Report of the Directors and

Financial Statements for the Year Ended 31 December 1998

<u>for</u>

DUNCTON PLC

2766324



Contents of the Financial Statements for the Year Ended 31 December 1998

	Page
Company Information	1
Report of the Directors	2
Report of the Auditors	4
Profit and Loss Account	5
Balance Sheet	6
Notes to the Financial Statements	7
Trading and Profit and Loss Account	15

<u>Company Information</u> <u>for the Year Ended 31 December 1998</u>

DIRECTORS: O D Harris

D A Hoare E J A fforde

SECRETARY: Mrs S Pennell

REGISTERED OFFICE: Heath End Garage

Heath End Petworth Sussex GU28 0JG

REGISTERED NUMBER: 2766324 (England and Wales)

AUDITORS: A C Wilder & Co

Chartered Accountants and Registered Auditors 3 Station Approach Worcester Park Surrey KT4 7NB

Report of the Directors for the Year Ended 31 December 1998

The directors present their report with the financial statements of the company for the year ended 31 December 1998.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of contract hire of motor vehicles.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements. The directors are satisfied with the growth of the company during the year under review. In the opinion of the directors, the company's position is satisfactory and the company is in a good position to expand its core business.

DIVIDENDS

No interim dividend was paid during the year. The directors recommend a final dividend of £3.29 per share. The total distribution of dividends for the year ended 31 December 1998 will be £74,000.

DIRECTORS

The directors during the year under review were:

O D Harris

D A Hoare

EJA fforde

The beneficial interests of the directors holding office on 31 December 1998 in the issued share capital of the company were as follows:

Ordinary £1.00 shares	31.12.98	1.1.98
O D Harris	7,875	7,875
D A Hoare	7,875	7,875
E J A fforde	_	-

SHAREHOLDERS EQUITY

During the year the funds provided by shareholders increased by £109,209 from £1,114,041 to £1,223,250 at 31st December 1998. The funds comprise equity of £452,570, shareholders loans of £545,680 and revaluation surplus on a property lease of £225,000. The shareholders funds are subordinated to any loans and facilities provided by Clydesdale Bank Plc and any such interests of other finance companies.

IMPACT OF YEAR 2000

The directors have considered the risks and uncertainties associated with the Year 2000 and believe it will have no material impact on the company's business and operations. The directors will continue to monitor the situation but believe systems put in place by the company will ensure that no further risks and uncertainties are likely to arise.

Report of the Directors for the Year Ended 31 December 1998

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the compan will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, A C Wilder & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD

DD Harris - Director

Dated: 11 May 1999

Report of the Auditors to the Shareholders of Duncton Plc

We have audited the financial statements on pages five to fourteen which have been prepared under the historical cost convention and the accounting policies set out on page seven.

Respective responsibilities of directors and auditors

As described on page three the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

A C Wilder & Co
Chartered Accountants
and Registered Auditors
3 Station Approach
Worcester Park
Surrey KT4 7NB

Dated: 11 May 1999

Profit and Loss Account for the Year Ended 31 December 1998

		31.12.98	31.12.97
	Notes	£	£
TURNOVER		2,114,033	1,145,286
Cost of sales		1,288,279	685,289
GROSS PROFIT		825,754	459,997
Administrative expenses		229,697	113,683
		596,057	346,314
Other operating income		9,000	1,125
OPERATING PROFIT	3	605,057	347,439
Interest payable and similar charges	4	422,118	228,071
PROFIT ON ORDINARY AC BEFORE TAXATION	FIVITIES	182,939	119,368
Tax on profit on ordinary activities	5	13,491	32,023
PROFIT FOR THE FINANCL AFTER TAXATION	AL YEAR	169,448	87,345
Dividends	6	74,000	34,500
		95,448	52,845
Retained profit brought forward		142,220	89,375
RETAINED PROFIT CARRIE	ED FORWARD	£237,668	£142,220

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

Balance Sheet 31 December 1998

	31.12.98 31.		31.12.98		97
	Notes	£	£	£	£
FIXED ASSETS:	_				
Tangible assets	7		5,627,226		3,697,811
Investments	8		60,000		60,000
			5,687,226		3,757,811
CURRENT ASSETS:					
Stocks	9	168,402		95,449	
Debtors	10	363,923		220,949	
Cash in hand		255		326	
CD TD TO TO TO TO TO THE TOTAL THE TOTAL TO THE TOTAL TOT		532,580		316,724	
CREDITORS: Amounts falling due within one year	11	2,159,510		1,632,953	
·			4		
NET CURRENT LIABILITIES:			(1,626,930)		(1,316,229)
TOTAL ASSETS LESS CURRENT LIABILITIES:			4,060,296		2,441,582
CREDITORS: Amounts falling due after more than one year	12		(3,533,694)		(2,023,919)
PROVISIONS FOR LIABILITIES AND CHARGES:	15		(74,032)		(60,541)
			£452,570		£357,122
CAPITAL AND RESERVES:					
Called up share capital	16		22,500		22,500
Share premium	17		192,402		192,402
Profit and loss account			237,668		142,220
Shareholders' funds	18		£452,570		£357,122

ON BEHALF OF THE BOARD:

E J A fforde - Director

Approved by the Board on 11 May 1999

Notes to the Financial Statements for the Year Ended 31 December 1998

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Leasehold property - not provided Improvements to property - 10% on cost

Fixtures and fittings - at variable rates on reducing balance

Motor vehicles - at varying rates on cost

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Advance Rentals

Advance rentals are credited to the Profit and Loss account in the year of receipt.

