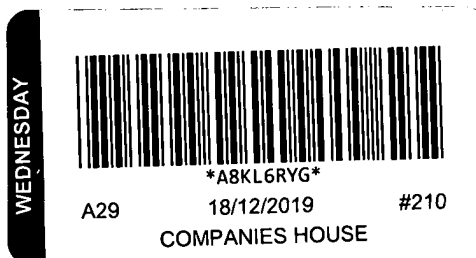


**Registered no: 2766416**

Infor (United Kingdom) Limited  
Directors' reports and financial statements  
for the year ended 30 April 2019



# **Infor (United Kingdom) Limited**

## **Contents**

<b>Directors and advisers .....</b>	<b>1</b>
<b>Strategic report for the year ended 30 April 2019 .....</b>	<b>2</b>
<b>Directors' report for the year ended 30 April 2019 .....</b>	<b>5</b>
<b>Independent auditors' report to the members of Infor (United Kingdom) Limited .....</b>	<b>7</b>
<b>Profit and loss account for the year ended 30 April 2019 .....</b>	<b>9</b>
<b>Statement of comprehensive income for the year ended 30 April 2019 .....</b>	<b>9</b>
<b>Balance sheet as at 30 April 2019 .....</b>	<b>10</b>
<b>Statement of changes in equity for the year ended 30 April 2019 .....</b>	<b>11</b>
<b>Notes to the financial statements for the year ended 30 April 2019 .....</b>	<b>12</b>

**Directors and advisers**

**Directors**

J B Kasper  
G Czasznicki  
J Allsop

**Registered Office**

One Central Boulevard  
Blythe Valley Park  
Shirley  
Solihull  
B90 8BG

**Independent Auditors**

PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
The Atrium  
1 Harefield Road  
Uxbridge  
Middlesex  
UB8 1EX

## **Strategic report for the year ended 30 April 2019**

### **Our products and services**

Infor is one of the largest providers of enterprise software and services in the world. We design, develop, market, sell, implement and support enterprise business software applications, primarily to large and medium-sized enterprises across a range of industries. Our software and services offerings help automate and integrate critical business processes, which enable our customers to better manage their suppliers, partners, customers and employees, as well as their business operations generally. We also offer a number of flexible deployment options for customers, allowing them to run our software on-premise, on a hosted basis or in the cloud.

### **Principal activities**

Infor (United Kingdom) Limited markets, sells, implements and supports enterprise business software applications, primarily to large and medium-sized enterprises across a range of industries.

### **Our strategy**

The foundation of Infor's strategy is our deep commitment to industry specialization. Powered by the cloud, Infor's complete industry suites incorporate network, analytics, and AI capabilities to make connections across the enterprise and beyond, providing the visibility, insights, and information companies need to perform and serve customers better in dynamic, highly competitive markets. The principal features of our strategy include:

***Industry.*** Infor software provides deep industry functionality without complex and expensive customizations. Industry best practices based on decades of experience and thousands of implementations are built in, along with pre-packaged workflows, content, integrations, and analytics. The result is that deployments are simpler and faster, users are more productive, and the business is more efficient from stem to stern.

***Cloud.*** Infor CloudSuites offer highly secure, redundant availability zones via Amazon Web Services, a global cloud leader. Practices for provisioning, self-service, monitoring, scalability, and business continuity are built in, while elastic computing power, hyper-scale, and an unlimited data lake provide the flexibility to manage change and pursue new opportunities. With automatic upgrades that ensure applications are always up to date, these solutions provide a long-term platform for growth and provide what we believe to be a lower total cost of ownership than those of our largest competitors.

***Network.*** Businesses today compete on the strength of their business networks. With so much relevant data now residing outside the typical company's four walls, visibility is both a challenge and an imperative. Infor runs a cloud commerce platform, connecting over 70,000 trading partners and supporting approximately \$2 trillion in annual trade. Providing real-time visibility of orders and inventory in transit or at rest for global omni-channel fulfilment, the Infor Nexus commerce network gives customers the ability to effectively and consistently meet demanding customers' expectations.

***Analytics.*** Businesses have access to more information than ever before but making it actionable is a challenge. Infor helps turn information into action with a common analytics platform and data lake for Infor and third-party applications, including automated data refinement and common semantics. Self-service analytics for end users is delivered via consumer-grade visualization, data blending, and data discovery tools, while pre-packaged industry and role-based content can help increase productivity. Data surfaced automatically to users also supports immediate and proactive decision making across the enterprise.

***Artificial Intelligence.*** Infor is using the power of AI to re-imagine what the experience of using business software can be. Beyond simply augmenting or automating day-to-day work, Infor's AI, known as Coleman, serves as a science-driven, industry-aware, intelligent assistant that anticipates, advises, and derives insights from business data. By providing user assistance, deep insights and contextual recommendations across application and data silos, Coleman acts as a true business advisor and helps stakeholders make the most informed decisions every time.

## **Strategic report for the year ended 30 April 2019 (continued)**

### **Review of business**

The company's loss for the financial year is £6,134,000 (2018: £11,250,000), which has been transferred from reserves.

On 1 May 2018 the company incorporated its Dubai branch and received share capital in exchange for the net assets and contracts of the branch. After stripping this out from the comparative (note 5), the company has continued to grow its revenue, especially SaaS, however the pivot to the cloud continues to depress the gross profit. A reduction in sales and marketing heads due to the incorporation of the branch has reduced the level of distribution expenses. The company has earned £5.4 million of other operating income for managing the channel partner relationship which has improved the operating result.

Administrative expenses have increased due to a loss on foreign exchange of £0.1 million in the current year against a £2.5 million gain on foreign exchange in the prior year, offset by decreased management fees. The result has also benefitted from £3.9 million lower amortisation and impairment of the intangibles from business combinations compared to the previous financial year.

### **Key performance indicators (KPIs)**

The following KPIs have been prepared to assist with an understanding of the performance of the company.

	2019	2018
Revenue	<b>£186,097,000</b>	£186,666,000
Earnings before interest, tax, depreciation/amortisation and foreign exchange	<b>£4,040,000</b>	(£3,701,000)
Current ratio (current assets/current liabilities)	<b>0.64</b>	1.17
Average quarterly days sales outstanding (DSO) for the UK	<b>71</b>	70
Infor Group R&D spend	<b>USD499.0m</b>	USD489.2m

The profit measure has increased due to the other operating income and lower management fees, as explained above. The shift to SaaS also affects the DSO due to revenue being recognised ratably, but the annual amounts may sit in debtors. The current ratio has decreased due to £73 million of intercompany loans being moved from long term to short term due to the expiry date of 30 April 2020. The company has received a letter of support and fully expect these to be renewed in due course. Group R&D spend has continued to increase showing Infor's commitment to continually develop the products it owns.

