STRATEGIC REPORT, REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

FOR

GALLERY DIRECT HOLDINGS LIMITED

FRIDAY

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COMPANIES HOUSE

#314

Sargeant Partnership Chartered Accountants and Statutory Auditors 5 White Oak Square London Road Swanley Kent BR8 7AG

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GALLERY DIRECT HOLDINGS LIMITED

COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2016

DIRECTORS:

J Schimmel

M Maslo

REGISTERED OFFICE:

C/o Gallery Direct Ltd

Castle Road

Eurolink Commercial Park

Sittingbourne

Kent

ME10 3RN

REGISTERED NUMBER:

05790471 (England and Wales)

AUDITORS:

Sargeant Partnership Chartered Accountants and Statutory Auditors 5 White Oak Square London Road

Swanley Kent BR8 7AG

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2016

The directors present their strategic report for the year ended 31 December 2016.

REVIEW OF BUSINESS

The company is a non-trading company whose immediate parent company is Gallery Direct 2013 Limited.

The company owns the whole of the share capital in Gallery Direct Limited and in Dreamworks Beds Limited which it purchased 11september 2015.

On 19 January 2016 the company acquired the whole share capital of Gallery Direct (Australia) Pty Limited.

PRINCIPAL RISKS AND UNCERTAINTIES

As the company does not trade there are no relevant risks or uncertainties.

RESULTS AND PERFORMANCE

The company had no trading income during the year but was subject to audit fees and a profit and loss account setting out the results for the year is on page 7.

The shareholders' funds of the company total £922k (2015: £915k). It was decided not to vote a dividend to the ultimate parent company during the period.

On 19 January Gallery Direct Holdings Limited acquired the whole of the issued share capital of Gallery Direct (Australia) Pty Limited, which will trade in its own right as a sister company to Gallery Direct Limited and Dreamworks Beds Limited.

STRATEGY

The company will continue to hold investments in companies.

There are currently no plans to trade within the company.

ON BEHALF OF THE BOARD:

M. Muly
M Maslo - Director

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

The directors present their report with the financial statements of the company for the year ended 31 December 2016.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2016.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2016 to the date of this report.

J Schimmel M Maslo

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

AUDITORS

The auditors, Sargeant Partnership, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M Maslo - Director

Date:

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GALLERY DIRECT HOLDINGS LIMITED

We have audited the financial statements of Gallery Direct Holdings Limited for the year ended 31 December 2016 on pages seven to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit, the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements, and has been prepared in accordance with applicable legal requirements. In the light of the knowledge and understanding of the company and its environment, we have not identified any material misstatements in the Strategic Report or the Report of the Directors.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GALLERY DIRECT HOLDINGS LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Gary Sargeant (Senior Statutory Auditor) for and on behalf of Sargeant Partnership

Chartered Accountants and Statutory Auditors 5 White Oak Square London Road Swanley Kent BR8 7AG

Date: 28.9.13

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STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

| | Nadaa | 2016 | 2015 £ |
|---|----------|----------|-----------|
| | Notes | £ | £ |
| TURNOVER | | - | - |
| Administrative expenses | | (7,052) | 1,500 |
| OPERATING PROFIT/(LO PROFIT/(LOSS) BEFORE | SS) and | • | |
| TAXATION | 4 | 7,052 | (1,500) |
| Tax on profit/(loss) | 5 | <u>-</u> | |
| PROFIT/(LOSS) FOR THE FINANCIAL YEAR | | 7,052 | (1,500) |
| OTHER COMPREHENSIV | E INCOME | <u>-</u> | |
| TOTAL COMPREHENSIV INCOME FOR THE YEAR | | 7,052 | (1,500) |

