

# PARKINSON ESTATES PLC

Report and Financial Statements

31 March 1998

Deloitte & Touche Colmore Gate 2 Colmore Row Birmingham B3 2BN





#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 March 1998.

#### PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS

Parkinson Estates PLC is the parent company of a group of companies predominantly engaged in the investment in and development of commercial land and property.

The group has continued to improve its position during the financial year. Business activity so far in the current year has already been significant giving rise to a healthy optimistic forecast for future trading results, prospects for asset growth and increased profitability.

#### RESULTS AND DIVIDENDS

The group results for the year are set out on page 6. The directors do not recommend the payment of a dividend. Retained profits of £171,498 (1997 £109,673) have been transferred to reserves.

## **YEAR 2000**

The "millennium bug" or "Year 2000 issue" refers to potential problems in the processing of date or operation of electronic equipment affected by the transition from 1999 to 2000.

The directors fully recognise the potential risks associated with this issue and are taking all reasonable steps to ensure that the company is prepared for this transition.

#### FIXED ASSETS

A summary of the group's tangible fixed assets is set out in note 9 to the financial statements.

The directors are of the opinion that the market value of the freehold investment property is in excess of its book value but in the absence of a professional valuation are unable to quantify such excess.

#### **CREDITORS PAYMENT POLICY**

The Group seeks the best possible terms from suppliers appropriate to its business and, in placing orders, gives consideration to quality, price and terms of payment which will be agreed with suppliers when the details of each transaction are settled. The Group will continue to honour its contractual and other legal obligations and to pay creditors on the dates agreed in contracts and purchase orders.

Property acquisitions and similar transactions are such that any calculation of the number of creditor days would prove meaningless.

## DIRECTORS AND THEIR INTERESTS

The directors of the company who served throughout the year and their interests in the share capital of the company are as follows:

	(	Ordinary shares of £1 each			
	At 31 Ma	At 31 March 1998		rch 1997	
	Fully Paid	25p Paid	Fully Paid	25p Paid	
S Parkinson	1,000	49,949	1,000	49,949	
M C Parkinson	2	49	2	49	



# **DIRECTORS' REPORT**

# **AUDITORS**

A resolution for the-re-appointment of Deloitte & Touche as auditors of the company is to be proposed at the forthcoming annual general meeting.

Approved by the Board of Directors and signed on behalf of the Board

P ALTON

Secretary



Delekte Touche Tohmatsu

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Deloitte & Touche Colmore Gate 2 Colmore Row Birmingham B3 2BN

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# AUDITORS' REPORT TO THE MEMBERS OF PARKINSON ESTATES PLC

We have audited the financial statements on pages 6 to 18 which have been prepared under the accounting policies set out on pages 11 and 12.

# Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.



# AUDITORS' REPORT TO THE MEMBERS OF PARKINSON ESTATES PLC (continued)

# Qualified opinion arising from disagreement about accounting treatment

The group follows the policy of including investment properties in the balance sheet at cost. This is not in accordance with Statement of Standard Accounting Practice 19 'Accounting for investment properties' which requires that such properties be included at open market value. Any surplus or deficit arising from a valuation would increase or decrease the amount shown in the balance sheet for investment properties. In the absence of a valuation being made of the group's investment properties it is not practicable to quantify the effects of the departure.

Except for the failure to account for investment properties in the manner described above, in our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 March 1998 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

21 october 1998



# CONSOLIDATED PROFIT AND LOSS ACCOUNT Year ended 31 March 1998

	Note	1998 £	1997 £
TURNOVER	2	370,740	488,694
Cost of sales		(13,661)	(233,440)
Gross profit		357,079	255,254
Administrative expenses		(101,590)	(104,810)
OPERATING PROFIT		255,489	150,444
Income from interests in associated company	4	101,010	50,585
Interest receivable - bank interest		65,388	31,872
Interest payable	5	(198,341)	(105,295)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	6	223,546	127,606
Tax on profit on ordinary activities	7	(52,048)	(17,933)
PROFIT FOR THE YEAR	17	171,498	109,673

All activities derive from continuing operations.

There are no recognised gains and losses or movements in shareholders' funds other than the profit for the financial year. Accordingly, no statement of total recognised gains and losses or reconciliation of movements in shareholders' funds is given.