### **Principal risks and uncertainties**

The principal risks and uncertainties which are directly or indirectly common to the Group and the Company:

*Economic, political and market conditions can adversely affect our business, results of operations and financial condition, including our revenue growth and profitability.*

Our business is influenced by a range of factors that are beyond our control and that we have no comparative advantage in forecasting. These include:

- general economic and business conditions;
- the overall demand for enterprise software, hardware systems and services;
- governmental budgetary constraints or shifts in government spending priorities;
- general political developments; and
- currency exchange rate fluctuations.

Macroeconomic developments could negatively affect our business, operating results or financial condition. For example, the United Kingdom's vote to exit the EU and past recessions in the U.S. and Europe, including the debt crisis in certain countries in the European Union. A general weakening of, and related declining corporate confidence in, the global economy or the curtailment in government or corporate spending could cause current or potential customers to reduce their information technology budgets, which could cause customers to delay, decrease or cancel purchases of our products and services or cause customers not to pay us or to delay payment.

*Economic conditions and regulatory changes that may result from the United Kingdom's prospective exit from the European Union could adversely affect our business, financial condition and results of operations*

The UK continues to negotiate the terms of its exit from the EU. At this time the UK is expected to depart the EU on or before October 31, 2019. However, both the date and the terms of the UK's withdrawal remain highly uncertain. The referendum and ongoing negotiations have created significant uncertainty about the future relationship between the UK and the EU. There can be no assurance regarding the duration of such negotiations or the terms of withdrawal. A withdrawal could significantly disrupt the free movement of goods, services, and people between the UK and the EU, and result in increased legal and regulatory complexities. Given the lack of comparable precedent, it is unclear how Brexit may negatively impact the UK economy.

**Strategic report for the year ended 30 April 2019 (continued)**

**Principal risks and uncertainties (continued)**

*We face large, established competitors, specialised competitors and substantial price competition.*

The nature of the IT industry creates a competitive landscape that is constantly evolving as firms emerge, expand or are acquired, as technology evolves and as delivery models change. In particular, we compete with Oracle, SAP and other larger software companies that have advantages over us due to their larger customer bases, greater name recognition, long operating and product development history, greater international presence and substantially greater financial, technical and marketing resources. If customers or prospects want to reduce the number of their software vendors, they may elect to purchase competing products from Oracle or SAP since those larger vendors offer a wider range of products. Furthermore, Oracle is capable of bundling its software with its database applications, which underlie a significant portion of our installed applications. We also compete with a variety of more specialised software and services vendors.

*Our revenue is heavily dependent on renewal of maintenance agreements by our customers.*

We generate substantial recurring revenue from our customer support program and other software maintenance services, most of which renew annually at the customer's option. The level of our maintenance revenue is directly related to the number of our software products that are in active use by customers. If our customers stop using our products, if we are unable to maintain the rate of addition of new customers, or if our customers determine that they cannot afford maintenance, our maintenance revenue can be expected to decline.

*Our revenue is also dependent on renewal of subscription agreements by our customers.*

We generate substantial recurring revenue from our CloudSuite and other SaaS subscription offerings, which generally renew annually once the initial term expires. Our customers have no obligation to renew their subscription agreements after their subscription terms expire, and they may not renew their subscriptions at the same or higher levels. Our subscription renewal rates may fluctuate because of several factors, including our customers' level of satisfaction with our services, the pricing of our subscription offerings and/or the pricing of our competitors' offerings, reductions in our customers' spending levels due to the macroeconomic environment, or other factors. If our customers do not renew their subscription agreements, renew on less favourable terms, or renew for fewer elements of our offerings, our subscriptions revenues may decline over time.

*We may not retain or attract customers if we do not develop new products and enhance our current products in response to technological changes and competing products.*

The enterprise software market is faced with rapid technological change, evolving standards in computer hardware, software development, communications and security infrastructure, and changing needs and expectations of customers. Building new products and service offerings requires significant investment in development. A substantial portion of the Group's research and development resources are devoted to regulatory and maintenance requirements and product upgrades that address new technology support. These demands put significant constraints on our resources available for new product development. We also face uncertainty when we develop or acquire new products because there is no assurance that a sufficient market will develop for those products.

*If we are unable to attract appropriate qualified personnel, we will be unable to develop new products and increase our revenue and profitability.*

In the software industry, there is substantial and continuous competition for account executives, product development, technical, financial and other personnel. The failure to attract and retain account executives will negatively impact our revenue growth and increases costs to attract new employees. We also rely on the continued service of our senior management, software developers, services consultants, finance and accounting specialists, and other key employees. The failure to attract, train, retain and effectively manage employees could negatively impact our development and efforts and cause a degradation of our customer service.

On behalf of the Board

  
G Czarnecki  
Director, 30 September 2019

## **Directors' report for the year ended 30 April 2019**

The directors present their report and the audited financial statements of the company for the year ended 30 April 2019.

### **Directors**

The directors who held office during the period and up until the date of signing these financial statements are given below:

J B Kasper  
G Czasznicki  
J Allsop

For the full period and up to the date of signing of the financial statements the company has provided an indemnity for its directors and the secretary, which is a qualifying third party indemnity provision for the purposes of the Companies Act 2006.

### **Recommended dividend**

The directors do not recommend the payment of a dividend for the financial year (2018: £nil).

### **Future developments**

Although the company incurred a statutory loss for the period, this is primarily caused by amortisation of the intangibles created on internal business combinations. The directors believe that the company's trading position is satisfactory and that the prospects for the future are good.

### **Financial risk management**

The company is exposed to foreign exchange rate risk, interest rate risk, liquidity and cash flow risk, which are managed centrally by the Group's overall Treasury department although undertakes no hedging activities itself.

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgments and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

### **Directors confirmations**

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**Directors' report for the year ended 30 April 2019 (continued)**

**Going Concern**

The directors have considered the group's strategy and, based on the responses to their enquiries, the directors, at the time of approving the financial statements, have determined that there is reasonable expectation that the company has adequate resources to continue operating for the foreseeable future. The directors have received a letter confirming financial support from Infor (US), Inc., which will enable the company to meet its liabilities as they fall due for the next 12 months from the date of signing these financial statements. For this reason, the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

**Employees**

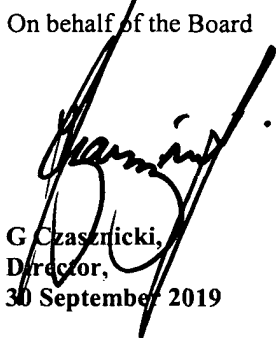
The company offers a range of methods to engage employees and maintain open communications. The group issues a monthly employee newsletter, weekly product update emails, periodic HR newsletters and customer success stories as well as social media feeds and an internal intranet. All employees are part of the employee appraisal scheme and have the opportunity to become involved in a number of employee engagement programmes including Infor's Professional Development Programme, Women's Infor Network and Infor University. All employees are aware of the financial and economic performance of the Group as a whole through the provision of quarterly results presentations.

