# PRODWARE (UK) LIMITED ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017



### **COMPANY INFORMATION**

**Directors** 

Prodware SA

A G P Conrard

Company number

02645947

Registered office

Prodware House

Waterfold Business Park

Bury Lancashire BL9 7BR

**Auditor** 

Alexander & Co

17 St Ann's Square

Manchester M2 7PW

**Bankers** 

Royal Bank of Scotland plc Bolton Group Branch 46-48 Deansgate

Bolton

BL1 1BH

**Solicitors** 

**Laytons Solicitors** 

22 John Street Manchester M3 4EB

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### **DIRECTORS' REPORT**

### FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present their annual report and financial statements for the year ended 31 December 2017.

#### Principal activities

The principal activity of the company continued to be that of the supply of computer hardware and software.

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Prodware SA A G P Conrard

### Results and dividends

The results for the year are set out on page 4.

The directors do not recommend payment of a final dividend.

### Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

Director

A & P/Conrard

Date: June 25 2018

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PRODWARE (UK) LIMITED

### **Opinion**

We have audited the financial statements of Prodware (UK) Limited (the 'company') for the year ended 31 December 2017 which comprise the Income Statement, the Statement of Comprehensive Income, the Statement Of Financial Position, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- · have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF PRODWARE (UK) LIMITED

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the company is not entitled to claim exemption in preparing a strategic report due to it being a member of an ineligible group.

### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Stephen Verber (Senior Statutory Auditor) for and on behalf of Alexander & Co

Chartered Accountants Statutory Auditor

9 July 2018

17 St Ann's Square Manchester M2 7PW

# INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	2017 £	2016 £
Turnover Cost of sales		2,501,885 (1,087,232)	3,605,213 (1,174,363)
Gross profit		1,414,653	2,430,850
Administrative expenses		(2,043,490)	(3,492,927)
Exceptional item re sale of maintenance and support contracts	4	-	811,806
Operating loss	5	(628,837)	(250,271)
Interest receivable and similar income Interest payable and similar expenses	9 10	944 -	829 (122)
Loss before taxation		(627,893)	(249,564)
Tax on loss	11	-	-
Loss for the financial year		(627,893)	(249,564)

The Income Statement has been prepared on the basis that all operations are continuing operations.

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

	2017 £	2016 £
Loss for the year	(627,893)	(249,564)
Other comprehensive income	•	-
Total comprehensive income for the year	(627,893)	(249,564)

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

		20	17	20	16
	Notes	£	£	£	£
Fixed assets		,			
Intangible assets	12	•	26,495		68,031
Tangible assets	13		12,781		16,368
			39,276		84,399
Current assets					
Debtors .	14	787,621		1,985,411	
Cash at bank and in hand		326,910		44,499	
		1,114,531		2,029,910	
Creditors: amounts falling due within					
one year	15	(1,090,562)		(1,423,171)	
Net current assets			23,969		606,739
Total assets less current liabilities			63,245		691,138
					·
Capital and reserves					
Called up share capital	17		1,550,200		1,550,200
Profit and loss reserves	18		(1,486,955)		(859,062)
Total equity			63,245		691,138
•			=======================================		

The financial statements were approved by the board of directors and authorised for issue on  $\overline{JuNE.25,2018}$  and are signed on its behalf by:

AG P Conrard

Director

Company Registration No. 02645947

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

		Share capital	Profit and loss reserves	Total
	Notes	£	£	£
Balance at 1 January 2016		200	(609,498)	(609,298)
Year ended 31 December 2016: Loss and total comprehensive income for the year Issue of share capital	17	- 1,550,000	(249,564) -	(249,564) 1,550,000
Balance at 31 December 2016		1,550,200	(859,062)	691,138
Year ended 31 December 2017: Loss and total comprehensive income for the year		-	(627,893)	(627,893)
Balance at 31 December 2017		1,550,200	(1,486,955)	63,245

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

#### Company information

Prodware (UK) Limited is a private company limited by shares incorporated in England and Wales. The registered office is Prodware House, Waterfold Business Park, Bury, Lancashire, BL9 7BR.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

This company is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this company, which are intended to give a true and fair view of the assets, liabilities, financial position and profit or loss of the group. The company has therefore taken advantage of exemptions from the following disclosure requirements:

- Section 4 'Statement of Financial Position' Reconciliation of the opening and closing number of shares:
- Section 7 'Statement of Cash Flows' Presentation of a statement of cash flow and related notes and disclosures;
- Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instrument Issues' —
  Carrying amounts, interest income/expense and net gains/losses for each category of financial
  instrument; basis of determining fair values; details of collateral, loan defaults or breaches, details
  of hedges, hedging fair value changes recognised in profit or loss and in other comprehensive
  income:
- Section 26 'Share based Payment' Share-based payment expense charged to profit or loss, reconciliation of opening and closing number and weighted average exercise price of share options, how the fair value of options granted was measured, measurement and carrying amount of liabilities for cash-settled share-based payments, explanation of modifications to arrangements;
- Section 33 'Related Party Disclosures' Compensation for key management personnel.