# Deloitte & Touche

Deloitte Touche Tohmatsu

# CONSOLIDATED BALANCE SHEET 31 March 1998

	Note	£	1998 £	£	1997
FIXED ASSETS			T.	L	£
Tangible assets					
Investment properties	9	2,131,765		2,131,765	
Other	9	3,952		4,200	
Investments	10	2,135,717		2,135,965	
investments	10	110,736	2,246,453	121,183	2,257,148
			2,240,433		2,237,146
CURRENT ASSETS					
Stocks	11	469,348		105,900	
Debtors	12	52,913		126,306	
Cash at bank and in hand	-	992,291		927,298	
•		1,514,552		1,159,504	
CREDITORS: amounts falling due					
within one year	13	(535,370)		(1,186,750)	
NET CURRENT ASSETS/(LIABILITIES)			979,182		(27,246)
TOTAL ASSETS LESS CURRENT					
LIABILITIES			3,225,635		2,229,902
CREDITORS: amounts falling due					
after more than one year	14		(1,974,361)		(1,150,126)
			1,251,274		1,079,776
CAPITAL AND RESERVES					
Called up share capital	16		51,000		51,000
Capital reserve	17		223,611		223,611
Profit and loss account	17	•	976,663		805,165
TOTAL FOLITY CHADEHOL DEDC!					
TOTAL EQUITY SHAREHOLDERS' FUNDS			1,251,274		1.070.774
			1,231,274		1,079,776

These financial statements were approved by the Board of Directors on 20 odber 1998 Signed on behalf of the Board of Directors

S PARKINSON

Director

# Deloitte & Touche

Delaitte Touche Tohmatsu

# BALANCE SHEET 31 March 1998

	Note	£	1998	£	1997
		£	£	£	£
FIXED ASSETS					
Tangible assets	_				
Investment properties	9	1,889,035		1,889,035	
Other	9	3,600		3,265	
		1,892,635		1,892,300	
Investments	10	1,002		1,002	
			1,893,637	<del></del>	1,893,302
CURRENT ASSETS					
Stocks	11	469,348		105,900	
Debtors	12	51,296		112,816	
Cash at bank		720,476		718,076	
		1,241,120		936,792	
CREDITORS: amounts falling due					
within one year	13	(1,082,240)		(1,683,615)	•
NET CURRENT ASSETS/(LIABILITIES)			158,880		(746,823)
TOTAL ASSETS LESS CURRENT					
LIABILITIES			2,052,517		1,146,479
CREDITORS: amounts falling due after					
more than one year	14		(1,829,222)		(1,002,091)
			222.205		111.000
			223,295		144,388
CAPITAL AND RESERVES					
Called up share capital	16		51,000		51,000
Profit and loss account	17		172,295		93,388
			<del></del>		<u> </u>
TOTAL EQUITY SHAREHOLDERS'					
FUNDS			223,295		144,388
				•	

These financial statements were approved by the Board of Directors on 20 october 1998 Signed on behalf of the Board of Directors

PARKINSON

Director



# CONSOLIDATED CASH FLOW STATEMENT Year ended 31 March 1998

		1998	1997
		£	£
Reconciliation of operating profit to net cash inflow from operating activities			
Operating profit		255,489	150 444
Depreciation charges		1,706	150,444 3,571
(Profit) on sale of fixed assets		_ 1,700	(3,580)
(Increase) in stock		(363,448)	
Decrease/(increase) in debtors	•	73,393	(61,584)
(Decrease)/increase in creditors		(176,352)	
Net cash (outflow)/inflow from operating activities		(200.212)	221.042
		(209,212)	231,042
Cash flow statement			
Net cash (outflow)/inflow from operating activities		(000.010)	
Returns from investments and servicing of		(209,212)	231,042
finance	(i)	(40.052)	(62.400)
Taxation paid	(1)	(42,953)	,
Capital expenditure	(i)	(2,529) (1,458)	
Financing		(256,152)	(768,323)
ringueing		·	
Cash inflow from debt financing	(i)	936,845	1,126,741
Increase in cash		680,693	358,418
Reconciliation of net cash flow to movement in net debt	(ii)		
Increase in cash in the period Cash (inflow) from (increase) in debt		680,693	358,418
financing		(936,845)	(1,126,741)
Change in net debt		(256,152)	(768,323)
Net debt at 1 April 1997	(ii)	(1,009,857)	(241,534)
Net debt at 31 March 1998	(ii)	(1,266,009)	(1,009,857)