The Company's aim is to recruit, train and promote the best person for the job, to make full use of the talents and resources of all our employees and to create a working environment free from unlawful discrimination, victimisation and harassment in which all employees are treated with dignity and respect, regardless of colour, race, nationality, ethnic origin, caste, sex, marital status, disability, part-time or fixed term status, parental responsibilities, age, religion/belief, gender reassignment, pregnancy and maternity or sexual orientation. Any employee who becomes disabled whilst in employment will be given the full support of line managers and the Human Resources Department to continue in their own job where practicable (and having put in place any reasonable adjustments), or to move to an alternative job appropriate to his/her experience and abilities, if available.

**Independent auditors**

PricewaterhouseCoopers LLP have expressed their willingness to continue in office and are deemed to be reappointed under Section 487(2) of the Companies Act 2006.

On behalf of the Board



G Czarnecki,  
Director,  
30 September 2019



## **Independent auditors' report to the members of Infor (United Kingdom) Limited**

### **Report on the audit of the financial statements**

---

#### **Opinion**

In our opinion, Infor (United Kingdom) Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 30 April 2019 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Directors' reports and financial statements (the "Annual Report"), which comprise: the balance sheet as at 30 April 2019; the profit and loss account, the statement of comprehensive income and the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

---

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Independence*

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

---

#### **Conclusions relating to going concern**

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the company's trade, customers, suppliers and the wider economy.

---

#### **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

## **Independent auditors' report to the members of Infor (United Kingdom) Limited (continued)**

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

### *Strategic Report and Directors' Report*

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 30 April 2019 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

---

## **Responsibilities for the financial statements and the audit**

### *Responsibilities of the directors for the financial statements*

As explained more fully in the Statement of the Directors' Responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

### *Use of this report*

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

---

## **Other required reporting**

### **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Gareth Murfitt (Senior Statutory Auditor)  
For and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
Uxbridge, 30 September 2019

**Profit and loss account for the year ended 30 April 2019**

	Note	2019 Total £'000	2018 Total £'000
<b>Turnover</b>	5	<b>186,097</b>	186,666
<b>Cost of sales</b>		<b>(148,157)</b>	(146,785)
<b>Gross profit</b>		<b>37,940</b>	39,881
Distribution costs		(25,494)	(28,227)
Total administrative expenses		(22,004)	(24,541)
Administrative expenses		(15,093)	(13,711)
Amortisation and impairment of goodwill		(6,911)	(10,830)
Other operating income		5,411	-
<b>Operating loss</b>	6	<b>(4,147)</b>	(12,887)
Gain on sale of contracts	9	491	-
Interest receivable and similar income	10	4,861	5,887
Interest payable and similar expenses	11	(7,244)	(7,241)
<b>Loss before taxation</b>		<b>(6,039)</b>	(14,241)
Tax on loss	12	(95)	2,991
<b>Loss for the financial year</b>		<b>(6,134)</b>	(11,250)

All activities are derived from continuing operations.

**Statement of comprehensive income for the year ended 30 April 2019**

	2019 Total £'000	2018 Total £'000
<b>Loss for the financial year being total comprehensive expense for the year</b>	<b>(6,134)</b>	(11,250)

**Balance sheet as at 30 April 2019**

	Note	30 April 2019 £'000	30 April 2018 £'000
Intangible assets	13	9,755	17,013
Tangible assets	14	4,300	5,018
Investments	15	1,351	12
<b>Fixed assets</b>		<b>15,406</b>	<b>22,043</b>
Debtors: amounts falling due after more than one year	16	30,761	45,512
Debtors: amounts falling due within one year	16	102,696	152,236
Cash at bank and in hand		11,368	20,742
<b>Current assets</b>		<b>144,825</b>	<b>218,490</b>
<b>Creditors: Amounts falling due within one year</b>	17	<b>(178,868)</b>	<b>(147,286)</b>
<b>Net current (liabilities)/assets</b>		<b>(34,043)</b>	<b>71,204</b>
<b>Total assets less current liabilities</b>		<b>(18,637)</b>	<b>93,247</b>
<b>Creditors: Amounts falling due after more than one year</b>	18	<b>(26,832)</b>	<b>(132,618)</b>
<b>Provisions for liabilities</b>	19	<b>(1,777)</b>	<b>(1,741)</b>
<b>Net liabilities</b>		<b>(47,246)</b>	<b>(41,112)</b>
<b>Capital and reserves</b>			
Called up share capital	21	2	2
Profit and loss account		(47,248)	(41,114)
<b>Total equity</b>		<b>(47,246)</b>	<b>(41,112)</b>

The notes on pages 12 to 26 are an integral part of these financial statements.

The financial statements on pages 9 to 26 were approved by the board of directors on 30 September 2019 and were signed on its behalf by:

G Czażniewski  
Director

**Statement of changes in equity for the year ended 30 April 2019**

	<b>Called up share capital £'000</b>	<b>Profit and loss account £'000</b>	<b>Total equity £'000</b>
Balance as at 1 May 2017	2	(29,864)	(29,862)
Loss for the financial year	-	(11,250)	(11,250)
<b>Total comprehensive expense for the year</b>	-	(11,250)	(11,250)
Balance as at 30 April 2018	2	(41,114)	(41,112)
Loss for the financial year	-	(6,134)	(6,134)
<b>Total comprehensive expense for the year</b>	-	(6,134)	(6,134)
Balance as at 30 April 2019	2	(47,248)	(47,246)

**Notes to the financial statements for the year ended 30 April 2019****1) General information**

Infor (United Kingdom) Limited markets, sells, implements and supports enterprise business software applications, primarily to large and medium-sized enterprises across a range of industries.

The company is a private company limited by shares and is incorporated and domiciled in England and Wales under registered number 2766416. The address of its registered office is One Central Boulevard, Blythe Valley Park, Shirley, Solihull, West Midlands, B90 8BG.

**2) Statement of compliance**

The individual financial statements of Infor (United Kingdom) Limited have been prepared in compliance with United Kingdom Generally Accepted Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Companies Act 2006, under the provision of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 (SI 2008/410).

