# Report of the Director and

Financial Statements for the Year Ended 31 December 2017

<u>for</u>

**Longley Park Motors Limited** 

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ASE Audit LLP
Statutory Auditors & Chartered Accountants
Rowan Court
Concord Business Park
Manchester
Greater Manchester
M22 0RR

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# **Longley Park Motors Limited**

# Company Information for the Year Ended 31 December 2017

DIRECTOR:

J S Waite

REGISTERED OFFICE:

The Triangle Paddock Huddersfield West Yorkshire HD1 4RU

**REGISTERED NUMBER:** 

01522845 (England and Wales)

**AUDITORS:** 

ASE Audit LLP

Statutory Auditors & Chartered Accountants

Rowan Court

Concord Business Park

Manchester

Greater Manchester

M22 0RR

**BANKERS:** 

The Royal Bank of Scotland

Huddersfield Branch 27 Market Place Huddersfield West Yorkshire HD1 2AD

# Report of the Director for the Year Ended 31 December 2017

The director presents his report with the financial statements of the company for the year ended 31 December 2017.

#### DIRECTOR

The director shown below has held office during the whole of the period from 1 January 2017 to the date of this report.

J S Waite

### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

J S Waite - Director

Date:

### Report of the Independent Auditors to the Members of Longley Park Motors Limited

### Opinion

We have audited the financial statements of Longley Park Motors Limited (the 'company') for the year ended 31 December 2017 which comprise the Income Statement, Statement of Financial Position, Statement of Changes in Equity, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

# Other information

The director is responsible for the other information. The other information comprises the information in the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Director has been prepared in accordance with applicable legal requirements.

# Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Director.

### Report of the Independent Auditors to the Members of Longley Park Motors Limited

### Matters on which we are required to report by exception (continued)

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the director was not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Director.

### Responsibilities of director

As explained more fully in the Statement of Director's Responsibilities, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

### Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

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Paul Allan Byrne BA (Double Hons) FCA (Senior Statutory Auditor) for and on behalf of ASE Audit LLP Statutory Auditors & Chartered Accountants Rowan Court Concord Business Park Manchester Greater Manchester M22 ORR

Date: 15th Muy 2018

# Income Statement for the Year Ended 31 December 2017

	Notes	2017 £	2016 £
TURNOVER		10,102,942	10,228,645
Cost of sales		9,448,583	9,483,919
GROSS PROFIT		654,359	744,726
Administrative expenses		461,739	446,403
OPERATING PROFIT		192,620	298,323
Interest payable and similar expenses		14,953	16,630
PROFIT BEFORE TAXATION		177,667	281,693
Tax on profit		35,125	60,753
PROFIT FOR THE FINANCIAL YEAR		142,542	220,940

# Statement of Financial Position 31 December 2017

EIVED ACCETS	Notes	2017 £	2016 £
FIXED ASSETS Tangible assets Investments	5 6	800,160	827,120 
		800,160	827,120
CURRENT ASSETS	. 7	4 200 470	4 004 040
Stocks Debtors	7 8	1,368,472 194,386	1,231,613 133,888
Cash at bank and in hand	O	571,458	512,233
Castrat bank and in hand			012,200
CREDITORS		2,134,316	1,877,734
Amounts falling due within one year	9	(1,413,029)	(1,171,167)
NET CURRENT ASSETS		<u>721,287</u>	706,567
TOTAL ASSETS LESS CURRENT LIABILITIES		1,521,447	1,533,687
CREDITORS Amounts falling due after more than one			
year	10	(168,000)	(196,000)
PROVISIONS FOR LIABILITIES		<u>(49,139</u> )	(50,921)
NET ASSETS	·	1,304,308	1,286,766
CAPITAL AND RESERVES			
Called up share capital	14	4,500	5,000
Revaluation reserve	15	196,450	196,450
Capital redemption reserve		500	4.005.040
Retained earnings		<u>1,102,858</u>	1,085,316
SHAREHOLDERS' FUNDS		1,304,308	1,286,766

