HEATHERLAND LIMITED UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 PAGES FOR FILING WITH REGISTRAR

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BALANCE SHEET AS AT 31 DECEMBER 2017

| | | 20 | 17 | 2016 | |
|---|-------|--------------|-----------|-----------|-----------|
| | Notes | 3 | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 3 | | 2,393,687 | | 2,302,017 |
| Current assets | | | | | |
| Stocks | | 5,000 | | 5,000 | |
| Debtors | 4 | 230,796 | | 233,615 | |
| Cash at bank and in hand | | 114,507 | | 104,723 | |
| . | _ | 350,303 | | 343,338 | |
| Creditors: amounts falling due within one year | 5 | (992,123) | | (846,739) | |
| Net current liabilities | | | (641,820) | | (503,401) |
| Total assets less current liabilities | | | 1,751,867 | | 1,798,616 |
| Creditors: amounts falling due after more than one year | 6 | | (754,853) | | (855,442) |
| Provisions for liabilities | | | (122,857) | | (120,620) |
| Net assets | | | 874,157 | | 822,554 |
| Capital and reserves | | | | | |
| Called up share capital | 7 | | 100 | | 100 |
| Revaluation reserve | 8 | | 526,622 | | 526,622 |
| Profit and loss reserves | - | | 347,435 | | 295,832 |
| Total equity | | | 874,157 | | 822,554 |

BALANCE SHEET (CONTINUED) AS AT 31 DECEMBER 2017

The directors of the company have elected not to include a copy of the profit and loss account within the financial statements.

For the financial year ended 31 December 2017 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved by the board of directors and authorised for issue on 11 September 2018 and are signed on its behalf by:

Mr M Lunnon **Director**

Company Registration No. 02761297

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

Company information

Heatherland Limited is a private company limited by shares incorporated in England and Wales. The registered office is Swiss House, Beckingham Street, Tolleshunt Major, Essex, CM9 8LZ.

1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

1.2 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

1.3 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings Freehold

No depreciation

Plant and machinery

15% on reducing balance

Fixtures, fittings & equipment

15% on reducing balance

Motor vehicles

25% on reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

1.4 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

1.5 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of replacement cost and cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

1.6 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.7 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

1.8 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

1.9 Derivatives

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

Deferred tax

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

1.11 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.12 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.13 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the profit and loss account so as to produce a constant periodic rate of interest on the remaining balance of the liability.

2 Employees

The average monthly number of persons (including directors) employed by the company during the year was 22 (2016 - 20).

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

| | Tangible fixed assets | Land and buildings | Plant and machinery etc | Total |
|---|--|--------------------|-------------------------|-------------|
| | | £ | £ | £ |
| | Cost | | | |
| | At 1 January 2017 | 1,880,213 | 1,022,955 | 2,903,168 |
| | Additions | - | 183,861 | 183,861 |
| | Disposals | | (40,999) | (40,999) |
| | At 31 December 2017 | 1,880,213 | 1,165,817 | 3,046,030 |
| | Depreciation and impairment | | | |
| | At 1 January 2017 | - | 601,152 | 601,152 |
| | Depreciation charged in the year | - | 77,732 | 77,732 |
| | Eliminated in respect of disposals | - | (26,541) | (26,541) |
| | At 31 December 2017 | - | 652,343 | 652,343 |
| | Carrying amount | | | |
| | At 31 December 2017 | 1,880,213 | 513,474 | 2,393,687 |
| | At 31 December 2016 | 1,880,213 | 421,804 | 2,302,017 |
| 4 | Debtors | | | - |
| | Amounts falling due within one year: | | 2017 £ | 2016 £ |
| | Trada dabbara | | 205 700 | 222 646 |
| | Trade debtors Other debtors | | 225,796 5,000 | 233,615 |
| | Other deptors | | | <u> </u> |
| | | | 230,796 ——— | 233,615 |
| 5 | Creditors: amounts falling due within one year | | | |
| | - | | 2017 | 2016 |
| | | | £ | £ |
| | Bank loans and overdrafts | | 51,700 | 51,700 |
| | Trade creditors | | 192,366 | 192,772 |
| | Amounts due to group undertakings | | 364,550 | 366,338 |
| | Corporation tax | | 26,331 | 47,721 |
| | Other terration and again! against | | 141,823 | 83,937 |
| | Other taxation and social security | | | |
| | Other creditors | | 215,353 | 104,271 |

The aggregate amount of secured liabilities included within Creditors: amounts falling due within one year is £100,588 (2016: £114,100).

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

| 6 | Creditors: amounts falling due after more than one year | | |
|---|---|--|-------------------|
| | | 2017 | 2016 |
| | | £ | £ |
| | Bank loans and overdrafts | 710,875 | 762,575 |
| | Other creditors | 43,978 | 92,867 |
| | | | - |
| | | 754,853 ——— | 855,442 ====== |
| | | 754,853 ——— | 855,442 ——— |
| | The aggregate amount of secured liabilities included within Creditor one year is £754,853 (2016: £855,442). | | |
| 7 | one year is £754,853 (2016: £855,442). | | |
| 7 | | | |
| 7 | one year is £754,853 (2016: £855,442). | rs: amounts falling due afte | r more than |
| 7 | one year is £754,853 (2016: £855,442). | ers: amounts falling due afte | more than |
| 7 | one year is £754,853 (2016: £855,442). Called up share capital | ers: amounts falling due afte | more than |
| 7 | one year is £754,853 (2016: £855,442). Called up share capital Ordinary share capital | ers: amounts falling due afte | more than |
| 7 | one year is £754,853 (2016: £855,442). Called up share capital Ordinary share capital Issued and fully paid | ers: amounts falling due afte 2017 £ | er more than 2016 |

Revaluation reserve

| | £ | £ |
|---|----------------|------------------|
| At beginning of year Deferred tax on revaluation of tangible assets | 526,622 - | 518,523 8,099 |
| At end of year | 526,622 ——— | 526,622 ——— |

2016

2017

9 Financial commitments, guarantees and contingent liabilities

A cross guarantee and debenture exists between Heatherland Limited and Lunnon Investments Limited, a company under common control. The amount secured by the cross guarantee at the balance sheet date was £762,575 (2016: £814,275).

10 Related party transactions

At the balance sheet date there was a balance owing to a related party, Lunnon Investments Limited, of £364,550 (2016: £366,338).

Directors' transactions

Dividends totalling £30,000 (2016 - £40,000) were paid in the year in respect of shares held by the company's directors.

At the balance sheet date, there was a balance owing to the directors of £65,340 (2016: £37,746).