**3) Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**Basis of preparation**

These financial statements are prepared on a going concern basis, under the historical cost convention.

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

**Going concern**

The directors have considered the group's strategy and, based on the responses to their enquiries, the directors, at the time of approving the financial statements, have determined that there is reasonable expectation that the company has adequate resources to continue operating for the foreseeable future. The directors have received a letter confirming financial support from Infor (US), Inc., which will enable the company to meet its liabilities as they fall due for the next 12 months from the date of signing these financial statements. For this reason, the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

**Exemptions for qualifying entities under FRS102**

FRS 102 allows a qualifying entity certain disclosure exemptions. The company has taken advantage of the following exemptions:

- (i) a reconciliation of the number of shares outstanding at the beginning and end of the period. [FRS 102 para 4.12(a)(iv)];
- (ii) the requirement to prepare a statement of cash flows. [Section 7 of FRS 102 and para 3.17(d)];
- (iii) certain financial instrument disclosures providing equivalent disclosures are included in the consolidated financial statements of the group in which the entity is consolidated. [FRS 102 paras 11.39 – 11.48A, 12.26 – 12.29]; and
- (iv) the non-disclosure of key management personnel compensation in total. [FRS102 para 33.7].

These exemptions are taken on the basis equivalent disclosures have been made in the group financial statements of Infor, Inc., in which the company's results and cash flows have been consolidated. The consolidated financials can be obtained from the Group Headquarters detailed in note 23.

**Related party transactions**

The company is a wholly owned subsidiary of Infor, Inc., and is included in the consolidated financial statements of Infor, Inc., which is incorporated in the United States of America and these financial statements are publicly available. Consequently, the company has taken advantage of the exemption from disclosing related party transactions with entities that are part of the Infor, Inc., group and there are no other related party transactions.

**3) Summary of significant accounting policies (continued)****Consolidated financial statements**

The company is a wholly owned subsidiary of its ultimate parent Infor, Inc., a company incorporated in the United States of America. It is included by full consolidation in the consolidated financial statements of Infor, Inc., which are publicly available. Therefore, the company is exempt by virtue of Section 401 of the Companies Act 2006 from the requirement to prepare consolidated financial statements. These financial statements are the company's separate financial statements.

**Foreign currencies**

The company's functional and presentational currency is the pound sterling. Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

**Revenue**

Revenue is measured as the fair value of the consideration we expect to be entitled to, in exchange for transferring products or providing services to our customers and is recognized when the significant risks and rewards are transferred to the customer.

We account for contracts with our customers when both parties have approved the contract and are committed to perform their respective obligations, each party's rights regarding products or services to be transferred are identified, payment terms are identified, the contract has commercial substance and collection of the consideration is probable. We utilize written contracts as the means to establish the terms and conditions by which our products, product updates and support and/or consulting services are sold to our customers.

Our revenues are generated primarily by providing access to our SaaS subscriptions, licensing our software, providing product updates and support related to our licensed products, and providing consulting services to our customers. Generally, revenue from software license sales is recognized upon delivery; revenues from SaaS subscriptions and product updates and support are recognized ratably over time; and revenues from consulting services are recognized as performed. Revenue is recorded net of applicable taxes. Our specific revenue recognition policies are as follows:

***SaaS subscriptions***

Our SaaS subscriptions revenues are primarily from granting customers the right to access software products through our cloud-based SaaS subscription offerings. Under a SaaS subscription agreement, our customer receives a right to access the software for a specified period of time in an environment hosted, supported, and maintained by Infor. The risks and rewards of our SaaS subscription services are transferred over time, and associated revenue is generally recognized ratably over the contract term once the software is made available to the customer. Our SaaS subscription offerings are typically sold with one to five-year subscription terms, generally invoiced in advance of each annual subscription period, and are non-cancellable during the committed subscription term.

Consulting services sold in conjunction with SaaS offerings such as implementation, configuration, customization, training, and data conversion services are considered separate performance obligations. Consequently, they are recognized separately from the SaaS subscription agreement, and applicable revenue is typically recognized as the services are delivered. *See Contracts with Multiple Elements* below.

***Software license fees***

Our software license fees revenues are primarily from sales of perpetual software licenses, granting customers the license right to use our software products, with no expiration date. The risks and rewards of perpetual software licenses are satisfied at a point in time, and associated revenue is recognized upon transfer of control of the software (i.e. when the customer can access, use, and benefit from the software license).

Certain of our software products are offered as term-based license contracts, under which we grant customers the license right to use the software for a specified period. Term software licenses are satisfied at a point in time and associated revenue is recognized upon the later of 1) delivery of the software, or 2) the beginning of the period in which the customer has received the license right to use the software.

### **3 Summary of significant accounting policies (continued)**

#### **Revenue (continued)**

For customer contracts that include software license fees, implementation and/or other consulting services, the portion of the transaction price allocated to software licenses is generally recognized when delivered. The implementation and consulting services are typically distinct performance obligations and qualify for separate recognition. The portion of the transaction price allocated to implementation and other consulting services is generally recognized as such services are performed. See *Contracts with Multiple Elements* below.

#### *Product updates and support fees*

Product updates and support fees entitle the customer to receive, for an agreed upon period, unspecified product upgrades (when and if available), as well as support services including access to technical information and technical support staff. The maintenance period is typically twelve months and fees are recognised ratably over the term of the agreement. Agreements are typically invoiced annually in advance of the service period.

#### *Consulting Services*

We also provide consulting services, including systems implementation and integration services, consulting, training, and application managed services. Our consulting services are contracted for in conjunction with the licensing of our software products or SaaS subscription offerings and/or on a standalone basis. Most of our services are sold under specific software services agreement terms, and are priced separately from other promises, as they do not significantly customize or modify the software, are generally not essential to the functionality of our software products and are also available from third-party vendors and systems integrators.

The majority of our consulting services agreements are provided under time and materials contracts, and the related revenues are recognized over time as the services are provided.

Our fixed price service contracts are typically recognized on a proportional performance basis. For these fixed price projects, progress is measured based on labour hours performed to date relative to the total expected labour hours to complete the project. When it cannot be demonstrated that services meet the criteria for recognition over time, revenue from fixed price engagements is recognized only at points in time when the customer obtains control of promised products.