BALANCE SHEET 31 DECEMBER 2016

| | | 201 | 6 | 201 | 5 |
|---|---------|---------|-----------|---------|-----------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS Investments | 7 | | 1,931,256 | | 1,581,198 |
| CURRENT ASSETS Debtors | 8 | 426,968 | | 630,977 | |
| NET CURRENT ASSETS | | | 426,968 | | 630,977 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 2,358,224 | | 2,212,175 |
| CREDITORS Amounts falling due after more than or year | ne 9 | | 1,435,982 | | 1,296,985 |
| NET ASSETS | | | 922,242 | | 915,190 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 11 | | 100,000 | | 100,000 |
| Share premium | 12 | | 733,886 | | 733,886 |
| Retained earnings | 12 | | 88,356 | | 81,304 |
| SHAREHOLDERS' FUNDS | | | 922,242 | , , | 915,190 |

M Maslo - Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

| | Called up share capital £ | Retained earnings | Share premium £ | Total equity £ |
|---|------------------------------------|--|-----------------|--------------------------------|
| Balance at 1 January 2015 | 100,000 | 180,449 | 733,886 | 1,014,335 |
| Changes in equity Dividends Total comprehensive income Balance at 31 December 2015 | 100,000 | (97,645) (1,500) ——————————————————————————————————— | 733,886 | (97,645) (1,500) 915,190 |
| Changes in equity Total comprehensive income | - | 7,052 | - | 7,052 |
| Balance at 31 December 2016 | 100,000 | 88,356 | 733,886 | 922,242 |

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

| | Nicker | 2016 | 2015 £ |
|---|----------|--------------|-----------|
| Cook flows from analyting activity | Notes | £ | L |
| Cash flows from operating activit Cash generated from operations | les 1 | 350,058 | 664,508 |
| Net cash from operating activities | | 350,058 | 664,508 |
| Cash flows from investing activiti | | | |
| Purchase of fixed asset investments | | (350,058) | (566,863) |
| Net cash from investing activities | | (350,058) | (566,863) |
| Cash flows from financing activity Equity dividends paid | ies | - | (97,645) |
| | | | |
| Net cash from financing activities | | - | (97,645) |
| | | | |
| Increase in cash and cash equivalents at | ents | - | - |
| beginning of year | | - | - |
| Cash and cash equivalents at end | of | | |
| year | | <u>-</u> | <u>-</u> |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

1. RECONCILIATION OF PROFIT/(LOSS) BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| • | | |
|--|-----------------|-----------|
| Cash generated from operations | 350,058 | 664,508 |
| Increase in trade and other creditors | 138,997 ———— | 1,296,985 |
| Decrease/(increase) in trade and other debtors | 204,009 | (630,977) |
| Profit/(loss) before taxation | 7,052 | (1,500) |
| | £ | £ |
| | 2016 | 2015 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

1. STATUTORY INFORMATION

Gallery Direct Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Preparation of consolidated financial statements

The financial statements contain information about Gallery Direct Holdings Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent, Gallery Direct 2013, .

Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

3. EMPLOYEES AND DIRECTORS

There were no staff costs for the year ended 31 December 2016 nor for the year ended 31 December 2015.

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

3. EMPLOYEES AND DIRECTORS - continued

| | · · · | |
|-------------------------|-------|------|
| Directors' remuneration | - | - |
| | £ | £ |
| | 2016 | 2015 |

4. **OPERATING PROFIT/(LOSS)**

The operating profit (2015 - operating loss) is stated after charging/(crediting):

| | 2016 | 2015 |
|------------------------------|-------------|-------|
| | £ | £ |
| Auditors' remuneration | 1,500 | 1,500 |
| Foreign exchange differences | (8,552) | - |
| | | |

5. TAXATION

2))

Analysis of the tax charge

No liability to UK corporation tax arose for the year ended 31 December 2016 nor for the year ended 31 December 2015.

