REGISTERED COMPANY NUMBER: 02763068 (England and Wales)
REGISTERED CHARITY NUMBER: 1015804

REPORT OF THE TRUSTEES AND UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019 FOR MUSTARD SEED TRUST (MARLBOROUGH)

	Page
Report of the Trustees	1 to 5
Independent Examiner's Report	6
Statement of Financial Activities	7
Balance Sheet	8
Notes to the Financial Statements	9 to 14

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2019. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The principal objective of the Trust is the advancement of the Christian religion.

Public benefit

The Trustees have considered the Charity Commission's general guidance on public benefit and its supplementary guidance on the advancement of religion for the public benefit.

The charity carries out a wide range of activities in pursuance of its charitable aims that deliver public benefit. The Trustees consider that these activities provide benefit to both Christians and the wider community. The Trust:

- Operates a Christian Bookshop at The Old Boathouse, Hillier's Yard, Marlborough, Wiltshire
- Organises outreach events with Christian authors
- Arranges educational events
- Advises churches, groups and individuals on resources available
- Supplies Christian resources to churches and schools at a discount
- Provides an environment where the vulnerable and disadvantaged are welcomed and listened to
- Provides access to Christian books that would otherwise not be available in order that the public can look at them with no pressure to buy them.

The Trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the charity should undertake.

Volunteers

The Trust relies upon the commitment of supporters and voluntary help from the community. The Trust also relies on voluntary help from Management who are the founders and remain key people in the running of the Trust. The Trustees are also volunteers.

ACHIEVEMENT AND PERFORMANCE

Charitable activities

In addition to making Christian books, cards and literature available to the public for purchase and providing information, in the year ended 31 March 2019, the Trust also:

- Arranged evenings with authors In April we had an author event with Matina Davis, who is local, and led a session on using posture and breathing in prayer. In June we hosted an evening on Christian fiction where a number of people spoke on different genres. In July we had the author Kathryn Hitchins who has written a number of novels. In November Dr Allan Chapman, Fellow of the Royal Astronomical society, came and vigorously denied that there was conflict between science and faith and showed how people of faith have been involved in exploring the universe for the past 500 years
- Provided Bibles to the following schools:
- Lydiard Millicent; Ramsbury; Baydon; Ogbourne St George; Preshute; Pewsey Vale
- Supplied books for Open the Book Groups leading assemblies in primary schools
- Hosted quarterly Christian Book Group evenings
- Provided churches with Sunday School and youth resources
- Provided a wide range of resources and church requisites to local churches
- Provided Book Reviews to parish newsheets/magazines
- Maintained an online presence to keep supporters and the public updated with our activities
- Provided information on new books to a wide range of individuals and churches
- Continued to work with a Coffee Shop as it provides a conducive environment for the exploration and fostering of the Christian faith
- Provided opportunities for young adults with learning disabilities to work with a team in a shop environment
- Provided an environment where the vulnerable and disadvantaged are welcomed and listened to.

FINANCIAL REVIEW Financial results 2019

The Trust achieved a net income of £6,359 for the year ended 31st March 2019 (2018: £503). This is after the inclusion of the Annual Charitable Gift Aid Donation from the connected Coffee Shop of £10,699 (2018: £6,282), and after other donations received of £659 (2018: £644).

The combined result of the Bookshop and the Coffee Shop was a net income of £5,918 (2018: £34).

It is Good News in 2019 to report a significant increase in the combined net income to £5,918. The trend towards combined profitability and sustainability has been confirmed: this started with the staff re-structure of the Bookshop and Coffee Shop in January 2016 followed by the reorganisation of the upstairs space in 2017. Much credit is due to the staff of the Book shop and of the Coffee shop. They have all done very well. But it has not been easy. The financial situation continues to be challenging with very many alternative coffee shops existing in the town. The Coffee Shop Annual Donation to the Bookshop has now returned to the levels seen in the years before the financial downturn. We remain hopeful that this will continue. The Trustees are thankful for all the support, in all its many forms, that the Trust continues to receive.

The Trustees and Management will continue to seek ways to maintain our Christian presence near the High Street.

Investment policy

The Trustees believe that the policy of placing surplus funds on deposit with local banks and CCLA is sufficient for the purpose of the Charity, given its size.

Reserves policy

The Trustees consider that a prudent level of free reserves for the Trust ie reserves over and above the amount invested in net tangible fixed assets and stock, should equate to between three and six months of the expected combined operating expenditure of both the Trust and the Coffee Shop. The reason for reserving the combined operating costs is that the major part of the shared expenses would be incurred by the Trust alone if the Coffee Shop, Mustard Seed (Marlborough) Ltd, were to cease to trade.