Consulting services and other fees also include hosting services. Customers who elect to host their software licenses by Infor have the contractual right to take possession of the software at any time during the hosted period. The customer has the right to choose not to renew hosting services upon its expiration and can deploy the software internally or contract with another party unrelated to Infor to host the software. The software provides standalone usage and functionality and, therefore, is not dependent upon the hosting service. Therefore, customers can self-host and any penalties to do so are insignificant. Accordingly, fees allocated to the hosting element are recognized once the service begins, separate from software licenses, and then ratably over the term of the hosting service.

#### *Contracts with Multiple Elements*

We also enter into contracts that may include a combination of our various products and services offerings including SaaS subscriptions, software licenses, product updates and support, consulting services, and hosting services. We account for individual elements separately if they are distinct, however, when we enter into arrangements with a fixed-fee or a maximum-fee basis or where services are considered essential to the functionality of the software, revenue is recognised based upon a percentage of completion method.

#### *Deferred Revenues*

Deferred revenues represent amounts billed or payments received from customers for software licenses, services and/or product updates and support in advance of recognising revenue or performing services. We defer revenues for any undelivered elements, and recognise revenues when the product is delivered or over the period in which the service is performed, in accordance with its revenue recognition policy for such elements.

#### **Other operating income**

The company markets and sells software through the Infor Partner Network ("IPN"). The company is compensated by the relevant product owning group companies at cost plus a mark-up of 5% (2018: 5%), for the proportion of the allocated costs for the level of sales through the IPN. The costs are included within cost of sales, distribution and administrative expenses and the income is included within other operating income.



### **3 Summary of significant accounting policies (continued)**

#### **Employee benefits**

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

Employees belong to the Infor Group Personal Pension Plan, a defined contribution scheme, under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payment obligations. The contributions are recognised as an expense when they are due. Amounts not paid are shown in accruals in the balance sheet. The assets of the scheme are held separately from those of the company in an independently administered fund.

The company operates an annual bonus plan for certain employees. An expense is recognised in the profit and loss account when the company has a legal or constructive obligation to make payments under the plan as a result of past events and a reliable estimate of the obligation can be made.

#### **Share-based payments**

In accordance with FRS102, the charge arising for share-based payments is recognised in the profit and loss account of the company, which employs those to whom share-based awards are granted. The corresponding credit is taken to liabilities as the awards are cash settled by the company.

The fair value of the share based payments are estimated using an option-pricing model that incorporates assumptions relating to the number of options that will vest, share price volatility, dividend yield and expected life of the options.

#### **Leases and lease incentives**

The company has no finance leases. Rental income/(charges) receivable/(payable) under operating leases are taken to the profit and loss account on a straight line basis over the term of the lease.

Incentives received to enter into a finance lease reduce the fair value of the asset and are included in the calculation of present value of minimum lease payments. Incentives received to enter into an operating lease are credited to the profit and loss account, to reduce the lease expense, on a straight-line basis over the period of the lease.

The company has taken advantage of the exemption in respect of lease incentives on leases in existence on the date of transition to FRS 102 (1 June 2014) and continues to credit such lease incentives to the profit and loss account over the period to the first review date on which the rent is adjusted to market rates.

#### **Taxation**

Taxation expense for the period comprises current and deferred tax recognised in the reporting period. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively. Current or deferred taxation assets and liabilities are not discounted.

##### *Current tax*

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

##### *Deferred tax*

Deferred tax is recognised in respect of all timing differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date except for certain exceptions. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or future taxable profits.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

### **3 Summary of significant accounting policies (continued)**

#### **Intangible fixed assets**

Intangible assets acquired separately from a business are capitalised at cost. Intangible assets acquired as part of an acquisition of a business are capitalised separately from goodwill if the fair value can be measured reliably on initial recognition. Intangible assets acquired as part of an acquisition are not recognised where they arise from legal or other contractual rights, and where there is no history of exchange transactions.

Intangible assets created within the business are not capitalised and expenditure is charged against profits in the year in which it is incurred.

Subsequent to initial recognition, intangible assets are stated at cost less accumulated amortisation and accumulated impairment. Intangible assets are amortised on a straight line basis over their estimated useful economic life. The carrying value of intangible assets is reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable.

The useful economic lives of intangible assets are as follows:

Customer relationships	8 years
Goodwill	5 years

If there are indicators that the residual value or useful life of an intangible asset has changed since the most recent annual reporting period previous estimates shall be reviewed and, if current expectations differ the residual value, amortisation method or useful life shall be amended. Changes in the expected useful life or the expected pattern of consumption of benefit shall be accounted for as a change in accounting estimate.

The company has taken advantage of the exemption to not restate business combinations entered into before the transition to FRS102 (1 June 2014) and therefore any goodwill created on those business combinations will continue to be amortised over the useful economic life, without accounting for any associated intangibles.

#### **Tangible fixed assets and depreciation**

Fixed assets are included in the balance sheet at historical purchase cost less provision for impairment and accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is provided on all property, plant and equipment, at rates calculated to write-off the cost, less their estimated residual values, of each asset on a systematic basis over their expected useful lives as follows:

Land & buildings	40 years
Leasehold improvements	period of the lease
Office equipment	3 to 5 years
No depreciation is provided on freehold land	

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

#### **Impairment of non-financial assets**

The company assesses at each reporting date whether an asset may be impaired. If any such indication exists the Group estimates recoverable amount of the asset. If it is not possible to estimate the recoverable amount of the individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. The recoverable amount of an asset or cash-generating unit is the higher of its fair value less costs to sell and its value in use. If the recoverable amount is less than its carrying amount, the carrying amount of the asset is impaired and it is reduced to its recoverable amount through an impairment in profit and loss unless the asset is carried at a revalued amount where the impairment loss of a revalued asset is a revaluation decrease.

An impairment loss recognised for all assets, is reversed in a subsequent period if, and only if, the reasons for the impairment loss have ceased to apply.

#### **Investments**

Investments in subsidiary companies and associates are held at historic purchase cost less accumulated impairment losses.

The directors decide each year whether there is an indicator of impairment. If there is, the company evaluates the carrying value of investments. When it is determined that the carrying value exceeds the recoverable amount, the impaired amount is written off to the profit and loss account.

### **3 Summary of significant accounting policies (continued)**

#### **Provisions**

Provisions are recognised when the company has a present obligation as a result of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### **Research and development expenditure**

Research and development expenditure is recharged to other group companies in the period in which it is incurred.

### **4) Critical accounting judgements and estimation uncertainty**

Estimates, judgements and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, the nature of estimation means that the actual outcomes could differ from those estimates.

#### **Goodwill and intangible assets**

The company establishes a reliable estimate of the useful life of goodwill and intangible assets arising on business combinations. This estimate is based on a variety of factors such as the expected use of the acquired business, the expected usual life of the cash generating units to which the goodwill is attributed, any legal, regulatory or contractual provisions that can limit useful life and assumptions that market participants would consider in respect of similar businesses.

