2242951

TSE EUROPE LIMITED

REPORT AND ACCOUNTS

1996

LEVY, HYAMS & CO

CHARTERED ACCOUNTANTS



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## TSE EUROPÉ LIMITED

## COMPANY INFORMATION

DIRECTORS:

J.M.Mortner

L.J.Mortner

SECRETARY:

L.V.Mortner

REGISTERED OFFICE:

Treasure House

19-21 Hatton Garden

London EC1N 8BA

REGISTERED NUMBER: 2242951

AUDITORS:

LEVY, HYAMS & CO

Chartered accountants Registered auditor

London

#### REPORT OF THE DIRECTORS

The directors present their report with the financial statements of the company for the year ended 31 March 1996.

#### PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of importers and exporters of knitwear.

#### REVIEW OF BUSINESS

The results for the year and financial position of the group are as shown in the annexed financial statements.

#### DIVIDENDS AND TRANSFERS TO RESERVES

No dividends will be distributed for the year ended 31 March 1996. The group's deficit transferred to reserves will be £668,027. The company's own deficit transferred to reserves will be £190,754.

#### **DIRECTORS**

The directors of the company in office during the year and their beneficial interests in the issued share capital were as follows:

Name	Class of Capital	31. 3.96	1. 4.95
J.M.Mortner	Ordinary £1	59,100	19,100
L.J.Mortner	Ordinary £1	59,100	19,100
D.J.Fromm (Resigned	20.09.1996)		_
Simtax Tse (Resigne	d 05.09.1996)		_
Augustine Tse (Resi	gned 05.09.1996)	_	_

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS

The auditors, LEVY, HYAMS & CO, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

J/M.Mortner - Director

Dated: 12 December 1996

## REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF TSE EUROPE LIMITED

We have audited the financial statements on pages four to twenty one which have been prepared under the historical cost convention and the accounting policies set out on pages ten and eleven.

#### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Fundamental uncertainty

The financial statements have been prepared on a going concern basis; the validity of which depends on the continuing support of the group's bank and its major foreign supplier. Our opinion is not qualified in this respect.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the group's affairs as at 31 March 1996 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

LEVY, HYAMS & CO Chartered accountants Registered auditor

London

Dated: 12 December 1996

# CONSOLIDATED PROFIT AND LOSS ACCOUNT for the Year Ended 31 March 1996

		1996	1995
	Notes	£	£
TURNOVER	2 .	6,112,522	3,922,452
Cost of Sales		2,901,531	1,748,927
GROSS PROFIT		3,210,991	2,173,525
Administrative Expenses		3,812,166	2,373,764
		(601,175)	(200,239)
Other Operating Income	3	11,412	195
OPERATING LOSS	5	(589,763)	(200,044)
Interest Receivable	6	2,810	16,229
		(586,953)	(183,815)
Interest Payable and Similar Charges	7	106,813	24,759
LOSS ON ORDINARY ACTIVIT BEFORE TAXATION	CIES	(693,766)	(208,574)
Tax on Loss on Ordinary Activities	8	(25,739)	26,785
LOSS FOR THE FINANCIAL Y	TEAR	(668,027)	(235,359)
(Deficit)/Retained Profi	t brought forward	(98,633)	135,436
(Loss)\Gain on Retransla	tion of Mak	(766,660)	(99,923)
Investment in Foreign		(5,937)	1,290
DEFICIT CARRIED FORWARD	•	£(772,597)	£(98,633)

## CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the losses for the current and previous years.

# CONSOLIDATED BALANCE SHEET As at 31 March 1996

		1	1996	1	995
ETYED AGGERG.	Notes	£	£	£	£
FIXED ASSETS: Intangible Assets	0				
Tangible Assets	9 10		6,687		7,626
rangible Assets	10		784,220		610,755
			790,907		618,381
CURRENT ASSETS:					
Stocks	12	1,350,976		694,076	
Debtors	13	1,180,531		712,494	
Investments	14	_		4,340	
Cash at Bank and In Hand		337,612		140,146	
		2,869,119		1,551,056	
CREDITORS: Amounts falling					
due within one year	15	3,829,377		2,048,777	
NET CURRENT LIABILITIES:			(960,258)		(497,721)
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			(169,351)		120,660
PROVISIONS FOR LIABILITIES					
AND CHARGES:	18		12,246		28,293
			£(181,597)		£92,367
CAPITAL AND RESERVES:				.~	
Called Up Share Capital	19		591,000		191,000
Profit & Loss Account			(772,597)		(98,633)
Shareholders' Funds	20		£(181,597)		£92,367

