Company Registration No. 02951763 (England and Wales)

## WOODS BUILDING SERVICES LIMITED

# ANNUAL REPORT AND FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018



## **COMPANY INFORMATION**

Directors Mr D Petri

Mrs T Petri Mr D Pienaar Mr D Phillips Ms J Solen

(Appointed 19 July 2018)

Secretary Mrs T Petri

Company number 02951763

Registered office Woods House

River Way Harlow Essex CM20 2DP

Auditor Maynard Heady LLP

Matrix House 12-16 Lionel Road Canvey Island Essex SS8 9DE

Business address Woods House

River Way Harlow Essex CM20 2DP

## CONTENTS

Strategic report	Page
Directors' report	2
Directors' responsibilities statement	3
Independent auditor's report	4 - 6
Profit and loss account	7
Balance sheet	9
Statement of changes in equity	10
Statement of cash flows	11
Notes to the financial statements	12 - 22

#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present the strategic report for the year ended 31 December 2018.

#### Fair review of the business

The principal activity of the company continues to be asbestos removal.

The directors aim to present a report that is fair, balanced and understandable and should provide the information necessary for stakeholders to assess the entity's performance, business model and strategy.

Woods was formed in 1994 to provide high quality asbestos remediation services to the South East of the United Kingdom. Now some twenty-five years later Woods operates from six offices in Harlow (HQ), St Helens, Milton Keynes, Cardiff, Wrexham and Wellington to provide a national service to both the private and public sector.

The focused management team have continued to grow the business, improve profitability in the year and continues to meet its financial and operational objectives.

#### Principal risks and uncertainties

As with most businesses the company is at risk should there be an economic turndown.

The company has limited exposure to finance risk as it holds no material investments and has a low gearing ratio. In addition, all its operations (with the exception of a few removal jobs within the EU) are invoiced in the UK so there is no currency risk.

The board has procedures in place to identify any risks to the business.

#### **Financial Review**

The results for the year are shown in page 7 of the accounts.

Turnover has grown by 18% year on year and is also expected to exceed £11m in FY 2019. The company continues to focus on its gross margin which remains consistent at 18%.

On behalf of the board

Mrs T Petri **Director**11 March 2019

### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present their report and financial statements for the year ended 31 December 2017.

#### Principal activities

The principal activity of the company continued to be that of asbestos removal.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr D Petri Mrs T Petri Mr D Pienaar Mr D Phillips Mr C Williams

Ms J Solen

(Resigned 23 February 2018) (Appointed 19 July 2018)

#### Results and dividends

The results for the year are set out on page 7.

Ordinary dividends were paid amounting to £240,000. The directors do not recommend payment of a final dividend.

#### Auditor

In accordance with the company's articles, a resolution proposing that Maynard Heady LLP be reappointed as auditor of the company will be put at a General Meeting.

#### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

Mrs T Petri **Director**11 March 2019

# DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2018

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF WOODS BUILDING SERVICES LIMITED

#### Opinion

We have audited the financial statements of Woods Building Services Limited (the 'company') for the year ended 31 December 2018 which comprise the profit and loss account, the statement of comprehensive income, the balance sheet, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit for the
  year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast
  significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a
  period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF WOODS BUILDING SERVICES LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF WOODS BUILDING SERVICES LIMITED

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Mr. Roger Baines FCA (Senior Statutory Auditor) for and on behalf of Maynard Heady LLP

11 March 2019

Chartered Accountants Statutory Auditor

Matrix House 12-16 Lionel Road Canvey Island Essex SS8 9DE

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2018

		2018	2017
	Notes	£	£
Turnover	2	11,130,003	9,446,088
Cost of sales		(9,085,716)	(7,661,988)
Gross profit		2,044,287	1,784,100
Administrative expenses		(1,304,129)	(1,142,202)
Operating profit	3	740,158	641,898
Interest receivable and similar income	6	32	7
Interest payable and similar expenses	7	(75,751)	(79,606)
Profit before taxation		664,439	562,299
Tax on profit	8	(130,041)	(103,806)
Profit for the financial year		534,398	458,493

The Profit And Loss Account has been prepared on the basis that all operations are continuing operations.

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	2018 £	2017 £
Profit for the year	534,398	458,493
Other comprehensive income		
Total comprehensive income for the year	534,398	458,493 

**BALANCE SHEET** 

### AS AT 31 DECEMBER 2018

		201	18	2017	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	10		848,757		521,087
Investments	11		247		247
			849,004		521,334
Current assets					
Stocks	12	564,717		453,099	
Debtors falling due after more than one year					
	13	2,737,228		2,946,644	
Debtors falling due within one year	13	2,046,432		2,193,525	
Cash at bank and in hand		36,666		42,539	
		5,385,043		5,635,807	
Creditors: amounts falling due within one					
year	14	(3,196,581)		(3,529,933)	
Net current assets			2,188,462		2,105,874
Total assets less current liabilities			3,037,466		2,627,208
Creditors: amounts falling due after more than one year	15		(98,445)		_
than one year			(00,110)		
Provisions for liabilities	18		(98,669)		(81,254)
Net assets			2,840,352		2,545,954
Capital and reserves					
Called up share capital	20		1,000		1,000
Profit and loss reserves			2,839,352		2,544,954
Total equity			2.840.352		2,545,954