Finance Leases

As Lessee: Rentals payable under operating leases are charged to the profit and loss account on the straight-line basis over the lease term.

Operating Leases

As Lessor: Assets leased under operating leases are included in tangible fixed assets and are depreciated on a straight line basis over the lease term. Rental income from operating leases is included in the profit and loss account on a straight line basis ,excepting advance rentals, over the period of the lease.

Notes to the Financial Statements for the Year Ended 31 December 1998

2.	STAFF COSTS	31.12.98	31.12.97
		\$1.12.96 £	£
	Wages and salaries	73,445	27,267
	Social security costs	12,169	-
	•		
		85,614	27,267
	The average monthly number of employees during the year was as follows:		
		31.12.98	31.12.97
	Directors	3	3
	Administration Staff	3 _ <u>2</u>	-
			
		<u>5</u>	<u>3</u>
3.	OPERATING PROFIT		
J.	OF ERATING FROFT		
	The operating profit is stated after charging:		
		31.12.98	31.12.97
		£	£
	Depreciation - owned assets	738,920	477,821
	Depreciation - assets on hire purchase contracts	114,844	2.250
	Auditors' remuneration	3,500	
	Directors' emoluments	41,000	27,267
	Directors Chrominents		
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		31.12.98	31.12.97
		£	£
	Bank interest	98,796	91,386
	Bank loan interest	217,566	80,139
	10% Loan Stock Interest	23,576	23,881
	Mezzanine Loans Interest	38,256	28,597
	Hitachi Loan interest	14,704	-
	Clyde Finance Interest General Guarantee Interest	21,103 1,343	•
	Interest on overdue taxation	2,165	118
	Hire purchase	2,105	3,950
	Leasing	1,500	-
	Finance Company Funding	3,109	
		422,118	228,071

Notes to the Financial Statements for the Year Ended 31 December 1998

5. TAXATION

The tax charge on the profit on ordinary activities for the year was as follows:				31.12.98	31.12.97	
	Deferred taxation				£ 13,491	£ 32,023
6.	DIVIDENDS				31.12.98	31.12.97
	Equity shares: Final Dividend				£ 74,000	£ 34,500
7.	TANGIBLE FIXED ASSI	ETS				
		Leasehold property	Improvements to property	Fixtures and fittings	Motor vehicles	Totals
COST	٦.	£	£	£	£	£
	anuary 1998 ons	204,005	17,021 16,649	11,005 7,539	4,150,374 3,483,300 (1,112,584)	4,382,405 3,507,488 (1,112,584)
At 31	December 1998	204,005	33,670	18,544	6,521,090	6,777,309
At 1 Ja Charge	RECIATION: anuary 1998 e for year nated on disposals	<u> </u>	284 3,742	4,887 6,119	679,423 843,903 (388,275)	684,594 853,764 (388,275)
At 31	December 1998		4,026	11,006	1,135,051	1,150,083
	BOOK VALUE: December 1998	204,005	29,644	7,538	5,386,039	5,627,226
At 31	December 1997	204,005	16,737	6,118	3,470,951	3,697,811

The Land and Buildings consist of the leasehold premises at Heath End Garage, Heath End, Petworth which in the opinion of the directors has a market valuation of £430,000. An independent valuation carried out by Messrs Haslam on 13th September 1996 shows a market valuation of £400,000 and an existing use value of £460,000. Further correspondence confirms that the value continues to appreciate.

Notes to the Financial Statements for the Year Ended 31 December 1998

7. TANGIBLE FIXED ASSETS - continued

8.

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

		Motor vehicles
		£
COST: Additions		1,155,207
At 31 December 1998		1,155,207
DEPRECIATION: Charge for year		114,844
At 31 December 1998		114,844
NET BOOK VALUE: At 31 December 1998		1,040,363
FIXED ASSET INVESTMENTS		
		£
COST: At 1 January 1998 and 31 December 1998		60,000
NET BOOK VALUE: At 31 December 1998		60,000
At 31 December 1997		60,000
	31.12.98	31.12.97
Unlisted investments	£ 60,000	£ 60,000

Notes to the Financial Statements for the Year Ended 31 December 1998

8. FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

West Sussex Specialist Cars Ltd

Nature of	business:	Forecourt	operator	including	on-site shop
	0 404000.	- 0.4404.1	Sporato.	*****	on one one

	%
Class of shares:	holding
Ordinary	100.00

	31.12.98	31.12.97
	£	£
Aggregate capital and reserves	1,000	1,000
Loss for the year	(8,960)	(39,257)

West Sussex Specialist Cars Limited runs a full forecourt service which includes shopping facilities and a workshop for vehicle repairs.

