

(A Charitable Company Limited by Guarantee)

TRUSTEES' AND DIRECTORS'
REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31st March 2019

Supported by



Supported by

Social Enterprise Investment Fund

Company No: 2650043 (England and Wales)

Charity No: 1004432

A8H8X3H6

31/10/2019 COMPANIES HOUSE

(A Charitable Company Limited by Guarantee)

Legal and Administrative Information

Trustees and Directors:	Mr Anastasis Alexandrou (Chair)
	Mr Adam Sewell
	Mrs Gwenne Martin
	Mr David Firth
	Mrs Sheila Peskett
	Mr Carl Hughes
	Mr Simon Pitts
	Mr Graham Woodham
	Mrs Sarah Clarke
	Wild Salah Clarke
Chief Executive & Company Secretary:	Ms Julie Fuller
Company Number	2650043 (England and Wales)
Charity Number:	1004432
Registered Office:	19 Radford Crescent
registered Office.	Billericay
·	•
	Essex, CM12 0DU
Bankers:	National Westminster Bank PLC
	41 High Street
	Billericay
•	Essex, CM12 9BA
Auditors:	Moore Kingston Smith LLP
	Orbital House
	20 Eastern Road
•	Romford
	Essex, RM1 3PJ
Legal Advisor:	Mrs Ellen Petersen
ECBUI / MYISOI.	Fisher Jones Greenwood LLP
	102 High Street
	_
	Billericay

Essex, CM12 9BY

(A Charitable Company Limited by Guarantee)

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HAMELIN TRUST TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

Trustees

The Directors of the Company are also Trustees of the Charity, and there are no other Trustees. The Trustee Board has the power to appoint Trustees, as it considers fit to do so.

Indemnity insurance for the Trustees has been provided by the charity.

The Trustees who served for part of or throughout the year up to the date of signing the accounts were:-

Anastasis Alexandrou (Chair from 4/6/2018)

Terry J Gregson (resigned 20/11/2018)
David Firth
John Tweddell* (resigned 31/3/2019)
Josephine Davies (resigned 20/05/2019)
Adam Sewell* (resigned as Chair 31/05/18;
resigned from the board 30 July 2019)
Mohammed Akram Ayyubi (resigned 17/04/2019)
Jeremy Gibson(resigned 06/07/18)
Sheila Peskett (joined 28/1/2019)

Gwenne Martin
Jenny Hartland (resigned 21/06/2019)
Scott Barton (resigned 04/06/18)
Carl Hughes (joined 9/05/2019)
Simon Pitts (joined 4/4/2019)
Graham Woodham (joined 4/4/2019)
Sarah Clarke (joined 20/05/2019)

Steve Fisher (Company Secretary and CEO retired 11/6/2018)
Julie Fuller* (Company Secretary and CEO 11/6/2018)

*John Tweddell and Adam Sewell (from 1/4/2019) are Directors of Hamelin Trust Services along with the CEO.

Patron: Mr Peter Egan

Constitution

The Trust is registered as a Charity (No: 1004432) and is also constituted as a company, limited by guarantee (No: 2650043), and is therefore governed by its Articles of Association, as amended in October 2014. Hamelin Trust Services Limited is a registered company (No: 2544279) governed by separate Memorandum and Articles of Association.

Principal Objects

The principal object is to promote the relief of people of all ages, who have learning disabilities and/or physical disability, and/or are suffering mental distress.

The principal object has not changed since the last report.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

As part of a strategic review carried out over the summer of 2018, the Trustees agreed to update the charity's vision, mission and values statement.

As a result the charity's vision is:

A world where people with learning disabilities can achieve their full potential, exercise independence, choice and participate fully in society

The charity's mission is:

To deliver personalised, high quality care that meets the needs and aspirations of people with disabilities

The charity's values are:

- Be person centred
- Do the right thing
- Be open and transparent
- Be evidence based
- Deliver continuous improvement
- Work in partnership

Public Benefit

Hamelin Trust delivers a range of personalised care and support services in residential and community settings.

The charity's services are funded by statutory authority commissioners, but the charity raises its own funds to further develop and enhance those services and consequently the experience of beneficiaries. In this way, Hamelin trust is able to meet its public benefit obligations.

Annual Review

This financial year has been a year when the charity sought to address financial challenges facing Hamelin Trust. The continued squeeze on health and social care budgets continues to have a significant impact on providers including efforts to cover costs whilst at the same time maintain a quality service, which prioritises the wellbeing of its users. In addition, the impact of changing commissioning priorities has impacted the viability of some of Hamelin Trust's services. The increase in the national minimum wage for front line staff, whilst welcomed, has not been matched by an increase in fees from commissioners.

The outcome for the charity is an increased trading deficit for the year 2018/19. An element of this deficit has been the result of service closures, notably Hamelin House children's short breaks service and U Matter 2 carers support service, both of which were closed during the financial year. The former closed due to falling number of service users leading to significant losses over the last few years, as commissioners' priorities changed, and in the case of the latter, grant funding ceased again meaning the service was no longer viable. This led to redundancies in both cases. It is important to note however that a number of children transferred to other services as did a number of front line care staff.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

Hamelin Trust has continued to deliver good quality care to its service users. For regulated services (CQC and Ofsted), this is evidenced by 'Good' ratings received during the year. (The recent CQC inspection of The Bungalow re confirmed its rating of 'Good'.) Surveys conducted with service users, their families and professionals linked to our service users also continue to provide positive feedback.

Hamelin Trust CEO of 35 years retired in June 2018 and a new CEO took up post; similarly a new Chair of the Board, an existing Trustee, was appointed.

Financial Review

The loss secured by the Trust for the year ended 31st March 2019, on unrestricted fund income and expenditure is £243,937 (2017/18 loss of £120,471).

The overall position for 2018/19 shows a loss of £259,830 (2017/18 loss of £160,510)

It is the policy of the Trustees to ensure that all funds spent are for the purposes of promoting the relief of people who have a learning disability and/or physical impairments and/or are suffering mental distress.

Restricted funds are limited to the use for which they were given and cannot be spent until the project is available. Amounts in the restricted funds relate mainly to specific donations for equipment.

Designated Funds have been earmarked by the Trustees for particular future projects and these are detailed in note 14 to the accounts. Trustees take decisions on the timing of the actual commitment and spending of the funds in line with organisational priorities and cash flow considerations. The funds held are for the replacement of fixtures and equipment and for improving the infrastructure and services provided by the organisation. The Trustees plan to spend the funds ideally within the next 3 to 5 years providing the organisations cash flow allows this.