The financial statements of the company are consolidated in the financial statements of Prodware SA, a listed company incorporated in France. These consolidated financial statements are available from Prodware SA's website.

### 1.2 Going concern

These financial statements have been prepared on a going concern basis on the assumption that support from the company's parent will continue. Furthermore, except for amounts due to the company's parent and fellow subsidiary undertakings, the company's main creditor is deferred support contract income, and so does not represent liabilities requiring payment.

#### 1.3 Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

(Continued)

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

Revenue from third party Annual Enhancement Fees is recognised in full when delivery has occurred. Income received from support contracts are credited to the profit and loss account on a straight line basis over a twelve month period.

### 1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

#### 1.5 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the cost or value of the asset can be measured reliably.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

**Development Costs** 

20% per annum straight line

### 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Short leasehold improvements 20% - 50% per annum straight line Plant and machinery 20% - 50% per annum straight line Fixtures, fittings & equipment 20% - 50% per annum straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.7 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

(Continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.8 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

### 1.9 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

(Continued)

### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value though profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies .

(Continued)

### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

### 1.10 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.11 Derivatives

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

### 1.12 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

### 1.13 Retirement benefits

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

### 1.14 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

### 1.15 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the income statement for the period.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### **Critical judgements**

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

#### Development expenditure

Development expenditure is capitalised in accordance with the accounting policy given above. Initial capitalisation of costs is based on management's judgement that technical and economic feasibility is confirmed, usually when a product development project has reached a defined milestone according to an established project management model. In determining the amounts to be capitalised management makes assumptions regarding the expected future cash generation of the assets, discount rates to be applied and the expected period of benefits.

### Provisions for bad and doubtful debts

In accordance with the accounting policy given above, financial assets, which include trade and other receivables, are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. The calculation of provisions against bad and doubtful debts requires management to make judgements regarding the recoverability of specific trade receivables.

### Estimated useful lives and residual values of fixed assets

As described in the notes to the financial statements, depreciation of tangible and intangible fixed assets has been based on estimated useful lives and residual values deemed appropriate by the directors. Estimated useful lives and residual values are reviewed annually and revised as appropriate. Revisions take into account estimated useful lives used by other companies operating in the sector and actual asset lives and residual values, as evidenced by disposals during current and prior accounting periods.

#### 3 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK. Revenue from third party Annual Enhancement Fees is recognised in full when delivery has occurred. Income received from support contracts are credited to the profit and loss account on a straight line basis over a twelve month period.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

4	Exceptional costs/(income)		
		2017	2016
		£	£
	Exceptional item re sale of maintenance and support contracts	-	(811,806)

On 1st April 2016 the distribution rights to sell the waste and recycling software (Enwis) and its associated Annual Maintenance, Services and Support activities were sold by the parent company, Prodware SA, to a third party. The share of the proceeds attributed to Prodware (UK) Limited were £811,806, of which £748,049 relates to the sale of the maintenance and support contracts for customers operating within the waste and recycling sectors. The company continues to provide maintenance and support to other customers. The directors are of the opinion that the operations and cashflows in respect of the maintenance and support contracts which were sold cannot be clearly distinguished, operationally and for financial reporting purposes, from the rest of the entity.

### 5 Operating loss

	2017	2016
Operating loss for the year is stated after charging/(crediting):	£	£
Exchange losses	34,098	178,304
Depreciation of owned tangible fixed assets	12,183	22,021
Profit on disposal of tangible fixed assets	-	(325)
Amortisation of intangible assets	48,241	73,711
(Profit)/loss on disposal of intangible assets	-	9,283
Operating lease charges	73,260	73,260
	<del></del>	<del></del>

Exchange differences recognised in profit or loss during the year, except for those arising on financial instruments measured at fair value through profit or loss, amounted to £34,098 (2016 - £178,304).

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### 6 Auditor's remuneration

	2017	2016
Fees payable to the company's auditor and associates:	£	£
For audit services		
Audit of the financial statements of the company	14,250	10,583
Under accrual for prior year audit	11,605	-
	25,855	10,583
For other services	<del></del>	
	4.405	4.075
Taxation compliance services	1,125	1,075
All other non-audit services	2,799	-
	-	
	3,924	1,075

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

7 Em	ployees
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The average monthly number of persons (including directors) employed by the company during the year was:

	2017 Number	2016 Number
Admin staff and consultants	25	34 
Their aggregate remuneration comprised:		
	2017	2016
	£	£
Wages and salaries	1,184,072	1,771,325
Social security costs	137,539	185,665
Pension costs	26,574	92,489
	1,348,185	2,049,479
	===	
8 Directors' remuneration		
	2017	2016
	£	£
Remuneration for qualifying services	· -	128,062
Company pension contributions to defined contribution schemes	-	31,091
Compensation for loss of office	•	55,000
	-	214,153

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 0 (2016 - 1).