ON BEHALF OF THE BOARD:

J.M.Mortner - DIRECTOR

Approved by the Board on 12 December 1996

# HOLDING COMPANY'S BALANCE SHEET As at 31 March 1996

		19	996	1	995
	Notes	£	£	£	£
FIXED ASSETS:					
Intangible Assets	9		4,280		5,810
Tangible Assets	10		282,157		255,341
Investments	11		22,899		22,899
			309,336		284,050
CURRENT ASSETS:					
Stocks	12	1,271,383		694,076	
Debtors	13	2,180,150		1,131,328	
Cash at Bank and In Hand		225,670		91,983	
		3,677,203		1,917,387	
CREDITORS: Amounts falling					
due within one year	15	3,572,966		1,995,290	
NET CURRENT ASSETS:			104,237		(77,903)
TOTAL ASSETS LESS CURRENT LIABILITIES:			413,573		206,147
PROVISIONS FOR LIABILITIES AND CHARGES:	18				1,820
			£413,573		£204,327
CAPITAL AND RESERVES:	10		E07 000		404 005
Called Up Share Capital	19		591,000		191,000
Profit & Loss Account			(177,427)		13,327
Shareholders' Funds	20		£413,573		£204,327

# CASH FLOW STATEMENT for the Year Ended 31 March 1996

	:	1996	1	995
Not Cosh (Out-Flow) /Tu-Flow	£	£	£	£
Net Cash (Outflow)/Inflow from Operating Activities		(1,330,328)		74,704
Returns on Investments and				
Servicing of Finance				
Interest Received	2,810		16,229	
Interest Paid	(98,897)		(23,690)	
Interest Element of Finance Lease				
Rentals Payments	(7,916)		(1,069)	
Net Cash Outflow from				
Returns on Investments and				
Servicing of Finance		(104,003)		(8,530)
Taxation				
Corporation Tax	25,739		(27,171)	
Tax Received/(Paid)		25,739		(27,171)
Investing Activities				
Purchase of Intangible Fixed Assets	(1,306)		(8,367)	
Purchase of Tangible Fixed Assets	(343,705)		(516,376)	
Sale of Tangible Fixed Assets	19,650		-	
Net Cash Outflow from				
Investing Activities		(325,361)		(524,743)
Net Cash (Outflow)/Inflow before				
Financing		(1,733,953)		(485,740)
Financing				
New Loan taken out in year	922,000		_	
Cash Receipt re Share Issue	400,000			
Net Cash Inflow from		•		
Financing		1,322,000		-
(Decrease) /Increase in Cash and				
Cash Equivalents		£(411,953)		£(485,740)
				<del></del>

## NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 March 1996

# 1. RECONCILIATION OF OPERATING LOSS TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	1996	1995
	£	£
Operating Loss	(589,763)	(200 044)
Depreciation Charges		(200,044)
	160,392	93,947
Loss on Sale of Fixed Assets	1,381	17,651
Profit on Sale of Fixed Assets	(8,938)	_
Increase in Stocks	(656,900)	(295,129)
Increase in Debtors	(468,037)	(540,554)
Increase in Creditors	237,474	997,543
Effects of Foreign Exchange Rate Changes		
re Foreign Subsidiary	(5,937)	1,290
•	<del></del>	
Net Cash (Outflow)/Inflow		
from Operating Activities	(1,330,328)	74,704

## 2. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR

#### Year Ended 31 March 1996

,	. €
Balance at 1 April 1995 Net Cash Outflow	(214,000) (411,953)
Balance at 31 March 1996	(625, 953)
Year Ended 31 March 1995	
Balance at 1 April 1994 Net Cash Outflow	£ 271,740 (485,740)
Balance at 31 March 1995	(214,000)