The Unrestricted Funds are required to finance the Fixed Assets of the Trust and to provide a working reserve for running the Trust. The Trustees believe that this should be no less than three months of the general running costs where possible. At 31st March 2019 the group had £261,513 unrestricted reserves, and no free reserves for general running costs. This is the 3RD year of operational deficits and the trustees and the senior management team are working on a business plan to return the organisation back to a break even or better position for 2019/20.

As can be seen from the Statement of Financial Activities (SOFA) 99.7% of income from all sources has been applied as direct charitable expenditure for the beneficiaries of the Trust as outlined later in this report.

During the year, expenditure on all our services (including the Charity Shops division, which provides work experience opportunities) has decreased by 2.2% (increased 0.6% 2017/18) and income has decreased by 5.2% (decreased 8.3% 2017/18).

The statement of Financial Activities shows a net loss for the year of £259,830 (loss £160,510 2017/18) and our total reserves stand at £1,361,025 (£1,620,855 2017/18).

The majority of our income is from charges made to a number of Local Authorities for care services provided e.g. the Social Care Departments of Essex, Southend, Thurrock, the London Boroughs of

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

Havering and Barking & Dagenham, etc. Some funding is also received from the NHS. Increasingly, service users, their carers and or their advocates are managing personal budgets which they commit to Hamelin Trust services.

We would also like to thank the Grant Making Trusts and other donors listed below for their support during the year:

BP Express Billericay Town Rotary Club

Mr & Mrs Norman Sainsbury's

Quilters Junior School Murphy-Neumann Charity Company Ltd

The Kim Caudle Charity Trust Vera Outhwaite Charitable Trust

Forbes Charitable Trust Foresters Friendly Society

Charles French Charitable Trust Essex Police Collage

Mrs J Morrison Fowler, Smith & Jones Trust

The Oliver Ford Trust David Solomon Charitable Trust

The Screwfix Foundation

The Trust's assets are the buildings, furniture, fixtures/fittings, and vehicles in daily use by the beneficiaries of the Trust. Details and movements in fixed assets are set out in note 9 to the accounts.

Structure, Governance & Management

The Trustee Board oversees the work of the Trust and agrees strategic direction. The main board has two sub committees. The Finance and Resources Committee overseas finance including fundraising, assets and all other resources. A new Service Quality Committee oversees service quality, safeguarding and overall performance of the charity's care and support services. These committees meet between four and six times a year.

A new governance handbook has recently been adopted which contains all board policies and procedures and commits the board to operating to the new governance code standards. It also contains schemes pf delegation laying out the respective roles of trustees and senior officers of the charity. The charity's articles will be updated to ensure they meet the new code.

Trustees have a formal induction, which includes introductions to all services of the Trust, in addition to a comprehensive Induction Pack that is provided to all new Trustees. Trustees have recently undertaken safeguarding training.

Trustees access external courses dedicated to developing Trustees' knowledge of their roles and responsibilities as and when appropriate.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

Trustees completed a skills audit during this financial year. While the results highlighted a broad spread of experience and knowledge across the Trustees, it did show a need for a trustee with social care knowledge and experience as well as identifying skills gaps. As a result the charity has recruited three trustees all of whom are senior professionals in the health and social care field. Trustees with fundraising and marketing and communications expertise have also joined the board and recruitment to strengthen board continues.

The Chief Executive has the delegated operational responsibility for the day to day management of the organisation. The senior management team supports the CEO in implementing board strategy and business plans.

Risk

One of the key responsibilities of Trustees is to monitor risk. The Hamelin Trust risk framework is designed to ensure that risks are appropriately identified, managed and monitored on an ongoing basis. As part of this framework, the Senior Management Team reports to the Trustees on a regular basis on:

- the range of risks faced by the Trust overall, and on a service by service basis
- how these risks are being managed
- monitoring these risks and ensuring plans to reduce, mitigate, transfer or control are effective

Trustees regard the most significant risks to the organisation as follows:

- Failure to safeguard service users: This risk is monitored through service audits, reviews and ensuring safeguarding policies and procedures meet best practice guidelines, and staff training and induction processes cover safeguarding as well as regular staff supervision.
- Ongoing viability and sustainability of the charity given the deficits reported in three consecutive years due to the impact of financial pressures facing statutory sector commissioners and the fees they pay combined with increasing costs, most notably agency costs. The risk is that costs for the high-quality care that the Trust provides exceeds income to the extent where reserves are exhausted and liquidity is threatened. This is addressed by ongoing negotiation with funding authorities, removal of all non-essential costs throughout the whole organisation and efficient use of assets. Organisational sustainability will form a key element of future strategy
- Reputational risk is controlled through delivery of well-managed, compliant services that meet the standards set by regulatory bodies (e.g. CQC and Ofsted) which are monitored at board as well as operational level. Services have been audited by external and internal personnel using CQC frameworks.
- The General Data Protection Regulation (GDPR) came into full effect on 25th May 2018, and systems, policies, and procedures have been updated in order to make them GDPR compliant.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

Trustees Responsibilities

The Trustees (who are also directors of Hamelin Trust for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure of the charitable group for that period. In preparing the financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to assume that the charitable group will continue in operation

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time, the financial position of the charitable company, and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company (and the group), and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the Trustees are aware:

- There is no relevant audit information of which the charitable company's auditor is unaware;
 and
- The Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ in other jurisdictions.

The accounts have been prepared in accordance with the Companies Act 2006, the Charities Act and the new SORP under FRS 102.

The Trustees (who are also the Directors), present their Annual Report together with the Consolidated Audited Financial Statements of the Charity and the wholly owned trading subsidiary Hamelin Trust Services Ltd for the year ended 31st March 2019.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

The Trust's Strategy

Trustees agreed a new strategy in September 2018. Two strategic aims were identified and business plan objectives were implemented to deliver the top level goals. The strategic aims were financial viability and the delivery of charitable objectives.

Services that were delivering significant losses, as highlighted above, were closed and in addition a number of head office posts were lost. Work also begun on identifying a number of efficiency savings designed to cut costs without impacting on the quality and safety of care and support services. Many of these will be implemented during the financial year 2019/20 such as the use of a procurement agency to reduce the cost of many of the goods and service the charity buys regularly. Ways of reducing agency costs will be explored. A bank loan was secured to cover the costs of redundancies. Further cost efficiencies are planned for 2019/20, primarily a reduction in head office expenditure.

The future short-term strategy of the charity will continue to focus on financial sustainability and the delivery of Hamelin Trust's charitable purpose through the provision of individualised care and support for people with learning disabilities and complex needs, in a range of different settings.

In order to strengthen governance new Trustees were recruited to the Board, as others resigned, bringing in health and social care expertise in addition to fundraising and marketing and communications expertise. Work continues to strengthen the board and governance with a review of the charities articles due to take place over the summer of 2019. The board will meet to consider the longer-term strategy for the charity in the autumn of 2019.