The financial statements were approved by the board of directors and authorised for issue on 11 March 2019 and are signed on its behalf by:

Mrs T Petri Director

Company Registration No. 02951763

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

	Share capital Profit and loss reserves			Total	
	Notes	£	£	£	
Balance at 1 January 2017		1,000	2,271,461	2,272,461	
Year ended 31 December 2017: Profit and total comprehensive income for the year Dividends	9	-	458,493 (185,000)	458,493 (185,000)	
Balance at 31 December 2017		1,000	2,544,954	2,545,954	
Year ended 31 December 2018: Profit and total comprehensive income for the year Dividends	9	<u>:</u>	534,398 (240,000)	534,398 (240,000)	
Balance at 31 December 2018		1,000	2,839,352	2,840,352	

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018

		201	2018		17
	Notes	£	٤	£	£
Cash flows from operating activities					
Cash generated from operations	22		966,228		2,009,498
Interest paid			(75,751)		(79,606)
Income taxes paid			(122,028)		(128,302)
Net cash inflow from operating activities			768,449		1,801,590
Investing activities					
Purchase of tangible fixed assets		(482,914)		(92,631)	
Interest received		32		7	
Net cash used in investing activities			(482,882)		(92,624)
Financing activities					
Repayment of bank loans		(143,328)		(1,003,376)	
Payment of finance leases obligations		104,219		(16,203)	
Dividends paid		(240,000)		(185,000)	
Net cash used in financing activities			(279,109)		(1,204,579)
Net increase in cash and cash equivalents			6,458		504,387
Cash and cash equivalents at beginning of ye	ar		30,208		(474,179)
Cash and cash equivalents at end of year			36,666		30,208
Relating to:					
Cash at bank and in hand			36,666		42,539
Bank overdrafts included in creditors payable					(40.004)
within one year					(12,331)

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

#### Company information

Woods Building Services Limited is a private company limited by shares incorporated in England and Wales. The registered office is Woods House, River Way, Harlow, Essex, CM20 2DP.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary a mounts in these financial statements are rounded to the nearest  $\pounds$ .

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

#### 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings leasehold Straight line over the life of the lease

Plant and machinery 25% Reducing balance
Fixtures, fittings & equipment 15% Reducing balance
Motor vehicles 25% Reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.5 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.6 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.7 Cash and cash equivalents

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.8 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

## Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value though profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

#### 1.9 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.11 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the profit and loss account so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2	Turnover and other revenue		
	An analysis of the company's turnover is as follows:		
		2018	2017
		£	£
	Turnover analysed by class of business		
	United Kingdom	11,130,003	9,446,088
		2018	2017
		£	£
	Other significant revenue		
	Interest income	32	7
3	Operating profit		
		2018	2017
	Operating profit for the year is stated after charging/(crediting):	£	£
	Fees payable to the company's auditor for the audit of the company's financial		
	statements	13,100	8,500
	Depreciation of owned tangible fixed assets	155,197	144,170
	Cost of stocks recognised as an expense	1,280,668	1,036,243
	Operating lease charges	401,926	324,396

### 4 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2018 Number	2017 Number
Monthly	104	90
Weekly		21
	124	111
Their aggregate remuneration comprised:		
	2018	2017
	£	£
Wages and salaries	4,789,518	4,094,997

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

5	Directors' remuneration	2018 £	2017 £
	Remuneration for qualifying services	186,760	248,086
	As no one directors' remuneration exceeded $\pounds 200,000$ in the current year, no add	tional disclosure is pr	ovided.
6	Interest receivable and similar income	2018	2017
	Interest income	£	£
	Interest on bank deposits	32	7
7	Interest payable and similar expenses  Interest on bank overdrafts and loans Interest on finance leases and hire purchase contracts	2018 £ 70,969 4,782 75,751	2017 £ 77,810 1,796 79,606
8	Taxation	2018 £	2017 £
	Current tax UK corporation tax on profits for the current period	112,626	122,028
	Deferred tax Origination and reversal of timing differences	17,415	(18,222)
	Total tax charge	130,041	103,806

