated towards general insurance business required minimum margin	11					See instr 1 and 2	uctions	
Required minimum margin	<b>-</b> -	<u></u>				L		
Required minimum margin for general insurance business	12					12 .	49	
Excess (deficiency) of available assets over the required minimum margin (11-12)	13		-					
LONG TERM INSURANCE BUSINESS Available assets						L		
Long term insurance business admissible assets	21	2096207	6 2	24269	962	10	. 11	
Other than long term insurance business assets allocated towards long term insurance business required minimum margin	22	81301	8	5016	353	See instr 1 and 3	uctions	
Total mathematical reserves (after distribution of surplus)	23	1929540	1 2	201719	947	See instr	uction 4	
Other insurance and non-insurance liabilities	24	46797	4	3857	797	See inst	uction 5	; 
Available assets for long term insurance business required minimum margin (21+22-23-24)	25	201171	9	23708	371	i		
implicit Items admitted under Rule 2.10(5) as modif	ied							
Future profits	31	40000	0					
Zillmerising	32				<del></del>	<del>                                     </del>		
Hidden reserves	33							
Total of available assets and implicit items (25+31+32+33)	34	241171	9	23708	871			
Required minimum margin					<u></u>	L		<del></del>
Required minimum margin for long term insurance business	41	82265	7	849	558	60	. 69	
xplicit required minimum margin (1/6 x 41, or minimum guarantee fund if greater)	42	13711	0	141	593			
Excess (deficiency) of available assets over explicit required minimum margin (25-42)	43	187460	9	22292	278			
xcess (deficiency) of available assets and implicit items over he required minimum margin (34-41)	44	158906	2	15213	313			
CONTINGENT LIABILITIES				-				
Quantifiable contingent liabilities in respect of other than long erm insurance business as shown in a supplementary note to Form 15	51					See inst	ruction 6	6
Quantificials continuent liabilities in respect of long terms								

52

Quantifiable contingent liabilities in respect of long term insurance business as shown in a supplementary note to Form 14

Covering sheet to Form 9

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

M. HRM

Michael D Ross

**Chief Executive** 

Jun, Micaria

James McConville

Director

Ian D Thompson

Director

Edinburgh 20 March 2003

#### Statement of net assets

Name of insurer

Scottish Widows plc

Global business

:5:17

Financial year ended

Financial year ended	31st December 2002								
			Company registration number	GL/UK/CI		eriod end	led year	- ս	nits
		R10	199549	GL	31	12	2002	1	000
		<u> </u>	As at the end this financia		s at the e previo			Sourc	
			year 1		2	us year	Form	Line	Column
Long term insurance bus	siness - admissible assets	11	209620	76	224	26962	13	89	. 1
Long term insurance bus	siness - liabilities and margins	12	209620	76	224	26962	14	. 59	. 1
Other than Long term insura	nce business - admissible assets	21	8157	79	5	03433	13	89	. 1
Other than Long term ins	surance business - liabilities	22	27	61	2	01780	15	69	. 1
Net admissible assets (2	1-22)	23	8130	18	3	01653			
Other assets allowed to be taken into account in	Unpaid amounts (including share premium) on partly paid shares	24							
covering the required minimum margin	Supplementary contributions for a mutual carrying on general insurance business	25							**
Liabilities allowed to be left out of account in	Subordinated loan capital	26			2	00000			
covering the required minimum margin	Cumulative preference share capital	27							
Available assets (23 to 2	7)	29	8130	18	5	01653			
Represented by:				· · · · · · · · · · · · · · · · · · ·					
Paid up share capital (oth preference share capital)	ner than cumulative	51	6489	29	1	01080			
Amounts included in lines	s 24 to 27 above	52			2	00000			
Amounts representing the	e balance of net assets	56	1640	89	2	00573			
Total (51 to 56) and equa	I to line 29 above	59	8130	18	5	01653	<u> </u>		
Movement of balance o purposes - as per line 5	f net assets for solvency 6								
Balance brought forward financial year	at the beginning of the	61	2005	73	2	37566	10	. 56	. 2
Retained profit/(loss) for t	he financial year	62	3833	99		3241	16	. 59	. 1
Movement in asset valua	tion differences	63	(4198	83)	(	40234	See	instru	ction 2
Decrease/(increase) in th changes	e provision for adverse	64	·				See	instru	ction 3
Other movements (particularly not way of supplementary not	te)	65							
Balance carried forward a (61 to 65)	t the end of the financial year	69	1640	89	2	00573			

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

			Company registration number	GL/UK/CM		eriod en		Units	Category of assets
		R13	199549	GL	day 31	month 12	year 2002	£000	1
Investments				<u> </u>			t the end of financial year 1	the	the end of previous year 2
Land and buildings					11				
	UK insurance	Shares			21		464261	į	59335
	business dependants	Debt securities issued	by, and loans to, de	pendants	22				
	Other insurance	Shares	······································		23		<del></del>		
	dependants	Debt securities issued	by, and loans to, dep	pendants	24				
Investments in group undertakings and participating	Non-insurance	Shares	·····		25		7766	İ	
interests	dependants	Debt securities issued	by, and loans to, dep	pendants	26				
		Shares			27				<del></del>
	Other group undertakings and	Debt securities issued	by, and loans to, gro	up undertakings	28		20000		20000
	participating interests	Participating interests			29				
		Debt securities issued which the insurer has a	by, and loans to, und participating interes	dertakings in st	30				
Total sheet 1 (11 to 3	(0)				39		492027		79335

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

				Company registration number	GL/UK/CM	day	Period en	ded year	Units	Category of assets
			R13	199549	GL	31	12	2002	£000	1
Investments Deposits wi Assets held	s (continued) th ceding underta to cover linked li	kings abilities		<u> </u>	<del></del>	<u> </u>	this	the end of financial year 1	the	the end of previous year 2
	Equity shares					41		9100	5	
	Other shares and other	variable yield s	ecunties			42			+	
	Holdings in collective in	vestment scher	nes			43		24579	1	
	Rights under derivative	contracts				44				
		Fixed interes		Approved securities	es	45	<u>.</u>			
	Debt securities and	rixed interes	1	Other		46				
	other fixed income securities	Variable inte	rest	Approved securities	s	47				
		Vallable like	ics	Other		48				
Other financial investments	Participation in investm	ent pools				49				
	Loans secured by mort	gages	· <u> </u>		50	<u> </u>		<b>†</b>	<del></del>	
		Loans to pub industries or	Loans to public or local authorities and nationalised ndustries or undertakings							
	Other loans	Loans secure company	ed by polici	es of insurance issu	ed by the	52				<del></del>
		Other								
	Deposits with approved credit institutions and	Withdrawals	ubject to a	time restriction of or	e month or less	54				355725
	approved financial institutions	Withdrawal s month	ubject to a	time restriction of m	ore than one	55				
	Other				_	56				
Deposits with ce	ding undertakings					57				
Assets held to m	natch linked liabilities	Index linked				58				
Assets field to fi	actor and assume	Property link	ed			59				
		Provision for	uneamed	premiums		60				
Daineurare' shar	e of technical provisions	Claims outsta	anding			61	!			
izanienere eligi	c or recultureal brostmouls	Provision for	unexpired	risks		62				
		Other				63	:			
Total sheet 2 (41	l to 63)		· <u> </u>			69		25489	1	355725

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

	•			Company registration number	GL/UK/CM		Period end month	led Year	Units	Category of assets
			R13	199549	GL	31	12	2002	£000	1
Debtors Other assets			<u> </u>		-	<b></b>	this t	he end of inancial rear	the p	he end of previous year 2
Debtors arising out of direct insurance	Policyholders					71				
operations	Intermediaries					72				
Salvage and subrog	ation recoveries					73				
Debtors arising out of reinsurance	Due from ceding accepted	insurers and inte	ermediaries i	under reinsurance b	usiness	74				
operations	Due from reinsu	rers and intermed	liaries under	reinsurance contrac	cts ceded	75				
	Due from	Due in 12 mo	nths or less	after the end of the	financial year	76				
Other debtors	dependants	Due more tha	an 12 month	s after the end of the	e financial year	77		67219		67219
Onle, dobloro	Other	Due in 12 mo	onths or less	after the end of the	financial year	78				
		Due more tha	an 12 month	s after the end of the	financial year	79				
Tangible assets						80				
Cash at bank and				drawal, with approv and local authoritie		81		7		7
in hand	Cash in hand					82				
Other assets (particu	ulars to be specified	d by way of supp	lementary no	ote)		83				
	Accrued interest	and rent				84		1635		1147
Prepayments and accrued income	Deferred acquisit	tion costs		· · · · · ·		85				
	Other prepaymen	nts and accrued i	ncome			86				
Deductions (under n	ules 4.14(2)(b) and	4.14(3)) from the	aggregate v	value of assets		87				
Total sheet 3 (71 to 8	86 less 87)					88		68861		68373
Grand total of admis	sible assets (39+69	9+88)				89		815779		503433
Reconciliation to as insurance accounts		nined in accord	ance with th	ne						
Total admissible ass	ets (as per line 89	above)				91		815779		503433
Total assets in exces Rules before applyin			ndix 4.2 (as	valued in accordance	e with those	92		16019		21776
Solvency margin dec	duction for subsidia	ry undertakings v	which are ins	surance undertaking	s	93		233482		104724
Other differences in t	the valuation of ass	sets (other than fo	or assets not	t valued above)		94		241374	!	(55508
Assets of a type not	valued above, (as v	valued in accorda	ince with the	e insurance account	s rules)	95				
Total assets determin	ned in accordance	with the insuranc	e accounts i	rules (91 to 95)		99		1306654		574425
Amounts included in contracts of insuranc		to debts due from	n related ins	surers, other than th	ose under	100		87219		67219
							<u> </u>		1	

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

			Company registration number	GL/UK/CM	_	eriod en		Units	Category of assets
		R13	199549	GL	day 31	month 12	year 2002	£000	10
Investments				<u> </u>			t the end of financial year 1	the	the end of previous year 2
Land and buildings					11	-	1174130	)	1680896
	UK insurance	nares	-		21		28535	;	43422
	business dependants	ebt securities issued	by, and loans to, de	pendants	22		50	)	5603
	Other insurance	nares			23		· · · ·		
	dependants	ebt securities issued	by, and loans to, de	pendants	24				
Investments in group undertakings and participating	Non-insurance	nares			25		30245	)	332443
interests	dependants	ebt securities issued	by, and loans to, de	pendants	26		10390	3	83370
		ares			27				
	Other group undertakings and	ebt securities issued	by, and loans to, gr	oup undertakings	28		1000	)	
	participating interests	rticipating interests			29				
		ebt securities issued nich the insurer has			30				
Total sheet 1 (11 to 3	0)				39		161906	В	2145734

Name of insurer

**Scottish Widows plc** 

Global business

Financial year ended

31st December 2002

Category of assets

	,			Company registration number	GL/UK/CM		Period en	ided year	Units	Category of assets
			R13	199549	GL	31	12	2002	£000	10
Investment Deposits w Assets held	s (continued) ith ceding underta I to cover linked li	kings abilities					this	the end of financial year 1	the	the end of previous year 2
	Equity shares					41		7162943	1	0510100
	Other shares and other	variable yield s	ecurities			42		676713		635545
	Haldings in callective in	vestment scher	nes	· · · · · · · · · · · · · · · · · · ·		43		1438272		706208
	Rights under derivative	contracts				44		34350		3103
				Approved securities	s	45		5003607		3200306
	Debt securities and	Fixed interes	1	Other		46		2332362		1629282
	other fixed income securities	\( \frac{1}{2} =		Approved securities	5	47		1156861	1	531403
		Variable inter	rest	Other		48		3893		554304
Other financial investments	Participation in investme	ent pools				49				
	Loans secured by mortg	jages				50		3957		5367
		Loans to pub industries or		c or local authorities and nationalised ndertakings						<del></del>
	Other loans	Loans secure company	ed by polici	es of insurance issue	d by the	52		1375		3955
		Other			· · · · · · · · · · · · · · · · · · ·	53		1879		
	Deposits with approved credit institutions and	Withdrawal s	ubject to a	time restriction of one	e month or less	54		25712		1148639
	approved financial institutions	Withdrawal s month	ubject to a	time restriction of mo	re than one	55				
	Other					56				
Deposits with ce	ding undertakings	•				57				
Assats held to m	natch linked liabilities	Index linked				58		902616		449156
Assets field to fi	MICH MIKEU HADIMIES	Property links	ed			59		67437		100582
		Provision for	uneamed p	remiums		60		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Reingurere' char	e of technical provisions	Claims outsta	inding			61				
. Cinourcia allai	Provision for unexpired ri					62				
		Other				63				
Total sheet 2 (41	to 63)	· <u>-</u>	<u></u>			69	1	8811977	1	9477950

Name of insurer

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Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of ass		otal long ten		Company registration number	Period ended GL/UK/CM day month year					Category of Units assets		
			R13	199549	GL	31	12	2002	£000	10		
Debtors Other assets				d	<u> </u>	<u> </u>		the end o financial year 1		t the end of previous year 2		
Debtors arising out of direct insurance	Policyholders					71		24222	!	40737		
operations	Intermediaries	<del>_</del>				72				· -		
Salvage and subrog	ation recoveries					73						
Debtors arising out of reinsurance	Due from ceding accepted	insurers and inter	mediaries (	ınder reinsurance b	ısiness	74	,					
operations	Due from reinsu	rers and intermedi	aries under	reinsurance contrac	ts ceded	75						
<u>v.</u>	Due from	Due in 12 mor	iths or less	after the end of the	financial year	76		103311		200981		
mark of the same	dependants	Due more than	12 month	s after the end of the	financial year	77						
Other debtors	Other	Due in 12 mor	iths or less	after the end of the	financial year	78		231599	)	134422		
	Other	Due more that	1 12 month	s after the end of the	financial year	79						
Tangible assets	· · · · ·					80						
Cash at bank and				idrawal, with approvement and local authorities		81				293644		
in hand	Cash in hand		-			82						
Other assets (partic	ulars to be specifie	d by way of supple	ementary no	ote)		83						
	Accrued interest	and rent				84		15876	7	122531		
Prepayments and accrued income	Deferred acquis	ition costs				85				· · · · ·		
	Other prepayme	nts and accrued in	come			86		1313	2	10963		
Deductions (under n	ules 4.14(2)(b) and	4.14(3)) from the	aggregate	value of assets		87						
Total sheet 3 (71 to	86 less 87)					88		53103	1	803278		
Grand total of admis	sible assets (39+6	9+88)	· · · · · · · · · · · · · · · · · · ·		· <u> </u>	89		2096207	6	2242696		
Reconciliation to a insurance account		mined in accorda	nce with th	he			1					
Total admissible ass	sets (as per line 89	above)	<del></del>			91		2096207	6	2242696		
Total assets in exce Rules before applyir	ss of the admissibi ng admissibility limi	lity limits of Appen ts)	dix 4.2 (as	valued in accordance	e with those	92						
Solvency margin de	duction for subsidia	ary undertakings w	hich are in:	surance undertaking	js	93		519	7	194		
Other differences in	the valuation of as	sets (other than fo	r assets no	t valued above)		94		2371	4	1663		
Assets of a type not	valued above, (as	valued in accorda	nce with the	e insurance accoun	s rules)	95		4385	1			
Total assets determ	ined in accordance	with the insurance	e accounts	rules (91 to 95)		99		2103483	8	2244554		
Amounts included in	n line 89 attributable ce or reinsurance	e to debts due fron	n related in:	surers, other than th	ose under	100		16435	3	22947		

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

				Company registration number	GŁ/UK/CM		eriod en	ded	Units	Category of assets
						· ·	month	year		T
			R13	199549	GL	31	12	2002	£000	11
Investments			•			1		t the end o financial year 1	the	the end of previous year 2
Land and buildings	<del></del>		<del> </del>			11		1057547		1495997
	UK insurance	Shares				21				
	business dependants	Debt secur	ities issued	by, and loans to, de	pendants	22				50
	Other insurance	Shares				23				
	dependants	Debt secur	ities issued	by, and loans to, de	pendants	24				
Investments in group undertakings and participating	Non-insurance	Shares				25		283729		299606
interests	dependants	Debt secur	ities issued	by, and loans to, de	pendants	26		96539		79517
		Shares				27				
	Other group undertakings and	Debt secur	ities issued	by, and loans to, gro	oup undertakings	28				
	participating interests	Participatin	g interests			29				
		Debt secur which the i	ities issued nsurer has a	by, and loans to, un participating interes	dertakings in st	30				
Total sheet 1 (11 to 3	0)					39		1437815		1875170

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

	,			Company registration number	GL/UK/CM	- day	Period e month	nded year	Units	Category of assets
		1	R13	199549	GL	31	12	2002	£000	11
Deposits wi	s (continued) ith ceding underta I to cover linked li	kings abilities			<del></del>			t the end of financial year		the end of previous year 2
	Equity shares					41		6453841		9444551
	Other shares and other	variable yield s	securities			42		609208	3	568273
	Holdings in collective in	vestment sche	mes			43		872220	)	610932
	Rights under derivative	contracts				44		28256	3	2130
		Fixed interes	ef .	Approved securitie	s	45		4347622	2	2777512
	Debt securities and	T IXES WHERE		Other		46		2053479	9	1342923
	other fixed income securities	Variable inte	rest	Approved securitie	s	47		1154743	3	531403
				Other		48		2716	3	551064
Other financial nvestments	Participation in investment pools									
	Loans secured by more	gages				50				
		Loans to pub industries or	lic or local undertakin	authorities and natio	nalised	51				
	Other loans	Loans secun company	ed by polici	es of insurance issue	ed by the	52				
		Other				53				
	Deposits with approved credit institutions and	Withdrawals	subject to a	time restriction of an	e month or less	54		2317	1	748650
	approved financial institutions	Withdrawal s month	subject to a	time restriction of me	ore than one	55				
	Other					56	1			
Deposits with ce	ding undertakings		_	<del>,</del>		57				
Assets held to m	natch linked liabilities	Index linked				58		4862	0	48820
		Property link	ed			59				
		Provision for	uneamed p	premiums		60				
Reinsurers' shar	e of technical provisions	Claims outst	anding			61				
		Provision for	unexpired	risks		62				
		Other				63				
Total sheet 2 (41	l to 63)				·	69		1559387	6	16626258

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

	•			Company registration number	GI/UK/CM	day	Period e		Units	Category of assets
			R13	199549	GL	31	12	2002	£000	11
Debtors Other assets				<u> </u>	1	I.	1	the end financial year 1		at the end of e previous year 2
Debtors arising out of direct insurance	Policyholders				.,	71				
operations	Intermediaries					72				
Salvage and subrog	ation recoveries					73				
Debtors arising out	Due from ceding accepted	insurers and inte	rmediaries u	inder reinsurance bi	ısiness	74				
pperations	Due from reinsul	rers and intermed	aries under	reinsurance contrac	ts ceded	75				
	Due from	Due in 12 mo	nths or less	after the end of the	financial year	76		23927	0	206087
Other debtors	dependants	Due more tha	n 12 months	s after the end of the	financial year	77			ļ	
Allei Gebiois	Other	Due in 12 mor	nths or less	after the end of the	financial year	78		19376	0	112216
	Other	Due more tha	n 12 months	after the end of the	financial year	79				
angible assets				-		80				
Cash at bank and	Deposits not sub institutions and a	ject to time restric pproved financial	tion on with institutions	drawal, with approve and local authoritie	ed credit s	81				234487
n hand	Cash in hand					82				
Other assets (particu	lars to be specified	l by way of supple	ementary no	rte)		83				·
	Accrued interest	and rent				84		12548	3	79999
repayments and ccrued income	Deferred acquisit	ion costs	·			85				
	Other prepaymer	nts and accrued in	come			86				
Deductions (under ru	ules 4.14(2)(b) and	4.14(3)) from the	aggregate v	alue of assets		87				
otal sheet 3 (71 to 8	36 less 87)					88		55851	3	632789
Frand total of admis	sible assets (39+69	9+88)				89		1759020	4	19134217
leconciliation to as nsurance accounts		nined in accorda	nce with th	e		-				
otal admissible ass	ets (as per line 89 a	above)				91		1759020	14	19134217
otal assets in exces ules before applyin	ss of the admissibili g admissibility limit	ty limits of Appen s)	dix 4.2 (as v	ralued in accordanc	e with those	92				
olvency margin dec	luction for subsidia	ry undertakings w	hich are ins	urance undertaking	<u> </u>	93			:	
ther differences in t	the valuation of ass	ets (other than fo	r assets not	valued above)		94		• • • • • • • • • • • • • • • • • • • •		
ssets of a type not	valued above, (as v	alued in accorda	nce with the	insurance accounts	rules)	95		395	8	
otal assets determin	ned in accordance (	with the insurance	accounts r	ules (91 to 95)		99	1	1759416	2	19134217
	· · · · · · · · · · · · · · · · · · ·									

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

Non Participating Fund

				Company registration number	GŁ/UK/CM	P	eriod en	ded	11-4-	Category of
				T		<u> </u>	month	year	Units	assets
			R13	199549	GL	31	12	2002	£000	12
Investments								t the end of financial year 1		the end or previous year 2
Land and buildings				<del></del>	<del></del>	11		11658	3	184899
	UK insurance	Shares				21		2853	5	43422
	business dependants	Debt secur	ities issued	by, and loans to, de	pendants	22		5	0	5553
	Other insurance	Shares				23				
	dependants	Debt secur	ities issued	by, and loans to, de	pendants	24				
Investments in group undertakings and participating	Non-insurance	Shares				25		1872	1	32837
interests	dependants	Debt secur	ities issued	by, and loans to, de	pendants	26		736	4	3853
		Shares				27				
	Other group undertakings and	Debt secur	ities issued	by, and loans to, gr	oup undertakings	28		1000	0	· · · · · · · · · · · · · · · · · · ·
	participating interests	Participatin	g interests			29				
		Debt secur which the in	ities issued nsurer has a	by, and loans to, un a participating intere	dertakings in st	30				<u> </u>
Total sheet 1 (11 to 3	0)					39		18125	3	27056

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

Non Participating Fund

	•			Company registration number	GL/UK/CM		Period ended month year	Units	Category of assets
		Γ	R13	199549	GL	31	12 2002	£000	12
Investment Deposits w Assets held	s (continued) ith ceding underta I to cover linked li	kings abilities	·	·	<u>!                                    </u>		As at the end of this financial year	the	the end of previous year 2
	Equity shares					41	709102	2	1065549
	Other shares and other	variable yield se	curities			42	6750	5	67272
	Holdings in collective in	vestment schem	es	,		43	566052	2	95276
	Rights under derivative	contracts		·····	•	44	6094	1	973
		Fixed interest		Approved securities	<b>S</b>	45	655985	5	422794
	Debt securities and	rixed interest		Other	<u>-</u>	46	278883	3	286359
	other fixed income securities	Variable intere	et	Approved securities	3	47	2118	3	
		Validado Intere	.51	Other		48	1177	7	3240
Other financial investments	Participation in investme	ent pools				49			
	Loans secured by mortg	ages				50	3957	7	5367
		Loans to public industries or un		authorities and nation ps	alised	51			
	Other loans	Loans secured company	by policie	es of insurance issue	d by the	52	137	5	3955
		Other				53	1879	9	
	Deposits with approved credit institutions and	Withdrawal sul	bject to a t	time restriction of one	month or less	54	254	1	399989
	approved financial institutions	Withdrawal sul	bject to a	time restriction of mo	re than one	55			
	Other					56			
Deposits with ce	ding undertakings					57	_		
Assets held to m	atch linked liabilities	Index linked				58	853990	3	400336
nosoto neta to n		Property linked	1			59	6743	7	100582
		Provision for u	neamed p	remiums		60			
Reinsurers' shar	e of technical provisions	Claims outstan	ding			61			
		Provision for u	nexpired r	isks		62			
		Other				63			
Total sheet 2 (41	to 63)					69	321810	1	2851692

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of ass		on Partici <sub>l</sub>		Company registration number	GL/UK/CM	day	eriod e month		Units	Category of assets
			R13	199549	GL	31	12	2002	£000	12
Debtors Other assets			- <del></del>	<del></del>	<u>, , , , , , , , , , , , , , , , , , , </u>			t the end o financial year 1		the end of previous year 2
Debtors arising out of direct insurance	Policyholders					71		24222		40737
operations	Intermediaries				_	72				•
Salvage and subrog	ation recoveries					73				
Debtors arising out	Due from ceding accepted	insurers and i	ntermediaries (	ınder reinsurance b	usiness	74				
operations	Due from reinsu	rers and interm	ediaries under	reinsurance contra	cts ceded	75				
	Due from	Due in 12 i	months or less	after the end of the	financial year	76		271200	)	245838
	dependants	Due more	han 12 months	s after the end of the	e financial year	77				
Other debtors		Due in 12	months or less	after the end of the	financial year	78		37840	)	22206
	Other	Due more	han 12 months	s after the end of the	e financial year	79				
Tangible assets	<u> </u>				······	80				
Cash at bank and	Deposits not sub institutions and a	pject to time res	triction on with	drawal, with approv	red credit	81	<del></del>			59157
in hand	Cash in hand					82			1 -	
Other assets (partic	ulars to be specifie	d by way of su	oplementary no	ote)	<del></del>	83				
	Accrued interest	and rent		·		84		33284	4	42532
Prepayments and accrued income	Deferred acquis	ition costs		<del></del>		85				
	Other prepayme	nts and accrue	d income			86		13132	2	10963
Deductions (under n	ules 4.14(2)(b) and	( 4.14(3)) from	he aggregate	value of assets		87				
Total sheet 3 (71 to	86 less 87)					88		37967	В	421433
Grand total of admis	ssible assets (39+6	9+88)		<del></del>		89		377903	2	3543689
Reconciliation to a insurance account		mined in acco	rdance with th	ne	·				<u> </u>	
Total admissible ass	sets (as per line 89	above)		<del></del>		91		377903	2	3543689
Total assets in exce Rules before applyir			pendix 4.2 (as	valued in accordance	ce with those	92				
Solvency margin de	duction for subsidia	ary underlaking	s which are in	surance undertaking	gs	93		519	7	1946
Other differences in	the valuation of as	sets (other than	n for assets no	t valued above)		94		2371	4	16632
Assets of a type not	valued above, (as	valued in acco	rdance with the	e insurance accoun	ts rules)	95		3989	3	
Total assets determi	ined in accordance	with the insura	ince accounts	rules (91 to 95)		99	·····	384783	6	356226
Amounts included in	i line 89 attributable	e to debts due t	from related in:	surers, other than th	nose under	100		44540	2 1	47040
contracts of insuran			···					11543	3	17212

#### Long term insurance business liabilities and margins

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

·i

				Company registration number	GL/UK/CM	Period ended day month year			Units	Category of assets
			R14	199549	GL	31	12	2002	£000	10
					As at the end of this financial year	-	the pr	e end of revious ear 2	So	urce
Mathematical resen	ves, after distributi	on of surplus		11	18645401		19	806947	See In:	struction 2
Cash bonuses whic the financial year	h had not been pa	id to policyholders pr	ior to end o	of 12					See In:	struction 3
Balance of surplus/	(valuation deficit)			13	181134			64134	See In	struction 4
Long term insurance	e business fund ca	irried forward (11 to 1	13)	14	18826535		19	9871081	See In	struction 5
Claims outstan	ding which	Gross amount		15						
had fallen due before the end	for payment of the	Reinsurers' share		16						
financial year		Net (15-16)		17						
Provisions for other risks and	Taxation			21						
charges	Other			22						
Deposits received for	rom reinsurers			23						
	Arising out of	Direct insurance b	usiness	31	108971			80429		
	insurance operations	Reinsurance acce	oted	32						
		Reinsurance cede	d 	33						_
Creditors and other	Debenture	Secured		34						
liabilities	loans	Unsecured		35						
	Amounts owed t	o credit institutions		36	37796					
	Other creditors	Taxation		37	34699			101731		
		Other		38	282411			193934		
Accruals and deferre	ed income			39	4097			9703		
Provision for advers	e changes (calcula	ated in accordance w	ith rule 5.3	) 41						
Total other insuranc	e and non-insuran	ce liabilities (17 to 41	)	49	467974			385797		
Excess of the value	of net admissible	assets		51	1667567		-	2170084	See In	struction 6
Total liabilities and r	margins			59	20962076		22	2426962		
Amounts included in	line 59 attributabl	e to liabilities to relat- urance or reinsuranc	ed compar	nies, 61	26632	T		112484	<u></u>	
		e to liabilities in resp			67437	-		100582		
Amount of any addit	ional mathematica	l reserves included in pointed actuary's ce	i line 51 w	hich 63	650000	\ <u></u>		365000	See In	struction 7
occir tancii illi										

#### Long term insurance business liabilities and margins

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

				Company registration number	GL/UK/CM		Period ended day month year			Category of assets
		ſ	R14	199549	GL	31	12	2002	£000	11
					As at the end of this financial year 1		the pi	ne end of revious ear 2	So	urce
Mathematical reser	ves, after distributi	on of surplus		11	17264441	1	1:	8935205	See in	struction 2
Cash bonuses whice the financial year	h had not been pa	id to policyholders prior	to end o	of 12					See In	struction 3
Balance of surplus/	(valuation deficit)			13					See In	struction 4
Long term insuranc	e business fund ca	rried forward (11 to 13)		14	17264441		1	8935205	See In	struction 5
Claims outstan	ding which	Gross amount		15						
had fallen due before the end	for payment of the	Reinsurers' share		16						
financial year		Net (15-16)		17			- <del></del>			
Provisions for other risks and	Taxation			21						
charges	Other			22						
Deposits received f	rom reinsurers			23					1	
		Direct insurance busi	iness	31	10845			10845		
	Arising out of insurance operations	Reinsurance accepte	ed	32						
		Reinsurance ceded		33						
Creditors and other	Debenture	Secured		34						
liabilities	loans	Unsecured		35						
	Amounts owed t	o credit institutions		36	5604		-	<u>-</u>		
	Other creditors	Taxation		37	11467			45000		
		Other		38	297847	7		53725		
Accruals and deferr	ed income			39				893		
Provision for advers	se changes (calcula	ated in accordance with	rule 5.3	3) 41						
Total other insurance	e and non-insuran	ce liabilities (17 to 41)		49	325763	3		110463		
Excess of the value	of net admissible	assets		51				88549	See I	nstruction
Total liabilities and	margins			59	17590204	<u> </u>	1	9134217		
Amounts included in other than those un	n line 59 attributabl der contracts of ins	le to liabilities to related surance or reinsurance	l compar	nies 61					T	
Amounts included i linked benefits	n line 59 attributab	le to liabilities in respec	at of prop	erty 62						
Amount of any add	itional mathematica	al reserves included in l opointed actuary's certi	line 51 w	hich 63				88549	See	nstruction

#### Long term insurance business liabilities and margins

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

Non Participating Fund

			Company registration number		GL/UK/CM -		eriod en		Units	Categor of assets
			D44	400540		day	month	year		12
\$-0.00 PM			R14	199549	As at the end of this financial year	31	the pr	2002 ne end of revious ear 2	£000	urce
Mathematical reser	ves, after distributi	on of surplus		11	1380960	<del> </del>		871742	See In:	struction 2
Cash bonuses whice the financial year	h had not been pa	id to policyholders pri	ior to end o	of 12					See in:	struction 3
Balance of surplus/	(valuation deficit)			13	181134		_	64134	See in:	struction 4
Long term insuranc	e business fund ca	arried forward (11 to 1	3)	14	1562094			935876	See In:	struction 5
Claims outstan	ding which	Gross amount		15						
had fallen due before the end	of the	Reinsurers' share		16						
financial year		Net (15-16)		17						
Provisions for other risks and	Taxation	<u> </u>		21						-
charges	Other			22						
Deposits received for	rom reinsurers			23						
	O delene and of	Direct insurance bu	ısiness	31	98126			69584		
	Arising out of insurance operations	Reinsurance accep	ted	32						
		Reinsurance ceded	1	33						
Creditors and other	Debenture	Secured		34						
liabilities	loans	Unsecured		35						
	Amounts owed t	o credit institutions		36	32192					
	Other creditors	Taxation		37	23232			56731	. —	
		Other		38	391724			391153		
Accruals and deferr	ed income			39	4097			8810		
Provision for advers	e changes (calcula	ated in accordance wi	th rule 5.3)	41						
Total other insuranc	e and non-insuran	ce liabilities (17 to 41)	)	49	549371			526278		
Excess of the value	of net admissible a	assets		51	1667567			2081535	See In	struction
Total liabilities and r	nargins			59	3779032			3543689		
Amounts included in	line 59 attributables contracts of ins	e to liabilities to relate urance or reinsurance	ed compani	ies, 61	26632			112484	<del></del> _	
	··	e to liabilities in respe		erty 62	67437	-		100582		
Amount of any addit	ional mathematica	reserves included in	line 51 wh	nich 63	650000	<u> </u>		276451	See In	struction
ave been taken int	account in the ap	pomied actuary's cen	micate			بـــــــــــــــــــــــــــــــــــــ			]	

#### Liabilities (other than long term insurance business)

Name of insurer

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Scottish Widows plc

Global business

Financial year ended

31st December 2002

			Company registration number	GL/UK/CM		eriod end month	ed year	Units
		R15	199549	GL	31	12	2002	£000
_			· · · · · · · · · · · · · · · · · · ·		this fir	e end o nancial ar	f As at the	the end of previous year 2
	Provision for unearned premiums			11			_	
	Claims outstanding			12				
Technical	Provision for unexpired risks			13				
provisions aross		Credit busin	ness	14				
amount)	Equalisation provisions	Other than	credit business	15				
	Other		***	16				
	Total (11 to 16)			19				
Provisions for other risks	Taxation	<del></del>		21				
and charges	Other			22				
Deposits receiv	ved from reinsurers			31				
		Direct insur	ance business	41				<del></del>
	Arising out of insurance operations	Reinsurano	e accepted	42				
		Reinsurand	e ceded	43				
		Secured		44				
Creditors	Debenture loans	Unsecured		45				. <u></u>
:	Amounts owed to credit institutions	<del></del>		46				
		Taxation		47		276	i	1780
	Other creditors	Recommen	nded dividend	48		•		
		Other		49				
Accruals and d	leferred income	<del></del>		51				
Total (19 to 51	)			59		276	1	1780
Provision for a of the Insurance	dverse changes (calculated in accordanc ce Companies Regulations 1994]	e with rule 5.3) [i	Regulation 61	61				
Cumulative pre	eference share capital			62				
Subordinated	oan capital		<del></del>	63				200000
Total (59 to 63	)			69		276	1	20178
	ded in line 69 attributable to liabilities to re	elated insurers, o	ther than	71				

#### Profit and loss account (non-technical account)

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

,				Company registration number	GL/UK/CM		eriod end month	ed yea	ır	Unit	s
			R16	199549	GL	31	12	20	02	£00	0
			<u> </u>	This financ	cial		vious ear		s	ource	_
				1		•	2		Form	Line	Column
Transfer (to)/from the		From Form 20	11						20 .	59	
technical account		Equalisation provisions	12								
Transfer from the lo account	ng term ins	urance business revenue	13						40 .	26	
	Income		14	1	8218		463	2			
Investment income	Value re-a investmer	adjustments on its	15	38	30073						
	Gains on investmen	the realisation of ts	16								
	Investmer including i	nt management charges, interest	17								
Investment charges	Value re-a investmen	ndjustments on nts	18		9352	·				<del></del>	
i İ	Loss on th investmen	e realisation of ts	19								
Allocated investmer insurance business	t return trai technical a	nsferred to the general ecount	20					İ	20 .	51	
Other income and c way of supplementa	harges (par ary note)	ticulars to be specified by	21								
Profit or loss on ord (11+12+13+14+15+	inary activiti 16-17-18-1	les before tax 9-20+21)	29	38	88939		463	2			
Tax on profit or loss	on ordinary	/ activities	31		5540		139	1			
Profit or loss on ordi	nary activiti	es after tax (29-31)	39	38	3399		324	1			
Extraordinary profit way of supplementa	or loss (parl ry note)	ticulars to be specified by	41				-				
Tax on extraordinary	y profit or lo	ss	42								
Other taxes not sho	wn under th	e preceding items	43								
Profit or loss for the	financial ye	ar (39+41-(42+43))	49	38	3399		324	1			
Dividends (paid and	proposed)		51								
Profit or loss retaine	d for the fin	ancial year (49-51)	59	38	3399		324	1			

Name of insurer

Scottish Widows plc

Global business

Insurance Business

Other than long term

Financial year ended

31st December 2002

Category of assets

100

			Company registration		P	eriod en	ied		Category of
			number	GLIUKICM	day	month	year	Units	assets
		R17 199549 GL 31 12		2002	£000	1			
			As at the end of	this financia	l yea	As	at the en	d of the pre	vious year
Derivative co	ontracts		Assets 1	Liabiliti 2	es		Assets 3	L	iabilities 4
	Fixed-interest securities	11	<del></del>						
	Equity shares	12					·		
Futures contracts	Land	13							
	Currencies	14							
	Other	15							
	Fixed-interest securities	21							
	Equity shares	22							
Options	Land	23					-		
	Currencies	24							
	Other	25				1			
	Fixed-interest securities	31							
04	Equity shares	32							
Contracts for differences	Land	33							
dineferices	Currencies	34							
	Other	35							
Adjustments	for variation margin	41	· · · · · · · · · · · · · · · · · · ·						
Total (11 to 4	1)	49				1			

Name of insurer

Scottish Widows plc

Global business

Insurance Business

Long term

Financial year ended

31st December 2002

Category of assets

			Company registration number	GL/UK/CM		riod en		Units	Category of assets
		uay mondi year		£000	10				
			As at the end of	this financia	l year	As	at the end	of the pr	evious year
Derivative c	ontracts		Assets 1	Liabiliti 2	es		Assets 3		Liabilities 4
	Fixed-interest securities	11							
	Equity shares	12							
Futures contracts	Land	13					·		
	Currencies	14	1490		3240		530	5	2203
	Other	15							
	Fixed-interest securities	21						1	
	Equity shares	22	64290	2	8785		<del></del>	1	
Options	Land	23							···· <u>·</u> ··· ·
	Currencies	24					······································		<del></del>
	Other	25						-	
	Fixed-interest securities	31							
O tra ata	Equity shares	32	8114		1540		1165	6	3611
Contracts for differences	Land	33		-					
umerences	Currencies	34							<del></del>
	Other	35							<del></del>
Adjustments	for variation margin	41	(39544)	(1	6418)		(1165	6)	(3611)
Total (11 to 4	1)	49	34350	1	7147	-	530	6	2203

Name of insurer

Scottish Widows plc

Global business

Insurance Business

Long term

Financial year ended

31st December 2002

Category of assets

				Company registration number	GL/UK/CM		Period ended day month year		Units	Category of assets
		R17 199549		199549	GL	31	12	2002	£000	11
		<b>!</b>	As	s at the end of	this financia	i year	As	at the en	d of the pr	evious year
Derivative co	ontracts			Assets 1	Liabilitio 2	es		Assets 3		Liabilities 4
	Fixed-interest securities	11								
	Equity shares	12								
Futures contracts	Land	13			<del></del>					<del></del>
	Currencies	14		1235		3027		43	32	2203
	Other	15								
	Fixed-interest securities	21								
	Equity shares	22		58451	2	8785			1	
Options	Land	23								
	Currencies	24								
	Other	25						······································		
	Fixed-interest securities	31			·					
Contracts	Equity shares	32		7300		1524	-	109	45	2674
for differences	Land	33								
direfelles	Currencies	34					1			
	Other	35	<del></del> -··		<del></del>		-			
Adjustments	for variation margin	41		(38730)	(1	6402	()	(109	45)	(2674)
Total (11 to 4	1)	49		28256	1	6934		43	33	2203

Name of insurer

Scottish Widows plc

Global business

Insurance Business

Long term

Financial year ended

31st December 2002

Category of assets

Non Participating Fund

			Company registration		P	eriod en	ded		Category of
			number	GLUK/CM	day	month	уеаг	Units	assets
		R1	7 199549	199549 GL 31 12 2002 £		£000	12		
			As at the end of	this financia	l year	As	at the end	of the pr	evious year
Derivative co	ontracts		Assets 1	Liabiliti 2	es		Assets 3		Liabilities 4
	Fixed-interest securities	11							
	Equity shares	12						_	
Futures contracts	Land	13							
	Currencies	14	255		213		97	3	
	Other	15					· ··, · · · · · · · · · · · · · · · · ·		
	Fixed-interest securities	21							
	Equity shares	22	5839						
Options	Land	23		-					
	Currencies	24					·-·		-
	Other	25	· · · · · · · · · · · · · · · · · · ·						
	Fixed-interest securities	31							
	Equity shares	32	814		16		71	1	937
Contracts for differences	Land	33							
unierences	Currencies	34							
	Other	35							
Adjustments t	for variation margin	41	(814)		(16	)	(71	1)	(937)
Total (11 to 4	1)	49	6094		213		97	'3	· · · ·

Long term insurance business : Revenue account

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Total long term business fund 1

		Company registration number	GL/UK/CM		eriod en month	ded year	- Units		No of fund/ Summary	No of part of Fund
	R40	199549	GL	31	12	2002	£000	ОВ	1	0
Items to be shown ne	f of rein	surance cede		<del>!</del>	<u> </u>			The financial year	Previ	ous year
								1		2
Earned premiums							11	1999652	2	2539886
Investment income rece	eivable	before deducti	on of tax			<del></del>	12	922120		786953
Increase (decrease) in	the valu	e of non-linke	d assets bro	ught is	nto acc	ount	13	(2254007	(1	167504)
Increase (decrease) in	the valu	e of linked ass	sets				14	(36131	)	(30821)
Other income					<del></del>		15	408213	,	502012
Total income (11 to 15)							19	1039847	,	2630526
Claims incurred							21	1802737		1695423
Expenses payable		<del></del>		<u>-</u>			22	412485	5	376644
Interest payable before	deduct	ion of tax			<u>-</u>		23	7089	•	4385
Taxation		·····					24	(137918	3)	(161087)
Other expenditure				<u></u>			25			5989
Transfer to (from) non t	echnica	l account		<u>-</u>			26			
Total expenditure (21 to	26)						29	2084393	3	1921354
Increase (decrease) in	fund in 1	financial year (	19-29)				39	(1044546	5)	709172
Fund brought forward							49	19871081	1 1	9161909
Fund carried forward (3	9+49)	<del></del>					59	1882653	5 1	9871081

Long term insurance business : Revenue account

Name of insurer

**Scottish Widows plc** 

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary

		Company registration number	GL/UK/CM		eriod end	led year	- Units		No of fund/ Summary	No of part of Fund
	R40	199549	GL	31	12	2002	£00£	о ов	11	0
Items to be shown r	et of rei	nsurance cede	d	<del></del> _				The financial year	Previ	ous year
Earned premiums	<u> </u>				<u>.</u>		11	1237399		2030672
Investment income re	ceivable	before deduction	on of tax				12	816172		548004
Increase (decrease) i	n the valu	e of non-linked	assets brou	ight in	ito acci	ount	13	(2116312	)	(582241)
Increase (decrease) i	n the valu	ie of linked ass	ets				14	3770		1399
Other income							15	141024		163440
Total income (11 to 1	5)			-	·		19	82053	2	2161274
Claims incurred						,	21	1653555		1578715
Expenses payable							22	41228		43426
Interest payable before	re deducti	on of tax					23	711		1
Taxation							24	(33326	)	1849
Other expenditure					·		25	90649		107572
Transfer to (from) non	technica	account				-	26			
Total expenditure (21	to 26)						29	1752817		1731563
Increase (decrease) in	n fund in f	inancial year (1	9-29)				39	(1670764	)	429711
Fund brought forward							49	18935205	1	8505494
Fund carried forward	(39+49)						59	17264441	1	8935205

Long term insurance business: Revenue account

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Non Participating Fund 12

		Company registration number	GL/UK/CM		eriod en month	ded year	- Units		No of fund/ Summary	No of part of Fund
	R40	199549	GL	31	12	2002	£000	о ов	12	0
				<u> </u>	<u>!</u>			The financial year	Previ	ous year
Items to be shown	net of rei	nsurance ced	ed					1		2
Earned premiums	·				•		11	762253		509214
Investment income r	eceivable	before deducti	ion of tax				12	105948		238949
Increase (decrease)	in the val	ue of non-linke	d assets bro	ught ir	nto acc	ount	13	(137695		(585263)
Increase (decrease)	in the val	ue of linked as	sets				14	(39901		(32220)
Other income							15	481862		572871
Total income (11 to	15)						19	1172467		703551
Claims incurred							21	149182		116708
Expenses payable					<del> </del>		22	371257		333218
Interest payable before	ore deduc	tion of tax					23	6378		4384
Taxation							24	(104592	)	(162936)
Other expenditure					-		25	124024		132716
Transfer to (from) no	n technic	al account					26			
Total expenditure (2	1 to 26)						29	546249		424090
Increase (decrease)	in fund in	financial year	(19-29)				39	626218		279461
Fund brought forwar	d						49	935876		656415
Fund carried forward	(39+49)				•		59	1562094		935876

Long term insurance business: Analysis of premiums and expenses

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Total long term business fund 1

			Company registration number	GL/UK/CM	day	eriod en month	ded year	Unit	ts OB/IB	No of fund/ Summary	No of part of Fund
		R41	199549	GL	31	12	2002	£00	0 OB	1	0
		<u>*</u>		<u> </u>	. <b>L</b>		Gross 1		Payable to or coverable from reinsurers 2	n reins	et of urance 1-2) 3
	Life assurant	e and	Single premium		11		146730	0	421632	1	045668
	contracts	,	Regular premium		12		49979	4	54345		445449
	Pension busi	ness	Single premium		13		162277	9	1338904		283875
	contracts		Regular premium	<u> </u>	14		57784	4	360199		217645
	Permanent h	ealth	Single premium		15		120	7	21		1186
Earned premiums in	contracts		Regular premium		16		641	2	583		5829
the financial year	Other contrac	te	Single premium		17						
	Other contract	13	Regular premium		18						
	Total premiur	ne	Single premium		19		309128	6	1760557		330729
	Total promiu		Regular premium		29		108405	0	415127		668923
	Total premiur	ns at	UK contracts		31		409616	6	2175684		920482
	attributable to		Overseas contrac	ts	32		7917	0			79170
	Commissi acquisition	on pay	able in connection siness	with	41		9731	2	65816		31496
	Other con	missic	n payable		42		1979	7	· · · · · · · · · · · · · · · · · · ·		19797
Expenses	Managem acquisition	ent exp	penses in connect siness	ion with	43		25160	8			251608
payable in the financial i year	Managem maintenar	ent exp	penses in connect ousiness	ion with	44		6725	7			67257
İ	Other mar	agem	ent expenses		45		4232	7			42327
	Total expe	nses (	41 to 45)		49		47830	1	65816		412485
	Total expens		UK contracts		51		47815	0	65816		412334
	to		Overseas contrac	ts	52		15	1	······································	<u> </u>	151

Long term insurance business : Analysis of premiums and expenses

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary With Profit Fund 11

			Company registration number	GL/UK/CM		eriod en		- Units	OB/(B	No of fund/ Summary	No of part of Fund
		R41		GL	day 31	month	year 2002	£000	ОВ	11	0
			<u> </u>		1		Gross 1	recov	able to or erable from nsurers 2	reins	et of urance 1-2) 3
	Life assurar		Single premium		11	<u> </u>	51799	0		1	517990
	general ann contracts	uity	Regular premium	<del></del> )	12		26070	17	928		259779
:	Pension bus	siness	Single premium		13		24624	.1			246241
	contracts		Regular premium	1	14		21300	17	58		212949
	Permanent	health	Single premium		15						
Earned premiums in	contracts		Regular premium	)	16		60	12	162		440
the financial year	O4h		Single premium		17						
	Other contra	acis	Regular premium	1	18						· ·
	T-4-1i		Single premium		19		76423	31			764231
!	Total premi	uns	Regular premium	1	29		47431	6	1148		473168
	Total premie		UK contracts		31		115937	77	1148	1	158229
	attributable		Overseas contra	cts	32		7917	70			79170
	Commiss acquisition	sion pay	yable in connections isiness	n with	41		158	38			1588
	Other co	mmissi	on payable		42		581	8			5818
Expenses	Manager acquisition	ment ex	penses in connec siness	tion with	43		75	55			755
payable in the financial year	Manager maintena	nent ex ance of	penses in connec business	tion with	44		1422	20			14220
	Other ma	anagem	ent expenses		45		1884	17			18847
	Total exp	enses	(41 to 45)		49	<del> </del>	4122	28			41228
:	Total expen	ises at	UK contracts	•	51		4122	28			41228
	to		Overseas contrac	cts	52						

Long term insurance business : Analysis of premiums and expenses

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Non Participating Fund 12

			Company registration number	GL/UK/ÇM	P	eriod en	ded year	-	Units	OB/IB	No of fund/ Summary	No of part of Fund
		R41	199549	GL	31	12	2002		£000	ОВ	12	0
	<b>_</b>	····			<u> </u>		Gross 1		recove	ble to or rable from surers 2	reins	et of urance 1-2) 3
·	Life assuranc general annui		Single premium		11		138892	29		861252		527677
	contracts	ity	Regular premium	ŀ	12		27193	34		86263		185671
	Pension busir	ness	Single premium		13		159946	33		1561830	- <del> </del>	37633
	contracts		Regular premium	<u> </u>	14		49947	73		494776		4697
	Permanent he	ealth	Single premium		15		120	)7		21		1186
Earned premiums in	contracts		Regular premium		16		581	0		421		5389
the financial year	<u> </u>		Single premium		17					<del></del>		<del></del> -
	Other contrac	ıs	Regular premium		18							
			Single premium		19		298959	9		2423103		566496
	Total premium	ns	Regular premium		29		77721	7		581460		195757
	Total premium		UK contracts	<del></del>	31		376681	16		3004563		762253
=	attributable to		Overseas contrac	ets	32							
	Commission acquisition		vable in connection siness	n with	41	!	9572	24		65816		29908
	Other com	missio	on payable		42		1397	79	· · · · · · · · · · · · · · · · · · ·			13979
Expenses	Manageme acquisition	ent ex	penses in connect siness	ion with	43		25085	53				250853
payable in the financial year	Manageme maintenan	ent ex	penses in connect business	ion with	44		5303	37				53037
-	Other man	agem	ent expenses		45		2348	30		<u></u>		23480
	Total expe	nses (	41 to 45)		49		43707	73		65816		371257
	Total expense		UK contracts	<del></del>	51	<del>  -</del> -	43692	22		65816		371106
į	to		Overseas contrac	ts	52	<del>                                     </del>	15	51		<u>-</u>	<del> </del>	151

Long term insurance business : Analysis of claims

Name of insurer

Scottish Widows plc

Global business

200

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Total long term business fund 1

			Company registration number	GL/UK/CM	day	eriod en month	ded year	- V	nits	OB/IB	No of fund/ Summary	No of part of Fund
		R42	199549	GL	31	12	2002	•	000	ОВ	1	0
Claims incu	rred in	the financi	al year	<u></u>			Gross 1			overable einsurers 2	reins	et of surance 1-2) 3
	On de	ath			11		11204	46		24606		87440
	By wa	y of lump su	ms on maturity		12		4328	51		7041		425810
1:5-	By wa	y of annuity	payments	7. 4	13		2619	98		• • • •		26198
Life assurance and annuity contracts		y of paymented events	ts arising from o	other	14		483	39		4355	5	484
contracts	On su	irrender or pa	artial surrender		15		48130	03		79205	;	402098
	Total claims	life assuranc s (11 to 15)	e and annuity		19		10572	37		115207	,	942030
	On de	eath	<u> </u>		21		3196	66		5869	)	26097
Pension	By wa	y of lump su	ms on vesting		22		58853	39		97588	3	490951
business contracts	By wa	y of vested a	annuity payment	ts	23		13612	28		57981		78147
contracts	On su	irrender or pa	artial surrender		24		3512 <sup>-</sup>	15		90897	7	260318
	Total	pension busi	ness claims (21	to 24)	29		11078	48		25233	5	855513
Permanent	By wa	y of lump su	ms		31		234	48		124	1	2224
health contracts	By wa	y of periodic	al payments		32		32	26		256	3	2970
	Total	permanent h	ealth claims (31	+32)	39		55	74		380	)	5194
	By wa	ay of lump su	ms		41							
Other contracts	By wa	y of periodic	al payments		42							
	Total	claims (41+4	2)	. ,	49							
Total claims	(19+29	+39+49)			59		21706	59		367922	2	1802737
Total claims		UK contrac	ts		61		21629	23		36792	2	1795001
59 attributab	le to	Overseas c	ontracts		62		77:	36				7736

Long term insurance business : Analysis of claims

Name of insurer

**Scottish Widows plc** 

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary With Profit Fund 11

			Company registration number	GL/UK/CM	P	eriod en	ded Vear	- Units	OB/IB	No of fund/ Summary	No of part of Fund
		R42	199549	GL	31	12	2002	£00	0 ОВ	11	0
Claims incu	rred in	the financi	al year	<b> </b>	<u>.</u>		Gross 1		Recoverable om reinsurers 2	s rein:	et of surance 1-2) 3
	On de	eath			11		5785	58	2065	5	55793
	By wa	y of lump su	ms on maturity		12		40402	29	587	7	403442
1.7	By wa	y of annuity	payments		13	<del>                                     </del>	5	50			50
Life assurance and annuity		y of paymen	ts arising from o	other	14	1	8	32			82
contracts	On su	rrender or pa	artial surrender		15		38895	52	1326	3	387626
		life assuranc s (11 to 15)	e and annuity	··-	19		85097	71	3978	3	846993
	On de	eath			21		2015	57			20157
Pension	By wa	y of lump su	ms on vesting		22		49014	16			490146
business contracts	By wa	y of vested a	nnuity payment	s	23		7410	)1			74101
	On su	rrender or pa	rtial surrender		24	<del> </del>	22076	31	Á	2	220759
	Total	pension busi	ness claims (21	to 24)	29		80516	35		2	805163
Permanent	By wa	y of lump su	ms		31						
health contracts	By wa	y of periodic	al payments		32		153	38	139	9	1399
	Total	permanent h	ealth claims (31	+32)	39		153	38	139	9	1399
	By wa	y of lump su	ms		41		•				
Other contracts	By wa	y of periodic	al payments		42						
:	Total	claims (41+4)	2)		49						
Total claims	(19+29	+39+49)	· · · · · · · · · · · · · · · · · · ·		59		165767	74	411	9	1653555
Total claims		UK contract	S		61		16495	67	411	9	1645448
59 attributabl	le to	Overseas co	ontracts		62		810	)7			8107

Long term insurance business: Analysis of claims

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Non Participating Fund 12

			Company registration number	GL/UK/CM		eriod en	ded year	– Units	OB/(B	No of fund/ Summary	No of part of Fund
		R42	199549	GL	31	12	2002	£000	ОВ	12	0
Claims incu	rred in	the financi	al year	. <u>-</u> .	1		Gross 1		ecoverable m reinsurers 2	s rein	let of surance 1-2) 3
	On de	ath	······		11	1	863	76	5472	9	31647
	By wa	y of lump st	ıms on maturity		12		288	22	645	4	22368
Life	By wa	y of annuity	payments		13		261	48			26148
assurance and annuity contracts		y of paymer d events	nts arising from	other	14		48	39	443	7	402
contracts	On su	rrender or p	artial surrender		15		2740	33	25956	1	14472
	Total I	life assurances (11 to 15)	e and annuity		19		4202	18	32518	1	95037
	On de	ath			21		211	43	1520	3	5940
Pension	By wa	y of lump su	ims on vesting		22		1520	24	15121	9	805
business contracts	By wa	y of vested	annuity paymen	ts	23		1072	38	10319	2	4046
	On su	rrender or p	artial surrender		24		2401	43	20058	4	39559
	Total	pension bus	iness claims (21	I to 24)	29		5205	48	47019	8	50350
Permanent	By wa	y of lump su	ıms		31		23	48	12	4	2224
health contracts	By wa	y of periodic	cal payments		32		16	88	11	7	1571
Contracts	Total	permanent h	nealth claims (3°	1+32)	39		40	36	24	1	3795
	By wa	y of lump su	ıms		41						
Other contracts	By wa	y of periodic	cal payments		42						
	Total	claims (41+4	12)	<del></del>	49			<del>-  </del>	·		
Total claims	(19+29	+39+49)			59		9448	02	79562	0	149182
Total claims		UK contrac	ets	···	61		9370	66	78751	3	149553
59 attributab	le to	Overseas	contracts		62		77	36	810	7	(371)

Long term insurance business: Summarised balance sheet for internal linked funds

- ii

Scottish Widows plc

Name of insurer

Global business

Ordinary insurance business

Financial year ended 31st December 2002			Company registration number	GLUKICM T	8	Units OB/IB	No of fund/ Summary	No of part of Fund
Name and number of fund/Summary   Otal long term business fund	g term business i		R43 199549	GL 31	31 12 2002	-		0
					_		•	)
Name of fund	Directly held assets	Investment in other internal linked funds of the insurer	Total assets (2+3)	Provision for tax on unrealised capital gains	Secured and unsecured loans	Other liabilities		Net asset value (4-5-6-7)
-	N	ო	4	ιo.	φ	7		ж
Investor Policy	67243		67243			1122		66121
Investor Policy Cash	1340		1340			24		1316
							_	
Total	68583		68583			1146		67437

Long term insurance business: Aggregate revenue account for internal linked funds

Name of insurer

Scottish Widows plc

Global business

Ordinary insurance business

Financial year ended

31st December 2002

	R44	Company registration number	GL/UK/CM GL	Period ended			_	Units	OB/IB	No of fund/ Summary	No of part of Fund	
				day	T T	year			T	<del></del>		
				31	12	2002		£000	ОВ	1	0	
Value of total creation	of units						11				1360	
Investment income attributable to the funds before deduction of tax						12		<u> </u>		2283		
Increase (decrease) in	the value	of investments	s in the finan	cial y	ear		13				(21534)	
Other income							14					
Total income (11 to 14							19				(17891)	
Value of total cancella	tion of uni	ts					21				11716	
Charges for managem	nent	· · · · · · · · · · · · · · · · · · ·					22				119	
Charges in respect of	tax on inv	estment incom	e	-			23				13	
Taxation on realised c	apital gair	15					24					
Increase (decrease) in amount set aside for tax on capital gains not yet realised							25				(1853)	
Other expenditure							26					
Total expenditure (21	to 26)			<u> </u>			29			-	9995	
Increase (decrease) in	funds in	financial year (	19-29)				39				(27886)	
Internal linked funds b	rought for	ward					49				95323	
Internal linked funds c	arried forv	vard (39+49)	<u>.</u>				59				67437	

Long term insurance business : Supplementary information for internal linked funds

Name of insurer

**Scottish Widows plc** 

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund 
Total long term business fund 1

		Company registration number	GL/UK/CM	Period end	ar Units		OB/IB	No of fund		No of part of Fund	
	R45	199549	GL	31 12	20	02	£000	ОВ	1		0
Name of fund		Amount of taxable unrealised capital gain or loss	Percentage provision for tax on unrealised capital gains		Percentage provision for tax on realised capital gains		Liquidity percentage		Valuation price per unit		
1			2	3			4	5			6
Investor Policy - Series	1		(1756)				22.00		2.04	12	.302224
Investor Policy - Series	2		(1491)				22.00	2	2.04	10	.958817
Investor Policy - Series	3		(1465)				22.00		2.04	10	.004140
Investor Policy Cash - S	eries 2							99	9.72	4	.349913
Investor Policy Cash - S	eries 3							99	9.72	4	.019552
							:				
	-			<u> </u>							
						_			<del> </del>	!	
										ļ	
					_						

# SCOTTISH WIDOWS PLC

# ABSTRACT OF VALUATION REPORT PREPARED BY THE APPOINTED ACTUARY UNDER RULE 9.31

- 1 The investigation relates to 31 December 2002.
- The previous investigation under rule 9.4 of the Interim Prudential Sourcebook for Insurers (IPRU(INS)) related to 31 December 2001.
- 3 The valuation has been made in conformity with rule 5.6 of IPRU(INS).

## 4 DESCRIPTION OF NON-LINKED CONTRACTS

# (1)(a) ACCUMULATING WITH-PROFITS POLICIES

#### With Profits Bond

A single-premium unitised with-profits whole life assurance. This contract was closed to new business in October 2001.

A percentage of the single premium is applied to secure the allocation of units.

The death benefit is a cash sum equal to 101% of the bid value of the units (plus terminal bonus, if any). The contract can be written on a single-life or joint-life second-death basis.

(i) Scottish Widows may apply, at its discretion, a market-value reduction to the value of units when they are surrendered in the circumstances given in (v) (A) below. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. However, no such reduction will apply on death or on surrender of units at a date (the "guarantee date") which is initially 10 years after the policy's entry date. On reaching a guarantee date a new guarantee date is set, being 10 years later. Scottish Widows has applied market-level reductions throughout 2002, with the reductions varying over the year. At the end of the year, the reductions ranged from 7% to 23% of the face value of units.

On surrender during the first 5 years of the policy, a percentage charge can be deducted; this is no more than 5% in the first year, 4% in the second year, and so on to 1% in the fifth

year. This deduction does not apply to any surrenders under the regular-withdrawals option

(ii) Not applicable.

described below.

- (iii) There are circumstances in which a market-value reduction is guaranteed not to apply (see (i) above and option (B) in (v) below). There are no other guaranteed investment returns and no guaranteed bonus rates.
- (iv) There is a guarantee that neither of the adjustments mentioned in (i) above will apply in certain circumstances (see option (B) in (v) below). Otherwise there are no guarantees of surrender values.
- (v) The following options are available:
  - (A) to surrender some or all of the units at their bid price (increased by any terminal bonus and reduced by any reduction or charge as described in (i) above) at any time.
  - (B) to take regular withdrawals from the plan up to 7.5% p.a. of the original investment. Units are valued for this at their bid price (plus any terminal bonus).

House Purchase Savings Plan Regular Savings Plan Lifetime Protection Plan

The non-linked part of endowment and whole life assurance contracts which are partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

## Flexible Options Bond

The non-linked part of whole life assurance contracts which are partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

## Flexible Investment Bond

The non-linked part of whole life assurance contracts which are partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

## Pensionbuilder

This contract exists in two forms - Personal Pensionbuilder, taken out by individuals under a personal-pension scheme approved under Chapter IV Part XIV of the Income and Corporation Taxes Act 1988, and Group Pensionbuilder for pension schemes approved under Chapter I Part XIV of that Act. It is a unitised with-profits contract with regular or single premiums.

For Group Pensionbuilder a percentage of each premium is applied to secure the allocation of units at their offer price. The bid price of units is approximately 5% lower than the offer price on the same day.

The following changes, for regular contributions at the then current level under Personal Pensionbuilder policies, were introduced from 4 June 2001:

- (a) the bid/offer spread was removed and units bought at the bid price
- (b) the allocation rate was changed to 100%. However, where the previous allocation rate less the bid/offer spread was above 100% the allocation rate was only reduced by the bid/offer spread.

A pension date is selected at the outset, and on entry on pension at that date the bid value of the units plus any terminal bonus is applied to secure benefits with Scottish Widows or elsewhere.

On death before retirement the bid value of the units plus any terminal bonus is payable.

Under some policies there is an additional life assurance benefit. This is payable on death before the selected pension date. Additional monthly premiums are charged for this cover. The amount of each such premium depends on the age of the life assured when it is payable, and is calculated using Scottish Widows' premium scales in force at the time.

(i) Scottish Widows may apply, at its discretion, a market-value reduction to the value of units when they are surrendered in certain circumstances. Different reductions may apply to units allocated in different periods. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. The reduction may apply on surrender of the policy for a transfer value. It may also apply on entry on pension at certain dates other than the selected pension date. For units allocated to a policy that commenced on or after 1 August 1994 those other dates are any date other than the selected pension date. For other units those other dates are in general any date prior to the lower of the selected pension date and age 60. Scottish Widows has applied market-level reductions throughout 2002, with the reductions varying over the year. At the end of the year, the reductions ranged from 3% to 25% of the face value of units.

Under some policies with regular premiums, the number of units allocated to the policy is reduced in the event of regular premiums ceasing to be paid for any reason (including the

payment of a claim) before the selected retirement date.

- (ii) Not applicable.
- (iii) The following guarantee applies in respect of units allocated to a policy before 1 August 1994:

On entry on pension on or after the selected pension date, or on death, the value of each unit which is being cancelled, including any terminal bonus addition, will be subject to a minimum of the bid value of that unit on the date it was first allocated, increased for the period from that date to the cancellation date at 4% per annum compound.

- (iv) There are no guaranteed surrender values.
- (v) The following options are available:
  - (A) to enter on pension at a date other than the selected pension date,
  - (B) to surrender the policy for a transfer value.

## **Individual Unitised Pensions**

## **Pensions Solutions**

The non-linked part of deferred annuity contracts which are partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

## **Unitised Annuities**

The non-linked part of immediate annuity contracts which are partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

## Jersey With Profits Bond

An Overseas Life Assurance Business single-premium unitised with-profits whole life assurance. A percentage of the single premium is applied to secure the allocation of units.

The death benefit is a cash sum equal to 101% of the bid value of the units (plus terminal bonus, if any). The contract can be written on a single-life or joint-life second-death basis.

The contract was closed to new business in October 2001.

(i) - (v) As With Profits Bond, except that the maximum percentage charges on surrender in (i) are 6%, 4.8% and 1.2% respectively.

# Reinsurance of unitised with-profits units

The company reinsures the with-profits units under certain unitised with-profits policies issued by Royal Scottish Assurance plc (RSA) and Scottish Widows International (SWI).

The RSA policies are no longer open to new business, apart from increments to some of them. Scottish Widows International closed to new business, including increments to existing policies, in November 2002. The policies issued by Scottish Widows International were Bonds, with guarantees of a very similar nature to those offered under our Flexible Investment Bond (see below).

## (b) POLICIES WITH BENEFITS BASED ON INTEREST ACCRUED

No contracts of the type covered by this sub-paragraph have been issued by Scottish Widows.

## (c) OTHER NON-LINKED POLICIES

The benefits under all contracts of types that fall within this sub-paragraph are fully described by the entry in column 1 of Form 51, apart from the following:-

## Versatile Endowment Plan

A 20-year with-profits endowment assurance with regular premiums, with an option date 10 years prior to the maturity date. This contract was closed to new business from 3 March 2000.

The death benefit before the option date is equal to 75% of the premiums payable during the full term of the policy. Thereafter it is equal to the sum assured plus bonus.

The following options are available for policies issued before 25 February 1988:-

- (i) Provided the policy has not been made paid up, to take at the option date a guaranteed cash sum of half of the sum assured plus half of any attaching bonuses in full settlement.
- (ii) On or after the option date, provided the policy has not been made paid up, to convert the policy to a property-linked policy of one of the following types:
  - (A) a paid-up property-linked endowment assurance maturing 10 years after the date of conversion,
  - (B) a property-linked endowment assurance maturing 10 years after the date of conversion, with premiums continuing at the original level,
  - (C) a property-linked whole-life assurance for a nominal premium until the death of the life assured.

The guaranteed cash sum at the option date, or the cash value of the policy at any other date of conversion, and a percentage of each premium payable under option (B) after the conversion will be applied to secure ordinary units in one or more of seven property-linked assurance funds. These funds, details of which are given under 5(1)(i) in connection with the House Purchase Savings Plan, are:-

Mixed Fund UK Equity Fund Property Fund International Fund Fixed-Interest Fund Indexed-Stock Fund Cash Fund

The following options are available for policies issued after 25 February 1988:-

- (i) Provided the policy has not been made paid up, to take at the option date a guaranteed cash sum of half of the sum assured plus half of any attaching bonuses in full settlement.
- (ii) On or after the option date, provided the policy has not been made paid up, to convert the policy to a property-linked endowment assurance maturing 10 years after the date of conversion, with premiums continuing at the original level.
  - The guaranteed cash sum at the option date, or the cash value of the policy at any other date of conversion, will be applied to secure ordinary units in one or more of the seven internal funds listed in (ii) above.
- (iii) To effect without evidence of health after 5 and 10 years a new endowment assurance with a sum assured of not more than the sum assured that would apply under a versatile endowment plan with a regular premium of half that under the original policy, subject to

certain restrictions.

# Personal Pension Plus

The non-linked part of a deferred annuity contract which is partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

## **Executive Pension Plan**

The non-linked part of a deferred annuity contract which is partly or wholly non-linked business with the remainder, if any, linked. Further details are given in 5(1) and 5(2) below.

# Disability Income Plan

An individual regular-premium permanent health insurance contract. This contract closed to new business during 2001.

It provides a pre-determined income benefit (limited to a percentage of pre-disability earnings, less continuing income) during disability. Payment of this benefit starts after the end of a waiting period (of between 8 and 104 weeks) and continues until the earlier of recovery and an expiry date.

Disability is normally defined (for those working immediately prior to disability) basically as inability to carry out one's normal occupation and not doing any other paid work.

It also provides, on severe disability, a cash sum equal to 6 months' income benefit.

The policyholder selects one of the following options at the start of the contract:

- (i) Each year the insured benefit and regular premiums increase automatically by the lesser of the increase in RPI and 3%.
- (ii) Every three years (but not during disability) the policyholder can increase the insured benefit by the lesser of 10% and the increase in RPI on normal premium rates (for his age then) regardless of his state of health. This option lapses if not exercised.

At six-yearly intervals Scottish Widows can reduce or increase the insured benefit or premiums if this is justified in the light of its own or the industry's experience of similar policies.

There is no surrender value or death benefit.

Premiums are waived during periods of claim ).

## Care Plan

This is an individual permanent health insurance contract providing an income to help pay for long-term care. There are single-premium and regular-premium contracts. Regular premiums cease at age 90.

The main benefit is an income benefit of a pre-determined amount (limited to the cost of care) during disability. Payment of this benefit starts after the end of a waiting period (of at least 13 weeks) and continues until death or care is no longer needed. Disability is defined basically as inability to perform a number of 'activities of daily living', or mental impairment.

The policyholder selects one of the following options at the start of the contract:

(i) Each year the insured benefit and regular premiums increase automatically by the lesser of the increase in RPI and 3%. (ii) Every three years (but not during disability) the policyholder can increase the insured benefit by between 50% and 100% of the lesser of the increase in RPI and 10% on normal premium rates (for his age then) regardless of his state of health. This option lapses if not exercised.

At five-yearly intervals - but only until age 65 - Scottish Widows can reduce or increase the insured benefit or any regular premiums (or request an additional single premium) if this is justified in the light of its own or the industry's experience of similar policies.

Single-premium contracts provide a death benefit, and have a surrender value, during the first five years of the contract. At the start of such a contract the death benefit is equal to the single premium, and then reduces linearly to zero over the five years. All income benefits already paid are deducted from any death benefit. The surrender value at any time is 90% of the death benefit then.

## **Income Protection Plan**

An individual regular-premium permanent health insurance contract. It provides a pre-determined monthly income benefit (limited to a percentage of pre-disability earnings, less continuing income) during disability. Payment of the benefit starts after the end of a waiting period (of between 4 and 52 weeks) and continues until the earlier of recovery and an expiry date.

There are four definitions of disability, corresponding broadly speaking to the inability to carry out 1) own occupation 2) a suited occupation 3) any occupation 4) activities of daily living. Which definition applies depends on the policyholder's occupation when the policy started and any other relevant underwriting factors.

There are two types of plan:

- (i) Level-benefit, where the insured benefit remains level for the duration of the plan.
- (ii) Increasing-benefit, where the insured benefit (and premium) increases each year by the lesser of 10% and the increase in the RPI.

At five-yearly intervals Scottish Widows can reduce or increase the insured benefit or premiums if this is justified in the light of its own or the industry's experience of similar policies.

There is no surrender value or death benefit.

Premiums are waived during periods of claim.

#### Other Individual Contracts - General

Some endowment assurances have minimum paid-up values.

Some term assurances pay out on terminal illness. Terminal illness basically means that the life assured is unlikely to survive another 12 months and we are informed of the illness at least 18 months before the assurance is due to expire. If the sum assured is paid on terminal illness the policy is cancelled and there is no subsequent payment of benefit on death.