In addition, Hamelin Trust restructured its charity retail division to deliver efficiencies and increase its surplus for the benefit of service users. One charity outlet closed due to its lease ending.

Summary of Fundraising Strategy

The vast majority of Hamelin Trusts funding comes via individual contracts commissioned by local authorities and the NHS. The charity raises voluntary income to enhance or extend its care and support and enriching the services the charity is commissioned to provide, delivering the best possible experience for service users. This voluntary income may include equipment and materials, activities and capital works to increase capacity and extend the offer. In this way it achieves its charitable objects.

A new fundraising strategy will be implemented during 2019/20 aligned to the charity's overall strategy with the focus continuing to be that of developing services to enrich the experience of people using them and extending facilities. During 2019/20 the charity's day opportunities service will be extended through small scale capital works to allow more people to benefit from its facilities, the funding for which was generated from a variety of trusts and foundations.

Hamelin Trust does not use any professional fundraisers or commercial agencies to raise funds on its behalf. Although many local organisations raise funds for the Trust, these are voluntary arrangements. All other fundraising activity is undertaken by Hamelin Trust staff and volunteers and is monitored by the Board.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

The majority of our fundraising activity consists of individuals raising money directly for the Trust. This includes through general donations, sponsorship, collecting tins and other events. The remainder comes from corporate donations.

Hamelin Trust is GDPR compliant and follows the Code of Fundraising Practice.

Objectives & Activities

Trustees and the Senior Management Team review the Trust's principal objects and strategy each year, capturing targets and objectives in an annual business plan. Activities outlined in the plan ensure that the Trust remains focused on stated charitable purpose and public benefit as well as delivering on the strategic goals. Trustees monitor performance against the operating plan regularly via the bi monthly board meetings. The charity's financial performance is monitored by the Finance and Resources Committee whilst the Service Quality Committee monitors quality and care performance.

Achievements & Performance

Current indicators used to assess and build upon achievements within our services and projects are:-

- Service audits including external inspections
- formal and informal feedback obtained from service users, parents/carers/advocates, commissioners, etc. through surveys, internal and external monitoring, and talking/listening to people
- a range of management reports using various databases held and maintained by Hamelin Trust

Services Provided by Hamelin Trust

Hamelin House – short residential breaks for children with learning disabilities located in Billericay.

Following the reduced commissioning of overnight short breaks for children with disabilities, the majority of young people receiving a commissioned services at Hamelin House had reached 'transitional age' and were moving on to adult placements. This, coupled with the lack of referrals created by the change in focus of commissioners with regard to how children receive short breaks, made the service financially unsustainable. The service closed at the end of February 2019. Many of the young people moved to our other short break service, Gowlands, where they continue their short break support. Some staff also transferred to other Hamelin Trust services.

Gowlands – short break residential service for adults with learning disabilities located in Rochford.

Highlights:

- 75 adult service users supported.
- 2190 short break nights provided.
- Introduction of new guests some of whom were previously using Hamelin House.
- Implementation of changes to the senior team structure adding another layer of senior staff resulting in an increase of support to guests and care staff including improved management

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

of key risks such as medication and administration.

- Maintenance of CQC rating of 'good' following a full inspection in February 2018.
- Progression of care and support staff to senior positions as a result of training and development with promotions and strengthened shift management.
- Retention of a skilled and qualified staff team.
- Continued positive feedback received from stakeholders.

Challenges:

 Maintaining service and staff team numbers and reducing the level of agency staff usage at a time of continued challenge around staff recruitment.

Community Support/Outreach - service supporting individuals on a one to one basis (or higher) in their communities.

Highlights:

- 36 service users supported each month.
- The provision of over 811,574 hours of support throughout the year.
- Introduction of new service users.
- A number of new staff have joined the team and have made a positive contribution to the service, including the experienced manager and care and support staff from Hamelin House.
- Provided overnight support for an individual in their own home whilst their family took a break, providing a unique opportunity to support the individual with the development of life and social skills.
- Provision of positive outcomes for an individual with complex needs unable to education and whose needs could not be met by other providers.

Challenges:

- Increasing staff team numbers to facilitate service growth and meet evident demand from Commissioners, at a time of continued challenge around staff recruitment.
- A cost effective vehicle replacement strategy for the existing Outreach vehicles.
- Remaining a service of choice and staying competitive in an ever growing domiciliary care
 Market whilst ensuring full cost recovery.

Day Opportunities – A variety of community based projects providing a wide range of different activities and experiences for adults with learning disabilities.

Highlights:

- Up to 65 service users supported across the Exchange, Re-use and Recycle and Roots and Shoots projects offering a range of different activities such as computer recycling, woodwork, sewing, horticulture, trips out in the local community, music and games.
- A total of 139 sessions being provided each week across all service areas.
- A total of 7228 sessions were delivered over the year.
- Continued demand from individuals who attend with their own personal assistants.
- A more diverse range of therapeutic activities offered.
- Fundraised income has been secured to adapt and the building to extend and improve the Recycle and Reuse projects.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

Continued referrals to the Exchange and Re Use and Recycle projects evidences increasing demand which can be accommodated through the planned extension.

Challenges:

- Despite active marketing of the Roots and Shoots horticulture project numbers of service numbers has fallen with some moving into employment. With increase competition locally with similar services developing, a review of this project will be necessary in the future.
- With some staff seeking secondment opportunities within other services to further their professional development and progression, this has caused staffing pressures and an increase in the use of agency and relief staff.
- Recruitment of care and support staff to the service has been challenging.

The Bungalow - a small-scale residential home for five adults with learning disabilities and complex health needs.

Highlights:

- Service continues to provide high quality person centred support to residents 24 hours per day, 7 days a week.
- The introduction of a 5th new resident to the home.
- Following the CQC inspection of the home in February, it received a rating of 'Good'.
- The deputy manager successfully progressed to become the CQC registered manager of the home, with the subsequent promotion of the a senior team member to the role of deputy manager.
- Internal promotions have ensured the continuity of care and support for the residents.
- Staff from other Hamelin Trust services have requested secondment opportunities to work at The Bungalow.
- Residents continue to enjoy a range of bespoke days out.
- The service has maintained positive relationships with the resident's family and friends facilitated by regular social events and family meetings.
- Links have been established with the local hospice community support team for palliative care guidance enabling residents to remain in their home.

Challenges:

- Securing the support of a wide range of health care professionals required to provide advice and guidance to enable the care and support of residents complex and unique healthcare needs.
- At a time of recruitment challenges, maintaining staffing levels to ensure consistent and knowledgeable care in a service where agency staff cannot be easily used.