# 3. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

### Year Ended 31 March 1996

	31. 3.96	1. 4.95	Change in Year
	£	£	£
Cash at Bank and In Hand	337,612	140,146	197,466
Short-term Investments	_	4,340	(4,340)
Bank Overdrafts	(963,565)	(358,486)	(605,079)
	(625,953)	(214,000)	(411,953)

NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 March 1996

Year Ended 31 March 1995

	31. 3.95	1. 4.94	Change in
			Year
	£	£	£
Cash at Bank and In Hand	140,146	306,238	(166,092)
Short-term Investments	4,340	_	4,340
Bank Overdrafts	(358,486)	(34,498)	(323,988)
	(214,000)	271,740	(485,740)
	· · · · · · · · · · · · · · · · · · ·		<del></del>

## 4. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

Year Ended 31 March 1996

	Bank Loan	Share Capital
	£	£
Balance at 1 April 1995	_	191,000
Bank Loan Taken Out	922,000	_
Issue of Shares	_	400,000
	<del></del>	
Balance at 31 March 1996	922,000	591,000

There were no changes in financing during the year ended 31 March 1995.

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

#### 1. ACCOUNTING POLICIES

#### Accounting Convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible Fixed Assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Leasehold Property - 10% on cost

Shop & Office Equipment - 15% on reducing balance

Fixtures & Fittings - 15% on reducing balance

Motor Vehicles - 25% on reducing balance

Computer Equipment - 25% on cost

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred Taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

### Hire Purchase and Leasing Commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

### Basis of Consolidation

The consolidated accounts, which comprise the accounts of the company and its undertakings, are prepared in compliance with section 257 to 260 of, and Schedule 9 to, the Companies Act 1985. No profit and loss account is shown for the company, as permitted by section 228(7) of the Companies Act 1985, and the balance sheet has been prepared in compliance with section 228 of, and Schedule 4 to, that Act.

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

### Foreign Currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### 2. TURNOVER

The turnover and loss before taxation are attributable to the principal activities of the company.

### 3. OTHER OPERATING INCOME

٥.	OTHER OPERATING INCOME		
		1996	1995
		£	£
	Sundry Receipts	4,347	195
	Commissions Receivable	7,065	
		11,412	195
4.	STAFF COSTS		
		1996	1995
		£	£
	Wages and Salaries	1,007,844	520,550
	Social Security Costs	87,991	49,885
	Other Pension Costs	5,000	4,583
		1,100,835	575,018
	The average weekly number of employees during the year was as follows:		
	-	1996	1995
	Sales	59	41
	Administration	13	10
			<del></del>
		72	51

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

## 5. OPERATING LOSS

The operating loss is stated after charging/(crediting):

		1996 £	1995 £
	Hire of Plant and Machinery	1,616	2,155
	Depreciation - Owned Assets	145,873	88,775
	Depreciation - Assets on Hire Purchase	215,010	00,773
	or Finance Leases	12,274	3,187
	(Profit)/Loss on Disposal of Fixed Assets	(7,557)	17,651
	Patents & Licences Written Off	2,245	1,984
	Auditors' Remuneration	32,826	26,436
	Directors' Emoluments	44,500	37,000
		44,300	====
6.	INTEREST RECEIVABLE		
		1996	1995
	Daniel Daniel Til	£	£
	Deposit Account Interest	2,810	16,229
7.	INTEREST PAYABLE AND SIMILAR CHARGES		
		1996	1995
		£	£
	Bank Loans, Overdrafts and Other Loans		
	repayable within five years:		
	otherwise than by instalments	98,897	23,690
	Finance Charges - Hire Purchase Contracts		
	and Finance Leases	7,916 ———	1,069
		106,813	24,759
8.	TAXATION	<del> </del>	<del> </del>
٥.			
	The tax charge on the loss on ordinary activition year was as follows:	es for the	
		1996	1995
		£	£
	Based on the adjusted results of the year:		
	Overprovision in Prior Years	(9,215)	-
	Other Foreign Taxes	223	11
	Deferred Taxation	_	26,774
	Reduction in Deferred Taxation	(16,747)	_
		(25,739)	26,785
		====	=======================================
		<del></del>	