#### **Contracts using percentage of completion**

The company establishes the estimated costs to complete for the fixed price consulting contracts accounted for by the percentage of completion method. This estimate is based on a variety of factors, including management expertise and experience on similar contracts and will impact upon the value of turnover recognised for those contracts.

#### **Impairment of debtors**

The company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience. See note 16 for the net carrying amount of the debtors and associated impairment provision.

#### **Customer claims**

By their nature are uncertain and the determination of whether any particular case involves a probable loss and quantifying the amount of loss for purposes of establishing or adjusting applicable provisions requires us to exercise considerable judgment, which is applied as of a certain date. The required provisions may change in the future due to new matters, developments in existing matters, or if we determine to change our strategy with respect to the resolution of any particular matter.

## Notes to the financial statements for the year ended 30 April 2019 (continued)

## 5) Turnover

Analysis of turnover by geography:

	2019 £'000	2018 £'000
UK	128,765	122,663
Rest of Europe	39,093	39,467
The rest of the world	18,239	24,536
<b>Turnover</b>	<b>186,097</b>	<b>186,666</b>

Analysis of turnover by category:

	2019 Total £'000	2018 Head office £'000	2018 Branch £'000	2018 Total £'000
Licence	16,110	17,387	2,525	19,912
SaaS	28,725	22,097	1,445	23,542
Product updates and support fees	75,578	75,270	3,868	79,138
Consulting services	61,913	61,753	586	62,339
Other	3,771	1,704	31	1,735
<b>Turnover</b>	<b>186,097</b>	<b>178,211</b>	<b>8,455</b>	<b>186,666</b>

The branch was incorporated in 1 May 2018 and the contracts and net assets were exchanged for the share capital. The contribution to revenue of these contracts for the comparative has been disclosed above to provide a meaningful comparative for the current year. The branch revenue by category was predominantly sales to the rest of the world in the analysis by geography.

## 6) Operating loss

	Note	2019 £'000	2018 £'000
<b>Operating loss is stated after charging/(crediting):</b>			
Depreciation of tangible fixed assets – owned	14	714	902
Amortisation of intangible assets	13	6,911	8,349
Impairment of intangible assets		-	2,481
Foreign exchange losses/(gains)		79	(2,548)
Operating lease charges		1,434	1,974
Services provided by the company's auditors			
- fees payable for the audit		128	152

## Notes to the financial statements for the year ended 30 April 2019 (continued)

## 7) Employee costs and numbers

	2019 £'000	2018 £'000
Wages and salaries	53,832	55,715
Social security costs	6,532	5,397
Other pension costs	1,928	1,719
<b>Staff costs</b>	<b>62,292</b>	<b>62,831</b>

The company makes payments to a personal defined contribution pension scheme. The pension cost charge represents the contributions payable by the company. At 30 April 2019 contributions of £nil (30 April 2018: £nil) were outstanding.

The average monthly number of persons employed by the company during the year split by activity was:

By activity	2019 No.	2018 No.
Administration	63	71
Computer consultants	427	428
Developers	-	1
Sales and marketing	157	174
	<b>647</b>	<b>674</b>

## 8) Directors' emoluments

No (2018: none) directors have been remunerated by this company. For the full year and comparative period, all other directors are remunerated by fellow group companies since these directors are either officers or directors of other group companies. The services of these directors to the company do not occupy a significant amount of their time. As such the directors do not consider that they have received any remuneration for their incidental services to the company for either period.

No directors (2018: 3) received share options in the ultimate parent company for their qualifying services under long-term incentive schemes. No director (2018: none) exercised share options during the financial year.

## 9) Gain on sale of contracts

	2019 £'000	2018 £'000
Gain on sale of contracts	491	-

During the year the company sold contracts to its subsidiary Infor Middle East FZ LLC for consideration of £491,000.

**10) Interest receivable and similar income**

	<b>2019</b>	<b>2018</b>
	<b>£'000</b>	<b>£'000</b>
Bank interest	119	50
Interest from fellow group undertakings	4,742	5,837
<b>Interest receivable and similar income</b>	<b>4,861</b>	<b>5,887</b>

**11) Interest payable and similar expenses**

	<b>2019</b>	<b>2018</b>
	<b>£'000</b>	<b>£'000</b>
Intercompany loan interest	7,244	7,241
<b>Interest payable and similar expenses</b>	<b>7,244</b>	<b>7,241</b>

**12) Tax on loss**

**Current tax and deferred tax**

	<b>2019</b>	<b>2018</b>
	<b>£'000</b>	<b>£'000</b>
Current tax	1	-
Deferred tax current year	109	(700)
Adjustment in respect of prior years	(15)	(2,291)
<b>Total deferred tax charge/(credit)</b>	<b>94</b>	<b>(2,991)</b>
<b>Total tax charge/(credit)</b>	<b>95</b>	<b>(2,991)</b>

**Reconciliation of tax charge/(credit)**

The tax for the period is higher (2018: higher) than the standard rate of corporation tax in the UK. The differences are explained below:

## Notes to the financial statements for the year ended 30 April 2019 (continued)

## 12) Tax on loss (continued)

	2019	2018
	%	%
Standard (nominal) tax rate	19.0	19.0
	2019	2018
	£'000	£'000
Loss before taxation	(6,039)	(14,241)
Tax on loss before taxation at the standard rate	(1,147)	(2,706)
Effects of:		
Expenses not deductible for tax purposes	1,183	2,289
Imputed interest	266	243
Group relief (claimed)/surrendered for nil consideration	(192)	874
Adjustment in respect of prior year deferred tax	(15)	2,291
Total tax credit for the year	95	2,991

## Deferred tax liability

	Deferred tax asset/(liability) recognised		Full potential deferred tax asset/(liability)	
	30 April 2019	30 April 2018	30 April 2019	30 April 2018
	£'000	£'000	£'000	£'000
Accelerated depreciation over capital allowances	1,857	2,251	1,857	2,251
Other timing differences	25	40	25	40
Tax losses carried forward	-	-	14,027	13,183
Deferred tax liability on business combination	(1,063)	(1,378)	(1,063)	(1,378)
	819	913	14,846	14,096
Recognised at start of year	913	(1,886)		
Recognition of previously unrecognised deferred tax	-	2,291		
Deferred tax liability created on business combination	-	(192)		
Deferred tax (charge)/credit in profit and loss	(94)	700		
Net asset recognised at end of year	819	913		

In accordance with company accounting policy, the directors have recognised deferred tax assets to the extent that it is more likely than not that there will be sufficient taxable profits after available group relief in the foreseeable future, from which the reversal of the underlying timing differences can be deducted.