# NOTES TO THE CASH FLOW STATEMENT Year ended 31 March 1998

(i)	GROSS	CASH	FLO	WS

			1998 £	1997 £
	Returns on investments and servicing			
	of finance			
	Interest received		65,388	31,872
	Interest paid		(198,341)	(105,295)
	Dividends received		90,000	10,000
			(42,953)	(63,423)
	Capital expenditure			
	Payments to acquire tangible fixed			
	assets		(1,458)	(883,471)
	Receipts from sales of tangible fixed assets		-	3,580
			(4.450)	
			(1,458)	(879,891)
	Financing			
	Bank loan received		1,000,000	1,150,000
	Loan repayments		(63,155)	(23,259)
			936,845	1,126,741
(ii)	ANALYSIS OF CHANGES IN NET DEBT			
		1997	Cash flows	1998
		£	£	£
	Cash in hand and at bank	927,298	64,993	992,291
	Overdraft	(651,218)	615,700	(35,518)
		276,080	680,693	956,773
	Bank loan	(1,129,652)	(939,741)	(2,069,393)
	Mortgage loan	(156,285)	2,896	(153,389)
		(1,285,937)	(936,845)	(2,222,782)
		(1,009,857)	(256,152)	(1,266,009)



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# NOTES TO THE ACCOUNTS Year ended 31 March 1998

#### 1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards except for Statement of Standard Accounting Practice 19. The particular accounting policies adopted are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### **Basis of consolidation**

The group financial statements consolidate the financial statements of the company and all subsidiaries for the financial year ended 31 March 1998.

#### Turnover

Turnover represents the amount receivable in respect of property sales, rental income on property held and property valuation fees.

#### Tangible fixed assets

Investment property is included at cost and no depreciation is provided. The directors consider that their policy, in this respect, results in the financial statements giving a true and fair view.

The cost of investment property includes the associated professional costs incurred in obtaining title to each property.

Depreciation is provided at rates whereby fixed assets will be fully written down in equal annual instalments over their estimated working lives as follows:

Motor vehicles

25% on cost

Fixtures and fittings

15% on cost

## Investments

Except as stated below, investments held as fixed assets are stated at cost less provision for permanent diminution in value.

In the consolidated accounts, shares in associated undertakings are accounted for using the equity method of accounting. The consolidated profit and loss account includes the group's share of the pre-tax profits and attributable taxation of the associates based on audited financial statements for the year ended 31 March 1998. In the consolidated balance sheet, the shares in associates are shown at the group's share of the net assets, excluding goodwill, of the associates.

#### Stocks

Land and buildings for resale are stated at cost, being actual purchase price less amounts transferred to cost of sales when properties are sold. Costs includes site development expenditure and directly related professional charges.



## NOTES TO THE ACCOUNTS Year ended 31 March 1998

## 1. ACCOUNTING POLICIES (continued)

#### **Deferred taxation**

Deferred taxation is provided at the anticipated tax rates on differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability or asset will crystallise in the future.

#### 2. ANALYSIS OF TURNOVER

Analysis by class of business of turnover, all of which arises in the United Kingdom, are stated below:

		1998	1997
		£	£
	Property sales	-	300,000
	Rental income	340,330	173,765
	Valuation fees, management fees and consultancy	30,410	14,929
		370,740	488,694
3.	INFORMATION REGARDING DIRECTORS AND EMPLOYEES		
		1998	1997
		£	£
	Directors' emoluments, including		
	benefits in kind	20,590	20,556
	Employee costs during the year:		
	Wages and salaries	16,084	15,264
		No	No
	Average number of persons employed		
	Directors	2	2
	_		·····

During the year the group has been supplied with professional services amounting to £52,000 by a business in which Mr S Parkinson and Mrs M C Parkinson are partners.

At 31 March 1998 Mr S Parkinson held 50% of the ordinary share capital of Maypole Estates Limited (see note 4).

## 4. ASSOCIATED UNDERTAKINGS

The group holds 50% of the ordinary share capital in both Stanley N Evans (Properties) Limited and Maypole Estates Limited (formerly Pargas (Maypole) Limited), companies trading and dealing in land and buildings. The most recent audited financial statements were made up to 31 March 1998. Both companies are registered in England.