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

### 9. INTANGIBLE FIXED ASSETS (GROUP)

INTANGIBLE FIXED ASSETS (GROUP)	
	Patents & Licences
	£
COST:	
As at 1 April 1995 Additions	9,921
Additions	1,306
As at 31 March 1996	11,227
AMORTISATION:	<del></del>
As at 1 April 1995	2,295
Charge for Year	2,245
As at 31 March 1996	4,540
NET BOOK VALUE:	
As at 31 March 1996	£6,687
As at 31 March 1995	£7,626
	<del></del>
INTANGIBLE FIXED ASSETS (COMPANY)	***
INTANGIBLE FIXED ASSETS (COMPANY)	Patents &
INTANGIBLE FIXED ASSETS (COMPANY)	
	Patents &
COST:	Patents & Licences
COST: As at 1 April 1995	Patents & Licences £
COST:	Patents & Licences
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION:	Patents & Licences £
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION: As at 1 April 1995	Patents & Licences £
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION:	Patents & Licences  £  7,651
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION: As at 1 April 1995	Patents & Licences  f  7,651  1,841 1,530
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION: As at 1 April 1995 Charge for Year  As at 31 March 1996	Patents & Licences  £  7,651
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION: As at 1 April 1995 Charge for Year  As at 31 March 1996  NET BOOK VALUE:	Patents & Licences  f  7,651  1,841 1,530 3,371
COST: As at 1 April 1995 and 31 March 1996  AMORTISATION: As at 1 April 1995 Charge for Year  As at 31 March 1996	Patents & Licences  f  7,651  1,841 1,530

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

## 10. TANGIBLE FIXED ASSETS (GROUP)

	Leasehold Property	Shop & Office Equipment	Fixtures & Fittings
	£	£	£
COST: As at 1 April 1995	110 (70	00 550	460 400
Additions	119,672 51,902	90,579 33,920	469,638 151,712
Disposals	-	55,520	(3,402)
	-		<del></del>
As at 31 March 1996	171,574	124,499	617,948
DEPRECIATION:			
As at 1 April 1995	6,189	23,851	106,568
Charge for Year	15,912	14,916	77,452
Eliminated on Disposals	_	-	(871)
As at 31 March 1996	22,101	38,767	183,149
NET BOOK VALUE:			
As at 31 March 1996	£149,473	£85,732	£434,799
As at 31 March 1995	£113,483	£66,728	£363,070
	Motor Vehicles	Computer Equipment	Totals
COOT	£	£	£
COST: As at 1 April 1995	34,220	127 406	051 505
Additions	57,095	137,486 49,076	851,595 343,705
Disposals	(30,220)	-	(33,622)
As at 31 March 1996	61,095	186,562	1,161,678
DEPRECIATION:		<del> </del>	
As at 1 April 1995	21,658	82,574	240,840
Charge for Year	15,024	34,843	158,147
Eliminated on Disposals	(20,658)		(21,529)
As at 31 March 1996	16,024	117,417	377,458
NET BOOK VALUE:			
As at 31 March 1996	£45,071	£69,145	£784,220
As at 31 March 1995	£12,562	£54,912	£610,755

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

Fixed assets, included in the above, which are held under hire purchase or finance leases are as follows:

	Motor Vehicles
GOG#.	£
COST:	
As at 1 April 1995	30,220
Additions	49,095
Disposals	(30,220)
As at 31 March 1996	49,095
DEPRECIATION:	
As at 1 April 1995	20,658
Charge for Year	12,274
Eliminated on Disposals	(20,658)
As at 31 March 1996	12,274
NET BOOK VALUE:	
As at 31 March 1996	£36,821
As at 31 March 1995	£9,562