Hydro pool:

Highlights:

• 148 people have used the pool through booking with Hamelin Trust and over 2000 people have used the pool via contracts we have with the NHS and physio.

TRUSTEES' AND DIRECTORS' REPORT For The Year Ended 31st March 2019

- 2123 sessions have been provided by Hamelin Trust.
- Continued satisfaction of the NHS, private physios and baby swim classes who hire the pool independently, providing financial stability for the service.
- The hydro pool is used to full capacity.

Challenges:

As the pool is fully utilized there is no capacity for further growth.

Plans for the Future

A new five-year strategy and operational plan was agreed by trustees in September 2018. The focus will be on organisational sustainability and viability. This may mean in the short-term cost cutting measures to stabilise the charity but at the same time growing services where there is demand and funding available to do so. The charity recognises that commissioners' priorities are changing and, given that the vast majority of the charity's services are commissioned by local authorities or health services, this will have a significant impact on future direction. Fundraising efforts will focus on delivering 'additionality', enhancing the offer or enabling growth through expanded or improved facilities.

Auditors

Moore Kingston Smith LLP have indicated their willingness to continue in office and in accordance with the provisions of the Companies Act, it is proposed that they be re-appointed auditors for the ensuing year.

This report has been prepared in accordance with the special provisions within Part 15 of the Companies Act 2006 relating to small companies.

Approval This report was approved by the Board of Directors and Trustees on 9th Ochber 2d9.

and signed on its behalf.

Hamelin Trust

19 Radford Crescent

Billericay

Essex CM12 0DU

Anastasis Alexandrou

(Charitable Company Limited by Guarantee)

INDEPENDENT AUDITORS REPORT TO THE MEMBERS For The Year Ended 31st March 2019

Opinion

We have audited the financial statements of Hamelin Trust ('the parent charitable company') and its subsidiary for the year ended 31 March 2019 which comprise the Consolidated Statement of Financial Activities, the Group Balance Sheet, the Company Balance Sheet, the Consolidated Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard Applicable in the UK and Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charitable company's affairs as at 31 March 2019 and of the group's deficit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice:
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

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INDEPENDENT AUDITORS REPORT TO THE MEMBERS For The Year Ended 31st March 2019

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and its renvironment obtained in the course of the audit, we have not identified material misstatements in the trustees' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on pages 3 and 4, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK) we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

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INDEPENDENT AUDITORS REPORT TO THE MEMBERS For The Year Ended 31st March 2019

- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purposes of expressing an
 opinion on the effectiveness of the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees.
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's or the parent charitable company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group or the parent charitable company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken for no purpose other than to draw to the attention of the charitable company's members those matters which we are required to include in an auditor's report addressed to them. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the charitable company and the charitable company's members as a body, for our work, for this report, or for the opinions we have formed.

Karen Wardell (Senior Statutory Auditor) for and on behalf of Moore Kingston Smith LLP

Moore dergetter Smith LCP

Chartered Accountants Statutory Auditor

22 Ochsber 2019
Orbital House

Orbital House 20 Eastern Road Romford Essex RM1 3PJ

(Charitable Company Limited by Guarantee) CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

For The Year Ended 31st March 2019 (Incorporating Income and Expenditure Account)

INCOME FROM:	Notes	UNRESTRICTED	RESTRICTED	TOTAL	2018
		£	£	£	£
Charitable activities					
Fee income	5	2,490,651	-	2,490,651	2,482,844
Income from clients and other bodies	5	362,616	•	362,616	413,025
Other	5	65,689	-	65,689	202,456
Donations & legacies				-	
Donations	5	44,462	32,559	77,021	61,705
Gift In Kind	8	•	-	-	•
Other trading activities					
Charity Shop Income	4	216,481	-	216,481	230,735
Income from investments				•	·
Interest on cash deposits		21	•	21	39
Total income		3,179,920	32,559	3,212,479	3,390,804
. EXPENDITURE ON:					
Raising funds					
Fundraising & publicity		32,923		32,923	54,198
Charity Shop Expenditure	4	233,763	-	233,763	239,347
Charitable activities					
Children's residential respite care		571,505	·3,030	574,535	871,806
Adult resource centre and community support		788,689	-	788,689	509,591
Adult personal care		· •	-	-	53,421
Adult residential care		597,204	6,935	604,139	568,830
Adult respite care		909,731	32,552	942,283	955,638
Work experience and employment projects		260,637	•	260,637	261,538
Other		29,405	5,935	35,340	36,945
Total expenditure	6	3,423,857	48,452	3,472,309	3,551,314
	-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Net expenditure & net movement in funds		(243,937)	(15,893)	(259,830)	(160,510)
Reconciliation of funds					
Total funds brought forward		505,450	1,115,405	1,620,855	1,781,365
Total funds carried forward		261,513	1,099,512	1,361,025	1,620,855

The Statement of Financial Activities also complies with the requirements for an income and expenditure account under the Companies Act 2006 and includes all gains and losses recognised in the year. All income and expenditure relates to continuing activities.

The comparative consolidated Statement of Financial Activities can be found on page 31 (note 24).

The attached notes on pages 19 to 31 form part of these accounts.

HAMELIN TRUST (Charitable Company Limited by Guarantee) BALANCE SHEETS As at 31st March 2019

		Group	Parent	Group	Parent
	Notes	201	9	2018	3
		£	£	£	£
Fixed assets					
Tangible fixed assets	9 10	2,317,313	1,841,210 2	2,397,584	1,911,951 2
mvesuments	.10	-	2	-	2
Current assets					
Debtors Stock	11	260,476 639	342,469	250,904 811	334,547
Cash at bank and in hand		26,633	17,568	65,596	54,344
	•	287,748	360,037	317,311	388,891
Creditors due within one year	12	(415,137)	(404,353)	(233,969)	(225,435)
Net current (liabilities)/assets	•	(127,389)	(44,316)	83,342	163,456
Creditors - amounts falling due after more than one year	12	(828,899)	(748,894)	(860,071)	(774,323)
Net assets		1,361,025	1,048,002	1,620,855	1,301,086
Funds					
Restricted	14	1,099,512	786,492	1,115,405	795,725
Unrestricted:					
Designated	14	51,031	51,031	156,461	156,461
General	14	210,482	210,479	348,989	348,900
Total funds		1,361,025	1,048,002	1,620,855	1,301,086

These accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved for issue by the Board of Trustees and signed on its behalf on the

Anastasis Alexandrou

Trustee

Company registration number 02650043

HAMELIN TRUST (Charitable Company Limited by Guarantee) CONSOLIDATED CASH FLOW STATEMENT For The Year Ended 31st March 2019

	Notes	2019 £	2018 £
Net cash flow from operating activities	1	(8,742)	(135,779)
Cash flows from investing activities Payments to acquire fixed assets Interest Received		(35,455)	(52,878) 39
Decrease in cash before financing activities		(44,176)	(188,618)
Cash flows from financing activities Advance/(Repayment) of loan		5,213	(3,950)

Change in cash and cash equivalents in the reporting period	2	(38,963)	(192,568)

The notes to the cash flow statement form part of this statement on page 18.

