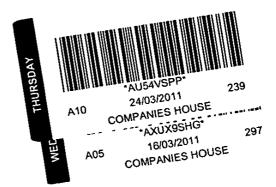
Report and Financial Statements

Year Ended

31 December 2010

Company Number 3651551



# Report and financial statements for the year ended 31 December 2010

### **Contents**

### Page:

- 1 Report of the directors
- 3 Independent auditor's report
- 5 Profit and loss account
- 6 Balance sheet
- Notes forming part of the financial statements

#### **Directors**

A M Bell

T A Nelson

R D Morley

## Secretary and registered office

A M Bell, 6th Floor, Broadwalk House, 5 Appold Street, EC2A 2HA

## Company number

3651551

## **Auditors**

BDO LLP, 2 City Place, Beehive Ring Road, Gatwick, West Sussex, RH6 0PA

# Report of the directors for the year ended 31 December 2010

The directors present their report together with the audited financial statements for the year ended 31 December 2010

#### Results

The profit and loss account is set out on page 5 and shows the loss for the year

#### **Principal activities**

During 2010 the company's principle activity was that of insurance brokerage. With effect from 31 December 2010 this activity has been terminated

#### **Directors**

The directors of the company during the year were

A M Bell T A Nelson R D Morley

#### **Directors' responsibilities**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the directors for the year ended 31 December 2010 (continued)

## **Auditors**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

BDO LLP have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting

In preparing this directors' report advantage has been taken of the small companies' exemption

By order of the board

A M Bell

Secretary

3 March 2011

Date

#### Independent auditor's report

#### TO THE MEMBERS OF PROTRUST DEUTSCHLAND LIMITED

We have audited the financial statements of Protrust Deutschland Limited for the year ended 31 December 2010 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

### Independent auditor's report (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies' regime

M COD

James Roberts (senior statutory auditor) For and on behalf of BDO LLP, statutory auditor Gatwick United Kingdom

Date 10 Mull 2011

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

# Profit and loss account for the year ended 31 December 2010

			•		
	Note	Continuing operations 2010 £		Total 2010 £	Total 2009 £
Turnover	3	-	492,504	492,504	599,535
Cost of sales			238,710	238,710	288,434
Gross profit		-	253,794	253,794	311,101
Administrative expenses			377,889	377,889	348,195
Operating loss	4	-	(124,095)	(124,095)	(37,094)
Other interest receivable and similar income Interest payable and similar charges	6			831 - ———	1,583 (33)
Loss on ordinary activities before taxation				(123,264)	(35,544)
Taxation on loss on ordinary activities	7			37,784	10,809
Loss on ordinary activities after taxation				(85,480)	(24,735)

All recognised gains and losses in the current and prior year are included in the profit and loss account

# Balance sheet at 31 December 2010

Company number 3651551	Note	2010 £	2010 £	2009 £	2009 £
Current assets Debtors Cash at bank and in hand	8	87,418 409,270		67,676 691,951	
		496,688		759,627	
Creditors amounts falling due within one year	9	169,531		346,990	
Total assets less current liabilities			327,157		412,637
					<u> </u>
Capital and reserves Called up share capital Profit and loss account	10 11		100 327,057		100 412,537
Shareholders' funds	12		 327,157		412,637

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

The financial statements were approved by the board of directors and authorised for issue on 3 Marc 4 2 11

A M Bell Director

The notes on pages 7 to 11 form part of these financial statements

# Notes forming part of the financial statements for the year ended 31 December 2010

### 1 Accounting policies

The financial statements have been prepared under the historical cost convention

The following principal accounting policies have been applied

#### Cash flow statement

The company has taken advantage of the exemption conferred by Financial Reporting Standard 1 'Cash Flow Statements (Revised 1996)' not to prepare a cash flow statement on the grounds that it is a 'small' company under the Companies Act 2006

#### Turnover

Turnover represents agent's commissions receivable from sale of insurance policies to external customers

Non-recurring commissions are recognised on inception of the insurance policies, subject to acceptance of the policies

Renewal commissions are recognised on the renewal of policies

#### Foreign currency

Foreign currency transactions are translated into sterling at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Any differences are taken to the profit and loss account.

#### Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

#### Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that the recognition of deferred tax assets is limited to the extent that the company anticipates making sufficient taxable profits in the future to absorb the reversal of the underlying timing differences

Deferred tax balances are not discounted

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

## 2 Corresponding figures

The analysis between continuing and discontinued operations for the year ended 31 December 2009 is shown below

	Continuing £	Discontinued £	Total £
Turnover Cost of sales	599,535 288,434 ————	- -	599,535 288,434
Gross profit	311,101	-	311,101
Administrative expenses	348,195	-	348,195
	<del></del>		
Operating loss	(37,094)	-	(37,094)
	<del></del>		

## 3 Turnover

The proportion of turnover that is attributable to markets outside the United Kingdom is 0% (2009 - 0%)

Turnover arises solely on policies within the German market

## 4 Operating loss

		2010 £	2009 £
	This is arrived at after charging	-	_
	Auditors' remuneration - fees payable to the company's auditor for the audit of the company's annual accounts	12,669	12,334
5	Directors' remuneration		
		2010 £	2009 £
	Aggregate emoluments, pension contributions and amounts receivable under long term incentive schemes	25,698	41,985

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

6 Interest payable and similar charges		
	2010 £	2009 £
Bank loans and overdrafts	-	33
7 Taxation on loss on ordinary activities		
	2010 £	2009 £
UK Corporation tax Current tax on profits of the year	(37,784)	(10,809)
The tax assessed for the year is lower than the standard rate of corporation to before tax. The differences are explained below	x in the UK app	olied to loss
	2010 £	2009 £
Loss on ordinary activities before tax	(123,264)	(35,544)
Loss on ordinary activities at the standard rate of corporation tax in the UK		
of 28% (2009 - 28%) Effect of	(34,514)	(9,952)
Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation Adjustment to tax charge in respect of previous periods Movements in provisions Losses carried back Over provision in respect of previous years Change in tax rates	(1,590) - (675) 36,863 (37,784) (84)	560 (412) (10,809) (140) - -
Lossess carried back to previous periods		9,944
Current tax credit for the year	(37,784)	(10,809)

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

8	Debtars		
		2010 £	2009 £
	Trade debiase		56,867
	Trade debtors Other debtors	50,314 37,104	10,809
		87,418	67,676
	All amounts shown under debtors fall due for payment within one year		
9	Creditors: amounts falling due within one year		
		2010 £	2009 £
	Trade creditors	55,382	290,531
	Amounts owed to group undertakings Other creditors	101,149 13,000	29,059 27,400
		169,531	346,990
10	Share capital		
		2010	2009
		£	3
	Allotted, called up and fully paid		
	10,000 ordinary shares of 1p each	100	100
		· <del></del>	
11	Reserves		
			Profit and loss account £
	At 1 January 2010 Loss for the year		412,537 (85,480)
	At 31 December 2010		327,057

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 12 Reconciliation of movements in shareholders' funds

	2010 £	2009 £
Loss for the year	(85,480)	(24,735)
Opening shareholders' funds	412,637	437,372
		<del></del>
Closing shareholders' funds	327,157	412,637

#### 13 Related party disclosures

Turnover and costs during the year include commissions from Clerical Medical Investment Group Limited of £492,503 (2009 - £595,535) and costs of £Nil (2009 - £15,400) respectively. Included in trade and other debtors at 31 December 2010 is an amount of £50,314 (2009 - £56,867) due from Clerical Medical Investment Group Limited.

Included in the profit and loss account for the year ended 31 December 2010 are charges of £292,354 (2009 - £220,506) from Protrust Management SA. Included in creditors at 31 December 2010 is an amount of £101,504 (2009 - £25,760) owed to Protrust Management SA, and a receivable of £355 (2009 amounts owing of £3,299) from Protrust Financial Services Group SA.

During the year the company made a payment of £197,975 to Protrust AG related to commissions payable. Of this transfer, £8,273 related to commissions payable expensed during the year, with the remainder relating to the payment of prior year commissions payable.

## 14 Ultimate parent company and parent undertaking of larger group

The company is a subsidiary of Protrust International (Luxembourg) SA, a company incorporated in Luxembourg. The ultimate parent company is Protrust Financial Services Group SA, a company incorporated in Switzerland Consolidated financial statements are not available.

Clerical Medical Europe Financial Services BV, a company which is part of the Clerical Medical Group, also has an interest in the ordinary share capital of Protrust Deutschland Limited