Registration number FC 18248

Warmflow Engineering Co. Ltd

Abbreviated accounts

for the year ended 31 July 2002

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COMPANIES HOUSE 30/01/03

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Directors' report for the year ended 31 July 2002

The directors present their report and the accounts for the year ended 31 July 2002.

Principal activity and review of the business

The principal activity of the company is the manufacture of central heating boilers.

Results and dividends

The results for the year are set out on page 5.

The directors do not recommend payment of a final dividend.

Directors and their interests

The directors who served during the year and their interests in the company are as stated below:

	Ore	Ordinary shares		
	31/07/02	01/08/01		
Mr J K Cousins	11,220	11,220		
Mrs E Cousins		-		
Mr P J Kennedy	<u>-</u>	-		

Mr J K Cousins is also a director in Warmflow Limited, Modern Machinery Supplies Limited, Furniture Solutions (NI) Ltd and Riteweld (Ireland) Limited. Mrs E Cousins and Mr P J Kennedy are also directors in Warmflow Limited.

Charitable and Political Contributions

During the year the company contributed £225,290 to charities.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies (Northern Ireland) Order 1986. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' report for the year ended 31 July 2002

Auditors

McIlveen Howard & Co have agreed to offer themselves for re-appointment as auditors of the company.

This report is prepared in accordance with the special provisions of part 1 of the Companies (Northern Ireland) Order 1986.

This report was approved by the Board on ______ and signed on its behalf by

Mrs E Cousins

Secretary

Independent auditors' report to Warmflow Engineering Co. Ltd under Article 255 of the Companies (Northern Ireland) Order 1986

We have examined the abbreviated accounts set out on pages 4 to 19 together with the financial statements of Warmflow Engineering Co. Ltd for the year ended 31 July 2002 prepared under Article 234 of the Companies (Northern Ireland) Order 1986.

Respective responsibilities of directors and auditors

The directors are responsible for preparing abbreviated accounts in accordance with Article 254 of the Companies (Northern Ireland) Order 1986. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Articles 254(5) and (6) of the Order to the registrar of companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Articles 254(5) and (6) of the Companies (Northern Ireland) Order 1986 in respect of the year ended 31 July 2002, and the abbreviated accounts on pages 4 to 19 are properly prepared in accordance with that provision.

Ma Moren Howard & lo McIlveen Howard & Co

Chartered Accountants and

7/1/03

Registered Auditor

BELFAST

169a Upper Newtownards Road

BT43HZ

Abbreviated profit and loss account for the year ended 31 July 2002

		Continuing operati		
		2002	2001	
	Notes	£	£	
Gross profit		3,533,239	3,099,601	
Administrative expenses		(2,400,910)	(1,982,959)	
Operating profit	3	1,132,329	1,116,642	
Investment income Other interest receivable and	4	916	469	
similar income		157,723	155,891	
Interest payable and similar charges	6	(106,371)	(105,292)	
Profit on ordinary activities before taxation Tax on profit on ordinary activities	9	1,184,597 (364,012)	1,167,710 (339,887)	
Retained profit for the year		820,585	827,823	
Retained profit brought forward		7,313,461	6,485,636	
Retained profit carried forward		8,134,046	7,313,459	

There are no recognised gains or losses other than the profit or loss for the above two financial years.

Abbreviated balance sheet as at 31 July 2002

		20	2001		
	Notes	£	£	£	£
Fixed assets					
Tangible assets	10		4,883,382		5,160,126
Investments	11		107,212		107,212
			4,990,594		5,267,338
Current assets					
Stocks	12	1,725,213		1,412,440	
Debtors	13	2,958,961		3,046,107	
Cash at bank and in hand		4,209,829		1,619,139	
		8,894,003		6,077,686	
Creditors: amounts falling due within one year	14	(3,460,253)		(3,124,900)	
Net current assets			5,433,750		2,952,786
Total assets less current					
liabilities			10,424,344		8,220,124
Creditors: amounts falling due					
after more than one year	15		(1,868,241)		(410,052)
Provisions for liabilities					
and charges	17		(81,734)		(138,231)
Accruals and deferred income	16		(319,423)		(337,482)
Net assets			8,154,946		7,334,359
Capital and reserves					
Called up share capital	19		11,220		11,220
Other reserves	20		9,680		9,680
Profit and loss account	20		8,134,046		7,313,459
Equity shareholders' funds	21		8,154,946		7,334,359

In preparing these abbreviated accounts we have relied on the exemptions for individual financial statements conferred by section Section B of Part 1 of the Companies (Northern Ireland) Order 1986 on the grounds that the company is entitled to the benefit of those exemptions as a medium sized company.