Some term assurance policies sold after 14 September 1998 include critical-illness cover with or without life assurance benefit. Under such policies, on diagnosis of one of a set of specified illnesses the sum assured will be paid. On payment of this benefit the contract is cancelled. Most of these policies also include children's benefit, under which a cash sum is paid on inception of a critical illness during the term of the policy of a child (aged between 6 months and 18 years) of the life assured, the amount of the cash sum being the lesser of £15,000 and 50% of the sum assured; the policy is not cancelled when it is paid.

Some term assurances sold after 14 September 1998 include waiver-of-premium benefit.

Some term assurances have the option to convert in whole or in part to a new policy without evidence of health.

Some policies have the option to increase the cover within certain limits without evidence of health.

Some with-profits policies have a minimum death benefit guaranteed.

Some conventional with-profits pension policies have a minimum-surrender-value clause.

Most of the "other" deferred annuity contracts included in Form 51 provide an annuity benefit with a guaranteed-rate cash option. Typical guaranteed rates are £1 p.a. annuity (yearly in arrear) corresponding to £9 cash (male aged 65) or £11 cash (female aged 60). Some provide a cash benefit with a guaranteed-rate annuity option (GAO).

Certain annuities linked to the Retail Prices Index have guarantees that the annuity will remain level when the index falls, until the index has recovered to its level before the fall.

Certain individual deferred annuity contracts have early or late retirement options on fixed terms.

## Group Pensions - General

Some deferred annuity contracts provide an annuity benefit with a guaranteed-rate cash option applicable to either 25% or 100% of the benefit. Typical guaranteed rates are £1 p.a. annuity (monthly in advance, payable for at least 5 years) corresponding to £9 cash (male aged 65) or £11 cash (female aged 60).

Some term assurances and contingent assurances payable on death before normal retirement date issued in connection with exempt-approved retirement benefits schemes allow lives assured, on leaving service to effect in certain circumstances and before age 60, without further evidence of health, a whole-life or endowment assurance to replace this cover. (A similar option is allowed in the case of some group permanent health insurance contracts.)

Guaranteed maximum premium rates apply to the purchase of with-profits deferred annuities on the lives of certain current members of some retirement benefit schemes.

For term assurances and contingent annuities payable on death before normal retirement date there are various premium-rate guarantees. In most cases rates of premium were guaranteed for a period of five years from the most recent review.

In some policies, guaranteed early and late retirement options, as well as options to convert part of the pension into a pension for a named dependant, are available.

# 5 DESCRIPTION OF LINKED CONTRACTS

## (1)(a) House Purchase Savings Plan

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - · direct-written business,
  - either or both of with-profits and non-profit policies,
  - endowment assurance.
- (c) Premiums are payable monthly or yearly. They are either level or increase at the end of each of the first five years by 20% of their initial level.

- (d) An endowment assurance providing the following benefits:-
  - At maturity, a cash sum equal to the bid value of units (plus terminal bonus, if any, for with-profits units).
  - On death, a cash sum of the greater of the bid value of units (plus terminal bonus, if any, for with-profits units) and the sum assured. On payment of this benefit the contract is cancelled. The contract can be written on a single-life or joint-life firstdeath basis.
  - Some contracts include critical-illness cover. Under such contracts, on diagnosis of
    one of a set of specified illnesses the greater of the bid value of units (plus terminal
    bonus, if any, for with-profits units) and the sum assured will be paid. On payment of
    this benefit the contract is cancelled.
  - Some contracts include waiver-of-premium benefit which basically ensures
    continuation of premiums until age 60 (or earlier maturity of the policy) while the life
    assured is unable, through illness or injury, to follow his or her normal occupation. For
    a joint-life contract this cover can be effected on one or both of the lives assured.
- (e) No guarantees of investment return are provided under the property-linked part of these contracts.
- (f) A percentage of each premium is invested in units. Ordinary units are allocated at offer prices of units, which exceed the equivalent bid prices.

There is a monthly fee charged by cancellation of the allocation of units.

The cost of the life cover, critical-illness cover (both of them equal to the excess of the sum assured above the value of the units) and waiver-of-premium cover is determined each month and charged by cancelling the allocation of units.

On each 1 January from 1 January 2005 onwards, all ordinary units that have been allocated to a contract for more than ten years will be exchanged for 'accelerator' units.

For ordinary units in property-linked funds other than externally-managed funds (see (i)) there is a management charge, taken from those funds, at the rate of 0.75% a year of the value of the fund; the management charge for accelerator units in those funds is at the rate of 0.5% a year of the value of the fund. For with-profits units the rates of increase in the prices of accelerator units will be higher than those for ordinary units.

For externally-managed funds the Scottish Widows management charge still applies though it is reduced to 0.6% a year for those funds marked ## in (i) below. There are also the external managers' management charges plus any additional expenses, which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 0.92% to 1.99%. A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a premium invested, after allowing for the difference between the offer and bid prices of units, can sometimes slightly exceed the amount of the premium. The excess, which occurs only when an intermediary chooses to receive reduced commission, is expected to be more than covered by the other charges.

(g) The percentage of each regular premium to be invested in units cannot be reduced below the level set for that premium when the current amount of premium was established.

Any increase in the monthly fee is limited to approximately any increase in national average earnings since the time of the last increase in the scale from which the fee was derived.

Any increase in the charges for life cover, critical-illness cover and waiver-of-premium cover is limited to any increase that Scottish Widows' Appointed Actuary considers to be appropriate to take account of Scottish Widows' actual or expected claims experience.

Any increase in the Scottish Widows management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

The charge for switching between funds is limited to 1% of the amount switched under policies issued after 30 June 1995.

- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices, but a terminal bonus and/or market-value reduction (see (2) below) may apply to any with-profits units allocated to the contract
- (i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked assurance funds (externally-managed funds are marked # or ##):

#### Mixed Fund

Invested in a balanced portfolio of UK and overseas shares, fixed-interest and index-linked stocks, property and, where appropriate, cash deposits. Some of these investments are held through the Scottish Widows Unit Trust Managers' (SWUTM) UK Select Growth Open-Ended Investment Company (OEIC) sub-fund and through other internal property-linked funds.

#### UK Equity Fund

Invested principally in a spread of UK ordinary shares, but may include a proportion of overseas equities. UK ordinary shares may be held through the SWUTM UK Select Growth OEIC sub-fund.

#### Property Fund

Invested in high-quality freehold and long-leasehold commercial and industrial properties. Part of the fund can be held in short-term cash deposits.

## International Fund

Invested mainly overseas, but may include fixed-interest stocks and shares of some UK-based companies with international interests.

## Fixed-Interest Fund

Invested in British Government securities and other UK fixed-interest stocks and may also include overseas fixed-interest stocks. Part of the fund may be held in short-term deposits.

#### Indexed-Stock Fund

Invested mainly in British Government index-linked securities and other similar stocks.

## Cash Fund

Invested in short-term securities.

## SafetyPlus Fund

Invested solely in the SWUTM SafetyPlus OEIC sub-fund which invests mainly in the shares of leading UK companies. Derivatives are used to provide protection against major falls in the UK stock market.

# UK Equity Index Fund

Invested - through the SWUTM UK Tracker OEIC sub-fund which invests in the shares of leading UK companies. This fund aims to track the performance of the UK equity market, currently as represented by the Financial Times Stock Exchange 100 Share Index.

#### Consensus Mixed Fund

Invested - mainly through various SWUTM index-tracking OEIC sub-fund, but also through the Assurance Cash Fund - in a diversified portfolio of UK and overseas shares and government bonds, and cash. The fund's asset allocation is based on the average allocation of the funds covered by a quarterly survey of UK pooled assurance funds.

## European Fund

Invested - through the SWUTM European Select Growth OEIC sub-fund - in any economic sector in Continental Europe, mainly in shares.

#### North American Fund

Invested - through the SWUTM American Select Growth OEIC sub-fund - in companies based in the United States and Canada.

#### Japanese Fund

Invested - through the SWUTM Japanese Select Growth OEIC sub-fund - primarily invested in Japanese equities.

## **Environmental Fund**

Invested solely in the SWUTM Environmental Investor OEIC sub-fund. The fund aims to provide longer term capital growth by investing in companies that demonstrate a positive commitment to the protection and preservation of the natural environment. Investment is mainly in UK equities.

# Global Equity Fund

Invested solely in the SWUTM Global Select Growth OEIC sub-fund. The fund aims to achieve capital growth through investment in any economic sector in any geographical area, including the UK.

#### International Equity Tracker Fund

Invested – through the SWUTM International Equity Tracker OEIC sub-fund – in international equities. This fund aims to give growth based on the performance of a number of international equity indices. The proportion of each index is determined with reference to the "Pooled with Property" benchmark published by the Combined Actuarial Performance Services.

#### #Artemis UK Growth Fund

Invested -through the Artemis UK Growth Fund Unit Trust - in UK equities.

## #Artemis UK Smaller Companies Fund

Invested –through the Artemis UK Smaller Companies Fund Unit Trust – in smaller UK companies.

#### **#DWS American Growth Fund**

Invested – through the DWS American Growth OEIC subfund - in US and Canadian equities.

#DWS European Smaller Companies Fund Invested – through the DWS European Smaller Companies OEIC sub-fund – in smaller European companies (including UK)

## **#DWS Japan Growth Fund**

Invested – through the DWS Japan Growth OEIC sub-fund – in Japanese equities.

## **#DWS Stockmarket Managed Fund**

Invested – through various funds within the DWS range – in all economic sectors and parts of the world.

#### **#DWS UK Growth Fund**

Invested – solely through the DWS UK Growth OEIC sub-fund – mainly in UK quoted equities. The managers can invest in recently issued transferable securities that are yet to be traded on the London Stock Exchange. They will only invest in the securities and derivatives markets of the UK.

#Fidelity American Fund Invested – through the Fidelity American Fund OEIC sub-fund – mainly in US equities, with a bias towards larger and medium-sized businesses.

## #Fidelity American Special Situations Fund

Invested – through the Fidelity American Special Situations Fund OEIC sub-fund – in mainly US equities, with a bias towards medium-sized and smaller companies.

## #Fidelity European Fund

Invested – through the Fidelity European Fund OEIC sub-fund – mainly in continental European equities, with a bias towards medium-sized and smaller businesses.

# #Fidelity International Fund

Invested – through the Fidelity International Fund OEIC sub-fund – in equities from around the globe. There is a bias towards larger companies and at least half of the fund will be invested in the EU.

## #Fidelity Japan Fund

Invested – through the Fidelity Japan Fund OEIC sub-fund – mainly in Japanese equities, with a bias towards larger businesses.

# ##Fidelity Managed Fund

Invested in a wide range of Fidelity's OEIC (Open Ended Investment Company) sub-funds which cover markets throughout the world.

#### #Fidelity South-east Asia Fund

Invested – through the Fidelity South-east Asia Fund OEIC sub-fund – in shares of companies throughout the Pacific basin excluding Japan, with a bias towards larger businesses.

## #Fidelity Special Situations Fund

Invested – through the Fidelity Special Situations Fund OEIC sub-fund – in mainly UK equities, with a bias towards medium-sized and smaller companies.

# #Fidelity UK Growth Fund

Invested – through the Fidelity UK Growth Fund OEIC sub-fund – mainly in UK equities, with a bias towards larger and medium-sized companies.

#### ##Gartmore Managed Fund

Invested - through various unit trusts and collective investment schemes - in a portfolio of UK and overseas equities, fixed interest securities such as Government and corporate bonds and, where appropriate, cash deposits.

# #INVESCO Perpetual Corporate Bond Fund

Invested – through the INVESCO Perpetual Corporate Bond Fund Unit Trust – mainly in fixed interest securities.

# #INVESCO Perpetual European Growth Fund

Invested – through the INVESCO Perpetual European Growth Fund Unit Trust – in European equities excluding the UK.

#### #INVESCO Perpetual European Smaller Companies Fund

Invested – through the INVESCO Perpetual European Smaller Companies Fund Unit Trust – in smaller companies in Europe excluding UK.

# #INVESCO Perpetual Global Bond Fund

Invested – through the INVESCO Perpetual Global Bond Fund Unit Trust – mainly in international bonds of differing interest yields and maturities. It may also include debentures, loan stock, and other instruments that the managers consider appropriate.

## #INVESCO Perpetual High Income Fund

Invested – through the INVESCO Perpetual High Income Fund Unit Trust-mainly in high-yielding international securities (equities, convertibles and other fixed-interest stocks).

#### #INVESCO Perpetual Japan Fund

Invested – through the INVESCO Perpetual Japan Fund Unit Trust – mainly in Japanese equities.

#### ##INVESCO Perpetual Balanced Managed Fund

Invested - through various unit trusts and collective investment schemes - in a diversified portfolio of equities and bonds.

## #INVESCO Perpetual UK Key Trends Fund

Invested – through the INVESCO Perpetual UK Key Trends Fund Unit Trust – mainly in equities and equity-related investments which participate in a clearly defined theme. (A theme is a subject or topic relating to a specific area of investment that stands to benefit from changes in society or from economic cycles.)

#### #INVESCO Perpetual US Growth Fund

Invested – through the INVESCO Perpetual US Growth Fund Unit Trust – in US securities.

# ##JPMF (JP Morgan Fleming) Managed Fund

Invested - through various unit trusts - in UK and overseas stocks and shares, and Government bonds and cash.

## #Merrill Lynch American Opportunities Fund

Invested – through the Merrill Lynch American Opportunities Fund Unit Trust – in predominantly smaller US companies. The managers may also invest in Canada and up to 10% in Latin America.

## #Merrill Lynch Emerging Markets Fund

Invested – through the Merrill Lynch Emerging Markets Fund Unit Trust – in the world's emerging economies.

#### #Merrill Lynch European Growth Fund

Invested – through the Merrill Lynch European Growth Fund Unit Trust – mainly in continental European securities. The managers may also invest in fixed-interest securities.

## #Merrill Lynch Global Titans Fund

Invested – through the Merrill Lynch Global Titans Fund Unit Trust – in a portfolio of the world's most successful companies.

#### ##Merrill Lynch Managed Fund

Invested – through the Merrill Lynch Balanced Portfolio Fund Unit Trust – in a global spread of investments, generally with an emphasis on the UK.

## #Merrill Lynch UK Dynamic Fund

Invested - through the Merrill Lynch UK Dynamic Fund - mainly in quoted UK securities.

# #Merrill Lynch UK Smaller Companies Fund

Invested – through the Merrill Lynch UK Smaller Companies Fund – in smaller UK companies.

# #Newton Continental European Fund

Invested – through the Newton Continental European Fund OEIC sub-fund – in European securities.

#### #Newton Higher Income Fund

Invested – through the Newton Higher Income Fund OEIC sub-fund – in securities with the aim of achieving increasing distributions of income from one year to the next, along with long-term capital growth.

#### #Newton Income Fund

Invested – through the Newton Income Fund OEIC sub-fund – mainly in UK equities.

## #Newton International Bond Fund

Invested – through the Newton International Bond Fund OEIC sub-fund – in bonds from around the world.

#### #Newton International Growth Fund

Invested – through the Newton International Growth Fund OEIC sub-fund – in international securities.

## ##Newton Managed Fund

Invested - through various Newton OEIC Funds - in UK and international securities.

## #Newton Oriental Fund

Invested – through the Newton Oriental Fund OEIC sub-fund – in the Asian and Pacific markets excluding Japan.

## #Newton Stockmarket Managed Fund

Invested – through the Newton Stockmarket Managed Fund OEIC sub-fund – in UK, EC, and international securities.

#### #Schroder European Fund

Invested – through the Schroder European Fund Unit Trust – in European equities excluding the UK.

## #Schroder Gilt and Fixed Interest Fund

Invested – through the Schroder Gilt and Fixed Interest Fund Unit Trust – in Sterling-denominated fixed-interest securities.

## #Schroder Medical Discovery Fund

Invested – through the Schroder Medical Discovery Fund Unit Trust – in healthcare, medical services, and related product companies across the world.

#### ##Schroder Managed Fund

Invested – through a range of underlying authorised unit trusts, recognised schemes and collective investment schemes - in UK and overseas equities and fixed income securities.

#### #Schroder Pacific Fund

Invested – through the Schroder Pacific Fund Unit Trust – in companies in the Pacific region, including Asia, but excluding Japan.

## #Schroder Tokyo Fund

Invested – through the Schroder Tokyo Fund Unit Trust – in companies listed on the Japanese stockmarkets.

#Schroder UK Equity Fund Invested in UK equities.

#### #Schroder UK Smaller Companies Fund

Invested – through the Schroder UK Smaller Companies Fund Unit Trust – in smaller companies listed in the UK.

## #Schroder US Smaller Companies Fund

Invested – through the Schroder US Smaller Companies Fund Unit Trust – in companies listed on the US and Canadian stockmarkets.

## #SocGen European Growth Fund

Invested – through the SocGen European Growth Unit Trust – in larger European companies.

## #SocGen Technology Fund

Invested – through the SocGen Technology Unit Trust – in an international portfolio of companies involved in high-technology industries.

# #SocGen UK Growth Fund

Invested – through the SocGen UK Growth Unit Trust – in shares listed on the London Stock Exchange.

## #Threadneedle American Select Growth Fund

Invested – through the Threadneedle American Select Growth Fund OEIC subfund – in a relatively concentrated portfolio of mainly US equities.

# #Threadneedle European Select Growth Fund

Invested – through the Threadneedle European Select Growth Fund OEIC subfund – in a concentrated portfolio of continental European equities.

#### #Threadneedle Global Select Growth Fund

Invested – through the Threadneedle Global Select Growth Fund OEIC sub-fund – in a relatively concentrated portfolio of international equities.

# #Threadneedle UK Corporate Bond Fund

Invested – through the Threadneedle UK Corporate Bond Fund OEIC sub-fund – in fixed-interest investments mainly in the UK and continental Europe.

## #Frank Russell Cautious Portfolio

Invested – through the Scottish Widows Cautious Portfolio OEIC sub-fund – primarily in bonds, while maintaining a low exposure in equities, across a number of geographic areas.

#### #Frank Russell Balanced Portfolio

Invested – through the Scottish Widows Balanced Portfolio OEIC sub-fund – in a balance of bonds and equities, across a number of geographic.

#Frank Russell Progress Portfolio

Invested – through the Scottish Widows Progressive Portfolio OEIC sub-fund – primarily in equities, while maintaining a moderate exposure to bonds, across a number of geographic areas.

# Frank Russell Opportunities Portfolio

Invested – through the Scottish Widows Opportunities Portfolio OEIC sub-fund – primarily in equities, while maintaining a low exposure in bonds, across a number of geographic areas.

All internal funds are reassured with Scottish Widows Unit Funds Limited, a wholly-owned subsidiary company of Scottish Widows.

- (j) The contract includes the following features (to be read in conjunction with (2)(i) below where an asterisk is shown):-
  - (A) An option to switch the whole or part of any property-linked investment to with-profits on a bid-to-bid basis at any time up to 10 years before the maturity date, or to switch such an investment to one or more of the other property-linked funds on that basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
  - (B) (\*) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds on a bid-to-bid basis at any time up to 10 years before the maturity date. A charge as described in (f) above may be levied.
  - (C) (\*) An option to surrender the contract at any time, subject to possible deferment as in (A) above.
- (k) The contract was not open to new business in the year to the valuation date, other than for increments to existing policies.
- (I) The following rate of charges was increased in the year to the valuation date:

The monthly fee was increased by approximately 2.5%

(2)(i) Scottish Widows may apply, at its discretion, a market-value reduction (MVR) to the value of with-profits units when they are surrendered in certain circumstances. These circumstances are marked (\*) in (1)(j) above. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. Different reductions may apply to units allocated in different periods. Scottish Widows has applied market-level reductions throughout 2002, with the reductions varying over the year. At the end of the year, the reductions ranged from 0% to 23% of the face value of units.

However, no such reduction will apply on death or on the maturity date.

(ii) Not applicable.

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- (iii) There are circumstances in which a market-value reduction is guaranteed not to apply. There are no other guaranteed investment returns and no guaranteed bonus rates.
- (iv) There are no guaranteed surrender values.
- (v) See (1)(j) above.

# (1)(a) Regular Savings Plan

- (b) As House Purchase Savings Plan
- (c) Level premiums, payable monthly or yearly.
- (d) An endowment assurance providing the following benefits:-
  - At maturity, a cash sum equal to the bid value of units (plus terminal bonus, if any, for with-profits units).
  - On death, a cash sum of the greater of the bid value of units (plus terminal bonus, if any, for with-profits units) and the sum assured. On payment of this benefit the contract is cancelled. The contract can be written on a single-life or joint-life seconddeath basis.
  - Some contracts include critical-illness cover. Under such contracts, on diagnosis of
    one of a set of specified illnesses the greater of the bid value of units (plus terminal
    bonus, if any, for with-profits units) and the sum assured will be paid. On payment of
    this benefit the contract is cancelled.
  - Some contracts include waiver-of-premium benefit which basically ensures
    continuation of premiums until age 60 (or earlier maturity of the policy) while the life
    assured is unable, through illness or injury, to follow his or her normal occupation. For
    a joint-life contract this cover can only be effected on one life.

## (e)-(h): As House Purchase Savings Plan

(i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the internal linked funds available to the House Purchase Savings Plan plus the following internal property-linked assurance fund:

Hargreaves Lansdown (HL) Ultimate Managed Fund Invested – through the Hargreaves Lansdown Ultimate Trust – in a number of unit trusts and OEIC sub-funds, e.g. Aberdeen Fixed Interest, Investec European, Schroder Toyko, Scottish Widows All Share Tracker.

- (j) The contract includes the following features (to be read in conjunction with 2(i) below where an asterisk is shown):-
  - (A) As House Purchase Savings Plan
  - (B) (\*) As House Purchase Savings Plan
  - (C) (\*) As House Purchase Savings Plan
  - (D) (\*) An option to take regular withdrawals, in return for the cancellation of the allocation of units at their bid prices (plus any terminal bonus in the case of withprofits units).
- (k) The contract was open to new business in the year to the valuation date.
- (I) As House Purchase Savings Plan
- (2)(i) Scottish Widows may apply, at its discretion, a market-value reduction (MVR) to the value of with-profits units when they are surrendered in certain circumstances. These circumstances are marked (\*) in (1)(j) above. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. Different reductions may apply to units allocated in different periods. Scottish Widows has applied market-level reductions throughout 2002,

with the reductions varying over the year. At the end of the year, the reductions ranged from 0% to 23% of the face value of units.

However, no such reductions will apply on death or on the maturity date.

- (ii)-(iv) As House Purchase Savings Plan
- (v) See (1)(j) above.

## (1)(a) Lifetime Protection Plan

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - · life assurance and general annuity business,
  - · direct-written business,
  - · either or both of with-profits and non-profit policies,
  - · whole life assurance.
- (c) Level premiums, payable monthly or yearly.
- (d) A whole-life assurance providing the following benefits:-
  - On death, a cash sum of the greater of the bid value of units (plus terminal bonus, if
    any, for with-profits units) and the sum assured. On payment of this benefit the
    contract is cancelled. The contract can be written on a single-life or joint-life seconddeath basis.
  - Some contracts include critical-illness cover. Under such contracts, on diagnosis of
    one of a set of specified illnesses the greater of the bid value of units (plus terminal
    bonus, if any, for with-profits units) and the sum assured will be paid. On payment of
    this benefit the contract is cancelled.
  - Some contracts include waiver-of-premium benefit which basically ensures
    continuation of premiums until age 60 while the life assured is unable, through illness
    or injury, to follow his or her normal occupation. For a joint-life contract this cover
    can only be effected on one life.
- (e) (i): As House Purchase Savings Plan.
- (j) The contract includes the following features (to be read in conjunction with 2(i) below where an asterisk is shown):-
  - (A) An option to switch the whole or part of any property-linked investment to withprofits on a bid-to-bid basis at any time up the 80th birthday of the life assured, or
    to switch such an investment to one or more of the other property-linked funds on
    that basis at any time. Scottish Widows may defer switches from funds with direct
    or indirect investments in real property by up to six months, and may defer other
    switches by up to one month. A charge as described in (f) above may be levied.
  - (B) (\*) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds on a bid-to-bid basis at any time up to the 80th birthday of the life assured. A charge as described in (f) above may be levied.
  - (C) (\*) As House Purchase Savings Plan.
  - (D) (\*) An option to take regular withdrawals, in return for the cancellation of the allocation of units at their bid prices (plus any terminal bonus in the case of withprofits units).

- (k) The contract was not open to new business in the year to the valuation date, except for the exercise of options in certain existing policies.
- (I) As House Purchase Savings Plan.
- (2) (i) Scottish Widows may apply, at its discretion, a market-value reduction (MVR) to the value of with-profits units when they are surrendered in certain circumstances. These circumstances are marked (\*) in (1)(j) above. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. Different reductions may apply to units allocated in different periods. Scottish Widows has applied market-level reductions throughout 2002, with the reductions varying over the year. At the end of the year, the reductions ranged from 0% to 23% of the face value of units.

However, no such adjustment will apply on death.

- (ii)-(iv) As House Purchase Savings Plan
- (v) See (1)(j) above.

# (1)(a) Flexible Options Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - either or both of with-profits and non-profit policies,
  - whole life assurance.
- (c) Single premium. Additional single premiums may be paid.
- (d) A single-premium whole life assurance. The death benefit is 101% of the bid-price value of units (plus terminal bonus, if any, for with-profits units).
  - On payment of this benefit the contract is cancelled. The contract can be written on a single-life or joint-life last-death basis.
- (e) No guarantees of investment return are provided under the property-linked part of these contracts.
- (f) A percentage of each premium is invested in units. Ordinary units are allocated at bid price (equal to offer price).

An initial charge is taken by cancellation of 1/24% of units each month (depending on the percentage of premiums invested in units) for the first five years.

A management charge is taken from the property-linked funds other than externally-managed funds (see (i)) at the rate of 0.75% a year of the value of the fund.

For externally-managed funds the Scottish Widows management charge still applies, (see (i)). There are also the external managers' management charges plus any additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges deducted from the funds (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 1.167% to 2.237%.

A further charge (additional to the above charges) is taken by cancellation of 1/48% of units each month (0.25% a year).

A charge may be made for each switch between investment funds after the first 12 in each policy year.

The amount of a premium invested can sometimes exceed the amount of the premium. The excess is expected to be more than covered by the other charges. On early surrender it is covered by the surrender charge mentioned in (h) below.

(g) Any increase in the Scottish Widows management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

The charge for switching between funds is limited to 1% of the amount switched.

- (h) The amount of the surrender value is equal to the value of the units whose allocation is being cancelled subject to a percentage charge on surrender (other than certain regular withdrawals) in the first five years of the policy. This is 10% in the first year, 8% in the second year, and so on to 2% in the fifth year (less than this if the monthly rate of initial charge (see (f)) is less than 1/24%.). Terminal bonus and/or a market-value-reduction (see (2) below) may apply to any with-profits units allocated to the contract.
- (i) As Regular Savings Plan, except that the International Equity Tracker Fund is not available.
- (j) The contract includes the following features:-
  - (A) An option to switch the whole or part of any property-linked investment to either or both of the with-profits funds (see 2 (i) below), or to one or more of the other property-linked funds at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
  - (B) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds at any time. A switch from or to a with-profits fund cannot be reversed within 12 months. A charge as described in (f) above may be levied.
  - (C) An option to pay additional single premiums at any time.
  - (D) An option to surrender the contract at any time in whole or in part, subject to possible deferment as in (A) above.
  - (E) An option to take regular withdrawals, in return for the cancellation of the allocation of units at their bid prices.
- (k) The contract was open to new business in the year to the valuation date.
- (1) There have been no increases in the rates of charges since the product was launched in July 2002.
- (2)(i) There is a choice of two with-profits funds for the contract: With-Profits Growth and With-Profits Income. They are not available to any other contracts. The information is this paragraph (2) applies to each of these funds unless otherwise indicated. For further information on these funds see paragraph 14 below. Scottish Widows may apply, at its discretion, a market-value reduction to the value of units when they are surrendered in certain circumstances. These circumstances are given in (v)(A) (B) and (D) below. The reduction is likely to be applied in these circumstances if the face value (together with any final bonus) of units exceeds the value of the underlying assets. However, no such reduction will apply on death.

No such reduction has applied since this product was launched in July 2002.

On surrender during the first 5 years of the policy, a percentage charge can be applied; as described in (1) (h) above.

- (ii) Not applicable.
- (iii) There are circumstances in which a market-value reduction is guaranteed not to apply There are no other guaranteed investment returns and no guaranteed bonus rates.
- (iv) There is a guarantee that neither of the adjustments mentioned in (i) above will apply in certain circumstances (see option (B) in (v) below). Otherwise there are no guarantees of surrender values.
- (v) The following options are available:
  - (A) to surrender some or all of the units at their bid price (increased by any terminal bonus and reduced by any reduction or charge as described in (i) above) at any time.
  - (B) to take regular "fixed" withdrawals from the plan (from either of the with-profits funds) up to specified limits. Market-level reductions as described in (1) above can also apply unless either
    - the withdrawals were chosen at the outset of the bond and started or will start in the following 12 months, or
    - it is agreed at the start of the withdrawal that such reductions will not apply to withdrawals of that amount.
  - (C) to take regular withdrawals from the With-Profits Income Fund equal to the value of bonus units added each month. Market-value reductions will not apply to such withdrawals.
  - (D) to take the option referred to in 1 (j) (B) above for certain policies. For this purpose with-profits units are valued at their bid price (increased by any terminal bonus and reduced by any reduction as described in (i) above).

## (1)(a) Flexible Investment Bond

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - · life assurance and general annuity business,
  - direct-written business,
  - · either or both of with-profits and non-profit policies,
  - · whole life assurance.
- (c) Single premium. Additional single premiums may be paid.
- (d) A single-premium whole life assurance. The death benefit is 101% of the bid-price value of units (plus terminal bonus, if any, for with-profits units).
  - On payment of this benefit the contract is cancelled. The contract can be written on a single-life or joint-life last-death basis.
- (e) No guarantees of investment return are provided under the property-linked part of these contracts.
- (f) A percentage of each premium is invested in units. Ordinary units are allocated at bid price (equal to offer price).

An initial charge is taken by deduction from units each month at the rate of 1/12% of the single premium for the first five years.

A management charge is taken from the property-linked funds other than externally-managed funds (see (i)) at the rate of 0.75% a year of the value of the fund.

For externally-managed funds the Scottish Widows management charge still applies, but is reduced to 0.6% a year for those funds marked ## (see (i)). There are also the external managers' management charges plus any additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 0.92% to 1.99%.

A charge may be made for each switch between investment funds after the first 4 in each policy year.

The amount of a premium invested, after allowing for the difference between the offer and bid prices of units, can sometimes slightly exceed the amount of the premium. The excess, which occurs only when an intermediary chooses to receive reduced commission, is expected to be more than covered by the other charges. On early surrender it is covered by the surrender charge mentioned in (h) below.

(g) Any increase in the Scottish Widows management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

The charge for switching between funds is limited to 1% of the amount switched.

- (h) The amount of the surrender value is equal to the value of the units whose allocation is being cancelled subject to a percentage charge on surrender (other than certain regular withdrawals) in the first five years of the policy. This is no more than 7.5% in the first year, 6% in the second year, and so on to 1.5% in the fifth year. Terminal bonus and/or a market-value-reduction (see (2) below) may apply to any with-profits units allocated to the contract.
- (i) As Regular Savings Plan.
- (j) The contract includes the following features:-
  - (A) An option to switch the whole or part of any property-linked investment to one or more of the other property-linked funds or the with-profits fund (see (2) (i) below) at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied. (An option to switch the whole or part of any property-linked investments to with-profits was withdrawn on 31 December 2002.)
  - (B) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds at any time. A switch from a with-profits investment cannot be reversed (after 31 December 2002). A charge as described in (f) above may be levied.
  - (C) An option to pay additional single premiums at any time (the with-profits fund closed to increments on 31 December 2002)
  - (D) An option to surrender the contract at any time in whole or in part, subject to possible deferment as in (A) above.

- (E) An option to take regular withdrawals, in return for the cancellation of the allocation of units at their bid prices.
- (k) The contract was closed to new business except increments on existing policies on 22 September 2002.
- (I) No rates of charges were increased in the year to the valuation date.
- (2)(i) Scottish Widows may apply, at its discretion, a market-value reduction to the value of units when they are surrendered in certain circumstances. These circumstances are given in (v)(A) and (v) (C) below. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. However, no such reduction will apply on death. Scottish Widows has applied market-level reductions throughout 2002, with the reductions varying over the year. At the end of the year, the reductions ranged from 0% to 21% of the face value of units.

On surrender during the first 5 years of the policy, a percentage charge can be applied as described in (1) (h) above..

- (ii) Not applicable.
- (iii) There are circumstances in which a market-value reduction is guaranteed not to apply.

  There are no other guaranteed investment returns and no guaranteed bonus rates.
- (iv) There is a guarantee that neither of the adjustments mentioned in (i) above will apply in certain circumstances (see option (B) in (v) below). Otherwise there are no guarantees of surrender values.
- (v) The following options are available:
  - (A) to surrender some or all of the units at their bid price (increased by any terminal bonus and reduced by any reduction or charge as described in (i) above) at any time.
  - (B) to take regular withdrawals from the plan up to specified limits. Units are valued for this at their bid price (plus any terminal bonus).
  - (C) to take the option referred to in 1 (j) (B) above for certain policies. For this purpose with-profits units are valued at their bid price (increased by any terminal bonus and reduced by any reduction as described in (i) above).

# (1)(a) Investment Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - whole life assurance.
- (c) Single premium. Additional single premiums may be paid
- (d) A single-premium whole life assurance. The death benefit is 101% of the bid-price value of units.
  - On payment of this benefit the contract is cancelled. The contract can be written on a single-life or joint-life last-death basis.
- (e) No guarantees of investment return are provided under these contracts.

(f) A percentage of each premium is invested in units. Ordinary units are allocated at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the property-linked funds other than externally-managed funds (see (i)) at the rate of 0.75% a year of the value of the fund.

For externally-managed funds the Scottish Widows management charge still applies, but is reduced to 0.6% a year for those funds marked ## (see (i)). There are also the external manager's management charge plus additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 0.92% to 1.99%.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a premium invested, after allowing for the difference between the offer and bid prices of units, can sometimes slightly exceed the amount of the premium. The excess, which occurs only when an intermediary chooses to receive reduced commission, is expected to be more than covered by the other charges. On early surrender it is covered by the surrender charge mentioned in (h) below.

(g) Any increase in the Scottish Widows management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

The charge for switching between funds is limited to 1% of the amount switched.

(h) The amount of the surrender value is equal to the value of the units whose allocation is being cancelled. For this purpose units are valued at their bid prices.

On complete or partial surrender in the early years of units bought by a premium of £100,000 or more, a charge is made.

- (i) As House Purchase Savings Plan.
- (j) The contract includes the following features:-
  - (A) An option to switch the whole or part of any holding of units in a property-linked investment to another such fund on a bid-to-bid basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
  - (B) An option to pay additional single premiums at any time.
  - (C) An option to surrender the contract at any time in whole or in part, subject to possible deferment as in (A) above.
  - (D) (\*) An option to take regular withdrawals, in return for the cancellation of the allocation of units at their bid prices.
- (k) The contract was not open to new business in the year to the valuation date, other than for increments to existing policies.
- (I) No rates of charges were increased in the year to the valuation date.

# (1)(a) Capital Investment Bond

## (b)-(c) As Investment Bond

(d) A single-premium whole life assurance. The death benefit is a multiple of the bid-price value of units. For policies issued, and single premiums paid under older policies, after 14 September 1987 the multiple is 1.01 for all ages. Otherwise it is in accordance with a scale that reduces non-linearly from 3.00 at age 30 to 1.01 at age 75.

On payment of this benefit the contract is cancelled. The contract can be written on a single-life or joint-life last-death basis.

- (e) As Investment Bond
- (f) As Investment Bond, except that these contracts do not have access to externally managed funds.
- (g) Under policies taken out in July 1995 or later: as Investment Bond.
- (h) As Investment Bond

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(i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked assurance funds:

Mixed Fund UK Equity Fund Property Fund International Fund Fixed-Interest Fund Indexed-Stock Fund Cash Fund

For details of these funds see the entry for House Purchase Savings Plan.

- (i) As Investment Bond
- (k) The contract was not open to new business in the year to the valuation date, other than for increments to existing policies.
- (l) None of the rates of charge generally applied to the contracts was increased during the report period.

# (1) (a) Guaranteed Stock Market Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - endowment assurance.
- (c) Single premium.
- (d) A linked single-premium bond with a term of 6 years.

There are two versions – Capped and Participation.
On maturity the bondholder will receive the greater of:

(a) the enhanced investment (the original premium increased by any early

investment bonus), and

(b) the Amount Invested increased by a percentage of the Index Growth.

The Amount Invested is 94% of the enhanced investment.

The percentage of the Index Growth is 100% for the Capped version and varies between 70% and 80% for the Participation version.

The Index Growth is the percentage by which the average close of business FTSE 100 Index over the 12 months prior to maturity exceeds the FTSE 100 Index at commencement.

The Capped version of the Bond limits the percentage of the Index Growth to 55%.

On death the amount payable is guaranteed to be no less than the enhanced investment.

- (e) See (d) above for the guarantees of investment return that are provided under these contracts.
- (f) The premiums for these contracts reflect all the costs that Scottish Widows expects to incur in connection with them.
- (g) There are no variable charges.
- (h) The amount of the surrender value is not guaranteed. It will depend on various factors, including the level of the FTSE 100 index and other market conditions.
- (i) The benefits are not determined by reference to any internal linked fund.
- (i) The contract has no other relevant features.
- (k) The contract was not open to new business during the year to the valuation date.
- (I) Not applicable.

## (1) (a) Guaranteed Investment Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - · direct-written business,
  - non-profit policies,
  - endowment assurance.
- (c) Single premium.
- (d) A linked single-premium bond with a term of 6 years.

On maturity the bondholder will receive the greater of:

A - the enhanced investment (the original premium increased by any early investment bonus), and

B - the enhanced investment adjusted by c%, where c is calculated as follows. At the start of the policy term c starts at 0. Each 6 months c is increased or reduced arithmetically by the percentage rise or fall in the FTSE 100 index over that period, with the increase or reduction percentage having a ceiling of x and a floor of -y. For the business written in 2001, x equalled y equalled 7.5%. So in each year c could rise

or fall by up to 15%, and over the 6 year term of the policy c% could vary from -90% to +90%. For the business written in 2002, x equalled y and varied between 7 and 8%. So in each year c could rise or fall by up to 16%, and over the 6 year term of the policy c% could vary from -96% to +96%. On death the amount payable is the greater of the surrender value (see (h) below) and the enhanced investment.

- (e) See (d) above for the guarantees of investment return that are provided under these contracts.
- (f) The premiums for these contracts reflect all the costs that Scottish Widows expects to incur in connection with them.
- (g) There are no variable charges.
- (h) The amount of the surrender value is not guaranteed. It will depend on the level of the FTSE 100 index and other market conditions.
- (i) The benefits are not determined by reference to any internal linked fund.
- (j) The contract has no other relevant features.
- (k) The contract was open to new business on certain dates during the year to the valuation date. It was open for new business at the end of that year.
- (i) Not applicable.

#### (1)(a) Flexible Home Plan

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - · life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - endowment assurance.
- (c) Premiums are payable monthly or yearly. They are either level or increase at the end of each of the first five years by 20% of their initial level.
- (d) A regular-premium endowment assurance, designed to help repay a mortgage.

The death benefit is the greater of a sum assured and the value of the units allocated to the policy on the day following receipt of intimation of death. The sum assured is fixed at the start of the policy, and is at least 75% (a lower percentage for older lives) of the total of the premiums payable.

Some contracts include waiver-of-premium benefit which basically ensures continuation of premiums until age 60 (or earlier maturity of the policy) while the life assured is unable, through illness or injury, to follow his or her normal occupation. For a joint-life contract this cover can only be effected on one life.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in ordinary units at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the funds represented by ordinary units, at the rate of 0.75% a year of the value of the fund.

When a policy has been in force for 15 years, and every 5 years thereafter, additional units

will be allocated to it. The additional units will be equal in value to a percentage of the units already allocated. This percentage will be up to 1% after 15 years, up to 1.5% after 20 years, and up to 2% on later occasions.

There is a monthly fee charged by cancellation of the allocation of units.

The cost of the life cover is determined each month and charged by cancelling the allocation of units.

The cost of any waiver-of-premium benefit is charged by reducing the percentage of the premiums invested in units.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

For certain policies, the amount of future premiums invested may exceed the amount of the premium. The date from which this applies varies by policy so that the benefits provided at maturity would be equal to those provided on 'Lautro' illustrations at sale, if the assumed rate of asset growth were applied.

- (g) The charge for waiver-of-premium benefit cannot be increased, but otherwise there are no specific restrictions on increases in the above charges.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices.
- (i) As Capital Investment Bond.
- (i) The contract includes the following options:-
  - (A) To extend the premium term of the policy without evidence of good health, but not to a date after the 70th birthday, provided that the extension is required as a result of a revision in the terms of the life assured's existing mortgage or because of a new or additional mortgage arranged by the life assured. If the extension is to beyond the 60th birthday the option can only be exercised prior to the 50th birthday. For a joint-life policy these age limits (and the limit in (B) below) are reduced by 5 years and apply to the older life.
  - (B) To increase the sum assured without evidence of health prior to the life assured's 50th birthday provided that the extension is required as a result of a revision in the terms of the life assured's existing mortgage or because of a new or additional mortgage arranged by the life assured. The sum assured is limited to twice the original level of the sum assured.
  - (C) To switch the whole or part of any holding of units in a property-linked investment to another such fund on a bid-to-bid basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
- (k) The contract was not open to new business in the year to the valuation date, other than for increments to existing policies.
- (I) None of the rates of charges applied generally to contracts was increased during the report period.

# (1)(a) Investor Policy - First Series

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - endowment assurance.
- (c) Level premiums, payable monthly.
- (d) A regular-premium endowment assurance. At the maturity date the benefit payable is a cash sum equal to the higher of the value of the units allocated to the policy and a guaranteed minimum amount (see (e) below).

The death benefit is the value of the units allocated to the policy at the date of death plus the total premiums that would have been payable after the date of death for the balance of the term. There is a minimum death benefit, equal to the total premiums payable throughout the full term of the policy, subject to the policy being maintained in full force.

- (e) The amount payable on maturity is guaranteed to be equal to at least the total of the premiums payable, subject to the policy having been maintained in full force.
- (f) A percentage of each premium is invested in first-series units in the Investor Policy Fund. Units are allocated at offer prices of units, which exceed the equivalent bid prices.

No management charge is taken from the part of the fund represented by first-series units.

The amount of a premium invested does not exceed the amount of the premium.

- (g) None of the charges under the policy may be increased.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices. (A deduction would have applied on surrender during the first 15 years of the contract.)
- (i) Benefits may be determined wholly or partly by reference to the value of units in the following internal property-linked fund:

The Investor Policy Fund Invested mainly in UK ordinary shares and non-UK equities, but may include fixed-interest stocks, index-linked stocks and short-term deposits.

- (j) The contract includes the following options:-
  - (A) An option to extend the term of the policy without further payment of premiums, and take the value of the units allocated to the policy at any time during the following five years.
  - (B) To convert the policy to a paid-up policy, the guaranteed minimum maturity value and minimum death benefit being reduced in proportion to the number of premiums paid.
- (k) The contract was not open to new business in the year to the valuation date.
- (l) Not applicable see (g) above.

# (1)(a) Investor Policy - Second Series

- (b) and (c) As Investor Policy First Series.
- (d) A regular-premium endowment assurance. At the maturity date the benefit payable is a cash sum equal to the value of the units allocated to the policy subject to a minimum of any guaranteed minimum amount (see (e) below).

The death benefit is the value of the units allocated to the policy at the date of death plus the total premiums that would have been payable after the date of death for the balance of the term. There is a minimum death benefit, equal to the total premiums payable throughout the full term of the policy, subject to the policy being maintained in full force.

- (e) A guaranteed minimum maturity value applies to policies issued prior to 1 July 1978. It is payable on maturity and is equal to the total of the premiums payable, subject to the policy having been maintained in full force.
- (f) A percentage of each premium is invested in second-series units in the Investor Policy Fund. Units are allocated at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the fund represented by second-series units at the rate of 0.25% a year of the value of the fund.

The amount of a premium invested does not exceed the amount of the premium.

- (g) None of the charges under the policy may be increased.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract subject to a deduction on surrender in the first 25 years of the policy. For this purpose units are valued at their bid prices. The amount of the deduction is approximately 2.5% of the total premiums payable over the balance of the term to the original maturity date, or to the 25th anniversary of the date of entry if earlier, provided that it does not reduce the amount payable to less than 20% of the value of the units allocated to the policy.
- (i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked funds:

The Investor Policy Fund See Investor Policy First Series

The Investor Policy Cash Fund Invested in short-term securities and deposits.

- (i) The contract includes the following options:-
  - (A) An option to extend the term of the policy without further payment of premiums, and take the value of the units allocated to the policy at any time.
  - (B) To convert the policy to a paid-up policy. The number of units allocated to the policy is reduced by the cancellation of an allocation of units equal in value to the amount (if any) of any deduction that would have applied under (h) above if the policy had been surrendered then. For policies issued prior to 1 July 1978 the guaranteed minimum maturity value and minimum death benefit are reduced in proportion to the number of premiums paid. For policies issued on or after that date the minimum death benefit is cancelled.
  - (C) To switch investment between the two investment funds within the 5 years immediately preceding the original maturity date or at any time after that subject to the policy being maintained in full force. There is a charge of at least 0.5% of the value of the units exchanged.

- (k) The contract was not open to new business in the year to the valuation date.
- (1) Not applicable see (g) above.

## (1)(a) Investor Policy - Third Series

- (b) As Investor Policy First Series.
- (c) Level premiums, payable monthly or yearly.
- (d) A regular-premium endowment assurance. At the maturity date the benefit payable is a cash sum equal to the value of the units allocated to the policy.

The death benefit is the value of the units allocated to the policy at the date of death. There is a minimum death benefit, equal to 75% of the total premiums payable throughout the full term of the policy, subject to the policy being maintained in full force.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in third-series units in the Investor Policy Fund. Units are allocated at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the fund represented by third-series units at the rate of 0.75% a year of the value of the fund.

- (g) The percentage of each premium to be invested in units cannot be changed.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract subject to a deduction on surrender in the first 25 years of the policy. For this purpose units are valued at their bid prices. The amount of the deduction is a percentage (5%, 4.25%, 3.75% or 3.5% for policies for terms of 10, 15, 20 or 25 years respectively) of the total premiums payable over the balance of the term to the original maturity date, or to the 25th anniversary of the date of entry if earlier, plus £2.50 for each complete year in the same period. The amount payable is guaranteed to be at least 50% of the value of the units allocated to the policy.
- (i) See Investor Policy Second Series
- (j) The contract includes the following options:-
  - (A) See Investor Policy Second Series
  - (B) To convert the policy to a paid-up policy. The number of units allocated to the policy is reduced by the cancellation of an allocation of units equal in value to the amount (if any) of any deduction that would have applied under (h) above if the policy had been surrendered then. The minimum death benefit is cancelled.
  - (C) See Investor Policy Second Series
- (k) The contract was not open to new business in the year to the valuation date.
- (I) None of the rates of charges applied generally to contracts was increased during the report period.

## (1)(a) Investor Plan Ten

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - endowment assurance.
- (c) Level premiums, payable monthly or yearly.
- (d) A regular-premium endowment assurance. At the maturity date the benefit payable is a cash sum equal to the value of the units allocated to the policy.

The death benefit is the value of the units allocated to the policy at the date of death plus 75% of the total premiums that would have been payable after the date of death for the balance of the term. There is a minimum death benefit, equal to 75% of the total premiums payable throughout the full term of the policy, subject to the policy being maintained in full force.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in second-series units in the Investor Policy Fund. Units are allocated at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the fund represented by second-series units at the rate of 0.25% a year of the value of the fund.

- (g) None of the charges under the policy may be increased.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices.
- (i) As Investor Policy Second Series.
- (j) The contract includes the following options:-
  - (A) An option to extend the term of the policy for 10 years and one month with or without further payment of premiums. If premiums are continued, the same options are available at the new maturity date.
  - (B) To extend the policy as a whole-life policy, with a nominal premium, while making regular withdrawals by cancelling the allocation of units.
  - (C) To convert the policy to a paid-up policy. The minimum death benefit is cancelled.
  - (D) To switch investment between the two investment funds, subject to a charge of at least 0.5% of the value of the units exchanged.
- (k) The contract was not open to new business in the year to the valuation date.
- (I) Not applicable see (g) above.

## (1)(a) Maximum Growth Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - · direct-written business,
  - non-profit policies,
  - whole life assurance.
- (c) Level premiums, payable monthly or yearly.
- (d) A regular-premium whole life policy with regular premiums limited to not less than 5 and not more than 10 years.

The death benefit is 101% of the value of the units allocated to the policy at the date of death or, if death takes place within the premium-paying term, the total premiums paid if greater.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in ordinary units at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.75% a year of the value of the fund.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

- (g) There are no specific restrictions on increases in the above charges.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices. This value is reduced by a charge of between 4.5% and 5.5% of the premiums, if any, that remain to be paid during the original premium-paying term.
- (i) As Capital Investment Bond.
- (j) The contract includes the following options:-
  - (A) An option to extend the premium term of the policy by at least 5 years and no more than the original premium term. The allocation percentage is guaranteed for the first such extension.
  - (B) To convert the policy to a paid-up policy. The number of units allocated to the policy is reduced by the cancellation of an allocation of units equal in value to the amount (if any) of any deduction that would have applied under (h) above if the policy had been surrendered then. The minimum death benefit is cancelled.
  - (C) To make regular withdrawals, subject to the policy being made paid-up.
  - (D) An option to switch the whole or part of any holding of units in a property-linked investment to another such fund on a bid-to-bid basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.

- (k) The contract was not open to new business in the year to the valuation date.
- (I) None of the rates of charges applied generally to contracts was increased during the report period.

# (1)(a) Maximum Investment Bond (WL) / Privilege Extension Plan (IO)

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - whole life assurance.
- (c) Level premiums, payable monthly or yearly. A single premium may be payable at the start of Privilege Extension Plan (IO).
- (d) A whole life assurance.

The Maximum Investment Bond (WL) has regular premiums for between 10 and 25 years, although for policies issued from 1 July 1988 the premium term was always 25 years. The death benefit is the value of the units allocated to the policy at the date of receipt of intimation of death, subject to a minimum death benefit of 75% of the total premiums payable or to age 75 if earlier.

The Privilege Extension Plan (IO) has a single premium followed by nominal regular premiums. The death benefit is the value of the units allocated to the policy at the date of receipt of intimation of death, subject to a minimum death benefit of 75% of the total premiums payable to age 75.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in ordinary units at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.75% a year of the value of the fund.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

- (g) The percentage of each premium to be invested in units cannot be changed.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices. This value is reduced by a charge of between 4.5% and 7.5% of the premiums, if any, that remain to be paid during the first 10 years of the policy. However the surrender value will always be at least 60% of the value of the units.
- (i) As Capital Investment Bond.
- (j) The contract includes the following options:-
  - (A) For Maximum Investment Bonds:
    - (i) To extend the premium term by at least 10 years but no more than the original premium term. The minimum death benefit is reduced to the

minimum compatible with a 'qualifying' policy.

- (ii) To convert the policy to a paid-up policy. The number of units allocated to the policy is reduced by the cancellation of an allocation of units equal in value to the amount (if any) of any deduction that would have applied under (h) above if the policy had been surrendered then. The minimum death benefit is cancelled.
- (B) To make regular withdrawals, subject to the policy not having been made paid-up and to at least ten years having elapsed since the start of the policy or any subsequent extension, and to the withdrawals starting no later than an option date shown on the policy. This option does not apply to policies issued after 24 February 1988.
- (C) To switch the whole or part of any holding of units in a property-linked investment to another such fund on a bid-to-bid basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
- (k) The Maximum Investment Bond (WL) was not open to new business in the year to the valuation date. The Privilege Extension Plan (IO) was not added to any policy during that year, but it can be exercised as an option under any policy to which it is already attached.
- (I) None of the rates of charges applied generally to contracts was increased during the report period.

## (1)(a) Maximum Investment Bond (EA) / Privilege Extension Plan (DO/RIO)

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - life assurance and general annuity business,
  - direct-written business,
  - non-profit policies,
  - endowment assurance.
- (c) Level premiums, payable monthly or yearly. A single premium may be payable at the start of Privilege Extension Plan (DO/RIO).
- (d) A ten-year endowment assurance.

The Maximum Investment Bond (EA) has regular premiums. The death benefit is the value of the units allocated to the policy at the date of receipt of intimation of death, subject to a minimum death benefit of 75% (reducing by 2% for each year by which entry age exceeds 56 next birthday) of the total premiums payable.

The Privilege Extension Plan (DO/RIO) has a single premium with or without regular premiums. The death benefit is the value of the units allocated to the policy at the date of receipt of intimation of death, subject to a minimum death benefit of the minimum compatible with a 'qualifying' policy.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in ordinary units at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.75% a year of the value of the fund.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a premium invested does not exceed the amount of the premium.

- (g) The percentage of each premium to be invested in units cannot be changed.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices. This value is reduced by a charge of 4.5% of the premiums that remain to be paid during the first 10 years of the policy. However the surrender value will always be at least 60% of the value of the units.
- (i) As Capital Investment Bond.
- (j) The contract includes the following options:-
  - (A) For Maximum Investment Bonds, to extend the term of the policy as an endowment assurance with or without premiums continuing or as a whole-life assurance with a nominal regular premium, subject to option (B) not having been exercised.
  - (B) To convert the policy to a paid-up policy. The number of units allocated to the policy is reduced by the cancellation of an allocation of units equal in value to the amount (if any) of any deduction that would have applied under (h) above if the policy had been surrendered then. The minimum death benefit (if any) is cancelled.
  - (C) For Maximum Investment Bonds, and Privilege Extension Plans with regular premiums, to take from the maturity date, or from the end of the extension period, regular or irregular withdrawals, subject to the policy not having been made paid-up and to the reduction of the premiums to a nominal amount. This option does not apply to policies issued after 24 February 1988.
  - (D) To switch the whole or part of any holding of units in a property-linked investment to another such fund on a bid-to-bid basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
- (k) The Maximum Investment Bond (EA) was not open to new business in the year to the valuation date. The Privilege Extension Plan (DO/RIO) was not added to any policy during that year, but it can be exercised as an option under any policy to which it is already attached.
- (I) None of the rates of charges applied generally to contracts was increased during the report period.

## (1)(a) Individual Unitised Pensions

This is a range of contracts, the principal contracts in the range being:-

Personal pension for the employed Personal pension for the self-employed Free-standing AVC Executive pension AVC

See also the separate entries for Phased Retirement and Income Drawdown policies.

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - · pension business,
  - direct-written business,
  - either or both of with-profits and non-profit policies,
  - deferred annuity.

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- (c) Premiums may be single premiums or regular premiums. Regular premiums are payable monthly or yearly.
- (d) Deferred annuity contracts providing the following benefits:-
  - On entry on pension at the retirement age specified at the outset, a cash sum equal to
    the bid value of units (plus terminal bonus, if any, for with-profits units). This value is
    available to purchase annuity benefits from Scottish Widows using its then (not
    guaranteed) current annuity rates or from another insurer.
  - On death before entry on pension, a cash sum of the greater of the bid value of units (plus terminal bonus, if any, for with-profits units) and any 'integrated' sum assured under the contract. Additional life cover (payable on death in addition to the above cash sum) may also be present, either combined with the deferred annuity contract or as a separate contract.
  - Some regular-premium personal pension contracts include waiver-of-premium benefit
    which basically ensures continuation of regular premiums until age 60 (or earlier entry
    on pension under the policy) while the life assured is unable, through illness or injury,
    to follow his or her normal occupation. There is an option for benefit to pay for
    premiums increasing in line with national average earnings during disability.
- (e) No guarantees of investment return are provided under the property-linked part of these contracts.
- (f) A percentage of each premium is invested in ordinary units. For policies other than personal pension policies, units are allocated at offer prices of units, which exceed the equivalent bid prices. For personal pension policies they are now allocated at bid prices (see below).

For most policies there is a monthly fee charged by cancellation of the allocation of units.

The cost of any integrated life cover (the excess of the cover over the value of units) and any waiver-of-premium cover is determined each month and charged by cancelling the allocation of units. The cost of any additional life cover is charged by additional premiums.

For some policies renewal commission is calculated on the basis of the amount of the fund from time to time and is charged for by cancellation of the allocation of units.

Some policies are eligible for a 'loyalty bonus' which reduces the overall charges. The amount of the 'loyalty bonus' is broadly equivalent to the annual management charge and applies to units once these have been held for 15 or more complete calendar years.

For ordinary units in property-linked funds other than externally-managed funds (see (i)) there is a management charge, taken from those funds, at the rate of 0.875% a year of the value of the fund.

For externally-managed funds the Scottish Widows management charge still applies, but is reduced to 0.725% a year for those funds marked ## in (i) below. There are also the external managers' management charges plus any additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 1.045% to 2.165%.

The following changes, for Personal Pension policies, were introduced from 4 June 2001 to bring charges for all such policies broadly within 'stakeholder' levels overall (while ensuring policyholders are no worse off after the changes):

- (i) Units are allocated at bid prices.
- (ii) For regular contributions at the current level, the allocation rate is changed to 100%. However, where the allocation rate less the bid/offer spread was above 100%, the current allocation was only reduced by the bid/offer spread.
- (iii) The monthly fee is capped at a maximum of 0.125% p.a. of the fund value by the advance allocation of bonus units (the form that the 'loyalty bonus' takes for such policies) equal in value to the difference.
- (iv) The allocation of bonus units after 15 years will be reduced by any issued in advance.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a regular premium invested, after allowing (where relevant) for the difference between the offer and bid prices of units, can sometimes slightly exceed the amount of the premium. The excess is expected to be more than covered by the other charges.

(g) The percentage of each regular premium to be invested in units cannot be reduced below the level set for that premium when the current amount of premium was established.

Any increase in the monthly fee is limited to approximately any increase in national average earnings since the time of the last increase in the scale from which the fee was derived.

Any increase in the charges for life cover and waiver-of-premium benefit is limited to any increase that Scottish Widows' Appointed Actuary considers to be appropriate to take account of Scottish Widows' actual or expected claims experience.

Any increase in the Scottish Widows management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

The charge for switching between funds is limited to 1% of the amount switched under policies issued after 30 June 1995.

- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices, but terminal bonus and/or a market-value reduction (see (2) below) may apply to any with-profits units allocated to the contract.
- (i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked pension funds (externally-managed funds are marked # or ##):

#### Mixed Fund

Invested in a balanced portfolio of UK and overseas shares, fixed-interest and index-linked stocks, property and, where appropriate, cash deposits. Some of these investments are held through other internal property-linked funds.

## UK Equity Fund

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Invested principally in a spread of UK ordinary shares, but may include a proportion of overseas equities.

## Property Fund

Invested in high-quality freehold and long-leasehold commercial and industrial properties. Part of the fund can be held in short-term cash deposits.

#### International Fund

Invested mainly overseas, but may include fixed-interest stocks and shares of some UK-based companies with international interests.

## Fixed-Interest Fund

Invested in British Government securities and other UK fixed-interest stocks and may also include overseas fixed-interest stocks. Part of the fund may be held in short-term deposits.

#### Indexed-Stock Fund

Invested mainly in British Government index-linked securities and other similar stocks.

## **Building Society Fund**

Invested mainly in a range of higher-rate Building Society deposit accounts. Part of the fund may be held in other types of short-term deposit.

## SafetyPlus Fund

Invested solely in the Scottish Widows SafetyPlus OEIC sub-fund - which invests mainly in the shares of leading UK companies. Derivatives are used to provide protection against major falls in the UK stock market.

#### UK Equity Index Fund

Invested - through the Scottish Widows UK Tracker OEIC sub-fund- in the shares of leading UK companies. This fund aims to track the performance of the UK equity market, currently as represented by the Financial Times Stock Exchange 100 Share Index.

#### Consensus Mixed Fund

Invested - mainly through various Scottish Widows index-tracking OEIC subfund, but also through the Pension Cash Fund - in a diversified portfolio of UK and overseas shares and government bonds, and cash. The fund's asset allocation is based on the average allocation of the funds covered by a quarterly survey of UK pooled pension funds.

#### European Fund

Invested - through the Scottish Widows European Select Growth OEIC sub-fund - in any economic sector in Continental Europe, mainly in shares.

#### North American Fund

Invested - through the Scottish Widows American Select Growth OEIC sub-fund - in companies based in the United States and Canada.

#### Japanese Func

Invested - through the Scottish Widows Japanese Select Growth OEIC sub-fund - primarily invested in Japanese equities.

#### Environmental Fund

Invested solely in the SWUTM Environmental Investor Unit OEIC sub-fund. The fund aims to provide longer term capital growth by investing in companies that demonstrate a positive commitment to the protection and preservation of the natural environment. Investment is mainly in UK equities.

## Global Equity Fund

Invested solely in the SWUTM Global Select Growth OEIC sub-fund. The fund aims to achieve capital growth through investment in any economic sector in any geographical area, including the UK.

#### UK All Share Tracker

Invested mainly in equities, designed to track the FTSE All Share Index.

#### UK Fixed-interest Index Tracker

Invested mainly in gilts, designed to track the FTSE Actuaries UK Gilts All Stocks Index.

## International Equity Tracker Fund

Invested – through the Scottish Widows International Equity Tracker OEIC subfund – in international equities. This fund aims to give growth based on the performance of a number of international equity indices. The proportion of each index is determined with reference to the "Pooled with Property" benchmark published by the Combined Actuarial Performance Services.

#### #Artemis UK Growth Fund

Invested -through the Artemis UK Growth Fund Unit Trust - in UK equities.

#### #Artemis UK Smaller Companies Fund

Invested –through the Artemis UK Smaller Companies Fund Unit Trust – in smaller UK companies

#### #DWS American Growth Fund

Invested – through the DWS American Growth OEIC sub-fund - in US and Canadian equities.

#### **#DWS European Smaller Companies Fund**

Invested – through the DWS European Smaller Companies Fund OEIC sub-fund – in smaller European companies (including UK)

#### **#DWS Japan Growth Fund**

Invested - through the DWS Japan Growth OEIC sub-fund - in Japanese equities.

## #DWS Stockmarket Managed Fund

Invested – through various funds within the DWS range – in all economic sectors and parts of the world.

## **#DWS UK Growth Fund**

Invested – solely through the DWS UK Growth OEIC sub-fund – mainly in UK quoted equities. The managers can invest in recently issued transferable securities that are yet to be traded on the London Stock Exchange. They will only invest in the securities and derivatives markets of the UK.

#Fidelity American Fund Invested – through the Fidelity American Fund OEIC sub-fund – mainly in US equities, with a bias towards larger and medium-sized businesses.

## #Fidelity American Special Situations Fund

Invested – through the Fidelity American Special Situations Fund OEIC sub-fund – in mainly US equities, with a bias towards medium-sized and smaller companies.

# #Fidelity European Fund

Invested – through the Fidelity European Fund OEIC sub-fund – mainly in continental European equities, with a bias towards medium-sized and smaller businesses.

#### #Fidelity International Fund

Invested – through the Fidelity International Fund OEIC sub-fund – in equities from around the globe. There is a bias towards larger companies and at least half of the fund will be invested in the EU.

# #Fidelity Japan Fund

Manage Land

Invested – through the Fidelity Japan Fund OEIC sub-fund – mainly in Japanese equities, with a bias towards larger businesses.

## ##Fidelity Managed Fund

Invested in a wide range of Fidelity's OEIC (Open Ended Investment Company) sub-funds which cover markets throughout the world.

# #Fidelity South-east Asia Fund

Invested – through the Fidelity South-east Asia Fund OEIC sub-fund – in shares of companies throughout the Pacific basin excluding Japan, with a bias towards larger businesses.

## #Fidelity Special Situations Fund

Invested – through the Fidelity Special Situations Fund OEIC sub-fund – in mainly UK equities, with a bias towards medium-sized and smaller companies.

## #Fidelity UK Growth Fund

Invested – through the Fidelity UK Growth Fund OEIC sub-fund – mainly in UK equities, with a bias towards larger and medium-sized companies.

#### ##Gartmore Managed Fund

Invested - through various unit trusts and collective investment schemes - in a portfolio of UK and overseas equities, fixed interest securities such as Government and corporate bonds and, where appropriate, cash deposits.

#### #INVESCO Perpetual Corporate Bond Fund

Invested – through the INVESCO Perpetual Corporate Bond Fund Unit Trust – mainly in fixed interest securities.

## #INVESCO Perpetual European Growth Fund

Invested – through the INVESCO Perpetual European Growth Fund Unit Trust – in European equities excluding the UK.

## #INVESCO Perpetual European Smaller Companies Fund

Invested – through the INVESCO Perpetual European Smaller Companies Fund Unit Trust – in smaller companies in Europe excluding UK.

#### #INVESCO Perpetual Global Bond Fund

Invested – through the INVESCO Perpetual Global Bond Fund Unit Trust – mainly in international bonds of differing interest yields and maturities. It may also include debentures, loan stock, and other instruments that the managers consider appropriate.

## #INVESCO Perpetual High Income Fund

Invested – through the INVESCO Perpetual High Income Fund Unit Trust- mainly in high-yielding international securities (equities, convertibles and other fixed-interest stocks).

## #INVESCO Perpetual Japan Fund

Invested – through the INVESCO Perpetual Japan Fund Unit Trust – mainly in Japanese equities.

# ##INVESCO Perpetual Balanced Managed Fund

Invested - through various unit trusts and collective investment schemes - in a diversified portfolio of equities and bonds.

## #INVESCO Perpetual UK Key Trends Fund

Invested – through the INVESCO Perpetual UK Key Trends Fund Unit Trust – mainly in equities and equity-related investments which participate in a clearly defined theme. (A theme is a subject or topic relating to a specific area of investment that stands to benefit from changes in society or from economic cycles.)

## #INVESCO Perpetual US Growth Fund

Invested – through the INVESCO Perpetual US Growth Fund Unit Trust – in US securities.

# ##JPMF (JP Morgan Fleming) Managed Fund

Invested - through various unit trusts - in UK and overseas stocks and shares, and Government bonds and cash.

## #Merrill Lynch American Opportunities Fund

Invested – through the Merrill Lynch American Opportunities Fund Unit Trust – in predominantly smaller US companies. The managers may also invest in Canada and up to 10% in Latin America.

## #Merrill Lynch Emerging Markets Fund

Invested – through the Merrill Lynch Emerging Markets Fund Unit Trust – in the world's emerging economies.

## #Merrill Lynch European Growth Fund

Invested – through the Merrill Lynch European Growth Fund Unit Trust – mainly in continental European securities. The managers may also invest in fixed-interest securities.

## #Merrill Lynch Global Titans Fund

Invested – through the Merrill Lynch Global Titans Fund Unit Trust – in a portfolio of the world's most successful companies.

## ##Merrill Lynch Managed Fund

Invested – through the Merrill Lynch Balanced Portfolio Fund Unit Trust – in a global spread of investments, generally with an emphasis on the UK.

## #Merrill Lynch UK Dynamic Fund

Invested – through the Merrill Lynch UK Dynamic Fund – mainly in quoted UK securities.

#### #Merrill Lynch UK Smaller Companies Fund

Invested – through the Merrill Lynch UK Smaller Companies Fund – in smaller UK companies.

# #Newton Continental European Fund

Invested – through the Newton Continental European Fund OEIC sub-fund – in European securities.

## #Newton Higher Income Fund

Invested – through the Newton Higher Income Fund OEIC sub-fund – in securities with the aim of achieving increasing distributions of income from one year to the next, along with long-term capital growth.

#### #Newton Income Fund

Invested – through the Newton Income Fund OEIC sub-fund – mainly in UK equities.

## #Newton International Bond Fund

Invested – through the Newton International Bond Fund OEIC sub-fund – in bonds from around the world.

#### #Newton International Growth Fund

Invested – through the Newton International Growth Fund OEIC sub-fund – in international securities.

## ##Newton Managed Fund

Invested – through various Newton OEIC Funds – in UK and international securities.

#### #Newton Oriental Fund

Invested – through the Newton Oriental Fund OEIC sub-fund – in the Asian and Pacific markets excluding Japan.

#### #Newton Stockmarket Managed Fund

Invested – through the Newton Stockmarket Managed Fund OEIC sub-fund – in UK, EC, and international securities.

#### #Schroder European Fund

Invested – through the Schroder European Fund Unit Trust – in European equities excluding the UK.

#### #Schroder Gilt and Fixed Interest Fund

Invested – through the Schroder Gilt and Fixed Interest Fund Unit Trust – in Sterling-denominated fixed-interest securities.

#### #Schroder Medical Discovery Fund

Invested – throughout the Schroder Medical Discovery Fund Unit Trust – in healthcare, medical services, and related product companies across the world.

#### ##Schroder Managed Fund

Invested – through a range of underlying authorised unit trusts, recognised schemes and collective investment schemes - in UK and overseas equities and fixed income securities.

## #Schroder Pacific Fund

Invested – through the Schroder Pacific Fund Unit Trust – in companies in the Pacific region, including Asia, but excluding Japan.

## #Schroder Tokyo Fund

Invested – through the Schroder Tokyo Fund Unit Trust – in companies listed on the Japanese stockmarkets.

# #Schroder UK Equity Fund Invested in UK equities.

## #Schroder UK Smaller Companies Fund

Invested – through the Schroder UK Smaller Companies Fund Unit Trust – in smaller companies listed in the UK.

## **#Schroder US Smaller Companies Fund**

Invested – through the Schroder US Smaller Companies Fund Unit Trust – in companies listed on the US and Canadian stockmarkets.

## #SocGen European Growth Fund

Invested – through the SocGen European Growth Unit Trust – in larger European companies.

# #SocGen Technology Fund

Invested – through the SocGen Technology Unit Trust – in an international portfolio of companies involved in high-technology industries.

#### #SocGen UK Growth Fund

Invested – through the SocGen UK Growth Unit Trust – in shares listed on the London Stock Exchange.

#### #Threadneedle American Select Growth Fund

Invested – through the Threadneedle American Select Growth Fund OEIC subfund – in a relatively concentrated portfolio of mainly US equities.

#### #Threadneedle European Select Growth Fund

Invested – through the Threadneedle European Select Growth Fund OEIC subfund – in a concentrated portfolio of continental European equities.

## #Threadneedle Global Select Growth Fund

Invested – through the Threadneedle Global Select Growth Fund OEIC sub-fund – in a relatively concentrated portfolio of international equities.

## #Threadneedle UK Corporate Bond Fund

Invested – through the Threadneedle UK Corporate Bond Fund OEIC sub-fund ~ in fixed-interest investments mainly in the UK and continental Europe.

#### #Frank Russell Cautious Portfolio

Invested – through the Scottish Widows Cautious Portfolio OEIC sub-fund – primarily in bonds, while maintaining a low exposure in equities, across a number of geographic areas.

#### #Frank Russell Balanced Portfolio

Invested – through the Scottish Widows Balanced Portfolio OEIC sub-fund – in a balance of bonds and equities, across a number of geographic.

## #Frank Russell Progress Portfolio

Invested – through the Scottish Widows Progressive Portfolio OEIC sub-fund – primarily in equities, while maintaining a moderate exposure to bonds, across a number of geographic areas.

# # Frank Russell Opportunities Portfolio

Invested – through the Scottish Widows Opportunities Portfolio OEIC sub-fund – primarily in equities, while maintaining a low exposure in bonds, across a number of geographic areas.

All internal funds are reassured with Scottish Widows Unit Funds Limited, a whollyowned subsidiary company of Scottish Widows.

- (j) The contract includes the following features (to be read in conjunction with (2)(i) below where an asterisk is shown):-
  - (A) An option to switch the whole or part of any property-linked investment to with-profits on a bid-to-bid basis at any time up to three years before the specified pension age, or to switch such an investment to one or more of the other property-linked funds on that basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
  - (B) (\*) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds at any time. A charge as described in (f) above may be levied.
  - (C) An option to pay additional single premiums at any time. The terms relating to them are not guaranteed.
  - (D) An option to increase, reduce or suspend regular premiums at any time before entry on pension. Premium 'holidays' may be taken for up to two years (or such longer period as allowed at the time). A charge may be made if there are more

than two changes in any plan year. Integrated life cover ceases six months after the cessation of regular premiums.