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

2018 €					
664,439				Profit before taxation	
126,243 2,957 - - 236			tible in determini	19.00% (2017: 19.25%) Tax effect of expenses that are not ded Effect of change in corporation tax rate Group relief Permanent capital allowances in excess	
130,041				Taxation charge for the year	
2018				Dividends	9
£					
240,000				Interim paid	
otor vehicles	tures, fittings Ma	Plant andFi	Land and	Tangible fixed assets	10
	& equipment	machinery	bulldings leasehold		
£.	£.	£	£	Cost	
- 279,833	350,922 41,186	758,235 161,895	137,029 -	At 1 January 2018 Additions	
279,833	392,108	920,130	137,029	At 31 December 2018	
- 25,926	204,539 23,728	415,311 104,300	105,296 1,243	Depreciation and impairment At 1 January 2018 Depreciation charged in the year	
25,926	228,267	519,611	106,539	At 31 December 2018	
253,907	163,841	400,519	30,490	Carrying amount At 31 December 2018	
_	146,383	342.971	31,733	At 31 December 2017	
	£ 664,439  126,243 2,957 - 236 605  130,041  2018 £ 240,000  chor vehicles £ 279,833 279,833 - 25,926 25,926	# LUK of   126,243   2,957	### ### ##############################	## dard rate of corporation tax in the UK of uctible in determining taxable profit	Expected tax charge based on the standard rate of corporation tax in the UK of 19,00% (2017: 19,25%)   126,243   Tax effect of expenses that are not deductible in determining taxable profit

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

11	Fixed asset investments	2018 £	2017 £
	Listed investments	247	247
	Listed investments included above:		
	Listed investments carrying amount	<u>247</u>	247
	Movements in fixed asset investments		Investments
		othe	er than loans
	Cost or valuation At 1 January 2018 & 31 December 2018		<b>£</b> 24 <b>7</b>
	Carrying amount At 31 December 2018		247
	At 31 December 2017		247
12	Stocks	2018 £	2017 £
	Finished goods and goods for resale	564,717	453,099
13	Debtors	2018	2017
	Amounts falling due within one year:	£	£
	Trade debtors Other debtors Prepayments and accrued income	1,718,852 80,966 246,614	1,951,952 16,313 225,260
		2,046,432	2,193,525
	Amounts falling due after more than one year:	2018 £	2017 £
	Amounts owed by group undertakings	2,737,228	2,946.644

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

14	Creditors: amounts falling due within one year			
			2018	2017
		Notes	£	£
	Bank loans and overdrafts	16	-	155,659
	Obligations under finance leases	17	24,504	18,777
	Trade creditors		1,315,111	1,160,292
	Other taxation and social security		799,807	801,690
	Other creditors		855,321	868,812
	Accruals and deferred income		201,838	524,703
			3,196,581	3,529,933

The company received damages in 2016 in respect of a contract for which the revenue has been recognised in line with the contract length. The monies remaining to be released have been included within accruals and deferred income.

Included within other creditors is £857,064 (2017: £819,348) which relates to invoice discount factoring.

### 15 Creditors: amounts falling due after more than one year

		2018	2017
	Notes	£	£
Obligations under finance leases	17	98,445	-

The aggregate amount of creditors for which security has been given amounted to £122,949 (2017: £174,436).

### 16 Loans and overdrafts

	2018 £	2017 £
Bank loans	-	143,328
Bank overdrafts	-	12,331
		155,659
Payable within one year		155,659

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2018

17	Finance lease obligations		
	-	2018	2017
	Future minimum lease payments due under finance leases:	£	£
	Within one year	30,524	19,497
	In two to five years	106,183	-
		136,707	19,497
	Less: future finance charges	(13,758)	(720)
		122,949	18,777

Finance lease payments represent rentals payable by the company for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is three years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

#### 18 Provisions for liabilities

		2018	2017
	Notes	£	£
Deferred tax liabilities	19	98,669	81.254

#### 19 Deferred taxation

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Liabilities 2018	Liabilities 2017
Balances:	£	£
ACAs	98,669	81,254 
		2018
Movements in the year:		£
Liability at 1 January 2018		81,254
Charge to profit or loss		17,415
Liability at 31 December 2018		98,669

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

20	Share capital	2018	2017
		£	£
	Ordinary share capital		
	Issued and fully paid 1,000 Ordinary shares of £1 each	1,000	1,000
	1,000 Offiliary Shares of £1 each	<del></del>	
		1,000	1,000
21	Operating lease commitments		
	Lessee		
	At the reporting end date the company had outstanding commitments for	or future minimum lease payme	nts under
	non-cancellable operating leases, which fall due as follows:	or receive minimum receive payme	
		2018	2017
		£	£
	Within one year	316,376	312.077
	Between two and five years	203,151	189.939
	In over five years	60,000	60,000
		579,527	562.016
22	Cash generated from operations	<del></del>	
	·	2018	2017
		£	£
	Profit for the year after tax	534,398	458,493
	Adjustments for:		
	Taxation charged	130,041	103,806
	Finance costs	75,751	79,606
	Investment income	(32)	(7)
	Depreciation and impairment of tangible fixed assets	155,197	144,170
	Movements in working capital:		
	(Increase) in stocks	(111,618)	(58,313)
	Decrease in debtors	356,509	215,097
	Decrease in debtors (Decrease)/increase in creditors	(174,018)	1,066,646

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.