HAMEUN TRUST

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT For The Year Ended 31st March 2019

	2019 £		2018 £
1. Cash flows from operating activities			
Net expenditure for the year	(259,830)		(160,510)
Depreciation of tangible fixed assets	108,056		103,597
Increase in debtors	(9,572)		(54,239)
Increase/(Decrease) in creditors	149,996		(24,510)
Decrease/(Increase) in Stock	172		(78)
Interest received	(21)		(39)
Loss on disposal	2,457		
Net cash used in operating activities	(8,742)		(135,779)
Analysis of changes in cash and cash equivalents during the year	2019 £	2018 £	Movement In the year
Cash at bank and in hand net of overdraft	26,633	65,596	(38,963)
3. Analysis of changes in financing during the year	2019 £	2018 £	Movement in the year
Bank loan	858,962	888,920	(29,958)
	858,962	888,920	(29,958)
4. Analysis of changes net debt	2018	Cash flow	31st March 2019
	£	£	£
Cash at bank and in hand	65,596	(38,963)	26,633
Debt due	(888,920)	29,958	(858,962)
·	(823,324)	(9,005)	(832,329)

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For The Year Ended 31st March 2019

1) ACCOUNTING POLICIES

Company Information

Hamelin Trust is a private company limited by guarantee domiciled and incorporated in England and Wales. The registered office is 19 Radford Crescent, Billericay, Essex, CM12 0DU. The company number is 2650043 & charity number is 1004432.

1.1) ACCOUNTING CONVENTIONS

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The company is a public benefit entity for the purposes of FRS 102 and a registered charity established as a company limited by guarantee and therefore has also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP), the Companies Act 2006 and Charities Act 2011.

Hamelin Trust meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

Basis of Preparation of Group Financial Statements

These financial statements consolidate the results of the charity, and its trading subsidiary on a line by line basis. A separate Statement of Financial Activities, or income and Expenditure Account, for the charity itself is not presented because the charity has taken advantage of the exemptions afforded by section 408 of the Companies Act 2006.

The result of the charity, before consolidation, was a deficit of £253,084 (2018: £289,170)

1.2) GOING CONCERN

These financial statements are prepared on the going concern basis. The trustees have a reasonable expectation that the company will continue in operational existence for the foreseeable future. They are not aware of any uncertainties which would cause doubt on the company's ability to continue as a going concern for the 12 months following the approval of these financial statements.

The charity's strategy has been to close or restructure loss making services in order to return the charity into generating a surplus after several years of deficits. In order to allow the charity to do this the charity agreed some additional financing post year end due to not having sufficient free reserves available to carry out the changes ourselves.

1.3) INCOME

Income Includes revenue from fees (from all sources), donations, the takings from shops (net of VAT) and proceeds from fund raising activities receivable in the period.

Fee income, income from clients and other bodies & other income is recognised in the period in which the services are provided.

Voluntary income, donations and legacies are accounted for as received by the charity.

Charity shop & project income is recognised at point of sale or in the period in which the sale relates too.

Interest is recognised as received by the charity.

In accordance with FRS 102 and the Charitles SORP (FRS 102), the economic contribution of general volunteers is not recognised in the accounts.

1.4) RESOURCES EXPENDED

Expenditure is recognised on an accruals basis as a liability as it is incurred and is reported as part of the expenditure to which it relates. Costs are allocated on a direct basis where possible to specific services with support costs allocated on the basis of time spent on activities. Costs of raising funds comprise the costs associated with attracting voluntary income and the costs of trading for fundraising purposes including the charity's shops.

Charitable expenditure comprises of those costs incurred by the charity in the delivery of its services.

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For The Year Ended 31st March 2019

1.5) TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost of assets to their anticipated residual values evenly over their expected useful lives, on a straight line basis, as follows:

Freehold buildings		50 years
Hydro Pool	•	30 years
Leasehold buildings:	Hamelin House – Billericay	3 years
Buildings improvements		20 years
Motor vehicles		4 years
Fixtures & Fittings		10 years
Equipment		3 years
Plant	HTS Ltd	10 years

All assets over £1,000 are capitalised.

The property known as 'The Bungalow' was valued by Terry Gregson, MCRIS, a trustee, in March 2017 at £425,000. The comparative historical cost of the property was £92,000.

1.6) INVESTMENTS

The charity Hamelin Trust wholly owns the trading subsidiary Hamelin Trust Services Ltd and owns the £2 share capital invested in that entity.

1.7) BASIC FINANCIAL ASSETS

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

OTHER FINANCIAL ASSETS

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are Initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Trade debtors, loans and other receivables that have fixed or determinable payments that are not gooted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

IMPAIRMENT OF FINANCIAL ASSETS

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. The impairment loss is recognised in profit or loss.

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

DERECOGNITION OF FINANCIAL ASSETS

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership to another entity.

BASIC FINANCIAL LIABILITIES

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of Interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

OTHER FINANCIAL LIABILITIES

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless they are included in a hedging arrangement.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

DERECOGNITION OF FINANCIAL LIABILITIES

Financial liabilities are derecognised when, and only when, the company's obligations are discharged, cancelled, or they expire.

1.8) CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts . Bank overdrafts are shown within borrowings in current liabilities.

1.9) VALUE ADDED TAX

From 1st April-2008 Hamelin Trust became registered for VAT, but due to the majority of its supplies being Exempt from VAT it cannot recover VAT suffered on most of its core activities. Value added tax is recoverable in the subsidiary, hence in the group Statement of Financial Activities sums relating to the subsidiary have been shown net of VAT.

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

1.10) PENSION CONTRIBUTIONS

The Trust (parent company) makes contributions to a defined contribution pension scheme. Contributions are charged to the statement of financial activities as they become payable in accordance with the rules of the scheme. The contributions to the scheme are all unrestricted.

1.11) FUND ACCOUNTING

Funds held by the charity are either:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the trustees. Designated funds - these are funds set aside by the trustees out of unrestricted general funds for specific purposes. Further details can be found in note 14 to the accounts.

Restricted funds - these are funds that can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes. Further detail can be found in note 14 to the accounts.

1.12) LEASING AND HIRE PURCHASE COMMITMENTS

Assets held under finance lease and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the SOFA over the period of the lease (and represents a constant proportion of the balance of capital repayments outstanding).