- (E) (\*) An option to enter on pension before the selected pension age, but not before age 50 unless in ill health.
- (F) On attainment of the selected pension age an option to select a new pension age no later than the 75th birthday. Unitised with-profits units must be exchanged for units in one of the other funds if the new selected pension age is not at least three years away.
- (G) (\*) An option to surrender the contract at any time in return for the transfer of its surrender value in accordance with the rules of the scheme governing the policy.
- (k) The Executive Pension and AVC contracts in the range were open to new business in the year to the valuation date. The Personal Pensions and Free-Standing AVC contracts were not open to new business in the year to the valuation date other than for increments to existing policies.
- (1) The following rate of charge was increased in the year to the valuation date:

The monthly fee was increased by approximately 2.5%

(2)(i) Scottish Widows may apply, at its discretion, a market-value reduction to the value of with-profits units when they are surrendered in certain circumstances. These circumstances are marked (\*) in (1)(j) above. The reduction is likely to be applied in these circumstances if the face value (together with any terminal bonus) of units exceeds the value of the underlying assets. Different reductions may apply to units allocated in different periods. Scottish Widows has applied market-level reductions throughout 2002, with the reductions varying over the year. At the end of the year, the reductions ranged from 0% to 25% of the face value of units.

However, no such reduction will apply on death or on the selected pension date.

- (ii) Not applicable.
- (iii) There are circumstances in which a market-value reduction is guaranteed not to apply. There are no other guaranteed investment returns and no guaranteed bonus rates.
- (iv) There are no guaranteed surrender values.
- (v) See (1)(j) above.

## (1)(a) Pensions Solutions

This is a range of contracts, the principal contracts in the range being:-

Personal pension for the employed Personal pension for the self-employed Occupational Money Purchase AVC

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - either or both of with-profits and non-profit policies,
  - deferred annuity.

- (c) As Individual Unitised Pensions.
- (d) As Individual Unitised Pensions.
- (e) No guarantees of investment return are provided under these contracts.
- (f) 100% of each premium is invested in Series 2 units. Units are allocated at the bid price of units.

For Series 2 units in property-linked funds other than externally-managed funds (see (i)) there is an annual management charge taken from those funds at a rate of 1% a year of the value of the fund.

For externally-managed funds a Scottish Widows management charge still applies but is reduced to 0.85% a year for those marked ## in (i) under Individual Unitised Pensions. There are also the external managers' management charges plus any additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 1.17% to 2.29%.

One of the externally-managed funds, the Scottish Widows UBS Managed (UBSM) Unit Linked Fund, is only available to the Lloyds TSB Pension Funds. For it, the Scottish Widows management charge is 1.0% a year of the value of the fund. To the extent not covered by the 1.0% charge, annual management charge made by UBS is charged directly to the Lloyds TSB Pension Trustees.

For some policies, there is an additional regular charge taken by the cancellation of units at a rate set in the policy. For some other policies, overall charges are reduced by the regular addition of bonus units at a rate set in the policy.

The cost of any integrated life cover (the excess of the cover over the value of units) and any waiver-of-premium cover is determined each month and charged by cancelling the allocation of units. The cost of any additional life cover is charged by additional premiums.

A charge may be made for switching between investment funds. However, the first charge in any contract-year is free.

(g) Any increase in the Scottish Widows management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

Any increase in the charges for life cover and waiver-of-premium benefit is limited to any increase that Scottish Widows' Appointed Actuary considers to be appropriate to take account of Scottish Widows' actual or expected claims experience.

The charge for switching between funds is limited to 1% of the amount switched.

- (h) As Individual Unitised Pensions.
- (i) As Individual Unitised Pensions. In addition, the Scottish Widows UBS Managed (UBSM)
  Unit Linked Fund is solely available to the Lloyds TSB Occupational Money Purchase
  Pension Scheme. It is reinsured to SWUF, and through SWUF to UBS Global Asset
  Management Limited, and invested through the UBS Global Asset Management Life
  Managed Fund in a global spread of investments, predominately equities.
- (j) The contract includes the following features (to be read in conjunction with (2)(i) below where an asterisk is shown):-

- (A) An option to switch the whole or part of any property-linked investment to with-profits on a bid-to-bid basis at any time up to three years before the specified pension age, or to switch such an investment to one or more of the other property-linked funds on that basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month.
- (B) (\*) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds at any time. A charge as described in (f) above may be levied.
- (C) An option to pay additional single premiums at any time.
- (D) An option to increase, reduce or suspend regular premiums at any time before entry on pension. Integrated life cover ceases six months after the cessation of regular premiums.
- (E) (\*) An option to enter on pension before the selected pension age, but not before age 50 unless in ill health.
- (F) On attainment of the selected pension age an option to select a new pension age no later than the 75th birthday. Unitised with-profits units must be exchanged for units in one of the other funds if the new selected pension age is not at least three years away.
- (G) (\*) An option to surrender the contract at any time, subject to possible deferment as in (A) above, in return for the transfer of its surrender value in accordance with the rules of the scheme governing the policy.
- (k) The range of contracts was open to new business in the year to the valuation date.
- (1) No rates of charges were increased in the year to the valuation date.
- (2) As Individual Unitised Pensions.

## (1)(a) Stakeholder Pensions

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These are personal pension contracts established under the Scottish Widows Stakeholder Pension Scheme.

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - non-profit policies,
  - deferred annuity.
- (c) As Individual Unitised Pensions.
- (d) Deferred annuity contracts providing the following benefits:-
  - On entry on pension at the retirement age specified at the outset, a cash sum equal to
    the bid value of units. This value is available to purchase annuity benefits from
    Scottish Widows using its then (not guaranteed) current annuity rates or from another
    insurer.
  - On death before entry on pension, a cash sum equal to the bid value of units.

- (e) No guarantees of investment return are provided under these contracts.
- (f) 100% of each premium is invested in Series 3 (Stakeholder) units in property-linked funds. Units are allocated at the bid price of units.

For Series 3 (Stakeholder) units in property-linked funds, including externally-managed funds (see (i)), there is an annual management charge taken from those funds. The basic charge is 1% a year of the value of the fund. For some policies it is partly offset by the regular addition of bonus units at a rate set in the policy.

(g) Any increase in the management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

Charges are subject to the maximum limits in the rules of the stakeholder scheme under which the policies are held.

- (h) The amount of the surrender value is equal to the value of the units allocated to the policy. For this purpose units are valued at their bid prices.
- (i) The following pension funds, described for Individual Unitised Pensions, are available:

Mixed Fund
SafetyPlus Fund
Consensus Mixed Fund
European Fund
Environmental Fund
UK All Share Tracker Fund
UK Fixed-interest Index Tracker Fund
International Equity Tracker Fund

In addition, the Cash Fund is available. It is invested in short-term securities and deposits.

Additionally the following pension funds, also described for Individual Unitised Pensions, are available to certain policies:

UK Equity Fund
Property Fund
Fixed-Interest Fund
North American Fund
Japanese Fund
Global Equity Fund
Merrill Lynch Managed Fund
Newton Managed Fund
Schroder Managed Fund

- (j) The contract includes the following features :-
  - (A) An option to switch the whole or part of any property-linked investment to one or more of the other property-linked funds at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month.
  - (B) An option to pay additional single premiums at any time.
  - (C) An option to increase, reduce or suspend regular premiums at any time before entry on pension.

- (D) An option to enter on pension before the selected pension age, but not before age 50 unless in ill health.
- (E) On attainment of the selected pension age an option to select a new pension age no later than the 75th birthday.
- (F) An option to surrender the contract at any time, subject to possible deferment as in
   (A) above, in return for the transfer of its surrender value in accordance with the rules of the scheme governing the policy.
- (k) The contract was open to new business in the year to the valuation date.
- (I) No rates of charge were increased in the year to the valuation date.
- (2) Not applicable.

#### (1)(a) Phased Retirement Plan

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - non-profit policies,
  - deferred annuity.
- (c) Single premium. Further single premiums may be paid at any time prior to entry on pension.
- (d) Deferred annuity contracts, usually purchased shortly before entry on pension, providing the following benefits:-
  - On entry on pension a cash sum equal to the bid value of units in property-linked funds. This value is available to purchase annuity benefits from Scottish Widows using its then (not guaranteed) current annuity rates or from another insurer.
  - On death before entry on pension, a cash sum of the bid value of units.
- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in units. Ordinary units are allocated at either the offer price or the bid price of units. The percentage of premium invested differs depending on whether the units are allocated at the bid or offer price of units. The offer price of units exceeds the equivalent bid price.

There is a management charge, taken from the property-linked funds, at the rate of 0.875% a year of the value of the fund for internally-managed funds..

For externally-managed funds a Scottish Widows management charge still applies but is reduced to 0.725% a year for those marked ## in (i) under Individual Unitised Pensions. There are also the external managers' management charges plus any additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (including Scottish Widows charges) expressed as a percentage of the value of the fund at 31 December 2002 ranged from 1.045% to 2.165%.

Sometimes renewal commission is calculated on the basis of the amount of the fund from time to time. It is charged either by cancellation of the allocation of units or by reduction in the percentage of each premium that is invested in units.

Under some policies there is a regular charge made by the cancellation of a percentage of the allocation of units to those policies.

Under some policies the charges are partially offset after a number of years by the allocation at regular intervals of additional units.

A charge may be made for switching between investment funds. However, the first 6 switches in any contract-year are free.

The amount of premium invested does not exceed the amount of the premium.

(g) Any increase in the management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

Under those policies for which a regular charge is made by the cancellation of a percentage of the allocation of units, the percentage is fixed.

Under those policies for which the other charges are partially offset after a number of years by the allocation at regular intervals of additional units, the additional units will represent a fixed increase in the value of units allocated to the policy.

The charge for switching between funds is limited to 1% of the amount switched.

- (h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices.
- (i) As for Individual Unitised Pensions.
- (j) The contract includes the following features:-
  - (A) An option to switch the whole or part of any property-linked investment to one or more of the other property-linked funds on that basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
  - (B) An option to transfer to the Income Drawdown Plan on a bid-to-bid basis at any time.
  - (C) An option to pay additional single premiums at any time prior to entry on pension.
  - (D) An option to surrender the contract at any time, subject to possible deferment as in
     (A) above, in return for the transfer of its surrender value in accordance with the rules of the scheme governing the policy.
- (k) The contract was open to new business in the year to the valuation date.
- (I) No rates of charges applied generally to contracts were increased in the year to the valuation date.

## (1)(a) Income Drawdown Plan

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - pension business,
  - direct-written business,

- non-profit policies,
- · deferred annuity.
- (c) Single premium. No further single premiums may be paid.
- (d) Deferred annuity contracts, purchased on entry to pension, providing the following benefits:-
  - Income withdrawals, in accordance with the rules of the scheme governing the policy, are made until the purchase of an annuity. The income is provided by the cancellation of the allocation of property-linked units at their bid prices.
  - An annuity must be purchased by age 75. When an annuity is to be purchased, the
    policy provides a cash sum equal to the bid value of property-linked units allocated to it.
    This value is available to purchase annuity benefits from Scottish Widows using its then
    (not guaranteed) current annuity rates or from another insurer.
  - On death before purchase of an annuity, a cash sum of the bid value of units is used to
    provide benefits in accordance with the rules of the scheme governing the policy.

#### (e)-(g) As Phased Retirement Plan.

- (h) The amount of the surrender value is equal to the value of the units allocated to the policy. For this purpose units are valued at their bid prices. Surrender of a policy is possible only if allowed under the rules of the scheme governing the policy.
- (i) As Phased Retirement Plan.
- (j) The contract includes an option to switch the whole or part of any property-linked investment to one or more of the other property-linked funds on that basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
- (k) The contract was open to new business in the year to the valuation date.
- (l) No rates of charges applied generally to contracts were increased in the year to the valuation date.

## (1)(a) Unitised Annuities

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - either or both of with-profits and non-profit policies,
  - immediate annuity.
- (c) Single premium. No further single premium may be paid.
- (d) Immediate annuity contracts under which each payment of annuity is a pre-set percentage of the value at that date of a set of "reference units". These units are units in one or more property-linked funds and/or with-profits units.
  - Under some contracts the number of reference units is reduced at regular intervals at a fixed compound rate.
- (e) No guarantees of investment return are provided under the property-linked part of these contracts.

(f) For units in property-linked funds there is a management charge of 0.875% a year (1% a year for policies sold from 1 August 2000) taken from those funds.

A charge may be made for switching between property-linked investment funds. However, the first switch in any contract-year is free.

(g) Any increase in the management charges for property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

The charge for switching between funds is limited to 1% of value of the part of the annuity being switched.

- (h) Not applicable.
- (i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked pension funds. For details of funds, see Individual Unitised Pensions.

Mixed Fund
UK Equity Fund
Property Fund
International Fund
Fixed-Interest Fund
Indexed-Stock Fund
Building Society Fund
Environmental Fund

- (j) There is an option to switch the whole or part of any property-linked investment to one or more of the other property-linked funds at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as indicated in (f) above may be levied. It is not possible to switch to or from with-profits investment.
- (k) The contract was open to new business in the year to the valuation date.
- (I) No rates of charges applicable to contracts after their starting dates were increased in the year to the valuation date:
- (2)(i) Not applicable.
  - (ii) Not applicable.
  - (iii) Contracts effected from 9 May 2000 have a guarantee that the level of the annuity will not fall below the initial amount of the annuity which would have applied if the contract had been set up on the basis that the number of reference units would not reduce at regular intervals (see (1) (d) above).
- (iv) Not applicable.
- (v) Contracts effected from 9 May 2000 have an option to convert to a conventional annuity at policy anniversaries from the second anniversary to age 75. The conversion basis is subject to certain conditions, and the terms of any conversion depend on financial conditions in force at the date of conversion.

## (1)(a) Trustee Investment Bond

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - pension business,
  - direct-written business,
  - non-profit policies,
  - deferred annuity.

- (c) Single premium. Further single premiums may be paid at any time.
- (d) Deferred annuity contract providing benefits corresponding to benefits under a personal or occupational pension scheme or cash sums to enable the trustees of such schemes to purchase such benefits.
- (e) No guarantees of investment returns are provided under this contract.
- (f) A percentage of each premium is invested in units. Ordinary units are allocated at offer prices of units, which exceed the equivalent bid prices.

There is a management charge, taken from the property-linked funds other than externally-managed funds (see (i)), at the rate of 0.875% a year of the value of the fund.

For externally-managed funds the Scottish Widows management charge still applies, but is reduced to 0.725% a year for those marked ## in (i) under Individual Unitised Pensions. There is also the external manager's management charge plus additional expenses which are charged by the external manager concerned and which are not rebated to the property-linked funds. The total annual charges (expressed as a percentage of the value of the fund) at 31 December 2002 ranged from 1.045% to 2.165%...

Sometimes renewal commission is calculated on the basis of the amount of the fund from time to time and is charged for by cancellation of the allocation of units.

Under some policies there is a regular charge made by the cancellation of a percentage of the allocation of units to those policies.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a premium invested, after allowing for the difference between the offer and bid prices of units, does not exceed the amount of the premium.

Bid prices are used when units are cancelled to pay for benefits. If benefits are taken within a pre-set number of years of a premium being paid, the value of the cancelled units is reduced by a charge for early encashment.

(g) Any increase in the Scottish Widows management charges for the property-linked funds can only be to levels which the Appointed Actuary considers will result in the margin of charges over costs (for relevant policies) not being excessive. In forming his opinion he must take into account the general level of such margins in the market for policies of similar types, and any previous increases in the charges.

Under those policies for which a regular charge is made by the cancellation of a percentage of the allocation of units, the percentage is fixed.

The charge for early encashment of units was fixed when the relevant premium was paid.

The charge for switching between funds is limited to 1% of the amount switched.

(h) The amount of the surrender value is equal to the value of the units allocated to the contract. For this purpose units are valued at their bid prices. If the surrender value is taken within a

pre-set number of years of a premium being paid, the value of the cancelled units is reduced by a charge for early encashment.

- (j) As for Individual Unitised Pensions.
- (j) The contract includes an option to switch the whole or part of any property-linked investment to one or more of the other property-linked funds on that basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
- (k) The contract was open to new business in the year to the valuation date.
- No rates of charges applied generally to contracts were increased in the year to the valuation date.

#### (1)(a) Personal Pension Plus

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - either or both of with-profits and non-profit policies,
  - deferred annuity.
- (c) Premiums may be single premiums or regular premiums. Regular premiums are payable monthly or yearly.
- (d) Deferred annuity contract which is partly or wholly property-linked business with the remainder (if any) being conventional with-profits. It provides benefits for the selfemployed and those in non-pensionable employment, with a pension age selected at the outset. It provides the following benefits:-
  - On entry on pension at the retirement date specified at the outset, a cash sum which
    may be used to purchase annuity benefits from Scottish Widows or from another
    insurer. The cash sum is equal to the bid value of units plus any with-profits benefit.

Any with-profits benefit is expressed as a cash sum with, in most cases, a guaranteed-rate annuity option if the benefit is taken at the retirement date specified at the outset. This option applies to all such benefits effected before 1 July 1999 and to a few effected later. Typical guaranteed rates are £1 p.a. pension (yearly in arrear) from £9 cash (male aged 65) or £11 cash (female aged 60).

- On death before entry on pension, a cash sum of
  - the bid value of units, plus
  - for any with-profits benefit, the paid-up value purchased by the above date including reversionary bonuses, discounted for the period between the above date and the specified pension age using a guaranteed rate of interest of 5.5% p.a. compound, and subject to a minimum of the premiums applied for that benefit.
- (e) No guarantees of investment return are provided under the property-linked part of these contracts.
- (f) These details apply to the property-linked part of the contract.

A percentage of each premium is invested in units at offer prices of units, which exceed the equivalent bid prices. Initial units are allocated in respect of the first year's regular

premiums and ordinary units in respect of other premiums.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.875% a year of the value of the fund, and from the part represented by initial units at the rate of 6.875% a year.

A charge may be made for switching between unit-investment funds. However, the first switch in any contract-year is free. (The terms for switching between linked and non-linked are at Scottish Widows' discretion.)

The amount of a premium invested, after allowing for the difference between the offer and bid prices of units, can sometimes slightly exceed the amount of the premium. The excess is expected to be more than covered by the other charges.

- (g) The percentage of each regular premium to be invested in units cannot be reduced below the level set for that premium when the current amount of premium was established.
- (h) The amount of the surrender value is equal to the value of the units allocated to the contract minus a percentage of the value of any initial units. For this purpose units are valued at their bid prices. Examples of the percentage reductions applicable to the value of initial units are:

Percentage reduction
5.7
24.0
39.9
51.1

- (i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked pension funds. For details of funds marked with an asterisk, see Individual Unitised Pensions.
  - \* Mixed Fund

- \* UK Equity Fund
- \* Property Fund
- \* International Fund
- \* Fixed-Interest Fund
- \* Indexed-Stock Fund

## Cash Fund

Invested in short-term securities and deposits.

- (j) The contract includes the following:-
  - (A) An option to switch the whole or part of any property-linked investment to withprofits on terms to be decided by Scottish Widows.
  - (B) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds on terms to be decided by Scottish Widows.
  - (C) An option to pay additional single premiums at any time before entry on pension.
  - (D) An option to increase, reduce or suspend regular premiums at any time before entry on pension. Premium 'holidays' may be taken for up to two years (or such longer period as allowed at the time). A charge may be made if there are more than two changes in any plan year.
  - (E) An option to enter on pension before the selected pension age, but not before age 60 (50 for policies issued after 1 July 1988) unless in ill health. In this case the

value of the units less a percentage of the value of any initial units is applied to secure benefits. The percentages are those shown in (h) above.

- (F) On attainment of the selected pension age an option to select a new pension age no later than the 75th birthday. Upon deferment of retirement any initial units are converted to ordinary units. On entry on pension the value of all the units allocated to the policy, together with the cash value of any with-profits benefit, is applied to secure benefits.
- (G) An option to surrender the contract in return for the transfer of its surrender value to another insurance company, in accordance with the rules of the scheme governing the policy.
- (k) The contract was open to new business in the year to the valuation date only for increments to existing policies.
- (I) None of the rates of charges applied generally to the linked part of contracts was increased during the report period.
- (2) This contract contains a conventional with-profits option but not an accumulating with-profits option.

#### (1)(a) Executive Pension Plan

- (b) The categories into which these contracts fall are:
  - · United Kingdom business,
  - pension business,
  - direct-written business,
  - · either or both of with-profits and non-profit policies,
  - deferred annuity.
- (c) Premiums may be single premiums or regular premiums. Regular premiums are payable monthly or yearly.
- (d) Deferred annuity contract which is partly or wholly property-linked business with the remainder (if any) being conventional with-profits. It provides benefits for employees in pensionable employment, with a pension age selected at the outset. It provides the following benefits:-
  - On entry on pension at the retirement date specified at the outset, a cash sum which
    may be used to purchase annuity benefits from Scottish Widows or from another
    insurer. The cash sum is equal to the bid value of units plus any with-profits benefit.

Any with-profits benefit is expressed as a cash sum with, in most cases, a guaranteed-rate annuity option if the benefit is taken at the retirement date specified at the outset. This option applies to all such benefits effected before 1 July 1999 and to a few effected later. Typical guaranteed rates are £1 p.a. pension (monthly in advance, payable for at least 5 years) from £9 cash (male aged 65) or £11 cash (female aged 60).

- On death before entry on pension, a cash sum of
  - the bid value of units, plus
  - for any with-profits benefit, the paid-up value purchased at the above date including reversionary bonuses, discounted for the period between the above date and the specified pension age using a guaranteed rate of interest of 5.5% p.a. compound, and subject to a minimum of the premiums applied for that benefit.
- (e) No guarantees of investment return are provided under the property-linked part of these

contracts.

(f) These details apply to the property-linked part of the contract.

A percentage of each premium is invested in units at offer prices of units, which exceed the equivalent bid prices. Initial units are allocated in respect of the first year's regular premiums and ordinary units in respect of other premiums.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.875% a year of the value of the fund, and from the part represented by initial units at the rate of 6.875% a year.

A charge may be made for switching between unit-investment funds. However, the first switch in any contract-year is free. (The terms for switching between linked and non-linked are at Scottish Widows' discretion.)

The amount of a premium invested, after allowing for the difference between the offer and bid prices of units, can sometimes slightly exceed the amount of the premium. The excess is expected to be more than covered by the other charges.

- (g) The percentage of each regular premium to be invested in units cannot be reduced below the level set for that premium when the current amount of premium was established.
- (h) As Personal Pension Plus.
- (i) As Personal Pension Plus.
- (j) The contract includes the following:-
  - (A) An option to switch the whole or part of any property-linked investment to withprofits on terms to be decided by Scottish Widows.
  - (B) An option to switch the whole or part of a with-profits investment to one or more of the property-linked funds on terms to be decided by Scottish Widows.
  - (C) An option to pay additional single premiums at any time before entry on pension.
  - (D) An option to increase, reduce or suspend regular premiums at any time before entry on pension. Premium 'holidays' may be taken for up to two years (or such longer period as allowed at the time). A charge may be made if there are more than two changes in any plan year.
  - (E) An option to enter on pension before the selected pension age, but not before age 50 unless in ill health. In this case the value of the units less a percentage of the value of any initial units is applied to secure benefits with Scottish Widows or elsewhere. The percentages are those shown in (h) above.
  - (F) On attainment of the selected pension age an option to postpone entry on pension until no later than the 75th birthday. Upon such postponement any initial units are converted to ordinary units. On entry on pension the value of all the units allocated to the policy, together with the cash value of any with-profits benefit, is applied to secure benefits with Scottish Widows or elsewhere.
  - (G) An option, subject to the rules of the scheme, to surrender the contract for cash.
- (k) The contract was open to new business in the year to the valuation date only for increments to existing policies.
- (I) None of the rates of charges applied generally to the linked part of contracts was increased during the report period.

(2) This contract contains a conventional with-profits option but not an accumulating with-profits option.

## (1)(a) Pensions Investment Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - non-profit policies,
  - · deferred annuity.
- (c) Single premium. Further single premiums may be paid at any time.
- (d) A group pensions contract effected by trustees of approved pension schemes.

A benefit may become payable under the policy whenever a benefit becomes payable under the rules of the scheme. In these circumstances the trustees of the scheme may arrange for the cancellation of an allocation of units. The amount of the benefit payable is calculated as described in (h) below.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in ordinary units at offer prices of units, which exceed the equivalent bid prices.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.875% a year of the value of the fund.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a premium invested does not exceed the amount of the premium.

- (g) Not applicable.
- (h) The amount of the surrender value is equal to the value (at their bid prices) of the units allocated to the contract, minus a deduction if a premium has been paid in the previous two years. The maximum deduction is 1% of the value of the units.
- (i) As Executive Pension Investment Plan (see below).
- (j) No other features material to the valuation.
- (k) The contract was not open to new business in the year to the valuation date, other than for increments to existing policies.
- (l) None of the rates of charges applied generally to contracts was increased during the report period.

#### (1)(a) Executive Pension Investment Plan

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,
  - direct-written business,
  - non-profit policies,

- · deferred annuity.
- (c) Regular premiums payable monthly or yearly. A single premium may be paid at any time.
- (d) A deferred annuity contract providing benefits for employees in pensionable employment, with a pension age selected at the outset.

On retirement at the pension age, the value of the units allocated to the policy is applied to secure benefits with Scottish Widows or elsewhere.

On death before retirement the amount available is the value of the units in force on the day following receipt of the intimation of death.

- (e) No guarantees of investment return are provided under these contracts.
- (f) A percentage of each premium is invested in units at offer prices of units, which exceed the equivalent bid prices. Initial units are allocated in respect of the first year's regular premiums and ordinary units in respect of other premiums.

A management charge is taken from the part of the funds represented by ordinary units at the rate of 0.875% a year of the value of the fund, and from the part represented by initial units at the rate of 6.875% a year.

A charge may be made for switching between investment funds. However, the first switch in any contract-year is free.

The amount of a premium invested does not exceed the amount of the premium.

- (g) The percentage of each regular premium to be invested in units cannot be changed from the level established when the current level of regular premium began.
- (h) As Personal Pension Plus.

- (i) Benefits may be determined wholly or partly by reference to the value of units in one or more of the following internal property-linked pension funds. For details of funds marked with an asterisk, see Individual Unitised Pensions.
  - \* Mixed Fund
  - \* UK Equity Fund
  - \* Property Fund
  - \* International Fund
  - \* Fixed-Interest Fund
  - \* Indexed-Stock Fund

#### Cash Fund

Invested in short-term securities and deposits.

#### Loans Fund

The assets of this fund consist entirely of loans to companies for commercial purposes under the loanback scheme available under this policy. The fund is divided into different types of unit, units of a specific type being allocated in respect of each loan. In the event of default, the unit price of the particular type of unit would be adjusted to reflect this.

- (j) The contract includes the following options:-
  - (A) To increase the regular premium at any anniversary before the pension age.
  - (B) To convert the policy to a paid-up policy.
  - (C) To enter on pension earlier than the pension age, but no earlier than the 50th

birthday unless in ill health. In this case the value of the units less a percentage of the value of any initial units is applied to secure benefits. The percentages are those shown in (h) above.

- (D) To postpone entry on pension until after the pension age, subject to regular premiums ceasing at that age. Single premiums may be paid thereafter. Upon deferment of retirement any initial units are converted to ordinary units. On entry on pension the value of all the units allocated to the policy is applied to secure benefits.
- (E) To switch the whole or part of any holding of units in a property-linked investment to another such fund on a bid-to-bid basis at any time. Scottish Widows may defer switches from funds with direct or indirect investments in real property by up to six months, and may defer other switches by up to one month. A charge as described in (f) above may be levied.
- (F) To switch investment into or out of the Pension Loan Fund, subject to the granting or repayment of the appropriate loan(s).
- (k) The contract was not open to new business in the year to the valuation date, other than for increments to existing policies.
- (I) None of the rates of charges applied generally to contracts was increased during the report period.

## (1)(a) Personal Pension Investment Bond

- (b) The categories into which these contracts fall are:
  - United Kingdom business,
  - pension business,

- direct-written business,
- non-profit policies,
- deferred annuity.
- (c) Regular premiums payable monthly or yearly. A single premium may be paid at any time.
- (d) A deferred annuity contract providing benefits for self-employed persons and those in non-pensionable employment, with a pension age selected at the outset.

On entry on pension at the pension age, the value of the units allocated to the policy is applied to secure benefits with Scottish Widows or elsewhere.

On death before entry on pension the amount available is the value of the units in force on the day following receipt of the intimation of death.

(e)-(l) As Executive Pension Investment Plan.

## 5 INTERNAL LINKED FUNDS

(1)-(4) Policies other than Investor Policies

The following is a description of the method used at present for the creation and cancellation of units in internal linked funds.

Units are created in any fund only if assets equivalent to such units are added at the same time to that fund. For this purpose units are valued on the basis used to establish the upper value of that fund. When units are cancelled, the assets withdrawn from the relevant fund are equivalent to those units on the basis used to establish the lower value of the fund.

The upper and lower values of each fund are derived from the maximum and minimum values of the investments of that fund calculated as indicated below. In establishing these fund values appropriate allowance is made for

- (a) taxes, duties and other charges related to the acquisition or disposal of the assets of the fund,
- (b) uninvested cash,
- (c) accrued income,
- (d) sums recoverable in respect of taxation, and
- (e) all liabilities of the fund including money borrowed for the account of the fund, actual or prospective liability for taxes, duties or levies not previously taken into account, and charges accrued but not deducted.

The maximum value of an investment of a fund is the market price at which it might be purchased and the minimum value of such an investment is the market price at which it might be sold.

The values of securities are based on prices quoted on any stock exchange selected by Scottish Widows. For markets that are not open at the time of the valuation, the latest closing prices are used. For any security not so quoted, the value is based on prices as quoted by such competent person, firm or corporation as Scottish Widows may reasonably consider to be fair.

The values of investments in real or heritable property are based on valuations prepared and certified at intervals not exceeding fifteen months by independent valuers. Variations in real or heritable property prices since the last such valuation are allowed for at least once a month.

When a fund holds units in another Scottish Widows property-linked fund, that other fund is valued at the same time as the property-linked fund. When a fund holds units in a Scottish Widows Open Ended Investment Company (OEIC) or unit trust, that OEIC or unit trust is valued earlier on the same day.

Decisions on whether to create or cancel units are normally taken daily, and put into effect on the basis of the next valuation of funds.

Units are allocated to policies, or their allocation cancelled, at a price that sometimes (in the case of regular premiums) derives from a valuation prior to receipt of the money or instruction, but otherwise at a price that derives from a later valuation.

The following is a description of the method used at present for determining unit prices for the allocation, or the cancellation of the allocation, of units in property-linked funds to policies:-

Each fund is normally valued each working day. At each valuation offer prices and bid prices are calculated for all the units in the fund.

The offer price of a unit will not exceed the result of taking the upper value of the part of the appropriate fund represented by the type of unit, dividing it by the number of units of that type in that fund, increasing the result by an initial charge of not more than 5% of the offer price, and rounding the result upwards by not more than the lesser of 1p and 0.5%.

The bid price of a unit will not exceed the result of taking the upper value of the part of the appropriate fund represented by the type of unit, dividing it by the number of units of that type in that fund and rounding the result upwards by not more than the lesser of 1p and 0.5%.

The bid price of a unit will not be less than the result of taking the lower value of the part of the appropriate fund represented by that type of unit, dividing it by the number of units of that type in that fund, and rounding the result downwards by not more than the lesser of 1p and 0.5%.

## In practice:-

the bid price (before rounding) will usually be based on the upper value of the fund in the case of a fund for which the number of units allocated to policies is (short-term fluctuations apart) growing, and it will usually be based on the lower value if the number of units is (short-term fluctuations apart) falling;

if the number of units is starting to fall after having grown (or vice versa) the basis of the bid price may be adjusted gradually over a period from the upper value to the lower value (or vice versa);

the offer price would (before rounding) be the bid price (before rounding) increased by 5% of the offer price.

## (1)-(4) Investor Policies

The following is a description of current practice. Scottish Widows reserves the right to replace it by a practice similar to that adopted for other types of policy as described above.

Each fund is valued once in each working week and on the first day of each month.

Units are allocated to policies, or their allocation is cancelled, at the next valuation. At each valuation at which there are net allocations of units in a fund to policies, sufficient units are created in that fund to cover the net allocations. At each valuation at which there is a net cancellation of allocations of units in a fund, units in that fund are cancelled. At all times the number of units in existence in a fund equals the number of units in that fund allocated to policies.

At each valuation offer and bid prices of units are calculated. Because the number of units reduces each month, prices are at present always based on lower values of the funds calculated as described above. Apart from that, offer prices and bid prices are calculated as described above.

On the creation of units in a fund an amount equal to their value on the basis underlying their offer prices (including the effect of any rounding of offer prices but without the 5% charge included in offer prices) is added to that fund. On the cancellation of units in a fund a sum equal to their bid-price value is removed from the fund.

## (5) Internal linked funds

Tax on chargeable capital gains is retained in internal linked (assurance) funds until it is paid, at which stage assets equal in value to the amount of tax are removed from the relevant funds. This applies in respect of tax on notional realisations under the Taxes Acts as well as tax on realised capital gains. The rate of tax was 22% throughout the year.

While the tax to be paid in respect of realised capital gains is retained in the funds, until it is paid, an amount equal to it is deducted from the value of assets when calculating the prices of units.

For chargeable capital gains in respect of *unrealised* capital gains (for assets to which the rules for notional realisation do *not* apply) appropriate adjustments are made to the value of

the assets when calculating the prices of units. The adjustments take the form of deducting a percentage of the chargeable gains which it is estimated would apply if the relevant assets were to be sold immediately. The purpose of these percentages is to allow for the rate of tax and also for gains being taxable at some future date and not immediately. The percentage for each of the Investor Policy Funds and also for the SWUF Funds was 20% throughout the year, apart from the SWUF Property Fund which was 17.5% throughout the year.

Gains resulting from the rules for notional realisations of OEIC and unit trust holdings are spread over seven years in accordance with the Taxes Act. When calculating the prices of units the deductions made for the portion of such gains for which a tax payment falls due in the current year were at the rate of tax applicable to realised gains, as detailed above.

For chargeable capital gains for which tax payments fall due in subsequent years and to which the rules for notional realisations do apply, the following adjustment is made. For this purpose the relevant notional chargeable gains are the notional realisations in the past, to the extent that tax has not already been paid on them, together with the gain at an additional notional disposal as at the date the unit prices are being calculated. The adjustment takes the form of deducting a proportion of the total of the relevant notional chargeable capital gains from the value of each fund when calculating unit prices. The proportion takes into account the rate of tax and discounts for the average interval from the date of the calculation to the various dates on which the tax on the notional gains included in that total would be due for payment. The discount rate is reviewed from time to time. It was 4% p.a. throughout the year for all relevant assurance funds.

Similar principles are applied to tax relief on realised and unrealised losses, including those arising from the rules for notional realisations, subject to there being an expectation that such losses are likely to be relievable against corresponding gains.

## (6) Funds other than externally-managed funds

Where an internal linked fund invests in units of a fund managed by Scottish Widows that is of one of the types referred to in paragraph 5 of Part I of Appendix 3.2, it buys and sells units in the second fund on the basis of upper and lower values (calculated as in 5(4) above) respectively of the second fund, or at the single price with adjustment for any dilution levy, without any subsequent rounding of the result and without the application of other charges. This obviates any need for specific discounts, payment of commission or other allowances.

While the internal linked fund continues to hold units in such a second fund, other than in the case of the Scottish Widows Investment Partnership Global Liquidity Fund plc, it receives refunds of any regular administration charges that are deducted from the part of the second fund represented by those units. In the case of the Scottish Widows Investment Partnership Global Liquidity Fund plc, the rebate is partial such that a charge of 0.06% p.a. is applied. Investment is only made into this fund if the investment managers consider that the return, net of charges, is likely to exceed that available of suitable alternative investments (taking account of other factors such as security and liquidity).

## Externally-managed funds

Where an internal linked fund invests in units of a fund of one of the types referred to in paragraph 5 of Part I of Appendix 3.2, it may receive a negotiated rebate of part of the external manager's normal management charge. The amount of this rebate (up to 1% a year of the value of the fund) varies depending on which external manager and which fund within each external management group is involved.

All rebates are accrued on a daily basis to the relevant funds and therefore reflected in unit prices.

# 6 GENERAL PRINCIPLES AND METHODS

(1) The valuation has taken account of the provisions of the Scheme of Transfer. Separate valuations have also been carried out for the With Profits Fund (WPF) and Non Participating Fund (NPF).

The reserves under individual contracts have been calculated as specified in the table below:

# Valuation Methods

Type of Contract	Method
Conventional With-Profits Assurances	Net premium valuation. Joint life and last survivor contracts have been valued approximately.
Term Assurances	Gross premium valuation
Other Conventional Non- Profit Assurances	Net premium valuation. Joint life and last survivor contracts have been valued as single life contracts, using the age of the older life where premiums cease on the first death and of the younger life otherwise.
Conventional With-Profit Deferred Annuities	Net premium valuation
Conventional Non-Profit Deferred Annuities	Net premium valuation
Group Deferred Annuities	Present value of the benefits secured by the premiums paid to the valuation date, with an addition of 3.0% for expenses.
Conventional Annuities	Present value of annuity benefits plus expenses.

Unitised with-profits contracts - WPF.

For contracts other than unitised annuities, the highest for any contract of:

- (A) the bid value of units allocated, reduced where appropriate by market-value reductions (see 6 (b) below), and
- (B) the discounted value of
  - the amount guaranteed to be paid at the pension or maturity date, or on death, or on regular withdrawal under certain policies, in respect of those units
  - management charges due to be transferred from the WPF to the NPF under the Scheme of Transfer, adjusted to reflect transfers arising from the NPF to the WPF under the terms of the Scheme that may apply under either the 'statutory test' or the 'PRE Test'.
  - charges (funded by cancellation of units) for any monthly policy fees, integrated life cover, waiver-ofpremium cover and renewal commission
- (C) the amount required to cover future valuation strain, so that the reserve held at any time is sufficient to provide for cashflow (see (B) above) over the following period and the reserve required at the end of that period

For unitised annuities, the discounted value of

- the amounts (at the guaranteed level) expected to be paid in the future
- management charges due to be transferred from the WPF to the NPF under the Scheme of Transfer, adjusted to reflect transfers arising from the NPF to the WPF under the terms of the Scheme that may apply under either the 'statutory test' or the 'PRE Test'.

Allowance has been made for future unit bonus growth (consistent with the reasonable expectations of policyholders in the event that experience were to follow the valuation basis) in quantifying future guaranteed benefits and options (including non-guaranteed discontinuance values).

Unitised with-profits contracts – NPF.

Reserves are held to cover any shortfall, on a case by case basis, of charges (transferred from the WPF) relative to costs and benefit payment, on the assumption that each case ceases paying premiums at the valuation date if this gives a higher reserve, or continues paying premiums until maturity otherwise.

International Investment Bond
- Reassured Unitised WithProfits Units

Valued approximately as 105% of the face value of the units. In the case of the alternative valuations carried out under 7(6) below, market value reductions appropriate to the financial conditions in the relevant scenario were applied.

Property-linked contracts.

For contracts other than unitised annuities, the value of units allocated, plus a non-unit reserve calculated by the method described in the Transactions of the Faculty of Actuaries Vol. 36, p343, and using the parameters set out in paragraph 9 below, together with, where appropriate, a reserve for maturity and death guarantees as described in (g) below.

For unitised annuities, the discounted value of the amounts expected to be paid (using the current value of units) plus an allowance for any future expenses not covered by future charges.

Group term assurances and contingent annuities by recurrent single premiums.

Six months' premiums.

Permanent health insurances, and waiver-of-premium benefits under regularpremium contracts. A multiple of the premium (unless the benefit is being charged for by the cancellation of units), plus a reserve for current claims.

Permanent health insurances by recurrent single premiums.

80% of the premiums due in the current policy year plus a reserve for outstanding claims.

In the case of assurance contracts on under-average lives

- (i) accepted at increased premiums throughout, the policies have been valued according to the rated-up ages corresponding to the premiums actually charged. (Where an extra premium applies, but no age rating is held on the record, the age rating is taken to be 10 years.)
- (ii) accepted with the sums assured subject to debts, the policies have been valued as if they were normal risks for the full sums assured.

Where extra premiums are payable on account of occupation, foreign residence, etc, a special reserve of one year's extra premium has been made.

The reserves for assurances have been increased to allow for an estimated amount of death claims having occurred on or before the valuation date but not notified to Scottish Widows.

Further details of the principles and methods adopted in the valuation are as follows:-

(a) The valuations of the assets and accounting liabilities, including derivative contracts or contracts or assets having the effect of derivative contracts, have conformed with Chapter 4 of IPRU (INS) both in the valuation at 31 December 2002 and in the

valuations carried out under rule 5.17 of IPRU (INS) allowing for the future changes in financial conditions in the scenarios mentioned in 7(6) below.

The valuation interest rate derived in respect of certain derivative assets held against guaranteed annuity options is restricted so that the amount of the long term insurance business liabilities in respect of the guaranteed annuity options concerned is at least as great as the result implied by the value of those quasi derivative assets that are held to match these options, as taken into account in Form 13.

Further details in relation to index-linked contracts are given in 9(a) below.

(b) The reasonable expectations of policyholders were allowed for as follows:

For each class of with-profits policy valued by the net premium method, an assessment is made of the levels of reversionary and terminal bonuses supportable on the valuation rate of interest, allowing for financial conditions applying at the valuation date. On conditions applying at this valuation date, no reversionary bonuses were supported by the valuation rate of interest.

For unitised with-profits contracts the reasonable expectations of policyholders were allowed for mainly by ensuring that the reserve for each policy is at least as large as the value on the following basis of the with-profits units allocated to it. That value was calculated using the face value (ignoring any terminal bonus) of the units reduced where appropriate by market-value reductions. Subject to the following limitation, these market-value reductions were those (if any) appropriate to the financial conditions in force on the valuation date or, in the case of the alternative valuations carried out under 7(6) below, reductions appropriate to the financial conditions in the relevant future scenario. All these market-value reductions were limited to the reductions that would have been appropriate if all terminal bonus rates (currently and in the relevant scenario) had previously been set to zero. The reserves are at least as great as surrender values net of market-value reductions that might apply given significant exit volumes.

For unitised with-profits contracts explicit allowance is made for increases in unit values (regular bonus) that are consistent with policyholders' reasonable expectations in the context of the valuation basis - see (e) below.

- (c) Reserves for conventional with-profit assurances include a Zillmer adjustment of 3.5% of sums assured.
  - The net premium valued has, in all cases, been restricted to a maximum of 95% of the office premium.
- (d) All negative values have been eliminated, with the exception of negative sterling reserves that are covered by surrender charges and are restricted if otherwise that contract of insurance would have been treated as an asset.
- (e) For unitised with-profits contracts the following regular bonus rates have been assumed (see (b) above):

	2003	2004	2005	2006	2007	2008 onwards
Flexible Investment Bond	2.50%	1.00%	-	-	-	-
Flexible Option Bond Income	5.00% H1 4.50% H2	3.75%	2.75%	2.75%	2.75%	2.75%
Flexible Option Bond Growth	3.00% H1 2.00% H2	1.00%	-	2.00%	2.00%	2.00%
International Bond	3.00%	1.50%	0.50%	-	-	-
Euro & Dollar II Bond	2.75%	1.25%	-	-	-	-
Jersey With Profit Bond	2.00%	-	-	-	-	_
Other Assurances	1.50%	-	-	-	-	-
Pensions	2.50%	1.50%	1.00%	-	-	-

- (f) In aggregate, there were no unrealised capital gains at the valuation date, so that no specific provision for tax on unrealised capital gains was necessary.
- (g) For property-linked policies which have maturity and death guarantees (and where no charge is made) additional reserves have been made as a provision against fluctuations in investment performance using stochastic methods.

For Limited Price Indexation (LPI) annuities no specific reserve was made for investment guarantees because the liabilities were closely matched by fully index-linked assets. For annuities linked to the Retail Price Index that contain a guarantee that the annuity would not be reduced, the annuity valued is increased by a loading of 18%. For unitised with-profits policies all investment-performance guarantees are allowed for in part (B) of the calculation described under "Valuation Methods" above.

(h) The mortality option under a convertible term assurance has been provided for by reserving for a cost of 3% of the sum assured to be met at the expiry date of the policy. Where a policy has been effected without medical evidence by exercising an option under a convertible term assurance, the new policy has been valued assuming the life assured to be eight years older than he is.

The options under certain policies to increase the level of cover (and the level of premiums) irrespective of state of health are not of sufficient significance on the valuation basis to require additional reserves.

The reserve taken for Versatile Endowment Plans incepted within the last ten years is the greater of the reserves calculated by treating the policy as a 20-year policy or as a 10-year policy, on a case-by-case basis.

Deferred-annuity contracts with a guaranteed-rate annuity option have been valued based upon an assumed rate of take-up of the guaranteed-rate option of 95%. Where the option is assumed taken up, the contracts are valued either as deferred annuity or as cash contracts, whichever gives the higher reserve. Deferred-annuity contracts with a guaranteed-rate cash option have been valued either as deferred annuity or as cash contracts, whichever gives the higher reserve.

The majority of the guaranteed-rate annuity option are matched by a structured asset which gives protection against increases in liabilities arising from changes in interest rates. To the extent that the additional liability in respect of these options is not covered by the structured asset, and in respect of the additional liability for the guaranteed-rate cash options, the reserves are increased to allow for possible future variations in interest rates. The increase was made by reference to the option value inherent in the valuation of the structured asset.

The reserves for certain individual deferred annuities have been increased to cover 'no worse off' provisions granted in earlier years in respect of transfers from previous arrangements. Prudent provision is also made for the cost of direct compensation likely to be agreed in future as a result of the review of policies required by the FSA.

The reserve for the guarantee of maximum premium rates in respect of certain group pension contracts has been valued by taking the difference between the guaranteed maximum premiums and the premiums calculated on the valuation basis (where the former is the higher) and multiplying this difference by a factor. The factor allows for the proportion of members (of the schemes concerned) whose benefits are covered by the guarantee and for the number of future years that they are expected to remain active members of the scheme.

No other provisions for guarantees or options relevant to this sub-paragraph have been considered to be necessary.

## 7 INTEREST RATES, MORTALITY TABLES, AND SCENARIOS TESTED

(1) The rates of interest and tables of mortality assumed in the valuation are shown in the supplementary notes to Forms 51, 52, 53 and 54.

The reserve for outstanding claims under permanent health insurance contracts has been valued on a CMIR12 basis, adjusted for experience to date as published in CMIR 18, with a margin for prudence taken, resulting in the use of 50% of CMIR 12 recovery rates, 70% of CMIR 12 mortality rates.

For unitised premium waiver the cost of the benefit is taken as 100% of the waiver charge.

- (2) The rates of critical illness assumed in the valuation were:
  - for business sold by the LTSB Branch Network, 140% of those adopted by the principal reassurer.
  - for business sold by IFAs and Direct Sales, 115% of those adopted by the principal reassurer

Specimen rates for business sold by the LTSB Branch Network (for non-smokers per mil sum assured) are as follows:

Age		30	40	50
Accelerated benefit	Male	0.76	1.57	5.46
	Female	0.87	2.24	5.19
Stand alone benefit	Male	0.49	1.15	4.24
	Female	0.66	1.96	4.37

The rates for accelerated benefit allow for mortality and critical illness.

- (3) The tables of mortality and morbidity assumed in valuing UK business are standard UK tables, based on UK experience. For overseas business the degree of variation between mortality in the UK and in other states would not give rise to a material effect on the valuation and therefore standard UK tables have been used.
- (4) Allowance has been made for future reductions in the rates of mortality under annuity contracts (including reversionary and deferred annuities) by applying (to the assumed initial mortality) the CMI 'Medium Cohort' projection factors to the 1992 base tables.
- (5) For Term Assurances allowance to cover the cost of AIDS mortality has been made through an addition to the standard mortality rates of 33.3% AIDSR6A (entry year 1998) for males and 10% AIDSR6A (entry year 1993) for females.

Otherwise, the reserves include allowances to cover the cost of AIDS mortality including additional mortality from the exercise of options to increase or extend cover without evidence of health. The allowances take the form of margins in the assumed rates of mortality.

See also (4) above.

- (6) The following scenarios (each in conjunction with a 14% fall in equity values, a 10% fall in company earnings, a 20% fall in property values and, for non-Sterling fixed interest securities, a 10% fall in the value of relevant currencies against Sterling) of future changes in the value of assets have been tested in order to take account of the nature (including currency) and terms of the assets held in determining the amount of the long-term insurance business liabilities in accordance with rule 5.17 of IPRU (INS):-
  - (i) a fall in gilt yields of 20% for terms to 5 years, 10% for terms over 15 years,

interpolating between these values for intermediate terms, with corresponding changes to corporate bond yields, subject to a minimum fall of 0.5 percentage points in each case

a 25% fall in the real yield on indexed gilts

(ii) a rise in fixed interest yields of 2 percentage points

a rise in the real yield on indexed gilts of 1 percentage point.

Scenario (i) produced the most onerous requirement.

(7) No specific reserve has been considered necessary pursuant to rule 5.17 (a) of IPRU (INS).

This conclusion was reached after consideration of the degree of matching for the relatively small volumes of non-profit business, the large volume of highly liquid assets held, and the mathematical reserves in respect of rule 5.17 (b).

- (8) Scenario (i) produces the most serious requirement, with a reserve of £650m being made. Paragraphs (a), (b) and (c) below relate to that scenario.
  - (a) The changed assumptions (other than the changed interest rates stated in Form 57) were as follows:
    - Different rates of bonus unit growth are used when valuing unitised with-profits benefits to reflect the changed policyholder expectations in the changed scenario.
  - (b) The valuation was repeated using
    - (i) the revised values of the assets,
    - changes to the hypothecation of assets including exchange at fair value or representing the making of contingent loans in accordance with the Scheme of Transfer,
    - (iii) the resulting revised interest rates,
    - (iv) for calculating non-unit reserves for linked business, prices of units were assumed to fall immediately in a manner broadly consistent with the most onerous resilience scenario,
    - (v) the other changes described in (8)(a) above.
    - (c) As a result of the application of such changed assumptions:-
      - (i) the aggregate amount of the long term insurance business liabilities was reduced by £2million,
      - (ii) the value of the assets allocated to match such liabilities in the scenario reduced in value from the amount contributed by those assets to the figure shown in Form 13 by £652million.
- (9) The liabilities denominated in currencies other than Sterling are not material.

## 8 VALUATION OF NON-LINKED CONTRACTS

- (a) Where appropriate, the proportion of the office premiums reserved for expenses and profits is shown in column 8 of Form 51 or column 10 of Form 52.
- (b) The Scheme of Transfer transferred *unitised with-profits* policies to the NPF, although the investment element is managed in the WPF. Non-unit reserves have been established for this business in the NPF using similar principles to those adopted for property-linked business (see paragraph 6). The allowance for expenses for these policies is detailed in paragraph 9 below.

For other than unitised with-profits policies, the allowance for expenses after premiums have ceased or where there are no future premiums payable, or where the method of valuation does not take credit for future premiums as an asset, is as follows:-

	Allowance (net of any tax relief)
Annuities in payment	
- conventional (pension business)	£11.15 pa per policy [#] plus 0.03% pa of reserves
- conventional (BLAGAB)	£8.84 pa per policy [#] plus 0.0476% pa of reserves
	200/ 5
Group deferred pensions	3.0% of reserves.
Other deferred annuities:	
Pre-vesting:	
With Profits	Self-Employed & Personal Pensions - £54.60 pa per policy [#]; Executive Pensions - £73.80 pa per policy
Non-Profit	[#]. £18.80 pa per policy [*] 0.06% pa of reserves.
	0.75% applied to the cash value at vesting in respect of commission, plus £11.15 pa per
Post-vesting (where guaranteed annuity or cash options apply):	annuity policy [#] plus 0.06% pa of reserves
Term Assurances	
BLAGAB	£10.78pa per policy [#] plus commission at actual rates
Pensions	£13.60pa per policy [#] plus commission at actual rates
Other (non-unitised) CWP	£11.24 pa per policy [#] plus 0.0476% pa of
assurances:	reserves.
Other (non-unitised) Non-Profit assurances:	£18.00 pa per policy [*].

- [#] These per policy expenses are assumed to increase at 3.5% per annum from mid 2003.
- [\*] Includes allowance for future increases, but applies during deferment only for deferred annuities.
- (c) A prospective method of valuation has not been used for the following classes:

- increasing term assurances and contingent assurances,
- group term assurances and contingent annuities by recurrent single premiums,
- permanent-health insurances.

There is a limited volume of business in these categories and approximations include margins so that the reserves for these classes are greater than those which would have been obtained using a prospective method.

(d) Where the premiums brought into account are not in accordance with rule 5.9 (1) of IPRU (INS), sampling tests have demonstrated that the reserves are not less than the corresponding amounts calculated in accordance with rules 5.8 to 5.17 of IPRU (INS).

# 9 VALUATION OF LINKED CONTRACTS

# (a) Property-linked policies

The allowance for expenses is as follows:-

Future Expenses (net of any tax relief)		
Flexible Investment Bond Flexible Options Bond	£21.87pa per policy plus 0.095% pa of asset share.	
Capital Investment Bond Investment Bond	£38.83 per annum per policy plus 0.095% per annum of the value of units	
House Purchase Savings Plan Regular Savings Plan Lifetime Protection Plan	Regular premium - £29.08 per annum per policy plus 0.095% per annum of the value of units plus commission at actual rates.  Paid Up - £26.47 per annum per policy plus 0.095% per annum of the value of units.	
Investor Policy Flexible Home Plan Max Investment Bond Max Growth Bond Privliege Extension Plan	Regular premium - £28.37 per annum per policy plus 0.095% per annum of the value of units plus commission at actual rates.  Single premium/Paid Up - £26.15 per annum per policy plus 0.095% per annum of the value of units.	
Phased Retirement Plan Income Drawdown	£450.00 per annum per policy plus 0.12% per annum of the value of units.	
Trustee Investment Bond	£100.00 per annum per policy plus 0.12% per annum of the value of units.	
Stakeholder Pensions Pensions Solutions	Regular premium - £34.10 (Individual)/£53.30 (Group administered) per annum per policy plus 0.2% (Stakeholder)/0.12% (Solutions) per annum of the value of units plus commission at actual rates. Single premium/Paid Up - £28.50 (Individual)/£46.60 (Group administered) per annum per policy plus 0.2% (Stakeholder)/0.12% (Solutions) per annum of the value of units.	

Individual Unitised Pensions	Regular premium - £34.70 (Individual)/£53.40		
Contracts	(Group administered)/£103.60(Executive)/		
- Personal Pension for the	£65.00(Group Money Purchase Schemes & Group		
employed	AVC Schemes) per annum per policy plus 0.12% per		
- Personal Pension for the self- employed	annum of value of units plus commission at actual rates.		
- Free-standing AVC	Single premium/Paid Up - £29.10 (Individual)/£46.70		
- Executive Pension	(Group administered)/£96.60(Executive)/		
-AVC	£58.40(Group Money Purchase Schemes & Group		
	AVC Schemes) per annum per policy plus 0.12% per		
	annum of value of units.		
Unitised Annuities-in-payment	£15.10 pa per policy plus 0.12% per annum of		
(unit linked)	reserves.		
Old Style deferred annuities	Regular premium - £42.90 per annum per policy plus		
Self-employed & Personal	0.12% per annum of value of units plus 2.5% of		
Pensions	future premiums.		
	Single premium/Paid Up - £39.60 per annum per		
	policy plus 0.12% per annum of value of units.		
Executive Pensions	Regular premium - £66.50 per annum per policy plus		
	0.12% per annum of value of units plus 2.5% of		
	future premiums.		
	Single premium/Paid Up - £58.80 per annum per		
	policy plus 0.12% per annum of value of units.		

The per-policy expenses are assumed to increase at 3.5% per annum from mid-2003.

The value of each unit is assumed to grow by 3.75% per annum (net of tax) for property-linked life assurances, and by 4.5% per annum for pension contracts, in each case less the appropriate management charges.

The unit liability is not discounted in the valuation.

Where regular partial withdrawals may be taken it is assumed that they are taken at a rate of 5% p.a. or actual rate if higher for an individual policy.

The assumed rates of mortality and rates of interest on non-unit reserves are indicated in the Forms 53 or their supplementary notes.

No account has been taken of any possible increases in the rates of management charges taken from property-linked funds. Monthly fees (which can be increased by up to the increase in average earnings) are assumed to increase at 3.5% per annum.

For regular premium policies a prudent allowance has been made for the effect on the non-unit reserves calculated on an ongoing premium payment basis if conversion to paid-up policy status were to be assumed. For Stakeholder Pensions and Pensions Solutions, conversion to paid-up policy status is assumed to occur over four years from the valuation date (40% immediately, 20% after a year, 15% after two & three years, with the remaining 10% becoming paid-up after four years). For other contracts, conversion is assumed to occur at the valuation date.

A negative non-unit reserve has been allowed for a contract, provided (i) it does not exceed the relevant surrender value deduction, and (ii) the unit reserve for that contract, plus the non-unit reserve, is not negative.

# (b) Index-linked policies

Payments under RPI-linked and LPI-linked annuities in payment are assumed to increase at 2.5% per annum. An allowance of £11.15 pa per policy (£8.84 pa per policy for BLAGAB) was made for future expenses (net of any tax relief) for such policies. In addition an allowance of 0.03% per annum of fund value (0.0476% for BLAGAB) was made to allow for investment costs. The per policy expenses are assumed to increase at 3.5% per annum from mid 2003. The assumed rates of mortality and rates of interest for such annuities are indicated in Forms 54 or their supplementary notes.

The liabilities for the Guaranteed Stock Market Bond and Guaranteed Investment Bond have been calculated as the sum of (i) the market value at the valuation date of the underlying financial instruments held to precisely match the benefits on the Bond, (ii) a reserve for future maintenance expenses (£24.33 pa per policy inflating at 3.5% pa), (iii) a mortality risk reserve to cover future mortality strain, and (iv) a counterparty risk reserve (taken as 0.25% of the investment liability multiplied by the term of the Bond running off uniformly over the duration of the Bond to allow for the risk of default).

# (c) Unitised with-profits policies

The allowance for expenses is as follows:-

	Allowance (net of any tax relief)
With Profits Bond Flexible Investment Bond Flexible Options Bond	£21.87pa per policy plus 0.0476% pa of asset share.
Jersey With Profits Bonds	£27.6 pa per policy plus 0.06% pa of asset share.
House Purchase Savings Plan Regular Savings Plan Lifetime Protection Plan	Regular premium - £29.08pa per policy plus 0.0476% pa of asset share plus commission at actual rates.  Paid-up - £26.47pa per policy plus 0.0476% pa of asset share.
Pensions Solutions	Regular premium - £34.10(Individual)/ £53.30 (Group administered) pa per policy plus 0.06% pa of asset share plus commission at actual rates. Single premium/Paid Up - £28.50(Individual)/ £46.60 (Group administered) pa per policy plus 0.06% pa of asset share.
Individual Unitised Pensions Contracts - Personal Pension for the employed - Personal Pension for the self-employed - Free-standing AVC - Executive Pension -AVC	Regular premium – 34.70(Individual)/£53.40 (Group administered)/£103.60(Executive)/ £65.00(Group Money Purchase Schemes & Group AVC Schemes) pa per policy plus 0.06% per annum of asset share plus commission at actual rates. Single premium/Paid Up - £29.10 (Individual)/£46.70 (Group administered)/£96.60(Executive)/ £58. Group Money Purchase Schemes & Group AVC Schemes) pa per policy plus 0.06% pa of asset share.

Unitised Annuities-in-payment	£15.10 pa per policy plus 0.06% per annum of reserves.
Pensionbuilder deferred annuities	Regular premium - £21.00(Individual)/ £37.10(Company)/£37.90(Group) pa per policy plus 0.06% pa of asset share plus commission at actual rates. Single premium/Paid Up – £18.80(Individual)/ £32.70(Company)/ £33.50(Group) pa per policy plus 0.06% pa of asset share.

The per-policy expenses are assumed to increase at 3.5% per annum from mid-2003.

For the Flexible Options Bond Income plan it is assumed that withdrawals are taken at the 'natural income' bonus rate declared. For other contracts where regular partial withdrawals may be taken it is assumed that they are taken at a rate of 5% p.a. or actual rate if higher for an individual policy.

In addition for the Flexible Options Bond, assumptions are made on the level of deductions for guarantees (see Section 14 for an explanation of how these are applied). For prudence, these guarantee deductions are assumed to be nil for the purpose of calculating reserves in the With-Profits-Fund, and are assumed to be 0.25% p.a. fund for calculating Non-Profit Fund non-unit reserves.

For regular premium policies a prudent allowance has been made for the effect on the non-unit reserves calculated on an ongoing premium payment basis if conversion to paid-up policy status were to be assumed. For Pensions Solutions, conversion to paid-up policy status is assumed to occur over four years from the valuation date (40% immediately, 20% after a year, 15% after two & three years, with the remaining 10% becoming paid-up after four years). For other contracts, conversion is assumed to occur at the valuation date.

A negative non-unit reserve has been allowed for a unitised with-profits contract in the NPF, provided (i) it does not exceed the relevant surrender value deduction, and (ii) the unit reserve for that contract in the WPF, plus the non-unit reserve, is not negative.

(b) Not applicable.

## 10 EXPENSES

- (1) Inflation of expenses has been allowed for explicitly where indicated in 8(b) and 9(a) above. Where inflation is not mentioned explicitly for policies dealt with in those subparagraphs, the loadings for those policies allow implicitly for inflation of per-policy expenses at rates calculated as above.
- (2) The aggregate amount, grossed up for taxation where appropriate, arising during the 12 months after the valuation date from the implicit and explicit reserves made in the valuation to meet expenses in fulfilling contracts in force at the valuation date is in excess of £150,000,000. This amount has been calculated as follows:
  - (i) For policies for which explicit allowances for future expenses were made in the valuation, as shown in 8(b) and 9(a) above, the initial yearly rate of those allowances has been used. Where that allowance takes the form of a percentage addition to the reserves, and provides for all future management expenses, it has been replaced by an equivalent percentage appropriate to only the first year's expenses.

- (ii) For policies valued using the net premium method, the amount has been calculated as the difference between office premiums and net premiums less an allowance for commission.
- (iii) Where the method of valuation does not take credit for future premiums, the above amount does not take credit for any of the margins present in such premiums.

The above amount includes no allowance for the cost of paying commission in respect of future premiums. Allowance for that cost is included in other loadings in the valuation.

- (3) No explicit reserve is needed in respect of continuing to write new business during the 12 months following the valuation date. This was established by testing, using a suitably prudent discount rate, that new business is expected to be self-supporting allowing for repayment of any valuation strain. It was assumed that new business volumes to be transacted in the 12 months after the valuation date will be 70% of those planned but that costs will be in accordance with company budgets, that are consistent with the full planned volumes. The test has been carried out using both the product mix sold in 2002 and the planned mix for 2003.
- (4) No specific reserve is required to provide for the costs of closure to new business that would arise if Scottish Widows were to cease to transact new business 12 months after the valuation date. Such costs are covered by valuation surplus emerging on existing business, including that arising from receipt of annual management charges on unit-linked business

In establishing this allowance was made for the costs of all redundancy payments to employees that would be incurred, for the costs of retaining staff that would be needed for temporary periods following the closure, and for the terms and conditions under various shared-service agreements with other companies within the Lloyds TSB Group.

#### 11 CURRENCY

All but £43,871,000 of the liabilities are expressed to be payable in Sterling. The Sterling liabilities are matched by assets in the following currencies:

Currency	Assets (Expressed in £000)		
	WPF	NPF	
Sterling	16,302,864	1,847,807	
US Dollar	21,140	6,031	
Euro Zone	686,452	82,991	
Other	210,118	26,690	
Total	17,220,574	1,963,519	

The remaining £43,871,000 of mathematical reserves are matched by assets in the same currencies (£27,370,000 US Dollar, £16,501,000 Euro Zone).

# 12 REINSURANCE

- (1) No reinsurance premiums are payable on a facultative basis by Scottish Widows to reinsurers who are not authorised to carry on insurance business in the United Kingdom.
- (2)(a) There are twenty reinsurance treaties where Scottish Widows is the ceding insurer. The first three treaties and the 5th, 6th, 8th, 12th, 13th, 14th, 15th, 16th and 19th are with Swiss Re Life & Health Limited, the 4th is with Scottish Widows Unit Funds Limited, the 7th and 9th are with Munich Reinsurance Company Limited, the 10th and 11th are with ERC Frankona Reassurance Limited, and the 17th and 18th are with Scottish Widows Annuities Limited. The 20th is with UBS Global Asset Management Limited.

- (b) In all treaties the reinsurer is authorised to carry on insurance business in the United Kingdom.
- (c) Swiss Re Life & Health Limited, Munich Reinsurance Company Limited, and ERC Frankona Reassurance Limited and UBS Global Asset Management Limited are not connected with Scottish Widows. Scottish Widows Unit Funds Limited and Scottish Widows Annuities Limited are subsidiaries of Scottish Widows.
- (d) (i) The first treaty covers life insurance business transacted in the United Kingdom.

  A maximum of £750,000 under any one life (including amounts reinsured under the second treaty) is covered, and of this not more than £75,000 can be with-profits business on original terms.
  - (ii) The second treaty covers death in service benefits under Group contracts. The same maximum of £750,000 under any one life applies as for the first treaty.
  - (iii) The 3rd treaty covers permanent health insurance business transacted in the United Kingdom. The maximum cover is £25,000 per annum on any one life.
  - (iv) The 4th treaty covers the reinsurance of the investment part of certain property-linked life assurance and pension contracts. This treaty also covers part of the life cover and critical-illness cover for certain property-linked assurance contracts (maximum cover is £100,000 on any one contract). With effect from 1 April 2001, the treaty was extended by way of addendum to cover substantially all of the expense risks associated with Pensions Solutions and Stakeholder Pensions policies written by Scottish Widows. In return for accepting these expense risks and the payment to Scottish Widows of an appropriate reinsurance commission, the reinsurer is entitled to substantially all of the charges from Pensions Solutions and Stakeholder Pensions policies.
  - (v) The 5th treaty covers life insurance business transacted in the United Kingdom where the sum assured exceeds Scottish Widows' retention limit plus the maximum amount covered by the first or second treaty. A maximum of £1,000,000 under any one life is covered.
  - (vi) The 6th and 7th treaties cover life and critical-illness insurance business transacted in the United Kingdom under a Group contract for members of the armed forces. The maximum cover of any one life in each treaty is £37,500 for life insurance and £16,875 for critical illness.
  - (vii) The 8th and 9th treaties cover life and critical illness insurance business transacted in the United Kingdom. The maximum cover of any one life is £750,000 for life insurance and £300,000 for critical illness.
  - (viii) The 10th treaty covers individual PHI business transacted in the UK. The maximum cover of any one life is £120,000 per annum.
  - (ix) The 11th treaty covers individual basic long-term care business transacted in the UK. The maximum cover on any one life is £30,000 per annum.
  - (x) The 12th treaty covers comprehensive long-term care business transacted in the UK. The maximum cover on any one life is £15,000 per annum.
  - (xi) The 13th treaty covers life and critical illness business in the UK. For any one life the maximum life assurance cover is £15 million and the maximum critical illness cover is £5 million.
  - (xii) The 14th treaty covers level term assurance, mortgage protection and pension term assurance business sold prior to 1 January 1999 which was in force as at 30 June 1999. A percentage of the sum assured (net of previous reinsurance arrangements)

is reinsured on a level net premium basis.

- (xiii) The 15th treaty covers level term assurance and mortgage protection business which commenced from 1 January 1999 to 3 March 2000. A percentage of the sum assured (net of previous reinsurance arrangements) is reinsured on a level net premium basis.
- (xiv) The 16th treaty covers level term assurance and mortgage protection business (both with and without critical illness) which commenced after 3 March 2000. A percentage of the sum assured (net of previous reinsurance arrangements) is reinsured on a net premium basis.
- (xv) The 17th treaty covers non-profit non-unit-linked pension annuity business immediate annuity, deferred annuity, reversionary annuity business, and lump sum death benefits in connection with such annuity business. All of each benefit is reinsured on an original terms basis, adjusted to reflect administration expenses being borne by Scottish Widows. The treaty covers both policies transferred from the Society on 3 March 2000 and policies written since then.
- (xvi) The 18th treaty covers pension term assurance business. All of each benefit is reinsured on an original terms basis, adjusted to reflect administration expenses being borne by Scottish Widows. The treaty covers both policies transferred from the Society on 3 March 2000 and policies written since then.
- (xvii) The 19th treaty covers individual income protection business. Each benefit is reinsured on a quota-share basis and the maximum cover is £120,000 per annum.

As far as can reasonably be determined, there are no material contingencies in respect of risks relating to the treaties. The credit worthiness of both Swiss Re Life and Health Limited and Munich Reinsurance Company is assessed by Standard & Poors as AA+, whilst GE Frankona Re is assessed as AA-. The treaties are based on wording in general use for reinsurance of the relevant business, so there should be no material contingencies over and above those in routine legal contracts.

(e) The premiums payable by Scottish Widows under the eighteen treaties during 2002 have been as follows, in £000.

Treaty	
lst	2,350
2nd	127
3rd	32
4th	1,559,424
5th	845
6th	15
7th	15
8th	165
9th	148
10th	192
11th	18
12th	328
13th	181
14th	6,016
15th	3,737
16th	4,294
17th	585,970
l 8th	11,113
19th	690

Treaty

- (f) Not applicable.
- (g) No provision has been considered necessary for any liability of Scottish Widows to refund any amounts of reinsurance commission in the event of lapse or surrender of the contracts.

Of the treaties, the first, 5th, 12th, 13th, 14th, 15th, 16th, and 19th are closed to new business.

- (3) (a) Scottish Widows has no undischarged obligation under any financing arrangement.
- (b) Not applicable.

# 13 WITH-PROFITS FUND

(1) With-profits policies have rights to participate in profits arising in the With Profits Fund after allowing for transfers to the Non Participating Fund under the terms of the Scheme of Transfer.

The With Profits Fund also has rights to profits arising on transferred policies allocated to the Non Participating Fund up to a limit set in the Scheme of Transfer. However, each payment to the With Profits Fund of such profits results in the repayment by the With Profits Fund of the equivalent part of a contingent loan made to it at the time of the transfer.

(a) A revenue account is shown as Form 40 for the With Profits Fund.

A revenue account for the part of the Non Participating Fund that relates to policies transferred from the Society is shown below.

	£000
Premiums	105,441
Investment income receivable before deduction for tax	21,977
Increase (decrease) in the value of non-linked assets	7,506
Increase (decrease) in the value of linked assets	(21,534)
Other income	78,435
Total income	191,825
Claims incurred	64,646
Expenses payable	70,130
Interest payable before deduction of tax	2,764
Tax	(1,900)
Other expenditure	64,024
Total expenditure	199,664
Increase (decrease) in fund in financial year	(7,839)
Fund brought forward	419,839
Fund carried forward	412,000

The investment income receivable before deduction for tax includes an amount of £2,285,000 in respect of linked assets.

The business in the Non Participating Fund is matched by the assets brought into account, so the investment income, realised gains and unrealised gains are based on the returns on these matching assets. Other income comes from annual management charges on transferred unitised with-profits and unit-linked business. Expenses are based on an appropriate apportionment between the transferred and non-transferred parts of the Non Participating Fund that takes account of the average numbers of policies in force.

Taxation is consistent with the basis adopted for the valuation of the liabilities. Other expenditure is the transfer to the With-Profits Fund of the surplus arising, in accordance with the terms of the Scheme of Transfer.

(b) A statement of liabilities and margins is shown as Form 14 for the With Profits Fund.

The amounts of the entries in the Form 14 for the Non Participating Fund that relate to policies transferred from the Society are shown below.

Mathematical reserves, after distribution of surplus Balance of surplus/(valuation deficit) Long term business fund carried forward	£000 412,000 0 412,000
C	7
Creditors and other liabilities:	
Arising out of insurance operations – Direct business	42,522
Amounts owed to credit institutions	9,071
Other creditors - Taxation	0
Other creditors - Other	65,271
Accruals and deferred income	1,154
Total other insurance and non-insurance liabilities	530,018
Excess of the value of net admissible assets	0
Total liabilities and margins (#)	530,018
Amounts included in (#) attributable to liabilities to related	6,589
companies, other than those under contracts of insurance	
or reinsurance	
Amounts included in (#) attributable to liabilities in respect	67,437
of property linked benefits	

(2) Not applicable.

