

**FIRST STRATEGIC INSIGHT LIMITED
(FORMERLY FIRST MAGAZINE LIMITED)**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**



HEDLEY DUNK LIMITED
Chartered Accountants & Statutory Auditor
Trinity House
3 Bullace Lane
Dartford
Kent
DA1 1BB

FIRST STRATEGIC INSIGHT LIMITED (FORMERLY FIRST MAGAZINE LIMITED)
REGISTERED NUMBER: 02017939

BALANCE SHEET
AS AT 31 DECEMBER 2018

	Note	2018 £	2017 £
Fixed assets			
Investments	5	50	50
		<u>50</u>	<u>50</u>
Current assets			
Debtors: amounts falling due within one year	6	76,279	161,927
Cash at bank and in hand	7	456,468	346,395
		<u>532,747</u>	<u>508,322</u>
Creditors: amounts falling due within one year	8	(130,981)	(101,266)
Net current assets		<u>401,766</u>	<u>407,056</u>
Total assets less current liabilities		<u>401,816</u>	<u>407,106</u>
Net assets		<u><u>401,816</u></u>	<u><u>407,106</u></u>
Capital and reserves			
Called up share capital		90	90
Share premium account		9,990	9,990
Profit and loss account		391,736	397,026
		<u>401,816</u>	<u>407,106</u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of income and retained earnings in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 13 August 2019.



R A W Goodman
Director

The notes on pages 2 to 7 form part of these financial statements.

FIRST STRATEGIC INSIGHT LIMITED (FORMERLY FIRST MAGAZINE LIMITED)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

1. General information

First Magazine Limited is a private company limited by shares and registered in England & Wales. Its registered office is 6th Floor New Gallery House, 6-8 Vigo Street, London W1S 3HF.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The following principal accounting policies have been applied:

2.2 Foreign currency translation

Functional and presentation currency

The Company's functional and presentational currency is GBP.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

2.4 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of income and retained earnings on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

**NOTES TO THE FINANCIAL STATEMENTS
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2. Accounting policies (continued)

2.5 Interest income

Interest income is recognised in the Statement of income and retained earnings using the effective interest method.

2.6 Finance costs

Finance costs are charged to the Statement of income and retained earnings over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.7 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of income and retained earnings when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

2.8 Taxation

Tax is recognised in the Statement of income and retained earnings, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

2.9 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

**NOTES TO THE FINANCIAL STATEMENTS
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2. Accounting policies (continued)

2.9 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Fixtures & equipment	- 33% straight line
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The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of income and retained earnings.

2.10 Valuation of investments

Investments in unlisted Company shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Statement of income and retained earnings for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

2.11 Associates and joint ventures

Associates and Joint Ventures are held at cost less impairment.

2.12 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.13 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

2.14 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.15 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash

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2. Accounting policies (continued)

2.15 Financial instruments (continued)

flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

3. Employees

The average monthly number of employees, including directors, during the year was 5 (2017 - 7).

4. Tangible fixed assets

	Fixtures & equipment £
Cost or valuation	
At 1 January 2018	60,820
Disposals	(29,500)
At 31 December 2018	<u>31,320</u>
Depreciation	
At 1 January 2018	60,820
Disposals	(29,500)
At 31 December 2018	<u>31,320</u>
Net book value	
At 31 December 2018	<u><u>-</u></u>
At 31 December 2017	<u><u>-</u></u>

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5. Fixed asset investments

	Investments in associates £
Cost or valuation	
At 1 January 2018	50
At 31 December 2018	<u>50</u>

Associate

The following was an associate of the Company:

Name	Principal activity	Class of shares	Holding
Lex Ferenda (Global) Limited	Office administration services	Ordinary	50%

As at 30 November 2017 (the last published accounts) the aggregate share capital and reserves was £(12,855) and the loss for the year ended 30 November 2017 was £2,414.

6. Debtors

	2018 £	2017 £
Trade debtors	32,941	102,156
Amounts owed by associated undertakings	9,127	6,603
Other debtors	18,581	9,605
Prepayments and accrued income	15,630	43,563
	<u>76,279</u>	<u>161,927</u>

7. Cash and cash equivalents

	2018 £	2017 £
Cash at bank and in hand	<u>456,468</u>	<u>346,395</u>

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8. Creditors: Amounts falling due within one year

	2018 £	2017 £
Trade creditors	73,985	92,523
Other taxation and social security	2,421	1,731
Other creditors	-	466
Accruals and deferred income	54,575	6,546
	<u>130,981</u>	<u>101,266</u>

9. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £Nil (2017 - £2,094). Contributions totalling £Nil (2017 - £183) were payable to the fund at the balance sheet date and are included in creditors.

10. Related party transactions

During the year, amounts payable by the Company to companies controlled by the directors for editorial and consulting services totalled £71,280 (2017 - £9,000). Amounts invoiced and unpaid at 31 December 2018 totalled £34,600 (2017 - £1,600).

11. Auditors' information

The auditors' report on these financial statements was unqualified. The audit report was signed on 13 August 2019 by Stephen Fryer FCA (Senior statutory auditor) for and on behalf of Hedley Dunk Limited.