Rents payable under operating leases are charged against income on a straight line basis over the lease term.

1.13) STOCK

Stocks of new goods are stated at the lower of cost and net realisable value. Stocks of donated goods are not included in the financial statements because the trustees consider it is impracticable to be able to assess the amount of donated goods until sale as there are no systems in place which record these items until they are sold. Undertaking a stock take would incur undue costs for the charity which far outweigh the benefits.

2) SIGNIFICANT JUDGEMENTS & ESTIMATES

In preparing financial statements it is necessary to make certain judgements, estimates and assumptions that affect the amounts recognised in the financial statements. The estimates and associated assumptions are based on historical experience and other facts that are considered to be relevant.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and future periods, or if the revision affects current and future periods.

In the view of the trustees in applying the accounting policies adopted, the only source of estimation uncertainty is the useful economic life of tangible fixed assets which is sensitive to changes in the useful economic lives and residual value of the assets. These are reassessed annually to reflect current estimates, based on technological advancements, future investments, economic utilisation and the physical condition of the assets.

3) ADULT CLIENT SERVICES

The Trust managed some of the financial affairs of disabled clients receiving grants and allowances, paying expenses and holding funds on their behalf during the year, but this service was no longer in operation by the year end date.

4) HAMELIN TRUST CHARITY SHOPS	2019	2019	2018	2018
	Group	Parent	Group	Parent
	£	£	£	£
Income	216,481	28,481	230,735	15,004
Expenses	(233,763)	(200,562)	(239,347)	(205,102)
Deficit	(17,282)	(172,081)	(8,612)	(190,098)
	(,,			(-00,000)

The expenses total above includes costs relating to the employment of up to ten people with learning difficulties within the charity shop division. Refer to note 19 for the results of Hamelin Trust Services Ltd which operates the shops.

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

5) INCOME SUMMARY		•		
Income Analysis:	2019 Unrestricted	2019 Restricted	2019 Total	2018 Total
Charitable Activities:	£	£	£	£
Primary Fee Income	2,484,020	-	2,484,020	2,476,602
Mobility Income	6,631	-	6,631	6,242
Total Fee Income	2,490,651	-	2,490,651	2,482,844
2018 comparative figures of £2,482,844 is all unrestricted incom	ie.			
Fees from Clients	-	-	-	53,290
Project Attendance Income	362,616	-	362,616	359,735
Total Income from Clients & Other Bodies	362,616	-	362,616	413,025
2018 comparative figures of £413,025 is all unrestricted income.				
Other Trust Income	65,689	-	65,689	117,197
Grant Income	-	-	•	85,264
Total Other Income	65,689		65,689	202,456
2018 comparative figures of £202,456 is £117,192 unrestricted in	ncome & £85,264 restri	cted income.		
Donations	44,462	32,559	77.021	61,705

2018 comparative figures include £61,671 unrestricted income & £34 restricted income.

6) EXPENDITURE SUMMARY

Total Expenditure Analysis:	2019 Unrestricted £	2019 Restricted £	2019 Total £	2018 Total £
Staff & Training Costs	2,663,824	-	2,663,824	2,655,598
Building Costs	248,962	10,493	259,455	270,967
Operating Costs	308,602	-	308,602	375,295
Transport Costs	79,813	-	79,813	83,073
Other Costs	63,813	37,959	101,772	112,183
	3,365,014	48,452	_ 3,413,466	3,497,116
Support & Governance Costs:				
Staff Costs	46,563	-	46,563	42,746
Audit, Legal, Professional fees & associated costs	12,280	-	12,280	11,452
	3,423,857	48,452	3,472,309	3,551,314

2018 comparative figures include £3,425,977 of unrestricted expenditure. The balance of £125,337 is restricted expenditure.

Net Income is stated after charging:	2019 £	2018 £	
Depreciation	108,056	103,597	
Audit fees	14,060	14,230	
Operating leases	25,500	25,500	
Interest on loan	27,348	25,486	
Cost of stocks recognised as an expense	747	1,413	

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

7) STAFF COSTS, TRUSTEE REMUNERATION & EXPENSES & THE COST OF KEY PERSONNEL	2019 Group £	2019 Parent £	2018 Group £	2018 Parent £
Wages and salaries	2,157,931	2,103,427	2,280,633	2,224,438
Redundancy Costs	51,346	51,346	•	-
Social security costs	146,167	143,897	153,436	150,796
Pension contributions	19,185	18,683	13,205	12,917
	2,374,629	2,317,353	2,447,274	2,388,151
The average number of staff employed by the charity during the ye				
•		No.	No.	
Direct charitable work		147	152	
Administrative		6	10	
	-	153	162	

Key management personnel include the Trustees, Chief Executive and the senior management team. The total employee benefits of the charity's key management personnel including employer national insurance costs were £193,580 (2018: £194,615). The senior management team comprises of Chief Executive, Director of Finance, Director of Operations & Deputy Director of Operations.

Volunteers play a keen role in helping the charity deliver its objectives. The staff costs and numbers do not include any adjustment for the work carried out by volunteers. The value of this work cannot be quantified.

There is 1 (2018: 1) employee who receives an annual salary between £60,000 and £70,000.

8) GIFTS IN KIND

The charity occupies Hamelin House on a peppercorn rent. The Bungalow at Wickford is occupied on an arms length basis, with rentals being charged from Hamelin Trust Services Limited, a subsidiary company.

The charity occupied three premises, from which charity shops are operated. One of these premises is operated under licence.

The trustees are unable to quantify the value of these gifts in kind.

The charity recognised a gift in kind of £333,000 in 2017 on the transfer of the Bungalow property to the charity.