# 14 DISTRIBUTION OF PROFITS

- (1)(a) The constitution of Scottish Widows does not describe principles on which the distribution of profits among policyholders is based.
- (b) Changes in the principles on which the distribution of profits among policyholders is based (see (f) below) were made by resolutions of the Board of Scottish Widows in December 2001 and January 2002, and announced on 31 January 2002. They related to policies transferred from the Society. The changes followed the decision of the House of Lords decision in the case of Equitable Life. In current conditions the changes lead to final (terminal) bonuses higher than they would otherwise have been for most policies with guaranteed annuity rate options, and mean that the final bonus for transferred policies no longer includes any enhancement from the Additional Account.
- (c) Each Flexible Options Bond policy issued by Scottish Widows contains the following provisions:

"Each [with-profits] fund forms part of a wider fund (the "With Profits Fund") that we maintain."

The units in each fund will be entitled to share in the profits of our With Profits Fund.

From time to time the board of Scottish Widows, taking into account the advice of our Appointed Actuary, will decide how much of the total profits that may have arisen in our With Profits Fund is to be distributed, what part of those distributable profits is to be attributed to units in each fund, and how and in what proportions the distribution among units in that fund is to be made.

Profits distributed among the units will be applied as regular bonuses, as final bonuses, or in such other manner as the board may decide. Rates of increase in unit prices, and rates of terminal bonus, may be varied at any time.

In the case of the With-Profits Growth Fund, regular bonuses will be in the form of increases in unit prices.

In the case of the With-Profits Income Fund, regular bonuses will be in the form of the allocation of additional units in that fund to the policy."

Each other policy issued by Scottish Widows that can provide with-profits benefits contains the following, or similar, provisions:

"The units will be entitled to share in the profits of our With Profits Fund, of which the fund forms part.

From time to time the board of Scottish Widows, taking into account the advice of our Appointed Actuary, will decide how much of the total profits that may have arisen in our With Profits Fund is to be distributed, what part of those distributable profits is to be attributed to units in the fund, and how and in what proportions the distribution among units is to be made. Profits distributed among the units will be applied as bonuses in the form of increases in unit prices, as terminal bonuses, or in such other manner as the board may decide.

Rates of increase in unit prices, and rates of terminal bonus, may be varied at any time."

Each with-profits policy issued by the Society and transferred to Scottish Widows indicates that the policy or particular benefits under the policy were entitled to share in the Society's profits. It does not describe the principles on which the distribution of profits would be based.

(d) The following is taken from a recent "Guide to investing in the Scottish Widows With-Profits Growth Fund ..... using our Flexible Options Bonds" issued at the pre-sale stage by Scottish Widows since July 2002.

(The With-Profits Growth Fund is one of two with-profits funds that are available under these bonds.)

#### "Introduction"

"Our approach to managing our With-Profits Growth Fund can change from time to time. It will probably not be exactly the same for all types of bond or plan. We'll write to you if we make a change to our approach that might have a significant effect on your Bond."

# "How does it work?

#### The fund

Your money, after any initial charges, is pooled with many other investors' money in our with-profits fund. We refer to it in this guide as 'the Scottish Widows With-Profits Fund'.

However, when we refer in this Guide to 'the With-Profits Growth Fund', we are referring to part of the whole Scottish Widows With-Profits Fund. It is the part that we use to help us to decide what you and other With-Profits Growth investors will get back."

"Part of the With-Profits Growth Fund will be used as part of a process of providing the guarantees that apply to With-Profits Growth units. This part will be managed quite differently from the rest. See "Other factors" in "What affects how

much I might get?" below."

"With-Profits Growth units do not all have the same (or even similar) value. Instead, we decide what you will get back from your investment by adding bonuses and sometimes making 'market value reductions' (see "What if I decide to move out of With-Profits Growth?"). We have wide discretion in deciding bonuses and more limited discretion in deciding market value reductions. In this way we are able to provide the smoothing and guarantees that are described in the following paragraphs."

# "Your group

When managing the With-Profits Growth Fund we often look separately at different groups of investors. The group you'll be in will depend on the type of bond that you have, when you started it and when you used it to invest in With-Profits Growth. If you invest in With-Profits Growth at different times using your Bond, each of those investments could be in a different group."

# "Fair shares

We aim to maintain a fair level of payouts to all With-Profits Growth investors.

To help us do this, we track 'fair shares' of the With-Profits Growth Fund for sample units. We track fair shares separately for the different groups of investors, including your group. We track them separately for units that were started at different times.

When deciding what a fair share would be for sample units, we look at:

- · the amounts invested in those units;
- the past investment performance of the core assets (see "Investment" in "What affects how much I might get?" below);
- the regular deductions that we have made from fair shares as part of the process of providing for the guarantees we make to With-Profits Growth investors;
- the With-Profits Growth Fund's profits and losses from the process of providing for guarantees;
- the With-Profits Growth Fund's profits and losses from smoothing;
- · the charges we have made;
- taxation.

We use these fair shares to help us to decide the bonuses to pay to different With-Profits Growth investors and the market value reductions to apply. These bonuses and market value reductions will be separate and distinct from those for other plans and bonds invested in the Scottish Widows With-Profits Fund. The way this works for each of these is described later in this guide."

# "Smoothing

With-Profits Growth investing includes a feature called 'smoothing'. It can increase or reduce what you get back from your Bond. We use smoothing wherever the guarantees apply.

The main result of smoothing is to reduce the effect of recent stock-market fluctuations, but it will not lessen the effects of longer-term changes in the stock market on what you get back.

Smoothing may also apply, fully or partly, for withdrawals that you make where the guarantees don't apply. However, when it doesn't apply fully you are unlikely to get back more than a smoothed amount."

#### "What affects how much I might get?"

#### Investment

The biggest factors determining how much you'll get are

- the amounts you invest;
- when you invest them;
- · what we gain or lose from our investment in the 'core assets'.

The 'core assets' are part of the With-Profits Growth Fund. They are not the only part of the With-Profits Growth Fund that will affect what you and the other investors in 'your group' get back, but they will have the most effect. This is because the investment performance of the core assets has an important effect on what you will get back. See "Fair shares" above.

The investment performance will depend on, among other things, the 'mix' of the core assets. We currently aim for in the region of 85% of the core assets to be potentially higher-return, and higher-risk, assets such as shares and property. The rest are lower-risk assets, such as fixed-interest bonds issued by the government or by companies, and cash deposits that earn interest."

## "Other factors

Other important factors that will or may apply are as follows.

- The guarantees that we make to you.
- The deductions we make from fair shares as part of the process of providing the guarantees we make to With-Profits Growth investors.
- The charges which we make to your Bond.
- Taxation
- The smoothing of payouts that we make to you.
- The smoothing of payouts that we make to other With-Profits Growth investors.

The deductions that we make as part of the process of providing guarantees to With-Profits Growth investors are kept in the With-Profits Growth Fund. We manage them as part of that process. Any profits and losses from the process will affect the value of your With-Profits Growth investment. They may also lead to changes in the subsequent level of deductions.

To reduce the likely size of any changes in the deductions, the With-Profits Growth Fund enters into certain 'futures' contracts. Overall, these increase the money available to support guarantees when poor performance of the core assets increases the likely cost of the guarantees. They reduce it when the investment performance is good and little support is needed. We keep these contracts under constant review, and we are likely to adjust them frequently. We aim for rises and falls in the deductions to be equally likely. However, significant changes in the level of deductions from fair shares cannot always be prevented."

#### "What are the bonuses?

There are two types of bonus which we add to your With-Profits Growth units. Between them they determine what you will be able to get back – but only in the circumstances where the guarantees apply. They are:

- regular bonuses, which are added daily throughout each year as permanent increases in the guarantees that apply to your units, and
- final bonuses, which we may add on top of those guaranteed amounts when you move out of With-Profits Growth or we pay out on death.

We usually decide levels of regular and final bonus twice a year, but we may change them at any other time as well. We do not guarantee future levels of bonus.

We apply different levels of each type of bonus for different groups of investors. In particular, we apply different levels of final bonus for With-Profits Growth units bought in different periods.

The yearly statement we send you will include information about the current bonus rates for your group. "

#### "How do you decide the bonuses?

Regular bonuses and final bonuses have different purposes, and we decide them differently.

# Regular bonus

Over time the regular bonuses increase the guarantees of what you will get back from your units if you move out of With-Profits Growth. But only if you move out of the With-Profits Growth Fund in the circumstances where the guarantees apply.

We usually aim to limit rates of regular bonus so that the guarantees that result are likely to remain below 'fair share' payouts (see "Final bonus" below). If we didn't limit them, we would have to make larger deductions from fair shares to help the With-Profits Growth Fund pay for the extra guarantees. Or more of the core assets might have to be lower-risk assets. Either of these would mean we'd expect to achieve a lower long-term return on your With-Profits Growth investment.

#### Final bonus

We decide final bonuses for With-Profits Growth units in two stages.

Firstly, we take different groups of units and decide an 'Overall Yield' for each group. We express this as a level yearly rate of increase or reduction. The main factors we consider when setting Overall Yields are:

- · the amounts originally invested in the relevant units;
- how long the units have been held;
- the current 'fair shares' for the units;
- · the adjustment we make for the smoothing of recent investment returns;
- the investment returns we expect for the coming months.

Then we apply the relevant Overall Yield to the price (see "What are the guarantees?") at which you bought each unit. We allow for the exact period of years and days between when you originally invested in that unit and the date of the payout.

We pay a final bonus for a unit if the amount we have already guaranteed to pay is less than the result of applying the Overall Yield."

"Overall, we aim to make average payouts over many years equal to average fair shares. The extra that we sometimes pay out because of guarantees would be on top of this.

Final bonuses can sometimes change very significantly in spite of smoothing."

The following is taken from a recent "Guide to investing in the Scottish Widows With-Profits Income Fund ..... using our Flexible Options Bonds" issued at the pre-sale stage by Scottish Widows since July 2002.

(The With-Profits Income Fund is the other of the two with-profits funds that are available under these bonds.)

# "Introduction"

"Our approach to managing our With-Profits Income Fund can change from time to time. It will probably not be exactly the same for all types of bond or plan. We'll write to you if we make a change to our approach that might have a significant effect on your Bond."

#### "How does it work?

#### The fund

Your money, after any initial charges, is pooled with many other investors' money in our with-profits fund. We refer to it in this guide as 'the Scottish Widows With-Profits Fund'.

When we refer in this Guide to 'the With-Profits Income Fund', we are referring to part of the whole Scottish Widows With-Profits Fund. It is the part that we use to help us to decide what you and other With-Profits Income investors will get back.

When you invest, we credit With-Profits Income units to your bond. Although With-Profits Income units all have a 'nominal' value of £1, they do not all have the same value to you, as we explain later."

"Part of the With-Profits Income Fund will be used as part of a process of providing the guarantees that apply to With-Profits Income units. See "Other factors" in "What affects how much I might get?" below.

With-Profits Income units do not all have the same underlying value, even though they all have the same nominal value. Instead, we decide what you will get back from your investment by paying bonuses and, in certain circumstances, making 'market value reductions' (see "What if I decide to move out of With-Profits Income?"). We have wide discretion in deciding bonuses and more limited discretion in deciding market value reductions. In this way we are able to provide the guarantees and other payouts that are described in the following paragraphs.

#### Bonus units

Each month we add extra, 'bonus', units to your With-Profits Income investment (see 'Regular bonuses'). You can cash in bonus units regularly to provide what we call 'Natural Income Withdrawals'.

# Your group

When managing the With-Profits Income Fund we often look separately at different groups of investors. The group you'll be in will depend on the type of bond that you have. It will also depend on when you started it and the period in which you used it to invest in With-Profits Income. We are likely to start a new period for this purpose whenever the average 'fair shares' for units started in the current period is significantly different from £1.

If you invest in With-Profits Income at different times using your bond, each of those investments could be in a different group. Your bonus units (see "Bonus units" above) are likely to be in different groups.

Fair shares

#### Fair shares

We aim to maintain a fair level of payouts to all With-Profits Income investors.

To help us do this, we track 'fair shares' of the With-Profits Income Fund for sample units. We track fair shares separately for the different groups of investors, including your group. We track them separately for units that were started in

different periods.

When deciding what a fair share would be for sample units, we look at:

- the amounts invested in those units (being, in the case of bonus units, the regular bonuses that gave rise to them see "Regular bonus");
- the past investment performance of the core assets (see "Investment" in "What affects how much I might get?" below);
- how much of that performance has already been reflected in the addition of bonus units to your bond;
- the regular deductions that we have made from fair shares as part of the process of providing for the guarantees we make to With-Profits Income investors;
- the With-Profits Income Fund's profits and losses from the process of providing for guarantees;
- the charges we have made;
- taxation.

We use these fair shares to help us to decide the bonuses to pay to different With-Profits Income investors and the market value reductions to apply. These bonuses and market value reductions will be separate and distinct from those for other plans and bonds invested in the Scottish Widows With-Profits Fund. The way this works for each of these is described later in this guide."

# "What affects how much I might get?"

"Investment

The biggest factors determining how much you'll get are

- the amounts you invest;
- when you invest them;
- what we gain or lose from our investment in the 'core assets'.

The 'core assets' are part of the With-Profits Income Fund. They are not the only part of the With-Profits Income Fund that will affect what you and the other investors in 'your group' get back, but they will have the most effect. This is because the investment performance of the core assets has an important effect on what you will get back. See "Fair shares" above."

#### "Other factors

Other important factors that will or may apply are as follows.

- The guarantees that we make to you.
- The deductions we make from fair shares as part of the process of providing the guarantees we make to With-Profits Income investors.
- The charges which we make to your bond.
- Taxation.

The deductions that we make as part of the process of providing guarantees to With-Profits Income investors are kept in the With-Profits Income Fund. We manage them as part of that process. Any profits and losses from the process will affect the value of your With-Profits Income investment. They may also lead to changes in the subsequent level of deductions.

The With-Profits Income Fund makes arrangements to reduce the likely size of any changes in the deductions or profits and losses. Overall, these increase the money available to support the guarantees when poor investment performance of the core assets increases the likely cost of the guarantees. They reduce it when the investment performance is good and little support is needed. We aim for rises and

falls in the deductions to be equally likely. However, significant changes in the level of the deductions cannot always be prevented.

#### What are the bonuses?

There are two types of bonus which we apply to your With-Profits Income units. Between them they determine what you will be able to get back – but only in the circumstances where the guarantees apply. They are:

- regular bonuses, which are added monthly throughout each year by the addition of extra ('bonus') units to your bond, and
- final bonuses, which we may add on top of the £1 nominal values of your units when you move out of With-Profits Income or we pay out on death.

We usually decide levels of regular bonus twice a year, but we may change them at any other time as well. We are likely to change levels of final bonus more frequently, when there are significant changes in the levels of fair shares. We do not guarantee future levels of bonus.

We apply different levels of each type of bonus for different groups of investors. In particular, we apply different levels of each type of bonus for With-Profits Income units bought or added in different periods.

The yearly statement we send you will include information about the current bonus rates for your bond.

#### How do you decide the bonuses?

Regular bonuses and final bonuses have different purposes, and we decide them differently.

#### Regular bonus

We apply regular bonuses by adding new, 'bonus', With-Profits Income units to your bond each month.

When deciding on a rate of regular bonus for a group of units we look at all relevant aspects of the past, present and future together.

For instance, if we expect investment returns from the core assets to fall, we will tend to reduce the level of regular bonuses. If the fair shares of units are more than £1, we will tend to increase the level for several years to bring the fair value down closer to £1. In the opposite situations, the reverse would apply to the level.

Overall, we intend regular bonuses to provide a return that does not change sharply from year to year. In other words we will aim to smooth out changes. However, over many years regular bonuses will inevitably rise or fall to fully reflect changes in the returns available on new investments.

#### Final bonus

There are a number of factors we consider when we decide final bonuses for a group of With-Profits Income units. We use those factors to set a 'target' payout for the units.

We pay a final bonus if the £1 nominal value we have guaranteed to pay is less than this target level. We aim to 'top up' what investors get from their With-Profits Income units to this target level.

The main factor we consider when setting target levels is the current 'fair shares' for the relevant units. We expect the levels of fair shares for With-Profits Income

to vary less than for our other types of with-profits.

Overall, we aim to make average payouts over a few years equal to average fair shares. The extra that we sometimes pay out because of guarantees would be on top of this.

Final bonuses can sometimes change significantly, even within a few months."

The following is taken from a typical recent "Guide to our with-profits fund ..... using one of the current range of pension plans" issued at the pre-sale stage by Scottish Widows since October 2001. The equivalent guides issued since that date for life assurance policies other than Flexible Options Bonds are quite similar.

#### "Introduction"

"Our approach to managing our with-profits fund can change from time to time. It will probably not be exactly the same for all types of plan. We'll write to you if we make a change to our approach that might have a significant effect on your plan."

#### "How does it work?

#### The fund

Your money, after any initial charges, is pooled with many other investors' money in our with-profits fund. When you invest, we credit with-profits units to your policy. A with-profits unit is not an equal share of our with-profits fund, as we explain later. It simply helps us to describe the guarantees that we give you and to work out what you get back."

"The units in the with-profits fund do not all have the same (or even similar) value. Instead, we decide what you'll get back from your investment by adding bonuses and, in certain circumstances (see 'What if I decide to move out of with-profits?') making 'market value reductions'. We have wide discretion in deciding bonuses and more limited discretion in deciding market value reductions.

In this way we can provide the smoothing and guarantees that are described in the following paragraphs."

#### "Your group

When we refer from now on to 'the fund' in this guide, we're not referring to the whole of the with-profits fund. Instead, we're referring to the part of the with-profits fund that we use to help us decide what you and other investors in 'your group' will get back. The group you'll be in will depend on the type of policy that you have and when you started it. When we refer to the 'with-profits fund', we mean the with-profits fund as a whole."

#### "Fair shares

We aim to maintain a fair level of payouts to everyone investing in the with-profits fund.

To help us do this, we track 'fair shares' of the with-profits fund for sample with-profits units. We track fair shares separately for the different groups of investors, including your group. We track them separately for units that were started at different times.

When deciding what a fair share would be, we look at:

- the amounts invested in those with-profits units;
- the past investment performance of the fund;
- the charges we have made;
- the with-profits fund's profits and losses from guarantees and smoothing;

#### taxation.

We use these fair shares to help us decide the bonuses to pay to different investors and the market value reductions to apply. The way this works for each of these is described later in this guide."

#### "Smoothing

With-profits investing includes a special feature called 'smoothing'. It can increase or reduce what you get back from your plan. We use smoothing wherever the guarantee applies. It may also apply if you choose to move out of with-profits in other circumstances.

The main result of smoothing is to reduce the effect of recent stock market fluctuations on what you get back. However, this won't lessen the effects of longer-term changes in the stockmarket on your return."

#### "What affects how much I might get?

#### Investment

The biggest factors determining how much you'll get are:

- · the amounts you invest;
- when you invest them;
- what we gain or lose from our investment of the fund.

The investment performance will depend on, among other things, how much of the fund is invested in each of the different types of asset."

#### "Other factors

Other important factors that will or may apply are as follows:

- the charges which we make to your policy;
- the guarantees that we make to you;
- the smoothing of investment returns;
- taxation;
- the guarantees and payments that we make to other with-profits investors

   any extra above fair share that other investors get on average, could reduce what you get back from your policy."

#### "What are the bonuses?

There are two types of bonus which we add to your with-profits units. Between them they determine what you will be able to get back - but only when the guarantees apply. They are:

- regular bonuses, which are added daily throughout each year as permanent increases in the guarantees that apply to your with-profits units, and
- final bonuses, which we may add on top of those guaranteed amounts when you move out of with-profits or you die.

We usually decide levels of regular and final bonus twice a year, but we may change them at any other time as well. Future bonus rates are not guaranteed.

We apply different levels of final bonus for with-profits units bought in different periods. We apply different levels of each type of bonus for different groups of investors.

The yearly statements we send you will include information about the current

bonus rate for your group."

#### "How do you decide the bonuses?

Regular bonuses and final bonuses have different purposes, and we decide them differently."

#### "Regular bonus

Over time, the regular bonuses increase the guarantees of what you'll get back from your with-profits units if you move out of with-profits. But only when the guarantees apply.

When deciding on rates of regular bonus, we look at all relevant aspects of the past, present and future together. Of these, our judgement about how assets will perform in the future is the most important. For example, if we expect investment returns to fall we're likely to reduce the rates of regular bonuses. This would happen even if actual returns in recent years have been higher. The reductions might be made in several stages.

We usually aim to limit rates of regular bonus, so that the guarantees that result are likely to remain significantly below fair share payouts in normal circumstances. If we didn't do this, we would have to invest more of the with-profits fund in lower-risk assets. This would mean we'd expect to achieve a lower long-term return on your with-profits investment."

# "Final bonus

There are a number of factors we consider when we decide final bonuses for a group of with-profits units. We use them to set a 'target' payout for the units.

We pay a final bonus if the amount we have already guaranteed to pay is less than this target level. We aim to 'top up' what investors get from their with-profits units to this target level.

The main factors we consider when setting target levels are:

- the fair share of the with-profits fund for the relevant with profits units;
- the adjustment we make for the smoothing of recent investment returns;
- the investment returns we expect for the coming months;
- a small reduction we make, to help pay for the extra payments we expect to make from time to time because of guarantees."

'Final bonuses can sometimes change very significantly, even within a few months, in spite of smoothing.'

Advertisements and brochures issued for those with-profits policies transferred from the Society to Scottish Widows that are currently in force dealt with the principles for (and other aspects of) the distribution of bonus in terms similar to those in one or other of the following extracts.

The following is taken from one of the Society's brochures for the With Profits Bond, a class of business that provides unitised with-profits benefits:-

"Your units will share in Scottish Widows' profits, and in particular the contribution made by With Profits Bonds. We will examine the investment returns achieved and the likely investment earnings in the future and decide how much can be added to your bond as bonuses. Regular bonuses are declared in the form of a daily increase in unit prices.

In addition to the increases in the face value of your units, a terminal bonus may be added when you cash in some or all of your units. Rates of terminal bonus will be reviewed regularly, and will reflect the value of the underlying investments.

Not only does this bonus system ensure that holders of With Profits Bonds obtain a fair return in relation to our investment experience, it also helps to smooth out the effects of short-term fluctuations in stockmarket values."

The following are extracts from a personal pension (Personal Pension Plus) brochure of 1992 issued by the Society, and are typical of wording used for many conventional with-profits policy classes then and in the previous 15 or so years (although in the earlier years the wording reflected our former practice of declaring reversionary bonuses less frequently than yearly).

"Surplus generally of a revenue nature is allotted as bonuses each year. The bonus declared is added to the guaranteed cash sum and existing bonus."

"A terminal bonus may be allotted in addition when benefits become payable or when they are switched to a property-linked basis. Terminal bonus consists mainly of surplus of a capital nature ... The terminal bonus scale is normally reviewed every 6 months and may vary from one period to another according to financial and economic conditions at the time ... "

The distinction (in the extracts above and below) between surplus of a revenue nature and surplus of a capital nature no longer forms part of our methods.

The following is from a leaflet of 1969 for with-profits endowment assurances issued by the Society:

"With-profits policies share in the Society's profits which are allotted on the compound reversionary plan, i.e. bonuses are declared on the sum assured and existing bonuses and are payable with the sum assured.

Future bonuses will depend on profits earned.

In addition to the ordinary bonuses a scale of terminal bonuses has been in operation since 1st January 1969. ..... The rate of terminal bonus will be reviewed every six months and will depend on the general level of Stock Exchange prices at the time."

(e) The following are extracts from Scottish Widows' 30 June 2002 With-Profits Guide:

From Section B:

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"The With Profits Fund contains the assets to provide the benefits under conventional with-profits policies, the with-profits investment element of unitised with-profits policies, and certain non-profit policies allocated to this fund. Two memorandum accounts, called the Additional Account and the Retained Account, are maintained in the With Profits Fund. To the extent not needed to meet certain contingencies and purposes, the amount of those memorandum accounts will be paid out over time as general additions to final (or "terminal") bonuses and surrender values for with-profits policies transferred to Scottish Widows from the Society ("transferred with-profits policies"). Those contingencies and purposes include the costs of additional annuity payments under transferred policies with guaranteed annuity rate options. Following a recent change in our bonus practice relating to guaranteed annuity options, relatively little of the Additional Account is expected to be available for distribution as general additions to final bonuses and surrender values for the transferred policies, and no such additions are currently planned. Even if the Additional Account were to be insufficient to meet all of the calls on it, no costs arising from the change in bonus practice for guaranteed annuity options would be charged to the fair shares (see Section C) of with-profits

policies."

#### From Section C:

"We aim to maintain a fair level of payouts to everyone investing in the With Profits Fund. To help us do this, we track fair shares of the With Profits Fund for sample with-profits policies and the with-profits units of policies. We track fair shares separately for the different classes of business. We track them separately for units and policies that were started at different times.

The guarantees that are made to some investors can affect payouts for others. Any extra above fair share paid to some investors as a result of the application of guarantees on maturity (and certain other events) could reduce future payouts for others. We aim to contain the extent and impact of such payments over fair shares by controlling the rate at which guarantees build up (see Section F) and through the use of the small final reductions as explained in Section J and the process for Flexible Options Bonds described in Section F. For policies transferred from the Society the costs of guarantees (where greater than these small reductions), together with the costs referred to in Section B in connection with guaranteed annuity rate options, are charged to the Additional Account. They therefore reduce the amount likely to be available for distributions as additions to final bonuses and surrender values for such policies (see also Section B). The arrangements made on demutualisation, including the setting up of the Additional Account, mean that these costs for transferred policies are very unlikely to affect payouts from policies started after the demutualisation. None of the policies that have started since demutualisation contain guaranteed annuity rate options."

#### From Section F:

"With-Profits policies other than Group Pensionplanner

"The balance between regular bonuses and final bonuses is an important one, as it determines the level of guarantees granted. If this level is pitched too high, in other words if too high a proportion of the overall investment return that is earned on the relevant assets is required to provide the guaranteed benefits, the investment strategy could become more constrained towards assets which are a better match for the guarantees, even if in the long run this would be likely to mean lower investment returns and lower payouts for policyholders.

Therefore we believe that it is important to strike a sensible balance between our freedom to invest the assets of the With Profits Fund more widely to secure better returns on the one hand and the level of guarantees on the other hand."

# "Flexible Options Bond

Two new unitised with-profits investment options ('funds') are being launched in July 2002 and are available under the new Flexible Options Bond. They are referred to as the With-Profits Growth Fund and With-Profits Income Fund. They will be managed to a considerable extent separately from the other unitised with-profits business.

For both funds we provide for the guarantees that apply to the units using a process which involves regular deductions from the fair shares for units and the 'core assets' that back them. In each case we transfer these deductions to a Guarantee Account within the relevant fund as part of that process. Profits and losses from this process will affect fair shares for continuing units in the relevant fund."

#### From Section J:

"Reductions for guarantees

The fair shares of assets for maturing policies may sometimes fall short of the maturity values already guaranteed by regular bonuses.

For policies other than Flexible Options Bonds, small reductions are therefore allowed for in determining final bonus rates in "good" times to pay for guaranteed

cash benefit levels in "bad" times. Our aim when making these reductions is that they should balance out, over many years if necessary, with extra amounts that we pay out above fair shares where guarantees increase the cash benefits that we pay. Taken together, the reductions and these extra amounts are a form of smoothing, in addition to the smoothing of short-term stockmarket fluctuations.

The process for providing for the guarantees in Flexible Options Bonds is different, although it too involves reductions (but from fair shares). The process is outlined in Section F."

#### "Miscellaneous profits and losses

The With Profits Fund of Scottish Widows earns profits (or makes losses) from miscellaneous sources including from non-profit business and other liabilities allocated to it. The With Profits Fund also bears any costs incurred in honouring guaranteed levels of benefit given under with-profits policies. Profits or losses may arise to the extent that the small reductions mentioned above may prove, over time, to be greater or less than the actual costs of guarantees. For Flexible Options Bonds there will be equivalent profits and losses from the process of providing for guarantees.

These miscellaneous profits and losses may increase or reduce the benefits under with-profits policies. Some of them apply only to the type of policy which gave rise to them, or to policies of types which share certain characteristics. In particular, each of the new 'funds' offered under the Flexible Options Bond is unlikely to share in the profits and losses of other parts of the With Profits Fund, and vice versa."

# "Business transferred from the Society

The business transferred from the Society is operated in accordance with the requirements of the Scheme under which the transfer took place. For with-profits business sold after the transfer, bonus policies and asset mixes may be similar to those for any business of the same class sold prior to the transfer. Nevertheless, the terms of the Scheme may under certain circumstances result in the level of bonuses (excluding contributions from the Additional Account and Retained Account) or the asset mix for transferred business differing from that for equivalent business sold after the transfer. Significant changes in market practice could also affect the operation of transferred and other business differently."

- (f) The Scheme of transfer includes the following:
  - "18.1 The Shareholders' Fund or the Non Participating Fund, as the board of SW may direct, shall be entitled to one ninth of the aggregate of
    - (a) the cost of all bonuses allocated to Conventional With Profits Policies after the Effective Date ......., and
    - (b) ..... all other amounts of surplus...... which are allocated to Conventional With Profits Policies as bonus, reduction, rebate or suspension of premium or otherwise,

save for any Terminal Bonuses or other amounts paid pursuant to Paragraphs 19 or 20.

18.2 Except as stated in this Scheme, no part of any surplus arising in the With Profits Fund may be applied in any way other than as bonus to, or reduction, rebate or suspension of premiums to, or otherwise applied for the benefit of, holders of Policies allocated or reassured to the With Profits Fund."

The Policyholder Circular, issued to members of the Society before the demutualisation and transfer, also dealt with these issues. It also dealt with the following.

The Scheme of Transfer requires bonuses on policies transferred from the Society to be determined in accordance with certain 'Principles of Financial Management'. The following are extracts from these Principles.

- "2(d) The actuarial principles adopted by the Board of SW in determining bonuses payable on the Transferred With Profits Policies shall be such as shall satisfy policyholders' reasonable expectations in accordance with the bonus philosophy adopted by the Scottish Widows [i.e. the Society here] prior to the Effective Date [of the transfer] and having regard to the effects of the implementation of this Scheme. These expectations shall be determined, inter alia, by the experience of the With Profits Fund. The principles adopted in determining the appropriate bonus shall not be changed as a direct result of the implementation of this Scheme.
- (e) Asset Share records shall be maintained and referred to in setting Terminal Bonus rates in order to ensure equity between different groups of holders of Transferred With Profits Policies. The aggregate asset shares as at the Effective date shall be those determined in accordance with Schedule 4. Thereafter, those asset shares shall be accumulated in a manner consistent with Scottish Widows' asset share methodology immediately prior to the Effective Date, by reference to the financial performance and experience of the Transferred With Profits Policies, the assets backing the Asset Shares of those Policies and (consistent with paragraph 4 of this Schedule 2) Policies from time to time allocated to the With Profits Fund that are not With Profits Policies, provided that ........
- (f) The bonus philosophy of Scottish Widows has developed over a number of years and it is expected that the bonus philosophy of SW will continue to develop in future. The existence of these principles should not be regarded as constraining the board of SW on the advice of the SW Appointed Actuary from making appropriate changes to its bonus philosophy (including its Asset Share methodology) in future.
- (g) Subject to such smoothing as is consistent with policyholders' reasonable expectations, payouts at maturity and the value of benefits on vesting on Transferred With Profits Policies shall in aggregate, allowing for Scottish Widows' bonus policy, be targeted on Asset Share (after deducting charges as are made from time to time, consistent with policyholders' reasonable expectations, for guarantees) with the addition of any enhancement to reflect the distribution ......... of the Additional Account and the Retained Account."

#### (2)(a) How the with-profits fund is defined

The With Profits Fund was established by the Scheme of Transfer from the Society. It is a sub-fund of the Long Term Fund of Scottish Widows. The credits and debits that can be made to the With Profits Fund are detailed in Paragraphs 32 and 33 of the Scheme.

The Scheme allocated all policies transferred from the Society which were conventional with profits policies, group pensionplanner contracts, or contracts which may have contained a guaranteed annuity or guaranteed commutation option, to the With Profits Fund. All other transferred policies not allocated to Scottish Widows Annuities Ltd were allocated to the Non Participating Fund of Scottish Widows, although for policies that have accumulating with-profits benefits such benefits are reassured to the With Profits Fund. All with-profits benefits under policies effected since the date of the transfer are reassured to the With Profits Fund.

An initial amount of assets, calculated in accordance with Paragraph 15 of the Scheme, was allocated to the With Profits Fund at 3 March 2000, the effective date of transfer. Broadly speaking the value of those assets was equal to the asset shares of the with-profits policies allocated to the fund, plus the reserves for the non-profit policies and other liabilities

allocated to the fund, plus an Additional Account and a Retained Account. The assets allocated to the Additional Account included assets with a value equal to the estimated cost to the With Profits Fund of making the shareholder transfers provided for under Paragraph 18 of the Scheme (see (1)(f) above).

With effect from the same date the policy liabilities were allocated along with the policies. Certain other liabilities, detailed in Paragraph 16 of the Scheme and generally relating to obligations of the Society prior to the transfer, were also allocated to the With Profits Fund.

The credits and debits which can be made to the With Profits Fund are detailed in Paragraphs 32 and 33 of the Scheme. All investment gains, earnings, income and profits, and all costs (other than amounts payable in accordance with the investment management of the fund) and losses, arising from the assets allocated to the With Profits Fund are to be retained in that fund. These paragraphs relate to all of the With Profits Fund, but there are differences in their effect as between the part relating to the policies transferred from the Society and the part relating to new business written since the effective date. For transferred policies the amounts charged to the With Profits Fund for administration and investment management are calculated in accordance with Paragraphs 29 and 31 of the Scheme. For policies effected after the effective date Paragraph 33.1(s) requires such amounts to be in accordance with policyholders' reasonable expectations.

## (b) Relevant non-profits insurance business

No non-profit insurance policies issued by Scottish Widows, or any profits on non-profit insurance policies issued by Scottish Widows, are attributed to the With Profits Fund. However, non-profit annuity benefits provided on the vesting of with-profits policies can be provided from the With Profits Fund.

As stated above, certain non-profit policies transferred from the Society were allocated to the With Profits Fund at the effective date. These policies are shown separately in Form 51 and represent 3% of the reserves in the With Profits Fund.

In addition, the With Profits Fund is entitled to receive surplus arising in the Non Participating Fund in respect of transferred policies allocated to the Non Participating Fund, up to a limit calculated in accordance with the Scheme. However, each payment to the With Profits Fund of such profits is offset by the repayment by the With Profits Fund of the equivalent part of a contingent loan made to it on 3 March 2000.

# (c) Investment of with-profits fund

Assets within the With Profits Fund are invested in accordance with the Principles of Financial Management referred to in (1)(f) above.

The following are extracts from Paragraph 2(b) and part of 2(c) of those Principles.

"The investment policy of the With Profits Fund shall be determined by the board of SW on the advice of the SW Appointed Actuary. The investment policy shall have regard to the nature of the liabilities of the With Profits Fund and shall seek to optimise the investment return earned on the investments of the With Profits Fund whilst recognising the need to safeguard the financial security of the With Profits Fund."

"The investment policy for the assets or notional assets backing the Asset Shares of the Transferred With Profits Policies, the Additional Account and the Retained Account (such investment policy to be determined separately for the assets or notional assets backing the Asset Shares and each account) and the bonus philosophy in respect of the Transferred With Profits Policies:

(i) shall ....... be determined as if the Transferred With Profits Policies and the assets or notional assets backing the Asset Shares of such policies, the Retained Account and the Additional Account, together with assets equal in value to the amount of the Support Account but in relation to the Support Account only to the extent that there are surplus assets in the Non Participating Fund or any other sub fund of the Long Term Fund except for the With Profits Fund with a Regulatory Value equal to the amount of such account for the time being, comprised a Notional Mutual Company ..... not required to maintain the required minimum margin of solvency and for this purpose the Support Account shall be assumed to be invested in assets of the same mix as those representing the Asset Shares of the Transferred With Profits Policies;

- (ii) shall have regard to the reasonable expectations of the holders of Transferred With Profits Policies (as modified by the Scheme); and
- (iii) shall recognise that the Support Account is a memorandum account which, in this context, exists only to support the investment policy and bonus policy for Transferred With Profits Policies."

The following are extracts from Scottish Widows' 30 June 2002 With-Profits Guide.:

From Section D

Investments

"Scottish Widows' investment strategy for most of its With Profits Fund other than the parts relating to the two with-profits investment options under the newly-introduced Flexible Options Bond is to invest in a balanced mix of equity shares of good-quality companies both at home and overseas, in high-quality properties and in fixed-interest securities. Our aim is to secure a competitive investment return for each major class of policy consistent with security and the levels of guaranteed minimum benefits. The level of investment freedom available to allow pursuit of this strategy will depend on the relationship between the levels of guaranteed minimum benefits and the investment return actually earned on the assets held in respect of the business concerned........

Equity shares and property investments together have constituted the largest proportion of the assets backing the with-profits business for many years. Investment policy tended to be cautious between 1998 and 2000, with a particular change in emphasis in 1998 towards fixed-interest securities rather than equities in both the UK and overseas to reflect our view of the market outlook at the time. During 2001, we gradually reversed this position, increasing the property weighting and moving back into equities."

From Section F

Flexible Options Bonds

"Two new unitised with-profits investment options ('funds') are being launched in July 2002 and are available under the new Flexible Options Bond. They are referred to as the With-Profits Growth Fund and the With-Profits Income Fund. They will be managed to a considerable extent separately from the other unitised with-profits business."

"For both funds we provide for the guarantees that apply to the units using a process which involves regular deductions from the 'fair shares' for units and the 'core assets' that back them. In each case we transfer these deductions to a Guarantee Account within the relevant fund as part of that process. Profits and losses from this process will affect fair shares for continuing units in the relevant fund.

The current investment strategy for the core assets of the With-Profits Growth Fund is for in the region of 85% of the core assets to be in a combination of equity shares at home and overseas and in high-quality properties. We may change the balance of these core assets with the aim of getting the best long-term performance or to help to make sure that this fund can always meet its obligations.

The strategy for the core assets of the With-Profits Income Fund is to invest mainly in a variety of fixed-interest bonds, together with some property.

We use hedging techniques in managing the Guarantee Accounts. We keep the hedging contracts under constant review and are likely to adjust them frequently."

From Section J

Business transferred from the Society

"For with-profits business sold after the transfer, bonus policies and asset mixes may be similar to those for any business of the same class sold prior to the transfer. Nevertheless, the terms of the Scheme may under certain circumstances result in the level of bonuses (excluding contributions from the Additional Account and Retained Account) or the asset mix for transferred business differing from that for equivalent business sold after the transfer."

The mix of the part of the With-Profits Fund relating to with-profits contracts other than Pensionplanner and the Flexible Options Bond changed considerably during 2002. For contracts not transferred from the Society, the percentage in equities and property fell from 78% at the start of the year to 53% at the end. For transferred contracts, where the investments include the assets forming the Additional and Retained Accounts, the equivalent percentages were 73% and 49%.

# (d) Level of surplus or free reserves

Except to the extent provided for in the Scheme of transfer, Scottish Widows does not have a policy of maintaining a specific level of surplus or free reserves in the With Profits Fund. It does, however, aim to preserve investment freedom for the With Profits Fund and to ensure that there is an adequate level of capital support. In general, such support is provided by the Non Participating Fund. For the ongoing management of the With Profits Fund the Scheme specifies

- in Paragraphs 32 and 33 the amounts that are to be credited to the With Profits Fund and the amounts which may be debited to it,
- in Paragraph 24, the assets in the Non Participating Fund that are to be made available from time to time to support that part of the With Profits Fund so as to satisfy a "statutory valuation test" and a "PRE test", and
- in the Principles of Financial Management, the assets held within the With Profits Fund that are to be attributed to the part of the fund that relates to transferred policies.

See also (2)(a) above.

#### (e)(i) Asset shares

Unitised with-profits policies

Scottish Widows uses an asset share methodology as a guide to help it to determine bonus rates for with-profits units under these policies. We calculate asset shares for typical units.

When calculating asset shares for units in the With-Profits Growth Fund under Flexible Options Bonds we take into account

- the amounts invested in those units:
- the past investment performance of the core assets (of the part of the With Profits Fund that relates to the With-Profits Growth Fund);
- the regular deductions that we have made from asset shares as part of the process of providing for the guarantees we make to With-Profits Growth investors;
- the With-Profits Growth Fund's profits and losses from the process of providing for

guarantees;

- the With-Profits Growth Fund's profits and losses from smoothing;
- · the charges we have made;
- · taxation.

When calculating asset shares for units in the With-Profits Income Fund under Flexible Options Bonds we take into account

- the amounts invested in those units (being, in the case of bonus units, the regular bonuses that gave rise to them);
- the past investment performance of the core assets (of the part of the With Profits Fund that relates to the With-Profits Income Fund);
- how much of that performance has already been reflected in the addition of bonus units to the Bond;
- the regular deductions that we have made from asset shares as part of the process of providing for the guarantees we make to With-Profits Income investors;
- the With-Profits Income Fund's profits and losses from the process of providing for guarantees;
- the charges we have made;
- taxation.

When calculating asset shares for the other unitised with-profits policies (other than unitised with-profits annuities in payment) we currently take into account

- the amounts invested in those with-profits units;
- the past investment performance of the part of the With Profits Fund that relates to those units;
- the charges we have made;
- in the case of policies issued by Scottish Widows, the profits and losses that we have made from guarantees and smoothing under such policies;
- taxation.

At present the With Profits Fund's profits and losses from

- (i) the transferred non-profit policies allocated to the With Profits Fund and from guarantees and
- (ii) smoothing in respect of transferred with-profits policies

result in credits and debits to the Additional Account and do not directly affect the asset shares relating to transferred with-profits policies. This could change in future, but no costs arising from the change in principles described in 14(1)(b) and announced on 31 January 2002 will be charged to asset shares.

Rates of final (terminal) bonus for units in the With-Profits Growth Fund under Flexible Options Bonds are determined using an 'Overall Yield' for each group of units. We express this Overall Yield as a level yearly rate of increase or reduction. The main factors we consider when setting Overall Yields are:

- the amounts originally invested in the relevant units;
- how long the units have been held;
- the current asset shares for the units;
- the adjustment we make for the smoothing of recent investment returns (see (ii) below);
- the investment return we expect for the coming months.

Then we apply the relevant Overall Yield to the price at which each unit was bought. We allow for the exact period of years and days between when the unit was bought and the date of the payout.

We pay a final bonus if the amount we have already guaranteed to pay is less than the result of applying the Overall Yield.

See also the relevant extracts in 14(1)(d) above.

Rates of final (terminal) bonus for a group of units in the With-Profits Income Fund under Flexible Options Bonds are determined by reference to a 'target' payout. The main factor we consider when setting target levels is the current asset shares for the relevant units. We pay a final bonus if the £1 nominal value we have guaranteed to pay is less than this target level. See also the relevant extracts in 14(1)(d) above.

Rates of final (terminal) bonus for the other unitised with-profits policies are determined having regard to the difference between target unit values based on these unit asset shares and the corresponding face value of units as already increased by regular bonuses. These rates of final bonus are used to determine the actual proceeds of maturing policies. When setting the target levels the main factors are

- the asset shares for the relevant with-profits units;
- the adjustment we make for the smoothing of recent investment returns (see (ii) below);
- the investment return we expect for the coming months;
- a small reduction that we make to help pay for the extra payments we expect to make from time to time because of guarantees.

See also the relevant extracts in 14(1)(d) above.

In respect of transferred with-profits policies we also aim to distribute as additional final (terminal) bonus any excess of the Additional Account over the amount required to cover certain contingencies that may arise, but only at a rate that will ensure that a prudent amount is retained in respect of potential for amounts to be debited to support smoothing and other explicit items under the Scheme. The Retained Account is intended to be distributed in broad proportion to asset shares at the date of the transfer.

# Conventional with-profits policies

The information above for transferred unitised with-profits policies applies to conventional with-profits policies transferred from the Society except that the references to units and specimen units should be taken to be references to policies and specimen policies instead. For policies sold prior to 1999 the final (terminal) bonus rates are adjusted to ensure a smooth non-decreasing progression by year of entry. No new conventional with-profits policies have been issued by Scottish Widows since 3 March 2000, but increments may be made to certain policies.

# (e)(ii) Smoothing

Units in the With-Profits Growth Fund under Flexible Options Bonds

We apply smoothing (where guarantees apply) by adjusting the asset share levels when setting the Overall Yields referred to in (i) above. We replace the investment return over a 'smoothing period' by an averaged investment return. We include in the average an estimate of future investment growth. At present the actual returns in the average are from approximately the most recent 24 months for units that are at least that old. When averaging we may give more weight to stock-market levels in the more recent months.

When conditions are more difficult we may have to change our method of smoothing to make sure that it operates fairly for all With-Profits Growth investors. Currently we don't have any limits for the amount by which smoothing increases or reduces payouts.

Overall, we aim for the average effect of smoothing to balance out over many years.

Units in the With-Profits Income Fund under Flexible Options Bonds

We do not apply smoothing when setting rates of final (terminal) bonus for units in this fund.

Unitised with-profits policies excluding Flexible Options Bonds

We apply smoothing (where guarantees apply) by adjusting the asset share levels when setting the target levels referred to in (i) above. We replace the investment return over the previous months by an averaged investment return. At present the period of averaging is normally 24 months. When averaging we give more weight to the more recent months.

When carrying out the averaging we adjust past and future stockmarket levels by comparing them with a "normal" rate of investment growth that we assume.

When conditions are more difficult we may have to change our method of smoothing to make sure that it operates fairly for all investors in the with-profits fund. Currently we don't have any limits for the amount by which smoothing increases or reduces payouts, but would give special consideration to the extent of smoothing if it exceeded 15%.

Our aim when making the small reductions referred to in (i) above is that they should balance out, over many years if necessary, certain extra amounts that we pay out. These extra amounts are the extra that we pay out over fair-share levels to investors when guarantees increase what we pay. So, when taken together, the reductions and those extra amounts are another form of smoothing. At present we are deducting most when deciding the fair-share levels for units that have been held for only short periods. The size of the reductions will change from time to time.

Overall, we aim for the average effect of smoothing to balance out over many years.

## Conventional with-profits policies

The information above for transferred unitised with-profits policies applies to conventional with-profits policies except that the references to units should be taken to be references to policies instead. No new conventional with-profits policies have been issued by Scottish Widows.

# (e) (iii) Pattern of allocation of discretionary benefits

Units in the With-Profits Growth Fund under Flexible Options Bonds

During the lifetime of each policy we usually aim to limit rates of regular bonus so that the guarantees that result are likely to remain below 'fair share' (asset share) payouts. If we didn't limit them, we would have to make larger deductions from fair shares to help the With-Profits Growth Fund pay for the extra guarantees. Or more of the core assets might have to be in lower risk assets.

On surrender (or on a switch out of with-profits benefits) there is no minimum guarantee of what we would pay. In particular, if markets are low enough it could be less than was originally invested. How much we pay for each with-profits unit will depend on

- the regular bonuses already added, plus
- any final bonus that we add, minus
- any market value reduction that we decide on.

We'll try to limit our use of market value reductions if we can do this while protecting those who continue with their With-Profits Growth units. However, we will always apply a market value reduction where the result of applying the relevant Overall Yield is less than a unit's current 'bid' price. (Overall yield is explained in 14(2)(e)(i) above.)

When deciding market value reductions, we might not use the 'smoothing' that is reflected in the Overall Yields, or we might use only partial smoothing. This is to protect continuing

investors from the an excessive cost of providing smoothing for those moving out of With-Profits Growth.

We can introduce different market value reductions for with-profits units bought in different periods.

If we introduce or increase a market value reduction for a group of units to take average payouts below the result of applying Overall Yields, we'll check it against fair-share levels. We'll make sure it doesn't reduce the average payout for the group of units below their average fair share.

Our aim is to maintain a fair level of future payouts to everyone investing in the With-Profits Growth Fund.

Units in the With-Profits Income Fund under Flexible Options Bonds

We apply regular bonuses by adding new, bonus, units in the With-Profits Income Fund to the bonds. When deciding on a rate of regular bonus for a group of units we look at all the relevant aspects of the past, present and future together. For instance, if we expect investment returns from the core assets of this fund to fall, we will tend to reduce the level of regular bonuses. If the fair shares of units are more than £1, we will tend to increase the level for several years to bring the fair value down closer to £1. In the opposite situations, the reverse would apply to the level.

Overall, we intend regular bonuses to provide a return that does not change sharply from year to year. In other words we will try to smooth out changes. However, over many years regular bonuses will inevitably rise or fall to fully reflect changes in the returns available on new investments.

On surrender (or on a switch out of with-profits benefits) there is no minimum guarantee of what we would pay. In particular, if markets are low enough it could be less than was originally invested. How much we pay for each with-profits unit will depend on

- the £1 nominal value of the unit, plus
- any final bonus that we add, minus
- any market value reduction that we decide on.

We will apply market value reductions at any time if we believe it to be necessary to maintain a fair level of payouts to those who continue with their With-Profits Income units.

We can introduce different market value reductions for with-profits units bought in different periods.

Market value reductions are likely to be quite common for With-Profits Income units. This is because we try to adjust levels of regular bonus so as to keep the fair-share levels not too far above nominal values. This increases the changes of them being below nominal values.

When we introduce or increase a market value reduction for a group of units, we'll check it against fair-share levels. We'll make sure it doesn't reduce the average payout for the group of units below their average fair share.

Our aim when deciding on market value reductions is to maintain a fair level of future payouts to everyone investing in the With-Profits Income Fund.

Unitised with-profits policies excluding Flexible Options Bonds

During the lifetime of each policy we aim to offer an increasing level of guaranteed maturity benefits by means of reversionary bonuses (expressed as unit price increases)

while at the same time retaining a sensible balance between the level of such guarantees on the one hand and our freedom to invest more widely to secure better returns for policyholders on the other hand.

On surrender (or on a switch out of with-profits benefits) there is no minimum guarantee of what we would pay. In particular, if markets are low enough it could be less than was originally invested. We're unlikely to use smoothing when deciding market value reductions. How much we pay for each with-profits unit will depend on

- the regular bonuses already added, plus
- any final bonus that we add, minus
- any market value reduction that we decide on.

We may apply market value reductions at any time if we believe it to be necessary. Depending on the circumstances we might or might not reduce or eliminate rates of final bonus at the same time as we introduce market value reductions. We can introduce different market value reductions for with-profits units bought in different periods. Our aim is to maintain a fair level of future payouts to everyone investing in the With Profits Fund.

#### Conventional with-profits policies

During the lifetime of each policy we aim to offer an increasing level of guaranteed maturity benefits by means of reversionary bonuses (expressed as increases in the amount of benefits payable when the policy matures) while at the same time retaining a sensible balance between the level of such guarantees on the one hand and our freedom to invest more widely to secure better returns for policyholders on the other hand.

Rates of reversionary bonus may change from one year to the next, but do not fluctuate sharply up and down.

Surrender values are not guaranteed. We're unlikely to allow for a material level of smoothing when deciding surrender values. A methodology similar to that for maturities is used to ensure that surrender values are fair in relation to the underlying asset shares and are consistent with ultimate maturity values.

There is no differentiation in the rate of final bonus added when different options are exercised. However, where a policy provides the option of a pension or a cash sum at maturity, with a fixed relationship between the amount of the cash and the pension, the rates of bonus declared between 1 January 1999 and 30 January 2002 had regard to the amount of the pension. A change in practice (see (1)(b) above) was announced on 31 January 2002 with effect from 1 January 1999.

No new conventional with-profits policies have been issued by Scottish Widows.

# (e)(iv) Fairness

Unitised with-profits policies

Fairness is maintained among policyholders by the procedures outlined in the sections above.

The company is not entitled to any share of surplus from with-profits policies that are unitised with-profits policies. The Scheme of transfer limits the charges that the company can make to the With Profits Fund in respect of such policies.

Conventional with-profits policies

Fairness is maintained among policyholders by the procedures outlined in the sections above. Certain policy types traditionally share the same final bonus rates. In such cases the rates reflect the average target payout for the different policy types. We monitor the resulting payouts relative to the smoothed asset shares for each policy type.

The company is entitled to a share of surplus from with-profits policies that are conventional with-profits policies (see the extract from Paragraph 18.1 of the Scheme of Transfer in (1)(f) above). Transfers are in accordance with this.

The Scheme limits the charges that the company can make to the With Profits Fund in respect of such policies.

#### (e) (v) Other

The Scheme of Transfer set aside a specific amount of assets to support policies transferred from the Society, including a substantial Additional Account which may enhance benefits on these policies and/or meet contingencies that may arise. Therefore profits, losses, and contingencies arising in respect of this business will, in broad terms, be reflected in bonus distributions for that business.

Bonus distributions in respect of policies written since the transfer primarily reflect the experience underlying that business.

- (f) The actual proportions of profits distributed to policy holders on the one hand and shareholders on the other hand have been in accordance with Paragraph 18 of the Scheme of Transfer (see (1)(f) above).
- (3) Methods

See (2) above

(4) Differences in principles or bonus policies

Different assets of the With Profits Fund may be hypothecated to different parts of the fund relating to different groups of policies.

See also (1) to (3) above.

# (5) Categories of with-profits policy not covered

The details in (2) and (3) above cover all types of with-profits contract, including those transferred from the Society, that are currently in force, with the exception of

- Unitised with-profits annuities in payment
- With-profits Group Pensionplanner
- Group with-profits conventional annuities in payment.
- Miscellaneous small classes of annuities and deferred annuities.

# 15 BONUSES ALLOCATED

The following bonuses have been declared for 2002 in respect of policies in force as at 1 January 2003.

For individual with-profits contracts a reversionary bonus of 0.5% of basic guaranteed

benefit and 0.5% of existing bonus for all life-fund policies and for pension-fund benefits effected prior to 15 February 1999, and of 1.0% of basic guaranteed benefit and 2.0% of existing bonus for pension-fund benefits effected on or after 15 February 1999.

For Group Pensionplanner business no cash bonus will be made in respect of scheme years starting in 2003.

For unitised with-profits contracts the rates of increase in unit prices throughout 2002 were:

Product Category	bonus rate per annum
Flexible Investment Bond	4.00%
SWI Units Sterling Fund (reassurance)	4.50%
SWI Units Euro or US Dollar Fund (reassurance)	4.25%
Jersey With-Profits Bond	3.50%
Flexible Options Bond - Growth Fund	4.00%
Flexible Options Bond - Income Fund*	4.75%
Other Life-Fund Policies	3.00%
Pension-Fund Policies	4.00%

<sup>\*</sup> Regular bonus is taken as income (which may be reinvested as new units) rather than increasing the unit price.

For each of the above categories of contract:

- (a) The rates of bonus declared were not dependent on the original term of the contract.
- (b) The rates of bonus declared were not dependent on the age of the life assured.
- (c) The rates of bonus were not dependent on the date of each previous premium payment.
- (d) Not applicable.

# 16 BONUSES ON CLAIMS

(a)to(d) The practice regarding bonus payments (in addition to those for which the company has become contractually liable) to be made on claims arising in the period up to the next actuarial investigation are as follows.

Scottish Widows reserves the right to amend the rates of interim bonus and the rates and conditions of final (terminal) and vesting bonus at any time without giving advance notice.

# Interim Bonuses

Interim bonuses are allowed for claims arising or annuities becoming payable under individual conventional with-profits contracts in respect of premiums paid or policy anniversaries passed in 2003, in the same manner as allocated bonuses. The current rates of interim bonus until further notice are 0.5% of basic guaranteed benefit and 0.5% of existing bonus for all life-fund policies and for pension-fund benefits effected prior to 15 February 1999, and 1.0% of basic guaranteed benefit and 2.0% of existing bonus for pension-fund benefits effected on or after 15 February 1999.

# Rates of Unit Price Increase

The rates of increase in the price of units under unitised with-profits contracts with effect from 1 January 2003 are as follows:

Product Category	bonus rate per annum	
Flexible Investment Bond	2.50%	
SWI Units Sterling Fund (reassurance)	3.00%	
SWI Units Euro or US Dollar Fund (reassurance)	2.75%	
Jersey With-Profits Bond	2.00%	
Flexible Options Bond -		
Growth Fund – all units	3.00%	
Income Fund* – units purchased in 2 <sup>nd</sup> half 2002	5.00%	
Income Fund* - units purchased in 1st half 2003	4.75%	
Other Life-Fund Policies	1.50%	
Pension-Fund Policies	2.50%	

<sup>\*</sup> Regular bonus is taken as income (which may be reinvested as new units) rather than increasing the unit price.

# Terminal Bonuses

Final bonuses are payable under individual with-profits contracts, other than those to which vesting bonus or overall yield applies (see below). Specimen rates of final bonus currently applicable to maturity or death claims arising or annuities becoming payable on or after 1 January 2003 until further notice are as follows:-

# (i) Conventional With-Profits

Final Bonus as a percentage of basic guaranteed benefit and reversionary bonus

	and reversionary bonus		
Year of Entry as a	Life Assurance and General	Pension Fund	
with-profits policy	Annuity Fund		
1954 or earlier	188	171	
1955	186	171	
1960	145	171	
1965	109	150	
1970	95	114	
1975	80	68*	
1980	43	20*	
1985	18	11*	
1990	13	11*	
1995	3	6*	
2000	n/a	1#	

<sup>\*</sup> For single premium Pension Fund contracts, the rates of final bonus for 1975, 1980, 1985, 1990 and 1995 years of entry for the period from 1 January 2003 are 97%, 81%, 33%, 12%, and 7% respectively.

<sup>#</sup> For retirement deferrals and switches effected in 2000 the applicable rate is 28% on the effected benefit plus 59% on any benefit arising from subsequent regular premiums.

# (ii) Unitised With-Profits

Final bonus as a percentage of bid price of unit

Year of purchase of unit	Life Assurance and General Annuity Fund		Pension Fund	Overseas Fund
	With Profits	Other	<del></del>	
	Bond	policies		
1988	-	-	20	-
1989	-	-	10	-
1990	-	=	10	-
1991	-	-	18	-
1992	-	-	15	-
1993	-	-	5	-
1994	-	1	5	-
1995	1	1	6	-
1996	1	1	1	_
1997	1	1	1	I
1998	1	1	l	1
1999	1	1	1	1
2000 (Jan-June)	1	1	1	1
2000 (July-Dec)	n/a	0	1	n/a

The rates apply only to transferred policies. Units in respect of policies starting after 3 March 2000 do not currently give rise to final bonus

# (iii) Group Pension Schemes

Cash amounts of final bonus are payable on pensions commencing under with-profits group pension schemes, being calculated as a percentage of the annual pensions for members and as a reduced percentage of the annual pensions for spouses in respect of members retiring and payable by deduction from the premium for the scheme year following that in which the members' pensions are entered upon. For members retiring during the period from 1 January 2003 until further notice, specimen rates of final bonus are as follows:-

# Final Bonus as a percentage of Pension

Year of entry as a scheme member (the date the contract became with-profits, if later)	Employees' Pensions	Spouses' Pension
1959 or earlier	495	149
1960	400	120
1965	185	56
1970	105	32
1975	20	6
1980	0	0
1985	0	0
1990	0	0
1995	0	0
2000	0	0

# Vesting Bonuses

Vesting bonuses are payable under individual with-profits personal pension contracts issued under section 226 Income and Corporation Taxes Act 1970 prior to 1 January 1975.

These bonuses are added to the pension when it commences to be payable, or in the case of a widow's reversionary annuity when the husband's pension commences if earlier, and are calculated as a percentage of the pension and reversionary bonus becoming payable. No vesting bonus is payable in respect of the fixed cash sum payable under the original terms of certain of these contracts, and no separate final bonus is payable in respect of benefits for which vesting bonus is payable.

Specimen rates of vesting bonus currently applicable to pensions becoming payable on or after 1 January 2003 until further notice are as follows:-

# Vesting Bonus as a percentage of pension and reversionary bonus

Pension Age	Males	Females
60	25	30
65	15	25
70	10	20

# Top-Up Bonuses for Unitised With-Profits Annuities

Top-up bonuses are payable on instalments of Unitised With-Profits Annuities. Specimen rates of top-up bonus currently applicable to annuity payments due from Unitised With-Profits Annuity contracts on or after 1 January 2003 until further notice are as follows.

	Top-Up Bonus as a	
	Percentage of Face Value	
Year of Entry	of Reference Units (*)	
1995	6	
1996	1	
1997	1	
1998	1	
1999	1	
2000	1	

<sup>\*</sup> For certain contracts annuity payments are based on a proportion of reference units. The top-up bonus payable is based on that proportion.

The rates apply only to transferred policies. Rates for policies started after 3 March 2000 are currently nil.

### Overall Yield for Flexible Option Bond Policies Invested in the Growth Fund

Final bonuses for these policies are calculated as the difference between the face value of units increase by the annual rate of overall yield and the face value of units increased by the previously accumulated regular bonus. If this amount is negative then a market value reduction equal to the absolute value of the result of the calculation is applied to the contract (except on certain events detailed in the policy provisions). The overall yields to apply to units encashed on or after 1 January 2003 are:

Overall Yield per annum as a percentage of unit

Period of Unit Purchase 2<sup>nd</sup> half 2002 1<sup>st</sup> half 2003 face value 4.25% 5.00%

## 17 CHANGES IN BUSINESS

See Form 46.

### 18 NEW BUSINESS

See Form 47.

#### 19 ASSETS

- (1) See Forms 48 and 49.
- (2) (4) The amounts recorded in Form 48 would have changed broadly in line with the adjustments shown in (d), (f) and (g) of the statement required by Rule 9.29 (Additional Information on Derivative Contracts). The aggregate yield shown on Form 48 is likely to have increased by no more than 0.02%.

#### 20 VALUATION SUMMARIES

See Forms 51 to 56.

### 21 RISK-ADJUSTED YIELD ON ASSETS

- (1) See Form 57.
- (2) Deductions were made from individual yields on fixed interest stocks for default risk. They were calculated from historic data on defaults and recoveries, separately for different credit rating assessments, then doubled to constitute prudent allowance for the risk. In addition, the resulting yield on each fixed interest stock was restricted to a maximum of the long-term gilt yield defined in rule 5.11(9) plus one and a half percentage points. No adjustment was made to the yields on government bonds with a AAA rating or supranational stocks which are government backed.

Interest rates on short-term deposits were rounded down slightly for the risk of default.

(3) Equity shares where information at the valuation date indicated a possible reduction in earnings were adjusted according to that information. In addition, for all equity shares the yield calculated in accordance with Rule 5.11 (5A) was subject to a limit of the long term gilt yield defined in Rule 5.11 (9) plus one percentage point.

For land and properties, the yield on each holding was restricted to a maximum of the long-term gilt yield defined in rule 5.11(9) plus three percentage points. In addition to this, the resulting yield on these assets was reduced where appropriate to reflect estimates of the extent to which rental income may be at risk owing to tenant default, temporary breaks in income from tenant turnover, reversion to rack level or from potential redevelopment.

## 22 VALUATION RESULT AND DISTRIBUTION OF SURPLUS

See Form 58.

# 23 REQUIRED MINIMUM MARGIN

See Form 60.

Form 61 has not been completed since there is no Supplementary Accident and Sickness Insurance in force.

Long term insurance business : Summary of changes in ordinary long term business

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Non-linked

Financial year ended

				Com regis num	pany stration ber	GL/UK/CM	day	Period en	ded year	– Unit	s UK/OS	NL/LN
		ſ	R46	19	99549	GL	31	12	2002	£00	0 UK	NL
		Life assura	nce and ge nnuity	eneral	Pensio	ns business		Perm	anent healt	1	Other bus	iness
		No of contracts	Ann prem		No of contracts	Annua premiun		No of contracts		nual iiums	No of contracts	Annual premiums
		1	2	:	3	4		5		5	7	8
In force at beginning of year	11	1322841	453	000	743640	30460	8	4558	1 !	9244		
New business and increases	12	181855	53	540	54384	3299	90	2944	0 !	9946		·
Net transfers and other afterations 'on'	13											
Total 'on' (12+13)	19	181855	53	540	54384	3299	90	2944	0 !	9946		
Deaths	21	4092	1	202	1332	2 40	06	2	0	2		
Other insured events	22	147		90				3	0	10		
Maturities	23	22411	12	2346	12322	2 42	54					
Surrenders	24	51030	24	913	1069	5 46	16	330	9	1077		
Forfeitures	25	13753	3	990	68	5 20	58	211	1	624		
Conversions to paid-up policies for reduced benefits	26		1	407		392	55					
Net transfers, expiries and other alterations off	27	69138	20	782	158	3 2604	40	112	3	192		
Total 'off' (21 to 27)	29	160571	64	730	25192	2 748	39	659	)3	1905		
In force at end of year (11+19-29)	39	1344125	441	810	772832	2 2627	59	6842	28 1	7285		

Long term insurance business : Summary of changes in ordinary long term business

Name of insurer

**Scottish Widows plc** 

Global business

United Kingdom business

Linked

Financial year ended

				Con regi num	npany stration nber	GL/UK/CM		eriod end	led year	- Unit	s UK/O	S NL/LN
		ſ	R46	1	99549	GL	31	12	2002	£00	0 UK	LN
_		Life assurar	nce and ge nnuity	eneral	Pensio	ns business		Perma	anent health		Other bu	siness
·		No of contracts		nual iums	No of contracts	Annual premium		No of contracts	Anni premi		No of contracts	Annual premiums
		1	*	?	3	4		5	6		7	8
In force at beginning of year	11	115566	38	3279	291414	28684	1					
New business and increases	12	57598	10	129	116620	15554	6					
Net transfers and other alterations 'on'	13				3375	3						•
Total 'on' (12+13)	19	57598	10	129	119995	15554	6					
Deaths	21	814		67	308	25	4					
Other insured events	22	13		15								
Maturities	23	2446		561	2387	84	3					
Surrenders	24	4964	2	355	5411	244	3					! !
Forfeitures	25	219		152								
Conversions to paid-up policies for reduced benefits	26			661		3910	7					
Net transfers, expiries and other alterations off	27			909		1180	12					
Total 'off' (21 to 27)	29	8456	4	720	8106	5444	9					
In force at end of year (11+19-29)	39	164708	43	688	403303	38793	8					

Long term insurance business: Summary of changes in ordinary long term business

Name of insurer

Scottish Widows plc

Global business

Overseas business

Non-linked

Financial year ended

				Com regis	ipany stration ber	GL/UK/CM		eriod end month	ed year	Units	UK/OS	NL/LN
		ſ	R46	1	99549	GL	31	12	2002	£000	os	NL.
		Life assurar aı	nce and ge nuity	eneral	Pensio	ns business		Perma	nent health		Other busin	ness
	:	No of contracts	Anr prem		No of contracts	Annual premium		No of contracts	Annu premiu		o of tracts	Annual premiums
	,	1	2	:	3	4		5	6		7	8
In force at beginning of year	11	3582										
New business and increases	12	883										
Net transfers and other alterations 'on'	13							<del></del>				
Total 'on' (12+13)	19	883										
Deaths	21	12		<del></del>								
Other insured events	22											
Maturities	23											
Surrenders	24	104										
Forfeitures	25											
Conversions to paid-up policies for reduced benefits	26							-				
Net transfers, expiries and other alterations 'off'	27											
Total 'off' (21 to 27)	29	116										
In force at end of year (11+19-29)	39	4349		·								· ····

Long term insurance business: Analysis of new ordinary long term business

Name of insurer

Scottish Widows plc

Financial year ended 31st December 2002			Cor regi	Company registration number GL/UK/CM	Period ended	ded	Units
			R47	199549 GL	1	2002	£000
Type of insurance	Sing	Single premium contracts	S	Rec	Regular premium contracts	ntracts	
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums annu annun mea be	Sums assured, annutties per annum or other measures of benefit
*	N	m	4	വ	ဖ		7
UK DIRECT WRITTEN INSURANCE BUSINESS							
Life Assurance & General Annuity Insurance Business Accumulating With-Profits Policies							
Flexible Investment Bond	16884	334065	342741				
Flexible Investment Bond (SP increments)		11138	11545				
Flexible Options Bond - Income	1586	48581	50217				
Flexible Options Bond - Income (SP increments)		129	133	•			
Flexible Options Bond - Growth	1202	29390	30380				
Flexible Options Bond - Growth (SP increments)		78	80				
House Purchase Savings Plan					168	ω	
Regular Savings Plan				026	1775	<u></u>	
Lifetime Protection Płan				ഗ	10	0	
Sub total: Accumulating With-Profits Policies	19672	423381	435096	976	1953	3	
Non-Linked Non-Profit Policies					1		
Term assurance				160852	51587		10861166
Annuity in payment	356	3583	457 pa				
Sub total: Non-Linked Non-Profit Policies	356	3583	457 pa	160852	51587		10861166
Index Linked Contracts	i i	1	r 0				
Guaranteed Investment Bond	45815	543740	545843				

6.

