Registration number: 02847280

# The Sound Company Limited

Annual Report and Unaudited Financial Statements for the Year Ended 31 August 2018

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#### **Company Information**

**Directors** Mr G J Oliver

Miss A C Oliver Mrs C H Oliver

**Company secretary** Mr G J Oliver

**Registered office** The Exchange

Temple Street Llandrindod Wells

Powys LD1 5HG

Accountants Mitchell Meredith Limited

The Exchange Fiveways Temple Street Llandrindod Wells

Powys LD1 5HG

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### (Registration number: 02847280) Balance Sheet as at 31 August 2018

|   | Note     | 2018<br>£ | 2017<br>£   |
|---|----------|-----------|-------------|
| Fixed assets  |          |           |             |
| Tangible assets   | <u>4</u> | 4,047,837 | 4,094,319   |
| Current assets  |          |           |             |
| Stocks  | <u>5</u> | 6,599     | 2,158       |
| Debtors   | <u>6</u> | 163,670   | 195,286     |
| Cash at bank and in hand                                |          | 8,001     | 3,031       |
|   |          | 178,270   | 200,475     |
| Creditors: Amounts falling due within one year          | <u>?</u> | (481,562) | (387,076)   |
| Net current liabilities                                 |          | (303,292) | (186,601)   |
| Total assets less current liabilities                   |          | 3,744,545 | 3,907,718   |
| Creditors: Amounts falling due after more than one year | <u>?</u> | (918,719) | (1,005,727) |
| Provisions for liabilities                              |          | (13,021)  | (12,680)    |
| Net assets  | _        | 2,812,805 | 2,889,311   |
| Capital and reserves                                    |          |           |             |
| Called up share capital                                 |          | 50,000    | 50,000      |
| Revaluation reserve                                     |          | 2,598,855 | 2,630,986   |
| Profit and loss account                                 |          | 163,950   | 208,325     |
| Total equity  |          | 2,812,805 | 2,889,311   |

The notes on pages  $\underline{4}$  to  $\underline{9}$  form an integral part of these financial statements. Page 2

(Registration number: 02847280) Balance Sheet as at 31 August 2018

For the financial year ending 31 August 2018 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

#### Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

These financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime and the option not to file the Profit and Loss Account has been taken.

Approved and authorised by the Board on 24 May 2019 and signed on its behalf by:

Mr G J Oliver
Company secretary and director

The notes on pages  $\frac{4}{2}$  to  $\frac{9}{2}$  form an integral part of these financial statements.

#### Notes to the Financial Statements for the Year Ended 31 August 2018

#### 1 General information

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office is: The Exchange Temple Street Llandrindod Wells Powys LD1 5HG UK

These financial statements were authorised for issue by the Board on 24 May 2019.

#### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

#### Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

#### Going concern

At the balance sheet date the company had net current liabilities of £303,292. The directors are aware of the turnover and margins that the company needs to achieve in order to keep the company in profit and they believe these targets can be met. The directors review realistic objectives at regular intervals, based on this periodic review and the company's plans, the directors consider it appropriate to prepare the financial statements on the going concern basis.

#### Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

#### Tax

The tax expense for the period comprises deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

#### Notes to the Financial Statements for the Year Ended 31 August 2018

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

#### Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset classDepreciation method and rateFreehold property2% on costPlant and machinery25% on reducing balanceFixtures and fittings25% on reducing balance and over 5 years.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits.

#### Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised at the transaction price. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

#### Stocks

Stocks are stated at the lower of cost and estimated selling price.

#### Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised at the transaction price.

#### Notes to the Financial Statements for the Year Ended 31 August 2018

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Profit and Loss Account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges. Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

#### Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

#### 3 Staff numbers

The average number of persons employed by the company (including directors) during the year, was 21 (2017 - 21).