The abbreviated accounts were approved by the Board on $\frac{2}{100}$ and signed on its behalf by

Mr J K Cousins Director

The notes on pages 7 to 19 form an integral part of these financial statements.

Cash flow statement for the year ended 31 July 2002

		2002	2001
	Notes	£	£
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		1,132,329	1,116,642
Depreciation		570,336	406,955
(Increase) in stocks		(312,773)	201,194
Decrease in debtors		87,146	(671,127)
(Decrease) in creditors		(64)	125,218
Government grant released		(18,059)	(25,347)
Net cash inflow from operating activities		1,458,915	1,153,535
Cash flow statement			
Net cash inflow from operating activities		1,458,915	1,153,535
Returns on investments and servicing of finance	23	52,268	51,068
Taxation	23	(302,926)	(295,363)
Capital expenditure	23	(265,860)	(592,066)
		942,397	317,174
Financing	23	1,444,324	•
Increase in cash in the year		2,386,721	(1,105,240)
Reconciliation of net cash flow to movement in net	funds (Note 24)		
Increase in cash in the year		2,386,721	(1,105,240)
Cash inflow from decrease in debts and lease financing	<u> </u>	(1,444,324)	• • • •
Change in net funds resulting from cash flows		942,397	317,174
New finance leases and hire purchase contracts		(27,732)	
Movement in net funds in the year		914,665	317,174
Net debt at 1 August 2001 Rounding		148,943	(168,234)
Net funds at 31 July 2002		1,063,608	148,943
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Notes to the abbreviated financial statements for the year ended 31 July 2002

1. Accounting policies

1.1. Accounting convention

The accounts are prepared under the historical cost convention.

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Land and buildings

Straight line over fifty years

Freehold land

Nil

Plant and machinery

20% straight line

Fixtures, fittings

and equipment - 25% straight line

Motor vehicles - 25% straight line

Leased Assets - 25% straight line

1.4. Leasing

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

1.5. Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.6. Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

1.7. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

1.8. Deferred taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to materialise.

1.1. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the Profit and Loss account.

Notes to the abbreviated financial statements for the year ended 31 July 2002

..... continued

1.2. Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

1.3. Group accounts

The company is entitled to the exemption under Article 256 of the Companies (Northern Ireland) Order 1986 from the obligation to prepare group accounts.

3.	Operating profit	2002	2001
		£	£
	Operating profit is stated after charging:		
	Depreciation and other amounts written off tangible assets	554,986	412,795
	Loss on disposal of tangible fixed assets	15,350	(5,840)
	Loss on foreign currencies	49,507	155,557
	Auditors' remuneration	5,800	5,600
	and after crediting:		
	Government grants	18,059	25,347
4.	Income from investments	2002	2001
		£	£
	Income from participating interests	916	469
5.	Interest receivable and similar income	2002	2001
		£	£
	Bank interest	138,576	123,622
	Other interest	19,147	32,269
		157,723	155,891
			
6.	Interest payable and similar charges	2002	2001
		£	£
	On loans and overdrafts	90,000	95,000
	On loans repayable in five years or more	16,371	10,309
	Hire purchase interest	-	(17)
		106,371	105,292
		====	

Notes to the abbreviated financial statements for the year ended 31 July 2002

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7. Employees

	Number of employees The average monthly numbers of employees (including the directors) during the year were:	2002	2001
		114	92
	Employment costs	2002 £	2001 £
	Wages and salaries Social security costs Other pension costs	2,628,461 250,813 31,070 2,910,344	2,093,603 202,260 23,646 2,319,509
7.1.	Directors' emoluments Remuneration and other emoluments Pension contributions	2002 £ 443,634 8,496 452,130	2001 £ 409,750 8,496 418,246
	Number of directors to whom retirement benefits are accruing under a money purchase scheme	Number 2	Number 2
	Highest paid director Amounts included above: Emoluments and other benefits	£ 296,217	£ 271,076

8. Pension costs

The company operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £31,070 (2001 - £23,646).

Notes to the abbreviated financial statements for the year ended 31 July 2002

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9.	Taxation	2002 £	2001 £
	UK current year taxation	a.	a.
	UK corporation tax	420,509	314,097
	Transfer from deferred taxation	(56,497)	25,790
		364,012	339,887