Long term insurance business: Analysis of new ordinary long term business

Name of insurer S

Scottish Widows plc

Financial year ended 31st December 2002			o e e	Company registration number	GL/UK/CM	day	Period ended	d	Units
			R47	199549	<u>5</u>	31	12	2002	€000
Type of insurance	Sing	Single premium contracts	ts		Regul	Regular premium contracts	ium con	tracts	
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	tracts	Annual	lar	Sums annui annui meas meas be	Sums assured, annuities per annum or other measures of benefit
7-	N	ю	4	٠. د		9		·	
Annuity in payment	_	14	t pa	m					
Sub total: Index Linked Contracts	45816	543754	545843						
Other Linked Contracts			1 pa	es.					
Whole life assurance (SP increments)		392	376	10					
Investment Bond (SP increments)		45	45						
Flexible Investment Band	5196	230121	243896	10					
Flexible Investment Bond (SP increments)		6286	10467						
Flexible Options Bond	4798	176278	182621						
Flexible Options Bond (SP increments)		269	724	4					
House Purchase Savings Plan			-				303		7996
Regular Savings Plan					1784		9806		198065
Lifetime Protection Plan					4		φ ;		1230
Endowment insurance (FHP increments)				<del></del>			<u>-</u> 4		80
Sub total: Other Linked Contracts	9994	417412	438129		1788		10129		209045
Total: Life Assurance & General Annuity Insurance Business	75838	1388130	1419068 458 pa		163615		63669		11070211

Long term insurance business: Analysis of new ordinary long term business

Name of insurer

Scottish Widows plc

Type of i				2	numper	きつこう	day month	Vear	Units
Type of i				R47	199549	GL GL	31 12	2002	6000
	Type of insurance	Singl	Single premium contracts	ts		Regula	Regular premium contracts	ntracts	
		No of contracts	Premiums	Sums assured, annutities per annum or other measures of benefit	No of contracts	acts	Annual premiums	Sums annu annun meas be	Sums assured, annuities per annum or other measures of benefit
•		7	က	4	ະດ		မှ		7
Pension Insurance Business					:				
Individual Unitised Pensions		87	3737			687	6045		
Individual Unitised Pensions (SP increments)	ements)		15631				i		
Pensionbuilder		1421	118191			2690	12731		
Pensionbuilder (SP increments)			37626				!		
Individual Pensions Solution		2648	20585			7848	11756		
Individual Pensions Solution (SP increments)	ements)		13965			-			
Annuity in payment		972	25603	2030 pa					
Sub total: Accumulating With-Profits Policies	its Policies	5128	235338	2030 pa		14225	30532		
Non-Linked With-Profits Policies							2010		18906 omb
Deferred annuity			17800	72800 omh			20		
Deferred annuity (SP increments)			4060	GIIIO 80022			4		39 pa
Group pension			200	-			0,00		20 03
Group contingent pension									2 d D =
Sub total: Non-Linked With-Profits Policies	Policies		26701	717 pa			2078		59 pa
				22809 omb					18906 omb
Non-Linked Non-Profit Policies		33707	556392	39603 pa					
Aminity in payment Term assurance						893	436		105581

20032003:11:02:20

Long term insurance business: Analysis of new ordinary long term business

Name of insurer

Scottish Widows plc Global business

Type of insurance			- Ind	number	GL/UK/CM	day month	month year	ar Units
No No			R47	199549	9	31 12	<u> </u>	2002 £000
	Single	Single premium contracts			Regula	Regular premium contracts	contra	cts
	of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	acts	Annual		Sums assured, annuities per annum or other measures of benefit
***	7	e	4	ın		9		7
Group life Group contingent pension Contingent annuity							ဧ	58 8 pa 14 pa
Sub fotal: Non-Linked Non-Profit Policies	33707	556392	39603 pa		893		439	105639 22 pa
Index Linked Contracts Annuity in payment	1834	35427	2037 pa					
Sub total: Index Linked Contracts Other Linked Contracts	1834	35427	2037 pa				940	
Deterred annuity Deferred annuity (SP increments) Individual Unitised Pensions	143	17535			1371	17	17053	
Individual Unitised Pensions (SP increments) Income Drawdown Plan Phased Retirement Plan Phased Retirement Plan (SP increments)	109	29825 90299 22828 1112						
Trustee Investment Bond Trustee Investment Bond (SP increments) Annulty in payment Individual Pensions Solution	621 5335	9243 20013 173749	1761 pa	,	30489	65	65597	

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Long term insurance business: Analysis of new ordinary long term business

Name of insurer

Scottish Widows plc

Global business

Financial year ended

Financial year ended 31st December 2002			025	Company registration	<u>.</u>	Perioc	.≓ii		
			PA7	1005.40	SOANCE CONTRACT	트		year	Units
Type of insurance	Sing	Single premium contracts	4	Street	֓֞֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓	-	7 71	2002	£000
			67		Kegula	Kegular premium contracts	n contra	acts	
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	racts	Annual	S	Sums assured annuities per annum or other measures of benefit	Sums assured, annutites per annum or other measures of benefit
	2	က	4	r.	·	ဖ		~	
Individual Pensions Solution (SP increments)		62903					-		
Stakeholder Pensions	22596	130001			52603	,,	71956		
Stakeholder Pensions (SP increments)		103489				•	3		
Sub total: Other Linked Contracts	30317	765862	1761 pa		84463	166	155546		
Total: Pension Insurance Business	20007	4040400							
	9860	1619720	46148 pa 22809 omb		7- 80 80 80 80 80 80 80 80 80 80 80 80 80	<del> </del>	1888 888 888 888 888 888 888 888 888 88	<b>₩</b>	18906 omb
									]

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Long term insurance business: Analysis of new ordinary long term business

Name of insurer

Scottish Widows plc

Financial year ended 31st December 2002			OZE	Company registration number	GLUKICM	Period ended day month y	anded h year	Units	
			R47	199549	ъ Б	31 12	2002	2000	0
Type of insurance	Sing	Single premium contracts	S		Regula	Regular premium contracts	contrac	ts	
	No of contracts	Premiums	Sums assured, annutities per annum or other measures of benefit	No of contracts	racts	Annual premiums	ω . α	Sums assured, annuities per annum or other measures of benefit	5,75,75
1	2	3	4	2		မွ		7	
Permanent Health Insurance Business Non-Linked With-Profits Policies Group permanent health							80	4013 pa	ed 8
Sub total: Non-Linked With-Profits Policies Non-Linked Non-Profit Policies	C	7004	, u	i i	C		80	4013 pa	4013 pa
Care Plan Critical Mness Plan	40	/07	4 670		12548	. 4	4000	499	499808
Income Protection Plan					16441	55	5509	110519 pa	pa 6
Pension Payment Cover Plan					'n			<i>.,</i>	ed 6
Sub total: Non-Linked Non-Profit Policies	<b>₩</b>	1207	825 pa	- Fig.	29356	66	9946	499808 114320 pa	499808 1320 pa
Total: Permanent Health Insurance Business	48	1207	825 pa	- G	29356	100	10026	499808 118333 pa	808 3 pa
Total: UK Direct Written Insurance Business	146908	3009057	1419068 47431 pa 22809 omb		292552	262290	062	118414 pa 118906 omb	658 Tha Mind
					_		4		7

Long term insurance business: Analysis of new ordinary long term business

. . . . .

Name of insurer

Scottish Widows plc

Type of insurance   Single premium contracts	Financial year ended 31st December 2002			Cor regi	Company registration number	GL/UK/CM	Period en day month	Period ended	- Units
1				R47	199549	1	31		
1	Type of insurance	Singl	e premium contrac	Ş		Regular	premiun	n contracts	
1		No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contra	ıcts	Annual		ms assured, inuities per num or other easures of benefit
Folicies	τ-	2	ო	4	ဌ		မှ		7
On-Profit Policies         431         3010           6         49           Contracts         6         49           e Business         437         3059           Accepted         437         3069	UK REINSURANCE ACCEPTED Pension Insurance Business Non-Linked Non-Profit Policies Annuity in payment	154	3010	220 pa					
Contracts  E Business  Accepted  Acc	Sub total: Non-Linked Non-Profit Policies Index Linked Contracts	431	3010	220 pa		_			
s 437 3059 49 437 437 3059	Annuity in payment	φ	49	3 pa					
437 3059 437 3069	Sub total: Index Linked Contracts	မ	49	3 pa					
437	Total: Pension Insurance Business	437	3059	223 pa					
	Total: UK Reinsurance Accepted	4.37	3069	223 pa					

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Long term insurance business: Analysis of new ordinary long term business

Name of insurer

Scottish Widows plc

Global business

		<b>-</b>	<del></del>			<b>_</b>		
Units	000 <del>3</del>		Sums assured, annuities per annum or other measures of benefit	_				
ed	2002	ntracts	Sums annu mea					
Period ended	12	ium cor	ums		<u> </u>			
day	1	Regular premium contracts	Annual	မွ				
GL/UK/CM	ਰ	Regul	racts					
Company registration number	199549		No of contracts	ທ	: :			
Col	R47		Sums assured, annuities per annum or other measures of benefit	4	79170	79170	79170	79170
		Single premium contracts	Premiums	ო	79170	79170	79170	79170
		Single	No of contracts	7	883	883	883	88 80
Financial year ended 31st December 2002		Type of insurance		•	OVERSEAS REINSURANCE ACCEPTED Life Assurance & General Annuity Insurance Business Accumulating With-Profits Policies SWI International Investment Bond	Sub total: Accumulating With-Profits Policies	Total: Life Assurance & General Annuity Insurance Business	Total: Overseas Reinsurance Accepted

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits

Name of insurer

**Scottish Widows plc** 

Global business

Financial year ended

31st December 2002

Category of assets

Total long term business assets

			Company registration	on	GL/UK/CM			ded year	Uni	ts	Category of assets
		R48	19954	19	GL	31	12	2002	£0	00	10
Type of asset		<u> </u>			admissi assets as	ible shown	in	come from	m	`````\	ïeld %
Land and buildings				11	117	4130		679	71		5.79
Fixed interest	Approved securities			12	505	2420		2694	08		4.38
securities	Other			13	238	GL 31 12  Value of admissible sets as shown on Form 13		1463	50	5.82	
Variable interest and variable yield securities	Approved securities			14	115		831.	20		5.12	
(excluding items shown at line 16)	Other			15	68	0611	12	95		7.37	
Equity shares and h schemes	oldings in collective in	vestment		16	860	1215		2908	46		4.70
Loans secured by n	nortgages			17		3957		1	98		5.00
All other assets	Producing income			18	27	2518		244	39		8.97
, 511151 20000	Not producing incom	e	R48 1995	19	66	5713				-	
Total (11 to 19)				29	1999	2023		9325	27		4.83

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits

Name of insurer

Scottish Widows plc

Global business

Financial year ended

31st December 2002

Category of assets

With Profit Fund

			Company registration number		GL/UK/CM		iod end	led year	Units	Category of assets
		R48	1995	49	GL	31	12	2002	£000	11
Type of asset		<b>L.</b>	-		Value admissi assets as on Form 1	ible shown	in	Expected come from dmissible assets 2		Yield %
Land and buildings				11	105	7547		6122	22	5.79
Fixed interest	Approved securities			12	438	9752		2324	05	4.40
securities	Other			13	209	8838		1286	86	5.83
Variable interest and variable yield securities	Approved securities			14	115	5390		830	95	5.12
(excluding items shown at line 16)	Other			15	61	1924		451	53	7.37
Equity shares and has schemes	oldings in collective inv	estment		16	732	26061		2472	81	4.75
Loans secured by r	nortgages		<del>.</del>	17						
All other assets	Producing income			18	23	35357		215	81	9.17
All other assets	Not producing incom	e		19	66	66715				
Total (11 to 19)	<u> </u>	<u>,,_</u>		29	1754	41584		8194	23	4.85

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits

Name of insurer

**Scottish Widows plc** 

Global business

Financial year ended

31st December 2002

Category of assets

Non Participating Fund

			Company registrati number	on	GL/UK/CM		iod end	ded year	Un	its	Category of assets
		R48	1995	49	GL	31	12	2002	£0	000	12
Type of asset			<u>-1-,</u>		Value admiss assets as on Form 1	ible shown	in	Expected acome from admissible assets 2			′ield %
Land and buildings				11	11	6583		674	19		5.79
Fixed interest	Approved securities	;		12	66	2667		370	03		4.27
securities	Other			13	28	5113		176	55		5.73
Variable interest and variable yield securities	Approved securities	oved securities 14 2118 25 2.14			2.14						
(excluding items shown at line 16)	Other			15	6	8687		504	41		7.33
Equity shares and h schemes	noldings in collective in	vestment		16	127	5154		435	66		4.40
Loans secured by r	nortgages			17		3957		1	98		5.00
All other assets	Producing income			18	3	7162		28	58		7.69
7 th other doors	Not producing incon	ne		19	40	6158					-
Total (11 to 19)			-	29	285	7599		1131	05		4.05

Form 49

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Long term insurance business: Analysis of admissible fixed interest and variable yield securities not held to match liabilities in respect of linked benefits

Name of insurer Scottish Widows plc

Global business

Value of admissible higher yielding assets Category of assets 9 ø £000 Units Gross redemption yield % 2.17 2.16 2.14 5.37 5.12 4.06 3.90 7.39 1.34 7.37 2002 year Period ended 9003 6245 28388 26663 680611 13362 1157508 3117 676713 781 1073847 Value of admissible assets as shown on Form 13 day month 4 34 interest and interest and approved securities excluding securities excluding **GLUK/CM** variable yield Other variable Variable variable equities equities ٦ yield Value of admissible higher yielding assets 5473 5543 56052 54136 38352 4148 40234 758 5032 198712 2 199549 Company registration number 43 Gross redemption yield % R49 5.82 3.66 4.05 4.48 4.56 4.66 5.79 4.38 5.76 5.88 5.72 5.90 5.94 6.47 4.47 3.93 4.67 5.61 ~ 789659 173486 543438 462235 378264 278923 69474 45 472 391812 663490 252245 1190072 297210 353935 5052420 591611 2383951 Value of admissible assets as shown on Form 13 Other fixed interest securities approved securities interest Fixed 4 24 Ξ 4 <del>5</del> 5 17 # 6 7 22 23 25 56 27 28 3 Total long term business assets More than twenty years but not more than twenty five years More than twenty years but not more than twenty five years More than fifteen years but not more than twenty years More than fifteen years but not more than twenty years More than ten years but not more than fifteen years More than ten years but not more than fifteen years 31st December 2002 More than five years but not more than ten years More than five years but not more than ten years More than one year but not more than five years More than one year but not more than five years Redemption period in years More than twenty five years More than twenty five years Financial year ended Category of assets One year or less One year or less Total (11 to 18) Total (21 to 28) Irredeemable |rredeemable

.

Long term insurance business: Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits

Name of insurer

Scottish Widows plc

Financial year ended	31st December 2002					Company registration	2007 H	Pe	Period ended	,	Cate	Category
Category of assets	With Profit Fund					number		dayı	month	year		ssets
					R49	199549	ョ	31	12	2002	£000	11
Redemption period in years	Sars			Value of admissible assets as shown on Form 13	Gross redemption yield %	Value of admissible higher yielding assets	-	adr Sp. 8 adr	Value of admissible assets as shown on Form 13	Gross redemption yield %	Value of admissible higher yielding assets	of ible elding ts
One year or less		=		717389	3.66			-				
More than one year but not more than five years	of more than five years	12		213926	4.25	5473			26663	1.34		
More than five years but not more than ten years	ot more than ten years	13	1	135235	4.50		Variable interest and	9	13362	2.13		
More than ten years but n	More than ten years but not more than fifteen years	14	rixed	1426468	4.48		variable yield	<u>.</u>	7652	2.17		
More than fifteen years bu	More than fifteen years but not more than twenty years	15	approved securities	589156	4.56		approved securities		5881	2.16		
More than twenty years b	More than twenty years but not more than twenty five years	16		232763	4.67		excluding equities		27984	2.14		
More than twenty five years	IfS	17		1074793	4.65	70			1073848	5.37		
Irredeemable		18		22	60.9							
Total (11 to 18)		<del>1</del> 0		4389752	4.40	5543			1155390	5.12		
One year or less		21										
More than one year but not more than five years	of more than five years	22	•	260864	5.64	49485	O Per					
More than five years but not more than ten years	ot more than ten years	23		484122	5.77	49485	variable interest and					
More than ten years but n	More than ten years but not more than fifteen years	24	Other fixed	411990	5.89	34696	variable	 3	2716	3.90		
More than fifteen years bu	More than fifteen years but not more than twenty years	25	securities	342338	5.72	4148	securities excluding					
More than twenty years bu	More than twenty years but not more than twenty five years	97		225784	5.91	38844	equities			·		
More than twenty five years	ış	27		312974	5.95	758						İ
Irredeemable		28		99209	6.44	4678		L.,	609208	7.39		:
Total (21 to 28)		53		2098838	5.83	182094			611924	7.37		

Form 49

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Long term insurance business: Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits

Name of insurer Scottish Widows plc

Financial year ended 31st December 2002					Company registration		Per	Period ended			Category
Catanary of assets Non Participating Flind					number	פרטאיכוויי	day n	month	year		or assets
				R49	199549	Ğ.	31	12	2002 €	€000	12
Redemption period in years			Value of admissible assets as shown on Form 13	Gross redemption yield %	Value of admissible higher yielding assets 3	1	adn ass sho Fo	Value of admissible assets as shown on Form 13	Gross redemption yield %		Value of admissible higher yielding assets 6
One year or less	1		72269	3.67			<u> </u>				
More than one year but not more than five years	12	<del>,</del>	177886	3.81		V(~====================================					
More than five years but not more than ten years	13	i	38251	4.37		interest and	0				
More than ten years but not more than fifteen years	4	rixed	165143	4.48		yield		1351	2.14		
More than fifteen years but not more than twenty years	15	securities	74334	4.59		approved securities		364	2.14	_	
More than twenty years but not more than twenty five years	ars 16		19482	4.75		excluding equities		403	2.13		
More than twenty five years	17	<b>T</b>	115279	4.75							
Irredeemable	92		23	5.51		:					
Total (11 to 18)	19		662667	4.27				2118	2.14		
One year or less	21		472	3.93							
More than one year but not more than five years	22		36346	5.34	6566	Officer					
More than five years but not more than ten years	23	<del></del>	59316	5.62	4651	variable interest and		781	4.06		
More than ten years but not more than fifteen years	24	Other fixed	50245	5.79	3656	variable	,	402	3.91	-	
More than fifteen years but not more than twenty years	25	securities	35926	5.71		securities					
More than twenty years but not more than twenty five years	ars 26	1	53139	5.84	1390	equities		ļ			
More than twenty five years	27		40961	5.88							
Irredeemable	78		8708	6.70	354			67504	7.39	··· <u>-</u>	
Total (21 to 28)	29		285113	5.73	16617			68687	7.33		

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002 Financial year ended

Company

Type of business Life Assurar	nce & Genera	Life Assurance & General Annuity Insurance	rance Bus	Business registration	or GL/UK/CM	-	힐	Units	UK/OS	Type of	Category
					ł	ďa	month year			Dusiness	of surplus
Category of surplus With Profit Fund	-und		<u></u>	R51 199549	49 GL	31	12 2002	€000	ž	L&GA	11
Type of insurance or name of contract	Valuat	Valuation basis	No of contracts	Amount of sums assured or annuities per	Amount of annual premiums	f annual ums	Proportion of office	Value of sums assured or annuities per	Value of ann	Value of annual premiums	Amount of mathematical
	Rate of interest	Mortality or morbidity table		annum, including vested reversionary bonuses	Office premiums	Net premiums	reserved for expenses and profits	annum, including vested reversionary bonuses	Office	Net premiums	600
1	2	3	4	5	9	7	8	6	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS With-Profits Policies	s							-			
Whole life assurance	3.75	(a)	19291	491318	9832	5085	0.483	240582	124039	60831	179751
Endowment insurance	3.75	(a)	56959	553206	14294	9124	0.362	464186	45877	25459	438727
Low Cost Endowment assurance	3.75	(a)	177807	2415673	97526	63048	0.354	1909288	648621	413464	1495824
Versatile Endowment Plan	3.75	(a)	172048	2271596	109718	68831	0.373	1333738	963343	304859	1028879
Miscellaneous assurance			3033	7338	4			235	23	(173)	408
Miscellaneous annuity			2837	1172 pa				12344	_	(1618)	13962
Sub total: With-Profits Policies			431975	5739131 1172 pa	231374	146088		3960373	1781904	802822	3157551
Non-Profit Policies											
Miscellaneous assurance			517	39765	50	_		13791	4	(32)	13826
Miscellaneous annuity			2022	362 pa	2	₩		5929	4	(97)	6026
Sub total: Non-Profit Policies			2539	39765	61	2		19720	₩	(132)	19852
				362 pa							
Sub total: Direct Written Insurance Business			434514	5778896 1534 pa	231435	146090		3980093	1781912	802690	3177403
REASSURANCE ACCEPTED											

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Type of business	Life Assurance & General Annuity Insuranc	e & General	Annuity Insu	a	Company registration Business number	on GL/UK/CM		a 1	nded	Units	UK/OS	Type of	Category
on formation and the contract of the contract	With Drofit Euro	Ţ		Ľ	-	-	-	Ĕ <u>├</u>	L			sealleho.	enidine io
category or surprus		2		Y 	K51 199549	49 GL	3	12	2002	£000	<u> </u>	L&GA	=
Type of insurance or name of contract	ame of contract	Valuati	Valuation basis	No of contracts	Amount of sums assured or annuities per	Amount of annual premiums	f annual ums	<u> </u>	Proportion of of of office	Value of sums assured or annuities per	Value of ann	Value of annual premiums	Amount of mathematical
		Rate of interest	Mortality or morbidity table		annum, including vested reversionary bonuses	Office	Net premiums	T	reserved for expenses and profits	annum, including vested reversionary bonuses	Office	Net premiums	
-		2	3	4	2	9	7		8	6	10	11	12
With-Profits Policies Whole life assurance		3.75	(a)	38	1545	1		r:	0.545	845	142	57	788
Endowment insurance		3.75	(a)	ີຕ	261	. 7		<del>-</del>	0.500	180	ro	ις.	175
Low Cost Endowment assurance	rance	3.75	(a)	8	64	4		7	0.500	25	17	σ	48
Sub total: With-Profits Policies	licies			44	1870	17		œ		1082	164	7.1	1011
Miscellaneous assurance				<del>-</del>	99042	205				102			102
Sub total: Non-Profit Policies	ses			-	99042	205		-		102			102
Sub total: Reassurance Accepted	ccepted			45	100912	222		80		1184	164	7.1	1113
REASSURANCE CEDED With-Profits Policies		3.75	(ê)	673	42986	718		355	0.506	20826	8544	3939	16887
Endowment insurance		3.75	(a)	131	3577	57	4	41	0.281	2505	436	307	2198
I ow Cost Endowment assurance	rance	3.75	(a)	275	4653	210	14	46	0.305	4009	385	653	3356
Versatile Endowment Plan		3.75	(a)	06	9848	52	(·)	32	0.385	6456	220	138	6318
Miscellaneous assurance Miscellaneous annuity										<b>*</b>			-
								-					

30.74 30%

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September 186

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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002

Financial year ended

Value of annual premiums Net premiums Type of business L&GA 10192 Office premiums UK/OS 9 폿 Value of sums assured or annum, including vested reversionary bonuses <del>1</del>3 33797 £000 Units σ premiums reserved for expenses and profits 2002 Proportion of of of of other of the other of the other of the other othe day month year ထ Period ended 7 Net premiums 574 31 ^ Amount of annual **GL/UK/CM** premiums g 2 1037 Office premiums 9 199549 Company Life Assurance & General Annuity Insurance Business registration humber Amount of sums assured or annum, including vested reversionary bonuses 61065 18014 LO R51 S 1171 No of contracts 4 Mortality or morbidity table ~ Valuation basis Rate of interest ~ With Profit Fund Type of insurance or name of contract Sub total: With-Profits Policies Miscellaneous assurance Category of surplus Miscellaneous annuity Non-Profit Policies Type of business

Amount of mathematical reserves

Category of surplus

7

<u>ლ</u>

28760

5037

2

Ę

1

28777 3149739

5037 797724

10192 177 1884

33814

574

79079

1173

25 1062

18014

3947463

145524

230595

5800729 1534 pa

434559

Net total: Life Assurance & General Annuity Insurance Business

Sub total: Reassurance Ceded

Sub total: Non-Profit Policies

17

20032003:11:02:20

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer

Scottish Widows pic

Global business

United Kingdom business

rinancial year ended	31st December 2002	er 2002			0							
Type of business	Pension Insurance Business	ance Busin	ess		registration	n GLUK/CM	day	Period ended month year	- Units	UKIOS	Type of business	Category of surplus
Category of surplus	With Profit Fund	pu		Ľ.	R51 199549	49 GL	31	12 2002	€000	ž	Pens	44
Type of insurance or name of contract	ame of contract	Valuati	Valuation basis	No of contracts	Amount of sums assured or annuities per	Amount of annua premiums	annuai ms	Proportion of office of office	Value of sums assured or annuities per	Value of ann	Value of annual premiums	Amount of mathematical
		Rate of interest	Mortality or morbidity table		annum, including vested reversionary bonuses	Office premiums	Net premiums	reserved for expenses and profits		Office premiums	Net premiums	
-		2	က	4	5	9	7	8	6	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS	ANCE BUSINESS						į		l 			
With-Profits Policies												
Miscellaneous assurance				1800	16842	20	11		4325	74	(63)	4388
Personal Pension Plus		4.45	( <del>2</del> )	91403	2964133	56599	50044	0.116	2781210	421407	309948	2471262
Executive Pension Plan		4.45	(a)	33754	1566277	28359	24100	0.150	1386422	207350	128838	1257584
Other Deferred Annuity (with GAO)	th GAO)	4.45	( <u>a</u> )	5856	177179 omb	1673	1482	0.114	175352	11035	3718	171634
Other Deferred Annuity		4.45	(£)	21158	62759 pa	2343	2055	0.123	512421	19312	970	511451
					28000 omb							
Group Pensions in payment	+=	4.75	(e)		7498 pa				91420			91420
Miscellaneous annuity				4846	1639 pa	34	12		56889	96	(996)	57855
					10180 omb	_						
Group Deferred Pensions		4.25	(e)	161	15301 pa	4624			150965			150965
Group Contingent Pensions	ď	(0)	(e)	75	10311 pa	1165			41771			41771
Sub total: With Profits Policies	licies			159053	16842	94817	77704		5200775	659274	442445	4758330
, and to the line of the line					97508 pa							
					4745769 omb							
Non-Profit Policies				194	647650	1249			625		(μ)	929
Other Deferred Annuity (with GAO)	th GAO)	4,25	(a)	769	11390 omb				12583		(116)	12699
Other Deferred Annuity	•	4.25	(a)	8982	10808 pa	-			139509		(6771)	05/04

WW.

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Category	of surplus	11	Amount of mathematical	3	12	268304 112365	634732	5293062	2 6	11.30	210	305	
Type of	business	Pens	ial premiums	Net premiums	11	(547)	(1893)	440552			(3)		
Š	SOVO	UK	Value of annual premiums	Office	10	5	ю	669279		•	-		
1	- OFFICE	0003	Value of sums assured or annuities per	annum, including vested reversionary bonuses	6	268304	532839	5733614	77 (	08 <del>+</del>	207	305	•
fed	year	2002	Proportion of office or or or or or or or or or or or or or	_ <u>7</u>	80					<del></del>			
Period ended	month	12	Prop	<del></del>	· · · · · ·								
	day	31	nual	Net premiums	7	1		77705		•	-		
**************************************	ALONOIN TO ALONOIN	ଫ	Amount of annua premiums	Office Net	9	2307	3556	98373			-		
Company registration	number	1 199549	Amount of sums assured or annuities per	annum, including vested reversionary bonuses	5	20200 pa 52633 pa 6963 omb	647650 83641 pa 18363 omb	664492 181149 pa 4764122 omb	142	20 omb	15 pa 42 omb	51 pa 1 pa	
	Į	R51	No of contracts		4	5449	15394	174447	ო		– ო	-	
y.	<b>)</b>		Valuation basis	Mortality or morbidity table	3	(9)				(a)	(e) (q)	(e)	
ance Busine		nd	Valuation	Rate of interest	2	4.75				4. 4. 7. r.	4.45 54.45	4.75	
Pension Insurance Business		With Profit Fund	name of contract			ent	oficies	n Insurance	Q	(	with GAO)	ent	
Tyne of business	2000	Category of surplus	Type of insurance or name of contract		-	Group Pensions in payment Miscellaneous annuity	Sub total: Non-Profit Policies	Sub total: Direct Written Insurance Business	REASSURANCE CEDED With-Profits Policies Miscellaneous assurance	Executive Pension Plan	Other Deferred Annuity (with GAO) Other Deferred Annuity	Group Pensions in payment Miscellaneous annuity	

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

														_			_						
	Category of surplus	11	Amount of mathematical reserves		12	661			34	5113	247	5394		6055	_		5287007				_		
,	Type of business	Pens	ual premiums	Net premiums	11	(3)		_		_	_	-	_	(2)		_	440554	_		_	_		
	UK/OS	ΩĶ	Value of annual premiums	Office	10	-	_	_		_				-			659278	_	_	_		_	_
	Units	€000	Value of sums assured or annuities per	annum, including vested reversionary bonuses	6	859	_	_	34	5113	248	5395		6053			5727561		_	_			
Ç	h year	2002	i.	L型	80				_	_					-					_			
Period ended	month	12	ا ا	<del></del>	-	<u> </u>						-		-			-					<del></del>	
Ū	day	31	nual	Net premiums	7												77704						
	GL/UK/CM	G.	Amount of annual premiums			-			89			89		69			74						
		6	Amou	Office premiums	မ				Ø			9		9			98304						
Company	registration number	199549	Amount of sums assured or annutties per		2	142	67 pa	144 omb	17545	551 pa	41 pa	17545	592 pa	17687	e69 pa	144 omb	646805	180490 pa	4763978 omb				
		R51		ਲੋਂ 		6					4	4		13			- 1		47.				
			No of contracts		4		_	_		_					_		174447		_				
	ess		Valuation basis	Mortality or morbidity table	3		_			(e)													
4004 IVV	rance Busin	pu	Valuat	Rate of interest	2		_		_	4.75								_	_	_	_		<b>+</b>
TOT INCIDENT TOTAL	Pension Insurance Business	With Profit Fund	ame of contract			Vicies		_				cies		eded			nce Business						- <del></del>
inardal year ereed	Type of business	Category of surplus	Type of insurance or name of contract		1	Sub total: With-Profits Policies		: !	Non-Profit Policies Miscellaneous assurance	Group Pensions in payment	Miscellaneous annuity	Sub total: Non-Profit Policies		Sub total: Reassurance Ceded			Net total: Pension Insurance Business	,					
- '	É.	O			- 1	ไซ์		:	ZΣ	Ö	Σ	Ωj	1	Š	1		Ž						

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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Category	ol suipius	<u> </u>	Amount of mathematical		12		9265	9265	3622	3622	12887		2034	2034	312	312	
Type of	IHQ	=	Value of annual premiums	Net premiums	11												
UK/OS	7:	5	Value of ann	Office premiums	10												
- Units	5000	~^^	Value of sums assured or annuities per	annum, including vested reversionary bonuses	Ø		9265	9265	3622	3622	12887		2034	2034	312	312	
ended	7002		Proportion of of of of other of other or other o	reserved for expenses and profits	ಹ												
- 1	12 12 12 12 12 12 12 12 12 12 12 12 12 1		Δ.	1												ļ	
#   ; \$	31	,	s s	Net premiums	7												
GUUK/CM	ē	)	Amount of annua premiums	Office Northead Premiums	9		943	943	က	6	946		194	194			
Company registration number	199549		Amount of sums assured or annuities per	annum, including vested reversionary bonuses	co.		38549 pa	38549 pa	516 pa	516 pa	39065 pa		7427 pa	7427 pa	37 pa	37 pa	
	R51		Amou	annun Per Je													
	L		No of contracts		4		62	62	<b>5</b>	54	116						
ice Business			Valuation basis	Mortality or morbidity table	3												
alth Insurar	þu		Valuati	Rate of inferest	2								1				
Permanent Health Insurance Business	With Profit Fund		name of contract			RANCE BUSINESS		olicies		licies	Insurance			olicies		licies	
Type of business	Category of surplus		Type of insurance or name of contract		1	DIRECT WRITTEN INSURANCE BUSINESS	With-Fronts Folicies Miscellaneous	Sub total: With-Profits Policies	Miscellaneous	Sub total: Non-Profit Policies	Sub total: Direct Written Insurance Business	REASSURANCE CEDED With-Profits Policies	Miscellaneous	Sub total: With-Profits Policies	Miscellaneous	Sub total: Non-Profit Policies	

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Amount of mathematical reserves 2346 10541 8447287 Category of surplus 7 7 Net premiums 1238278 Value of annual premiums Type of business Ξ Ξ 2431162 Office premiums 9 UK/OS 놀 Value of sums assured or annutites per annutities per vested reversionary bonuses 9685565 2346 10541 £000 Units თ premiums reserved for expenses and profits 2002 Proportion of office year ထ Period ended day month 12 Net premiums 223228 31 ~ Amount of annual premiums GLUKKCM G 329651 752 194 Office premiums ဖ Company registration number 199549 Amount of sums assured or annuties per annuties per annuties per annuties per annuties per sersionary bonuses 7464 pa 213625 pa 4763978 omb 31601 pa 6447534 ĸ R51 116 609122 No of contracts 4 Permanent Health Insurance Business Mortality or morbidity table က Valuation basis Rate of interest 31st December 2002 ~ With Profit Fund Type of insurance or name of contract Net total: Permanent Health Insurance Business Net total: United Kingdom Insurance Business Sub total: Reassurance Ceded Financial year ended Category of surplus Type of business

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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Scottish Widows plc Name of insurer

Global business

Overseas business

day month year Period ended **GL/UK/CM** Company Life Assurance & General Annuity Insurance Business number 31st December 2002 Financial year ended

Amount of mathematical reserves 4 4 4 44 # Category of surplus 7 Ξ Net premiums Value of annual premiums L&GA Type of business Ţ Office premiums 9 UK/OS S Value of sums assured or annuties per annum, including revested reversionary bonuses 4 \$ 4 44 4 0003 Units ø Proportion of office office premiums reserved for expenses and profits 2002 Ø 12 Net premiums 3 ~ Amount of annual premiums ษี Office premiums 9 199549 Amount of sums assured or annuities per annuities per annuities per annum, including vested reversionary bonuses 61 15 61 61 6 S R51 Ø œ œ œ No of contracts 4 Mortality or morbidity table က Valuation basis <u>s</u> Rate of interest 3.75 8 With Profit Fund DIRECT WRITTEN INSURANCE BUSINESS Net total: Overseas Insurance Business Type of insurance or name of contract Net total: Life Assurance & General Annuity Insurance Business Sub total: Direct Written Insurance Business Sub total: With-Profits Policies With-Profits Policies Category of surplus Whole life assurance Type of business

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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Scottish Widows plc Name of insurer

Global business

United Kingdom business

31st December 2002

Amount of mathematical reserves 197519 197519 1628 57835 2394 635 115325 19702 Category of surplus 2 4221 103 € ~ ဖ 465878 473896 Net premiums 3694 473896 Value of annual premiums Type of business L&GA Ξ 7432 521089 8104 636764 7 12 636764 Office premiums 2 UK/OS 놋 Value of sums assured or annutiles per annutiles per annutiles yested reversionary bonuses 523713 671415 32 26 14 23923 1731 6088 635 115325 671415 72 0003 Units G premiums reserved for expenses and profits 2002 Proportion of office 0.300 0.125 day month year Period ended 0 12 Net premiums 376 570 981 981 31 ~ Amount of annual premiums **GL/UK/CM** ы В 66695 68539 68539 n 537 6 1267 Office premiums ø 199549 Company Life Assurance & General Annuity Insurance Business registration number Amount of sums assured or annuities per annuities per vested reversionary bonuses 1023 2006 20477 pa 37 51590 179 pa 1944 20298 pa 23500070 23500070 22013027 1433447 20477 pa ŁO R51 7039 17869 321141 12460 359434 359434 ± 0 ∞ 53 261 No of contracts 4 Transferred business in the Non Participating Fund Mortality or morbidity table n Valuation basis **9 9** @ € a ⊕ ⊕ Rate of interest 3.40 3.40 3.46 3,40 N DIRECT WRITTEN INSURANCE BUSINESS Type of insurance or name of contract Sub total: Direct Written Insurance Business Sub total: Non-Profit Policies Sub total: Non-Profit Policies REASSURANCE ACCEPTED Miscellaneous assurance Miscellaneous assurance Other annuity in payment Financial year ended Category of surplus Endowment insurance Whole life assurance Reversionary annuity Whole life assurance Non-Profit Policies **Non-Profit Policies** Type of business Term assurance Term assurance

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99

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Scottish Widows plc Name of insurer

Global business

United Kingdom business

Financial year ended

	_	_								_	_				_	_			 _
Category	or surplus	12	Amount of mathematical	}	12	99		124	4	17879	242	F	18260		18260		179325		
Type of	Dusiness	L&GA	Value of annual premiums	Net premiums	7	မှ		27	*	158418	447		158893		158893		315009		
UK/OS		š	Value of ann	Office premiums	5	12		23		99495	880		100398		100398		536378		
- Units		0003	Value of sums assured or annuities per	annum, including vested reversionary bonuses	6	72		151	ß	176297	689	=	177153		177153		494334		
<b>9</b>	_	2 2002	Proportion of of of of or of or office	expenses and profits	œ			0.200											
eriod	ĚĹ	12	-				<del></del>	4			38		43		£3.		<del></del>	<del></del> -	 
ŀ	<b>Ĭ</b>	34	annual Ims	Net premiums	~						'n		4		4		938		
GLUKICM	ŀ	<u>ත</u>	Amount of annual premiums	Office premiums	9	8		ιn		10092	87		10184		10184		58358		 
Company registration		199549	Amount of sums assured or annuities per	num, including vested reversionary bonuses	ıs :	1944		236	2	7408016	153819	2 pa	7562076	2 pa	7562076 2 pa		15939938 20475 pa		
Business		R51		₹ 		_		.— (O		_						_			 
	Ĺ	ס	No of contracts		4	29		99		283801	5921		289798		289798		359463		 
Annuity Inst	,	articipating Fun	Valuation basis	Mortality or morbidity table	က			(a)	(a)	€		<b>(</b> G							
e & General		ess in the Non	Valuati	Rate of interest	2			3.40	3.40	3.40		3.40							
Life Assurance & General Annuity Insurance		Transferred business in the Non Participating Fund	ame of contract			Accepted							icies		Seded		& General ess		
Type of business	-	Category of surplus	Type of insurance or name of contract		1	Sub total: Reassurance Accepted	REASSURANCE CEDED Non-Profit Policies	Whole life assurance	Endowment insurance	Term assurance	Miscellaneous assurance	Other annuity in payment	Sub total: Non-Profit Policies		Sub total: Reassurance Ceded		Net total: Life Assurance & General Annuity Insurance Business		

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002 Financial year ended

Type of business	Pension Insurance Business	ance Busine	SS		Company registration number		GLUK/CM dz	Period er day month	Period ended month year	Units	UK/OS	Type of business		Category of surplus
Category of surplus	Transferred business in the Non Participating Fund	ss in the Non F	Participating Func		R51 199	199549 G	GL 3	31 1	12 2002	2000	š	Pens		12
Type of insurance or name of contract	name of contract	Valuati	Valuation basis	No of contracts	Amount of sums assured or annuities per		Amount of annual premiums		Proportion of office	<u> </u>	ļ	Value of annual premiums	ļ	Amount of mathematical reserves
	ı	Rate of interest	Mortality or morbidity table		annum, including vested reversionary bonuses	9 Office premiums	Net premiums		reserved for expenses and profits	nt annum, including vested reversionary bonuses	ding Office oy premiums	Net premiums	ı	
-		2	3	4	5	9	7		8	6	10	11		12
DIRECT WRITTEN INSURANCE BUSINESS	RANCE BUSINESS													•
Non-Profit Policies														
Term assurance		4.00	6)	16858	1018860	0 4011				25522	22 32632		21208	4314
Miscellaneous assurance				10567	444841	1 1927	••••			1126	56		£	1127
Other Deferred annuity		5.05	<b>(£)</b>	2056	2448 pa	2		7	(0.039)	9) 20862	32	2	(845)	21707
Reversionary annuity		5.05	Ð	7353	6026 pa	en				23963	33			23963
Annuity in payment	-	5.05	<del>(</del> 9	29317	41771 pa	m				582275	75		<del></del>	582275
Group Pensions in payment		5.05	(e)		1174 pa	65				21495	95			21495
Miscellaneous annuity				6418	3914 pa	a 246		244		12890	90 1858		547	12343
					5161 omb									<del></del>

667224

20909

34492

688133

246

6186

1463701 55333 pa 5161 omb

72569

Sub total: Non-Profit Policies

667224

20909

34492

688133

246

6186

1463701

72569

Sub total: Direct Written Insurance Business

REASSURANCE ACCEPTED

Non-Profit Policies

Term assurance

55333 pa 5161 omb

20

€

4.00

March 18 . West Company

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Scottish Widows plc Name of insurer

Global business

United Kingdom business

Financial year ended 31s'	31st December 2002	er 2002			Company								
Type of business Pen	ision Insura	Pension Insurance Business	SS		registration number	n GL/UK/CM	day	Period ended month ye	year	Units	uk/os	Type of business	Category of surplus
Category of surplus Trans	sferred busine	iss in the Non P	Transferred business in the Non Participating Fund	1 R51	199549	79 6t	31	12 2	2002	0003	UK	Pens	12
Type of insurance or name of contract	contract	Valuatio	Valuation basis	No of confracts	Amount of sums assured or annuities per	Amount of annual premiums	annual ms	Proportion of office oremiums	<del> </del>	Vatue of sums assured or annuities per	Value of ann	Value of annual premiums	Amount of mathematical reserves
	<u> </u>	Rate of interest	Mortality or morbidity table		annum, including vested reversionary bonuses	Office premiums	Net premiums	- 6 		annum, including vested reversionary bonuses	Office premiums	Net premiums	
•		2	3	4	5	9	7	8		6	10	11	12
Reversionary annuity		5.05	(p)	7	4 pa					15			15
Annuity in payment		5.05	( <del>p</del> )	09	39 pa					729			729
Sub total: Non-Profit Policies				89	20					744			147
					43 pa				_				
Sub total: Reassurance Accepted	pa			89	20					744			744
					43 pa								
REASSURANCE CEDED	•								·				
Non-Profit Policies				46950	1018880	3209				25522	26105	21533	3989
Term assurance		9	3	10546	444808	1542				1083			1084
Other Deferred annuity		5.05	ê.	2056	2448 pa	2	2		(0:039)	20862	2	(845)	21707
Reversionary annuity		5.05	(g)	7360	6030 pa					23978			23978
Annuity in payment		5.05	(p)	29377	41810 pa				<u> </u>	583004			583004
Group Pensions in payment		5.05	(e)		1174 pa					21495	0	273	12243
Miscellaneous annuity				6418	3914 pa 5161 omb	246	2 <u>4</u> 4			12890	000		3
Sub total: Non-Profit Policies				72616	1463688	4999	246		-	688834	27965	21234	009299
					55376 pa 5161 omb								
									$\dashv$				

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

5

United Kingdom business

Type of business	Financial year ended	31st December 2002	oer 2002			O	отрапу								
Transferred business in the Non Participating Fund   R51   199549   QL   31   12   2002   E000   UK   Periss	siness	Pension Insur	ance Busin	ess		žc	egistration umber	GL/UK/C	day	Period en month	ded	- Units	UK/OS	Type of business	Category of surplus
No of Amount of Landscape   Amount of Land	f surplus	Transferred busine	ess in the Non f	Participating Fund		351	199549	Ю	31	12	2002	0003	UK	Pens	12
Ratio of Mortality table   Authority   Colfice   Met premiums   Authority table   Authority   Colfice   Met premiums   Authority table	insurance or na	me of contract	Valuati	on basis	No of contracts	Amount assur annuiti	of sums ed or es per	Amount of a premiur	innual ns	- A	ortion of office	Value of sums assured or annuities per	1	ıual premiums	Amount of mathematical reserves
2 3 4 5 6 7 8 9 10 11  72616 1463688 4999 246 688834 27966 2 5161 0mb 5161 0mb 772637 33 1187 43 6627			Rate of interest	Mortality or morbidity table		annum, i ves revers bon.			det premiur	1	erved for inses and profits	annum, including vested reversionary bonuses		Net premiums	
72616 1483688 4999 246 688834 27966 2 55376 pa 5161 omb  72637 33 1187 43 6527	1		2	3	4			9	7		8	6	10	11	12
72637 33 1187 43 6527	eassurance C	pepe			72616		63688 76 pa 1 omb	4999	24	 		688834	27965	21234	667600
	ension Insurar	ice Business			72637		es es	1187				£	6527	(326)	3 98 3 8

All Anna Carlos Carlos Carlos

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

1

Amount of mathematical reserves 415 587 127 48 2529 134 15312 1177 5451 15312 Category of surplus 2 7 1060 1650 1650 1650 1060 /alue of annual premiums Net premiums Type of business 7 표 245 1951 245 1951 1981 Office premiums UK/OS 9 봇 Value of sums assured or annuities per annuities per vested reversionary bonuses 415 587 1187 48 2529 1784 7198 16962 2237 16962 €000 Units o premiums reserved for expenses and profits 2002 Proportion of of of of other of the other of the other of the other of the other oth day month year œ Period ended 12 Net premiums 31 ۲-Amount of annual premiums **GLUK/CM** 덩 98 71 22 5 390 492 177 527 1586 1586 96 Office ဖ 199549 Company registration number Amount of sums assured or annuities per annuities per annum, including evested reversionary bonuses 8233 pa 16466 pa 24445 182 pa 2527 pa 36558 24445 5053 pa 4281 pa 36558 36558 25800 pa 25800 pa 10942 pa S R51 502 1491 586 502 1491 586 44 2623 18161 20740 20740 No of contracts 4 Transferred business in the Non Participating Fund Permanent Health Insurance Business Mortality or morbidity table 3 Valuation basis €  $\boldsymbol{arepsilon}$ Rate of interest 31st December 2002 3.40 3.40 ~ DIRECT WRITTEN INSURANCE BUSINESS Type of insurance or name of contract Sub total: Direct Written Insurance Business Sub total: Non-Profit Policies Sub total: Non-Profit Policies REASSURANCE CEDED Financial year ended Category of surplus Disability Income Plan Disability Income Plan Non-Profit Policies Non-Profit Policies Critical Illness Plan Type of business Critical Illness Plan Miscellaneous Miscellaneous Care Plan Care Plan

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Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002 Financial year ended

Category	of surplus	12	Amount of mathematical reserves		12
Type of	business	РНІ	Value of annual premiums	Net premiums	11
90) <u>21</u>	SONO	UK	l	Office premiums	10
	- VIIIIS	0003	Value of sums assured or annuities per	annum, including vested reversionary bonuses	6
ded	year	2002	Proportion of office or or or or or or or or or or or or or	reserved for expenses and profits	8
Period ended	day month	12	Pro	<u> </u>	
	1	31 12	nual	Net premiums	7
910/21 (C	200	GL	Amount of annual premiums		
	5	6	Amou	Office premiums	9
Company registration	number	199549	Amount of sums assured of annuities per	nnum, including vested reversionary bonuses	5
		R51	<u> </u>	 	
	1		No of contracts		4
Ce Business		Participating Fur	Valuation basis	Mortality or morbidity table	3
Permanent Health Insurance Business		ess in the Non Pa	Valuatio	Rate of interest	2
Permanent H		Transferred business in the Non Participating Fund	name of contract		
Type of business	ypa oi pasiicas	Category of surplus	Type of insurance or name of contract		1

1177

1060

245

2237

196

24445 10942 pa

2623

14135	193828			
066	315274			
1706	544611	 		
14725	509102		 	
	938	 		
1390	60935	 		
12113 14858 pa	15952084 35333 pa		 	
20740	452840			
<u> </u>		 		
Net total: Permanent Health Insurance Business	Net total: United Kingdom Insurance Business			
<del></del>	<u>, - <del>-</del></u>	 		

Sub total: Reassurance Ceded

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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

Overseas business

31st December 2002

Financial year ended

Amount of mathematical reserves φ d Category of surplus 12 7 Net premiums Value of annual premiums Type of business L&GA 7 Office premiums 9 UK/OS SO Value of sums assured or annuties per annuties per annum, including vested reversionary bonuses 9 ဖ S ~ ~ 0003 Units σ premiums reserved for expenses and profits 2002 Proportion of of of other month year Period ended œ 12 Net premiums day 3 ^ Amount of annual premiums **GL/UK/CM** g Office premiums 9 199549 Company Life Assurance & General Annuity Insurance Business registration number Amount of sums assured or annum, including reversionary bonuses O 6 S R51 No of confracts 4 Transferred business in the Non Participating Fund Mortality or morbidity table က Valuation basis æ <u>a</u> Rate of interest 3.40 3.40 N DIRECT WRITTEN INSURANCE BUSINESS Net total: Overseas Insurance Business Type of insurance or name of contract Net total: Life Assurance & General Annuity Insurance Business Sub total: Direct Written Insurance Business Sub total: Reassurance Ceded Sub total: Non-Profit Policies Sub total: Non-Profit Policies REASSURANCE CEDED Category of surplus Whole life assurance Whole life assurance Non-Profit Policies Non-Profit Policies Type of business

Amount of mathematical reserves

Category of surplus

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer So

Scottish Widows plc

Global business

United Kingdom business

740486 Net premiums 818729 818729 818729 740486 740486 78243 Value of annual premiums L&GA Type of business Ξ 555442 533325 555442 1088767 1088767 555442 1088767 Office premiums 9 UK/OS 놀 Value of sums assured or annurities per annuri, including vested reversionary bonuses 985152 990473 990473 881146 881146 881146 109327 5321 £000 Units O premiums reserved for expenses and profits 2002 Proportion of office day month year Period ended œ 7 Net premiums સ Amount of annual premiums GLUKKOM g 9803 9803 9803 84504 94307 94307 94307 Office premiums ဖ 199549 Company Life Assurance & General Annuity Insurance Business registration number Amount of sums assured or annutites per annutities per annutities (see annutities) wested reversionary bonuses 892 pa 892 pa 19024867 892 pa 21186082 892 pa 21186082 2161215 21186082 19024867 19024867 Ŋ **R**51 322106 323106 322106 322106 611 323106 323106 322494 No of contracts 4 Mortality or morbidity table Other business in the Non Participating Fund က Valuation basis **⊕** 🕏 🕏 8 Rate of interest 31st December 2002 3.40 (g) 3.40 8. 8. N DIRECT WRITTEN INSURANCE BUSINESS Type of insurance or name of contract Net total: Life Assurance & General Annuity Insurance Business Sub total: Direct Written Insurance Business Sub total: Reassurance Ceded Sub total: Non-Profit Policies Sub total: Non-Profit Policies REASSURANCE CEDED Other annuity in payment Financial year ended Category of surplus Reversionary annuity Non-Profit Policies Non-Profit Policies Type of business Term assurance Term assurance

171744

166423

2

5321

171744

140660

140660

31084

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Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Financial year ended 31st December 2002

	Category of surplus	13	Amount of mathematical	reserves	12		13273	34	14652	381922		409881	409881			23	10821	10880	00007	10880	
	Type of business	Pens	Value of annual premiums	Net premiums	7		28211					28211	28211								
	UK/OS	Z K	Value of ann	Office premiums	10		39752					39752	39752								
	- Units	€000	Value of sums assured or annuities per	annum including vested reversionary bonuses	6		41484	34	14652	381922		438092	438092			59	10821	10880		10880	
T C	th year	2002	Proportion of office	premiums reserved for expenses and profits	æ																
70000	day month	1 12		T							+							-			
	ı	31	annual ms	Net premiums	7																
	GLUKICM	19 GF	Amount of annua premiums	Office r	9		3727	67				3794	3794			_					
Company	number	199549	Amount of sums assured or annuities per	annum, including vested reversionary bonuses	S.		1106422	25954	3826 pa	26050 pa		1132376 29876 pa	1132376 29876 pa			22 pa	571 pa	593 pa		693 pa	-
		R51	No of A	<u></u>	4		10375	624	6458	39500		56957	56957		•	53	920	1003		1003	
	SS	ating Fund	Valuation basis	Mortality or morbidity table	ო		€		<b>(g</b>	(p)						(b)	(p)				
707 1	ance Busine	the Non Particip	Valuation	Rate of interest	7		4.00		5.05	5.05						5.05	5.05				
707 19011190	Pension Insurance Business	Other business in the Non Participating Fund	name of contract			RANCE BUSINESS			1,00			licies	Insurance	TED		, ,		licies		Accepted	
	type of business	Category of surplus	Type of insurance or name of contract		1	DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies	Term assurance	Miscellaneous assurance	Reversionary annuity	Annuity in payment	1	Sub total: Non-Profit Policies	Sub total: Direct Written Insurance Business	REASSURANCE ACCEPTED	Non-Profit Policies	Reversionary annuity	Annuity in payment	Sub total: Non-Profit Policies		Sub total: Reassurance Accepted	

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

.

United Kingdom business

	Category of surplus	13	Amount of mathematical reserves		12		13124	34	14711	392743	420612		420612	64
	Type of business	Pens	Value of annual premiums	Net premiums	11		28360				28360		28360	(149)
	UK/OS	N X	L	Office premiums	10		31802				31802		31802	7950
	– Units	0003	Vatue of sums assured or annuities per	annum, including vested reversionary bonuses	6		41484	34	14711	392743	448972		448972	
	Period ended month year	12 2002	Proportion of office of or other office or other office or other other or othe	reserved for expenses and profits	æ									
	day	31 1		Net premiums	7									
	GLUKICM	GF	Amount of annual premiums	Office N premiums	9		2982	54			3036		3036	158
Company	registration number	199549	Amount of sums assured or annuities per		5		1106422	25954	3848 pa	26621 pa	1132376	30469 pa	1132376 30469 pa	
		R51	No of Am contracts ar	anna 	4		10375	624	6511	40450	57960		57960	09629
	ý	ting Fund		Mortality or morbidity table	က		( <b>q</b> )		( <del>Q</del>	(p)				
er 2002	ance Busine	the Non Participa	Valuation basis	Rate of interest	2		4.00		5,05	5.05				
31st December 2002	Pension Insurance Business	Other business in the Non Participating Fund	ime of contract								30,		papa	nce Business
Financial year ended	Type of business	Category of surplus	Type of insurance or name of contract		7	REASSURANCE CEDED	Non-Profit Policies Term assurance	Miscellaneous assurance	Reversionary annuity	Annuity in payment	Sub total: Mon. Profit Policies		Sub total: Reassurance Ceded	Net total: Pension Insurance Business

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended	31st December 2002	er 2002											
Type of business	Permanent Health Insurance Business	alth Insura	nce Business		registration	OL/UK/CM	day	Period ended month y	year	Units	UK/OS	Type of business	Category of surplus
Category of surplus	Other business in the Non Participating Fund	the Non Partici	pating Fund	ж.	R51 199549	49 GL	L 31	12	2002	0003	UK	IHd	13
Type of insurance or name of contract	ne of contract	Valuati	Valuation basis	No of contracts	Amount of sums assured or annuities per	Amount of annual premiums.	f annual ums	Proportion of office oremiums		Value of sums assured or annuities per	Value of ann	Value of annual premiums	Amount of mathematical reserves
		Rate of interest	Mortality or morbidity table		annum, including vested reversionary bonuses	Office premiums	Net premiums	- 6		vested rested reversionary bonuses	Office premiums	Net premiums	
7		2	3	4	5	6	7	88		6	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies	NCE BUSINESS			1030	10398 82	928				9064	i		9064
Disability Income Plan				1068	15780 pa	398			=	658			658
Critical Illness Plan		3.40	€	23518	918479	7093				49777	81299	49374	403
Income Protection Plan				22013	147540 pa	7276				14791			14791
Pension Payment Cover Plan Miscellaneous	-			ស	o pa					200			200
Sub total: Non-Profit Policies	es			47634	918479 173727 pa	15696				74490	81299	49374	25116
Sub total: Direct Written Insurance Business	surance			47634	918479 173727 pa	15696				74490	81299	49374	25116
REASSURANCE CEDED Non-Profit Policies Care Plan Disability Income Plan Critical Illness Plan Income Protection Plan		3.40	Ð	1030 1068 23518 22013	5199 pa 7890 pa 826631 73770 pa	258 89 718 3638				746 152 44705 7396	33619	44524	746 152 181 7396

Long term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer Scottish Widows plc

Global business

United Kingdom business

	Category of surplus	13	Amount of mathematical reserves		12	8475	8475	16641	47874
,	Type of business	IH.	Value of annual premiums	Net premiums	11	44524	44524	4850	82944
	UK/OS	UK	Value of ann	Office premiums	10	33619	33619	47680	996889
	- Units	0003	Value of sums assured or annuities per	annum, including vested reversionary bonuses	ō	52999	52999	21491	130818
1	ended h year	2002	Proportion of office of or other office	reserved for expenses and profits	8				
	reriod ended	12	<u>-</u>						
	M day	31	nnual 18	Net premiums	7				
	GLUK/CM	GL	Amount of annual premiums	Office N premiums	9	4703	4703	10993	96255
Company	registration number	199549	Amount of sums assured or annuities per	annum, including vested reversionary bonuses	5	826631 86859 pa	826631 86859 pa	91848 86868 pa	2253063 87760 pa
		R51	No of contracts	rd	4	47629	47629	47634	428700
	ce Business	ating Fund	Valuation basis	Mortality or morbidity table	3				
ber 2002	ealth Insuran	the Non Particip	Valuatio	Rate of interest	2				
31st December 2002	Permanent Health Insurance Business	Other business in the Non Participating Fund	ame of contract			cies	eded	Ith Insurance	n Insurance
Financial year ended	Type of business	Category of surplus	Type of insurance or name of contract		7	Sub total: Non-Profit Policies	Sub total: Reassurance Ceded	Net total: Permanent Health Insurance Business	Net total: United Kingdom Insurance Business

Section Section Section

Long term insurance business: Valuation summary of accumulating with-profit policies

Scottish Widows plc

Name of insurer

Global business

United Kingdom business

Financial year ended 31st December 2002

Type of husiness	_	ife Acente	מפט א פטעו	Te Accuration & General Annuity Incurance	000000000000000000000000000000000000000		Company registration	P# 0/2/2	Period	Period ended	2		Type of	Category
200100000000000000000000000000000000000		Business	50 5				ımber	Second	day month	nth year	units	SOMO	pusiness	of surplus
Category of surplus	_	With Profit Fund	Fund			R52	199549	GL GL	31 1	12 2002	€000	UK	L&GA	1
Type of insurance or	Valuatio	Valuation basis	No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	ns assured or a	annuities per sionary bonuses	Amount of an	Amount of annual premiums	Proportion of office	<del></del>	Liability in respect of current benefits including vested bonuses		Other liabilities	Amount of mathematical
contract	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums	expenses and profits	or Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	ceseives
-	2	3	4	5	9	7	8	6	10	7	12	13	4	15
DIRECT WRITTEN INSURANCE BUSINESS	200	3		Q Q	, ,	č				•				
Choowment insurance	, ,	9 3	24 45	250377	770347	010				494				/99
Plan	# 0.0	e)	7439(	147011	115241	147011				17576				92986
Regular Savings Plan	3.34	(a)	22781	67633	67633	67633	18071			54689	9 57132			57132
Lifetime Protection Plan	3.34	(a)	759	6407	6407		1452			5153	3 5153			5153
Unitised With Profits Bond	3.50	(a)	138812	2956527	2956527	2956527				2297227	7 2545638			2545638
Flexible Investment Bond	3.50	<u>a</u>	37159	863400	863400					733900	0 749268			749268
Flexible Options Bond -	3.25	(a)	1202	30460	30460					30460	0 30460			30460
Flexible Options Bond -	3.75	(a)	1586	50350	50350					50350	0 50350			50350
Sub total: Direct Written insurance Business			227029	4090634	4090634	3140017	47567			3264794	4 3531544			3531544
Net fotal: Life Assurance & General Annuity Insurance Business			227029	4090634	4090634	3140017	47667			3264794	3531544			3531544

25.52 25.52

Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer Scottish Widows plc

Global business

.

United Kingdom business

	of Category ness of surplus	Pens 11	lities Amount of mathematical	Ī	Uptions and guarantees other than investment performance guarantees	prioris and cardies and cardies other in investment in investment guarantees auarantees 14 15		'n			66 4	6 4 4	, C. S. A. M.	E 4 84 84	(c) 4 8 8 8	E 2 4 8 8	E 2 4 8 8
i	UK/OS Type of business	UK Pei	Other liabilities	Mortality and Operate guarate than the performance of the performance		13											
	Units UK	n 0003	ct of current ested bonuses	Discounted Natue		12	3716780	3716780 576149	3716780 576149 63476	3716780 576149 63476 479587	3716780 576149 63476 479587	3716780 576149 63476 479587 4835992	12 3716780 576149 63476 479587 4055	3716780 576149 63476 479587 4055 4055	3716780 576149 63476 479587 4055 4055 4055 8371691	3716780 576149 63476 479587 4055 4055 4055 3371691	3716780 576149 63476 4055 4055 4065 8371691
Ţ	rear	2002	Liability in respect of current benefits including vested bonuses	Current benefit value	Ŧ	-	3670074	3670974	3670974 567478 61913	3670974 567478 61913 469617	3670974 567478 61913 469617 4769982	3670974 567478 61913 469617 4769982	3670974 567478 61913 469617 4769982 3499	3670974 567478 61913 469617 4769982 3499 3499	3670974 567478 61913 469617 4769982 3499 3499 4773481	3670974 567478 61913 469617 4769982 3499 3499 4773481	3670974 567478 61913 469617 4769982 3499 3499 4773481
d and d	day month y	31 12	Proportion of office	reserved for expenses and profils	9												
	GL/UK/CM	ЭЭ	ual premiums	Net premiums	6												
Company	number	199549	Amount of annual premiums	Office	8		87804	87801	87801 57914 18036	87801 57914 18036	87801 57914 18036 163751	87801 57914 18036 163751	87801 57914 18036 163751	87801 57914 18036 163751	87801 57914 18036 163751 163761	87801 57914 18036 163751 211318	87801 57914 18036 163761 163761 211318
Ö	nu Uni	R52	r annuities per sionary bonuses	Guaranteed on maturity	7		4034547	4921547	4921547 726238 71110	4921547 726238 71110	4921547 726238 71110 <b>67</b> 1889 <b>5</b>	4921547 726238 71110 <b>67</b> 1889 <b>6</b>	4921547 726238 71110 <b>6718896</b> 5472	4921547 726238 71110 6718896 5472 5472	4921547 726238 71110 6718895 6472 6724367	4921547 726238 71110 6718896 6472 6472 6472 6472	4921547 726238 71110 <b>6718895</b> <b>6472</b> <b>6472</b> <b>6724367</b>
	,	<u> </u>	ms assured or a y vested reversion	Current on death	9		7003377	4155284	4155284 726238 71110	4155284 726238 71110	4155284 726238 71110 4962632	4155284 726238 71110 4962632	4155284 726238 71110 4962632 3499	4155284 726238 71110 4952532 3499 3499	4155284 726238 71110 3499 3499 3499 3499	4155284 726238 71110 3499 3499 3499 9046765	4155284 726238 71110 3499 3499 4966131 4966131
	siness		Amount of sums assured or annum, including vested rever	Guaranteed on death	5		4465084	4155284	4155284 726238 71110	4155284 726238 71110	4155284 726238 71110	4155284 726238 71110 4952632	4155284 726238 71110 4962632 3499	4155284 726238 71110 4962632 3499 3499 3499	4155284 726238 71110 4952632 3499 3499 3499 3499	4155284 726238 71110 3499 3499 3499 3499 9046766	4155284 726238 71110 3499 3499 3499 3499
31st December 2002	Pension Insurance Business	Fund	No of contracts a	1	4		000	328108	328108 102669 21212	328108 102669 21212 16452	328108 102669 21212 16452 468441	328108 102669 21212 16452 468441	328108 102669 21212 16452 16454	328108 102669 21212 16452 468441	328108 102669 21212 16452 468441 468442	328108 102669 21212 16452 468441 468442 468442	328108 102669 21212 16452 468441 468442
31st Decei	Pension Ins	With Profit Fund	Valuation basis	Mortality or morbidity table	3		3	(b) (b)	<b>ê</b> ê ê	(a) (a) (b)	(a) (a) (a) (b)	(a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	(a) (a) (b) (c) (c) (d)	(a) (a) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	<ul><li>(a)</li><li>(b)</li><li>(c)</li><li>(d)</li><li>(d)</li><li>(d)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><li>(e)</li><l< td=""><td></td><td></td></l<></ul>		
			Valuati	Rate of interest	2			4.00	0.4 4.00	4.00 4.00 4.00	4.00 4.00 4.00 4.50	4.00 4.00 4.50 4.50	4.00 4.00 4.00 4.50 4.50	4.00 4.00 4.50 4.50			
Financial year ended	Type of business	Category of surplus	Type of insurance or	name of contract	1		DIRECT WRITTEN INSURANCE BUSINESS	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Individual Pensions	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Individual Pensions Solution Unitised Annuities	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Colution Unitised Annuities Sub fotal: Direct Written Insurance Business	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Persions Individual Pensions Solution Unitised Annuities Sub 167al: Direct Written Insurance Business REASSURANCE ACCEPTED RSA Unitised Pensions	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Individual Pensions Solution Unitised Annuities Sub fotal: Direct Written Insurance Business REASSURANCE ACCEPTED RSA Unitised Pensions Sub Iotal: Reassurance Accepted	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Individual Pensions Solution Unitised Annuities Sulb total: Direct Written Insurance Business REASSURANCE ACCEPTED RSA Unitised Pensions Sub total: Reassurance Accepted Accepted Net total: Pension	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Individual Pensions Solution Unitised Annuities Sub fotal: Direct Written Insurance Business REASSURANCE ACCEPTED RSA Unitised Pensions Sub total: Reassurance Accepted Net total: Pension Insurance Business Net total: United Kingdom Insurance Business	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Solution Unitised Annuities Siub fotal: Direct Written Insurance Business REASSURANCE ACCEPTED RSA Unitised Pensions Sub Iotal: Reassurance Accepted Accepted Accepted Insurance Business Net total: United Kingdor Insurance Business Net total: United Kingdor Insurance Business	DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Individual Unitised Pensions Solution Unitised Amulties Solution Unitised Amulties REASSURANCE ACCEPTED RSA Unitised Pensions Sub total: Reassurance Accepted Accepted Net total: Pension Insurance Business Net total: United Kingdor Insurance Business

Long term insurance business: Valuation summary of accumulating with-profit policies

Scottish Widows plc Global business Name of insurer

Overseas business

Financial year ended		31st Dece	31st December 2002	2		ວິ	Company								
Type of business	<del></del>	Life Assura Business	ance & Gen	Life Assurance & General Annuity Insuran Business	Insurance		registration number	GLUK/CM	Perio day mo	Period ended	d year	Units	UK/os 1	Type of business	Category of surplus
Category of surplus		With Profit Fund	Fund			R52	199549	GL	31	12 2	2002	£000	so	L&GA	=
Type of insurance or	Valuati	Valuation basis	No of contracts	Amount of sums assured annum, including vested rev	ms assured or a y vested reversit	or annuities per ersionary bonuses	Amount of an	Amount of annual premiums	Proportion of office		iability in responsities including	Liability in respect of current benefits including vested bonuses	Other I	Other liabilities	Amount of mathematical
contract	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums	reserved for expenses and profits		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	(ase(ves
-	2	3	4	ક	9	7	8	6	10		11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS Jersey With Profits Bond	4.00	(a)	3468	306706	306706	305706					236991	256914			256914
Sub total: Direct Written Insurance Business			3468	306706	306706	306706					236991	256914			256914
REASSURANCE ACCEPTED SW international Investment Bond			872	88033	88033						84693	92435			92435
Sub total: Reassurance Accepted			872	88033	88033						84693	92435			92435
Net total: Life Assurance & General Annuity Insurance Business			4340	394739	394739	306706					321684	349349			349349
Net total: Overseas Insurance Business			4340	394739	394739	306706					321684	349349			349349

Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Amount of mathematical reserves Category of surplus Options and guarantees other than investment performance guarantees 7 Type of business L&GA Other liabilities Mortality and expenses 1233 600 378 313 2524 2524 <del>1</del>3 폿 Discounted Liability in respect of current benefits including vested bonuses 12 €000 Units Current benefit value 2002 F day month year Period ended reserved for expenses and profits Proportion of office 12 9 31 Amount of annual premiums Net premíums GLUKICM GL 6 Office premiums 199549 Company registration number ω Amount of sums assured or annuities per annum, including vested reversionary bonuses Guaranteed on maturity R52 Life Assurance & General Annuity Insurance Business Current on death 16344 16350 16350 9 Transferred business in the Non Participating Fund Guaranteed on death 16344 16350 16350 S 31st December 2002 No of contracts 24494 19990 121265 121265 714 75924 4 Mortality or morbidity table Valuation basis 3 <u>a</u> <u>a</u> (a) Rate of interest 3.40 3.40 3.40 N Financial year ended Category of surplus Type of business Net total: Life Assurance & General Annuity Insurance Business Sub total: Direct Written Insurance Business House Purchase Savings Plan Juitised With Profits Bond DIRECT WRITTEN INSURANCE BUSINESS Endowment insurance Type of insurance or name of contract ifetime Protection Plan Regular Savings Plan

1233 600 378 313

5

2524

2624

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Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002

Financial year ended

Amount of mathematical reserves 48666 35391 86581 84067 84057 Category of surplus 5 7 Options and guarantees other than investment performance guarantees 4 Type of business Pens Other liabilities Mortality and expenses 86581 48666 35391 84057 84057 <u>ب</u> UK/OS 놀 Discounted value Liability in respect of current benefits including vested bonuses 42 €000 Units reserved for Current expenses and benefit value profits 2002 Ξ day month year Period ended Proportion of office 12 9 31 Amount of annual premiums Net premiums **GLUK/CM** 5 σ Office premiums 199549 Company registration number œ Amount of sums assured or annuties per annum, including vested reversionary bonuses Guaranteed on maturity **~ R52** Current on death 16350 9 Transferred business in the Non Participating Fund Guaranteed on death 16350 Pension Insurance Business S 87415 520922 312242 No of contracts 399667 399667 4 Mortality or morbidity table Valuation basis m **@ @** Rate of interest 4.25 ~ Category of surplus Net total: United Kingdom Insurance Business Type of business Sub total: Direct Written Insurance Business DIRECT WRITTEN INSURANCE BUSINESS Pensionbuilder Type of insurance or name of contract Net total: Pension Insurance Business Individual Unitised Pensions

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Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer Scottish Widows plc

Global business

Overseas business

Financial year ended		11st Dece	31st December 2002	2		ŭ	mpany								
Type of business	4	Life Assura Business	ince & Gen	Life Assurance & General Annuity Insurance Business	/ Insurance		registration number	GLUKICM	Period en day month	Period ended	- Units	UK/OS	Type of business		Category of surplus
Category of surplus	· +	ransferred bu	Isiness in the	Transferred business in the Non Participating Fund	ig Fund	R52	199549	Э	31 1	12 2002	0003	so	L&GA		12
Type of insurance or	Valuatio	Valuation basis	No of contracts	Amount of sums assured or annufties per annum, including vested reversionary bonuses	ms assured or a g vested reversi	annuities per ionary bonuses	<b>I</b> —	Amount of annual premiums	Proportion of office	<del> </del>	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical
<u> </u>	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums	reserved for expenses and profits	or Current	nt Discounted	ed Mortality and expenses		Options and guarantees other than investment performance guarantees	
	2	3	4	5	9	7	8	9	10	11	12	13		44	15
DIRECT WRITTEN INSURANCE BUSINESS Jersey With Profits Bond	4.25	(a)	1783	1275	1275	!						·			
Sub total: Direct Written Insurance Business			1783	1276	1276										
Net total: Life Assurance & General Annulty Insurance Business			1783	1276	1276										
-			1783	1275	1275										
											• • • • • • • • • • • • • • • • • • • •				
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Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Amount of mathematical 1960 (28) (1968) 488 488 Category of surplus reserves 5 13 Options and guarantees other than investment performance guarantees 4 Type of business L&GA Other liabilities Mortality and expenses 12 448 14 80 (28) 1960 (1968) 488 488 5 UK/OS 폿 Discounted value Liability in respect of current benefits including vested bonuses 2 £000 **Units** Current benefit value 2002 Ξ year Period ended premiums reserved for expenses and profits day month Proportion of of of of office 7 9 31 Amount of annual premiums Net premiums **GL/UK/CM** ဌ G Office premiums 199549 Company registration number 8 Amount of sums assured or annuities per annum, including vested reversionary bonuses Guaranteed on maturity ~ R52 Life Assurance & General Annuity Insurance Business 305 8634 504 22766 Current on death 22765 ø Other business in the Non Participating Fund 22765 8634 22765 305 Guaranteed on death 13322 504 ιΩ 31st December 2002 2790 62888 37159 No of contracts 45 105763 1202 106763 4 Mortality or morbidity table Valuation basis <u>(a)</u> (a) (a) (a) (b) Rate of interest 3.40 3.40 3.40 a Financial year ended Category of surplus Net total: Life Assurance & General Annuity Insurance Business Type of business DIRECT WRITTEN INSURANCE BUSINESS House Purchase Savings Jnitised With Profits Bond Sub total: Direct Written Insurance Business Flexible Investment Bond Flexible Options Bond -Growth Flexible Options Bond -Income ifetime Protection Plan Type of insurance or name of contract Regular Savings Plan

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Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Type of Dusiness   Pension Insurance Business   Financial year ended		31st Dece	31st December 2002	2		č	A COROLLIA								
Contract business in the Non Participating Fund   R52   199549   GL   17   12   2002   2009   UK	Type of business	_	ension In	surance Bu	ısiness	•		egistration umber	GLUKICM	Period er day month	nded year			Type of business	Category of surplus
Villation basis	Category of surplu		Other busines.	s in the Non Pa	articlpating Fun	<u> </u>	R52	199549	GL	-	2002	€000	o.K	Pens	13
Rate of   Mortiality or   Customic of Cu	Type of insurance or	Valuati	on basis	No of contracts	Amount of su annum, includin	ims assured or a g vested reversi	annuities per ionary bonuses		nual premiums	Proportion of office or office	1-	spect of current g vested bonuses		Other flabilities	Amount of mathematical
2 3 4 5 6 7 8 9 10 11 12	name of contract	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office	Net premiums	reserved for expenses and profits		Discounted	Mortality and expenses	Options and guarantees other than investment performance guarantees	
4.00 (b) 21212 4.00 (c) 21212 4.00 (d) 21212 4.00 (e) 21212 52332 4.00 (e) 21212 72156 721766 721766	*	2	3	4	5	9	7	80	ō.	10	11	12	13	14	15
4.25 (b) 15866 4.25 (c) 1524 4.00 (b) 21212 4.00 (c) 21212 21212 52332 62332 7866 7866 7866 7866 7866 7866 7866	DIRECT WRITTEN				i						<b>_</b>				,
4.00 (b) 21212 4.00 (c) 21212 4.00 (c) 21212 21212 62332 18095 22766	Pensionbuilder	4.25	<u>@</u>	15866									9473		9473
4.00 (b) 21212 4.00 (c) 21212 21212 653352 168036 22766	Individual Unitised	4.25	<u>(a)</u>	15254									10863		10863
4.00 (b) 2.12.12  2.12.12  2.12.12  2.12.12  1.88036  2.27.66  2.27.66	rensions Individual Pensions Solution	4.00	<b>(Q</b> )	21212									9511		9511
4.00 (b) 21212  21212  52332  158095	Sub total: Direct Written Insurance Business			52332									29847		29847
4.00 (b) 21212  21212  52332  158095  22765	REASSURANCE CEDED														;
52332 62332 168036 22766	Individual Pensions Solution	4.00	(£)	21212							·		9511	· · · · · ·	9511
158095 22766 22766	Sub total: Reassurance Ceded			21212									9511		9511
168096 22766 22766	Net total: Pension Insurance Business			52332									20336		20336
	Net total: United Kingdom Insurance Business			158095	22766	22766							20824		20824

Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer

Scottish Widows plc

Global business

Overseas business

An anoth year Units UK/OS Dushiess  31 12 2002 £000 OS L&GA  Proportion of Denefits including vested forward expenses and perfeit value performance performance performance guarantees of the performance guarantees of	Financial year ended 31st December 2002 Company				Company	Company	этрапу								
2002   2000   OS   L&GA	Life Assurance & General Annuity Insurance Business	Life Assurance & General Annuity Business	rance & General Annuity	neral Annuity	-	Insurance		registration number	GL/UK/CM	Period end day month	year		UK/OS	Type of business	Category of surplus
Amount of annual premiums Office of the control of annual premiums of the control	Category of surplus Other business in the Non Participating Fund	Other business in the Non Participating Fund	ss in the Non Participating Fund	articipating Fund	ъ		R52	199549	ъ		2002	£000	so	L&GA	13
Current   Curr	Valuation basis No of Amount of sums assured or annuities per contracts annum, including vested reversionary bonuses	No of contracts	$\vdash$	Amount of sums as annum, including vest	ms as	ssured or a ted reversi	annuities per onary bonuses	<u> </u>	nual premiums	<del></del>	Liability in resi benefits including	ect of current vested bonuses	Othe	r liabilities	Amount of mathematical
7     8     9     10     11     12     13     14     15       3     3     3     2     2     2     2     2     2     2     3 <t< td=""><td>Rate of Mortality or interest morbidity on death death table</td><td>Guaranteed on death</td><td>Guaranteed on death</td><td></td><td>O O</td><td>Current on death</td><td>Guaranteed on maturity</td><td>Office premiums</td><td></td><td></td><td>Current benefit value</td><td>Discounted value</td><td></td><td></td><td></td></t<>	Rate of Mortality or interest morbidity on death death table	Guaranteed on death	Guaranteed on death		O O	Current on death	Guaranteed on maturity	Office premiums			Current benefit value	Discounted value			
	2 3 4 5	4		2		9	7	8	6	10	11	12	13	4	15
	4.25 (a) 1685 1803	1685		1803		1803								2	8
	1685 1803			1803		1803								2	7
	1685 1803			1803		1803								Ø	2
	1685 1803			1803		1803								2	α

Long term insurance business: Valuation summary of property linked contracts

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Financial year ended		31st Dece	31st December 2002			ប៉	Company							
Type of business		Life Assura	Life Assurance & General Annuity Insuranc	eral Annuity	Insurance		registration number	GL/UK/CM	Period ended	ded	Units	UK/OS T	Type of business	Category of surplus
Category of surplus		Dusiliess Transferred bu	Dusiliess Transferred business in the Non Participating Fund	lon Participatin	g Fund	R53	199549	J <sub>O</sub>	31 12	2002	0003	ž Ž	L&GA	12
Name of contract	Valuat	Valuation basis	No of contracts	Amount of sums assured or annum, including vested rever	ns assured or a yvested reversity	r annuities per rsionary bonuses		Amount of annual premiums	Category of unit link		Unit liability	Other li	Other liabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	reserves.
-	7	3	4	5	9	7	8	6	10	11	12	13	41	15
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies														_
Investor Policy First Series	3.40	(a)	1893	5639	25494	5639	136		Internal	24643	24643	375		25018
Investor Policy Second Series with Maturity Guarantee	3,40	(a)	465	1455	4612	1455			Internal	4356	4356	26		4382
Investor Policy Second Series without Maturity Guarantee	3.40	(a)	986	3466	7569		127		Internal	6069	6069	62		6971
Investor Policy Third Series	3.40	(a)	5488	18634	23097		1233		Internal	20614	20614			20614
Investor Plan Ten	3.40	(a)	370	404	11215		44		Internal	10915	10915	36		10951
Capital Investment Bond	3.40	(a)	21986		359029				Internal	350601	350601	3539		354140
Maximum Investment Bond (WL) Privilege Extension Plan (IO)	3.40	(a)	4777	32623	89478		1876		Internal	83774	83774	245		84019
Maximum Investment Bond (EA) Privilege Extension Plan (DO/RIO)	3.40	(a)	4407	19934	62721		2704		Internal	62441	62441	76 E		26470
Maximum Growth Bond	3.40	(a)	361	1147	3504		84		Internal	3452	3452	6		3467
Flexible Home Plan	3.40	(e)	10929	409153	409153		8616		Internal	62050	62050	32/1		65321
House Purchase Savings	3.40	<u>ê</u>	9674	1327139	1337729		9062		Internal	27866	27866	1536		29402
Plan Regular Savings Plan	3.40	æ	4668	201364	206756		3795		Internal	12555	12555	662		13217
lifetime Protection Plan	3.40	· @	386	118423	118941		442		Internal	1656	. 1656	318		1974
Investment Bond	3.40	<b>. . . .</b>	1096		22027				Internal	21809	21809	273		22082

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Long term insurance business: Valuation summary of property linked contracts

Name of insurer

Scottish Widows plc Global business

31st December 2002 Financial year ended

United Kingdom business

199549   GL   31   12   2002   E000   UK   L&GA	o serious year eliace o ser Decelline 2007	Sist December 2002	illiber 2002	7			8	Company							
199549   GL   31   12   2002   E000   UK   L&GA   Table   LAGA   Amount of annual premiums   Category of Unit line lility   Discounted mortality and premiums   Category of Unit line lility   Discounted mortality and authernation   Parameters after a paramete	Life Assurance & General Annuity Insurance Business	Life Assurance & General Annuity Insurance Business	ance & General Annuity Insurance	eral Annuity Insurance	y Insurance		2 2	gistration imber	GL/UK/CM	Period el day month	nded year	Units		Type of business	Category of surplus
Amount of annual premiums         Calegory of calegory of premiums         Unit link         Unit link         Unit link         Current of annual premiums         Calegory of calegory of calegory of premiums         Unit link         Current of calegory of c	Category of surplus Transferred business in the Non Participating Fund R53					R53		199549	Б		2002	0003	a S	L&GA	12
Second	읓	No of contracts		Amount of sums assured or annutities pannum, including vested reversionary bon	Ims assured or annuities p g vested reversionary bon	nnuities pon	uses		nual premiums	Category o unit link		liability	Other	liabilities	Amount of mathematical
8 9 10 11 12 13 14 15  28163	Rate of Mortality or Guaranteed Current on Guaranteed interest morbidity and earth current on maturity payable per annum	Guaranteed Current on on death death/current payable per annum	Current on death/current payable per annum	Current on death/current payable per annum		Guarante on matur	₽æ	Office premiums	Net premiums		Current benefit value	<u> </u>	Mortality and expenses		
28163 693641 693641 12084 70 28163 693641 12084 70 28163 693641 12084 70 internal 350003 350003 350003 35 1817 Internal 61344 61944	2 3 4 5 6 7	4 5 6	9 5	9	-	7		€	თ	9	7	12	13	14	15
28163     693641     693641     12084     70       28163     693641     693641     12084     70       28163     Internal     350003     350003     350003       1817     Internal     83631     83631     83631       8078     Internal     61944     61944     61944       8078     Internal     12534     12534     12534       427     Internal     115534     1653       Internal     21772     21772     21772	3.40 (a)	(e)											30		30
28163     693641     693641     12084     7       28163     693641     693641     12084     7       1817     Internal     350003     350003     350003       1817     Internal     62335     62335     5336       8078     Internal     61944     61944     61944       8794     Internal     12534     12534       427     Internal     1653     1653       Internal     21772     21772       1624     1624											-		1624		1624
28163 693641 12084 77 77 78162	66608 2139381 2681325 7	2139381 2681325	2139381 2681325	2681325		7	7094	28163			693641	693641	12084		705725
Internal 350003 350003 350003 internal 83631 83631 83631 linternal 62335 62335 fortal 61944 61944 fortal 12534 1653 1653 1653 fortal 12534 1653 fortal 12534 1653 fortal 12534 1653 1654 fortal 12172 21172 1624	66608 2139381 2681325 7	2139381 2681325	2139381 2681325	2681325		1	7094	28163			693641	693641	12084		705725
Internal 350003 350003 350003   Internal 62335 62335   Internal 61944 61944   Internal 12534 12534   Internal 12534 12534 1653   Internal 12534 12534 1653   Internal 12534 12534 1653 1653   Internal 12534 12534 1653 1653 1653   Internal 12534 1653 1653 1654   Internal 12534 1653 1653 1654   Internal 12534 1653 1653 1654   Internal 12534 1655   Internal 12534 1655   Internal 1255   Internal 1255   Internal 1255   Internal 1255   Internal 1255															
Internal         350003         350003         3           Internal         62335         62335         62335           Internal         61944         61944         61944           Internal         12534         12534         1653           Internal         1653         1653         1653           Internal         21772         21772         1624							_								
Internal         83631         83631           Internal         62335         62335           Internal         3446         61944           Internal         27818         27818           Internal         12534         12534           Internal         1653         1653           Internal         21772         21772	3.40 (a) 353532		353532	353532	353532					Internal	350003	350003			350003
Internal         62335         62335           Internal         3446         3446           Internal         27818         27818           Internal         12534         12534           Internal         1653         1653           Internal         21772         21772	3.40 (a) 83631		83631	83631	83631			1817		Internal	83631	83631			83631
Internal 3446 3446   3446   1016rnal 61944   6	3.40 (a) 62335	-	62335	62335	62335			2649		Internal	62335	62335			62335
Internal 61944 61944 Internal 27818 27818 Internal 12534 12534 Internal 1653 1653 Internal 21772 21772	3.40 (a) 3446		3446	3446	3446			8		Internal	3446	3446			3446
Internal 27818 27818 Internal 12534 12534 Internal 1653 1653 Internal 21772 21772	3.40 (a) 133735		133735	133735	133735			8078		Internal	61944	61944	<u></u>		61944
Internal 12534 12534 Internal 1653 1653 1653 Internal 21772 21772 1624	3.40 (b) 82730		82730	82730	82730			8794		Internal	27818	27818			27818
Internal 1653 1653 1653 Internal 21772 21772 1624	3.40 (b) 19902		19902	19902	19902			3713		Internal	12534	12534			12534
21772 21772 1624			7950	7950	7950			427		Internal	1653	1653			1653
			22027	22027	22027					Internal	21772	21772			21772
													1624		1624

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Long term insurance business: Valuation summary of property linked contracts

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Amount of mathematical reserves 626760 626760 78965 Category of surplus 15 7 Options and guarantees other than investment performance guarantees 4 Type of business L&GA Other liabilities Mortality and expenses 1624 1624 10460 5 UKIOS 놀 Discounted value 625136 625136 68505 12 €000 Units Unit liability Current benefit value 625136 625136 68505 <del>-</del> 2002 GL/UK/CM day month year Period ended Category of unit link 12 9 3 Amount of annual premiums Net premiums g σ Office premiums 25559 25659 2604 199549 Company registration number œ Amount of sums assured or annuities per annum, including vested reversionary bonuses 7094 Guaranteed on maturity 7 R53 Current on death/current or payable per annum Life Assurance & General Annuity Insurance Business 769288 769288 1912037 ဖ Transferred business in the Non Participating Fund Guaranteed on death 2139381 S 31st December 2002 No of contracts 65608 4 Mortality or morbidity table Valuation basis က Rate of interest N Financial year ended Category of surplus vet total: Life Assurance & General Annuity nsurance Business Type of business Sub total: Reassurance Ceded Sub total: Non-Profit Policies Name of contract

A Shirt as the common of the c

Long term insurance business: Valuation summary of property linked contracts

Name of insurer Sc

Scottish Widows plc

Global business

United Kingdom business

31st December 2002

Financial year ended

Amount of mathematical reserves 14512 9817 26418 51435 553071 47958 454468 51801 1440378 217327 13571 1440378 Category of surplus 55 12 Options and guarantees other than investment performance guarantees 4 Type of business Pens Other liabilities Mortality and expenses ო 36353 1837 305 1752 46 795 41091 41091 t UK/OS 놀 Discounted value 118115 47958 215575 13568 49964 14207 9771 25623 1399287 553071 1399287 7 £000 Units Unit liability Current benefit value 47958 215575 13568 418115 25623 49964 14207 9771 553071 1399287 1399287 2002 Ŧ Period ended GL/UK/CM day month Category of unit link 12 9 Internal Internal Internal Internal Internal nternal Internal Internal Internal 31 Amount of annual premiums Net premiums 덩 σ 80436 19232 972 50148 80436 786 Office premiums 9298 199549 Company registration number Ø Amount of sums assured or annutties per annum, including vested reversionary bonuses Guaranteed on maturity R53 Current on death/current payable per annum 553071 47958 215575 1208876 49964 14207 2215 pa 2164426 2216 pa 2164425 2215 pa 13568 9771 ဖ Transferred business in the Non Participating Fund 119472 119472 Guaranteed on death 119472 Pension Insurance Business LO, No of contracts 1426 38167 9263 <u>6</u> 73892 96 1105 126709 126709 162 4 Mortality or morbidity table Valuation basis 3 ਉ ਉ **6 6 6** <u>ن</u> <u>(i)</u> <u>©</u> <u>©</u> ত Rate of interest N 4.25 4.25 4.25 4.25 4.25 4.25 4.25 4.25 4.25 Category of surplus Type of business Sub total: Direct Written Insurance Business DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies REASSURANCE CEDED Trustee Investment Bond ncome Drawdown Plan Phased Retirement Plan Executive Pension Plan Personal Pension Plus Sub total: Non-Profit Policies Pensions Investment Bond Name of contract Executive Pension Investment Plan ndividual Unitised Pensions Personal Pension Investment Bond Unitised Annuities •

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Long term insurance business: Valuation summary of property linked contracts

Scottish Widows plc Name of insurer

Global business

United Kingdom business

31st December 2002 Financial year ended

Pension Insurance Business Type of business

Type of business	<b></b>	ension In	Pension Insurance Business	ısiness	•	2 a. u.	company registration number	GL/UK/CM	Peri day m	Period ended month y	d year	Units	UK/OS T	Type of business	Category of surplus
Category of surplus		ransferred bu	usiness in the l	Transferred business in the Non Participating Fund	ig Fund	R53	199549	Э	31	12	2002	0003	UK	Pens	12
Name of contract	Valuat	Valuation basis	No of contracts	Amount of sums assured annum, including vested rev		or annuities per ersionary bonuses	Amount of annual premiums	ual premiums	Category of unit link	ink of	n n	Unit liability	Other	Other liabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office	Net premiums			Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
4	7	ю	4	r,	ဖ	7	∞	6	10	_	11	12	13	14	15
Non-Profit Policies															
Personal Pension Investment Bond	4.25	(0)			51337		770		Internal		51337	51337			51337
Personal Pension Plus	4.25	<u> </u>			552017	•	18643		Internal		552017	552017			552017
Executive Pension Investment Plan	4.25	(2)			47867		954		Internal	<u></u>	47867	47867			47867
Executive Pension Plan	4.25	(0)			215164		9020		Internal		215164	215164			215164
Pensions Investment Bond	4.25	(9)			13542				Internal		13542	13542			13542
Individual Unitised Pensions	4.25	(p)		119472	1208080		48096		Internal		417319	417319	<b>м</b>		417322
Income Drawdown Plan	4.25	( <del>g</del>			49869				Internal		49869	49869			49869
Phased Retirement Plan	4.25	9			14180				Internal		14180	14180			14180
Trustee Investment Bond	4.25	æ			9752				Internal		9752	9752			9752
Unitised Annuities	4.25	(e)			2215 pa				Internal		25574	25574			25574
Sub total; Non-Profit Policies				119472	2161808 2215 pa		77483				1396621	1396621	es .		1396624
Sub total: Reassurance Ceded				119472	2161808 2215 pa		77483				1396621	1396621	3		1396624
Net total: Pension Insurance Business			126709		2617		2953				2666	2666	41088		43754

Long term insurance business: Valuation summary of property linked contracts

Scottish Widows plc

Name of insurer

United Kingdom business Global business

Financial year ended

31st December 2002

			<b></b>			
	Category of surplus	12	Amount of mathematical		15	122719
	Type of business	Pens	Other liabilities	Options and guarantees other than investment performance guarantees	4	
1	UK/OS b	Z Z	Other II	Mortality and expenses	13	84 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
	Units	€000	Unit liability	Discounted value	12	14171
•	led year	2002		Current benefit value	11	1171
	Period ended month y	12	ž Š		(	
ě	day m	31	Category of unit link		10	
	GL/UK/CM	GL.		Net	6	
Company	nber	199549	Amount of annual premiums	Office premiums	8	1999
S	nur	R53	annuities per sionary bonuses	Guaranteed on maturity	7	7094
	ļ	g Fund	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Current on death/current payable per annum	9	1914664
	siness	Transferred business in the Non Participating Fund	Amount of sur	Guaranteed on death	5	2139381
	Pension Insurance Business	siness in the N	No of contracts		4	192317
	ension Ins	ransferred bu	Valuation basis	Mortality or morbidity table	8	
, ,	ш.		Valuati	Rate of interest	2	
	Type of business	Category of surplus	Name of contract		-	Net total: United Kingdom insurance Business

Amount of mathematical reserves

Category of surplus

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Long term insurance business: Valuation summary of property linked contracts

Scottish Widows pfc Name of insurer

Global business

United Kingdom business

31st December 2002

Financial year ended

Options and guarantees other than investment performance guarantees Type of business L&GA Other liabilities 860 43 63 1177 Mortality and expenses (3088) 674 1489 574 3 5 UK/OS 폿 Discounted value 11922 411 8392 384945 425 423 11857 409 8347 163696 569677 569677 12 £000 Units Unit liability Current benefit value 11922 8392 384945 41 11857 50 569677 425 8347 163696 569677 2002 7 day month year Period ended Category of unit link 12 9 Internal Internal Internal Internal Internal Internal Internal Internat Internal Internal 31 Amount of annual premiums Net · premiums GL/UK/CM 딩 G 14862 374 15525 14540 289 15525 280 361 Office premiums 199549 Company registration number œ No of Amount of sums assured or annutities per contracts annum, including vested reversionary bonuses Guaranteed on maturity ~ R53 Life Assurance & General Annuity Insurance Business Current on death/current payable per annum 8430 1543 54675 311312 25703 3831 8430 388794 165333 913527 913527 ø Other business in the Non Participating Fund Guaranteed on death 13920 309939 25696 349555 349555 S 3369 11874 74 20667 20567 4 Mortality or morbidity table Valuation basis က 9999 Ð **999** Rate of interest 3.40 3.40 3.40 3.40 3.40 3.40 ~ 3.40 3.40 3.40 Category of surplus Type of business House Purchase Savings Plan House Purchase Savings Plan NSURANCE BUSINESS Non-Profit Policies Sub total: Direct Written Insurance Business REASSURANCE CEDED lexible investment Bond iretime Protection Plan Lifetime Protection Plan Sub total: Non-Profit Policies lexible Options Bond Regular Savings Plan Regular Savings Plan Name of contract Non-Profit Policies avestment Bond vestment Bond discellaneous

452 8410 386122 160608

1489 570251 570251

453 12717

5

4

11922

425

8392

411

The state of the s

Long term insurance business: Valuation summary of property linked contracts

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Financial year ended 31st December 2002

	Category of surplus	13	Amount of mathematical	reserves	15	387042	164588	1489	67.4269	574269	(4018)
• •	Type of business	L&GA	Other liabilities	Options and guarantees other than investment performance guarantees	14						
í	UK/OS P	X n	Other II	Mortality and expenses	13			1489	1489	1489	(916)
	Units U	£000	ability	Discounted value	12	387042	164588		672780	672780	(3103)
7	year	2002	Unit liability	Current benefit value	11	387042	164588		672780	672780	(3103)
70,000	day month y	31 12	Category of unit link		10	Internal	Internal				
	GL/UK/CM	79 	Amount of annual premiums	Net premiums	6		_				
Company	number	199549	Amount of an	Office premiums	8				15181	15181	344
		R53	annuities per sionary bonuses	Guaranteed on maturity	7						
	y insurance	<u> </u>	ims assured or a	Current on death/current payable per annum	9	388794	165333		622606	622606	290921
	Life Assurance & General Annuity Insurance Business	Other business in the Non Participating Fund	Amount of sums assured or annum, including vested revers	Guaranteed on death	2						349666
707 Jaccellina 7007	ance & Gen	s in the Non Pa	No of contracts		4						20667
3130 1510	Life Assura Business	Other busines	Valuation basis	Mortality or morbidity table	3	(q)	( <u>a</u> )				
	W		Valuati	Rate of interest	2	3.40	3.40				
	Type of business	Category of surplus	Name of contract		1	Flexible Investment Bond	Flexible Options Bond	Miscellaneous	Sub total: Non-Profit Policies	Sub total: Reassurance Ceded	Net total: Life Assurance & General Annulty Insurance Business

Form 53 (Sheet 9)

13

Amount of mathematical Category of surplus 130720 185027 32594 133178 441929 55 460158 51176 1434782 1434782 161360 Morfally and Options and expenses guarantees other performance guarantees Type of business Other liabilities Pens 14 UKYOS 26140 4285 530 5 521 55007 ž 65926 1484 153893 153893 m Discounted Units €000 158887 126435 Unit liability 32064 132657 12 405151 376003 49692 1280889 1280889 161357 128401 Current benefit value 2002 GLUKICM FEITH SEAT 158887 126435 32064 132657 7 376003 405157 1280889 49692 1280889 Category of unit link 151357 73 128401 32563 9 Internal Internal Internat Internal Internat nternal Internal Amount of annual premiums Net premiums Internal Internal letternat O 199549 Office Company registration number 55313 111680 140509 œ 307502 307502 Amount of sums assured or annuities per annum, including vested reversionary bonuses 53025 Guaranteed on maturity R53 ^ Current on death/current Payable per annum 126435 32064 132657 483722 3812 pa 376003 Ø 3812 pa | 1392641 Other business in the Non Participating Fund 3812 pa 1392641 244230 128401 32563 Guaranteed on death Pension Insurance Business 23123 7332 Ł) 30455 30455 23123 No of contracts 43283 1199 192 4 1177 86181 139256 1710 272998 272998 Mortality or morbidity Valuation basis 3 Rate of Interest 3 হ €, € 9 <del>ট</del> @ ~ 4.25 3 4.25 4.25 9 Ē 4.25 4.00 8 DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies Name of contract 4.25 4.25 4.25 псате Бгамдомп Ріал <sup>2</sup>hased Retirement Plan Trustee Investment Bond Sub total: Direct Written Insurance Business Stakeholder Pensions odividual Unitised ensions REASSURANCE CEDED Individual Pensions Solution Sub total: Non-Profit Jnitised Annuities ncome Drawdown Plan <sup>J</sup>hased Retirement Plan Non-Profit Policies Individual Unitised Pensions

32563 128401

32563

1.15

Global business

Long term insurance business : Valuation summary of property linked contracts

United Kingdom business

Financial year ended

31st December 2002

Category of surplus Type of business

Amount of mathematical reserves

Category of surplus

73

459979 441929

50465

134720

15

4

1409417

1409417

25365

21347

Long term insurance business: Valuation summary of property linked contracts

Scottish Widows plc Name of insurer

Global business

United Kingdom business

31st December 2002

Financial year ended

Options and guarantees other than investment performance guarantees Type of business Other liabilities Pens Mortality and expenses 54828 65926 120767 33136 32221 120757 5 UK/OS 폿 Discounted value 376003 (10874)405151 (1777) 134720 50465 1288660 1288660 42 €000 Units Unit liability Current benefit value (7771)(10874) 376003 1288660 134720 405151 50465 1288660 2002 Ξ day month year Period ended Category of unit link 12 9 Internal Internal Internal 3 Amount of annual premiums GLUK/CM Net 딩 ф. 140509 305214 111680 305214 2288 2632 Office premiums 199549 Company registration number œ Amount of sums assured or annuttles per annum, including vested reversionary bonuses Guaranteed on maturity \_ R53 Current on death/current payable per annum 134720 483722 376003 3812 pa 1399639 3812 pa 1399639 3812 pa 283923 (8669)9 Other business in the Non Participating Fund 7332 30455 30455 Guaranteed on death 349555 Pension Insurance Business ĸ No of contracts 272998 293565 4 Mortality or morbidity table Valuation basis m **ව** ව ⊕ ⊕ Rate of interest ~ 4.25 4.00 Category of surplus Type of business rustee Investment Bond Sub total: Reassurance Ceded Net total: United Kingdom insurance Business Stakeholder Pensions Sub total: Non-Profit Policies Net total: Pension Insurance Business Name of contract Individual Pensions Solution Initised Annuities

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Long term insurance business: Valuation summary of index linked contracts

Name of insurer Sco

Scottish Widows plc

Global business

United Kingdom business

Financial year ended 31st December 2002

rinanciai yea: enueu		olsi Dece	sisi December 2002	7		ပိ	mpany									
Type of business	_	ife Assura	ince & Ger	Life Assurance & General Annuity Insurance	v Insurance		registration	GLUK/CM	Perioc	ğ,		Units	UK/OS T	Type of	Category	
ype of passings	- +	Business	5				linea		day month	nth year		ł		usmess	or surpius	
Category of surplus		With Profit Fund	Fund			R54	199549	ց	<del>ي</del>	12	2002	0003	¥	L&GA	7	
Name of contract	Valuati	Valuation basis	No of contracts	Amount of st annum, includin	Amount of sums assured or annuities per annum, including vested reversionary bonuses	annuities per ionary bonuses	Amount of an	Amount of annual premiums	Name of index link	ε¥	Investment liability	nt liability	Other	Other liabilities	Amount of mathematical	
	Rate of inferest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		<b>p</b>	Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	¢ BA Depo	
4	2	3	4	5	9	7	8	6	10		7	12	13	14	15	
DIRECT WRITTEN INSURANCE BUSINESS With-Profits Policies									<u> </u>							
Miscellaneous annuity					1 pa				RPI		7	7	<del>-</del>		∞	
Sub total: With-Profits Policies Non-Profit Policies					1 pa						-	-	-		œ	,
Miscellaneous annuity			-		1 pa				RPI		4	4			4	
Sub total: Non-Profit Policies					1 pa						4	4			4	· · · · · · · · · · · · · · · · · · ·
Sub total: Direct Written Insurance Business					2 pa						11	11			12	
Net fotal: Life Assurance & General Annulty Insurance Business					2 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5						-	-			4 <del>.</del>	<u></u>
		_		_	-					-						

Long term insurance business: Valuation summary of index linked contracts

Scottish Widows plc

Name of insurer

Global business

United Kingdom business

Financial year ended

31st December 2002

Category	of surplus	11	Amount of mathematical	990	15		10774	1838	12612	38595	3910	42505	55117		161	161	
Type of	usiness	Pens	Other liabilities	Options and guarantees other than investment performance guarantees	14												
1		υK	Other li	Mortality and expenses	13		76	4	117	228	57	285	402		τ-	-	
- 01 ct		£000	nt liability	Discounted value	12		10698	1797	12495	38367	3853	42220	64716		160	160	
þ	year	2002	Investment liability	Current benefit value	11		10698	1797	12495	38367	3853	42220	54715		160	160	: :
Period ended	onth	12	흔	<u> </u>	0			<del></del>									
Per	day month	31	Name of index link		10	i	RPI	<u>a</u>		RP	RPI				RPI		
NO XIII		હ	Amount of annual premiums	Net premiums	6												
Company registration	number	199549	Amount of an	Office	8												
လ ရ	שמ	R54	innuities per onary bonuses	Guaranteed on maturity	7		· ·										
			ms assured or a g vested reversi	Current on death/current payable per annum	6		800 pa	289 pa	1089 pa	2882 pa	666 pa	3548 pa	4637 pa		16 pa	16 pa	
, 0 0 0 0 0	9111639		Amount of sums assured or annuities per annum, including vested reversionary bonuses	Guaranteed on death	5						*						
Oaneion Inerreson Business	salance Da	Fund	No of contracts		4												
aneion la		With Profit Fund	Valuation basis	Mortality or morbidity table	3		(a)	(a)		(a)	(a)				(a)		
J	-		Valuati	Rate of interest	2		4.29	4.29		4.29	4.29	-			4.29		
Type of heisings	type of pusitiess	Category of surplus	Name of contract		7	DIRECT WRITTEN INSURANCE BUSINESS With-Profits Policies	Group Pensions in	Group Contingent Pensions	Sub total: With-Profits Policies Non-Profit Policies	Group Pensions in	rayment Group Contingency Pensions	Sub total: Non-Profit Policies	Sub total: Direct Written Insurance Business	REASSURANCE CEDED With-Profits Policies	Group Pensions in payment	Sub total: With-Profits Policies	

Long term insurance business: Valuation summary of index linked contracts

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Financial year ended		11st Dece	31st December 2002	~		5	Сощовох								
Type of business	ı	ension In:	Pension Insurance Business	siness	;	3 E E	registration number	GLUKICM	Perio day mo	Period ended month year		Units	UK/OS L	Type of business	Category of surplus
Category of surplus		With Profit Fund	Fund			R54	199549	79	31	12 2	2002	0003	UK	Pens	11
Name of contract	Valuatio	Valuation basis	No of contracts	Amount of sums assured or annum, including vested rever	ns assured or a vested reversion	r annuities per sionary bonuses	Amount of and	Amount of annual premiums	Name of index link	ρĘ	Investment liability	t liability	Other	Other liabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		<u> </u>	Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	9	7	8	6	10		11	12	13	14	15
Non-Profit Policies										<b></b>					
Group Pensions in	4.29	(a)			505 pa				I da		5933	5933	16		5949
Group Contingent pensions	4.29	(a)			3 pa				RP.		12	12			12
Sub total: Non-Profit Policies					508 pa						5946	6945	16		5961
Sub totat: Reassurance Geded					624 pa						6106	6105	47		6122
Net total: Pension Insurance Business					4113 pa						48610	48610	386		48995
Net total: United Kingdom Insurance Business					4116 pa						48621	48621	98c		49007

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Long term insurance business: Valuation summary of index linked contracts

Scottish Widows plc Name of insurer

Global business

United Kingdom business

31st December 2002 Financial year ended

Participating   Participatin	Type of business	life As	000000000000000000000000000000000000000	ing V leaded			Company registration		Peri	Period ended	τ			, de la companya de l	
Contract   Contract	ν? •0	Clife At Busine	ssurance & ( :SS	seneral Annui	ty Insurance		number	GLUKICM	day m	onth ronth	year	Units	UK/OS	Type of business	Category of surplus
Valuation basis   No of   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured or amunities per   Amount of sums assured   Amou	urplus	Transfer	red business in	the Non Participat	ting Fund	R54	199549	19	31	12	2002	€000	ž	L&GA	12
Rate of   Montality or   Authority   Aut	Val	luation basi:	_		ums assured or a	annuities per ionary bonuse	<u> </u>	ınual premiums	Nami	ŽΞ	Investm	ent liability	Other	r liabilities	Amount of mathematical
SS   SS   SS   SS   SS   SS   SS   S	Rate	}	y or Jity	Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity		Net			Current benefit value	Discounted value	+		reserves
(c) (b) 22   377 pa	2	3	4	5	9	7	80	ō			#	12	13	14	15
(c)         (b)         22         377 pa         RPI         RPI         8791         8791         73           (c)         (b)         3         378 pa         RPI         4         8         73         8         73         8         73         8         73         8         8         73         8         8         73         8         73         8         8         73         8         8         73         8         8         73         8         8         73         8         8         73         8         8         73         8         73         8         8         73         8         73         8         73         8         73         8         73         8         73         8         73         8         73         8         73         8         73         8         73         8         73         8	ESS								!   						
(c) (b) 3 1 pa RPI 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	(O)	<u> </u>		22	377 pa				RP		8791	8791	73		8864
tien 25 378 pa 8796 8796 73 and then 26 378 pa 8796 8796 73 and the same and the sa		<u>(a)</u>		es	1 pa				RPI		4	4			4
Hen 25 378 pa 8796 73 73 910ce 25 378 pa 8796 73				25	378 pa						8795	8796	73		8968
ance 25 378 pa 8795 73	itten			25	378 pa						8795	8795	73		8868
	rance			22	378 pa						8795	8795	73		8868

Category of surplus

Type of business

UK/OS

Units

Long term insurance business: Valuation summary of index linked contracts

Name of insurer

Scottish Widows plc

United Kingdom business

Global business

31st December 2002

Financial year ended

GLUK/CM Period ended day month year Company registration number Pension Insurance Business Type of business

Category of surplus		Fransferred b	usiness in the	Transferred business in the Non Participating Fund	1	R54	199549	GL	31		2002		J.	Pens	12
Name of contract	Valuati	Valuation basis	No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	ms assured or a y vested reversion	or annuities per ersionary bonuses	Amount of annual premiums	anal premiums	Name of index link	i of link	Investme	Investment liability	Other	Other liabilities	Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office	Net premiums			Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	9	7	8	6	9		11	12	13	4	15
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies	_						<del></del>								
Annuity in payment	4.63	(a)	2400		2367 pa			<u></u>	RPI		41789	41789	370		42159
Group Pensions in	4.63	(a)			460 pa	•	•		RPI		8671	8671	44		8715
Reversionary annuity	4.63	(q)	868		576 pa			<u>u</u> .	RPI		2511	2511	124	_	2635
Group Contingent Pensions	4.63	(a)			255 pa			<u></u>	다.		1684	1684	32	· ,, <u>_</u>	1716
Sub fotal: Non-Profit Policies			3298		3658 pa						54655	54655	670		65226
Sub total: Officet Written Insurance Business			3298		3668 pa						54655	54655	570		65226
REASSURANCE ACCEPTED Non-Profit Policles				_								•			
Reversionary annuity	4.63	(q)	7					<u>u.</u>	RP.		-				-
Sub total: Non-Profit Policies			2									-			•
Sub total: Reassurance Accepted			62							-	-	•			
REASSURANCE CEDED										-		-			
										<b>-</b>					

Long term insurance business: Valuation summary of index linked contracts

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002 Financial year ended

Pension Insurance Business

Amount of mathematical reserves 55226 8715 2636 1716 55226 42159 5 12 Morfality and Options and expenses than investment performance guarantees 4 Type of business Other liabilities Pens 124 44 570 570 <u>ლ</u> UK/OS 굿 Discounted value 8671 2512 1684 54656 54656 Investment liability 7 £000 Units Current benefit value 2512 54656 8671 1684 54656 -2002 Period ended GLUK/CM day month 7 Name of index link 9 3 집 8 B Amount of annual premiums Net premiums ಶ 6 Office premiums 199549 Company registration number œ Amount of sums assured or annuities per annum, including vested reversionary bonuses Guaranteed on maturity ~ R54 Current on death/current payable per annum 460 pa 576 pa 255 pa 3658 pa 3658 pa 2367 pa ø Transferred business in the Non Participating Fund Guaranteed on death S No of contracts 2400 3300 3300 3300 8 4 Mortality or morbidity table Valuation basis က **⊕ © @** Rate of interest ~ 63 4.63 Category of surplus Type of business Sub total: Reassurance Ceded Sub total: Non-Profit Policies Net total: Pension Insurance Business Reversionary annuity Name of contract Non-Profit Policies Annuity in payment Group Pensions in payment Group Contingent Pensions

8868

73

8796

8795

378 pa

3325

Net total: United Kingdom Insurance Business

Long term insurance business: Valuation summary of index linked contracts

Name of insurer Scottish Widows plc

Global business

United Kingdom business

Amount of mathematical reserves 878913 68148 198675 611720 370 878913 878913 Category of surplus 5 5 Options and guarantees other than investment performance guarantees 7 Type of business L&GA Other liabilities Mortality and expenses 33712 2126 7575 24008 33712 33712 5 UK/OS 풁 Discounted value 66022 191100 845201 587712 845201 367 845201 Investment liability 12 €000 Units Current benefit value 845201 846201 66022 191100 587712 845201 367 2002 7 day month year Period ended 7 Name of index link TSE-100 TSE-100 TSE-100 2 33 Amount of annual premiums Net premiums GLUKKCM 명 6 Office premiums 199549 Company registrati*o*n number ಙ 74952 647399 943016 943016 220665 Amount of sums assured or annutities per annum, including vested reversionary bonuses Guaranteed on maturity **R54** Life Assurance & General Annuity Insurance Business Current on death/current payable per annum 647399 19 pa 19 pa 943016 19 pa 943016 19 pa 943016 74952 220665 ဖ Other business in the Non Participating Fund 74952 220665 647399 943016 943016 943016 Guaranteed on death ĸ 31st December 2002 54972 No of contracts 5431 78508 78508 18104 78508 4 Mortality or morbidity table Valuation basis 3 ਉ <u>a</u> ਉ 9 Rate of interest N 3.40 3.40 3.40 3.43 Financial year ended Category of surplus Net total: Life Assurance & General Annuity Insurance Business Type of business Sub total: Direct Written Insurance Business DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policles Guaranteed Stockmarket Bond (Capped version) Guaranteed Stockmarket Bond (Participation version) Guaranteed Investment Bond Sub total: Non-Profit Policies nnuities in Payment Name of contract

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Long term insurance business: Valuation summary of index linked contracts

Scottish Widows plc

Name of insurer

Global business

United Kingdom business

31st December 2002 Financial year ended

Category	of surplus	13		Amount of mathematical	roconios	
Type of	business	Pens		Other liabilities		Options and guarantees other than investment
IK/OS		Z,		Other		Mortality and expenses
Unite	2	0003		Investment liability		Current Discounted Mortality and Options and benefit value value expenses guarantees othe tran investment
Dec	year	31 12 2002		Investme		Current benefit value
בפווסת בנוספם	lay month year	12		Name of index link		
	٦	31	_	žč	1	
Q C C C C C C C C C C C C C C C C C C C		<b>7</b> 9		nual premiums		Net premiums
umber		199549		Amount of an		Office premiums
Ē		R54		innuities per onary bonuses		Guaranteed on maturity
	•	Jq.	1	No of Amount of sums assured or annualies per Amount of annual premiums contracts annual including vested reversionary bonuses		on death death/current payable per
ısıness		Other business in the Non Participating Fund		Amount of St annum, includir		on death
Pension Insurance Business		s in the Non P	3.0	No of contracts		
rension in		Other busines	on hearing	Valuation basis	Date of Madelity or	morbidity table
			10,10,1	valuat	900	interest
be of business		ategory of surplus	Name of	contract		

	3	2000	A ISC December 7007	7										
Type of business		Pension Ir	Pension Insurance Business	ısiness		ŏ ≝ ∄	Company registration	GL/UK/CM	Period ended	ded	(Inite	T	Type of	Category
					•				day month	year				of surplus
Category of surplus		Other busine	ss in the Non P	Other business in the Non Participating Fund	Jq.	R54	199549	GL	31 12	2002	€000	Z Y	Pens	13
Name of contract	Valuat	Valuation basis	No of contracts	Amount of st annum, includin	Amount of sums assured or annutities per annum, including vested reversionary bonuses	annuities per ionary bonuses		Amount of annual premiums	Name of index link	Investme	Investment liability	Other II	Other liabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance quarantees	
1	2	3	4	ĸ	9	7	∞	<b>o</b> n	9	<del>-</del>	12	13	, 41	15
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies														
Annuity in Payment	4.63	(a)	267		381 pa			- <del></del>	RPI	8537	8537	87		8624
Reversionary annuity	4.63	(a)	203		187 pa			. <del>=</del>	RPI	925	925	49		974
Sub total: Non-Profit Policies			470		<b>5</b> 68 pa					9462	9462	136		9696
Sub total: Direct Written Insurance Business			470		668 pa					9462	9462	136		8696
REASSURANCE ACCEPTED Non-Profit Policles														
Annuity in payment	4.63	(Q)	4		7 pa			<u> </u>	RPI	138	138	ო		141
Reversionary annuity	4.63	(Q)	2		1 pa				RPI	-	-			<del>-</del>
Sub total: Non-Profit Policies			16		8 pa					139	139	67		142
Sub total: Reassurance Accepted			16		8 pa					139	139	m		142
REASSURANCE CEDED											•		-	
Non-Profit Policies												-	_	
Annuity in payment	4.63	(Q)	281		388 pa				RP	8675	8675	8		8765
Reversionary annuity	4.63	<u> </u>	205		188 pa			<u> </u>	RP.	926	926	64		975
							-	_						

Long term insurance business: Valuation summary of index linked contracts

Scottish Widows plc Name of insurer

Global business

United Kingdom business

	Category of surplus	13	Amount of mathematical reserves		15	9740	9740		878913
	Type of business	Pens	Other liabilities	Options and guarantees other than investment performance guarantees	14				
	UK/OS 1	UK	Other	Mortality and expenses	13	139	139		33712
	Units	€000	Investment liability	Discounted value	12	9601	9601		846201
	jed year	2002	Investme	Current benefit value	11	9601	9601		845201
	Period ended month y	12	Name of index link		10				
	day	31	ļ					-	
	GL/UK/CM	Ъ	Amount of annual premiums	Net	6				
трапу	registration number	199549	Amount of an	Office	83				
ŝ	3er Jeni	R54	or annuities per ersionary bonuses	Guaranteed on maturity	7				943016
	- -	J.	Amount of sums assured or annutties per annum, including vested reversionary bonuses	Current on death/current payable per annum	9	576 pa	576 pa		943016 19 pa pa
7	Isiness	Other business in the Non Participating Fund	Amount of su annum, including	Guaranteed on death	5				9430 16
31st December 2002	Pension Insurance Business	s in the Non P.	No of contracts		4	486	486	486	78994
31st Dece	Pension In	Other busines	Vatuation basis	Mortality or morbidity table	3				
	_		Valuati	Rate of interest	2				
Financial year ended	Type of business	Category of surplus	Name of contract		1	Sub total: Non-Profit Policies	Sub total; Reassurance Ceded	Net total: Pension Insurance Business	Net total: United Kingdomin surance Business

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State Market

(Sheet 1)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus Non P	Non Participating Fund	Б	Com	Company							
Internal linked fund			registra	llon	GLUKICM	Period ended day month y	ended th year	Units	UK/OS	Category of surplus	налі
			R55	199549	G.	31 12	2002	€000	¥	14	H.J.
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total actual units in force or directiv	<u> </u>	Value of actual units held by other internal	Value of directly held assets and actual units in force	<u> </u>	lue of units or directly held assidemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly
			directly held assets	held assets			exclouing mose neight by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
-	2	т	4	S.		9	7	<b>60</b>		σ	10
Investor Policy	Series 1	12.302224	2003120	24643	£		24643		24643		
Investor Policy	Series 2	10.958817	1909241	20923	23		20923		20923		
Investor Policy	Series 3	10.004140	2054649	20555	25		20555		20555		
Sub total: Investor Policy				66121	21		66121		66121		
Investor Policy Cash	Series 2	4.349913	288958	1257	57		1257		1257		
Investor Policy Cash	Series 3	4.019552	14763		- 29		59		29		
Sub total: Investor Policy Cash				13	1316		1316		1316		
Assurance Mixed Fund	Ordinary	5.899220						47	472660	473193	533
Sub total: Assurance Mixed Fund					<u> </u>			47	472660	473193	533
Assurance International Fund	Ordinary	4,536733						 	38843	38948	105
Sub total: Assurance International Fund								es	38843	38948	105
Assurance UK Equity Fund	Ordinary	7.285734		·				9	63850	63873	23
Sub total: Assurance UK Equity Fund								·	63850	63873	23
Assurance Fixed-Interest Fund	Ordinary	6,258396							42143	42150	7
Sub total: Assurance Fixed-Interest									42143	42150	-
										**************************************	

Form 55

(Sheet 2)

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Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

Category of surpius	Non Participating Fund	<u> </u>	Con	Company		Dariod condad	Ť			Cafegory	
internal linked fund			เกา		GLUK/CM day	day month	year	Units	OK/OS	of surplus	ILOH
			R55	199549	GL 31	12	2002	0003	ž	14	ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units	Value of total actual units in	Value of actual units held by		Value of directly held assets and actual units in force	L	lue of units or directly held ass deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets			excluding intowning by other internal finked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
-	2	ო	4	ເດ	9		7	80	<del></del>	o	10
Assurance Cash Fund	Ordinary	3.136004						4	43829	43919	06
Sub total: Assurance Cash Fund									43829	43919	06
Assurance Indexed-Stock Fund	Ordinary	3.216501							3053	3057	4
Sub total: Assurance Indexed-Stock Fund	•			·——-					3053	3057	4
Assurance SafetyPlus Fund	Ordinary	0.264447							9685	9783	86
Sub total: Assurance SafetyPlus Fund	`								9685	9783	86
Assurance UK Equity Index Fund	Ordinary	0.959833						· •··	4938	4961	23
Sub totat: Assurance UK Equity Index Fund					<del> </del>				4938	4961	23
Acetrance European Filind	Ordinary	0.807805							8238	8613	15
Sub total: Assurance European Fund									8598	8613	15
Acertrance languages Find	Ordinary	0.781931			··- <u>·</u>				584	605	21
Sub total: Assurance Japanese Fund									584	909	21
Assurance North American Fund	Ordinary	0.711567							1258	1291	33
Sub total: Assurance North American Fund									1258	1291	33

(Sheet 3)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Category of surplus Non Pa	Non Participating Fund	ਰੁ	Con	Company								
Internal linked fund			regr		GL/UK/CM	Period ended day month y	ended th year	Units	UK/OS	Category of surplus	IL/DH	
			R55	199549	GL.	31 12	2002	0003	ž	41	ICH	
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total actual units in force or directly	[	Value of actual units held by other internal	Value of directly held assets and actual units in force	<b> </b>	ive of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets	<b>~</b>
			directly held assets	held assets		linked funds	by other internal linked funds (5-6)	Gross	} }	Reinsurance ceded	(7-8+9)	
-	2	e	4	ĸ		ω.	~	<b>&amp;</b>		თ	10	
Assurance Consensus Mixed Fund	Ordinary	0.811581			_	     			6207	6230	23	_
Sub total: Assurance Consensus Mixed Fund									6207	6230	23	
Assurance Property Fund	Ordinary	4.737273						ř	362059	362111	52	
Sub total: Assurance Property Fund								ਲ 	362059	362111	52	
Assurance Environmental Fund	Ordinary	0.572171							13262	13582	320	
Sub total: Assurance Environmental Fund				<del>-</del>				· 	13262	13582	320	
Assurance Global Equity Fund	Ordinary	0.608230					٠		1708	1739	31	
Sub total: Assurance Global Equity Fund									1708	1739	31	
Assurance International Equity Tracker	Ordinary	0.694464							31	34	က	
Sub total: Assurance International Equity Tracker Fund									31	3 <del>4</del>	က	
Assurance Frank Russell Cautious	Ordinary	0.945491						· ·	12142	12189	47	
Portiolio Fund Sub total: Assurance Frank Russell Cautious Portiolio Fund									12142	12189	47	
Assurance Frank Russell Balanced Portfolio Fund	Ordinary	0.851754							18200	18057	(143)	

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

(Sheet 4)

United Kingdom business Global business

Financial year ended

31st December 2002

Non Participating Fund

Category UK/OS Units Period ended GLUUKYCM Company registration Category of surplus

Page   Page	Internal linked fund			numper		day month	year	Units	of surplus	בים י
Name of unit   Valuation   Total actual   Value of total   Value of actual   Value of unit   Valuation   Total actual   Value of unit   Valuation   Total actual   Value of actual   Value of unit   Alpha of unit   Alpha of unit   Alpha of unit   Indice of actual   Indice of act					 	31	2002		14	ILH ILH
Z         3         4         5         6         7         8         9         10           Ordinary         0.780939         8027         8075         8075         8075         8075         8075         8076         408         408         4048	Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or directly held assets	Value of total actual units in force or directly held assets	Value of actual units held by other internal linked funds	Value of directly held assets and actual units in force excluding those held by other internal linked funds	Value of units or d deemed allocal Gross	rectly held assets ed to contracts Reinsurance ceded	Value of surplus units or directly held assets (7-8+9)
Ordinary 0.780339 8027 8075 8075 8075 8075 8075 8075 8075 807	<b>-</b>	8	ю	4	ĸ	ø	, (c.c.)	æ	σ	10
ordinary         0.780339         8027         8075           ordinary         0.735083         8075         8075           ordinary         0.695047         4006         4048           ordinary         0.6324355         1366         1366           ordinary         0.713483         18020         18020           ordinary         0.74383         2561         2556           ordinary         0.843934         2886         5943	Sub total: Assurance Frank Russell Balanced Portfolio Fund							18200	18057	(143)
Ordinary         0.695047         8075         8075           ordinary         0.695047         1366         4048           ordinary         0.695047         1366         4048           ordinary         0.6924355         1366         18020           ad         0rdinary         0.713493         2556         2556           ad         0rdinary         0.843934         5886         5943	Assurance Frank Russell Progress	Ordinary	0.780339					8027	8075	48
Ordinary         0.735093         4006         4048           Ordinary         0.695047         1366         1366           Ordinary         0.824355         18020         18020           Ordinary         0.713493         2561         2556           Ordinary         0.843934         2568         5886	Portfolio Fund   Sub total: Assurance Frank Russell   Progress Portfolio Fund							8027	8075	84
(HL)         Ordinary         0.695047         1358         1366           ed Fund anaged         Ordinary         0.824355         1366         1360           anaged and anaged allanced         Ordinary         0.713493         2561         2556           inlanced ordinary         0.843934         0.843934         5886         5943	Portfolio Fund Cost social Actions Reseal	Ordinary	0.735093					400e 400e	4048 <b>4048</b>	42 42
1366 1366 1366 1366 1366 1366 1366 1366	Opportunities Portfolio Fund									·
ed Fund d Ordinary 0.824355 1366 18020 180	Assurance Hargreaves Lansdown (HL)	Ordinary	0.695047					1358	1366	жэ «
d Ordinary 0.824355 18020 1802	Sub total: Assurance Hargreaves Lansdown (HL) Ultimate Managed Fund							1358	1366	<b>30</b>
lanaged Ordinary 0.713493 2556 256 2561 2556 256 2561 2556 256 2561 2556 256 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2556 2561 2561	Assurance Newton Managed Fund	Ordinary	0.824355					18016	18020 18020	4 <b>4</b>
Ind Ordinary 0.713493 2556 2550 2556 2556 2556 2556 2556 2556	Sub total: Assurance Newton Managed Fund									ý
lalanced Ordinary 0.843934 5943	Assurance Schroder Managed Fund Sub total: Assurance Schroder	Ordinary	0.713493					2561 2561	2556 2556	(e)
	Manageu Fullu   Assurance INVESCO Perpetual Balanced   Managed Fund	Ordinary	0.843934					5886	5943	25

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(Sheet 5)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

Category of surplus Non P	Non Participating Fund	g	Õ	Company								
Internal linked fund			inu j	number	GL/UK/CM	Perio day mo	Period ended month year	}	Units	UK/OS	Category of surplus	HO/)
			R55	199549	<u>9</u>	34	12 20	2002	0003	Ş Ş	14	L'H
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total actual units in	[	Value of actual units held by other internal	Value c held as actual un	Value of directly held assets and actual units in force	Value of L	ue of units or directly held assi deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly
			directly held assets	held assets		linked funds	by other linker	by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
<b></b>	2	က	4	<b>.</b>		9			œ		ø	10
Sub total: Assurance INVESCO Perpetual Balanced Managed Fund										5886	5943	57
Assurance Gartmore Managed Fund Sub total: Assurance Gartmore Managed Fund	Ordinary	0.680068								3719 3719	3747 3 <b>747</b>	28 <b>28</b>
Assurance Merrill Lynch Managed Fund Sub total: Assurance Merrill Lynch Managed Fund	Ordinary	0.690451		<del> </del>	<del></del>					1548 1 <b>548</b>	1537	(15) (13)
Assurance JPMF (JP Morgan Fleming) Managed Fund Sub total: Assurance JPMF (JP Morgan Fleming) Managed Fund	Ordinary	0.670901								1505	1496	ô <b>6</b>
Assurance Fidelity Managed Fund Sub total: Assurance Fidelity Managed Fund	Ordinary	0.794936		<del></del>						6199 6199	6210 6210	<u> </u>
Assurance Threadneedle European Select Growth Fund Sub total: Assurance Threadneedle European Select Growth Fund	Ordinary	0.886410			<del></del>					553 563	566 566	£ £
Assurance Threadneedle American Select Growth Fund Sub total: Assurance Threadneedle American Select Growth Fund	Ordinary	0.754507						i i		299	315	16

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

(Sheet 6)

Global business

United Kingdom business

Financial year ended

Category of surplus Non P	Non Participating Fund	p	Cor	Company registration		Deriod ended	T of			Category	:
Internal linked fund			nun		GUUKKCM day	day month	year	Units	UKIOS	of surplus	IL/DH
			R55	199549	GL 31	12	2002	000₹	UK	14	ורא
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	- 6	> 0		Value of directly held assets and actual units in force actual units in force		lue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly neid assets	neid assets	IInked runds		by other internal linked funds (5-6)	Gross		Keinsurance	(6+8-/)
-	2	ю	4	જ	9		7	8	!	6	10
Assurance Threadneedle Global Select	Ordinary	0.798746						· 	408	410	2
Sub total: Assurance Threadneedle Global Select Growth Fund								· <u>-</u> · <u>-</u>	408	410	2
Assurance Threadneedle UK Corporate	Ordinary	0.969040							6048	1209	23
Sond Fund Sub total: Assurance Threadneedle UK Corporate Bond Fund									6048	6071	23
Assurance SocGen UK Growth Fund	Ordinary	0.794148							172	174	2
Sub total: Assurance SocGen UK Growth Fund									172	474	74
Assurance SocGen European Growth	Ordinary	0.808411				<u></u>			282	299	17
Fund Sub total: Assurance SocGen European Growth Fund									282	299	17
Assurance SocGen Technology Fund	Ordinary	0.677383							9 4	92	യ <b>ധ</b>
Sub total: Assurance SocGen Technology Fund									9 (	9	, ,
Assurance DWS UK Growth Fund	Ordinary	0,890268							378	785	) es
Sub total: Assurance DWS UK Growth Fund									? ?	, ,	, ,
Assurance DWS European Smaller Companies Fund	Ordinary	0.811954							<u>0</u>	67	

(Sheet 7)

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc

Name of insurer

Global business

Financial year ended

United Kingdom business

31st December 2002

Category of surplus

Non Participating Fund

		·	8 2	≥ë	מנייונג (כוני	Period ended	nded	41.41		Category	; ;
Internal linked fund			nu	number	1	day month	year			of surplus	ב ב ב
			R55	199549	ಕ	31 12	2002	\$000	ž	4	I'H
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total s actual units in force or directly		= -	Value of directly held assets and actual units in force	 	lue of units or directly held assidemed allocated to contracts	F	Value of surplus units or directly held assets
			directly held assets	held assets			by other internal linked funds (5-6)	Gross	Rei	Reinsurance ceded	(7-8+9)
	8	ю	4	45		g	7	€0		o,	10
Sub total: Assurance DWS European Smaller Companies Fund									16	23	7
Assurance DWS American Growth Fund	Ordinary	0.742306							148	153	រភ
Sub total: Assurance DWS American Growth Fund						<del></del>		<del>*</del>	148	163	tp.
Assurance DWS Japan Growth Fund Sub fotal: Assurance DWS Japan	Ordinary	0.771509							<b>∞ α</b>	29	21
Growth Fund									<del>,</del>	 l	·
Assurance DWS Stockmarket Managed Furl Ordinary	Ordinary	0.869314						<del></del>	170	175	3
Sub total: Assurance DWS Stockmarket Managed Fund					<del>,</del>			<b></b>	170	176	เก
Assurance Artemis UK Growth Fund	Ordinary	0.902527						2364	4.	2400	36
Sub total: Assurance Artemis UK Growth Fund								2364	54	2400	98
Assurance Artemis UK Smaller	Ordinary	0.981835		· <del>-</del>				1050	05	1051	<b>+</b>
Sub total: Assurance Artemis UK Smaller Companies Fund								1050		1051	<b>*</b>
Assurance Newton Income Fund	Ordinary	0.875968		- <del></del>				2407	7.0	2443	36
Sub total: Assurance Newton Income Fund								2407		2443	9
				-					_		

(Sheet 8)

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

Global business

United Kingdom business

31st December 2002 Financial year ended

	Ξ.	<b>_υ</b> σ κ	φ. +	ے	23	23	10	9		ယ			က		5
- {		Value of surplus units or directly held assets	(6+8-7)	10											
	4	ectly held assets d to contracts	Reinsurance ceded	6	2098	2098	112	7.1	175	175	207 <b>207</b>	393	393	525	525
	<u></u>	of units or dir smed allocate	ross	8	2075	2075	61	61	170	170	207	390	390	516	516
	£000														
year	2002	Value of directly held assets and actual units in force	by other internal linked funds (5-6)	7											
mont															
à	<u>ع</u>	of act sheld be rintern	punj pa	9											
	ا ق	[		~											
	<u>,</u>	of total inits in directly	ssets	S.											
	199549	Value actual I	held				<u></u> .								
f		of units e or	y held ets												
	R55	Total a number ( in forc	directl) asso	4											
		Valuation price per unit or asset		3	0.964266		0.833122		0.792478		0.971072	1.008853		0.856796	
		Name of unit type		2	Ordinary		Ordinary		Ordinary		Ordinary	Ordinary	,	Ordinary	
Internal linked fund		Name of fund link or directly held asset			Assurance Newton Higher Income Fund	Sub total: Assurance Newton Higher ncome Fund	ance Newton Continental European	Sub fotal: Assurance Newton	Assurance Newton International Growth	rund Sub total: Assurance Newfon nternational Growth Fund	Assurance Newton Oriental Fund hib total: Assurance Newton Oriental	ssurance Newton International Bond	Tund Sub total: Assurance Newton Sternational Bond Fund	Issurance Newton Stockmarket	Managed Fund Sub total: Assurance Newton Stockmarket Managed Fund
	day monn year	R55 199549 GL 31 12 2002 £000 UK	nd link or Name of unit Valuation Total actual asset in force or directly other internal or asset in force or directly or asse	nd link or Name of unit price per unit price per unit norse or asset and link or asset and link or asset and link or assets and link or asset and link or	nd link or Name of unit Valuation price per unit type or asset assets asset assets assets asset assets asset assets asset asset asset asset assets asset as a set as a s	Total actual fink or Name of unit price per unit price per unit asset asset and thore for asset and or asset and assets assets and asset as a set as a	Name of unit valuation price per unit norse or assets and greetly held assets and decened allocated to or assets assets assets assets assets assets assets assets assets assets assets assets assets assets assets assets assets assets and directly held assets and assets and assets and decened allocated to or asset and directly held assets and assets and directly held assets and assets and decened allocated to other internal extrait internal assets and asset and	Name of fund link or Allored to find link or Allored to find link or Allored to find link or Allored to find link or Allored to find link or Allored to find link or Allored to find link or Allored to find link or Allored to find link or Allored to find asset and Allored to find asset and Allored to find assets and Al	Name of unit   Valuation   Total actual   Value of total   Value of units of units of units of units of units of units of units of units of units of units of units of units of units of units held assets and or asset of units of units held assets and or assets or actual units held assets and directly held assets are directly actual units of directly held assets and directly held asset and directly held asset and directly held asset and directly held asset and direct	Name of unit price per unit price per unit or asset and assets and or directly assets and asset and asset asset asset asset asset asset asset asset asset asset asset asset asset asset asset asset asset a	Name of unit   Valuation   Total actual units in price per unit   Name of unit   Valuation   Total actual units in   Valuation   Total actual units in   Valuation   Total actual units in   Valuation   Total actual units in   Valuation   Valuati	Name of unit   Waluation   Total actual   Waluation   Total actual   Waluation   Total actual   Waluation   Total actual   Waluation   Total actual   Waluation   Total actual units in   Total actual actual units in   Total actual units in   Total actual units or   Tot	Name of unit	Name of unit   Valuation   Valuation   Total actual   Value of total   Value of total   Value of total   Value of total   Value of units of total   Value of total   Value of units of total   Value of units of total   Value of units of total   Value of units of total   Value of units of total   Value of units of total   Value of units of total units   Value of units of total units   Value of units of uni	Name of unit   Valuation   Post and the per unit of asset and the per unit of asset and the per unit of asset and the per unit of asset and the per unit of assets and the per unit o

(Sheet 9)

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

			Cor	Company registration		Portog	Topico Police			Catagory	
Internal linked fund			unu		GLUKKCM	day month	th year	Units	UK/OS	of surplus	ולסא
			R55	199549	ᅙ	31 1	12 2002	0003	¥	14	H)
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units in force or	Value of total actual units in force or directly	<u> </u>	Value of actual units held by other internal	Value of directly held assets and actual units in force	}	lue of units or directly held assideemed allocated to contracts	sts	Value of surplus units or directly held assets
			directly held assets	held assets		inked funds	by other internal linked funds (5-6)	Gross	ož	Reinsurance ceded	(7-8+9)
<b>t</b>	7	m	4	ı,		9	7	<b>60</b>		o	10
Assurance Schroder UK Equity Fund Ordinary	nary	0.851486							407	414	7
Sub total: Assurance Schroder UK Equity Fund									407	414	7
Assurance Schroder UK Smaller Ordinary	nary	0.918363							11	86	6
Sub total: Assurance Schroder UK Smaller Companies Fund									22	9	G,
Assurance Schroder European Fund Ordinary	nary	0.894898				-			86	104	9
Sub total: Assurance Schroder European Fund		<del></del>							& &	104	¢
Assurance Schroder Tokyo Fund Ordinary	nary	0.800121				_			59	44	15
Sub total: Assurance Schroder Tokyo Fund				·		- ~			29	44	18
Assurance Schroder US Smaller Ordinary	nany	0.827694				_	·.		194	202	80
Sub total: Assurance Schroder US Smaller Companies Fund								-	194	202	62
Assurance Schroder Pacific Fund Ordinary	nary	1.006487						·-	138	141	e (
Sub total: Assurance Schroder Pacific Fund								-	138	141	n
Assurance Schroder Medical Discovery Ordinary Fund	inary	0.721137				-: <del></del>			328	326	(2)

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

(Sheet 10)

Global business

United Kingdom business

31st December 2002

Financial year ended

Category of surplus Non F	Non Participating Fund	<u>d</u>	50.5	Company registration		Period ended				
Internal linked fund			บกน		GLUK/CM day month	onth year	Units	UK/OS of surplus	ús IL/DH	
			R55	199549	GL 31	12 2002	0003	UK 14	ICH	
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units	Value of total actual units in force or directly	Value of actual units held by		L	Value of units or directly held assets deemed allocated to contracts		S≩
			directly held assets	heldassets	linked funds	by other internal linked funds (5-6)	Gross	Reinsurance	(7-8+9)	
-	7	ю	4	ĸ	ဖ	7	8	6	10	
Sub total: Assurance Schroder Medical Discovery Fund						<b></b>	, r	328 3	326	(2)
Assurance Schroder Gilt and Fixed Interest Fund	Ordinary	0.999830					13		1309	7
Sub total: Assurance Schroder Gilt and Fixed Interest Fund							1302		1309	~
Assurance INVESCO Perpetual UK Key	Ordinary	0.762671						20	52	2
Sub total: Assurance INVESCO Perpetual UK Key Trends Fund								50	52	2
Assurance INVESCO Perpetual High	Ordinary	0.999028					3050		3085	35
Income Fund Sub total: Assurance INVESCO Perpetual High Income Fund							3050			35
Assurance INVESCO Perpetual	Ordinary	0.754687						60	29	3
European Growth Fund Sub total: Assurance INVESCO Perpetual European Growth Fund								09		3
Assurance INVESCO Perpetuat	Ordinary	0.855130						16	16	
European Smaller Companies Fund Sub total: Assurance INVESCO Pernetual European Smaller									16	
Companies Fund Assurance INVESCO Perpetual US	Ordinary	0.588134						10	10	
Sigwith Fails										

· 30.48.5-

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer Scottish Widows plc

(Sheet 11)

Global business United Kingdom business

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Financial year ended

7021 0120

31st December 2002

Category of surplus

Non Participating Fund

Category of surplus Non F	Non Participating Fund	Ď	Ö	Company						,	
Internal linked fund			mu	number	GL/UK/CM	day month y	nded h year	Units	UK/OS	category of surplus	HQ/JI
			R55	199549	<b>15</b>	31 12	2002	£000	ž	14	ГН
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total actual units in force or directly	-	/alue of actual units held by other internal	Value of directly held assets and actual units in force		ue of units or directly held ass deemed allocated to contracts	Value of units or directly held assets deemed allocated to confracts	Value of surplus units or directly held assets
			directly held assets	held assets		inked funds	by other internal linked funds (5-6)	Gross		Reinsurance ceded	(6+8-7)
-	2	8	4	เก		9	7	<b>*</b> 0		ø	10
Sub total: Assurance INVESCO Perpetual US Growth Fund					   				6	10	
Assurance INVESCO Perpetual Japan Fund	Ordinary	0.705387						<del></del> -	တ	7	2
Sub total: Assurance INVESCO Perpetual Japan Fund									w	7	2
Assurance INVESCO Perpetual	Ordinary	1.000284							4897	4898	-
Sub total: Assurance INVESCO Perpetual Corporate Bond Fund									4897	4898	-
Assurance INVESCO Perpetual Global	Ordinary	1.013014			<del>-</del>				283	283	
Sub total: Assurance INVESCO Perpetual Global Bond Fund					<del></del>				283	283	
Assurance Merrill Lynch UK Dynamic	Ordínary	0.816171							114	121	7
Sub total: Assurance Merrill Lynch UK Dynamic Fund									114	121	

5 **5** 

156 156

146 46

0.796026

Ordinary

Assurance Merrill Lynch UK Smaller Companies Fund Sub total: Assurance Merrill Lynch UK Smaller Companies Fund 0.820513

Ordinary

Assurance Merrill Lynch European Growth Fund

47

42

(Sheet 12)

And the second s

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

Global business

United Kingdom business

31st December 2002 Financial year ended Non Participating Fund Category of surplus

₹ 2 Category UKVOS Units Period ended GL/UK/CM Company registration

Infarnal linked fund			in.	number	GL/UK/CM	day month	Vear	Units	CKOS	of surplus	HQC
							ł	1			
			R55	199549	ප්	31 12	2002	0003	ž	4	7
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units in force or	Value of total actual units in force or directly	F		Value of directly held assets and actual units in force actual units in force actual units in force actual three hearth actual three hearths.	l	tue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed alfocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets	linked funds		by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
-	8	m	4	£.		9	7	8		6	10
Sub total; Assurance Merrill Lynch European Growth Fund					 	<del></del>			42	14	16
Assurance Merrill Lynch American	Ordinary	0.771389							46	5	ις.
Opportunities Fund Sub total: Assurance Merrill Lynch American Opportunities Fund					·				94	51	40
Assurance Merrill Lynch Global Titans	Ordinary	0.808271							208	209	-
Fund Sub total: Assurance Merrill Lynch Global Thans Fund					<del></del>				208	209	•
Assurance Merrill Lynch Emerging	Ordinary	0.948251							45	53	æ
Markets Fund Sub total: Assurance Merrill Lynch Emerging Markets Fund									45	63	æ
Assurance Fidelity UK Growth Fund	Ordinary	0.822681							635	648	13
Sub total: Assurance Fidelity UK Growth Fund								·— <u>·</u>	635	8	2
Assurance Fidelity American Special	Ordinary	0.981324							5048	5113	65
Situations Fund Sub total: Assurance Fidelity American									5048	5113	65
Assurance Fidelity European Fund	Ordinary	1.012091			<del></del>				2149	2196	47

(Sheet 13)

Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

Category of surplus Non P	Non Participating Fund	Ð	0 2	Company registration		Period ended	pudad	:		Category	:
Internal linked fund			Ē		GLUKUCM	day month	th year	Units	UK/OS	of surplus	IL/DH
			R55	199549	าย	31 12	2002	0003	λn	14	ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total scrubble scrubb		Value of actual units held by other internal	Value of directly held assets and actual units in force actual uni	L	lue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets		linked funds	by other internal linked funds (5-6)		Gross	Reinsurance ceded	(7-8+9)
-	~	က	4	rc.		60	7	· ·	8	o '	10
Sub total: Assurance Fidelity European Fund									2149	2196	47
Assurance Fidelity American Fund Sub total: Assurance Fidelity American Fund	Ordinary	0.898439			·. ·· · · · · · · · · · · · · · · · · ·			<del></del>	1775 1 <b>776</b>	1818 1818	64 <b>43</b>
Assurance Fidelity Special Situations Fund Sub total: Assurance Fidelity Special Situations Fund	Ordinary	0.878273							304	307	т <b>м</b>
Assurance Fidelity Japan Fund Sub total: Assurance Fidelity Japan Fund	Ordinary	0.731429			·				19	24	io io
Assurance Fidielity South-east Asia Fund Sub total: Assurance Fidielity South- east Asia Fund	Ordinary	0.895974							332 332	337 337	w w
Assurance Fidelity International Fund Sub total: Assurance Fidelity International Fund	Ordinary	0.769973							380	415 415	25 <b>26</b>
Pension Mixed Fund Pension Mixed Fund	Ordinary Initial	7.991818							865398 46419	866900 46419	1502
Pension Mixed Fund	Pre-Stakeholder	0.709532						· <del></del> -	71592	71592	

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

(Sheet 14)

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

Category of surplus Non F	Non Participating Fund	ק	Con	Company		Total political	Ţ			Category	
Internal linked fund			unu		GLUKICM	day month	year	Units	UKOS	of surplus	HODI
			R55	199549	GL GL	31 12	2002	€000	Ş	14	ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units in force or	Value of total actual units in	Value of actual units held by other internal		Value of directly held assets and actual units in force	L	ue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets	linked funds		by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
-	7	က	4	٠	9		7	ω		<b>o</b>	10
Pension Mixed Fund	Stakeholder	0.709558				-		3,	52080	52080	
Sub total: Pension Mixed Fund								103	1035489	1036991	1502
Pension International Fund	Ordinary	6.196471							79056	79166	110
Pension International Fund	initial	1,714670							2596	2596	
Pension International Fund	Pre-Stakeholder	0.545089							4130	4130	
Sub total: Pension International Fund									85782	85892	110
Pension UK Equity Fund	Ordinary	9.502128							167999	168021	22
Pension UK Equity Fund	Initial	2.632392							5762	5762	
Pension UK Equity Fund	Pre-Stakeholder	0.651357							15748	15748	
Pension UK Equity Fund	Stakeholder	0.651376							4307	4307	
Sub total: Pension UK Equity Fund								<del>~</del> 	193816	183838	22
Comics Eived Interset Fland	Ordinary	10.813562						<u></u>	53962	53967	2
	Initial	2 996587							634	634	
Pension rixed-inerest rund	Dra-Stakeholder	1 182374							15930	15930	
Pension Fixed-interest Pund	Stakeholder	1 182424							7700	7700	
Sub total: Pension Fixed-Interest Fund									78226	78231	rc

