REGISTERED NUMBER: 2768807 (England and Wales)

Report of the Directors/Trustees and
Financial Statements for the Year Ended 31 December 1996

for

Hackney Employment Link Project Limited (A Charity Company Limited by Guarantee)

Registered Charity number 1021469

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## Company Information for the Year Ended 31 December 1996

DIRECTORS/TRUSTEES: R P E Purkiss

M F G Woods R Jones

K Dixon

M A Olayokun

The directors of the company are the Charity's Trustees [s97(1) Charities Act 1993].

SECRETARY:

C Drew (to 30/10/96)

REGISTERED OFFICE:

28 Lower Clapton Road

Hackney London E5 OPD

REGISTERED NUMBER: 2768807 CHARITY NUMBER:

1021469

AUDITORS:

Armstrong & Co

Chartered Accountants and Registered Auditors

Walker House

6-8 Boundary Street

London E2 7JE

## Report of the Directors/Trustees for the Year Ended 31 December 1996

The directors/trustees present their report with the financial statements of the company for the year ended 31 December 1996.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of training and assistance to unemployed persons.

## DIRECTORS/TRUSTEES

The directors/trustees during the year under review were:

R P E Purkiss

M F G Woods

R Silman

resigned 30/10/96

R Jones

M A Olayokun

#### TRUSTEES REPORT

The trustees report is attached and further information is contained in the charity's annual report which is available from the office at Georgian House, 28 Lower Clapton Road, Hackney, London E5 OPD (tel: 0181 533 3303).

## STATEMENT OF DIRECTORS/TRUSTEES' RESPONSIBILITIES

Company law requires the directors/trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors/trustees are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Armstrong & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

In preparing this report, the directors/trustees have taken advantage of special exemptions applicable to small companies conferred by Part II of Schedule 8 to the Companies Act 1985.

ON BEHALF OF THE BOARD:

War kin Rev P E Purkiss - Director/Trustee

Dated: 13 March 1997

Report of the Auditors to the Members of Hackney Employment Link Project Limited (A Charity Company Limited by Guarantee)

We have audited the financial statements on pages four to twelve which have been prepared under the historical cost convention and the accounting policies set out on page six.

### Respective responsibilities of directors/trustees and auditors

As described on page two the company's directors/trustees are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors/trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1996 and of its surplus for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

Armstrong & co.

Chartered Accountants and Registered Auditors

Walker House

6-8 Boundary Street

London E2 7JE

Dated: 13 March 1997

# Income and Expenditure Account for the Year Ended 31 December 1996

		1996	1995
	Notes	£	£
INCOME	2	289,870	204,128
Direct activity costs		247,051	152,744
GROSS SURPLUS		42,819	51,384
Management and administrat	ion	31,075	35,873
OPERATING SURPLUS	3	11,744	15,511
Interest receivable and similar income	4	468	357
		12,212	15,868
Interest payable and similar charges		516	31
INCOME ON ORDINARY ACTIVIT BEFORE TAXATION	IES	11,696	15,837
Tax on surplus on ordinary activities			
INCOME FOR THE FINANCIAL Y AFTER TAXATION	EAR	11,696	15,837
Retained surplus brought f	orward	29,354	13,517
RETAINED SURPLUS CARRIED F	ORWARD	£41,050	£29,354

The Statement of Financial Activities is contained on page 9

## CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the surpluses for the current and previous years.

## Balance Sheet 31 December 1996

	_	1996		1995	
	Notes	£	£	£	£
FIXED ASSETS: Tangible assets	5		13,682		4,504
CURRENT ASSETS: Debtors Cash at bank and in hand	6	77,344 13,982		29,808 26,241	
		91,326		56,049	
CREDITORS: Amounts falling due within one year	7	63,958		31,199	
NET CURRENT ASSETS:			27,368		24,850
TOTAL ASSETS LESS CURRENT LIABILITIES:			£ <u>41,050</u>		£ <u>29,354</u>
FUNDS:					
Unrestricted funds Restricted funds			11,452 29,598		23,841 5,513
	9		£41,050		£29,354

In preparing these financial statements, the directors have taken advantage of special exemptions applicable to small companies conferred by Part I of Schedule 8 to the Companies Act 1985. The directors have done so on the grounds that, in their opinion, the company is entitled to the benefit of those exemptions because it meets the qualifying conditions for small companies as stated in Section 247 of the Companies Act 1985.