At 31 March 2019 the free reserves of £32,426 (approx 8 months) are above the target range of £12,000 to £24,000. The Trustees are very comfortable with this level of reserves as this enables the Trust to adjust its cost structure should this prove necessary and allow the Trust to continue its activities in the event that the Coffee Shop did, for some unforeseen reason, cease to trade.

FUTURE PLANS

The Trust plans to continue its objective of advancing knowledge and understanding of the Christian faith, and to giving expression to Christian hospitality through the operation of its Christian Bookshop and connected Coffee Shop. It plans to continue to provide local churches and Christian groups with resources and information to help them in their Christian mission. To further this end:

The Trust will:

- Continue to foster and develop relationships with churches
- Develop ways of encouraging the use of Christian literature
- Explore ways of using the premises in the evenings for the extension of Christian understanding
- Provide staff training
- Continue to offer support to volunteers with learning difficulties
- Maintain an online presence to keep supporters and the public updated with our activities
- Explore ways to work with local churches in mission
- Focus on what is unique about the Coffee Shop
- Continue to arrange author events and explore different ways of doing such events

STRUCTURE, GOVERNANCE AND MANAGEMENT Governing document

The Trust is established as a company limited by guarantee and is registered as a charity with the Charity Commission. The affairs of the Trust are governed by its Memorandum and Articles of Association. The liability of the Members in the event of the Trust being wound up is limited to a sum not exceeding £1.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Recruitment and appointment of new trustees

The Trustees are directors for the purposes of company law and Trustees for the purposes of charity law. New Trustees are appointed by resolution of the Board of Trustees and continue in office until resignation. There is no minimum or maximum term of appointment.

Potential new trustees are chosen in order to complement the skills of the existing Trustees and to provide some representation of the various Christian Churches in the Marlborough area. Potential trustees are invited to attend one or two Trustee Board Meetings to help decide on both sides whether the appointment would be appropriate.

Organisational structure

The Trust operates a Christian Bookshop in Marlborough and leases premises that are shared with a Coffee Shop, also owned by the Trustees. The Coffee Shop operates in support of the Bookshop and donates all of its taxable profits to the Bookshop. In the year ended 31 March 2019 the Coffee Shop donated £10,699 to the Trust (2018: £6,282) . The Coffee Shop serves coffee, beverages, cakes and light lunches, and provides an environment that fosters and supports the aims of the Trust.

The Trust relies very much on the help of volunteers and a dedicated staff. The Trustees express their thanks to the staff and to the volunteers for all the support that has been provided, and continues to be provided, in so many ways.

Induction and training of new trustees

The Company Secretary is responsible for the induction of any new Trustee which involves awareness of a Trustee's responsibilities, the governing document, administrative procedures, and the history and philosophical and religious approach of the Trust. A new Trustee receives copies of the previous year's annual report and accounts and copy of the Charity Commission leaflet "The Essential Trustee: What you need to know, What you need to do".

Related parties

The Coffee Shop is a separate trading company called Mustard Seed (Marlborough) Ltd. It is owned by the Trustees and is therefore a connected trading company.

Mustard Seed Trust operates in The Boathouse, a property which is owned by the Management who are the founders of the charity. The founders are committed to providing the premises to Mustard Trust on a stable basis at a level of rent that is below the market rate; this is determined on a three yearly commercial rent review. Under the terms of the lease, the landlords are responsible for structural and external maintenance and any capital works that enhance the value of the building. Please also refer to Note 15 of the financial statements.

The Trust relies on voluntary help from Management who remain key people in the running of the Trust.

The Trustees and the Management are volunteers and did not receive any remuneration in the year for their services to the Trust or in the previous year.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

02763068 (England and Wales)

Registered Charity number 1015804

Registered office

1 Farrar Drive Marlborough Wiltshire SN8 1TP

REFERENCE AND ADMINISTRATIVE DETAILS

Trustees

Mr R Wheeler Mr N Larkey Mr R Mann

Mrs C Piercy-Buehrer Ms S M Wylie Mrs E Smith Mr B Smith Rev R de Berry

appointed 12.10.18appointed 7.10.19resigned 12.10.18resigned 1.10.19resigned 9.10.19

Company Secretary

Dr P Tulloch

Independent examiner

Garry Pells 37 Vespasian Road Marlborough Wiltshire SN8 2FB

Treasurer

Mrs RP Maurice

Management

Mrs RP Maurice Mrs DM Reynolds

Bankers

HSBC Bank Ltd Unit 6 The LockCanal Walk Swindon Wiltshire SN1 1LD

STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of Mustard Seed Trust (Marlborough) for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

MUSTARD SEED TRUST (MARLBOROUGH) REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 MARCH 2019 Approved by order of the board of trustees on 18 December 2019 and signed on its behalf by:

Mr R Wheeler - Trustee

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF MUSTARD SEED TRUST (MARLBOROUGH)

Independent examiner's report to the trustees of Mustard Seed Trust (Marlborough) ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2019.

Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
- 2. the accounts do not accord with those records; or
- 3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended
- 4. Practice for accounting and reporting by charities [applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)].

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached

Garry Pells 37 Vespasian Road Marlborough Wiltshire SN8 2FB

18 December 2019

MUSTARD SEED TRUST (MARLBOROUGH) STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2019

		31.3.19	31.3.18
		Unrestricted	Total
		funds	funds
	Notes	£	£
INCOME AND ENDOWMENTS FROM			
Donations and legacies		659	644
Charitable activities			
Bookshop sales		30,245	32,817
Other trading activities	2	10,699	6,282
Investment income	3	63	35
Total		41,666	39,778
EXPENDITURE ON			
Charitable activities	4		
Cost bookshop sales items sold		18,145	19,741
Bookshop operating expenses		17,162	19,534
Total		35,307	39,275
NET INCOME		6,359	503
RECONCILIATION OF FUNDS		*	
Total funds brought forward		40,338	39,835
TOTAL FUNDS CARRIED FORWARD		46,697	40,338

MUSTARD SEED TRUST (MARLBOROUGH) BALANCE SHEET AT 31 MARCH 2019

	7.1. O.1. MAT. 1.1. O.1. 2010	31.3.19 Unrestricted	31.3.18 Total
	Notes	funds £	funds £
FIXED ASSETS		~	~
Tangible assets	9	4,382	2,783
CURRENT ASSETS			
Stocks	10	9,889	11,040
Debtors	11	11,097	9,321
Cash at bank		23,386	<u> 18,371</u>
		44,372	38,732
CREDITORS			
Amounts falling due within one year	12	(2,057)	(1,177)
NET CURRENT ASSETS		42,315	37,555
TOTAL ASSETS LESS CURRENT			
LIABILITIES		<u>46,697</u>	40,338
NET ASSETS		46,697	40,338
FUNDS	13		
Unrestricted funds		46,697	40,338
TOTAL FUNDS		<u>46,697</u>	<u>40,338</u>
− 1 • 1. • • • • • • • • • • • • • • • • •	e sia i		

The charitable company is entitled to exemption from audit under

Section 477 of the Companies Act 2006 for the year ended 31 March 2019.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2019 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and preparing financial statements which give a true and fair view of the state of affairs of the charitable
- company as at the end of each financial year and of its surplus or deficit for each financial year in (b) accordance with the requirements of Sections 394 and 395 and which otherwise comply with the
- (b) accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to charitable small companies.

The financial statements were approved by the Board of Trustees on 18 December 2019 and were signed on its behalf by:

Mr R Wheeler -Trustee

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Tangible fixed assets

Depreciation is provided on fixed assets so as to so as to write them off over their expected useful lives at the following rates:

Fixtures & fittings 25% reducing balance Computer equipment 25% straight line

Items costing less than £100 are expensed in the year of acquisition.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

2. OTHER TRADING ACTIVITIES

	Donation from Coffee Shop	31.3.19 £ 10,699	31.3.18 £ 6,282
3.	INVESTMENT INCOME		
	Interest income	31.3.19 £ 63	31.3.18 £ 35

4. CHARITABLE ACTIVITIES COSTS

	Direct costs (See note 5)	Totals
	(See note 3) £	£
Cost bookshop sales items sold	18,145	18,145
Bookshop operating expenses	17,162	17,162
	35,307	35,307
5. DIRECT COSTS OF CHARITABLE ACTIVITIES		
	31.3.19	31.3.18
	£	£
Staff costs	7,310	9,880
Cost of items sold	18,145	19,741
Rent	2,000	2,166
Light, heat, water, waste	2,866	2,442
Telephone	647	695
Stationery, postage, printing	283	368
Advertising & publicity	18	25
Council business rates	1,159	1,126
Insurance, licences, book assn	488	494
Equipment rental	629	600
Outreach costs	160	85 485
Repairs & maintenance	144	185
Bank & credit card charges	226 430	294 210
Staff training & welfare	430 14	33
Sundry renewals, consumables Governance	13	13
Depreciation	775	918
Deprediation	35,307	39,275
6. NET INCOME/(EXPENDITURE)		
Net income/(expenditure) is stated after charging/(crediting):		
	31.3.19	31.3.18
	£	£
Depreciation - owned assets	<u>775</u>	<u>918</u>

7. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2019 nor for the year ended 31 March 2018.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 March 2019 nor for the year ended 31 March 2018.