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

Global business

United Kingdom business

Financial year ended

31st December 2002

Non Participating Fund Category of surplus

Internal linked fund			שמו	number	GLUKKCM	Period ended	ended	Units	UK/OS	category of surplus	ILOH
					T		` _				
			R55	199549	 ಠ	31   12	2002	£000	ž	4	5
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total actual units in force or directly	F	Value of actual units held by other internal	Value of directly held assets and actual units in force	L	tue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets			by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
	7	က	4	رم 		9	7	∞		Ø.	10
Pension Cash Fund	Ordinary	5.193020						]   	60116	58738	(1378)
Pension Cash Fund	Initial	1.437293							693	693	
Pension Cash Fund	Stakeholder	1.057637							34504	34504	<del></del>
Sub total: Pension Cash Fund									95313	93935	(1378)
Pension Indexed-Stock Fund	Ordinary	4.080110							6196	6199	ю
Pension Indexed-Stock Fund	Initial	1.181655							151	151	-
Pension Indexed-Stock Fund	Pre-Stakeholder	1.070763							1436	1436	
Sub total: Pension Indexed-Stock Fund									7783	7786	n
Pension Building Society Fund	Ordinary	1.522438							76497	76809	312
Pension Building Society Fund	Pre-Stakeholder	1.100330		<del></del>		-			66432	66432	
Sub total: Pension Building Society Fund	·			<del></del>					142929	143241	312
Pension SafetyPlus Fund	Ordinary	0.292550		· —					41430	41652	222
Pension SafetyPlus Fund	Pre-Stakeholder	0.890258							1513	1513	
Pension SafetyPlus Fund	Stakeholder	0.890294							3414	3414	
Sub total: Pension SafetyPlus Fund									46357	46579	222
Pension UK Equity Index Fund	Ordinary	1.011351							28708	28903	195

(Sheet 16)

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

Global business

United Kingdom business

Financial year ended

Category of surplus Non P	Non Participating Fund	<del>Q</del>	8 2	Company		7 CT CT CT CT CT CT CT CT CT CT CT CT CT	1			2	
Internal linked fund					GL/UK/CM	day month	year	Units	UK/OS	of surplus	HQ7
			R55	199549	g.	31 12	2002	0003	ž	14	ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total actual units in force or directive	<u> </u>	Value of actual units held by other internal	Value of directly held assets and actual units in force	<u></u>	lue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets			by other internal finked funds (5-5)	Gross		Reinsurance ceded	(7-8+9)
~	7	ю	4	rc -		 9	7	**		6	10
Pension UK Equity Index Fund	Pre-Stakeholder	0.640271							5991	5991	
Sub total: Pension UK Equity Index Fund						· <b>-</b>			34699	34894	195
Pension European Fund	Ordinary	0.822082							29402	29544	142
Pension European Fund	Pre-Stakeholder	0.559467							6456	6456	
Pension European Fund	Stakeholder	0.559490							10073	10073	
Sub total: Pension European Fund									45931	46073	142
	2									OCSC	<u></u> -
Pension Japanese Fund	Ordinary	0.784193		·					2005	3050	<u> </u>
Pension Japanese Fund	Pre-Stakeholder	0,481083							1039	1039	
Pension Japanese Fund	Stakeholder	0.481103							295	292	
Sub total: Pension Japanese Fund									4946	4954	80
	. (	10000							6915	6911	4
Pension North American Fund	Oralnary	0.744070						_	3153	3153	,
Pension North American Fund	Pre-Stakeholder	0.490637							- 0	8777	
Pension North American Fund	Stakeholder	0.490657							11486	11482	(4)
Sub total: Pension North American Fund											
Dully because 301 animate	Ordinary	1.011888							6		24
Pension (IBS Managed Fund	Pre-Stakeholder	1.011888							4593	4593	_
				,					-		

(Sheet 17)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

	Non Participating Fund	פּ	Cor	ıy tion	GLUKICM	Perfor	Period ended		Units	UK/OS	Category	HQ/7H
Internal linked fund			นกน	number	١ }	day month	↓ ŀ	year		,,,,,	of surplus	) 1 Jan 1980 - 1 J
			R55	199549	GF	31	12 2	2002	£000	UK	14	I.H
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units in force or	Value of total actual units in	F	/alue of actual units held by	Value held	Value of directly held assets and ctual units in force	L	lue of units or directly held assi deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
		19969 10	directly held assets	held assets		linked funds	excudil by of ink	excluding those held by other internal linked funds (5-6)	Gross		Reinsurance ceded	(6+8-7)
<b>*</b>	8	ю	4	<b>1</b> 0		Ø	·	7	∞		6	10
Sub total: Pension UBS Managed Fund									<u> </u> 	4584	4608	24
Pension Consensus Mixed Fund	Ordinary	0.788048								96764	97416	652
Pensian Consensus Mixed Fund	Pre-Stakeholder	0.685396								23751	23751	
Pension Consensus Mixed Fund	Stakeholder	0.685424								66680	66680	
Sub total: Pension Consensus Mixed Fund									<del>~</del>	187 195	187847	652
Pension Property Fund	Ordinary	7.249141							<del>*</del>	182171	182342	171
Pension Property Fund	Initial	2.004955								1240	1240	
Pension Property Fund	Pre-Stakeholder	1.214415							·	45871	45871	
Pension Property Fund	Stakeholder	1.214463							<del>-</del>	53545	53545	
Sub total: Pension Property Fund									~~~	282827	282998	171
Pension Environmental Fund	Ordinary	0.561059								4871	4975	104
Pension Environmental Fund	Pre-Stakeholder	0,554240								4449	4449	
Pension Environmental Fund	Stakeholder	0.554263		···-						7763	7763	
Sub total: Pension Environmental Fund										17083	17187	104
Pepsion Global Equity Fund	Ordinary	0.529158								5860	6085	225
Pension Global Equity Fund	Pre-Stakeholder	0.541001								14675	14675	

(Sheet 18)

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Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

Category of surplus Non P	Non Participating Fund	פ	CO	Company			100			Category	
Internal linked fund			มกน		GLUUKUCM	day month	n year	Units	UK/OS	of surplus	HQ71
			R55	199549	GL	31 12	2002	€000	Š	14	ICH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units in force or	Value of total actual units in force or directly	<u> </u>	Value of actual units held by other internal	Value of directly held assets and actual units in force	L	lue of units or directly held ass deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets			by other internal linked funds (5-6)	Scoss	<u></u>	Reinsurance ceded	(2-8+9)
	2	3	4	2		6	7	8		6	10
Pension Global Equity Fund	Stakeholder	0.541024				   			2556	2556	
Sub total: Pension Global Equity Fund									23091	23316	225
Pension UK All Share Tracker Fund	Ordinary	0.697149							1862	2661	799
Pension UK All Share Tracker Fund	Pre-Stakeholder	0.737242							21704	21704	
Pension UK All Share Tracker Fund	Stakeholder	0.732262							25601	25601	
Sub total: Pension UK All Share Tracker Fund									49167	49966	799
Pension UK Fixed-Interest Index Tracker	Ordinary	1.033360							281	364	83
Frund Pension UK Fixed-Interest Index Tracker	Pre-Stakeholder	1.085376							5084	5084	
Fund   Pension UK Fixed-Interest Index Tracker	Stakéholder	1.085421				-			4419	4419	
Fund Sub total: Pension UK Fixed-Interest Index Tracker Fund									9784	9867	88
Pension International Equity Tracker	Ordinary	0.755756							(52)	7	123
Fund Pension International Equity Tracker	Pre-Stakeholder	0.794298							8392	8392	
Fund   Pension International Equity Tracker	Stakeholder	0.794331							1090	1090	
Fund									9430	9553	123
Tracker Fund											

(Sheet 19)

Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

Category Period ended Company registration

Internal linked fund			2	number	GLUKICM	day month y	year	Units	UKIOS	category of surplus	IL/DH
			R55	199549	GL 31	1 12	2002	2000	ş	14	H.J.
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total s actual units in force or directly	Value of actual units held by other internal		Value of directly held assets and ctual units in force coulding those held	L	ue of units or directly held ass deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets			by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
1	2	က	4	ĸ	9		7	80		თ	10
Pension Frank Russell Cautious Portfolio Fund	Ordinary	0.940515							2282	2510	228
Pension Frank Russell Cautious Portfolio	Pre-Stakeholder	0.988871				<del>_</del>			2760	2760	
Sub total; Pension Frank Russell Cautious Portfolio Fund									5042	6270	228
Pension Frank Russell Balanced Portfolio	Ordinary	0.847644							16205	16237	32
Pension Frank Russell Balanced Portfolio	Pre-Stakeholder	0.891226						· ·	11245	11245	
Sub total: Pension Frank Russell Balanced Portfolio Fund									27450	27482	32
Pension Frank Russell Progressive	Ordinary	0.775140						· 	12297	12375	78
Persons Falls Person Falls Person Falls Persons	Pre-Stakeholder	0.814994				<del></del>			9091	9091	
Sub total: Pension Frank Russell Progressive Portfolio Fund								···	21388	21466	78
Pension Frank Russell Opportunities Portfelio Eund	Ordinary	0.726878							3972	3992	20
Pension Frank Portein Fund	Pre-Stakeholder	0.764251				<del>-</del>			4638	4638	
Sub total: Pension Frank Russell Opportunities Portfolio Fund									8610	8630	20
Pension Newton Managed Fund	Ordinary	0.824457							29990	30797	807

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Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

31st December 2002 Financial year ended

	-		ã∌			Γ_		807	27			27	42		45	22		72	-62	
į	ביים	HTI	Value of surplus units or directly held assets	(7-8+9)	10					-			, _			_	_		_	
Category	of surplus	14	ctly held assets to contracts	Reinsurance ceded	6	13179	77333	121309	2249	1106	12274	15629	6126	2536	8662	3216	763	3979	2188	663
90/211	SASS	UK	Value of units or directly held assets deemed allocated to contracts	Gross	8	13179	77333	120502	2222	1106	12274	15602	6084	2536	8620	3194	763	3957	2109	963
: ::	ODICS	0003	<b> </b>																	
nded	h year	2002	Value of directly held assets and actual units in force excluding those held	by other internal linked funds (5.6)	7															
Period ended	day month	31 12																		
WO'N I	'	GL 3	Value of actua units held by other internal	linked funds	9		_		ت	_	~-			_		_				
ē	1	<u>.</u>	Value of total actual units in force or directly	held assets	5							.—							_	
Company registration	number	199549	ļ	held																
Cor	inu	R55	Total actual number of units in force or	directly held assets	4															
q			Valuation price per unit or asset	1	3	0.795909	0.799421		0.689655	0.699523	0,701721		0,830399	0.807331		0.680587	0.632065		0.649067	0.684742
Non Participating Fund			Name of unit type		2	Pre-Stakeholder	Stakeholder		Ordinary	Pre-Stakeholder	Stakeholder		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder
Category of surplus Non Pa	Internal linked fund		Name of fund link or directly held asset			Pension Newton Managed Fund		Sub total: Pension Newton Managed Fund	Pension Schroder Managed Fund	_	_	naged	CO Perpetual Balanced	CO Perpetual Balanced	Managed Fund Sub total: Pension INVESCO Perpetual Balanced Managed Fund	Pension Gartmore Managed Fund		naged		Pension Merrill Lynch Managed Fund

(Sheet 21)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

Category of surplus Non P	Non Participating Fund	ō	ပ ပ									
Internal linked fund			הם הם	number GL	GLUKICM	day month	Period ended	Units	UK/OS	Category of surplus	LOPH	
			R55	199549	<u>6</u>	31 1		€000	ş	14	HTI	,
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units		Value of actual units held by	actual ld by	Value of directly held assets and actual units in force	<u> </u>	lue of units or directly held ass deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus	
		o assett	in force or directly held assets	Torce or directly   held assets 	omer internal linked funds	unds	exduding those held by other internal linked funds (5-6)	Gross		Reinsurance ceded	held assets (7-8+9)	
-	2	ю	4	50	φ		7	<b>80</b>		ø	10	
Pension Merrill Lynch Managed Fund	Stakeholder	0.687572						-	10951	10951		
Sub total: Pension Merrill Lynch Managed Fund									13723	13802	79	$\overline{}$
Pension JPMF (JP Morgan Fleming)	Ordinary	0.645681							1342	1378	36	
Mension John (JP Morgan Fleming)	Pre-Stakeholder	0.665505							514	514		
Sub total: Pension JPMF (JP Morgan Fleming) Managed Fund									1856	1892	36	
Pension Fidelity Managed Fund	Ordinary	0.789155							15173	15268	95	
Pension Fidelity Managed Fund	Pre-Stakeholder	0.774514							4010	4010		
Sub total: Pension Fidelity Managed Fund									19183	19278	98	
Pension Threadneedle European Select	Ordinary	0.926363							584	585	-	
Pension Threadnesdle European Select	Pre-Stakeholder	0.973566							932	932		
Sub total: Pension Threadneedle European Select Growth Fund									1516	1517	-	
Pension Threadneedle American Select	Ordinary	0.780484							360	352	(8)	
Pension Threadneedle American Select Growth Find	Pre-Stakeholder	0.820253							622	622		
Sub total: Pension Threadneedle American Select Growth Fund					;				982	974	(8)	

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Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

(Sheet 22)

Global business

United Kingdom business

Financial year ended

31st December 2002

Value of surplus units or directly held assets (7-8+9) (31) (31) 6 6) ო m 5 Ή 9 385 3215 743 319 228 **547** 66 186 3958 340 209 **549** 77 Category of surplus Reinsurance ceded Value of units or directly held assets deemed allocated to contracts 4 თ UK/OS 폿 3246 3989 316 228 **544** 208 88 743 339 209 **548** 67 394 Gross ø €000 Units Value of directly held assets and actual units in force excluding those held by other internal linked funds (5-5) 2002 **!**-Period ended day month 7 Value of actual units held by other internal linked funds 3 φ GLUKICM ರ Value of total actual units in force or directly held assets S 199549 Company registration number Total actual number of units in force or directly held assets 4 R55 0.878065 0.731977 Valuation price per unit or asset 0.976023 0.858610 0.812070 0.853449 1.025756 0.835492 0.816981 0.696487 m Non Participating Fund Name of unit type Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder 2 Ordinary Ordinary Ordinary Ordinary Ordinary Sub total: Pension Threadneedle Global Select Growth Fund Pension SocGen European Growth Fund Pension SocGen European Growth Fund Sub total: Pension SocGen UK Growth Fund Sub total: Pension SocGen European Growth Fund Sub total: Pension Threadneedle UK Corporate Bond Fund Pension Threadneedle UK Corporate Bond Fund Pension Threadneedle UK Corporate Bond Fund Pension Threadneedle Global Select Pension Threadneedle Global Select Pension SocGen Technology Fund Pension SocGen Technology Fund Pension SocGen UK Growth Fund Pension SocGen UK Growth Fund Name of fund link or directly held asset Category of surplus Internal linked fund Growth Fund

(Sheet 23)

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

Category of surplus

31st December 2002

Non Participating Fund

Company registration

													_					
ндли	ILH	Value of surplus units or directly held assets	(7-8+9)	10	10	12	•	72							-		•	တ
Category of surplus	14	ctly held assets to contracts	Reinsurance ceded	σ'n	316	637	298	e S S S S S S S S S S S S S S S S S S S	22	178	203	266	199	465	37	<b>!</b>	<del>प</del>	284
UK/OS	QK.	Value of units or directly held assets deemed allocated to contracts	Gross	∞	306	625	298	873	25	178	203	266	199	465	36	7	43	275
Units	0003	<u>.                                    </u>																
year	2002	Value of directly held assets and actual units in force	by other internal linked funds (5-6)	7														
Period ended month y	12																	<del></del> -
day	31	Value of actua units held by other infernal	linked funds	φ														
GLUKKCM	ಠ	Value	<u>₹</u>															
2		Total nits in frectiv	sets															
ation	199549	Value of total actual units in force or directly	held assets	ις.														
number	19	<u> </u>								<del>_</del> _				··			<del></del>	<del></del>
	R55	Total actual number of units in force or	directly held assets	4														
		Valuation price per unit or asset		ю		0.894884	0.940483		0.831441	0.873807		0.771308	0.810610		0.771432	0.810740		0.892387
		> org																
		of unit					shofder			holder			holder			sholder		
		Name of unit type		7		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		rdinary
		nd link or Id asset			cGen Technology			vs UK Growth			VS European und		_	VS American			VS Japan Growth	irket Managed Fund O
Internal linked fund		Name of fund link or directly held asset		<b>+</b>	Sub total: Pension SocGen Technology Fund	Pension DWS UK Grawth Fund	Pension DWS UK Growth Fund	Sub total: Pension DWS UK Growth Fund	Pension DWS European Smaller	Pension DWS European Smaller	Sub total: Pension DWS European Smaller Companies Fund	Pension DWS American Growth Fund	Pension DWS American Growth Fund	Sub total: Pension DWS American Growth Fund	Pension DWS Japan Growth Fund	Pension DWS Japan Growth Fund	Sub total: Pension DWS Japan Growth Fund	Pension DWS Stockmarket Managed Fund Ordinary

200 mg

(Sheet 24)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

Value of surplus units or directly held assets (7-8+9) (81) (81) 5 9 20 20 Ę HON! 9 1598 2289 **3887** 1228 1338 2566 1631 1274 370 **654** 2905 2133 Category of surplus Value of units or directly held assets deemed allocated to contracts Reinsurance ceded 4 O UK/OS 芳 370 1578 2289 3867 1218 1338 2556 1712 1274 2986 2132 1625 3757 Gross œ €000 Units Value of directly held assets and actual units in force excluding those held by other internal linked funds (5-6) 2002 ~ Period ended day month 7 Value of actual units held by other internal linked funds 31 φ **GLUK/CM** 9 Value of total actual units in force or directly held assets S 199549 Company registration number Total actual number of units in force or directly held assets 4 **R**55 0.897716 0.913670 1.044740 0.943459 Valuation price per unit or asset 0.937859 0.960226 0.994087 m Name of unit type Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder N Ordinary Ordinary Ordinary Pension DWS Stockmarket Managed Fund Pension Artemis UK Smaller Companies Fund Sub total: Pension Artemis UK Growth Fund Pension Artemis UK Smaller Companies Fund Sub total: Pension Arternis UK Smaller Companies Fund Sub total: Pension DWS Stockmarket Managed Fund Sub total: Pension Newton Income Fund Pension Artemis UK Growth Fund Pension Artemis UK Growth Fund Name of fund link or directly held asset Pension Newton Income Fund Pension Newton Income Fund Internal linked fund

1625 3758

0.999515 1.050445

Pre-Stakeholder

Ordinary

Pension Newton Higher Income Fund Pension Newton Higher Income Fund

Sub total: Pension Newton Higher Income Fund

147. 147-

(Sheet 25)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

Category of surplus

Non Participating Fund

31st December 2002

Value of surplus units or directly held assets (7-8+9) 31 ξ 5 4 # 54 54 9 3 프 Ĭ, 2 117 83 756 259 376 189 329 124 453 360 521 **881** 673 519 Category of surplus Value of units or directly held assets deemed allocated to contracts Reinsurance ceded 4 a UK/OS ¥ 83 246 117 124 422 189 298 363 346 521 867 500 Gross œ £000 Units Value of directly held assets and actual units in force excluding those held by other internal linked tunds (5-6) 2002 year Period ended day month 12 Value of actual units held by other internal linked funds 3 ø GUUKICM 9 Value of total actual units in force or directly held assets S 199549 Company registration number Total actual number of units in force or directly held assets **R**55 1.030604 1.083118 014483 0.066176 0.881046 Valuation price per unit or asset 0.868282 0.912525 0.815963 0.857540 0.925946 Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder Pre-Stakeholder Name of unit type ~ Ordinary Ordinary Ordinary Ordinary Ordinary Sub total: Pension Newton International Growth Fund Sub total: Pension Newton International Bond Fund Pension Newton International Bond Fund Pension Newton International Bond Fund Sub total: Pension Newton Continental European Fund Pension Newton Stockmarket Managed Fund Pension Newton Stockmarket Managed Fund Pension Newton Continental European Fund Pension Newton Continental European Pension Newton International Growth Fund Pension Newton International Growth Fund Sub total: Pension Newton Oriental Fund Name of fund link or directly held asset Pension Newton Oriental Fund Pension Newton Oriental Fund Internal linked fund

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

(Sheet 26)

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Non Participating Fund

J H Category of surplus UKIOS ž £000 Units 2002 GL/UK/CM Period ended
day month year 31 12 199549 Company registration number Internal linked fund

								1	1
Name of fund link or directly held asset	Name of unit type	Vafuation price per unit or asset	Total actual number of units in force or	Value of total actual units in force or directly	Value of actual units held by other internal	Value of directly held assets and actual units in force excluding those held	Value of units or a deemed altoca	Value of units or directly held assets deemed altocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets	linked funds	by other internal linked funds (5-6)	Gross	Reinsurance ceded	(6+8-7)
1	2	က	4	ည	9	_	€0	o,	10
Sub total: Pension Newton Stockmarket Managed Fund							689	708	19
Pension Schroder UK Equity Fund	Ordinary	0.853339					480	492	12
Pension Schroder UK Equity Fund	Pre-Stakeholder	0.896820					227	227	
Sub total: Pension Schroder UK Equity Fund							707	719	12
Pension Schroder UK Smaller	Ordinary	0.941356					169	176	(13)
Pension Schoder UK Smaller	Pre-Stakeholder	0.989323					777	277	
Sub total: Pension Schroder UK Smaller Companies Fund							466	453	(13)
Pension Schroder European Fund	Ordinary	0.926105					146	154	60
Pension Schroder European Fund	Pre-Stakeholder	0.973295					104	104	
Sub total: Pension Schroder European Fund		-					250	258	
Pension Schroder Tokyo Fund	Ordinary	0.784562					06	92	<b>ن</b>
Pension Schroder Tokyo Fund	Pre-Stakeholder	0.824540					117	117	, 
Sub total: Pension Schroder Tokyo Fund							207	212	. a
Pension Schroder US Smaller Companies Fund	Ordinary	0.833751					256	260	4

(Sheet 27)

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002 Category of surplus

Non Participating Fund

Internal Jinked fund			3 2 2	company registration number	GL/UK/CM _	Period ended	ended	Units	UK/OS	Category of surplus	ILDH
			100	1 27.2007			<u> </u>			.	
				199549	ಕ	31 12	2002	0003	ž	4	<b>H</b>
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total s actual units in force or directly	F	Value of actual units held by other internal	Value of directly held assets and actual units in force excluding those held	L	lue of units or directly held assideemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets
			directly held assets	held assets		linked funds	by other internal linked funds (5-6)	Gross	ex	Reinsurance ceded	(7-8+9)
1	7	က	4	လ		9	7	∞		თ	10
Pension Schroder US Smaller Companies Fund	Pre-Stakeholder	0.876234							426	426	
Sub total: Pension Schroder US Smaller Companies Fund									682	989	4
Pension Schroder Pacific Fund	Ordinary	1.027677							36	4	5
Pension Schroder Pacific Fund	Pre-Stakeholder	1.080042							94	94	
Sub total: Pension Schroder Pacific Fund									130	135	ю
Pension Schroder Medical Discovery Fund	Ordinary	0.740469							177	183	Q
Pension Schroder Medical Discovery	Pre-Stakeholder	0.778199							423	423	
Sub total: Pension Schroder Medical Discovery Fund									009	909	v
Pension Schroder Gilt and Fixed Interest Find	Ordinary	1,009255						<del>~</del>	1380	1392	12
Pension Schroder Gilt and Fixed Interest	Pre-Stakeholder	1.060682							262	262	
Sub total: Pension Schroder Gilt and Fixed Interest Fund					·-··-			<del>~</del>	1642	1654	12
Pension (NVESCO Perpetual UK Key	Ordinary	0.774968								Ξ	=
Pension INVESCO Perpetual UK Key Trends Fund	Pre-Stakeholder	0.814457							36	39	

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<u>....</u>]

Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

(Sheet 28)

Global business

United Kingdom business

31st December 2002 Financial year ended

		<b>_</b>													
ILDH	ILH	Value of surplus units or directly held assets	(7-8+9)	10	11	(22)		(22)	80		G <sub>2</sub>	кo		K)	15
Category of surplus	14	ally held assets to contracts	Reinsurance ceded	6	90	2824	2604	5428	82	61	143	49	80	72	35
UKIOS	ρ	Value of units or directly held assets deemed allocated to contracts	Gross	∞	39	2846	2604	5450	74	61	135	29	00	29	20
Units	0003	<b>}</b>													
ded	2002	Value of directly held assets and actual units in force	by other internal linked funds (5-6)	7											
Period ended	12	<u> </u>													
Period en	31	/alue of actual units held by	inked funds	9											
CM		Value units	inke												
GLUKICM	9	Value of total actual units in	held assets	r.		<u>-</u> _							-		
Company registration number	199549	Value	hed		}										
Company registration	R55 1	Total actual number of units	directly held assets	4											
ם		Valuation price per unit		ĸ		1.023152	1.075287		0.760933	0.799706		0.882957	0.927948		0,600559
Non Participating Fund		Name of unit type		7		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		Ordinary
Category of surplus Non Pa		Name of fund link or directly held asset		-	Sub total: Pension INVESCO Perpetual UK Key Trends Fund	Pension INVESCO Perpetual High	Income Fund Pension INVESCO Perpetual High	Income Fund Sub total: Pension INVESCO Perpetual High Income Fund	Pension INVESCO Perpetual European	Growth Fund Pension INVESCO Perpetual European	Growth Fund Sub total: Pension INVESCO Perpetual European Growth Fund	Pension INVESCO Perpetual European	Smaller Companies Fund Pension INVESCO Perpetual European	Smaller Companies Fund Sub total: Pension INVESCO Perpetual European Smaller Companies Fund	

15

39

74

0.600559 0.631160

Ordinary

Pre-Stakeholder

Pension INVESCO Perpetual US Growth C Fund Pension INVESCO Perpetual US Growth P Fund Sub total: Pension INVESCO Perpetual US Growth Fund

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

(Sheet 29)

Global business

United Kingdom business

Financial year ended

Category of surplus Non P	Non Participating Fund	ō	ŏ	Company							
Internal linked fund				registration number	GUUKVCM	Period en day month	Period ended month year	Units	UK/OS	Category of surplus	НДЛІ
			R55	199549	GL	34	12 2002	€000	¥	14	H.J.
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total s actual units in force or directly		Value of actual units held by other internal	Value of directly held assets and actual units in force excluding those pairs	<u></u>	lue of units or directly held ass deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly
			directly held assets	held assets		linked funds	by other internal linked funds (5-8)	Gross		Reinsurance ceded	(7-8+9)
	7	e	4	<b>ب</b>		9	7	80		6	10
Pension INVESCO Perpetual Japan Fund	Ordinary	0.713280							13	26	13
Pension INVESCO Perpetual Japan Fund	Pre-Stakeholder	0.749625							27	27	
Sub total: Pension INVESCO Perpetual Japan Fund							<u></u>		40	63	13
Pension INVESCO Perpetual Corporate	Ordinary	0.998456							2084	5089	ည
Pension MVESCO Perpetual Corporate	Pre-Stakeholder	1.049332							1179	1179	
Sub total: Pension INVESCO Perpetual Corporate Bond Fund									3263	3268	ĸ
Pension INVESCO Perpetual Global	Ordinary	1.020182							166	175	O
Bond Fund	Pre-Stakeholder	1.072165						<del></del>	194	194	
Sub total: Pension INVESCO Perpetual Global Bond Fund									360	369	os ·
Pension Merrill Lynch UK Dynamic Fund	Ordinary	0.847155					·		88	92	4
Pension Merrill Lynch UK Dynamic Fund	Pre-Stakeholder	0.890321							104	104	
Sub total: Pension Merrill Lynch UK Dynamic Fund									192	196	4
Pension Mertill Lynch UK Smaller	Ordinary	0.813245			<b></b>				113	106	(2)
Companies Fund Pension Merrill Lynch UK Smaller Companies Fund	Pre-Stakeholder	0.854684							162	162	,

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

(Sheet 30)

Global business

United Kingdom business

Financial year ended

31st December 2002

Non Participating Fund

₩ 104 Category of surplus UK/OS Units GLJUK/CM Period ended Category of surplus Internal linked fund

Internal linked fund				150	p	day month	year		enidine io	
			R55	199549	G.	31 12	2002	0003	UK 14	нп
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units	Value of total actual units in force or directly	Value of actual units held by		Value of directly held assets and actual units in force	Ĺ	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly
			directly held assets	held assets			by other internal linked funds (5-6)	Gross	Reinsurance	(7-8+9)
•	8	ю	4	2	<b>9</b>		7	8	Ø	10
Sub total: Pension Merrill Lynch UK Smaller Companies Fund								276	5 268	(2)
Pension Merrill Lynch European Growth	Ordinary	0.846038							2	€
rund Fension Merrill Lynch European Growth	Pre-Stakeholder	0.889148							13 13	
rund Sub total: Pension Merrill Lynch European Growth Fund									15 14	(I)
Pension Merrill Lynch American	Ordinary	0.794536						<b>4</b> )	58 58	
Pension Merrican	Pre-Stakeholder	0.835022							32 32	
Opportunities Fund Sub total: Pension Merrill Lynch American Opportunities Fund						<del></del>		···	06 06	
Pension Merrill Lynch Global Titans Fund	Ordinary	0.816300								-
Pension Merrill Lynch Global Titans Fund	Pre-Stakeholder	0.857894						227		
Sub total: Pension Merrill Lynch Global Titans Fund								240	~~~	
Pension Merrill Lynch Emerging Markets	Ordinary	0.982064								26
Fund Pension Merrill Lynch Emerging Markets	Pre-Stakeholder	1.032105							48 48	
Fund Sub total: Pension Merrill Lynch Emerging Markets Fund									62 - 88	26

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Scottish Widows plc Name of insurer

(Sheet 31)

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus Non P	Non Participating Fund	ā	ပိ	Company								
Internal linked fund			าeg กาก	registration number	аликисм	Peri day m	Period ended	d year	Units	UK/OS	Category of surplus	ICDH
			R55	199549	ъ	31	12	2002	0003	ž	14	ILH ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total s actual units in force or directly	F	Value of actual units held by other internal		Value of directly held assets and actual units in force actual uni	Value of deeme	lue of units or directly held asso deemed allocated to contracts	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly
			directly held assets	held assets		linked funds	o ve	by other internal linked funds (5-6)	Gross		Reinsurance ceded	(7-8+9)
*	2	3	4	ιc,		တ		7	∞	,	g,	10
Pension Fidelity UK Growth Fund	Ordinary	0.847736					_			401	416	15
Pension Fidelity UK Growth Fund	Pre-Stakeholder	0.890932								244	244	
Sub total: Pension Fidelity UK Growth										645	099	<del>1</del> 55
Pension Fidelity Special Situations Fund	Ordinary	1.016629			·					5788	5828	4
Pension Fidelity Special Situations Fund	Pre-Stakeholder	1.068431								5758	5758	
Sub total: Pension Fidelity Special Situations Fund										11546	11586	40
Pension Fidelity European Fund	Ordinary	1.047901								2347	2373	26
Pension Fidelity European Fund	Pre-Stakeholder	1.101297								3382	3382	
Sub total: Pension Fidelity European Fund									·	5729	5755	26
Pension Fidelity American Fund	Ordinary	0.923173								3024	3047	23
Pension Fidelity American Fund	Pre-Stakeholder	0.970213								3653	3653	
Sub total: Pension Fidelity American Fund										2299	9029	23
Pension Fidelity American Special	Ordinary	0.900889								201	201	
Situations Fund Pension Fidelity American Special	Pre-Stakeholder	0.946794			<del></del> -					208	208	
Situations Fund Sub total: Pension Fidelity American Special Situations Fund										109	709	

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Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Non Participating Fund

Category of surplus	Non Participating Fund	nd	ន័	mpany							
			reg	registration	GL/UK/CM	Perio	Period ended	Units	UK/OS	Category	JL/DH
Internal linked fund			1301	incer		day month	ith year			snidins io	
			R55	199549	GL	31	GL 31 12 2002	000₹	Š	14	ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or	Value of total Value of actual ts actual units in units held by force or directly other internal	n Value	Value of actual units held by other internal	Value of directly held assets and actual units in force excluding those held		of units or dire	Value of units or directly held assets deemed allocated to contracts	Value of surplus units or directly held assets

= = =	Value of surpfus units or directly held assets	(7-8+9)	10	8		60	9		g	25		26				7140
4	tly held assets to contracts	Reinsurance ceded	6	53	152	205	156	222	378	313	385	869	<u> </u>	74	74	3883197
<u></u>	Value of units or directly held assets deemed allocated to contracts	Gross	8	45	152	197	150	222	372	288	385	673	·- <u>-</u>	74	74	3943494
£000	L															
2002	Value of directly held assets and actual units in force actual uni	by other internal linked funds (5-6)	7													67437
7				-		<del></del>		- <u>-</u>				···				
<u>ਲ</u> ––	Value of actua units held by other internal	linked funds	Q													
ე ე				_	_											
199549	Value of total actual units in force or directly	held assets	32													67437
<del>-</del>	tual Funits	held s						_								
R55	Total actual number of units in force or	directly held assets	4													
	Valuation price per unit or asset		က	0.744843	0.782796		0.929220	0.976568		0.782561	0.822436			1.000000		
	Name of unit type		8	Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder		Ordinary	Pre-Stakeholder			Ordinary		
	Name of fund link or directly held asset		<b></b>	Pension Fidelity Japan Fund	Pension Fidelity Japan Fund	Sub total: Pension Fidelity Japan Fund	Pension Fidelity South-east Asía Fund	Pension Fidelity South-east Asia Fund	Sub total: Pension Fidelity South-east Asia Fund	Pension Fidelity International Fund	Pension Fidelity International Fund	Sub total: Pension Fidelity International Fund	Sub total:	Pension Loan Fund	Sub total: Pension Loan Fund	Total: Non Participating Fund

20032003:11:02:20 Form 56 (Sheet 1)
Long term insurance business : Analysis of assets and liabilities matching investment liabilities in respect of index linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

With Profit Fund

		Company registration number	GL/UK/CM		eriod end	led year	Units	UK/OS	Category of Surplus
	R56	199549	GL	31	12	2002	6000	UK	11
Type of assets and liabilities	<del></del>	<del>'</del>	Name li	of indenk	ex	Value	of assets iabilities	Gross	derivative value
				1			2		3
Variable interest - approved securities			RPI				48621		
Sub total assets							48621		
Sub total liabilities		·						 	
Sub total net assets				<del></del>	<del></del> -	<u> </u>	48621		
								<u> </u>	
						-		-	
								<u> </u>	
		! ! 							
				<del></del>				ļ 	
							<del></del>	-	
							<del>.</del>		
						_			
						<u> </u>		<u> </u>	
Total assets							48621		
Total liabilities									
Net total assets			·				48621		

20032003:11:02:20 Form 56 (Sheet 2)
Long term insurance business : Analysis of assets and liabilities matching investment liabilities in respect of index linke benefits

Name of insurer

Scottish Widows plc

Global business

**United Kingdom business** 

Financial year ended

31st December 2002

Category of surplus

Transferred business in the Non Participating Fund

		Company registration number		GL/UK/CM		eriod end month	ded year	Units	UK/OS	Category of Surplus
	R56	199549		GL	31	12	2002	£000	υĸ	12
Type of assets and liabilities	<del></del>	<u> </u>		Name li	of indi nk	ex	Value or I	of assets iabilities		derivative alue
		· · · · · · · · · · · · · · · · · · ·			1			2		3
Variable interest - approved securities			RPI			-		8795		<del></del>
Sub total assets								8795		
Sub total liabilities										·
Sub total net assets								8795		
									<del> </del>	
	<del></del> -	· · · · · · · · · · · · · · · · · · ·	-							
									<del> </del>	<del></del>
						<del></del>		<del></del>	<del> </del>	<del> </del>
									<b> </b> -	
									1	
							<u> </u>	<del></del> _	<del> </del>	
				<u> </u>						
Total assets	<del></del>	<del></del>	<u> </u>	<del></del>	<del></del> -		1	8795	<u> </u>	<del></del>
Total liabilities		· <del></del>			<del></del>	- <del></del>				<del>_,,</del> _
Net total assets						<u>-</u>		8795		

(Sheet 3)
Long term insurance business : Analysis of assets and liabilities matching investment liabilities in respect of index linked benefits

Name of insurer

Scottish Widows plc

Global business

United Kingdom business

Financial year ended

31st December 2002

Category of surplus

Other business in the Non Participating Fund

R56   199549   GL   31   12   2002   2000   UK   13     Name of Index   Value of assets and liabilities   RPI   367     Sub total assets   367     Sub total liabilities   Sub total net assets   Sub total liabilities   Sub total liabilities   Sub total liabilities   Sub total liabilities   Sub total liabilities   Sub total liabilities   Sub total liabilities   Sub total liabilities   Sub total net assets   Sub total liabilities   Sub			Company registration number	GL/UK/CM		eriod end	led year	- Units	uk/os	Category of Surplus
Type of assets and liabilities value 1 2 3  Variable interest - approved securities RPI 367  Sub total assets 367  Sub total liabilities  Sub total net assets 357  Fixed interest - other FTSE-100 844834  Sub total liabilities  Sub total liabilities  Sub total net assets 844834  Total assets 844834  Total liabilities  Total liabilities		R56	199549	GL	7	7		£000	บห	13
Variable interest - approved securities  RPI  367  Sub total assets  367  Sub total Habilities  Sub total net assets  548834  Sub total assets  548834  Sub total assets  548834  Sub total Habilities  Sub total liabilities  Sub total assets  844834  Total assets  845201  Total liabilities	Type of assets and liabilities		<u> </u>			ex	Valu or	e of assets liabilities		
Sub total liabilities  Sub total liabilities  Sub total net assets  367  Fixed interest - other  FTSE-100  844834  844834  Sub total assets  844834  Sub total liabilities  Sub total net assets  844834  Total assets  845201  Total liabilities					1			2		3
Sub total liabilities  Sub total net assets  Sub total net assets  FIXE-100  844834  844834  Sub total assets  Sub total liabilities  Sub total net assets  844834  Total assets  845201  Total liabilities	Variable interest - approved securities			RPI				367		
Sub total net assets  Fixed interest - other  FTSE-100  844834  844834  Sub total assets  Sub total liabilities  Sub total net assets  844834  Total assets  845201  Total liabilities	Sub total assets							367		
Fixed interest - other FTSE-100 844834 844834  Sub total assets 844834  Sub total liabilities  Sub total net assets 844834  Total assets 845201  Total liabilities	Sub total liabilities				·			<del></del>		
Sub total liabilities  Sub total net assets  Sub total net assets  844834  Total assets  845201  Total liabilities	Sub total net assets	·····	<del></del>					367		
Sub total liabilities  Sub total net assets  844834  Total assets  845201  Total liabilities	Fixed interest - other			FTSE-100				844834		844834
Sub total net assets  844834  Total assets  845201  Total liabilities	Sub total assets							844834		
Total assets 845201  Total liabilities	Sub total liabilities		<u></u>			··				
Total assets 845201 Total liabilities	Sub total net assets		·			·		844834		
Total assets 845201 Total liabilities		<u>-</u>								
Total assets 845201 Total liabilities										
Total assets 845201 Total liabilities										
Total liabilities		·						·		
Total liabilities										
Total liabilities				,,						
	Total assets							845201		
Net total assets 845201	Total liabilities									
	Net total assets							845201		

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Long term insurance business: Matching rectangle

Name of insurer

Scottish Widows plc

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 3,34%

Type of business

Life Assurance and Annuity Insurance Business

With profits

With Profit Fund Category of assets

		Company registration			Period ended	77			Valuation rate of	L&GA/Pens/		Category
		number	GLUKICM	1	day month	year	Units	NonStg	nterest	PHI/Other	WP/NP	of assets
	R57	199549	G.	31	12	2002	0003	Stg	3.34	L&GA	WP	11
				The valuation	uation				The resilier	The resilience scenario		
			Value of asset	fasset	Riska	Risk adjusted	Value	of asset	Value of assets notionally allocated	allocated	Risk	Risk adjusted
Type of asset notionally allocated			notionally	nally sted	```	yieĺd %	On original affocation		Increase or decrease	Total under resilience	1	yield %
			<del></del>			7	ო		4	scenario 5		မှ
Land and buildings			11									
o de constante de la constante	Approved securities		12 96	96463		4.40	101061		(33380)	67681	_	3.78
רואפת חונפופאן אפכתווופא	Other		13									
Variable interest and Variable yield securities (excluding items shown at	Approved securities		14									
line 16)	Other	-	15	64		3.58	19		(25)	42		2.74
Equity shares and holdings in collective investment schemes	ve investment schemes		16 43	43453		3.84	37373	-	26924	64297	7	4.90
Loans secured by mortgages		-	17									
All other accets	Producing income		18	1219		5.50	1048		654	1702	2	5.05
	Not producing income		19	ļ								
Total (11 to 19)		2	29 141	141199		4.24	139549		(5827)	133722	0	4.33
Gross valuation interest rate %		31				4.00					-	3.67
Net valuation interest rate % (where appropriate)	appropriate)	32	2			3.34						3.06
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	33		141199			:			133722		

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Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 3.50%

With Profit Fund

Type of business

Life Assurance and Annuity Insurance Business

With profits

Category of assets

		Company registration number	GLUKKCM	Period enday month	Period ended	Units	Stg/ S NonStg	Valuation rate of tg interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
	R57	199549	ЭЭ	31	12 2002	)2 £000	0 Stg	3.50	L&GA	WP	11
			'   	The valuation	ation			The resili	The resilience scenario		
			Value of asset		Risk adjusted	sted	Value of	Value of assets notionally allocated	ly allocated	Riska	Risk adjusted
Type of asset notionally allocated			notionally	<del></del> -	yieĺď %	<u> </u>	On original allocation	Increase or decrease	Total under resilience	Σ <u> </u>	yieĺd %
			<del>-</del>		7		က	4	scenario 5		9
Land and buildings		11	208141	141	9	6.29	166513	(157922)	8591		6.54
	Approved securities	12	1421201	201	4	.39	1477284	(377974)	1099310		3.78
Fixed interest securities	Other	13	75000	000	5	5.22	790306	179671	726696	    - 	4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14						46093	46093	-	1.41
line 16)	Other	15	149729	729	မ	6.77	119995	(113557)	6438		6.30
Equity shares and holdings in collective investment schemes	we investment schemes	16	747894	394	2	2.14	641927	385099	1027026		4.52
Loans secured by mortgages		17	+								
All other control	Producing income	18	312	31270	9	6.12	26239	3006	29245		5.03
All Ollier aboato	Not producing income	19		 !				78812	78812		
Total (11 to 19)		29	3308235	235	4	31	3222264	43228	3265492		4.16
Gross valuation interest rate %		31			4	4.20				<u> </u>	4.05
Net valuation interest rate % (where appropriate)	appropriate)	32			3	3.50					3.38
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	33	3308235	235					3265492		

Form 57 (Sheet 3)

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Long term insurance business: Matching rectangle

Name of insurer

Global business

Scottish Widows plc

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 3.75%

Type of business

Life Assurance and Annuity Insurance Business

With profits

					Cate	Category of assets	ssets	Wit	With Profit Fund	nd		
	!	Company registration number	GLUKICIM	day	ě	year	Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
	R57	199549	百	31	12	2002	0003	Stg	3.75	L&GA	WP	7
				The valuation	nation				The resilie	The resilience scenario		
			Value of asset	fasset	Riska	Risk adjusted	Va	Value of ass	assets notionally allocated	y allocated	Risk	Risk adjusted
Type of asset notionally allocated			notionally allocated	nally sted	, Yi	yield %	On original allocation	-	Increase or decrease	Total under resilience	Ţ.	yield %
					.4	8	m		4	scenario 5	<del>_</del>	9
Land and buildings		11	1									
	Approved securities	12		808174		4.40	846692	392	222950	1069642	12	3.78
FIXed Interest securities	Other	13	-	33838		5.22	35657	357	280048	315705	35	4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14		41866		1.88	436	43995	(43995)			
line 16)	Other	15	S.	533		3.58	,	558	12	570	0,	2.74
Equity shares and holdings in collective investment schemes	ive investment schemes	16	ļ	2134847		4.98	1836155	155	(60119)	1776036	စ္က	4.16
Loans secured by mortgages		17	7									
All other accate	Producing income	18		59885		5.50	51507	209	(17762)	33745	55	5.03
All Other assets	Not producing income	19	ļ   	52000			57659	658	(57659)			
Total (11 to 19)		29		3131143		4.72	2872223	223	323475	3195698	98	4.09
Gross valuation interest rate %		<u>ج</u>	-			4.50						3.98
Net valuation interest rate % (where appropriate)	appropriate)	32	2			3.75						3.32
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	33	ļ !	3131143						3195698	88	

Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

The second secon

Valuation rate(s) of interest 4.00%

Type of business

Life Assurance and Annuity Insurance Business

With profits

With Profit Fund

Category of assets

		Company registration number	Ů	GLUKICM	Peric	# 1		Units	Stg/	Valuation rate of Interest	L&GA/Pens/ PHI/Other	o N	Category
			-		пау топп	L	year		Î				- descrip
The second secon	R57	199549		GL	31	12	2002	£000	Stg	4.00	L&GA	WP	7
				Ė	The valuation	ation				The resille	The resilience scenario		
				Value of asset	sset	Riska	Risk adjusted	e/	lue of ass	Value of assets notionally allocated	y allocated	Rist	Risk adjusted
Type of asset notionally allocated				notionally allocated	>-¤	`а`	yield %	On original allocation	<b> </b>	Increase or decrease	Total under resilience	Τ.	yield %
				-	<del></del>	•	7	ო		4	scenario 5		9
Land and buildings			=	2668	82		6.29	7	2135	4447	6582	22	6.54
199	Approved securities		72	81651	22		4.40	85	85541	(20397)	65144	4	3.78
בוצפת ווופופצו פפכתווופצ	Other		13							28500	28500	8	4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities		4										
line 16)	Other		<del>1</del> 5	1962	32		6.70	-	1583	2893	4476	9,	6.66
Equity shares and holdings in collective investment schemes	ve investment scheme	Si	16	166207	75		3.87	157	157360	(23022)	134338	88	3.78
Loans secured by mortgages			11										
All other accete	Producing income		8	5499	66		5.95	5	5224	(621)	4603	33	5.06
2222	Not producing income	e.	19										
Total (11 to 19)			29	257987	87		4.13	251	251843	(8200)	243643	53	4.03
Gross valuation interest rate %			31				4.00						3.93
Net valuation interest rate % (where appropriate)	appropriate)		32				4.00						3.93
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance		33	257987	37						243643	53	

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Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 4.00%

Type of business

Pension Insurance Business

With profits

					Category of assets	assets	With Profit Fund	pun		
		Company registration number	GL/UK/CM	Period ended	ended ith year	S1 Units Nor	Valuation Stg/ rate of NonStg interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
	R57	199549	GL	31 12	2002	S 0003	Stg 4.00	Pens	WP	=
				The valuation	ion		The resil	The resilience scenario		
			Value of asset	 	Risk adjusted	Value o	Value of assets notionally allocated	Illy allocated	Risk	Risk adjusted
Type of asset notionally allocated			notionally allocated		yield %	On original affocation	Increase or decrease	Total under resilience		yield %
			<del></del>	<del>,,</del>	7	က	4	scenario 5	· <u>-</u> .	ဖ
Land and buildings		11	301121	21	2.95	240897	(118785)	122112	~	0.50
Civing though the significant in	Approved securities	12	960503	203	4.40	1006255	1154323	2160578	ω	3.78
	Other	13	20000	000	5.22	526871	(200690)	) 26181	_	4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14								
line 16)	Other	15	70106	90	6.76	56241	(54911)	1330	0	2.74
Equity shares and holdings in collective investment schemes	ve investment schemes	16	2449362	162	3.79	2266074	(565553)	1700521	_	2.57
Loans secured by mortgages		11								
All other assets	Producing income	18	79330	30	5.94	73674	(24085)	(49589	G)	4.95
	Not producing income	19					228599	228599	<b>G</b>	
Total (11 to 19)		29	4360422	.22	4.12	4170012	118898	4288910	0	3.02
Gross valuation interest rate %		31			4.00				i i	2.95
Net valuation interest rate % (where appropriate)	appropriate)	32			4.00					2.95
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	33	4360422	22				4288910	0	

Long term insurance business: Matching rectangle

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Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 4.25%

Type of business

Pension Insurance Business

With profits

Category of assets

With Profit Fund

		Company registration number	200	P	Period ended		1111	Stg/	Valuation rate of	L&GA/Pens/	!	Category
			W2000	day	month	year	Office	Nonstg	interest	PHIOTHER	WP/NP	of assets
	R57	199549	Ğ.	31	12	2002	€000	Stg	4.25	Pens	WP	11
				The valuation	uation				The resilie	The resilience scenario		
			Value of asset	asset	Riska	Risk adjusted	۸	Value of ass	assets notionally allocated	y allocated	Ris	Risk adjusted
Type of asset notionally allocated			notionally	ed <del>V</del>	````	yield %	On original allocation		Increase or decrease	Total under resilience	Ţ	yield %
						8	m		4	2 2	<del></del>	ဖ
Land and buildings		=		26685		6.29	21	21348	(21348)		-	
	Approved securities	12		69585		4.40	72	72902	183	73085	35	3.77
LIXEG INTELEST SECULITIES	Other	13		15000		5.22	15	15806	96561	112367	37	4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	41		40000		1.88	42	42035	(42035)			
line 16)	Other	15		19132		6.78	15	15317	(15309)		100	2.74
Equity shares and holdings in collective investment schemes	ve investment schemes	16		2831		96.9	2	2264	(2264)		 	
Loans secured by mortgages		17		]								
All other necession	Producing income	18	ļ 	1399		7.27	-	1119	(1119)		 	4.90
All Oil 181 433413	Not producing income	19										
Total (11 to 19)		29		174632		4.51	170791	791	14669	185460	90	4.28
Gross valuation interest rate %		31				4.25				:		4.00
Net valuation interest rate % (where appropriate)	appropriate)	32				4.25						4.00
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	33		174632						185460	00	

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Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 4.25001%

Pension Insurance Business

Type of business

With profits

With Profit Fund Category of assets

Risk adjusted yield % Category of assets 3.78 2.74 4.61 7 WP/NP 76932 141000 47 Total under resilience scenario 5 The resilience scenario L&GA/Pens/ PHI/Other Value of assets notionally allocated Pens (149087)(102) Increase or decrease 141000 Valuation rate of interest 4.25 Stg/ NonStg Stg On original allocation 226019 149 (1) £000 Units Risk adjusted yield % 4.40 3.58 2002 day month year Period ended The valuation 12 Value of asset notionally allocated 31 142 215737 **GUUK/CM** 짐 7 43 4 Ţ 5 9 7 8 199549 Company registration number Equity shares and holdings in collective investment schemes R57 Approved securities Approved securities Producing income Other Other Variable interest and Variable yield securities (excluding items shown at line 16) Type of asset notionally allocated Loans secured by mortgages Fixed interest securities Land and buildings All other assets

4.32

217979

(8189)

226168

4.40

215879

29

31

50

Not producing income

4.25

4.25

32 33

215879

Mathematical reserve or other liability, net of reinsurance

Net valuation interest rate % (where appropriate)

Gross valuation interest rate %

Total (11 to 19)

4.21

4.21

217979

Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

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Valuation rate(s) of interest 4.45%

Type of business

Pension Insurance Business

With profits

Category of assets

With Profit Fund

		Company registration number	GLUK/CM	Į	Period ended	- Co	Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
				Ì	indian	yen						
	R57	199549	P P	31	12	2002	€000	Stg	4.45	Pens	WP	7
				The valuation	luation				The resilie	The resilience scenario		
			Value	Value of asset	Riska	djusted	\ \	lue of ass	Value of assets notionally allocated	y allocated	Risk	Risk adjusted
Type of asset notionally allocated			alloc	notionally allocated	>	yield %	On original allocation		Increase or decrease	Total under resilience		yield %
				~		8	ω		4	2 2		9
Land and buildings		1		480325		6.29	384260	92	281559	665819		6.54
	Approved securities	12		331567		4.37	333678	878	(333678)		-	
Fixed interest securities	Other	13	-	000009		5.22	632245	245	(372245)	260000	0	4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14		1073524		5.37	1267737	737	32000	1299737	7	4.78
line 16)	Other	15		343674		6.78	274970	970	173774	448744	4	6.70
Equity shares and holdings in collective investment schemes	e investment schemes	16	ļ	1383093		3.89	1186519	519	471182	1657701		4.87
Loans secured by mortgages		17										
All atheres	Producing income	18	   	43749		6.52	36	36115	38905	75020	0	5.75
All other assets	Not producing income	19		171952			190666	996	(190666)			
Total (11 to 19)		29	ļ	4427884		4.82	4306190	190	100831	4407021	1	5.28
Gross valuation interest rate %		31			<b>i</b>	4,45						5.07
Net valuation interest rate % (where appropriate)	ppropriate)	32	2			4.45						5.07
Mathematical reserve or other liability, net of reinsurance	/, net of reinsurance	33	_	4427884						4407021		

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Long term insurance business: Matching rectangle

Name of insurer

Scottish Widows plc

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 4.50%

Type of business

Pension Insurance Business

With profits

Category of assets

With Profit Fund

		Company registration		Perior	Period ended		) tota	Valuation rate of	L&GA/Pens/		Category
		number	GL/UK/CM	day month	nth year	- Units	NonStg	interest	PHI/Other	WP/NP	of assets
	R57	199549	ъ	31 1	12 2002	€000	Stg	4.50	Pens	WP	#
				The valuation	tion			The resilies	The resilience scenario		
			Value of asset	<u> </u>	Risk adjusted		lue of ass	Value of assets notionally allocated	r allocated	Risk	adjusted
Type of asset notionally allocated			notionally allocated	£φ	yield %	On original allocation		Increase or decrease	Total under resilience scenario		yieĺd %
			-		7	m		4	ഗ		ဖ
Land and buildings		1		7976	6.29		6381	25978	32359		6.54
	Approved securities	12	64606	909	4.40		67685	30939	98624		3.78
	Other	13									
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14									
line 16)	Other	15		5747	6.76		4608	17261	21869		69.9
Equity shares and holdings in collective investment schemes	ve investment schemes	16	360750	.50	4.99	310226	526	31129	341355		3.46
Loans secured by mortgages		17									
All other accets	Producing income	18	10514	14	5.57		9018	1672	10690		5.28
	Not producing income	19	30000	00		332	33265	(33265)			
Total (11 to 19)		29	479593	93	4.65	431183	83	73714	504897		3.90
Gross valuation interest rate %		31			4.50						3.80
Net valuation interest rate % (where appropriate)	appropriate)	32	-	`	4.50	:					3.80
Mathematical reserve or other liability, net of reinsurance	/, net of reinsurance	33	479593	93					504897		

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Section of Section 5.

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Long term insurance business: Matching rectangle

44 44 44

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling liabilities

Valuation rate(s) of interest 4.75%

Type of business

Pension Insurance Business

With profits

With Profit Fund

Risk adjusted yield % Category of assets 3.78 4.42 1.41 2.74 4.61 4.31 4.31 11 WP/NP Mδ 46835 7937 29 282000 336801 336801 Total under resilience scenario 5 The resilience scenario L&GA/Pens/ PHI/Other Value of assets notionally allocated Pens (79082)(54)71252 Increase or decrease 7937 53 Valuation rate of interest 4.75 Stg/ NonStg Stg On original allocation 125917 210748 336748 83 £000 Units Category of assets Risk adjusted yield % 4.75 3.58 4.75 4.40 5.22 4.91 2002 day month year Period ended The valuation 7 Value of asset notionally allocated 33 120189 200000 79 320268 320268 GL/UK/CM 占 33 Ξ 72 13 5 16 18 29 7 7 19 ج 32 199549 Company registration number Not producing income Equity shares and holdings in collective investment schemes Approved securities Approved securities R57 Mathematical reserve or other liability, net of reinsurance Producing income Net valuation interest rate % (where appropriate) Other Other Type of asset notionally allocated Variable interest and Variable yield securities (excluding items shown at line 16) Gross valuation interest rate % Loans secured by mortgages Fixed interest securities Land and buildings All other assets Total (11 to 19)

Form 57 (Sheet 11)

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Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling/Non sterling liabilities

Valuation rate(s) of interest Balance

Type of business

With profits/Non profit

Category of assets

With Profit Fund

		Company registration number	GLUK/CM	Period enc	弁	d year	Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHi/Other	WP/NP	Category of assets
	R57	199549	귱	3.4	12	2002	000₹		86			=
				The valuation	ation				The resilier	The resilience scenario		
			Value of asset	asset	Riska	Risk adjusted	Va	lue of ass	Value of assets notionally allocated	allocated	R Sist	Risk adjusted
Type of asset notionally allocated			notionally allocated	ally ted	, <u>Y</u>	yield %	On original allocation	-	Increase or decrease	Total under resilience	<del></del>	yield %
			-			7	e		4	scenario 5		9
Land and buildings		11		30631		6.00	24	24505	(13928)	10577	_	6.08
	Approved securities	12	220076	9/0		4.39	229736	736	(110475)	119261	-	3.78
בוצפת זוופו באן אפכתווופא	Other	13							118557	118557		4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14										
line 16)	Other	15		20756		6.76	166	16639	(9982)	6657	7	99.9
Equity shares and holdings in collective investment schemes	ve investment schemes	16		37625		4.61	327	32770	2025	34795	2	4.43
Loans secured by mortgages		11										
ΔII other assets	Producing income	18	2,	2492		6.62	20	2075	(029)	1425	29	5.57
	Not producing income	19	412763	763			457684	84	(25821)	431863	8	:
Total (11 to 19)		29	724343	343		2.04	763409	601	(40274)	723135	2	1.75
Gross valuation interest rate %		31		·								
Net valuation interest rate % (where appropriate)	nppropriate)	32			i I			fig.				
Mathematical reserve or other liability, net of reinsurance	r, net of reinsurance	33	724343	343						723135		

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Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling/Non sterling liabilities

The second secon

Valuation rate(s) of interest Total

Type of business

With profits/Non profit

With Profit Fund

Valuation Category of assets

		Company registration number	GL/UK/CM	Period end	# 1	d year	Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHl/Other	WP/NP	Category of assets
	R57	199549	Б	3	12	2002	£000		66			=
			-  -  -  -	The valuation	ration				The resilier	The resilience scenario		
			Value of asset		Risk ac	diusted	Valu	e of asse	Value of assets notionally allocated	allocated	Riska	diusted
Type of asset notionally allocated			notionally allocated		yie	yield %	On original allocation		Increase or decrease	Total under resilience	*** 	yield %
			~			7	ო		4	scenario 5		မှ
Land and buildings		7	1057547	47		5.33	846038	38		846038	_	5.66
	Approved securities	12	4389752	.52		4.39	4572770	02	304321	4877091		3.78
rixed interest securities	Other	13	2098838	82		5.22	2211633	83	42654	2254287		4.61
Variable interest and Variable yield securities (excluding items shown at	Approved securities	14	1155390	06		5.12	1353766	99		1353766		4.65
line 16)	Other	15	611924	124		6.77	490211	=		490211		6.67
Equity shares and holdings in collective investment schemes	ve investment schemes	16	7326061	191		4.06	6470670	70	265399	6736069		3.95
Loans secured by mortgages		17										
All other accete	Producing income	18	235357	25		5.96	206019	19		206019		5.29
A= 01161 assets	Not producing income	19	666715	15			739274	74		739274		
Total (11 to 19)		29	17541584	84		4.39	16890381	24	612374	17502755		4.05
Gross valuation interest rate %		31										
Net valuation interest rate % (where appropriate)	appropriate)	32				   						
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	33	17541584	984						17502755		

20032003:11:02:20

Long term insurance business: Matching rectangle

Scottish Widows plc Name of insurer

Financial year ended 31st December 2002 Global business

Sterling/Non sterling liabilities

Valuation rate(s) of interest Balance

Type of business

With profits/Non profit

						Ca	Category of assets	assets	Non	Non Participating Fund	ing Fund		
		OZE	Company registration number	GL/UK/CM	a l	Period ended	P	Units	Stg/ NonSta	Valuation rate of interest	L&GA/Pens/ PH!/Other	dN/dM	Category
							year	$\downarrow$	,				
		R57	199549	ಶ	<u>ع</u>	7	2002	£000		86			12
					The valuation	uation				The resilier	The resilience scenario		
				Value of asset	asset	Risk	Risk adjusted	Valu	e of asse	Value of assets notionally allocated	allocated	Rist	Risk adjusted
Type of asset notionally allocated				notionally allocated	₽₽	>	yield %	On original allocation		Increase or decrease	Total under resilience	Ţ	yield %
				<del>-</del>			7	ო	<u> </u>	4	2 2 2	·	9
Land and buildings			17										
Elvad interact contrition	Approved securities	es	12	243088	388		4.27	253034	4	101055	354089	0	3.61
בואפת זוויפופאן אפכתווויפא	Other		13	228069	690		5.24	240464	4	16739	257203	8	4.64
Variable interest and Variable yield securities (excluding items shown at	Approved securities	es	14									-	
Jine 16)	Other		15		154		3,59	16	160	638	798	m	2.99
Equity shares and holdings in collective investment schemes	ive investment scher	mes	16	126678	378		1.60	108954	4	123448	232402	2	3.15
Loans secured by mortgages	-		17							3957	3957		4.00
All other accets	Producing income		18	4	4751		5.06	4086	ထူ	(30)	4056	6	5.97
	Not producing income	оте	19	406158	58			406158	88	(212689)	193469	0	
Total (11 to 19)			29	1008898	868		2.44	1012856	99	33118	1045974	4	3.10
Gross valuation interest rate %		'	31			•						- ";	
Net valuation interest rate % (where appropriate)	appropriate)		32										
Mathematical reserve or other liability, net of reinsurance	y, net of reinsurance	d)	33	1008898	86						1045974		ileni Seri

Long term insurance business: Matching rectangle

4

Scottish Widows plc Name of insurer

Global business

Financial year ended 31st December 2002

Sterling/Non sterling liabilities

Valuation rate(s) of interest Total

Type of business

With profits/Non profit

Category of assets

Non Participating Fund

	Company										
	registration	WUK/UM		ě		1	Stg/	rate of	L&GA/Pens/	4	Category
			day month		year	VIIIIS	Nonstg	itile) est	rai/Other	1	of assets
R57	199549	ם	31	12	2002	0003		66			12
			The value	nation				The resilie	nce scenario		
		Value of	fasset	Riska	diusted		alue of ass	ets notionally	/ allocated	A Sist	Risk adjusted
		notion	nally ated	````	eid %	On original allocal		ncrease or decrease	Total under	1.	yield %
					8	က		4	scenario 5		9
		-	-		1		 			-	
Approved securities	!		3088		4.27	253	034	101055	35408	6	3.61
Other			6908		5.24	240	464	16739	25720	63	4.64
Approved securities		4								<u> </u>	
Other		2	154		3.59		160	638	79	<u>ω</u>	2.99
Equity shares and holdings in collective investment schemes			3678		1.60	108	954	123448	23240	2	3.15
		7						3957	395	7	4.00
Producing income			1751		5.06	4	980	(30)	405	9	5.97
Not producing income			5158			406	158	(212689)	19346	0	
			8898		2.44	1012	856	33118	104597	4	3.10
	3	F.									
Net valuation interest rate % (where appropriate)		12									
Mathematical reserve or other liability, net of reinsurance			8898						104597	4	
	ther approved securities oproved securities approved securities and a confidence of producing income of producing income of reinsurance at of reinsurance	S S S S S S S S S S S S S S S S S S S	S 112 14 13 12 15 14 13 12 14 13 13 33 33 33 33 33 33 33 33 33 33 33	s 12 Value of notion; allocal	s 12 243088 strong of asset notionally allocated 11 228069 strong of a 15 154 strong of a 15 154 strong of a 15 15678 strong of a 15 15	s 12 28069 s 12 228069 s 14 228069 s 15 154 rme 19 406158 31 1008898	s 12 243088 Risk adjusted notionally allocated allocated allocated 13 228069 5.24 20 1008898 1008898 2.44 1008898	s 12 28069 5.24 20 20 20 20 20 20 20 20 20 20 20 20 20	193349   OL   31   12   2002   E000	The resilience scenarion	The valuation

## Long term insurance business: Valuation result and distribution of surplus

Name of insurer

Scottish Widows plc

Global business

Financial year en		1st December 20	002	Company registration number	GL/UK/CM	đay	eriod end	ed year	- Units	Category of surplus
Category of surpl	us <b>V</b>	ith Profit Fund	R58	199549	GL	31	12	2002	£000	11
	Fund ca	rried forward	<u> </u>		<u> </u>		11		1	7264441
	Bonus p	ayments made to p	olicyholde	ers in anticipatio	n of a surpl	lus	12			512006
	Transfer	s out of fund/	Transfer	to non-technical	account		13			
	parts of	fund	Transfer t	to other funds/pa	arts of fund	s	14	_		17000
	Net trans	sfer out of funds/pa	rts of fund	is (13+14)			15			17000
Valuation result	ļ	I+12+15)					16	_		7793447
	<u> </u>	atical reserves for a	accumulat	ing with profit p	olicies		17			8720940
	<u> </u>	atical reserves for o				.,	18			8447331
		atical reserves for p					19			
	<u> </u>	atical reserves for i		<del></del>		<del></del> -	20			49007
	Total (17	7 to 20)	<del></del>		<u> </u>		21			17217278
	Surplus in	ncluding contingency a margin (deficiency) (1	and other re	eserves held towa	rds the		29			576169
	<del> </del>	of surplus brought		nappropriated fi	rom last val	luation	31			
		s into fund/part		from non-techn			32			<u> </u>
O	of fund	s into lunu/part	Transfer	from other fund	s/parts of fu	und	33			64024
Composition of surplus	Net trans	sfer into fund/part o	f fund (32	+33)			34		<u></u>	64024
	<u> </u>	arising since the la					35			512145
	Total (31	l+34+35)					39			576169
	Bonus p	ayments made to p	olicyhold	ers in anticipation	on of a surp	lus	41			512006
			Cash bo	nuses			42			<u> </u>
	Allocated	d to	Reversio	nary bonuses		<del></del>	43		<del></del>	47163
		lders by way of	Other bo	nuses			44			
Distribution of			Premium	reductions	<u> </u>		45			
surplus	Total allo	ocated to policyholo	ders (41 to	o 45)	···-	· · · · <del>-</del> ·	46			559169
	Net trans	sfer out of fund/par	t of fund	. <del> </del>			47			17000
	Total dis	tributed surplus (46	5+47)				48			576169
	Balance of towards to	of surplus (including che solvency margin) o	ontingency arried forw	and other reserve	es held		49	_	- <del></del>	
	Total (48			4.1			59			576169
Percentage of dis	tributed su	urplus allocated to	oolicyhold	ers of fund/part	of fund		61		··· - · · · · · · · · · · · · · · · · ·	97.0
Corresponding	Latest	(year of valuatio	n <b>2001</b> )				62	1		96.6
percentage at three immediately previous	Earlier	(year of valuatio	n <b>2000</b> )				63			94.7
valuations	Earliest	(year of valuatio	n <b>199</b> 9)	<u> </u>			64			<del></del>

## Long term insurance business: Valuation result and distribution of surplus

Name of insurer

Scottish Widows plc

Global business

Financial year er	nded <b>31</b>	st December 20	002	Company registration number	GL/UK/CM	day	eriod end	ed Vear	- Units	Category of surplus
Category of surp	in t	nsferred business he Non	R58	199549	GL	31	12	2002	£000	12
	·	ticipating Fund ied forward	_L	L		<u></u> _	11		<u> </u>	412000
	Bonus pa	yments made to p	olicyholde	ers in anticipatio	n of a surpl	us	12			
	Transfers	out of fund/	Transfer	to non-technical	account		13	<del></del>		
	parts of fu	end F	Transfer t	o other funds/pa	arts of funds	 S	14			64024
	Net transf	er out of funds/pa	rts of fund	is (13+14)			15		<del></del>	64024
Valuation result	Total (11+	-12+15)					16			476024
	Mathemat	ical reserves for a	ccumulat	ing with profit po	olicies		17			86581
	Mathemat	ical reserves for c	ther non	linked contracts			18			193832
	Mathemat	ical reserves for p	roperty li	nked contracts			19		<del></del>	122719
	Mathemat	ical reserves for i	ndex linke	ed contracts			20			8868
	Total (17 t	to 20)		·			21		·	412000
		luding contingency a argin (deficiency) (16		serves held towar	ds the		29			64024
	Balance o	f surplus brought	forward u	nappropriated fr	om last val	uatior	31		<del></del>	
	Transfers	into fund/part	Transfer	from non-techni	cal account		32			
Composition of	of fund		Transfer	from other funds	s/parts of fu	nd	33			
surplus	Net transfe	er into fund/part of	fund (32	+33)			34			
	Surplus ar	ising since the las	t valuatio	n			35			64024
	Total (31+	34+35)					39		·	64024
	Bonus pay	ments made to p	olicyholde	ers in anticipatio	n of a surpi	us	41			
			Cash bor	nuses			42			
	Allocated t	to ers by way of	Reversio	nary bonuses			43			
	ponsynoid		Other bor	nuses			44			
Distribution of			Premium	reductions	<u>-</u>		45			
surplus	Total alloc	ated to policyhold	ers (41 to	45)			46			
	Net transfe	er out of fund/part	of fund				47			64024
	Total distri	buted surplus (46	+47)				48			64024
	Balance of s towards the	surplus (including co solvency margin) ca	ntingency irried forwa	and other reserve	s held d		49			
	Total (48+4	49)					59			64024
Percentage of dis	tributed surp	olus allocated to p	olicyholde	ers of fund/part	of fund		61			
Corresponding percentage at	Latest	(year of valuation	2001)				62			
hree immediately previous	Earlier	(year of valuation	2000 )				63			
aluations	Earliest	(year of valuation	1999)				64			

## Long term insurance business: Valuation result and distribution of surplus

Name of insurer

Scottish Widows plc

Global business

A Section of the Sect

Financial year en	ded 3	1st December 20	02	Company registration number	GL/UK/CM		eriod end		Units	Category of surplus
Category of surpl	N	ther business in the on Participating und	R58	199549	GL	31	month 12	year 2002	£000	13
	<del>,                                     </del>	rried forward		<u> </u>	<u></u>	<u> </u>	11		<u> </u>	1150094
	Bonus p	payments made to pe	olicyholde	ers in anticipation	n of a surp	lus	12			
	Transfer	rs out of fund/	Transfer	to non-technica	account	·,	13			
	parts of	fund	Transfer 1	to other funds/p	arts of fund	s	14		·	
	Net tran	sfer out of funds/par	ts of fund	ds (13+14)			15			
Valuation result	<u> </u>						16			1150094
	ļ	atical reserves for a	ccumulat	ing with profit p	olicies		17			20826
	<u> </u>	atical reserves for o				<del></del>	18			47874
		atical reserves for p			·- <u>-</u>	·····	19			21347
		atical reserves for in					20			878913
	Total (1						21			968960
	Surplus	ncluding contingency a	nd other re	eserves held towa	rds the		29		·-····	181134
	<u> </u>	margin (deficiency) (16 of surplus brought	<u>`</u>	nonpropriated f	ram last va	luotion				64134
	<u></u>			from non-techn				<u> </u>		04134
	Transfer of fund	s into iuno/part					32			17000
Composition of surplus				from other fund	s/parts of r	una ———	33			17000
2.2.1		sfer into fund/part of		· · · · · · · · · · · · · · · · · · ·			- -			
	Surplus	arising since the las	st valuatio	on 			35			100000
	<u> </u>	1+34+35) 		<del></del>	<del></del>	<del></del>	39			181134
	Bonus p	payments made to p	olicyhold	ers in anticipation	on of a surp	ilus	41			
			Cash bo	nuses			42			
	Allocate	d to olders by way of	Reversio	nary bonuses			43			
	policyrio		Other bo	nuses			44			
Distribution of			Premium	reductions			45			
surplus	Total all	ocated to policyhold	ers (41 to	o 45)			46			
	Net tran	sfer out of fund/part	of fund				47			
	Total dis	stributed surplus (46	+47)			-	48			
	Balance towards t	of surplus (including co the solvency margin) co	ntingency arried forw	and other reserve	es held ed		49			181134
	Total (48	8+49)			<del>-</del>		59			181134
Percentage of dis	stributed s	urplus allocated to p	olicyhold	lers of fund/part	of fund		61			<del> </del>
Corresponding	Latest	(year of valuation	2001)				62			
percentage at three immediately previous	Earlier	(year of valuation	2000)				63			
valuations	Earliest	(year of valuation	1999)		<del>-</del>		64			

Long term insurance business: Required minimum margin

Name of insurer		Scott	Scottish Widows plc	ws plc							2000	2				
Global business											registration		GLUK/CM -	Period ended	ded	Units
Financial year ended		31st.	31st December 2002	ır 2002						R60		199549	ᅙ	31 12	2002	€000
5	Class		Classes I,	Class	Class III business with relevant factor of	h relevant fac	tor of	Class IV and VI	Classes VII a	Classes VII and VIII business with relevant factor of	ess with relev	ant factor of	Unallocated addition reserves with re	Jnallocated additional mathematical reserves with relevant factor of	Total for a	Total for all classes
Relevant factor (Instruction 1)	struction 1)		4%	4%	3%	₹ 4	Total 6	4%	4%	% 8	Z o	Total 10	4%	1%	The financial year	The previous year
	Reserves before distribution of surplus	7	13278084	6534699	459851	3661855	10656405	45381					650000		24629870	23954108
	Reserves for bonus allocated to policyholders	12	23747	23565			23565								47312	119654
Reserves	Reserves after distribution of surplus	13	13301831	6558264	459851	3661855	10679970	45381					650000		24677182	24073762
Reserves distribution	Reserves before distribution of surplus	14	11996018	6453845	17922	96714	6568481	33739					650000		19248238	20052808
	Reserves for bonus altocated to policyholders	15	23598	23565			23565								47163	119139
Reserves	Reserves after distribution of surplus	16	12019616	6477410	17922	96714	6592046	33739					650000		19295401	20171947
(see Instruction 2)	.85 if greater	17	0.903606				0.850000	0.850000					1.000000			
Required margin of solvency - first result a (line 13) * (line 17) * relevant factor	- first result = factor	19	480785				226890	1543					26000		735218	766826
Temporary required m	Temporary assurances with required margin of solvency of 0.1%	21														
	Temporary assurances with required margin of solvency of 0.15%	22	1735014												1735014	1909109
(see required material instruction 3) of 0.3%	All other assurances with required margin of solvency of 0.3%	23	52641527				2682654								55324181	50787649
Total (	Total (21 to 23)	53	54376541				2682654								57059195	52696758
Non negative capital at risk after reinsurance (all contracts) (see Instruction 3)	fter reinsurance 1.3)	3	24410892		-		2391500								26802392	28071051
Ratio of line 31 to line 29, or 0.50 if greater	line 29, or	32	0.500000				0.891468									
Required margin of solvency - second result (se linstruction 4)	olvency - truction 4)	39	80264				7175	1.							87439	82732
Sum of first and second results (19+39)	cond	49	561049				234065	1543					26000		822657	849558
Required margin of solvency for supplementary Accident & Sickness Insurance & Class V business	for supplementary se & Class V	52														
Total required margin of solvency for long term insurance business (49+51)	solvency for iness (49+51)	59				9 A									822657	849558
Minimum guarantee fund	e fund	61				+ 41									506	497
Required minimum margin (greater of lines 59 and 61)	margin and 61)	69													822657	849558

## SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

#### \*0902\* Waiver and modification of rules

The Financial Services Authority, on the application of the firm, made a direction on 27 December 2002 under section 148 of the Act. The effect of the direction is to allow the firm to take into account the implicit item in Form 9 of this return.