## Tax rate changes

A number of changes to the UK Corporation tax system were announced in previous Budget Statements. The current rate reduction was substantively enacted in October 2015 and reduced the main rate of corporation tax from 20% to 19% from 1 April 2017. Further reductions have been enacted in September 2016 to reduce the corporation tax rate to 17% from 1 April 2020. The deferred tax assets and liabilities reflect these rates.

**13) Intangible assets**

	<b>Customer relationships £'000</b>	<b>Goodwill £'000</b>	<b>Total £'000</b>
<b>Cost at 1 May 2018</b>	19,256	39,082	58,338
Additions	252	21	273
Transfer on incorporation of subsidiary	(764)	-	(764)
<b>Cost at 30 April 2019</b>	<b>18,744</b>	<b>39,103</b>	<b>57,847</b>
Accumulated amortisation and impairment at 1 May 2018	10,600	30,725	41,325
Charge for the year	1,866	5,045	6,911
Transfer on incorporation of subsidiary	(144)	-	(144)
<b>Accumulated amortisation and impairment at 30 April 2019</b>	<b>12,322</b>	<b>35,770</b>	<b>48,092</b>
<b>Net book value at 30 April 2019</b>	<b>6,422</b>	<b>3,333</b>	<b>9,755</b>
Net book value at 30 April 2018	8,656	8,357	17,013

The intangibles have been created through the following business combinations:

	<b>Customer relationships £'000</b>	<b>Goodwill £'000</b>
External acquisition of the trades of MIS UK Ltd, Lasata Software Ltd and RSL Business Solutions Ltd in December 2004	-	833
Internal re-organisation and acquisition of trades on 29 February 2012	-	8,609
Internal re-organisation and acquisition of trades on 1 June 2014	16,584	24,848
Acquisition of Saleslogix operations in September 2014	723	783
Internal re-organisation and acquisition of trades in 2018	1,185	4,009
Acquisition of contracts from group company in 2019	252	-
Acquisition of the trade of Predictix Limited in 2019	-	21
<b>Total cost</b>	<b>18,744</b>	<b>39,103</b>

**Acquisition and disposal**

During the year the company acquired certain customer contracts from a fellow group company and acquired the trade and assets from Predictix Limited, a fellow group subsidiary. This is accounted for under the acquisition method of accounting.

On the incorporation of the company's branch, the related customer relationships of the branch, previously acquired in March 2017, along with the other branch assets and contracts, were contributed at book value to the newly incorporated subsidiary in exchange for the issue of the new share capital.



## Notes to the financial statements for the year ended 30 April 2019 (continued)

## 14) Tangible assets

	Land & buildings £'000	Leasehold improvements £'000	Office equipment £'000	Total £'000
Cost at 1 May 2018	2,239	3,406	4,444	10,089
Additions	9	491	760	1,260
Transferred on branch incorporation	-	(778)	(663)	(1,441)
Disposals	-	(143)	(202)	(345)
<b>Cost at 30 April 2019</b>	<b>2,248</b>	<b>2,976</b>	<b>4,339</b>	<b>9,563</b>
Accumulated depreciation at 1 May 2018	165	2,175	2,731	5,071
Charge for the year	58	225	431	714
Transferred on branch incorporation	-	(46)	(131)	(177)
On disposals	-	(143)	(202)	(345)
<b>Accumulated depreciation at 30 April 2019</b>	<b>223</b>	<b>2,211</b>	<b>2,829</b>	<b>5,263</b>
<b>Net book value at 30 April 2019</b>	<b>2,025</b>	<b>765</b>	<b>1,510</b>	<b>4,300</b>
Net book value at 30 April 2018	2,074	1,231	1,713	5,018

## 15) Investments

	£'000
Cost at 1 May 2018	78
Additions	1,339
<b>Cost at 30 April 2019</b>	<b>1,417</b>
<b>Provisions as at 1 May 2018 and at 30 April 2019</b>	<b>66</b>
<b>Net book value at 30 April 2019</b>	<b>1,351</b>
Net book value at 30 April 2018	12

The addition in the year related to the incorporation of the company's branch into Infor Middle East FZ LLC. The branch assets and contracts were contributed at book value to the newly incorporated subsidiary in exchange for the issue of the new share capital.

## Interests in group undertakings at 30 April 2019

Name of undertaking	Country of incorporation	Proportion of ordinary equity share capital owned	Principal activity
Infor Global Solutions (Europe) Ltd	Ireland	100	Dormant
Infor (Saudi Arabia) Ltd	Kingdom of Saudi Arabia	10	Consultancy
Infor Middle East FZ LLC	UAE	100	Distributor

Other than IGS Europe, the above companies operate principally in their country of incorporation. IGS Europe is controlled in the UK. Their registered addresses are as follows:

Ireland – 8A Sandyford Business Centre, Sandyford, Dublin 18, Ireland.

Saudi - C/O Norton Rose, Mawhiba – Olaya Main Street, P.O. Box 52681, Riyadh 11573, Kingdom of Saudi Arabia.

Infor Middle East FZ LLC – 4301A Dubai Business Central Towers, Dubai Media City, Dubai, UAE

In the opinion of the directors, the value of the above investments at 30 April 2019 was at least equal to the net book value (2018: equal).

**16) Debtors**

	<b>2019</b>	<b>2018</b>
	<b>£'000</b>	<b>£'000</b>
Amounts owed by group undertakings due after more than one year	<b>30,761</b>	45,512
<b>Debtors: amounts falling due after more than one year</b>	<b>30,761</b>	45,512
Trade debtors	<b>33,687</b>	37,355
Amounts owed by group undertakings due within one year	<b>51,142</b>	103,979
Tax recoverable	-	24
Deferred tax asset	<b>1,882</b>	2,291
Prepayments and accrued income	<b>15,985</b>	8,587
<b>Debtors: amounts falling due within one year</b>	<b>102,696</b>	152,236

Amounts owed by group undertakings includes £30,761,000 (2018: £45,512,000) receivable after more than one year, the remainder repayable on demand. Amounts owed by group undertakings are unsecured, with £44,336,000 (2018: £115,672,000) earning interest at rates between LIBOR + 2.75% and LIBOR + 4.75% (2018: LIBOR + 3.5% and LIBOR + 4.75%).

Trade debtors are stated after provision for impairment of £1,277,000 (2018: £1,389,000).