9) TANGIBLE FIXED ASSETS GROUP

	Freehold premises £	Leasehold premises £	Vehicles & equipment £	Fixtures & Fittings £	Total £
COST					
At 1st April 2018	2,692,049	317,073	531,988	469,342	4,010,452
Additions	Ē	•	22,614	12,841	35,455
Disposals	(87)	-	(17,470)	-	(17,557)
At 31st March 2019	2,691,962	317,073	537,132	482,183	4,028,350
DEPRECIATION					
At 1st April 2018	495,899	297,300	500,044	319,625	1,612,868
Charge for year	49,947	9,421	25,109	23,579	108,056
Disposais		-	(9,887)	•	(9,887)
At 31st March 2019	545,846	306,721	515,266	343,204	1,711,037
NET BOOK VALUE					
At 31st March 2019	2,146,116	10,352	21,866	138,979	2,317,313
At 1st April 2018	2,196,150	19,773	31,944	149,717	2,397,584

HAMEUN TRUST

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

Freehold premises £	Leasehold premises £	Vehicles & equipment £	Fixtures & Fittings £	Total £
2,202,141	317,073	466,037	401,179	3,386,430
-	-	•	12,841	35,455
-	-	(17,470)	-	(17,470)
2,202,141	317,073	471,181	414,020	3,404,415
-				
482,576	297,301	439,252	255,350	1,474,479
43,287	9,421	22,865	23,040	98,613
-	-	(9,887)	-	(9,887)
525,863	305,722	452,230	278,390	1,563,205
1,676,278	10,351	18,951	135,630	1,841,210
1,719,565	19,772	26,785	145,829	1,911,951
	2019 Parent	2018 Parent		
	premises £ 2,202,141 2,202,141 482,576 43,287 525,863 1,676,278	premises £ £ 2,202,141 317,073	premises	premises premises & equipment Fittings £ £ £ £ 2,202,141 317,073 466,037 401,179 - - 22,614 12,841 - - (17,470) - 2,202,141 317,073 471,181 414,020 482,576 297,301 439,252 255,350 43,287 9,421 22,865 23,040 - - (9,887) - 525,863 306,722 452,230 278,390 1,676,278 10,351 18,951 135,630 1,719,565 19,772 26,785 145,829 2019 Parent Parent Parent

The shares are held in Hamelin Trust Services Limited a wholly owned subsidiary of Hamelin Trust the charity.

Equity shares, at cost

11) DEBTORS	2019 Group £	2019 Parent £	2018 Group £	2018 Parent £
Trade debtors Other debtors Prepayments Owed by Trading Subsidiary	249,048 1,311 10,117	249,048 10,117 83,304	239,090 667 11,147	239,090 5 5,247 90,205
	260,476	342,469	250,904	334,547

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

12) CREDITORS	2019 Group £	2019 Parent £	2018 Group £	2018 Parent £
Amounts falling due within one year				
Bank loans and overdrafts	246,947	241,318	55,042	49,580
Trade creditors	98,699	96,544	95,791	95,469
Other creditors	42,961	42,961	49,158	49,158
Accruals	26,530	23,530	31,860	29,110
Deferred income (Note 13)	-	-	2,118	2,118
Owed to Trading Subsidiary		-	•	-
	415,137	404,353	233,969	225,435
Amounts falling due after more than one year				
Bank loan	828,899	748,894	860,071	774,323
Jank (gal)	828,899	748,894	860,071	774,323
Analysis of loans		24.425	20.050	22.202
Debt due within one year	30,063	24,435	28,850	23,388
Between one and two years	32,002	26,202	31,057	25,429
Between two and five years	101,966	83,486	98,956	81,022
Due after five years	694,931	639,206	730,058	667,872

Other creditors include £29,908 (2018: £35,810) in respect of taxation and social security costs.

The bank facilities are secured by first legal charges over the freehold property owned by the charity, and a debenture over all assets of the charity. Interest is charged on the loan at 2.5% per annum above base rate.

13) DEFERRED INCOME - FEES RECEIVED

Deferred income relates to invoices raised during the year for services provided in the following year.

Group & Parent:

oroup & Parent:	b/fwd 01/04/2018	released in year	deferred in year	c/fwd 31/03/2019
•	£	£	£	£
MND Funding	2,118	2,118	•	•
	2,118	2,118	-	-

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

14) RESERVES

It is the policy of the trustees to ensure that all of the funds spent are for the purposes of promoting the relief of people who have learning disabilities (mental handicap) and/or physical disability and/or are suffering mental distress.

Restricted Funds are limited to the use for which they were given.

Designated Funds have been earmarked by the trustees for a particular future project.

The Unrestricted Funds are required to supply the Fixed Assets of the Trust and to provide a working reserve for running the Trust.

Movements on group reserves - 2019

	Balance brought forward	Income	Expenditure	Balance carried forward
•	01/04/2018			31/03/2019
	£		£	£
Designated funds	156,461	47,882	153,312	51,031
Unrestricted funds	348,989	3,132,038	3,270,545	210,482
Restricted funds	1,115,405	32,559	48,452	1,099,512
Total	1,620,855	3,212,479	3,472,309	1,361,025
Movements on group reserves	- 2018			
	Balance brought forward 01/04/2017	Income	Expenditure	Balance carried forward 31/03/2018
	£		£	£
Designated funds	219,920	61,795	125,254	156,461
Unrestricted funds	406,001	3,243,711	3,300,723	348,989
Restricted funds	1,155,444	85,298	125,337	1,115,405
Total	1,781,365	3,390,804	3,551,314	1,620,855
Movements on parent reserve	es - 2019	or and the second se		
	Balance			Balance
	brought forward 01/04/2018	Income	. Expenditure	carried forward 31/03/2019
	£		£	£
Designated funds	156,461	47,882	153,312	51,031
Unrestricted funds	348,900	3,014,648	3,153,069	210,479
Restricted funds	795,725	32,559	41,792	786,492
Total	1,301,086	3,095,089	3,348,173	1,048,002
Movements on parent reserve	es - 2018			
	Balance brought forward 01/04/2017	income	Expenditure	Balance carried forward 31/03/2018
	£		£	£
Designated funds	219,920	61,795	125,254	156,461
Unrestricted funds	296,866	3,238,001	3,185,967	348,900
Restricted funds	829,104	85,298	118,677	79 5,725
Total	1,345,890	3,385,094	3,429,898	1,301,086
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(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

The designated and restricted funds are allocated between specific projects, as follows:

	Parent Cor	Parent Company only		pany only
	Designated	Restricted	Designated	Restricted
	funds	funds	funds	funds
-	2019	2018	2018	2018
	£	£	£	£
Central Office	21,505	262,589	101,362	255,566
Hamelin House	8,301	45,309	7,901	44,738
Outreach	4 6 6	•	=	-
Sutton Bridge Farm	344	236,594	174	248,327
Hydro Pool	346	223,250	346	244,069
Employment projects	-	-	36,057	-
Exchange	8,448	<u>-</u> '	4,111	-
Hamelin Trust Projects	5,195	16,000	5,094	-
Bungalow	6,426	2,750	1,416	3,025
	51,031	786,492	156,461	795,725

Restricted Funds relate to:

Central Office - Fixed assets.

Hamelin House - Fixed assets & funds held towards new minibus & Hamelin House equipment.

Sutton Bridge Farm - Fixed assets & funds held towards activity equipment

Hydropool - Fixed assets & funds held towards maintenance & improvements.

Bungalow - Fixed assets & funds held towards building improvements.

Designated Funds relate to earmarked funds:

Central Office - For the future development of the services provided by Hamelin Trust and Investment in current services.