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### Notes to the Financial Statements for the Year Ended 31 August 2018

#### 4 Tangible assets

|                                       | Freehold<br>property<br>£ | Plant and<br>machinery<br>£ | Fixtures and fittings | Total<br>£ |
|---------------------------------------|---------------------------|-----------------------------|-----------------------|------------|
| Cost or valuation At 1 September 2017 | 4,500,000                 | 878,631                     | 255,142               | 5,633,773  |
| Additions                             | <del>-</del>              | 9,000                       | 11,426                | 20,426     |
| At 31 August 2018                     | 4,500,000                 | 887,631                     | 266,568               | 5,654,199  |
| Depreciation                          |                           |                             |                       |            |
| At 1 September 2017                   | 495,000                   | 817,861                     | 226,593               | 1,539,454  |
| Charge for the year                   | 45,000                    | 11,914                      | 9,994                 | 66,908     |
| At 31 August 2018                     | 540,000                   | 829,775                     | 236,587               | 1,606,362  |
| Carrying amount                       |                           |                             |                       |            |
| At 31 August 2018                     | 3,960,000                 | 57,856                      | 29,981                | 4,047,837  |
| At 31 August 2017                     | 4,005,000                 | 60,770                      | 28,549                | 4,094,319  |

Included within the net book value of land and buildings above is £3,960,000 (2017 - £4,005,000) in respect of freehold land and buildings.

#### Revaluation

The fair value of the company's Freehold property was revalued on 24 July 2007 by a firm of Independent Chartered Surveyors who are external to the company. The basis of this valuation was on an open market basis.

Had this class of asset been measured on a historical cost basis, the carrying amount would have been £1,286,928 (2017 - £1,286,928).

|                 | 2018<br>£ | 2017<br>£ |
|-----------------|-----------|-----------|
| Stocks          | 6,599     | 2,158     |
| 6 Debtors       | 2018      | 2017      |
|                 | £         | £         |
| Trade debtors   | 81,647    | 109,152   |
| Prepayments     | 76,597    | 80,708    |
| Corporation tax | 5,426     | 5,426     |
|                 | 163,670   | 195,286   |

## Notes to the Financial Statements for the Year Ended 31 August 2018

#### 7 Creditors

| Creditors: amounts falling due within one year          |           |           |           |
|---|-----------|-----------|-----------|
|   | Note      | 2018<br>£ | 2017<br>£ |
|   | 11010     | ~         | •         |
| Due within one year  Bank loans and overdrafts          | 0         |           |           |
|   | 8         | 338,893   | 209,506   |
| Trade creditors   |           | 76,893    | 80,656    |
| Directors' current accounts                             | <u>10</u> | 3,348     | 37,114    |
| Taxation and social security                            |           | 41,036    | 41,109    |
| Other creditors   |           | -         | 6,092     |
| Accruals  |           | 21,392    | 12,599    |
|   |           | 481,562   | 387,076   |
| Creditors: amounts falling due after more than one year |           |           |           |
| ·   |           | 2018      | 2017      |
|   | Note      | £         | £         |
| Due after one year                                      |           |           |           |
| Loans and borrowings                                    | 8         | 918,719   | 1,005,727 |
|   |           | 2018      | 2017      |
|   |           | £         | £         |
| Due after more than five years                          |           |           |           |
| After more than five years by instalments               |           | 588,491   | 665,609   |
|   | _         |           |           |
|   |           |           |           |
| 8 Loans and borrowings                                  |           |           |           |
|   |           | 2018      | 2017      |
| Non-current loans and borrowings                        |           | £         | £         |
| Bank borrowings   |           | 887,676   | 958,503   |
| Other borrowings  |           | 31,043    | 47,224    |
|   |           |           |           |
|   |           | 918,719   | 1,005,727 |

#### Notes to the Financial Statements for the Year Ended 31 August 2018

|                              | 2018<br>£ | 2017<br>£ |
|------------------------------|-----------|-----------|
| Current loans and borrowings |           |           |
| Bank borrowings              | 70,925    | 69,435    |
| Bank overdrafts              | 30,536    | 20,836    |
| Other borrowings             | 237,432   | 119,235   |
|                              | 338,893   | 209,506   |

#### Bank borrowings

Bank borrowings is denominated in pounds sterling. The carrying amount at year end is £958,601 (2017 - £1,027,938).