9. STOCKS

	31.12.98	31.12.97
	£	£
Stock	168,402	95,449

10. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	31.12.98	31.12.97
	£	£
Trade debtors	67,303	16,168
Other debtors	3,543	-
Prepayments	100,654	42,353
VAT recoverable	49,096	60,811
West Sussex Specialist Cars	131,702	98,617
ACT recoverable	11,625	3,000
	363,923	220,949

11. CREDITORS: AMOUNTS FALLING

DUE WITHIN ONE YEAR	
31.12.98	31.12.97
£	£
Bank loans and overdrafts	
(see note 13) 1,759,364	1,542,364
Hire purchase contracts	
(see note 14) 225,486	11,533
Trade creditors 45,664	-
Mezzanine Loan 22,797	9,641
Final Dividend 54,000	34,500
Income Tax 794	794
Accrued expenses 51,405	34,121
2,159,510	1,632,953

Notes to the Financial Statements for the Year Ended 31 December 1998

12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		31.12.98 £	31.12.97 £
	Bank loans (see note 13) 10% Loan Stock	2,113,500	1,492,000
	(see note 13) Mezzanine Loans	250,680	226,282
	(see note 13)	295,000	305,637
	Hire purchase contracts (see note 14)	874,514	
		3,533,694	2,023,919
13.	LOANS AND OVERDRAFTS		
	An analysis of the maturity of loans and overdrafts is given below:		
		31.12.98	31.12.97
	Amounts falling due within one year or on demand:	£	£
	Bank overdrafts Bank loans	337,364 1,422,000	822,364 720,000
	Dank logus	1,759,364	1,542,364
		1,157,504	1,042,004
	Amounts falling due between two and five years:		
	Bank loans	2,113,500	1,492,000
	Amounts falling due in more than five years:		
	Repayable otherwise than by instalments 10% Loan Stock	250,680	226,282
	Mezzanine Loans	295,000	305,637
		545,680	531,919

Notes to the Financial Statements for the Year Ended 31 December 1998

14.	OBLIGATIO	ONS UNDER HIRE PURCHASE CONTRA	ACTS		
				31.12.98 £	31.12.97 £
	Gross obligat	ions repayable:		ı.	r.
	Within one ye			225,486	11,533
	between one	and five years		874,514	
				1,100,000	11,533
	Net obligation				
	Within one you	ear and five years		225,486 874,514	11,533
	Detween one	and five years			
				1,100,000	11,533
15.	PROVISION	NS FOR LIABILITIES AND CHARGES			
				31.12.98 £	31.12.97 £
	Deferred taxa	ition		74,032	60,541
				Deferred	Other
				taxation	provísions
	Balance at 1 J	January 1998		£ 60,541	£ 60,541
	Provision in y			13,491	
	Palamas at 21	December 1998		74.032	60.541
	Dalaince at 31	December 1998		<u>74,032</u>	60,541
1.	C				
16.	CALLED UI	P SHARE CAPITAL			
	Authorised:				
	Number:	Class:	Nominal value:	31.12.98 £	31.12.97 £
	70,000	Ordinary	£1.00	70,000	70,000
				=-===	
	Allotted, issue	ed and fully paid:			
	Number:	Class:	Nominal	31.12.98	31.12.97
	22,500	Ordinary	value: £1.00	£ 22,500	£ 22,500
	,-		W1 100	==,000	
17.	SHARE PRE	ZMILIM			
17,	SHARETRI	SWITCH		31.12.98	31.12.97
	Brought forw	rard		£ 192,402	£ 63,902
	Cash share is:			174,404	145,000
	Purchase of o	own shares			(16,500)
				192,402	192,402

Notes to the Financial Statements for the Year Ended 31 December 1998

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.12.98 £	31.12.97 £
a) Shareholders' Equity :	3-	~
Profit for the financial year	169,448	87,345
Dividends	(74,000)	(34,500)
	95,448	52,845
Issued Share Capital	-	21,500
Increase in Share Premium	-	145,000
Share Premium utilised in increasing		
Issued Share Capital		(16,500)
Net Addition	95,448	202,845
Opening shareholders' equity	357,122	154,277
Closing Shareholders' Equity	£452,570	£357,122

b) Shareholders' Funds:

A summary of funds provided to the company by the Shareholders is as follows:

	31.12.98 £	31.12.97 £
Shareholders' Equity (as above)	452,570	357,122
Shareholders' Loans (see note 14)	545,680	531,919
	998,250	889,041
Revaluation surplus on leasehold property (see note 8)	225,000	225,000
TOTAL SHAREHOLDERS' FUNDS	£1,223,250	£1,114,041

Shareholders Loans are subordinated to any loans and facilities provided by Clydesdale Bank plc and/or any such interests of other finance companies.