# NOTES TO THE ACCOUNTS Year ended 31 March 1998

#### 5. INTEREST PAYABLE

	1998	1997
	£	£
On bank loans and overdrafts	183,913	91,106
On mortgage loan	14,428	14,189
	198,341	105,295

Included above is interest of £5,374 (1997: £47,672) in respect of borrowings repayable within five years.

#### 6. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

		1998	1997
	This is stated after charging:	£	£
	Depreciation of tangible fixed assets:	1,706	3,571
	Auditors' remuneration	3,000	2,900
7.	TAXATION		•
		1998	1997
		£	£
	Corporation tax payable based on the profit for the year at 31% less		
	marginal relief (1997: 24%)	32,462	4,400
	Adjustment to prior years' provision	(1,871)	1,051
	Associated company	21,457	12,482
		52,048	17,933

# 8. RESULTS OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these accounts. The parent company's profit for the financial year amounted to £78,907 (1997 £10,557).



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# NOTES TO THE ACCOUNTS Year ended 31 March 1998

## 9. TANGIBLE FIXED ASSETS

(a)	The Group	Investment properties £	Equipment and fittings £	Motor vehicles £	Total £
	Cost	*	£	. <b>.</b>	£
	At 1 April 1997	2,131,765	21,494	5,500	2,158,759
	Additions	2,131,703	1,458	5,500	1,458
	At 31 March 1998	2,131,765	22,952	5,500	2,160,217
	Accumulated depreciation				
	At 1 April 1997	-	17,294	5,500	22,794
	Charge for the year	-	1,706	•	1,706
	At 31 March 1998	-	19,000	5,500	24,500
	Net book value				
	At 31 March 1998	2,131,765	3,952	-	2,135,717
	At 31 March 1997	2,131,765	4,200	-	2,135,965
				· · · · · · · · · · · · · · · · · · ·	
<b>a</b> .x	TTI C	Investment	Motor	Office	
<b>(b)</b>	The Company	properties	vehicles	equipment	Total
	Cost	£	£	£	£
	At 1 April 1997	1 880 025	<i>5 5</i> 00	7 220	1 001 764
	Additions	1,889,035	5,500	7,229	1,901,764
	Additions		<del></del>	1,458	1,458
	At 31 March 1998	1,889,035	5,500	8,687	1,903,222
		<del></del>	-		
	Accumulated depreciation				
	At 1 April 1997	-	5,500	3,964	9,464
	Charge for the year			1,123	1,123
	At 31 March 1998	-	5,500	5,087	10,587
	Net book value				
	At 31 March 1998	1,889,035		3,600	1 902 425
	. AR SA MAION 1990	1,007,033	-	3,000	1,892,635
	At 31 March 1997	1,889,035	-	3,265	1,892,300
		_,			_,,





# NOTES TO THE ACCOUNTS Year ended 31 March 1998

# 10. INVESTMENTS HELD AS FIXED ASSETS

	Group		Cor	npany
	1998	1997	1998	1997
	£	£	£	£
Shares in group companies -				
subsidiaries	-	-	1,000	1,000
Interest in associated undertakings:			,	-,
Cost of shares	1,002	1,002	2	2
Share of profit brought forward	120,181	92,078	_	-
Share of profit for the year less dividends received	(10,447)	28,103		•
	110,736	121,183	1,002	1,002

Details of the subsidiary companies, all of which are registered in England are as follows:

Name	Activity	Portion of ordinary shares held
Homedeal Limited	Trading and dealing in land and buildings	100%
Upperlead Limited	Trading and dealing in land and buildings	100% (50% held by Homedeal Limited)
Realty Limited	Dormant	99% (held by Homedeal Limited)

Details of associated undertakings are shown in note 4

#### 11. STOCKS

	Group		Company	
	1998	1997	1998	1997
	£	£	£	£
Land and buildings for resale	469,348	105,900	469,348	105,900

## 12. DEBTORS

Group		Company			
1998	1998	1998	1997	1998	1997
£	£	£	£		
12,025	74,232	8,812	71,947		
•	_	1,818	1,018		
1,748	9,713	,	1,748		
19	18	-	-,		
37,499	37,499	37,499	37,499		
1,622	4,844	1,419	604		
52,913	126,306	51,296	112,816		
	1998 £ 12,025 - 1,748 19 37,499 1,622	1998 1997 £ £  12,025 74,232	1998 1997 1998 £ £ £  12,025 74,232 8,812 1,818 1,748 9,713 1,748 19 18 - 37,499 37,499 1,622 4,844 1,419		

All amounts included above are due within one year.