### ON BEHALF OF THE BOARD:

R, Jones - Director/Trustee

Rev P E Purkiss - Director/Trustee

Approved by the Board on 13 March 1997

Notes to the Financial Statements for the Year Ended 31 December 1996

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards and follow the recommendations in Statement of Recommended Practice: Accounting by Charities.

### Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company.

#### Incoming resources

Incoming resources is the amount derived from the provision of charitable services, the receipt of gifts, subscriptions and grants falling within the company's ordinary activities.

#### Voluntary income

Voluntary income received by way of donations and gifts is included in full when received.

#### Revenue grants

Revenue grants are credited to incoming resources on the earlier of when they are received or when they are due. If they relate to a specified future period they are deferred.

## Restricted funds

Restricted funds are to be used for purposes specified by the donor. Expenditure incurred for the specified purpose are charged to the fund together with a fair allocation of overhead and support costs.

### Unrestricted funds

Unrestricted funds are incoming resources received or generated for the purposes of the charity over which the directors have unfettered control.

### Allocation of costs

Costs are allocated between direct charitable costs and other costs on a transaction by transaction basis. Allocation between restricted and unrestricted funds is on a transactional basis where the transaction is specific to a fund. Where it is not, and subject to funders terms and criteria, costs are allocated to restricted funds in preference to unrestricted funds.

## Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Computer equipment - 33% on reducing balance Fixtures and fittings - 25% on reducing balance

## 2. INCOMING RESOURCES

The incoming resources and surplus before taxation are attributable to the one principal activity of the company.

# Notes to the Financial Statements for the Year Ended 31 December 1996

## 3. OPERATING INCOME

	The operating surplus is stated after c	harging:		
		5 5 -	1996	1995
			£	£
	Directors/trustees' emoluments		_	_
	Depreciation - owned assets		5,977	1,896
	Loss on disposal of fixed assets		100	-
	Auditors' remuneration		<u>2,756</u>	<u>1,938</u>
4.	INTEREST RECEIVABLE AND SIMILAR INCOME		1996	1005
			£	1995 £
	Deposit account interest		468	<u>357</u>
	Deposite decoding interest		<del>400</del>	<u> </u>
5.	TANGIBLE FIXED ASSETS			
		Fixtures &	Computer	
		fittings	equipment .	Totals
		£	£	£
	COST:			
	At 1 January 1996	3,789	6,744	10,533
	Additions	4,732	10,722	15,454
	Disposals	<b>_</b>	(1,009)	(1,009)
	At 31 December 1996	<u>8,521</u>	16,457	24,978
	DEDDEGIA MION.			
	DEPRECIATION: At 1 January 1996	1,661	4,367	6,028
	Charge for year	1,715	4,262	5,028 5,977
	Eliminated on disposals	-,, -	<u>(709</u> )	(709)
			/	
	At 31 December 1996	_3,376	7,920	11,296
				<del></del>
	NET BOOK VALUE:			
	At 31 December 1996	5,145	8,537	13,682
	At 31 December 1995	<u>2,128</u>	<u>2,376</u>	4,504
6.	DEBTORS: AMOUNTS FALLING			
	DUE WITHIN ONE YEAR		1000	1005
			1996 £	1995
			Ĺ	£
	Grant debtors		_	29,783
	Other debtors		560	
	Accrued income		76,784	_
	Staff loans		=	25
			<del></del>	
			77,344	29,808

# Notes to the Financial Statements for the Year Ended 31 December 1996

# 7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	1996 £	1995 £
Bank overdraft	2,198	592
Trade creditors	365	4,333
Social security & other taxes	38,052	22,676
Grants repayable	2,582	_
Deferred income	15,653	_
Accrued expenses	_5,108	3,598
	63,958	31,199

## 8. HELP in HOXTON

During the year another site was opened in Hoxton, called 'Help in Hoxton'. Initially this was run as part of the main project. Since the balance sheet date, Help in Hoxton has operated independently. During the year the following transactions occurred relating to Help in Hoxton and are included in the amounts shown in these accounts.