### TANGIBLE FIXED ASSETS (COMPANY)

	Leasehold Property	Shop & Office Equipment	Fixtures & Fittings
gog#	£	£	£
COST:			
As at 1 April 1995	14,395	45,009	185,564
Additions	_	1,736	34,005
As at 31 March 1996	14,395	46,745	219,569
DEPRECIATION:			<del></del>
As at 1 April 1995	1,439	21,168	34,494
Charge for Year	1,439	3,836	27,761
As at 31 March 1996	2,878	25,004	62,255
NET BOOK VALUE:	· · · · · · · · · · · · · · · · · · ·	<u> </u>	
As at 31 March 1996	£11,517	£21,741	£157,314
As at 31 March 1995	£12,956	£23,841	£151,070
	<del></del>		

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

	Motor Vehicles	Computer Equipment	Totals
	£	£	£
COST:			
As at 1 April 1995	34,220	137,486	416,674
Additions	57,095	18,902	111,738
Disposals	(30,220)	_	(30,220)
As at 31 March 1996	61,095	156,388	498,192
DEPRECIATION:			
As at 1 April 1995	21,658	82,574	161,333
Charge for Year	15,024	27,300	75,360
Eliminated on Disposals	(20,658)	_	(20,658)
As at 31 March 1996	16,024	109,874	216,035
NET BOOK VALUE:			
As at 31 March 1996	£45,071	£46,514	£282,157
As at 31 March 1995	£12,562	£54,912	£255,341

Fixed assets, included in the above, which are held under hire purchase or finance leases are as follows:

	Motor Vehicles
	£
COST:	
As at 1 April 1995	30,220
Additions	49,095
Disposals	(30,220)
As at 31 March 1996	49,095
DEPRECIATION:	
As at 1 April 1995	20,658
Charge for Year	12,274
Eliminated on Disposals	(20,658)
As at 31 March 1996	12,274
NET BOOK VALUE:	<del></del>
As at 31 March 1996	£36,821
As at 31 March 1995	£9,562

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

## 11. FIXED ASSET INVESTMENTS (COMPANY)

The company's investments in the ordinary share capital of unlisted companies at the balance sheet date include the following:

	Company	%age Holding		ntry of poration	
	TSE Limited Le Baron Europe Limited Cashmere By Design Limited TSE Europe GMBH	100 100	England England England Germany		
	The details of unlisted invest	ments wer	re as foll	OMS .	
			c do lori	1996	1995
				£	£
	TSE Limited			100	100
	Le Baron Europe Limited			100	100
	Cashmere By Design Limited			1,000	1,000
	TSE Europe GmbH			21,699	21,699
				22,899	22,899
12.	STOCKS (GROUP)				
				1996	1995
	Stock			£	£
	Scock			1,350,976	694,076 ————
	STOCKS (COMPANY)				
				1996	1995
				£	£
	Stock			1,271,383	694,076
13.	DEBTORS: AMOUNTS FALLING			<del>.</del>	
	DUE WITHIN ONE YEAR (GROUP)				
				1996	1995
				£	£
	V.A.T.			64,615	35,145
	Trade Debtors			844,643	469,493
	Other Debtors			173,103	141,450
	Prepayments & Accrued Income			98,170	66,305
	German Corporation Tax			_	26
	Other Foreign Tax				75
				1,180,531	712,494

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

# DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR (COMPANY)

	DUE WITHIN ONE YEAR (COMPANY)		
		1996	1995
		£	£
	V.A.T.	41,370	2,878
	Trade Debtors	610,709	325,968
	Other Debtors	137,353	105,259
	Prepayments & Accrued Income	57,501	28,131
	Group Company Balances	1,333,217	669,092
		2,180,150	1,131,328
14.	CURRENT ACCION TANDECCONOMIC (CROSSE)	<del> </del>	
14.	CURRENT ASSET INVESTMENTS (GROUP)		
		1996	1995
	Payments on Account	£	£
	raymenes on Account	_	4,340
		<del></del>	
15.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR (GROUP)		
		1996	1995
		£	£
	Bank Loans and Overdrafts		_
	(See Note 16)	1,885,565	358,486
	Trade Creditors	1,182,859	
	Hire Purchase	21,983	
	Other Creditors	598,331	306,211
	Other Taxes & Social Security	31,862	18,650
	Accrued Expenses	108,777	120,793
		3,829,377	2,048,777
	CREDITORS: AMOUNTS FALLING	<del></del>	
	DUE WITHIN ONE YEAR (COMPANY)		
		1996	1995
		£	£
	Bank Loans and Overdrafts		
	(See Note 16)	1,885,123	347,075
	Trade Creditors	1,014,666	1,161,825
	Hire Purchase	21,983	· · · · · ·
	Other Creditors	594,677	298,927
	Group Company Balances	_	95,937
	Other Taxes & Social Security	12,834	6,563
	Accrued Expenses	43,683	84,963
		3,572,966	1,995,290
			<del></del>