**17) Creditors: Amounts falling due within one year**

	<b>2019</b>	<b>2018</b>
	<b>£'000</b>	<b>£'000</b>
Trade creditors	<b>3,261</b>	4,411
Amounts owed to group undertakings	<b>101,353</b>	59,150
Corporation tax payable	<b>2</b>	-
Other taxation and social security	<b>4,916</b>	3,220
Accruals and deferred income	<b>69,336</b>	80,505
<b>Creditors: Amounts due within one year</b>	<b>178,868</b>	147,286

Amounts owed to group undertakings are unsecured and are repayable on demand. Interest is charged at a rates of between LIBOR + 3.65% and LIBOR + 4% (2018: LIBOR plus 4.75%) on an amount of £74,814,000 (2018: £20,733,000), the remainder being interest free.

The maturity date of £73,669,000 of long-term intercompany loans fell within 12 months as at 30 April 2019 and so have been moved to amounts due within one year, however the company expects these loans to be renewed in due course.

**18) Creditors: Amounts falling due after more than one year**

	<b>2019</b>	<b>2018</b>
	<b>£'000</b>	<b>£'000</b>
Amounts owed to group undertakings	<b>26,105</b>	131,086
Accruals and deferred income	<b>727</b>	1,532
<b>Creditors: amounts due after more than one year</b>	<b>26,832</b>	132,618

Amounts owed to group undertakings are unsecured and are repayable on dates to 31 March 2024. Interest is charged at rates of between LIBOR + 3.65% and LIBOR + 4% (2018: LIBOR + 3.65% and LIBOR + 4%). The maturity date of £73,669,000 of long-term intercompany loans fell within 12 months as at 30 April 2019 and so have been moved to amounts due within one year, however the company expects these loans to be renewed in due course.

## Notes to the financial statements for the year ended 30 April 2019 (continued)

## 19) Provisions for liabilities

	Premises £'000	Deferred tax provision £'000	Total £'000
At 1 May 2018 as restated	363	1,378	1,741
Created in the year	351	-	351
Credited to the profit and loss account	-	(315)	(315)
<b>At 30 April 2019</b>	<b>714</b>	<b>1,063</b>	<b>1,777</b>

**Premises**

The premises provision relates to dilapidations on four properties. It has been calculated using an estimated cost per square foot. The provision will be utilised in meeting obligations prior to the lease expiry dates which fall due between August 2019 and May 2026.

**Deferred tax**

The provision for deferred tax was created on a business combination. The deferred tax liability expected to reverse in the year to 30 April 2020 is £347,000, in line with the amortisation on the related intangible asset.

## 20) Commitments under operating leases

At 30 April 2019 the company had the following future minimum lease payments under non-cancellable operating leases as set out below.

	2019 £'000	2018 £'000
Operating leases which expire:		
Within one year	2,536	2,616
Between one and five years	4,911	7,260
More than 5 years	-	96
<b>Operating lease commitments</b>	<b>7,447</b>	<b>9,972</b>

The cost of the commitment of the lease of two (2018: two) properties amounting to £814,000 (2018: £814,000) per annum are borne by fellow group companies.

## 21) Called up share capital

	2019 £'000	2018 £'000
<b>Authorised</b>		
1,000 (2018: 1,000) ordinary shares of £1 (2018: £1) each	1	1
1,000 (2018: 1,000) "A" ordinary shares of £1 (2018: £1) each	1	1
<b>Authorised share capital</b>	<b>2</b>	<b>2</b>
1,000 (2018: 1,000) ordinary shares of £1 (2018: £1) each	1	1
1,000 (2018: 1,000) "A" ordinary shares of £1 (2018: £1) each	1	1
<b>Allotted and fully paid</b>	<b>2</b>	<b>2</b>

Class 'A' ordinary shares have no voting rights. In all other respects they rank pari passu with the ordinary shares and neither class of share is subject to any restrictions on the distribution of dividends or repayment of capital.

## 22) Share based payments

The group headed by IGS Holding LP, a limited partnership registered in the United States of America, operates a phantom share option scheme, of which employees of the company participate.

In fiscal 2018, IGS Holding LP granted Management Incentive Units ("MIUs") to certain executive officers and non-executive employees of Infor, pursuant to the IGS LP Agreement and certain MIU agreements. These MIUs are for Class D non-voting units (IGS Class D Units) and vest over four years.

Pursuant to the IGS LP Agreement, holders of the IGS Class D Units are entitled to participate in distributions from IGS Holding to the extent such distributions are in excess of specified incentive hurdles, each of which is in excess of the total equity value on the date of issuance.

Further, each holder of IGS Class D Units is entitled to put these units to IGS Holding LP for cash settlement as follows:

- On each of July 1, 2020, July 1, 2021, July 1, 2022 and July 1, 2023, each non-executive employee may put 25% of the IGS Class D Units held by him or her.

The settlement price for such units will be equal to the fair market value as of each respective settlement date.

Upon the termination of a IGS Class D Unit holder's employment with Infor for any reason: (a) all unvested IGS Class D Units held as of the termination date shall expire and be immediately forfeited and cancelled in their entirety; and (b) all vested IGS Class D Units held will be subject to repurchase by IGS Holding LP.

The following table summarizes IGS Class D MIU activity for fiscal 2019:

	Weighted average exercise price (US\$)	Number of MIUs
Class D MIU outstanding at 1 May 2018	0.000	7,404,885
Transferred on branch incorporation	0.000	(534,006)
Transferred from fellow group company	0.000	534,006
Granted	0.000	1,424,016
Forfeited	0.000	(712,008)
<b>Outstanding at 30 April 2019</b>	0.000	8,116,893
<b>Exercisable at 30 April 2019</b>	0.000	-

The amounts recorded in the financial statements for the year ending 30 April 2019 in respect of cash settled share options were as follows:

	2019 £'000	2018 £'000
Fair value of carrying amount for the balance sheet liability	(926)	(694)
Cash settled share-based payments expense in the profit and loss	345	696

## 23) Controlling parties

The immediate parent undertaking is Systems Union Group Limited, a company incorporated in England and Wales.

The ultimate parent is Infor Enterprise Applications, LP, a limited partnership registered in the United States of America. Golden Gate Capital, a private equity firm registered in the United States of America, is the ultimate controlling party, with Koch Industries, Inc., a Corporation registered in the United States of America, having a significant influence.

Infor, Inc., a company incorporated in the United States of America, is the parent undertaking of the largest and smallest group to consolidate these financial statements. Those financial statements can be obtained from our Corporate Headquarters, 641 Avenue of the Americas, 4<sup>th</sup> Floor, New York, NY 10011, United States of America.