10.	Tangible fixed assets	Land and buildings freehold	Long leasehold property £	Plant and machinery	•	Motor vehicles	Leased Assets	Total £
	Cost	•	~	~	~	∞-	~	~
	At 1 August 2001	4,254,967	469,305	1,339,625	319,694	632,485	244,954	7,261,030
	Additions	105,740	,	94,152	20,399	105,042	-	325,333
	Disposals	•	-	-	· -	(121,954)	-	(121,954)
	At 31 July 2002	4,360,707	469,305	1,433,777	340,093	615,573	244,954	7,464,409
	Depreciation		<u></u>					
	At 1 August 2001	470,003	-	839,771	227,509	373,782	189,839	2,100,904
	On disposals	-			-	(74,863)	-	(74,863)
	Charge for the year	87,637	-	218,302	67,796	126,136	55,115	554,986
	At 31 July 2002	557,640		1,058,073	295,305	425,055	244,954	2,581,027
	Net book values							
	At 31 July 2002	3,803,067	469,305	375,704	44,788	190,518		4,883,382
	At 31 July 2001	3,784,964	469,305	499,854	92,185	258,703	55,115	5,160,126

Contrary to SAAP12, plant and equipment is depreciated at 20% straight line and fixtures and fittings and motor vehicles are depreciated at 25% straight line. Contrary to SAAP 19, investment properties costing £1510063 have been depreciated at 2% straight line.

Notes to the abbreviated financial statements for the year ended 31 July 2002

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Included above are assets held under finance leases or hire purchase contracts as follows:

20	2001			
Net Depreciation Net		Net	Depreciation	
book value	charge	book value	charge	
£	£	£	£	
	- 55,115	55,115	5 18,372	
	Net book value £	book value charge	Net Depreciation Net book value charge book value £ £ £	

11.	Fixed asset investments	Subsidiary undertakings shares £	Participating interests shares	Total £
	Cost			
	At 1 August 2001	100	120,112	120,212
	Disposals	-	(13,000)	(13,000)
	At 31 July 2002	100	107,112	107,212
	Provisions for			
	diminution in value:			
	At 1 August 2001	-	13,000	13,000
	Disposals		(13,000)	(13,000)
	At 31 July 2002	-	-	-
	Net book values			
	At 31 July 2002	100	107,112	107,212
	At 31 July 2001	100	107,112	107,212

Notes to the abbreviated financial statements for the year ended 31 July 2002

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11.1. Holdings of 20% or more

The company holds 20% or more of the share capital of the following companies:

Company	Country of registration or incorporation		Shares held class	Proportion of shares held
Subsidiary undertaking Warmflow Limited	Northern Ireland	Dormant	Ord £1 shares	100%
Participating interests	AT .1 T .1 1	1 66 2 1 10	0.101.1	400/
Furniture Solutions (NI) Ltd	Northern Ireland	sale of furniture and giftware	Ord £1 shares	40%
Modern Machinery Supplies Ltd	Northern Ireland	sale of machinery and plant	Ord £1 shares	48.9%

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

	Capital and reserves	Profit for the year
	£	£
Warmflow Limited	100	-
Furniture Solutions (NI) Ltd	57,087	5,102
Modern Machinery Supplies Ltd	711,168	92,292

Warmflow Limited has been dormant since 1 August 1999.

12.	Stocks	2002 £	2001 £
	Raw materials and consumables	1,087,300	885,285
	Work in progress	78,617	61,036
		1,165,917	946,321
	Finished goods and goods for resale	559,296	466,119
		1,725,213	1,412,440

Notes to the abbreviated financial statements for the year ended 31 July 2002

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13.	Debtors	2002 £	2001 £
	Trade debtors	2,456,991	2,506,874
	Amount owed by participating interest	64,653	
	Other debtors	399,110	460,898
	Prepayments and accrued income	38,207	38,889
		2,958,961	3,046,107
	Amounts falling due after more than one year and included in debtors are:		
	Other debtors	397,000	435,000
14.	Creditors: amounts falling due	2002	2001
	within one year	£	£
	Bank overdraft	1,210,875	1,005,257
	EIB loan	54,887	54,887
	Net obligations under finance leases		
	and hire purchase contracts	13,866	
	Trade creditors	1,591,480	1,635,759
	Amounts owed to group undertaking	100	100
	Corporation tax	418,859	•
	Other taxes and social security costs	54,734	45,415
	Other creditors	-	18,592
	Accruals and deferred income	115,452	61,964
		3,460,253	3,124,900

The bank overdraft is secured by a legal mortgage dated 17 August 1989 over land and buildings at Lissue Industrial Estate, Lisburn and by a floating charge over the assets and undertakings of the company dated 5 July 1983.