		19	96
		£	£
	Incoming resources		
	Received in year		30,017
	Accrued income		21,017
			==/-=-
	Received in accounts		51,034
	Resources expended		
	Wages & national insurance	28,467	
	Management charges	6,500	
	Support costs	5,843	
	Depreciation	438	
			41,248
	Restricted surplus for year		9,786
9.	RECONCILIATION OF MOVEMENTS IN RESERVES		
		1996	1995
		£	£
	Income for the financial year	<u>11,696</u>	<u>15,837</u>
	NET ADDITION TO RESERVES	11 606	15 027
	Opening reserves	11,696	•
	Opening reserves	29,354	<u>13,517</u>
	CLOSING RESERVES	41,050	29,354

## Statement of Financial Activities

for the Year Ended 31 December 1996

for

Hackney Employment Link Project Limited (A Charity Company Limited by Guarantee)

# Statement of Financial Activities for the Year Ended 31 December 1996

			·	1996	1995
	Notes	Restricted Funds £	Unrestricted Funds £	Total Funds £	Total Funds £
INCOMING RESOURCES					
Grants, donations & other					
income received		220,808	-	228,739	204,128
Add: accrued income		75,984		76,784	-
Less: deferred income		(15,653)	<del></del>	(15,653)	
Grants, donations & other					
income receivable	1	281,139	8,731	289,870	204,128
Interest receivable	2	88	380	468	357
		<del></del>			
Total incoming resources		281,227	9,111	290,338	204,485
RESOURCES EXPENDED					
Direct charitable expenditure	3	247,051	<del>-</del> -	247,051	161,245
Other expenditure					
Fundraising and publicity	4	6,377	-	6,377	4,638
Management and administration	5	25,214		25,214	22,765
Total resources expended		278,642		278,642	188,648
Net increase in resources					
before fund transfers		2,585	9,111	11,696	15,837
Transfer to restricted funds	6	20,500	(20,500)		
NET INCREASE/(DECREASE)					
IN FUNDS FOR THE YEAR		23,085	(11,389)	11,696	15,837
Funds at 1 January 1996		5,513	23,841	29,354	13,517
Funds at 31 December 1996		£28,598	£12,452	£41,050	£29,354

# Notes to the Statement of Financial Activities for the Year Ended 31 December 1996

				1996	1995
		Restricted Funds £	Unrestricted Funds £	Total Funds £	Total Funds
1.	GRANTS & DONATIONS	£	£	£	£
1.	European Social Fund	123,223	_	123,223	83,961
	Hackney Task Force	22,498	_	22,498	40,000
	CILNTEC	6,000	_	6,000	9,000
	Comprehensive Estates Initiative	5,000	_	5,000	5,000
	Heart of Hackney	44,418	_	44,418	21,000
	Gifts-Businesses	27,000	2,750	29,750	5,450
	Gifts-Trusts & Charities	53,000	3,000	56,000	33,200
	Gifts-Church Bodies	, <u></u>	765	765	2,883
	Gifts-Individuals	_	1,246	1,246	3,246
	Gifts-Church membership		970	970	260
	Sundry income				128
		<u>281,139</u>	8,731	<u>289,870</u>	204,128
2.	FINANCE INCOME				
	Deposit account interest	88	380	468	357
3.	DIRECT CHARITABLE EXPENSES				
	Staff wages	204,520	_	204,520	134,070
	Social security	16,590	-	16,590	9,692
	Course materials	1,123	-	1,123	1,426
	Travel expenses	372	-	372	159
	Client welfare	630	-	630	323
	Premises, rent & services	7,282	_	7,282	7,074
	Telephone	2,133	_	2,133	2,054
	Postage	1,708	_	1,708	1,435
	Stationery & consumables	2,578	-	2,578	1,389
	Photocopying costs	629	-	629	511
	Computer expenses	220	-	220	475
	Volunteers expenses	60	-	60	-
	Staff training	1,974	-	1,974	741
	Training & supervision	•••	<b>⊷</b>	-	250
	Staff welfare	779	-	779	618
	Travel & transport	198	-	198	498
	Sundry expenses	412	_	412	530
	Other Hoxton expenses	5,843	-	5,843	-
		247 253		247.053	161 245
		<u>247,051</u>	_	247,051	161,245