During the year under review no directors were remunerated through the company.

### 9 Interest receivable and similar income

		2017	2016
		£	£
	Interest income		
	Interest on bank deposits	944	829
10	Interest payable and similar expenses		
		2017	2016
		£	£
	Interest on bank overdrafts and loans	-	122
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

#### 11 Taxation

A reduction in the UK corporation tax rate from 20% to 19% took effect from 1 April 2017.

The actual charge for the year can be reconciled to the expected credit for the year based on the profit or loss and the standard rate of tax as follows:

	2017	2016
	£	£
Loss before taxation	(627,893)	(249,564)
· .	<del></del>	
Expected tax credit based on the standard rate of corporation tax in the UK		
of 19.00% (2016: 20.00%)	(119,300)	(49,913)
Tax effect of expenses that are not deductible in determining taxable profit	287	128
Unutilised tax losses carried forward	119,691	48,269
Depreciation in excess of capital allowances	-	2,324
Capital allowances in excess of depreciation	(678)	-
Revenue items capitalised	•	(808)
Taxation charge for the year	-	-

On 1 January 2008 the trade and assets of Watermark UK Limited, a fellow subsidiary, were hived across to the company. At 31 December 2017 estimated tax losses of £1.25m remain available to carry forward against future profits from the continuing trade of Watermark UK Limited. Since 2009 the combined entity has made further tax losses, totalling approximately £2.2m, which have not been utilised and remain available to offset against future trading profits. No deferred tax asset has been recognised in respect of the above losses on the basis that the company has a recent history of tax losses.

### 12 Intangible fixed assets

	Development Costs
	£
Cost	
At 1 January 2017	606,849
Additions - internally developed	6,705
At 31 December 2017	613,554
Amortisation and impairment	
At 1 January 2017	538,818
Amortisation charged for the year	48,241
At 31 December 2017	587,059
Carrying amount	
At 31 December 2017	26,495
At 31 December 2016	68,031

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

13	Tangible fixed assets				
		Short leasehold improvements	Plant and machinery	Fixtures, fittings & equipment	Total
		£	£	£	£
	Cost				
	At 1 January 2017	66,185	415,445	204,193	685,823
	Additions		265	8,331	8,596
	At 31 December 2017	66,185	415,710	212,524	694,419
	Depreciation and impairment	<del></del>			
	At 1 January 2017	62,459	405,493	201,503	669,455
	Depreciation charged in the year	878	7,757	3,548	12,183
	At 31 December 2017	63,337	413,250	205,051	681,638
	Carrying amount				
	At 31 December 2017	2,848	2,460	7,473	12,781
	At 31 December 2016	3,726	9,952	2,690	16,368
14	Debtors				
				2017	2016
	Amounts falling due within one year:			£	£
	Trade debtors			452,353	1,547,088
	Amounts owed by group undertakings			264,659	334,540
	Prepayments and accrued income			70,609	103,783
	•			787,621	1,985,411
15	Creditors: amounts falling due within one year				
	orealtors, amounts family due within one year			2017	2016
	·			£	£
	Trade creditors			195,384	320,271
	Amounts due to group undertakings			526,250	569,555
	Other taxation and social security			102,983	169,335
	Accruals and deferred income			265,945	364,010
				1,090,562	1,423,171

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

16	Retirement benefit schemes		
		2017	2016
	Defined contribution schemes	£	£
	Charge to profit or loss in respect of defined contribution schemes	26,574	92,489 =====
	The company operates a defined contribution pension scheme for all qua the scheme are held separately from those of the company in an independ		
17	Share capital		
		2017	2016
	·	£	£
	Ordinary share capital		
	oraniary oriare capitar		
	Issued and fully paid		•
		1,550,200	1,550,200
	Issued and fully paid	1,550,200 ———— 1,550,200	1,550,200 
	Issued and fully paid		<del></del>
18	Issued and fully paid		<del></del>
18	Issued and fully paid 15,502 Ordinary £100 shares of £100 each		<del></del>
18	Issued and fully paid 15,502 Ordinary £100 shares of £100 each	1,550,200	1,550,200
18	Issued and fully paid 15,502 Ordinary £100 shares of £100 each	1,550,200	1,550,200

### 19 Related party transactions

At the end of the year

### Transactions with related parties

As permitted, no disclosure has been made of transactions with other group companies on the basis that the company is a wholly owned subsidiary of Prodware SA, a listed company incorporated in France, with consolidated accounts being publicly available.

(1,486,955)

(859,062)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

### 20 Operating lease commitments

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2017	2016
	£	£
Within one year	73,260	73,260
Between two and five years	293,040	293,040
In over five years	85,470	158,730
	<del></del> 451,770	525,030
	<del></del>	

### 21 Controlling party

By virtue of its 100% shareholding in the company at the Balance sheet date, the ultimate parent company is Prodware SA, a listed company incorporated in France. The registered office of Prodware SA is 45, quai de la Seine, 75019 Paris. Copies of their financial statements are available from their website.