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

### 16. LOANS AND OVERDRAFTS (GROUP)

An analysis of the maturity of loans and overdrafts is given below:

	1996	1995
Amounts falling due within one year or on demand:	£	£
Bank Overdrafts	963,565	358,486
Bank Loans	922,000	_
	1,885,565	358,486
TOANS AND OVERDRAFTS (COMPANY)		

LOANS AND OVERDRAFTS (COMPANY)

An analysis of the maturity of loans and overdrafts is given below:

	1996	1995
Amounts falling due within one year or on demand:	£	£
Bank Overdrafts	963,123	347,075
Bank Loans	922,000	· –
	1,885,123	347,075

The loan and overdrafts facilities are repayable upon demand. Subject to this, capital repayment are made quarterly commencing eighteen months after initial drawdown and interest is charged at 2.25% pa over the bank base rate.

### 17. SECURED DEBTS

The facilities are secured on the company's and its subsidiary undertakings' assets via an Unlimited Multilateral Guarantee, and Joint and Several Guarantee for £2,005,000 given by Hsiang Chian Tang and Augustine Ka Kwan Tse.

## 18. PROVISIONS FOR LIABILITIES AND CHARGES (GROUP)

	Deferred	Other
	Taxation	Provisions
	£	£
Balance at 1 April 1995	26,774	1,519
Reduction in Deferred Taxation	(16,747)	) —
Increase in Other Provisions	_	700
Balance at 31 March 1996	10,027	2,219
	<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

## PROVISIONS FOR LIABILITIES AND CHARGES (COMPANY)

·					Deferred Taxation £		
		at 1 April 1995			1,820		
	Reduction	Reduction in Deferred Taxation					
	Balance a	at 31 March 1996					
19.	CALLED U	CALLED UP SHARE CAPITAL					
	Authorise						
	Number:	Class:	Nominal	1996	1995		
	600,000	Ordinare	Value:	£	£		
	800,000	Ordinary	£1	600,000	200,000		
	Allotted,	issued and fully paid:					
	Number:	Class:	Nominal	1996	1995		
	507 000	0-12	Value:	£	£		
	591,000	Ordinary	£1	591,000	191,000		
20.	RECONCILI	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS (GROUP)					
				1996	1995		
	Taaa	Alba Minamaial W		£	£		
	(Loss) \Ga	the Financial Year in on Retranslation of Net		(668,027)	(235,359)		
		ent in Foreign Subsidiary		(5,937)	1,290		
	issue or	Share Capital		400,000			
		TION OF SHAREHOLDERS' FUND	(273,964)	(234,069)			
	Opening S	hareholders' Funds		92,367	326,436		
	CLOSING S	HAREHOLDERS' FUNDS		(181,597)	92,367		
				<del></del>			
	Equity in	terests		(181,597)	92,367		

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 1996

## RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS (COMPANY)

	1996 £	1995 £
Loss for the Financial Year	(190,754)	(32,371)
Exchange Loss on Translating Foreign		\== <b>,</b> -, <b>-</b> ,
Investment	<b>—</b> .	1,290
Issue of Share Capital	400,000	_
		<del></del>
NET ADDITION/(REDUCTION) TO SHAREHOLDERS' FUNDS	209,246	(31,081)
Opening Shareholders' Funds	204,327	235,408
GLOGING GW DWW	-	
CLOSING SHAREHOLDERS' FUNDS	413,573	204,327
	<del></del>	
Equity interests	413,573	204,327

## 21. POST BALANCE SHEET EVENTS

On 5th November 1996, the authorised share capital of the company was increased from £600,000 to £1,000,000. On the same day 250,000 ordinary shares of £1 each were allotted and the issued share capital increased from £591,000 to £841,000.