# NOTES TO THE ACCOUNTS Year ended 31 March 1998

# 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Cor	mpany
	1998	1997	1998	1997
	£	£	£	£
Bank overdrafts	35,518	651,218	35,518	651,218
Bank loan	240,171	127,561	240,171	127,561
Mortgage loan	8,250	8,250		-
Trade creditors	24,250	24,774	23,754	20,575
Amounts due to group undertakings	•		608,409	604,409
Amounts due to associated undertaking	39,658	35,000	-	-
Corporation tax	32,462	4,400	29,000	4,100
Other taxation and social security	12,776	75,579	11,295	23,969
Director's current account	5,178	219	5,180	221
Accruals and deferred income	137,107	259,749	128,913	251,562
	535,370	1,186,750	1,082,240	1,683,615

# 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	G	Group		npany
	1998	1997	1998	1997
	£	£	£	£
Bank loans	1,829,222	1,002,091	1,829,222	1,002,091
Mortgage loan	145,139	148,035		-
	1,974,361	1,150,126	1,829,222	1,002,091

## 15. BORROWINGS

•	Group		Company	
	1998	1997	1998	1997
	£	£	£	£
Mortgage loan	153,389	156,285	-	-
Bank loan	2,069,393	1,129,652	2,069,393	1,129,652
Bank overdrafts	35,518	651,218	35,518	651,218
	2,258,300	1,937,155	2,104,911	1,780,870
Due within one year	283,939	787,029	275,689	778,779
Due after more than one year	1,974,361	1,150,126	1,829,222	1,002,091
	2,258,300	1,937,155	2,104,911	1,780,870



Defoitte Touche Tolunatsu

# NOTES TO THE ACCOUNTS Year ended 31 March 1998

## 15 BORROWINGS (continued)

	Group		Cor	mpany
	1998	1997	1998	1997
	£	£	£	£
Analysis of loan repayments				
Bank loans and overdrafts				
Within one year or on demand	275,689	778,779	275,689	778,779
Between one and two years	240,171	127,561	240,171	127,561
Between two and five years	720,512	382,680	720,512	382,680
After five years	868,539	491,850	868,539	491,850
Mortgage loan				
Within one year	8,250	8,250	_	_
Between one and two years	8,250	8,250	-	_
Between two and five years	24,750	24,750	_	-
After five years	112,139	115,035	-	-
	2,258,300	1,937,155	2,104,911	1,780,870
	=,===	=======	_,	1,700,070

Bank borrowings are secured by charges over the assets of the group.

The bank loans are repayable by monthly instalments and bear interest at 1.75% above the bank's base rate with a minimum rate of 5.75% per annum.

A mortgage advance of £206,500 was obtained in March 1990 and is repayable in monthly instalments for 25 years. The rate of interest on the loan is 1.5% above normal building society base rate. The loan is secured on certain of the group's freehold investment property.

#### 16. CALLED UP SHARE CAPITAL

	1998 £	1997 £
Authorised 100,000 Ordinary shares of £1 each	100,000	100,000
Allotted and fully paid: 1,002 Ordinary shares of £1 each Allotted and partly paid	1,002	1,002
49,998 Ordinary shares of £1 each - 25p paid	49,998	49,998
	51,000	51,000



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# NOTES TO THE ACCOUNTS Year ended 31 March 1998

#### 17. RESERVES

	. •	Company	
	Profit and loss account £	Capital reserve arising on consolidation £	Profit and loss account £
At 1 April 1997 Profit for the year	805,165 171,498	223,611	93,388 78,907
At 31 March 1998	976,663	223,611	172,295

## 18. FINANCIAL COMMITMENTS

	Group		Company	
	1998	1997	1998	1997
Capital commitments	£	£	£	£
Contracted for but not provided		-		

## 19. DEFERRED TAXATION

No provision for deferred tax is required and none is unprovided.

## 20. CONTINGENT LIABILITY

There is an unlimited cross guarantee between the company and its subsidiaries in respect of bank borrowings. Bank borrowings of subsidiaries amounted to £Nil at 31 March 1998.