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

J S Waite - Director

# Statement of Changes in Equity for the Year Ended 31 December 2017

•	Called up share capital £	Retained earnings £	Revaluation reserve £	Capital redemption reserve £	Total equity £
Balance at 1 January 2016	5,000	874,376	196,450	-	1,075,826
Changes in equity Dividends Total comprehensive income Balance at 31 December 2016	5,000	(10,000) 220,940 1,085,316	196,450	- 	(10,000) 220,940 1,286,766
Changes in equity Purchase of own shares Dividends Total comprehensive income	(500) - 	(100,000) (25,000) 142,542	<u>-</u> -	500	(100,000) (25,000) 142,542
Balance at 31 December 2017	4,500	1,102,858	196,450	500	1,304,308

# Notes to the Financial Statements for the Year Ended 31 December 2017

### 1. STATUTORY INFORMATION

Longley Park Motors Limited is a private company, limited by shares, registered in England & Wales. The company's registered office address and principal place of business is The Triangle, Paddock, Huddersfield, West Yorkshire, HD1 4RU

The presentation currency of the financial statements is Pound Sterling (£).

The principal activity of company is that of a motor dealership.

### 2. ACCOUNTING POLICIES

# Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland, including the disclosure requirements of Section 1A, and the Companies Act 2006.

### Turnover

Turnover from the sale of goods is recognised in the Income Statement, net of discounts and value added tax, when the significant risks and rewards of ownership have been transferred to the buyer. In general this occurs when vehicles or parts have been supplied or when a service has been completed.

Incentives received from manufacturers in respect of target achievements are accounted for as a deduction from the cost of the vehicles or parts to which they relate.

Commission income is accounted for on a receivable basis.

### Tangible fixed assets

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property - Freehold land nil, freehold buildings 2%

Short-term leasehold property - 15% on reducing balance
Plant and machinery - 15% on reducing balance
Motor vehicles - 25% on reducing balance
Computer equipment - 15% on reducing balance

### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### **Consignment Stock**

Consignment vehicles which due to the significant risks and responsibilities of ownership passing to the company are regarded effectively as being under the control of the Company and, in accordance with FRS 102, are included within stocks on the Statement of Financial Position, although legal title has not passed to the company. The corresponding liability is included as new vehicle funding within trade creditors and is secured directly on these vehicles.

### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the Statement of Financial Position date.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the Statement of Financial Position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

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# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

### 2. ACCOUNTING POLICIES - continued

### Pension costs and other post-retirement benefits

The Company operates a defined contribution pension scheme. Contributions payable to the Company's pension scheme are charged to the Income Statement in the period to which they relate.

### Operating leases

Rentals paid under operating leases are charged to the Income Statement on a straight line basis over the period of the lease.

#### **Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

### Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### Investments

Investments are stated at cost less amounts written off.

### Finance costs

Finance costs are charged to the Income Statement over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

### **Dividends**

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

## **Borrowing costs**

All borrowing costs are recognised in the Income Statement in the year in which they are incurred.

### Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably required a settlement by a transfer of economic benefit, and reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Income statement in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of financial position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of financial position.

# Financial instruments

The company only has basic financial instruments, which are recognised at amortised cost.

### 3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 19 (2016 - 18).

# 4. AUDITORS' REMUNERATION

	2017	2016
	£	£
Fees payable to the company's auditors for the audit of the company's		
financial statements	<u>6,600</u>	6,400

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# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 5. TANGIBLE FIXED ASSETS

TANGIBLE TIMED ASSETS	Freehold property £	Short leasehold £	Plant and machinery £
COST OR VALUATION At 1 January 2017 Additions	806,003	29,315 	207,664 4,618
At 31 December 2017	806,003	29,315	212,282
DEPRECIATION At 1 January 2017 Charge for year Eliminated on disposal	86,429 17,020 	22,150 1,075	133,113 11,795
At 31 December 2017	103,449	23,225	144,908
NET BOOK VALUE At 31 December 2017	702,554	6,090	67,374
At 31 December 2016	719,574	7,165	74,551
COST OR VALUATION	Motor vehicles £	Computer equipment £	Totals £
COST OR VALUATION At 1 January 2017 Additions Disposals	21,919 - (8,565)	60,078 3,737	1,124,979 8,355 (8,565)
At 31 December 2017	13,354	63,815	1,124,769
DEPRECIATION At 1 January 2017 Charge for year Eliminated on disposal	11,744 2,486 (8,333)	44,423 2,707	297,859 35,083 (8,333)
At 31 December 2017	5,897	47,130	324,609
NET BOOK VALUE At 31 December 2017	7,457	16,685	800,160
At 24 December 2046			
At 31 December 2016	10,175	15,655	827,120