Notes to the abbreviated financial statements for the year ended 31 July 2002

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15.	Creditors: amounts falling due after more than one year	2002 £	2001 £
	EIB loan	378,523	410,052
	Director's current account	1,482,785	-
	Net obligations under finance leases		
	and hire purchase contracts	6,933	
		1,868,241	410,052
	Loans		
	Repayable in one year or less, or on demand (Note 14)	54,887	54,887
	Repayable between one and two years	54,887	54,887
	Repayable between two and five years	164,662	164,662
		274,436	274,436
	Repayable in five years or more:		
	EIB loan	158,974	190,503
		158,974	190,503
	Net obligations under finance leases		
	and hire purchase contracts		
	Repayable within one year	13,866	54,887
	Repayable between one and five years	6,933	
		20,799	54,887
4.6		2002	2001
16.	Accruals and deferred income	2002 £	2001 £
	Government grants	ž.	<i>₅</i> •
	At 1 August 2001	337,482	362,829
	Released in year	(18,059)	(25,347)
	At 31 July 2002	319,423	337,482

Notes to the abbreviated financial statements for the year ended 31 July 2002

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17 Provisions for liabilities and charges

	Deferred taxation			
	(Note 18)	Total		
	£	£		
At 1 August 2001	138,231	138,231		
Movements in the year	56,497	56,497		
At 31 July 2002	81,734	81,734		

18. Deferred taxation

Deferred tax is analysed over the following timing differences:

	No	ot			
	prov	ided	Provided		
	2002	2001	2002	2001	
	£	£	£	£	
Accelerated capital allowances	-	-	81,734	138,231	
Movements on the provision for deferred	taxation are:				
			2002	2001	
			£	£	
At 1 August 2001 Transferred to profit and			138,231	112,441	
loss account			(56,497)	25,790	
At 31 July 2002			81,734	138,231	

Notes to the abbreviated financial statements for the year ended 31 July 2002

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19.	Share capital		2002 £	2001 £
	Authorised equity 50,000 Ordinary shares of £1 each		50,000	50,000
	Allotted, called up and fully paid equity 11,220 Ordinary shares of £1 each		11,220	11,220
20.	Equity Reserves	Profit and loss account £	Capital redemption reserve	Total £
	At 1 August 2001 Retained profit for the year	7,313,461 820,585		7,323,141 820,585
	At 31 July 2002	8,134,046	9,680	8,143,726
21.	Reconciliation of movements in shareholders' funds		2002 £	2001 £
	Profit for the year Opening shareholders' funds		820,585 7,334,361	827,823 6,506,536
	Closing shareholders' funds		8,154,946	7,334,359

Notes to the abbreviated financial statements for the year ended 31 July 2002

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22. Related party transactions

- (a) Throughout the year, the issued share capital of the company was wholly owned by Mr J K Cousins.
- (b) The company's investments are as shown in note 11 to the financial statements.
- (c) Material related party transactions were as follows:-
- (i) Occured during the year

		Modern Machinery Supplies Ltd	Furniture Solutions (NI) Ltd	Mr J K Cousins
		£	£	£
	Purchases	85,996	<u> </u>	
	Rental income	29,368	29,116	
	Interest paid	-		90,000
	Interest received	-		-
	Management charges	19,000	8,166	<u> </u>
(ii)	Stated at the year end			
	Trade debtor	12,124	5,750	
	Trade creditor	3,221	<u> </u>	-
	Loan debtor	-	50,000	
	Loan creditor		-	1,482,785

Notes to the abbreviated financial statements for the year ended 31 July 2002

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23. Gross cash flows

	2002	2001
	£	£
Returns on investments and servicing of finance		
Interest received	158,639	156,360
Interest paid	(106,371)	(105,309)
Interest element of finance lease rental payments	-	17
	52,268	51,068
Taxation		
Corporation tax paid	(302,926)	(295,363)
Capital expenditure		
Payments to acquire tangible assets	(297,601)	(631,767)
Receipts from sales of tangible assets	31,741	39,701
	(265,860)	(592,066)
Financing		
New long term bank loan	23,359	31,684
Other new long term loans	1,771,626	-
Repayment of other long term loans	(288,841)	-
Repayment of short term bank loan	(54,887)	(42,167)
Repayment of other short term loans	-	(1,357,656)
Capital element of finance leases and hire purchase contracts	(6,933)	(54,275)
	1,444,324	(1,422,414)

Notes to the abbreviated financial statements for the year ended 31 July 2002

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24. Analysis of changes in net funds

Analysis of changes in het funds	Opening balance	Cash flows	Other changes	Closing balance
	£	£	£	£
Cash at bank and in hand Overdrafts	1,619,139 (1,005,257)	2,590,690 (205,618)		4,209,829 (1,210,875)
	613,882	2,385,072		2,998,954
Debt due within one year Debt due after one year Finance leases and hire purchase contracts	(54,887) (410,051)	343,728 (1,794,985) 6,933	(343,728) 343,728 (27,732)	(54,887) (1,861,308) (20,799)
	(464,938)	(1,444,324)	(27,732)	(1,936,994)
Net funds	148,944	940,748	(27,732)	1,061,960