# Notes to the Statement of Financial Activities for the Year Ended 31 December 1996

				1996	1995
		Restricted Funds £	Unrestricted Funds £	Total Funds £	Total Funds £
4.	FUNDRAISING AND PUBLICITY	0 770		0 000	
	Consultancy & commission	2,778	_	2,778	-
	Advertising & promotion	1,005		1,005	999
	Annual report	761	_	761	2,027
	Printing & design	960	-	960	783
	Travel & transport AGM costs	42	-	42	563
		319	-	319	187
	Sundry expenses	512		512	
		6,377		6,377	4,638
5.	MANAGEMENT & ADMINISTRATIVE				
٥.	Premises expenses	8,833		8,833	7 272
	Light & heat	742	_	742	7,372 840
	Management & administration	742	_	742	2,032
	Staff welfare	196	_	196	193
	Subscriptions	211	_	211	241
	Insurance	610	_	610	407
	Computer costs	610	_	910	407
	Auditors fees	2,756	_	2,756	1,938
	Accountancy fees	2,730	_	2,756	2,835
	Bookkeeping wages	2,990	_	2,550	3,393
	Legal fees	713	_	713	239
	Bank charges	709	_	709	312
	Interest on late tax	111	_	111	550
	Bank interest	516	_	516	31
	Depreciation:	310	_	310	31
	Fixtures & fittings	1,277	_	1,277	709
	Computer equipment	4,699		4,699	1,187
	Loss on disposal of fixed assets	4,000		4,099	1,107
	Computer equipment	100		100	
		05 014		05.014	
		<u>25,214</u>		25,214	22,765
6.	INTER-FUND TRANSFERS Allocation of unrestricted funds to cover restricted fund costs to leave balance on restricted funds.	d			
	Transfer to restricted funds	20,500	(20,500)		



# HACKNEY EMPLOYMENT LINK PROJECT

# Trustees' Report for the 1996 Annual Accounts

The trustees are glad to report on their fourth year of operating their outreach programme to help unemployed people in Hackney.

The year's highlight was certainly the establishment of a further training centre at Hoxton. We are pleased that we have been able to launch a new charity Help in Hoxton to provide a service needed in this southern part of the borough. Help in Hoxton has been established using our proven methodologies and building on the experience and expertise of our team. It has its own Chief Executive and full staff and is operating at a very satisfying level with good levels of support.

Building a new programme like this, whilst maintaining the existing activities was challenging and rewarding, and we were especially pleased during the year to be able to add a Resource Room to the portfolio of services we offer unemployed people. The Resource Room is very well equipped with state of the art

computer technology and job search items and is available to all previous clients of HELP to use to support their job search.

The Resource Room was made possible by a very generous support of SBC Warburg and we were thrilled to hear Hugh Richardson, their Community Director applaud our projects fulsomely on the occasion of the official opening.

The year also was marked by the departure of our founding Chief Executive Christian Drew who built the project from its earlier stage in struggling situations to a sound and firmly established company. We record here our appreciation of all her endeavour and success and wish her well in her new career as hotelier.

We have had a significant number of staff changes but are pleased to boast of a high calibre of staff working with us currently and developing new plans for 1997 and hereafter.