8. STAFF COSTS

		2019	2018
	Salaries & wages	£ 7,310	£ 9,880
	Social security costs	7,310	9,880
	The total number of part-time employees during the year was 3. There were no ful employees.	I time	
	The average number of employees during the year, calculated on the basis of fullwas:	time equivalents,	
		2019	2018
	Bookshop	£ 0.4	£ 0.4
	Management	0.4	0.4
	Management received no remuneration and were volunteers for the year ended 3 rd for the year ended 31 March 2018.	1 March 2019 and	
9.	TANGIBLE FIXED ASSETS		
			Fixtures, fittings, equipment £
	COST		22,879
	At 1 April 2018 Additions		2,374
	At 31 March 2019 DEPRECIATION		25,253
	At 1 April 2018 Charge for year		20,096 775
	At 31 March 2019		20,871
	NET BOOK VALUE At 31 March 2019		4,382
10.	At 31 March 2018 STOCKS		2,783
		31.3.19	31.3.18
	Finished goods	£ 9,889	£ 11,040

MUSTARD SEED TRUST (MARLBOROUGH) NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 MARCH 2019 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

11.

			31.3.19	31.3.18
	Trade debtors		£ 309	£ 308
	Amounts owed by participating interests		10,677	8,904
	VAT		111	109
			11,097	9,321
	The participating interests is the connected trading company Mustard known as the Coffee Shop.	Seed Marlborough	Ltd, also	
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
			31.3.19	31.3.18
	Trade creditors		£ 2,057	£ 1,177
	Trade deditors			
13.	MOVEMENT IN FUNDS			
			Net	
		At 1.4.18	movement in funds	At 31.3.19
		£ 1.4.10	£	£ £
	Unrestricted funds			
	General fund	40,338	6,359	46,697
	TOTAL FUNDS	40,338	6,359	46,697
	Net movement in funds, included in the above are as follows:			
		Incoming	Resources	Movement in
		resources	expended	funds
	Unrestricted funds	£	£	£
	General fund	41,666	(35,307)	6,359
	TOTAL FUNDS	41,666	(35,307)	6,359
	Comparatives for movement in funds			
			Net	
		A+ 1 A 17	movement in	A+ 24 2 40
		At 1.4.17 £	funds £	At 31.3.18 £
	Unrestricted Funds			
	General fund	39,835	503	40,338
	TOTAL FUNDS	39,835	503	40,338

13. MOVEMENT IN FUNDS - continued

14.

Comparative net movement in funds, included in the above are as follows:

Unrestricted funds General fund TOTAL FUNDS	Incoming resources £ 39,778	Resources expended £ (39,275) (39,275)	Movement in funds £ 503 503
A current year 12 months and prior year 12 months combined position is a	s follows:		
Unrestricted funds General fund TOTAL FUNDS	At 1.4.17 £ 39,835 39,835	Net movement in funds £ 6,862 6,862	At 31.3.19 £ 46,697 46,697
A current year 12 months and prior year 12 months combined net movement	ent in funds, in	cluded in the above	e are as follows:
Unrestricted funds General fund TOTAL FUNDS OTHER FINANCIAL COMMITMENTS	Incoming resources £ 81,444 81,444	Resources expended £ 	Movement in funds £ 6,862 6,862
At 31 March 2019 the Charity (together with its connected trading company commitment under a non-cancellable operating lease as follows:	y) had a six mo	onth 2019 Land & buildings	2018 Land &
Expiry date:		£	buildings £

15. RELATED PARTY DISCLOSURES

The premises in which Mustard Seed operates are owned by Mrs R Maurice and Mrs D Reynolds, the Landlords, who are the founders of the Charity and also key volunteers and Management of the Charity. The Landlords have reduced the financial and property risk on the Charity by enabling the Charity to rent premises near Marlborough High Street without the Charity needing to buy its own property or enter into a lease with a 3 or 5 year financial commitment with a third party landlord. A third party lease would have the financial risk of high rent increases, as well as the operational risk that at the end of the term the landlord could ask the Charity to leave the premises, which would be very disruptive to the aims of the Charity and could even threaten its long term viability. The Landlords have confirmed that they have no intention to ask the Charity to leave the premises and that they are content to rent the premises to the Charity on a year by year basis, with six month notice of termination on either side. There is a rent review every 3 years which is undertaken to ensure that the rent charged is below market value.

During the year the Charity, together with its connected trading company the Coffee Shop, paid a combined rent to the Landlords of £12,000 (2018: £12,996). There were no outstanding balances at the end of the year (2018: £Nil).

16. ULTIMATE CONTROLLING PARTY

Mustard Seed Trust (Marlborough) is connected to Mustard Seed (Marlborough) Ltd, the Coffee Shop, a trading company. Both companies are under the common control of the Trustees shown in the Report of the Trustees.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.