## \*1001\* Statement of net assets - reconciliation to shareholder accounts

	2002
	£000
Net assets as per Annual Return	
Line 99 on Form 13 (Shareholder Fund)	1,306,654
Line 59 on Form 15	2,761
	1,303,893
Capital and Reserves as per shareholder accounts	3,634,000
Difference due to assets retained in the long term business fund in excess of the fund for future appropriations	2,330,107

## \*1301\* Classification of investments - other then long term business

The Shareholder Fund of the company held unlisted investments of £470m.

## \*1302\* Value of hybrid securities - other than long term business

No investments are held within the specified categories.

## \*1304\* Offsetting - other than long term business

There has not been any offsetting of amounts in Form 13.

## \*1305\* Counterparty limits

\*1311\*

The second secon

The maximum counterparty limit permitted by the insurer's investment guidelines at 31 December 2002 was £1,069m. The maximum counterparty limit permitted for exposures other than with approved counterparties was £1,069m. Both limits apply to long term business assets and other than long term business assets combined. There were no occasions during the financial year when either of those limits was exceeded.

## SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*1306\* Exposure to large counterparties - other than long term business

At the year end, the Shareholder Fund's exposure to any one counterparty did not exceed 5% of the long term business amount.

## \*1308\* Classification of investments - Long Term Business Funds

The Long Term Business Funds held £931m of unlisted investments and £541m of units in collective investment schemes.

## \*1309\* Value of hybrid securities - Long Term Business Funds

The Long Term Business Funds held no hybrid securities

## \*1310\* Offsetting - Long Term Business Funds

Certain amounts shown in Forms 13 and 14 have been calculated by netting amounts due to any one person against amounts due from that person.

## \*1312\* Exposure to large counterparties - Long Term Business Funds

At the year end, the Long Term Business Funds' exposure to any one counterparty did not exceed 5% of the long term business amount.

#### \*1313\* Secured obligations

Not applicable.

## \*1316\* Tangible leased assets

Not applicable.

## \*1317\* Other assets - face of the form

Not applicable.

## \*1401\* Provision for adverse changes

No provision has been made for adverse changes. All derivative contracts are covered, as defined in Rule 4.12 if the Interim Prudential Source Book for Insurers. Any potential liability can be met from the assets - by an excess of the underlying assets (if we are short on the derivative) or by excess cash (if we are long on the derivative).

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

#### \*1402\* Other

- (a) No charge has been made on the assets of the company to secure the liabilities of any other person.
- (b) No provision has been made for capital gains tax in respect of unrealised appreciation.
- (c) Scottish Widows plc may be required to contribute by levy to the Investors Compensation Scheme which is used to meet any compensation to policyholders who were sold policies by entities which subsequently fail. In view of the uncertainty surrounding possible future levies it is not possible to quantify this contingent liability. The amount which can be levied on the industry in a particular year is currently restricted and the directors believe that any levies will not materially affect the financial position of Scottish Widows.
- (d) The Company has provided a minor guarantee to Scottish Widows Bank plc for which no provision has been made. Any amounts payable under this guarantee will not materially affect the financial position of Scottish Widows plc.
- (e) There are no other fundamental uncertainties.

## \*1501\* Provision for adverse changes

No provision has been made for adverse changes as no derivative contracts are held by the Shareholder Fund.

#### \*1502\* Other

With regard to the Shareholder Fund there are no charges over assets, potential capital gains tax liabilities, contingent liabilities, guarantees, indemnities, other contractual commitments, or any other fundamental uncertainties to report.

## \*1503\* Accrued dividend on cumulative preference share capital

Not applicable.

## \*1601\* Foreign currency income and expenditure

There is no income or expenditure from transactions denominated in a foreign currency.

#### \*1602\* Brought forward amounts restated

Not applicable.

## \*1602\* Other income and charges

Not applicable.

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*1602\* Extraordinary profit or loss

Not applicable.

## \*1701\* Treatment of variation margins

The variation margins on exchange traded derivative contracts which the Company receives or pays are automatically credited to or debited from a Futures Account at the close of business each day. There is therefore no liability to repay variation margins received at 31 December 2002. For OTC traded derivative contracts, the aggregate liability to repay variation margin is £16.553m at 31 December 2002.

## \*1702\* Quasi-derivatives

Bonds are included in line 47 of Form 13 (Total long term business assets and With Profit Fund) with a total value of £1,073.524m. Coupons payable under these bonds are the value of certain annuities calculated at interest rates based on swap yields at the time of the coupon payments, less defined cash amounts (minimum of nil). The bonds were held for the full year.

## \*4001\* Brought forward amounts

There is no difference between the fund brought forward this year and that carried forward last year.

## SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*4002\* Other income and expenditure

## a) With-Profit Fund

"Other income" consists of the following amounts:	
Office income consists of the following amounts.	2002
	£000
Surplus relating to transferred policies in the Non-Participating Fund	64,024
Payment from the Non-Participating Fund as a result of tests required under the Scheme of Transfer (see below)	60,000
Transfer from Capital Reserve	17,000
Timber I om Captur Robert	1.,000
Other income	141,024
"Oal	
"Other expenditure" consists of the following amounts:	2002
	£000
Share of policyholder bonuses allocated to the Non-Participating Fund	17,000
Annual management charges allocated to the Non-Participating Fund	73,649
Other expenditure	90,649
b) Non-Participating Fund	
"Other income" consists of the following amounts:	
Culti meenie consider of the folia wing mine mine.	2002
	£000
Share of policyholder bonuses allocated from the With-Profit Fund	17,000
Annual management charges allocated from the With-Profit Fund	73,649
Annual management charges levied on Unit-linked Funds	38,213
Transfer from Capital Reserve	353,000
	404.045
Other income	481,862

## SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*4002\* Other income and expenditure (continued)

## b) Non-Participating Fund (continued)

Other experience consists of the following amounts.	2002 £000
Transfer of surplus relating to transferred policies to the With-Profit Fund	64,024
Payment from the Non-Participating Fund as a result of tests required under the Scheme of Transfer (see below)	60,000

The transfers and payments noted above have been made in accordance with the Scheme covering the transfer of business from Scottish Widows' Fund & Life Assurance Society to Scottish Widows plc.

124,024

The payment of £60.0m was made under the provisions of the Scheme with the aim that With Profits Fund policyholders' reasonable expectations will be met.

#### \*4003\* Allocation of investment income

Not applicable.

Other expenditure

## \*4004\* Transfer of reserves

Not applicable.

## \*4005\* Basis of translation of foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the exchange rates ruling at the Balance Sheet date. Revenue transactions and those relating to the acquisition and realisation of investments have been translated at rates of exchange ruling at the time of the respective transactions.

## \*4006\* Basis of apportionment between long term funds

The company maintains separate With Profits and Non-Participating sub-funds within the Long Term Business Fund. The company maintains separate underlying pools of assets (excluding property) for each fund, therefore there is no requirement to apportion investment return between the funds.

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*4006\* Basis of apportionment between long term funds (continued)

Realised and unrealised gains, and investment income, arising on property investments are apportioned pro-rata between the With Profits Fund and the Non-Participating Fund according to the proportionate interest of each sub-fund in the property portfolio.

The level of expenses and calculation of tax applicable to the With Profits Fund is governed by the Scheme of Transfer.

## \*4008\* Management services

Arrangements are in force under which Scottish Widows Investment Partnership Limited provides investment management services to Scottish Widows plc and under which Scottish Widows Services Limited provides management and administration services to Scottish Widows plc.

## \*4009\* Material connected-party transactions

The company pays reinsurance premiums to and receives reinsurance claims from a subsidiary company Scottish Widows Unit Funds Limited, under a reinsurance agreement. The aggregate amount of premiums paid during the year was £1,608,283,000. The aggregate amount of claims received during the year was £318,752,000.

## \*4102\* Accumulating with-profits business

\*4202\*

The amounts shown in column 2 in respect of the Non Participating Fund (12) include amounts received under accumulating with-profits business where the investment element is transferred to the With Profits Fund (11).

#### \*4301\* Asset valuation

Stock Exchange securities have been valued at the middle market prices at the date of the Balance Sheet. Investments in Collective Investment Schemes have been valued at bid prices. Property is shown at open market value as assessed by the independent qualified valuers at the Balance Sheet date. Other assets have been valued at cost.

## \*4601\* Total number of group contracts in force

United Kingdom - non-linked	748	
United Kingdom - linked	190	

## SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*4602\* Double counting of contracts

The total number of non-linked contracts shown in force at the end of the year exceeds the actual number by the following:-

## United Kingdom

Life Assurance and General Annuity	26,043
Pension Business	131,426
Permanent Health	18,160

The total number of linked contracts shown in force at the end of the year does not exceed the actual number.

## \*4701\* Double counting of contracts

The total number of non-linked contracts shown exceeds the actual number by the following:-

## **United Kingdom**

Life Assurance and General Annuity	2,262
Pension Business	7,714

The total number of linked contracts shown does not exceed the actual number.

## \*4801\* Accrued interest

The amount of accrued interest (£'000s) from Form 13 Line 84 included in Form 48 is as follows:-

## a) With-Profit Fund

Line 12	42,130
Line 13	45,359
Line 14	647

## b) Non-Participating Fund

Line 12	6,682
Line 13	6,230
Line 15	6

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*5101\* Columns 2 and 3

The symbols in Columns 2 and 3 indicating the valuation basis are defined as follows:

- (a) AM92 ult for males, AF92 ult for females, with an addition of 30% to the mortality rates for smokers, and deductions of 35% for non-smokers and 20% for unknown smoker status.
- (b) Before vesting: 70% AM92ult for males, 70% AF92ult for females, with explicit provision for future improvement in mortality made by assuming mortality in deferment reduces at a rate of 4% per annum from the valuation date through deferment. After vesting: as (d) below.
- (c) 4.25% for contingent pensions attached to deferred annuities; 4.75% for contingent pensions attached to annuities in payment.
- (d) 85% IMA92 ult mc for males, 100% IFA92 ult mc for females for purchased non-temporary annuities. Purchased temporary annuities are valued as annuities certain. 90% RMV92 ult mc for males, 90% RFV92 ult mc for females, for annuities for self-employed/personal pensions. 95% PMA92 ult mc for males, 105% PFA92 ult mc for females for executive pensions. The significance of "mc" is explained in note 5103.
- (e) 100% PMA92 ult mc for males, 130% PFA92 ult mc for females. The significance of "mc" is explained in note 5103.
- (f) For term business sold through the Lloyds TSB branch network, for males TM92(5) select with additions of 108% for smokers, 13% for non-smokers, and 35% for unknown smoker status. For females, TF92(5) select with additions of 98% for smokers, and 45% for unknown smoker status, and with a deduction of 12% for non-smokers.

For term business sold otherwise, for males a varying percentage of TM92ult, with the percentage adjustments chosen to be a good fit to recent internal experience. For male smokers, the percentage varied between 65% and 155%. For male non-smokers & unknown smoker status, the percentage varied between 55% and 65%. For females, a varying percentage of TF92ult, with the percentage adjustments chosen to be a good fit to recent internal experience. For female smokers, the percentage varied between 55% and 130%. For female non-smokers & unknown smoker status, the percentage varied between 55% and 80%.

For all term business, an additional explicit allowance was made for AIDs at 33.3% of AIDSR6A for calendar year 1998 for males, and at 10.0% AIDSR6A for calendar year 1993 for females.

(g) 4.00% for business effected after 31st December 1991, 5.00% otherwise.

#### \*5102\* Column 5

For Personal Pension Plus, Executive Pension Plan, Other Deferred Annuity (with GAO), Other Deferred Annuity and Pension Business Miscellaneous Annuity, the other measures of benefit shown in Column 5 are Cash Benefits.

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*5103\* Allowance for improvement in mortality

Allowance has been made for improvement in post retirement mortality under annuity contracts (including reversionary and deferred annuities) by applying (to the assumed initial mortality (1992 base tables) as shown in note 5101 (d) and (e) above) the CMI "Medium Cohort" projection factors. These factors are taken from the October 2002 CMI Report, 'A proposed interim basis for adjusting the "92" Series mortality projections for cohort effects'.

#### \*5104\* Low Cost Endowment Assurances

Low Cost Endowment Assurances have the following Claim Values (£000s):-

## United Kingdom Life Assurance and General Annuity

Direct Written	4,290,447
Reassurance Accepted	97
Reassurance Ceded	7,651
Net of Reassurance Ceded	4,282,893

## \*5105\* Double counting of contracts

The total number of contracts shown in Column 4 exceed the actual numbers by the following:-

## **United Kingdom**

Life Assurance and General Annuity	12,843
Pension Business	75,617
Permanent Health	18,160

#### \*5201\* Column 3

The symbols in Column 3 indicating the valuation basis are defined as follows:-

- (a) AM92 ult for males, AF92 ult for females, with a deduction of 45% for all lives.
- (b) AM92 ult for males, AF92 ult for females, with a deduction of 60% for all lives.
- (c) Unitised Annuities 90% RMV92 ult mc for males, 90% RFV92 ult mc for females. The significance of "mc" is explained in note 5202.

## \*5202\* Allowance for improvement in mortality

Allowance has been made for improvement in mortality under Unitised Annuities by applying (to the assumed initial mortality (1992 base tables) as shown in note 5201 (c) above) the CMI "Medium Cohort" Projection factors.

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*5203\* Treatment of hybrid Form 52/53 contracts

Hybrid accumulating with-profits/linked contracts have been treated as follows:

- 1. The contracts are included in the contract count of both of Forms 52 and 53 where there are both with-profits and linked units.
- 2. The value of with-profits/linked units are shown in Forms 52 or 53 as appropriate.
- 3. The death benefit is shown in Form 53.
- 4. The office premium is split in proportion to the way the premium is allocated to with-profit or linked funds.
- 5. Other liabilities for with-profits/linked units are shown in Form 52 and Form 53 respectively.

## \*5204\* Double counting of contracts

The total number of UK contracts shown in Column 4 exceed the actual numbers by the following:-

Life Assurance and General Annuity 244,454 (13,958) Pension Business 507,798 (55,809)

The duplicate contracts in brackets are those described in note 5203(1) above.

#### \*5301\* Column 3

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The symbols in Column 3 indicating the valuation basis are defined as follows:-

- (a) AM92 ult for males, AF92 ult for females, with an addition of 30% to the mortality rates for smokers, and deductions of 35% for non-smokers and 20% for unknown smoker status.
- (b) AM92 ult for males, AF92 ult for females, with a deduction of 45% for all lives.
- (c) 70% AM92ult for males, 70% AF92ult for females.
- (d) AM92 ult for males, AF92 ult for females, with a deduction of 60% for all lives.
- (e) Unitised Annuities 90% RMV92 ult mc for males, 90% RFV92 ult mc for females. The significance of "mc" is explained in note 5302.

## \*5302\* Allowance for improvement in mortality

Allowance has been made for improvement in mortality under Unitised Annuities by applying (to the assumed initial mortality (1992 base tables) as shown in note 5301 (e) above) the CMI "Medium Cohort" Projection factors.

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*5401\* Column 3

The symbols in Column 3 indicating the valuation basis are defined as follows:-

- (a) 100% PMA92 ult mc for males, 130% PFA92 ult mc for females. The significance of "mc" is explained in note 5402.
- (b) 85% IMA92 ult mc for males, 100% IFA92 ult mc for females for purchased non-temporary annuities. Purchased temporary annuities are valued as annuities certain. 90% RMV92 ult mc for males, 90% RFV92 ult mc for females, for annuities for self-employed/personal pensions. 95% PMA92 ult mc for males, 105% PFA92 ult mc for females for executive pensions. The significance of "mc" is explained in note 5402.
- (c) 3.43% for business effected after 31st December 1991, 4.29% otherwise.
- (d) AM92 ult for males, AF92 ult for females, with a deduction of 20% for all lives.

## \*5402\* Allowance for improvement in mortality

Allowance has been made for improvement in mortality under annuity contracts (including reversionary annuities) by applying (to the assumed initial mortality (1992 base tables) shown in note 5401 (a) and (b) above) the CMI "Medium Cohort" projection factors.

#### \*5403\* Name of index link

The name of index links referred to are as follows:-

RPI The Retail Prices Index

FTSE-100 The Financial Times 100 Share Index

## \*5404\* Columns 11 and 12

The figures shown in Column 6 where the index link is RPI represent the amounts of annuity per annum. The figures shown in Columns 11 and 12 represent the corresponding values of these annuities.

## \*5501\* Waiver and modification of rules

The Financial Services Authority, on the application of the firm, issued on 4 November 2002, a direction under section 148 of the Financial Services and Markets Act 2000. The effect of the direction was to modify paragraph 20 of Appendix 9.4 of IPRU (INS), so that the firm may submit a single Form 55 for all its business in the Non-Participating Fund.

#### SUPPLEMENTARY NOTES

## Financial year ended 31 December 2002

## \*5701\* Contracts covered in Balance form

The main contracts covered by the Balance form are as follows:-

## With Profit Fund

- Group Pensions in payment valued at 4.75%
- Flexible Option Bonds (Income) valued at 3.75%
- Flexible Option Bonds (Growth) valued at 3.5%
- SW International Investment Bonds valued approximately

## Non Participating Fund

- Life assurance business valued at 3.4%
- Annuity business valued at 4.00% (5.00% for business effected on or before 31 December 1991)
- Non-unit liabilities for property-linked benefits.
- Unitised with-profits (non-unit liabilities)
- Guaranteed Stock Market Bond/Guaranteed Investment Bond (non-investment liabilities) valued at 3.4%

## \*6100\* Form omitted from the Return

There is no Supplementary Accident and Sickness Insurance in force.

# Statement required by Rule 9.29 of the Interim Prudential Sourcebook for Insurers: Additional Information on Derivative Contracts

## Scottish Widows plc

## Financial year ended 31st December 2002

(a) Investment managers work to written authorities in respect of derivative transactions, approved, initially, by the Scottish Widows Group Board. Controls are applied to ensure that the authorities delegated to the investment managers are not exceeded.

The use of derivatives is approved for hedging the investment portfolio against adverse movements in underlying markets or effecting policy switches between markets without trading the underlying securities.

The use of derivatives is also allowed for the purpose of efficient portfolio management provided their substance would otherwise be permitted as a series of direct transactions.

The use of derivatives is permitted, under separate specific Group Board approvals, for the purpose of matching contractual liabilities provided the relevant constraints, including constraints to limit counterparty risk, are determined and monitored in line with these Board approvals.

- (b) Written authorities do not prohibit entry into derivative contracts which were not, at the time of entry, reasonably likely to be exercised in order to ensure that investment managers are not prevented from entering into contracts that could enhance efficient portfolio management. There were, however, no such contracts entered into through 2002.
- (c) See (b) above.

(d) The extent to which amounts recorded on Form 13 would be affected had the company "prudently" exercised its rights to assets to be acquired or disposed of under derivative contracts outstanding at 31 December 2002 are as follows;

Description	Value shown	Effect of	Adjusted value
	Form 13	derivatives	allowing for
			derivatives
	£000's	£000's	£000's
Equity Shares	7,162,943	(836,445)	6,326,498
Deposits, one month or less	7,408	836,445	843,853
	Deposits, one month or	Form 13 £000's  Equity Shares 7,162,943 Deposits, one month or 7,408	Form 13 derivatives  £000's £000's  Equity Shares 7,162,943 (836,445) Deposits, one month or 7,408 836,445

(e) The definition of "prudent" as applied in (d) above represents the maximum extent to which Form 13 as prepared would be affected by the exercise of rights assets to be acquired or disposed of under derivative contracts outstanding at 31 December 2002.

# Statement required by Rule 9.29 of the Interim Prudential Sourcebook for Insurers: Additional Information on Derivative Contracts

## Scottish Widows plc

## Financial year ended 31st December 2002

(f) The maximum amount by which the value of assets could have changed at any one time during the financial year, assuming rights under derivative contracts to acquire or dispose of assets had been exercised was;

£000's

Equity Shares
Cash on deposit

(1,667,754) 1,667,754

- (g) For equity futures and traded options which are traded through recognised exchanges such as LIFFE there are no direct counterparties. We therefore consider that there is minimal exposure to loss through failure of any one other person to fulfil obligations under derivative contracts. With regard to OTC option contracts, the maximum loss which could have been incurred by the company in the event of failure by any one counterparty to fulfil its obligations under derivative contracts outstanding at 31 December 2002 would have been nil, represented by the market value of the derivative contracts of £15.7m less amounts paid to the company by way of margin with a Sterling equivalent value of £16.5m.
- (h) At no time during the year did the company enter into a derivative contract which did not meet the conditions referred to in regulation 55 of the Insurance Companies' Regulations 1994, to qualify as an approved derivative contract.
- (i) The total value of any fixed consideration received by the Company (whether in cash or otherwise) during the financial year in return for granting rights under derivative contracts was £27.034m. The contracts consisted of over the counter and exchange traded equity and index options.

The company underwrote a number of new share issues during 2002, earning £319k in underwriting commission.

Statement required by Rule 9.30 of the Interim Prudential Sourcebook for Insurers: Additional Information on Shareholder Controllers

Scottish Widows plc

Financial year ended 31st December 2002

The immediate shareholder controller of the Company during the financial year was Scottish Widows Financial Services Holdings.

Scottish Widows Financial Services Holdings is a wholly owned and controlled subsidiary of Scottish Widows Group Limited.

Scottish Widows Group Limited is a wholly owned and controlled subsidiary of Lloyds TSB Bank plc.

Lloyds TSB Bank plc is a wholly owned and controlled subsidiary of Lloyds TSB Group plc, which was the ultimate shareholder controller of the Company during the financial year.

## Name of Insurer - Scottish Widows plc

## Financial period ended 31 December 2002

## Statement of Information on Appointed Actuary

Mr A Eastwood was the appointed actuary from 1 January 2002 to 31 December 2002:

- (a) Mr Eastwood did not have any shares in the insurer, which has no debenture holders.
   He had a beneficial interest in 2,155 Lloyds TSB Group plc ordinary shares during the period. He has an option to acquire Lloyds TSB Group plc ordinary shares of 25p each as follows:
  - exercisable from 1/11/2005 to 30/4/2006: 3,245 at a price of £5.20,
  - exercisable from 6/3/2004 to 5/3/2011: 8,396 at a price of £6.55,
  - exercisable from 6/3/2005 to 5/3/2012: 7,692 at a price of £7.15.
  - (b) Mr Eastwood has in force a Personal Equity Plan with a value at 8 January 2003 of £9,623 and an Individual Savings Account with a value at 8 January 2003 of £16,098. He and his wife have policies issued by Scottish Widows with a total gross annual premium of £1,179.
  - (c) (i) Mr Eastwood's aggregate amount of remuneration and the value of any other benefits under his contract of employment with Scottish Widows and receivable by him during the period was £152,786. In addition during the period he was awarded a beneficial interest in 1,079 Lloyds TSB Group plc ordinary shares of 25p each and an option to acquire 7,692 Lloyds TSB Group plc ordinary shares of 25p each at a price of £7.15, exercisable from 6 March 2005 to 5 March 2012.
    - (ii) No other emolument, pension or compensation was received by Mr Eastwood during the period.
  - (d) Mr Eastwood is a member of the Scottish Widows Staff Retirement Benefits Scheme which entitles him to specified benefits in common with all other eligible employees of Scottish Widows. The costs of the Scheme are met by Scottish Widows. Mr Eastwood was also eligible for Private Medical Insurance.
- 2. The insurer made a request to the actuary to furnish it with the particulars specified in paragraph (1) of rule 9.36. Pursuant to that request the actuary supplied the information in item 1 above and the insurer has nothing to add to it.

## Name of Insurer - Scottish Widows plc

#### Financial period ended 31 December 2002

#### Appointed Actuary's Certificate

I certify that -

- (a) (i) in my opinion proper records have been kept by the insurer adequate for the purpose of the valuation of the liabilities of its long-term insurance business; and
  - (ii) the mathematical reserves as shown in Form 14 constitute proper provision at the end of the financial year for the long-term insurance business liabilities (other than liabilities which had fallen due before the end of the financial year); and
  - (iii) for the purposes of sub-paragraph (ii) above the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with the Valuation of Assets Rules, as shown in Form 13; and
  - (iv) the guidance notes "GN1: The Prudential Supervision in the UK of Long-Term Insurance Business" effective 1 December 2001 and "GN8: Additional Guidance for Appointed Actuaries and Appropriate Actuaries on valuation of long-term insurance business" effective 1 December 2001, and revised version effective 31 December 2002, issued by the Institute of Actuaries and the Faculty of Actuaries have been complied with (for the relevant periods in the case of GN8); and
  - (v) in my opinion, premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions, and taking into account the other financial resources of the insurer that are available for the purpose, to enable the insurer to meet its commitments in respect of those contracts and, in particular, to establish adequate mathematical reserves; and
- (b) the amount of the required minimum margin applicable to the insurer's long term business immediately following the end of the financial year is £822,657,000; and
- (c) in my opinion, the provisions of the Scheme of Transfer have been complied with and been given effect to in all material respects in relation to the Company.

A M Eastwood Appointed Actuary

20 March 2003

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Directors' Certificate required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

## Scottish Widows plc

#### **Global Business**

#### Financial year ended 31st December 2002

We certify that in our opinion:

- 1 (a) in relation to the part of this return comprising Forms 9, 9A, 10, 13 to 17 and 40 to 45 including the supplementary notes thereto and the statements required by rules 9.29 and 9.30 of the Interim Prudential Sourcebook for Insurers (IPRU (INS)) that:
  - (i) the return has been prepared in accordance with the Accounts and Statement Rules;
  - (ii) proper accounting records have been maintained and adequate information has been obtained by Scottish Widows plc ("the Company"); and
  - (iii) appropriate systems and controls have been established and maintained by the Company over its transactions and records;
  - (b) in respect of the Company's business which is not excluded by rule 7.6, the assets held throughout the financial year in question enabled the Company to comply with rules 7.1 to 7.5 (matching and localisation); and
  - (bb) reasonable enquiries have been made by the insurer for the purpose of identifying material connected-party transactions;
  - (c) in relation to the statement required by rule 9.36 that:
    - (i) for the purpose of preparing the statement, proper accounts and records have been maintained; and
    - (ii) the information given has been ascertained in conformity with that rule.
- 2 the Company has maintained the required margin of solvency throughout the financial year in question.
- the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rule 3.2(2) to 3.2(4) and rule 3.3, assets attributable to long-term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long-term insurance business funds have not been applied otherwise than for the purpose of the long-term insurance business;

## Directors' Certificate required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

## Scottish Widows plc

#### **Global Business**

## Financial year ended 31 December 2002

- (b) any amount payable from or receivable by the long-term business funds in respect of services rendered by or to any other business carried on by the Company or by a person who, for the purpose of rule 3.4, is connected with it or is a subsidiary undertaking of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to that fund or those funds, and any exchange of assets representing such fund or funds for other assets of the Company have been made at fair market value;
- (c) all guarantees given by the Company of the performance by a related company which would fall to be met by any long-term insurance business fund have been disclosed in the return, and that the fund or funds on which each such guarantee would fall has been identified in the return;
- (d) in respect of any internal linked fund or funds maintained by the Company, that the investment policy and practice of the Company was, during the financial year in question consistent with any representations made to policyholders or potential policyholders of the Company;
- (e) the return in respect of long-term insurance business is not distorted by agreements between the companies concerned or by any arrangements which could affect the apportionment of expenses and income;
- (f) the Company has fully complied with the requirements of rule 3.5.

#### 4. We are satisfied that:

- (a) systems and controls established and maintained by the Company in respect of its business complied at the end of the financial year in question, and it is reasonable to believe that those systems and controls continued to so comply subsequently and will continue to so comply in the future, with;
  - (i) Prudential Guidance Note P1 "Systems and controls over the investments (and counterparty exposure) of insurers with particular reference to the use of derivatives"; and
  - (ii) Money Laundering Guidance Notes for Insurance and Retail Products issued by the Joint Money Laundering Steering Group;

## Directors' Certificate required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

## Scottish Widows plc

## Financial year ended 31 December 2002

- (b) the return has been prepared in accordance with:
  - (i) Prudential Guidance Note 4.1 "Guidance for insurers and auditors on the Valuation of Assets Rules";
  - (ii) Prudential Guidance Note 4.2 "Use of derivative contracts in insurance funds"; and
  - (iii) Prudential Guidance Note 9.1 "The preparation of returns".

M D Ross

**Chief Executive** 

JMcConville |

Finance Director

I D Thompson

Operations Director

20 March 2003

## Report of the auditors to the directors pursuant to IPRU (INS) 9.35

## Scottish Widows plc

#### Global business

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#### Financial year ended 31 December 2002

We have examined the following documents prepared by the Company pursuant to the Accounts and Statements Rules set out in part I, Chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000 ("FSMA").

- Forms 9, 9A, 10, 13 to 17 and 40 to 45 (including the supplementary notes thereto) ("the Forms");
- the statement required by rule 9.29 on pages 280 to 281 ("the Statement"); and
- the certificate signed in accordance with rule 9.34(a) on pages 285 to 287 ("the Certificate").

In the case of the Certificate, our examination did not extend to:

- (a) paragraphs 1(a) and 1(c) in relation to the statements required by rules 9.30 and 9.36 concerning shareholder controllers and information on the appointed actuary;
- (b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- (c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

## Respective responsibilities of the company and its auditors

The Company is responsible for the preparation of an annual return (including the Forms, Statement and Certificate) under the provisions of the Rules. The requirements of the Rules have been modified by waivers granted under section 148 of FSMA on 4 November 2002 and 27 December 2002. A concession issued under section 68 of Insurance Companies Act 1982, granted on 30 November 2001, was carried forward at commencement of the FSMA under transitional provisions set out in the Supervision Manual as an amendment to rule 5.2. Under rule 9.11, the Forms and Statement are required to be prepared in the manner set out in the Account and Statement Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and Statement meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statements therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance. This report has been prepared for the directors of the Company to comply with their obligations under rule 9.35 and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose save where expressly agreed by our prior consent in writing.

We conducted our work in accordance with Practice Note 20: "The audit of Insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and Statement.

Report of the auditors to the directors pursuant to IPRU (INS) 9.35

Scottish Widows plc

Global business

Financial year ended 31 December 2002

#### Bases of opinions

The evidence included that previously obtained by us relating to the audit of the financial statements of the Company for the financial year. It also included an assessment of the significant estimates and judgements made by the Company in the preparation of the Forms and Statement.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and Statement are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with rule 9.11.

In the case of the Certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the Company's internal control systems.

In giving our opinion we have relied on:

- the certificate of the actuary on page 284 with respect to the mathematical reserves and the required minimum margin for long-term insurance business.
- the identity and value of implicit items as they have been admitted in accordance with a
  waiver to rule 2.10 granted by the Financial Services Authority on 27 December 2002
  under section 148 of FSMA.

#### **Opinions**

In our opinion:

- (a) the Forms and Statement fairly state the information provided on the basis required by the Rules (as modified) and have been properly prepared in accordance with the provisions of those Rules; and
- (b) according to the information and explanations received by us:
  - (i) the Certificate has been properly prepared in accordance with the provisions of the Rules; and
  - (ii) it was not unreasonable for the persons giving the Certificate to have made the statements therein.

PricewaterhouseCoopers LLP

Pricewaterhouseloopers UP

Edinburgh

Chartered Accountants and Registered Auditors

20 March 2003

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#### **Company Information**

#### **Board of Directors**

G J N Gemmell (Chairman) A A Knight (Deputy Chairman)

M E Fairey

A J Low

J McConville\*

W H Main\*

A E Moore

N V Moss\*

M D Ross\*

- I D Thompson\*

#### Secretary

C M Herd

#### Reporting Actuary

A M Eastwood

#### Auditors

PricewaterhouseCoopers LLP
Erskine House
68-73 Queen Street
Edinburgh
EH2 4NH

#### Registered Office

69 Morrison Street Edinburgh EH3 8YF

#### Company Registration Number

199549

<sup>\*</sup> denotes Executive Director

#### Directors' Report

#### Principal Activity and Review of Business

The principal activity of Scottish Widows plc ("the Company") is the undertaking of ordinary long-term insurance business in the United Kingdom. The Directors consider that the Company's activities will continue unchanged in the foreseeable future.

#### Results and Dividend

The result for the year ended 31 December 2002 is a profit of £15.9m (2001: restated loss of £61.7m) and has been transferred to reserves. The Directors do not recommend the payment of a dividend for the year (2001: £nil).

#### **Directors**

The names of the current Directors are listed on page 2. Particulars of the Directors' emoluments and interests in shares are given in note 7 to the accounts. Changes in directorships during the year are as follows:

L M Urquhart (resigned 12 March 2002) N V Moss (appointed 19 June 2002) N Scott (resigned 30 June 2002)

On behalf of the Board of Directors

Costicua Withen

C M Herd Edinburgh

20 March 2003

# Report of the Independent Auditors To the Members of Scottish Widows plc

We have audited the financial statements which comprise the profit and loss account, the balance sheet and related notes which have been prepared under the accounting policies set out in the statement of accounting policies.

#### Respective Responsibilities of Directors and Auditors

The Directors are responsible for preparing the annual report including, as described below, the financial statements. The United Kingdom Companies Act 1985 requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the year and of the profit or loss for that year. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping accounting records which disclose with reasonable accuracy at any time the financial position of the Company and which enable them to ensure that the financial statements comply with the United Kingdom Companies Act 1985. They are also responsible for safeguarding the assets of the Company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

# Report of the Independent Auditors To the Members of Scottish Widows plc (continued)

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31 December 2002 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

PricewaterhouseCoopers ill

Edinburgh

20 March 2003

### Technical Account - long-term business

·	Notes	2002 £m	(restated) 2001 £m
Earned premiums, net of reinsurance			
Gross premiums written	3(a)	4,175.4	3,602.5
Outward reinsurance premiums		(2,175.7)	(1,062.6)
Investment income	4	922.4	789.0
		2,922.1	3,328.9
Claims incurred, net of reinsurance			
Claims paid:			
Gross amount		(2,158.4)	(2,027.0)
Reinsurers' share		367.1	324.6
Change in the provision for claims: gross amount	16(a)	(18.8)	(8.0)
		(1,810.1)	(1,703.2)
Change in other technical provisions, net of reinsurance			
Long-term business provision, net of reinsurance:			
Gross amount	16(a)	900.0	(836.7)
Reinsurers' share	16(b)	652.4	313.5
		1,552.4	(523.2)
Other technical provisions, net of reinsurance		(100 5)	(0.0 < 0.)
Technical provisions for linked liabilities	16	(423.7)	(236.8)
		1,128.7	(760.0)
Net operating expenses	5	(354.5)	(375.5)
Investment expenses and charges	4	(1,103.9)	(951.2)
Unrealised losses on investments	4	(1,385.8)	(1,375.1)
Other technical charges, net of reinsurance		-	(6.0)
Tax attributable to the long-term business	8	137.9	297.6
Transfer from the fund for future appropriations	13	98.1	1,479.6
		(2,608.2)	(930.6)
Balance on the Technical Account - long-term business		(367.5)	(64.9)

The notes on pages 10 to 28 form an integral part of these accounts.

#### Non-Technical Account

	Notes	2002 £m	(restated) 2001 £m
Balance on long-term business technical account		(367.5)	(64.9)
Tax attributable to balance on the long-term business technical account		(125.0)	(150.0)
Shareholder's pre tax loss from long-term business		(492.5)	(214.9)
Investment income	4	18.2	4.6
Unrealised gains on investments	4	370.7	-
Loss on ordinary activities before taxation		(103.6)	(210.3)
Taxation on loss on ordinary activities	8	119.5	148.6
Retained profit / (loss) for the financial year	13	15.9	(61.7)

There are no gains and losses arising other than those reported in the Technical and Non-technical Accounts. All activities are continuing.

The notes on pages 10 to 28 form an integral part of these accounts.

### **Balance Sheet**

	Notes	2002 £m	2001 £m
ASSETS			
Investments			
Land and buildings	9(a)	1,174.1	1,680.9
Investment in Group undertakings	9(b)	1,456.7	633.8
Other financial investments	9(c)	18,086.0	19,299.8
		20,716.8	21,614.5
Assets held to cover linked liabilities	10	970.1	546.4
Reinsurers' share of technical provisions			
Long-term business provision	16(b)	1,416.0	763.6
Technical provisions for linked liabilities	16(b)	3,955.2	3,130.4
·		5,371.2	3,894.0
Debtors			
Debtors arising out of direct insurance operations		24.2	40.7
Other debtors	11	393.9	388.0
		418.1	428.7
Other assets			
Cash at bank and in hand		-	292.4
Prepayments and accrued income			
Accrued interest and rent		161.0	124.2
Deferred acquisition costs		527.9	530.8
Other prepayments and accrued income		13.2	10.9
		702.1	665.9
TOTAL ASSETS		28,178.3	27,441.9

The notes on pages 10 to 28 form an integral part of these accounts.

#### **Balance Sheet**

,	Notes	2002 £m	(restated) 2001 £m
LIABILITIES			
Capital and reserves			
Called-up share capital	12	648.9	101.0
Other reserves	13	2,404.9	3,212.9
Profit and loss account	13	580.2	(307.7)
Equity shareholder's funds	14	3,634.0	3,006.2
Subordinated liabilities	15	-	200.0
Fund for future appropriations	13	-	162.1
Technical provisions			
Long-term business provision	16(a)	19,144.7	20,044.7
Claims outstanding	16(a)	78.0	59.2
		19,222.7	20,103.9
Technical provisions for linked liabilities	16(a)	4,925.3	3,676.8
Provisions for other risks and charges	18	22.6	23.6
Creditors			
Creditors arising out of direct insurance operations		31.0	21.2
Amounts owed to credit institutions		37.6	-
Other creditors including taxation and social security	19	300.9	238.4
		369.5	259.6
Accruals and deferred income		4.2	9.7
TOTAL LIABILITIES		28,178.3	27,441.9

The notes on pages 10 to 28 form an integral part of these accounts.

Approved by the Board on 20 March 2003

M D Ross

Chief Executive

#### Notes to the Accounts

#### 1. Basis of preparation

The accounts have been prepared in accordance with section 255 and Schedule 9A of the Companies Act 1985 which covers the disclosures applicable to insurance companies. The accounts are prepared in accordance with the Association of British Insurers' Statement of Recommended Practice (SORP) on Accounting for Insurance Business issued in December 1998. As the company is a wholly owned subsidiary undertaking of Lloyds TSB Group plc, registered in the United Kingdom, the Company has taken advantage of the provisions of the Companies Act 1985 and has not produced consolidated accounts.

The accounts have been prepared in accordance with applicable accounting standards. Compliance with Statement of Standard Accounting Practice 19 "Accounting for Investment Properties" ("SSAP 19") requires departure from the requirements of the Companies Act 1985 relating to depreciation and an explanation of the departure is given in the accounting policy note relating to investments below.

Accounting policies are unchanged from 2001, except that the Company has implemented the requirements of Financial Reporting Standard 19 ("FRS 19") "Deferred Tax". Following its implementation, the Company makes full provision for deferred tax assets and liabilities arising from timing differences between the recognition of gains and losses in the financial statements and their recognition in a tax computation. Previously provision was only made where it was considered that there was a reasonable probability that a liability or asset would crystallise in the foreseeable future. A prior year adjustment has been made as at 1 January 2001 to reflect the revised policy which has decreased shareholders' funds by £19.1m and decreased the fund for future appropriations by £141.0m. The effect of the restatement on the prior year profit and loss account has been to increase the tax credit by £136.5m and to reduce the change in the fund for future appropriations by £96.8m. The effect of the change in policy on the Company's balance sheet at 31 December 2002 has been to reduce the deferred tax liability by £20.0m (2001: create a deferred tax liability of £23.6m) and thereby increase shareholder's funds by £20.0m. The effect of the change on the profit and loss account for the year ended 31 December 2002 has been to increase the total tax credit by £43.6m and reduce the change in the fund for future appropriations by £44.2m.

#### 2. Accounting policies

#### a) Financial Reporting Standard 18 "Accounting Policies"

The Company complies with Financial Reporting Standard 18 "Accounting Policies".

#### b) Premiums

Premiums earned are accounted for in the year in which they fall due.

#### c) Investment income

Dividends are included as investment income on the date that the shares become quoted ex-dividend. Interest and rent are included on an accruals basis.

#### d) Realised gains and losses on investments

Realised gains and losses on investments are calculated as the difference between net sales proceeds and the original cost.

#### Notes to the Accounts (continued)

#### e) Unrealised gains and losses on investments

Unrealised gains and losses on investments are calculated as the difference between the carrying valuation of investments at the Balance Sheet date and the original cost. Movements in unrealised gains and losses on investments arising in the year are shown in the Technical Account.

#### f) Claims incurred

Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due. Claims payable include direct costs of settlement. Reinsurance recoveries are accounted for in the same period as their related claims.

#### g) Commission

Commission is accounted for in the Technical Account in the year in which it falls due to be paid.

#### h) Bonuses

Bonuses charged to the long-term business Technical Account in a given year comprise:

- New reversionary bonuses declared in respect of that year which are provided within the calculation of the long-term business provision;
- Terminal bonuses paid out to policyholders on maturity and included within claims paid.

#### i) Deferred acquisition costs

The costs of acquiring new insurance contracts which are incurred during a financial period but which relate to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. Such costs are disclosed as an asset in the Balance Sheet and are determined in respect of conventional assurance business by means of an adjustment applied to the net premium valuation of the long term business provision, grossing up for tax where appropriate. Deferred acquisition costs in respect of term assurances, linked business and unitised with-profits business are determined explicitly. The rate of change of the deferred acquisition cost asset is consistent with a prudent assessment of the expected pattern of receipt of the future revenue margins over the period the relevant contracts are expected to remain in force.

#### j) Tax

Tax is charged or credited on all taxable profits or losses arising for the accounting period. The taxation charge in the Non-technical Account is based on the taxable profit for the period. In the long-term business Technical Account, the taxation charge or credit is based on a method of assessing taxation for the long-term fund. Any balance on the long-term business Technical Account that is computed on an after tax basis is grossed up at the effective rate of taxation in the Non-technical Account.

#### Notes to the Accounts (continued)

#### k) Deferred Tax

Full provision is made for deferred tax liabilities arising from timing differences between the recognition of gains and losses in the financial statements and their recognition in a tax computation. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that there will be suitable tax profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### l) Long-term reinsurance contracts

Long-term business is ceded to reassurers under contracts to transfer part or all of one or more of the following risks: mortality, morbidity, investment, persistency and expenses. Such contracts are accounted for as insurance contracts.

#### m) Valuation of investments

The value of investments at the Balance Sheet date is calculated as follows:

- Freehold and leasehold properties are individually valued by external qualified surveyors on the basis of open market value, account being taken of the cost of disposal. The valuation is carried out on an annual basis. Under the Companies Act 1985, land and buildings are required to be depreciated over their expected useful economic lives. In respect of investment properties, this requirement conflicts with the generally accepted accounting principle set out in SSAP 19, that no depreciation should be provided in respect of such investments. The Directors consider that to depreciate investment properties would not give a true and fair view and accordingly the provisions of SSAP 19 have been adopted. Depreciation is only one of the factors reflected in the annual valuations and the amounts which might otherwise have been shown cannot reasonably be separately identified and quantified:
- Listed securities are stated at middle market value;
- Open ended investment companies ("OEICs") are stated at their quoted price;
- Short-term deposits are included at cost;
- Financial futures and option contracts are valued at market rates ruling at the Balance Sheet date and the gain or loss on these contracts is brought into the Technical Account;
- Subsidiaries are valued at their net asset value based on the most recent information available;
- Other investments are stated at Directors' valuation having prudent regard to the likely realisable value.

#### n) Foreign currency translation

Assets and liabilities in foreign currencies are translated into sterling at the exchange rates ruling at the Balance Sheet date. Revenue transactions and those relating to the acquisition and realisation of investments have been translated at rates of exchange ruling at the time of the respective transactions.

#### Notes to the Accounts (continued)

#### o) Long-term business provision

The long-term business provision for the Company is determined on the basis of recognised actuarial methods and in accordance with the FSA Rules, as modified by the Statement of Recommended Practice on Accounting for Insurance Business, and all relevant guidance from the Institute and Faculty of Actuaries.

For conventional with-profits business, a net premium valuation method is used. For conventional with-profits deferred annuities, the liability valued is the higher of the maturity cash benefit or deferred annuity under any guaranteed annuity option applying, subject to the assumed rate of take-up of such options. For other classes, the methods used involve estimating future policy cashflows over the duration of the in-force book of policies, and discounting these cashflows back to the valuation date allowing for the probabilities of occurrence. Assumptions are made in respect of all material factors affecting future cashflows, including future interest rates, mortality and costs. All assumptions are set with a margin for prudence.

The principal assumptions made are the interest rates used to discount the cashflows and the mortality assumptions. These are disclosed in Note 17 to the Accounts. These, and other, assumptions are set as described below.

#### Interest rates

The higher the assumed rates of interest used to discount the cashflows when valuing the liabilities, the lower the value placed on the liabilities. The rates used are chosen in accordance with the relevant FSA Rules (as set out in the Interim Prudential Sourcebook for Insurers IPRU(INS)). These limit the rates of interest that can be used by reference to a number of factors including the dividend and earnings yields on equities, rental income, and redemption yields on fixed interest assets at the valuation date. When appropriate an adjustment is made to the interest rates used to value conventional with-profits business to allow for future bonuses.

#### Bonus Rates

The long-term business provision includes explicit provision for declared bonuses added up to and including the reporting date. In addition, explicit allowance for future regular bonus is made in the case of unitised with-profits business, the assumed rates being consistent with the valuation interest rate assumptions.

#### Mortality and Morbidity

The mortality and morbidity assumptions are set with regard to the Company's actual experience where this provides a reliable basis, and relevant industry data otherwise.

#### Expenses

Allowance is made for future policy costs on either an explicit or an implicit basis. Where an implicit margin is used, the adequacy of that margin is tested.

Expense loadings are determined by reference to an internal analysis of expense levels. An allowance is made for expense inflation from the valuation date.

#### Notes to the Accounts (continued)

#### p) Fund for future appropriations

The fund for future appropriations comprises amounts which have yet to be allocated to either participating policyholders or shareholders. Transfers between the fund for future appropriations and the long-term business Technical Account represent the changes in these unallocated amounts between Balance Sheet dates.

#### q) Cash flow statement

A cash flow statement has not been provided as the Company has taken advantage of the exemption contained in Financial Reporting Standard No 1 (Revised) "Cash Flow Statements" as consolidated accounts, in which the Company is included, are available (see note 25).

### Notes to the Accounts (continued)

### 3. Segmental analysis

All premiums relate to continuing operations and to direct business.

(a)	Gross premiums written	2002	2001
(-)	Gross promismo minori	£m	£m
	Individual premiums	3,887.2	3,431.8
	Premiums under group contracts	288.2	170.7
	Total	4,175.4	3,602.5
	Regular premiums	1,084.2	955.9
	Single premiums	3,091.2	2,646.6
	Total	4,175.4	3,602.5
	Premiums from non profit contracts	782.8	389.0
	Premiums from with profits contracts	1,274.1	2,063.4
	Premiums from linked contracts	2,118.5	1,150.1
	Total	4,175.4	3,602.5
	Premiums from life business	1,953.5	2,084.5
	Premiums from annuity business	597.5	341.2
	Premiums from pensions business	1,620.5	1,172.8
	Permanent Health Insurance	3.9	4.0
	Total	4,175,4	3,602.5
(b)	Gross new business premiums		
	Individual premiums	3,209.6	2,730.0
	Premiums under group contracts	167.9	198.7
	Total	3,377.5	2,928.7
	Regular premiums	286.3	282.1
	Single premiums	3,091.2	2,646.6
	Total	3,377.5	2,928.7
	Premiums from non profit contracts	654.6	278.2
	Premiums from with profits contracts	773.5	1,573.8
	Premiums from linked contracts	1,949.4	1,076.7
	Total	3,377.5	2,928.7
	Premiums from life business	1,531.4	1,656.3
	Premiums from annuity business	597.5	341.2
	Premiums from pensions business	1,241.5	927.4
	Permanent Health Insurance	7.1	3.8
	Total	3,377.5	2,928.7

Where regular premiums are received other than annually, the regular new business premiums are included on an annualised basis.

#### Notes to the Accounts (continued)

#### (c) Business segment analysis

In the opinion of the Directors the company operates in a single business segment, that being the provision of long-term insurance.

#### (d) Geographical analysis

With the exception of £79.2m (2001: £109.9m) premiums written in Jersey, all other premiums were written in the United Kingdom.

### (e) Reinsurance balance

The outward reinsurance balance amounted to a debit to the long-term business Technical Account of £265.6m at 31 December 2002 (2001: £143.5m).

#### 4. Total investment return

Technical Account long-term business	2002	2001
	£m	£m
(i) Investment income:		
Income from Group undertakings	3.5	3.5
Income from land and buildings	55.8	108.2
Income from investments		
- listed	699.6	579.9
- other	163.5	97.4
	922.4	789.0
(ii) Unrealised losses on investments	(1,385.8)	(1,375.1)
(iii) Investment management expenses, including interest		
Investment management expenses	(13.8)	(17.0)
Interest paid	(5.5)	(4.4)
Losses on the realisation of investments	(1,084.6)	(929.8)
	(1,103.9)	(951.2)
Net investment return included in the long-term business Technical Account	(1,567.3)	(1,537.3)
Non-technical Account	2002	2001
	£m	£m
(i) Investment income:		
Income from investments		
- listed	14.5	-
- other	3.7	4.6
	18.2	4.6
(ii) Unrealised gains on investments	370.7	-
Net investment return included in the Non-technical Account	388.9	4.6

#### Notes to the Accounts (continued)

#### 5. Net operating expenses

,	2002	2001
	£m	£m
Acquisition costs	348.9	303.9
Change in deferred acquisition costs	2.9	52.9
Administrative expenses	68.5	55.2
Reinsurance commissions	(65.8)	(36.5)
	354.5	375.5

- (a) The administration of the Company is undertaken by Scottish Widows Services Limited. A recharge is levied from this undertaking to the Company in respect of those costs incurred on behalf of the Company.
- (b) The Company had no direct employees during the year (2001: nil). The employee costs, including pension costs, are included in the recharge from Scottish Widows Services Limited noted above. The pension scheme operated is primarily a defined benefit scheme, however it is not possible to separately identify the amount of any surpluses or deficits in the scheme which relates to the Company. Details of the pension scheme can be found in the accounts of Scottish Widows Services Limited.
- (c) Included within acquisition costs and administrative expenses are total commissions paid by the Company of £118.1m (2001: £97.7m).
- (d) Included within administration expenses are costs of £23.1m (2001: £18.1m) that relate to the costs of integrating the long-term insurance businesses of Scottish Widows and Lloyds TSB.
- (e) The investment management for the Company is provided by Scottish Widows Investment Partnership Limited and fees are included within investment management expenses.

#### 6. Auditors' remuneration

2002 £m	2001 £m
0.6	0.5
1.1	2.1

#### 7. Directors' emoluments and interests

#### (a) Directors' emoluments

An apportionment of Directors' emoluments has been made to the Company as follows:

	2002 £000	2001 £000
Aggregate emoluments	1,279	1,075
Sums paid to third parties for Directors' services	112	88
	1,391	1,163

Retirement benefits are accruing to 5 Executive Directors (2001: 5) under defined benefit schemes.

#### Notes to the Accounts (continued)

#### 7. Directors' emoluments and interests (continued)

#### (b) Highest paid Director

An apportionment of emoluments of the highest paid Director has been made as follows:

	2002 £000	2001 £000
Aggregate emoluments	411	324
Defined benefits pension scheme accrued benefit at 31 December	274	245

#### (c) Directors' interests

M E Fairey, G J N Gemmell, A E Moore and M D Ross are also Directors of the Company's ultimate parent company, Lloyds TSB Group plc, and their interests can be found in the accounts of that company.

A A Knight, A J Low, I D Thompson, J McConville, W H Main and N V Moss are also Directors of the Company's intermediate parent company, Scottish Widows Group Limited, and their interests are disclosed in the accounts of that company.

None of the Directors who held office during the year ended 31 December 2002 had any interest in the shares of the Company (2001: none).

#### 8. Taxation on loss on ordinary activities

The Technical Account and Non-technical Account are liable to United Kingdom Corporation Tax on the basis applicable to insurance companies as follows:

Technical Account long-term business		(restated)
	2002	2001
	£m	£m
UK corporation tax:		
Current tax on profits for the year	(73.4)	(131.6)
Adjustments in respect of prior periods	(66.0)	(3.2)
Double tax relief	(1.4)	(2.2)
	(140.8)	(137.0)
Foreign tax:		
Current tax on profits for the year	3.9	5.4
Current tax charge	(136.9)	(131.6)
Deferred taxation	(1.0)	(166.0)
	(137.9)	(297.6)

#### Notes to the Accounts (continued)

#### 8. Taxation on loss on ordinary activities (continued)

Non-technical Account	2002 £m	2001 £m
Tax credit attributable to balance on the long-term business Technical	[	
Account	(125.0)	(150.0)
Tax attributable to income arising in the Non-technical Account	5.5	1.4
	(119.5)	(148.6)

The calculation of tax for the year is based on a UK corporation tax rate of 30% (2001: 30%).

A reconciliation of the current tax credit for the year for the Non-technical Account to the credit that would result from applying the standard UK corporation tax rate to the loss before tax is given below:

	2002	(restated) 2001	
	£m	£m	
Loss on ordinary activities before taxation	(103.6)	(210.3)	
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2001: 30%)	(31.1)	(63.1)	
Effects of:			
Non-taxable unrealised gains Differences in effective rate on technical account	(111.2) 22.8	(85.5)	
Current tax credit	(119.5)	(148.6)	

#### 9(a) Land and buildings

	Current value 2002 £m	Cost 2002 £m	Current value 2001 £m	Cost 2001 £m
Freehold occupied by the Company	25.5	27.3	27.3	27.3
Freehold	997.2	939.6	1,452.1	1,399.5
Long leasehold	151.4	130.8	201.5	185.6
	1,174.1	1,097.7	1,680.9	1,612.4

The Company's properties are valued individually at 31 December each year by independent professional valuers and are included in the accounts at these valuations. The valuations are carried out by Messrs Jones Lang LaSalle on an open market basis less an allowance for expenses of sale.

### Notes to the Accounts (continued)

### 9(b) Investment in Group undertakings

	Current value 2002 £m	Cost 2002 £m	Current value 2001 £m	Cost 2001 £m
Shares	1,334.2	996.9	536.2	473.3
Loans	122.5	248.7 1,245.6	97.6 633.8	175.8 649.1
9(c) Other financial investments				
	Current		Current	
	Value 2002	Cost 2002	Value 2001	Cost 2001
	£m	£m	£m	£m
Shares and other variable yield				
securities and units in unit trusts  Debt securities and other fixed	10,201.7	13,167.3	12,397.4	13,836.0
income securities	7,873.3	7,497.4	5,361.5	5,258.3
Other loans	7.2	7.2	9.4	9.4
Deposits with credit institutions	3.8	3.8	1,531.5	1,531.5
	18,086.0	20,675.7	19,299.8	20,635.2

The market value above includes the following value of investments listed on a recognised stock exchange:

				Value 2002 £m	Value 2001 £m
	Shares and other variable yield securities  Debt securities and other fixed income s		t trusts	8,275.7	11,399.6
	Debt securities and other fixed income s	securities		7,293.1 15,568.8	4,882.6
10.	Assets held to cover linked liabilities				
		Current Value 2002 £m	Cost 2002 £m	Current Value 2001 £m	Cost 2001 £m
	Assets held to cover linked liabilities	970.1	1,022.4	546.4	566.8

Current

Current

#### Notes to the Accounts (continued)

#### 11. Other debtors

	2002 £m	2001 £m
Amounts due from Group undertakings	169.1	266.1
Other debtors	224.8	121.9
	393.9	388.0
12. Called up share capital	2002 £000	2001
Authorised	rood	£000
648,929,000 (2001: 101,080,000) Ordinary Shares of £1 each	648,929	101,080
Allotted, called up and fully paid		
648,929,000 (2001: 101,080,000) Ordinary Shares of £1 each	648,929	101,080

During the year the share capital of the Company was increased through the creation of 547,849,000 ordinary shares with a par value of £1 each. Of those shares, 140,000,000 were subsequently allotted to the Company's immediate parent undertaking in exchange for cash, and 407,849,000 were allotted to the same undertaking in exchange for the acquisition of Lloyds TSB Life Assurance Company Limited.

#### 13. Reserves

		Profit and	
	Other reserves £m	loss account reserves £m	Fund for future appropriations £m
Balance at 1 January 2001 reported in prior year	3,212.9	(226.0)	1,782.7
annual report Prior year restatement (note 1)	3,212.9	(226.9) (19.1)	(141.0)
Movement for the year recorded in the profit and		(15.1)	(111.0)
loss account	-	(61.7)	(1,479.6)
Balance at 31 December 2001	3,212.9	(307.7)	162.1
Movement for the year recorded in the profit and loss account	-	15.9	(98.1)
Other movements	(808.0)	872.0	(64.0)
Balance at 31 December 2002	2,404.9	580.2	

#### Notes to the Accounts (continued)

14. Reconciliation of movements in Shareholder's Funds		(restated)
,	2002	2001
	£m	£m
Balance at 1 January reported in prior year annual report	-	2,987.0
Prior year restatement (note 1)	-	(19.1)
	3,006.2	2,967.9
Net proceeds of issue of ordinary share capital	547.9	100.0
Profit / (loss) for the financial year	15.9	(61.7)
Transfer from the fund for future appropriations	64.0	-
Balance at 31 December	3,634.0	3,006.2

#### 15. Subordinated liabilities

During the prior year the Company entered into a loan arrangement with a fellow Group company, which during the current year has been subsequently repaid. The loan was made available for a maximum of five years and there was no interest payable on the amount outstanding. In the event of the Company's insolvency, repayment of the loan would have been subordinate to amounts owed to the Company's other creditors, including those liabilities incurred through writing long-term insurance policies.

#### 16. Technical provisions

(a) Gross technical provisions	Long-term business provision £m	Claims outstanding £m	Technical provision for linked liabilities £m
Balance at 1 January 2002	20,044.7	59.2	3,676.8
Movement for the year	(900.0)	18.8	1,248.5
Balance at 31 December 2002	19,144.7	78.0	4,925.3
(b) Reinsurers' share  Balance at 1 January 2002  Movement for the year	763.6 652.4	- -	3,130.4 824.8
Balance at 31 December 2002	1,416.0	_	3,955.2
(c) Net technical provisions  Balance at 31 December 2002	17,728.7	78.0	970.1
Balance at 1 January 2002	19,281.1	59.2	546.4

#### Notes to the Accounts (continued)

#### 17. Long-term business provision

(a) The principal assumptions underlying the calculation of the long-term business provision were as follows:

Class of business	2002 Interest Rate (Net)	2001 Interest Rate (Net)
	%	%
Life unitised with-profits		
Flexible Investment and With Profits Bond	3.50	2.25
Flexible Options Bond - Growth Fund	3.25	n/a
Flexible Options Bond - Income Fund	3.75	n/a
Other Assurances	3.50	2.25
Other Life		
Conventional With-Profits	3.75	2.50
Conventional Non-Profit	3.40	3.25
Deferred annuities		
Group pensionplanner – pre/post retirement	4.25	4.25
Unitised with-profits	4.00	3.25
Conventional with-profits individual		
Pre retirement	4.45	3.50
Post retirement	4.45	4.20
Pension Annuities in payment		
Participating	4.75	4.75
Non participating	5.00	5.00
Unitised with-profits	4.50	3.25

The following mortality assumptions (for the main classes of business) are based on the actual experience of the portfolio as well as relevant industry statistics:

Assurances (excluding		End-2002	End-2001
term assurances)			
Conventional With-Profits	Males		
& Non Profit Assurances			
(excluding Term	Smoker	130% AM92 ult	160% AM80 ult minus 3 years
Assurances)	Non-smoker	65% AM92 ult	80% AM80 ult minus 3 years
	Unknown	80% AM92 ult	100% AM80 ult minus 3 years
	Females		
	Smoker	130% AF92 ult	160% AF80 ult minus 3 years
	Non-smoker	65% AF92 ult	80% AF80 ult minus 3 years
	Unknown	80% AF92 ult	100% AF80 ult minus 3 years
Unitised Assurances	Males	55% AM92 ult	As above for Conventional
	Females	55% AF92 ult	Assurances.

### Notes to the Accounts (continued)

### 17. Long-term business provision (continued)

Term	<u> </u>	End-2002	End-2001
Assurances			
Sold through LTSB Branch	Males		
Network	Smoker	208% TM92(5) select	As above for
	Non-smoker	113% TM92(5) select	Conventional
	Unknown	135% TM92(5) select	Assurances,
			but with no age
	Females		deduction.
	Smoker	198% TF92(5) select	As above for
	Non-smoker	88% TF92(5) select	Conventional
	Unknown	145% TF92(5) select	Assurances,
			but with no age
	Plus, for AIDS,		deduction.
	Males	33.3% of AIDSR6A for calendar year 1998	
	Females	10.0% of AIDSR6A for calendar year 1993	
Other Sales	Males		
	Smoker	A varying percentage* between 65% and 155% of TM92 ult	As above for
	Non-smoker	A varying percentage* between 55% and 65% of TM92 ult	Conventional
	Unknown	A varying percentage* between 55% and 65% of TM92 ult	Assurances.
	Females		
	Smoker	A varying percentage* between 55% and 130% of TF92 ult	As above for
	Non-smoker	A varying percentage* between 55% and 80% of TF92 ult	Conventional
	Unknown	A varying percentage* between 55% and 80% of TF92 ult	Assurances.
		*In both cases with % adjustment for age chosen to be a good fit to recent internal experience.	
	Plus, for AIDS,		
	Males	33.3% of AIDSR6A for calendar year 1998	
	Females	10.0% of AIDSR6A for calendar year 1993	

Annuities		End-2002	End-2001
Purchased (whole life)	Males	85% IMA92 ult mc	85% IMA92 ult **
	Females	100% IFA92 ult mc	90% IFA92 ult **
Purchased (term)		Valued as annuities certain	Valued as annuities certain
Self-employed / personal	Males	90% RMV92 ult mc	80% RMV92 ult **
pensions	Females	90% RFV92 ult mc	75% RFV92 ult **
Executive Pensions	Males	95% PMA92 ult mc	85% PMA92 ult **
	Females	105% PFA92 ult mc	90% PFA92 ult**
Group scheme annuities	Males	100% PMA92 ult mc	85% PMA92 ult **
•	Females	130% PFA92 ult mc	115% PFA92 ult**
Deferred annuities in	Males	70% AM92 ult *	A67/70 minus 9 years (individual), 7
deferment			years (group)
	Females	70% AF92 ult*	A67/70 minus 12 years (individual), 10 years (group)

#### Notes to the Accounts (continued)

#### 17. Long-term business provision (continued)

With regard to the above tables:

- 'mc' denotes that explicit provision for future mortality improvement is made by applying the CMI 'Medium Cohort' projection factors to the 1992 base tables (adjusted as above).
- \* For deferred annuities in deferment an explicit provision for future improvement has been made by assuming mortality in deferment reduces at a rate of 4% pa from the valuation date through deferment.
- \*\* For annuities in payment at end-2001 an explicit allowance was made for future improvement in annuitant mortality by applying standard CMIR7 improvement to the 1999 base tables.

#### Other Assumptions

It is assumed that the take-up rate for guaranteed annuity rates is 95%. This assumption is prudent relative to an analysis of experience in 2002. In the end-2001 valuation a rate of 100% was assumed.

#### (b) Cost of bonuses

The cost of bonuses declared for the period, including terminal bonuses, totalled £559m (2001: £888m).

#### 18. Provisions for other risks and charges

Deferred tax	2002 £m	(restated) 2001 £m
Deferred acquisition costs	66.5	68.6
Unrealised capital gains	-	55.4
Pension losses	(20.0)	(22.3)
Other timing differences	(23.9)	(78.1)
	22.6	23.6
Changes in the provisions are as follows:		
Balance at 1 January	23.6	189.6
Deferred tax credit recognised in the year	(1.0)	(166.0)
Balance at 31 December	22.6	23.6

(a) There are realised and unrealised capital losses of approximately £537m and £330m as at 31 December 2002. The deferred tax assets (undiscounted) not recognised on the Balance Sheet are approximately £118m and £73m respectively. These assets will become realised as and when capital gains arise in future periods.

#### Notes to the Accounts (continued)

#### 18. Provisions for other risks and charges (continued)

(b) In December 2002 the Inland Revenue announced its intention to introduce legislation which may affect the tax treatment of certain transfers from the Company's long term business fund to its shareholder's fund. The precise impact of the proposals is still unclear, however it is possible that these transfers will be subject to a higher tax charge than was previously anticipated.

#### 19. Other creditors including taxation and social security

	2002 £m	2001 £m
Taxation and social security	37.2	35.4
Amounts due to Group undertakings	82.3	112.5
Other creditors	181.4	90.5
	300.9	238.4

#### 20. Assets attributable to the long-term business funds

The total assets shown on page 8 include £21,872.7m (2001: £22,445.1m) attributable to the long-term business funds of the Company.

#### 21. Subsidiary undertakings

The following are particulars of the Company's principal subsidiaries:

	Class of	Percentage	Registration	Nature of
Name	Share or	held	or	Business
	Stock		Incorporation	
Scottish Widows Annuities Limited	Ordinary	100	Scotland	Life Insurance
Lloyds TSB Life Assurance	Ordinary	100	England	Life Insurance
Company Limited				
Scottish Widows' Fund and Life Assurance Society	Mutual	Sole member	Scotland	Dormant
Pensions Management (SWF)	Ordinary	100	Scotland	Life Insurance
Limited*	•			
Scottish Widows Unit Funds Limited	Ordinary	100	Scotland	Life Insurance
Scottish Widows Services Limited	Ordinary	100	Scotland	Management Services

<sup>\*</sup>Limited by guarantee

The above subsidiaries operate in the United Kingdom. A full list of subsidiaries is available with the Annual Return.

#### Notes to the Accounts (continued)

#### 22. Derivative contracts

At 31 December 2002 the Company and certain subsidiary undertakings had entered into, in the normal course of business, option contracts, index futures contracts and forward foreign exchange contracts. All such contracts were undertaken for either hedging or efficient portfolio management purposes with the exception of certain contracts used for the purpose of matching contractual liabilities. The use of derivative contracts is monitored against approved limits specified by the Board in relation to total and counterparty exposures, and at all times fulfils the conditions referred to in Rule 4.12 of the Interim Prudential Source Book for Insurers.

#### 23. Contingent liability

After an extensive review of the Company's existing practices, carried out in the light of the judgement of the House of Lords in the guaranteed annuities case Equitable Life v Hyman, it was announced that the Company was revising the way it calculates benefits for guaranteed annuity policies with effect from 1 February 2002. As a result of this change, the terminal bonuses for Guaranteed Annuity Option policies were increased.

Under the terms of the transfer of the Scottish Widows' business, a separate memorandum account was created within the With Profits Fund called the Additional Account. This account had a value at 31 December 2002 of approximately £1.5 billion (2001: £1.7 billion) and is available to meet any additional costs of providing guaranteed benefits on transferred policies, including guaranteed annuity option policies. The assets allocated to the Additional Account include certain hedge assets, to provide protection to the With Profits Fund against the consequences of a future fall in interest rates.

The eventual cost of providing the enhanced benefits is dependent upon a number of factors, including in particular:

- The proportion of policyholders with a guaranteed annuity option policy who choose to exercise their options;
- The effect of future interest rate and mortality trends on the cost of annuities; and
- The future investment performance of the With Profits Fund.

Having considered a range of possible outcomes, it is currently expected that the most likely outcome is that the balance in the Additional Account available for this purpose will be sufficient to meet the cost of the enhanced benefits payable to the guaranteed annuity option policyholders, as well as other contingencies. The cost of enhanced benefits, currently estimated to be approximately £1.1 billion (2001: £1.4 billion) on a net present value basis, will be paid out over many years as policies mature. In the event that the amount in the Additional Account proves, over time, to be insufficient, the shortfall will be met by the shareholders of the Company. At this time, no provision is considered necessary for such risk.

#### Notes to the Accounts (continued)

#### 24. Related party transactions

Advantage has been taken of the exemption under Financial Reporting Standard 8 not to disclose transactions between entities, 90% or more of whose voting rights are controlled within the Lloyds TSB Group, of which the Company is a member.

No contract of significance existed at any time during the period in which a Director or key manager was materially interested or which requires disclosure as a related party transaction as defined under FRS 8 "Related Party Disclosures".

There were no other material transactions by the Company with related parties for the year ended 31 December 2002.

#### 25. Parent undertaking

The Company's immediate parent undertaking is Scottish Widows Financial Services Holdings Limited, a Company registered in the United Kingdom. Scottish Widows Financial Services Holdings Limited has taken advantage of the provisions of the Companies Act 1985 and has not produced consolidated accounts.

Lloyds TSB Group plc is regarded by the Directors as the ultimate parent company and ultimate controlling party of Scottish Widows plc. Copies of the Lloyds TSB Group plc accounts in which the Company is consolidated can be obtained from the Group Secretary's Department, Lloyds TSB Group plc, 25 Gresham Street, London, EC2V 7HN.