The mortgage is secured against the property owned by the company.

The bank overdraft is denominated in pounds sterling. The carrying amount at year end is £30,536 (2017 - £20,835).

The bank overdraft is secured against the assets of the company and guarantees given by the directors.

#### 9 Financial commitments, guarantees and contingencies

#### Amounts not provided for in the balance sheet

The total amount of financial commitments not included in the balance sheet is £Nil (2017 - £6,250).

#### 10 Related party transactions

#### Summary of transactions with other related parties

The Sound Pension Scheme

(The Company's self administered pension scheme)

During the year the company borrowed £102,018 from the pension scheme. At the balance sheet date the amount due to The Sound Pension Scheme was £268,476.

### Detailed Profit and Loss Account for the Year Ended 31 August 2018

|                                       | 2018<br>£ | 2017<br>£ |
|---------------------------------------|-----------|-----------|
| Turnover                              |           |           |
| Sales                                 | 992,610   | 999,662   |
| Cost of sales                         |           |           |
| Opening merchandise                   | 2,158     | 4,164     |
| Purchases                             | 44,209    | 41,438    |
| Closing merchandise                   | (6,599)   | (2,158)   |
|                                       | 39,768    | 43,444    |
| General administrative expenses       |           |           |
| Wages and salaries                    | 438,822   | 412,236   |
| Staff NIC (Employers)                 | 38,697    | 39,959    |
| Directors remuneration                | 126,836   | 150,716   |
| Directors NIC (Employers)             | 15,200    | 16,304    |
| Staff pensions (Defined contribution) | 5,843     | 3,413     |
| Subcontract cost                      | 27,989    | 33,833    |
| Staff training                        | 440       | 2,046     |
| Rent                                  | 15,334    | 15,000    |
| Rates                                 | 113,251   | 100,446   |
| Light, heat and power                 | 8,574     | 12,177    |
| Insurance                             | 15,852    | 27,877    |
| Repairs and renewals                  | 30,824    | 23,248    |
| Telephone and fax                     | 18,200    | 16,659    |
| Magazines and miscellaneous           | 3,086     | 3,232     |
| Computer costs                        | (3,108)   | 13,329    |
| Printing, postage and stationery      | 8,229     | 7,553     |
| Hire of equipment                     | 3,253     | 2,619     |
| Sundry expenses                       | 1,250     | 499       |
| Cleaning and laundry                  | 7,446     | 5,641     |
| Motor expenses                        | 27        | 3,403     |
| Advertising                           | 21,189    | 29,326    |
| Entertaining                          | 292       | 744       |
| Accountancy fees                      | 12,894    | 12,427    |
| Legal and professional fees           | 1,200     | 1,950     |
| Bad debts written off                 | -         | 621       |
| Factoring charges                     | 10,135    | 10,125    |

This page does not form part of the statutory financial statements. Page  $10\,$ 

## Detailed Profit and Loss Account for the Year Ended 31 August 2018

|                                      | 2018<br>£ | 2017<br>£ |
|--------------------------------------|-----------|-----------|
| Bank charges                         | 7,620     | 3,765     |
| Revaluation reserve write off        | (32,131)  | (32,131)  |
| Depreciation                         | 66,907    | 73,918    |
|                                      | 964,151   | 990,935   |
| Operating loss                       | (11,309)  | (34,717)  |
| Interest payable and similar charges |           |           |
| Bank interest payable                | 31,439    | 26,494    |
| Foreign currency (gains)/losses      | 1,287     | 1,617     |
|                                      | 32,726    | 28,111    |
| Loss before tax                      | (44,035)  | (62,828)  |

This page does not form part of the statutory financial statements. Page  $11\,$ 

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