Hamelin House - For Hamelin House equipment for the children.

Sutton Bridge Farm - For Gowlands general equipment and activity equipment.

Employment Projects - For furthering project developments and investment in multi-purpose training resource.

Exchange - For Exchange computer equipment and sensory equipment.

Hamelin Trust Projects - For tools & equipment for projects.

Bungalow - For Bungalow equipment.

Analysis of group fund balances between net assets:

	Total	Restricted	Unrestricted
	2019	2019	2019
	£	£	£
Tangible fixed assets			
Freehold premises	2,146,118	1,009,250	1,136,868
Other	171,195	9,441	161,754
Current assets	287,748	80,821	206,927
Current liabilities	(415,137)	_	(415,137)
Long term llabilities	(828,8 99)	-	(828,899)
	1,361,025	1,099,512	261,513
	Total	Restricted	Unrestricted
	2018	2018	2018
	£	£	£
Tangible fixed assets			
Freehold premises	2,196,150	1,039,324	1,156,826
Other	201,434	17,326	184,108
Current assets	317,311	58,755	258,556
Current liabilities	(233,969)	-	(233,969)
Long term liabilities	(860,071)	•	(860,071)
	1,620,855	1,115,405	505,450

(Charitable Company Limited by Guarantee)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 31st March 2019

Analysis of parent Co.fund balances between net assets:

	Total 2019	Restricted 2019	Unrestricted 2019
	£	£	£
Tangible fixed assets			
Freehold premises	1,676,279	696,230	980,049
Other	164,931	9,441	155,490
Investments	2	-	2
Current assets	360,037	80,821	279,216
Current liabilities	(404,353)	-	(404,353)
Long term liabilities	(748,894)	-	(748,894)
	1,048,002	786,492	261,510

	Total 2018	Restricted 2018	Unrestricted 2018
	£	£	£
Tangible fixed assets			
Freehold premises	1,719,565	719,644	999,921
Other	192,386	17,326	175,060
Investments	2	-	2
Current assets	388,891	58,755	330,136
Current flabilities '	(225,435)	•	(225,435)
Long term liabilities	(774,323)	-	(774,323)
	1,301,086	795,725	505,361

15) TRUSTEES' REMUNERATION

No trustee had expenses reimbursed during the year amounting to £Nil (2018: £Nil). No other trustees received any remuneration, other employment benefits or expenses during the financial year (2018: £Nil).

16) PENSION COSTS

The Trust operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Trust in a fund administered by Standard Life plc. The pension costs represent contributions payable by the Trust for pension benefits, which amounted to £1,324 (2018 - £4,731). The Trust also operates a 2nd pension scheme through NOW Pensions as part of the auto enrolement scheme and the contributions payable by the Trust amounted to £17,861 (2018 - £8,834). £7,356 (2018 - £5,608) of pension contributions are being held in current liabilities.

17) CAPITAL COMMITMENTS

At the year end the parent company had commitments for capital expenditure amounting to £NiL (2018 - £NiL).

18) FUTURE FINANCIAL COMMITMENTS	Land and building	Land and buildings - Parent only		
OPERATING LEASES	2019	2018		
	£	£		
Operating lease which expire:	· ·			
Due < 1 year	26,500	25,500		
Due with 2 - 5 years	116,000	112,000		
Due > five years	305,000	335,500		
	447,500	473,000		

(Charitable Company Limited by Guarantee) NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For The Year Ended 31st March 2019

19) RESULTS OF RELATED ENTITIES

Company Information

Hamelin Trust Services Limited is a limited company domiciled and incorporated in England and Wales. The registered office is 19 Radford Crescent, Billericay, Essex, CM12 0DU & registered company number is 02544279.

Hamelin Trust Services Limited which is incorporated in the UK, and is wholly owned by Hamelin Trust, operates charity shops selling new and donated goods. The taxable profits of the company are donated directly to Hamelin Trust. A summary of the trading results is shown below. There are no material changes in the operating costs of the shops from those incurred last year.

Summary profit and loss account	Total 2018	Total 2018
Turnover	223,400	251,131
Cost of new goods	(747)	(1,413)
Gross Profit	222,653	249,718
Staff costs	(57,277)	(59,123)
Other operating costs	(59,366)	(54,218)
	106,010	136,377
Amount donated to Hamelin Trust	(106,010)	(245,422)
Retained in connected company	***************************************	(109,045)
The assets and liabilities of the company are:		
Fixed assets	163,081	165,864
Current assets	11,015	18,626
Creditors: amounts falling due within one year	(94,088)	(98,739)
Creditors: amounts falling due in more than one year	(80,005)	(85,748)
Total net assets	3	3
Aggregate share capital and reserves	3	3

20) RELATED PARTIES

The company has taken advantage of the exemption conferred by FRS 102 section 33.1A not to disclose transactions between the charity and its wholly owned subsidiaries.

21) MEMBERSHIP

The company is limited by guarantee and does not have share capital. Each member has guaranteed a maximum of £1 in the event that the company is wound up.

22) FINANCIAL INSTRUMENTS	2019	2018	
	£	£	
Carrying amount of financial assets			
Debt instruments measured at amortised cost	249,048	239,090	
Carrying amount of financial liabilities			
Measured at amortised cost	1,201,808	1,046,491	

(Charitable Company Limited by Guarantee)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For The Year Ended 31st March 2019

24) COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES

INCOME FROM:	UNRESTRICTED	RESTRICTED	TOTAL 2018
	£	£	£
Charitable activities			•
Fee income	2,482,844	-	2,482,844
Income from clients and other bodies	413,025	-	413,025
Other	117,192	85,264	202,456
Donations & legacies			•
Donations	61,671	34	61,705
Gift in Kind		-	-
Other trading activities			
Charity Shop Income	230,735	-	230,735
Income from investments			
Interest on cash deposits	39	<u>-</u>	39
Total income	3,305,506	85,298	3,390,804
EXPENDITURE ON:			
Raising funds			
Fundraising & publicity	54,198	-	54,198
Charity Shop Expenditure	239,347	-	239,347
Charitable activities			
Children's residential respite care	870,244	1,562	871,806
Adult resource centre and community support	424,327	85,264	509,591
Adult personal care	53,421	-	53,421
Adult residential care	559,824	9,006	568,830
Adult respite care	933,169	22,469	955,638
Work experience and employment projects	261,538	-	261,538
Other	29,909	7,036	36,945
Total expenditure	3,425,977	125,337	3,551,314
Net income & net movement in funds	(120,471)	(40,039)	(160,510)
Reconciliation of funds			
Total funds brought forward	625,921	1,155,444	1,781,365
Total funds carried forward	505,450	1,115,405	1,620,855