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

	2016 £	2015 £
Cost Aggregate depreciation	292,957 (170,035)	292,957 (164,176)
Net book value	122,922	128,781

The freehold property was valued on an open market basis on 27 July 2010 by Bramleys Independent Estate Agents who are a member of the RICS.

In the opinion of the director there has been no material change in value since this previous valuation.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

#### 6. **FIXED ASSET INVESTMENTS**

	Unlisted investments £
COST	
At 1 January 2017	
and 31 December 2017	28,900
PROVISIONS	
At 1 January 2017	
and 31 December 2017	28,900
NET BOOK VALUE	
At 31 December 2017	<u> </u>
At 31 December 2016	_
	=====

In 2013 the company invested £28,900 in Integrated Planning Opportunities No. 15 LLP. The principal activity of the LLP is the provision of construction, planning and design services for UK land opportunities. Given the uncertainty over the extent of any future returns, full provision has been made against the carrying value of this investment.

7.	STOCKS		
		2017 £	2016 £
	Vehicle stocks	1,314,078	1,180,751
	Parts and accessories	54,394	50,862
		1,368,472	1,231,613
8.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2017	2016
		£	£
	Trade debtors	135,121	68,683
	Other debtors	59,265	<u>65,205</u>
		194,386	133,888
9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2017	2016
		£	£
	Bank loans and overdrafts (see note 11)	28,000	28,000
	Trade creditors	1,103,887	909,333
	Taxation	71,991	112,970
	Proposed dividends Other creditors	25,000	10,000
	Other creditors	184,151	110,864
		1,413,029	1,171,167
10.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2017	2016
	Donk loop (one note 14)	£	£
	Bank loan (see note 11)	<u>168,000</u>	<u>196,000</u>

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

#### 11. LOANS

An analy	/sis	of the	maturity	of	loans	is	aiven	below:
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	An analysis of the maturity of loans is given below:		
		2017 £	2016 £
	Amounts falling due within one year or on demand: Bank loan	28,000	28,000
	Amounts falling due between one and two years: Bank loan - 1-2 years	28,000	28,000
	Amounts falling due between two and five years: Bank loan - 2-5 years	140,000	168,000
12.	LEASING AGREEMENTS		
	Minimum lease payments under non-cancellable operating leases fall due as follow	vs: 2017 £	2016 £
	Within one year Between one and five years	17,280	73,060
		17,280	73,060
13.	SECURED DEBTS		
	The following secured debts are included within creditors:	•	
	Bank loan Vehicle funding	2017 £ 196,000 1,012,446	2016 £ 224,000 813,723
	·	1,208,446	1,037,723
	Bank loans are secured on all the assets of the company.		
	Vehicle funding is secured on the vehicles so financed.		
14.	CALLED UP SHARE CAPITAL		

### 1

Allotted, issu	ed and fully paid:			
Number:	Class:	Nominal	2017	2016
		value:	£	£
5,000	Ordinary	£1	4,500	5,000

#### 15. RESERVES

### Revaluation reserve

The reserve is used to record changes in the fair value of land and buildings.

### Capital redemption reserve

This reserve records the nominal value of shares repurchased by the company.

# Profit and loss account

This reserve includes all the current and prior period retained profits and losses less dividends paid.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2017

# 16. RELATED PARTY DISCLOSURES

During the year, total dividends of £25,000 (2016 - £10,000) were paid to the director.

During the year the director introduced and withdrew £175,000. No balance was outstanding at either year end.