6. **DIVIDENDS**

| | 2016 | 2015 |
|---------|------|--------|
| | £ | £ |
| Interim | - | 97,645 |
| | | |

7. FIXED ASSET INVESTMENTS

| | undertakings £ |
|------------------------------------|-------------------|
| COST At 1 January 2016 | 1,581,198 |
| Additions | 350,058 |
| At 31 December 2016 | 1,931,256 |
| NET BOOK VALUE At 31 December 2016 | 1,931,256 |
| At 31 December 2015 | 1,581,198 |

Shares in group

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

7. FIXED ASSET INVESTMENTS - continued

The company's investments at the Balance Sheet date in the share capital of companies include the following:

| G٤ | illery | / Di | rect | Lim | ited |
|----|--------|------|------|-----|------|
| - | • | | ~~ | | |

Registered office:

Nature of business: Design led sales and marketing

Class of shares: holding Ordinary 100.00

 Aggregate capital and reserves
 $\frac{2016}{£}$ $\frac{2015}{£}$

 (Loss)/profit for the year
 $\frac{1,927,505}{1,939,667}$ $\frac{1,939,667}{158,339}$

Frank Hudson Limited *

Registered office:

Nature of business: Furniture company

Class of shares: holding Ordinary 100.00

Aggregate capital and reserves

Loss for the year $\begin{array}{cccc}
2016 & 2015 \\
£ & £ \\
(153,317) & (151,240) \\
\hline
& & & & \\
\hline
& & & & \\
\end{array}$

Dreamworks Beds Limited

Registered office:

Nature of business: Manufacture of Mattresses

Class of shares: % holding Ordinary 100.00

Aggregate capital and reserves $\begin{array}{ccc} & 2016 & 2015 \\ & \pounds & \pounds \\ & & 1000 \\$

^{*} The share capital is held indirectly through the company's subsidiary undertaking.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

7. FIXED ASSET INVESTMENTS - continued

Gallery Direct (Australia) Pty Limited

Registered office:

Nature of business: Design led sales and marketing

Class of shares: holding ordinary 100.00

Aggregate capital and reserves (318,222) Loss for the year (308,663)

The Investment additions during the year relate to additional consideration of £350,000 paid during the period in respect of the purchase of 100% of the Share Capital of Dreamworks Beds Limited and £58 paid in respect of the purchase of 100% of the Share Capital of Gallery Direct (Australia) Pty Limited which occurred on 19th January 2016.

%

8. **DEBTORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

Amounts owed by group undertakings $\begin{array}{ccc} 2016 & 2015 \\ \pounds & \pounds \\ 426,968 & 630,977 \\ \hline & & & & \\ \end{array}$

9. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Amounts owed to group undertakings
Amounts owed to associates

2016
£
£
£

99,145
Amounts owed to associates

1,197,840

1,435,982

1,296,985

10. SECURED DEBTS

Both National Westminster Bank Plc and RBS Invoice Finance Limited hold fixed and floating charges over all of the assets of the company.

11. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

 Number:
 Class:
 Nominal value:
 2016
 2015

 100,000
 Ordinary
 £1
 100,000
 100,000

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

12. RESERVES

| | Retained earnings | Share premium £ | Totals £ |
|---------------------|-------------------|-----------------|-------------|
| At 1 January 2016 | 81,304 | 733,886 | 815,190 |
| Profit for the year | 7,052 | | 7,052 |
| At 31 December 2016 | 88,356 | 733,886 | 822,242 |

13. ULTIMATE PARENT COMPANY

The Ultimate parent company is Gallery Direct 2013 Limited.

14. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

M Maslo a director of Gallery Direct Holdings Limited is also a director of a company called The National Lighting Company Limited, a company incorporated in England and Wales.

At the balance sheet date Gallery Direct Holdings Limited owed the National Lighting Company Limited £1,052,901 (2015:£1,052,901).

I Weiler a director of Gallery Direct 2013 Limited, the ultimate parent company is also a director of a company called Oakriver Limited, a company incorporated in England and Wales.

At the balance sheet date Gallery Direct Holdings Limited owed Oakriver Limited £144,939 (2015: £144,939).