On 12th November 1996, Le Baron International Limited postponed £500,000 of its loan to the company in favour of Midland Bank, in consideration for the continuing bank facilities.

TSE EUROPE LIMITED INDIVIDUAL TRADING AND PROFIT AND LOSS ACCOUNT for the Year Ended 31 March 1996

	1996		1995	
	£	£	£	
Income:	-	~	<b>.</b>	£
United Kingdom	2,015,819		1,521,710	
Others	2,138,011		968,192	
		4,153,830		2,489,902
		, ,,,,,,		2,405,502
Cost of Sales:				
Opening Stock	694,076		398,947	
Purchases	3,176,247		1,832,549	
Design Fees - US	206,572		169,696	
Other Design Fees	1,627		54,941	
Cargo Insurance	13,330		6,249	
Warehouse Expenses	2,780		576	
Carriage Inwards	29,697		13,551	
	4,124,329		2,476,509	
Closing Stock	(1,271,383)		(694,076)	
		2,852,946		1,782,433
GROSS PROFIT		1,300,884		707,469
Other Income:				
Management Fees Receivable	34,113		115,000	
Deposit Account Interest	2,797		16,096	
_		36,910		131,096
,		1,337,794		838,565
Expenditure:				
Directors' Remuneration	39,500		22 417	
Social Security	4,029		32,417	
Pension Contributions	5,000		3,774	
Wages	180,930		4,583 111,808	
Social Security	18,202		12,098	
Telephone	19,648		21,121	
Postage & Stationery	24,116		27,497	
Travelling	92,944		67,204	
Motor Expenses	8,842		6,735	
Entertaining	8,237		11,206	
Insurance	30,642		14,959	
Hire of Equipment	1,616		2,155	
Computer Maintenance & Support	14,551		4,844	
Sundry Expenses	15,841		9,490	
Auditors Remuneration	21,858		15,000	
Bookkeeping	11,024		8,948	
Legal & Professional	3,365		11,553	
Commission Paid	299,273		144,474	
Public Relations & Advertising	280,378		63,763	
Bad Debts	7,639		9,220	
Promotion & Exhibitions	52,812		18,998	
Carried forward	1,140,447	1,337,794	601,847	838,565

This page does not form part of the statutory financial statements

# TSE EUROPE LIMITED INDIVIDUAL TRADING AND PROFIT AND LOSS ACCOUNT for the Year Ended 31 March 1996

	:	1996		1995	
	£	£	£	£	
Brought forward	1,140,447	·=	601,847	838,565	
Carriage Outwards	77,223	, , , , , , , , ,	43,607	050,505	
Sales administration	· —		11,195		
Export Credit Insurance	15,154		8,799		
Staff Uniforms	1,642		677		
Credit Enquiries	8,134		4,735		
Staff Recruitment	1,581		20,299		
Staff Training	3,643		2,075		
Rent & Rates	39,950		22,005		
Light & Heat	4,677		2,619		
Repairs & Maintenance	2,820		7,735		
	·	1,295,271		725,593	
		42,523		112,972	
Finance Costs:					
Bank Interest	96,232		23,579		
Hire Purchase	1,783		145		
Bank Charges	29,094		11,910		
Credit Card	515		171		
Discounts	34,845		10,102		
Credit Collection	19,993		10,411		
	-	182,462		56,318	
		(139,939)		56,654	
Depreciation:				·	
Leasehold Property	1,439		1 400		
Shop & Office Equipment	3,836		1,439		
Fixtures & Fittings	27,761		4,207		
Motor Vehicles	15,024		26,660		
Computer Equipment	27,300		4,187		
Patents & Licences	1,530		31,531		
2200.0CD		76,890	1,530	69,554	
		(216,829)		<del></del>	
<b>-</b>		(210,029)		(12,900)	
Profit/(Loss) on Disposal of Fixe	ed Assets:				
Leasehold Property	_		(17,651)		
Motor Vehicles	8,938		_		
		8,938		(17,651)	
NET LOSS		£(207,891)		£(30,551)	