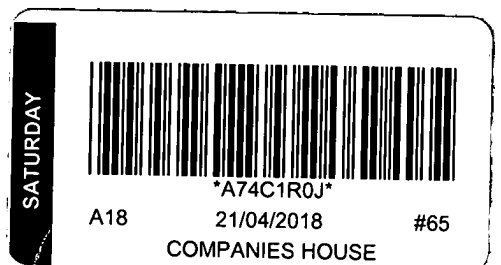


**Registered number: 00667727**

**Delga Press Limited**

**Annual report and financial statements**

**For the year ended 31 July 2017**



**Delga Press Limited**

**Company Information**

**Directors**

S H Grist  
C Gregory  
I M Conetta  
S A McLellan

**Company secretary**

V L Franklin

**Registered number**

00667727

**Registered office**

Seaplane House  
Sir Thomas Longley Road  
Rochester  
Kent  
ME2 4DP

**Independent auditor**

Kreston Reeves LLP  
Statutory Auditor & Chartered Accountants  
Montague Place  
Quayside  
Chatham Maritime  
Chatham  
Kent  
ME4 4QU

**Bankers**

HSBC Bank Plc  
Thames Gateway South Commercial Centre  
Lakeview West  
Crossways Business Park  
Dartford  
Kent  
DA2 6QE

## **Delga Press Limited**

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## **Delga Press Limited**

### **Strategic report For the year ended 31 July 2017**

#### **Introduction**

The directors have the pleasure in presenting their strategic report for the year ended 31 July 2017. The directors aim to present a balanced and comprehensive review of the development and performance of the company's business during the year and its position at the year end. The review is consistent with the size and nature of the business and is written in the context of the risks and uncertainties that the company faces.

#### **Business review**

The consolidation seen in the music industry continued to impact on business during the year. However, the weak pound and operational improvements in the last half of the year gave rise to sales 5% higher than in the previous year, with operating profit significantly increasing.

There has been an improvement in sales and profitability in the next financial year, to date, assisted by continued improved production efficiency.

#### **Principal risks and uncertainties**

The directors recognise that risk is inherent in any business and seek to manage risk in a controlled manner. The key business risks are set out as follows:

**Economic** – the company is subject to many of the same general economic risks faced by other businesses especially during periods of economic downturn. The company seeks to mitigate this risk by having a diverse geographical mix of customers.

**Commercial** – the company operates in a competitive marketplace and faces competition from other manufacturers. The company seeks to mitigate this risk by continually developing and expanding their product range, and offering an extensive range of high quality products.

**Financing** – the company's funding requirements are met through a combination of medium term loans and short term invoice discounting facilities. The company continues to maintain a strong cash position which reduces the requirement for the utilisation of external funding.

**Financial** – the company has a specific exposure to credit risk, liquidity risk, and interest rate fluctuations. The company has established a number of policies to mitigate the risks presented.

#### **Financial key performance indicators**

The key performance indicators are as follows:

	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£000</b>
Gross profit	2,865	2,596
Profit/(Loss) before tax	260	9

The directors also monitor sales and margins by product, production efficiency, return on capital employed and levels of cash balances.

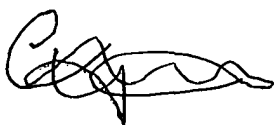
**Delga Press Limited**

**Strategic report (continued)**  
**For the year ended 31 July 2017**

**Future developments**

Recent further consolidation in the music industry has led to a major review and reorganisation of operations. While existing markets are important, opportunities in new markets are being pursued.

This report was approved by the board on 12 APRIL 2018 and signed on its behalf.

A handwritten signature in black ink, appearing to be 'C Gregory', written over a horizontal line.

**C Gregory**  
Director

## **Delga Press Limited**

### **Directors' report For the year ended 31 July 2017**

The directors present their report and the financial statements for the year ended 31 July 2017.

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Principal activities**

The principal activities of the company continued to be that of printers, printed packaging and fulfillment specialists.

#### **Results and dividends**

The profit for the year, after taxation, amounted to £201,738 (2016 - £4,942).

There were no dividends paid during the year (2016 - none).

#### **Directors**

The directors who served during the year were:

S M King (resigned 28 October 2016)  
A B Wells (resigned 18 January 2017)  
S H Grist  
C Gregory  
I M Conetta  
S A McLellan

#### **Post balance sheet events**

Post year end the company lost a major customer. As a result the Directors have taken the necessary steps to reduce their exposure to this loss. There have been no further significant events affecting the Company since the year end.

**Delga Press Limited**

**Directors' report (continued)  
For the year ended 31 July 2017**

**Disclosure of information to auditor**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

**Auditor**

Under section 487(2) of the Companies Act 2006, Kreston Reeves LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board on **12 APRIL 2018** and signed on its behalf.

A handwritten signature in black ink, appearing to read 'C Gregory', with a stylized flourish at the end.

**C Gregory**  
Director

## **Delga Press Limited**

### **Independent auditor's report to the shareholders of Delga Press Limited**

#### **Opinion**

We have audited the financial statements of Delga Press Limited for the year ended 31 July 2017, set out on pages 8 to 25. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 July 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### **Other information**

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditor's report thereon. Our opinion on the financial statements does not cover the information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.



## **Delga Press Limited**

### **Independent auditor's report to the shareholders of Delga Press Limited (continued)**

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of directors**

As explained more fully in the Directors' responsibilities statement on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## **Delga Press Limited**

### **Independent auditor's report to the shareholders of Delga Press Limited (continued)**

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). The description forms part of our Auditor's report.



Allan Pinner FCCA (Senior statutory auditor)

for and on behalf of  
**Kreston Reeves LLP**

Statutory Auditor  
Chartered Accountants

Chatham Maritime

16 April 2018

## Delga Press Limited

### Statement of comprehensive income For the year ended 31 July 2017

	Note	2017 £	2016 £
Turnover	4	8,947,080	8,553,385
Cost of sales		(6,082,548)	(5,957,691)
<b>Gross profit</b>		<b>2,864,532</b>	<b>2,595,694</b>
Distribution costs		(709,264)	(665,737)
Administrative expenses		(1,857,040)	(1,874,934)
<b>Operating profit</b>	5	<b>298,228</b>	<b>55,023</b>
Interest receivable and similar income	8	328	-
Interest payable and expenses	9	(38,250)	(45,729)
<b>Profit before tax</b>		<b>260,306</b>	<b>9,294</b>
Tax on profit	10	(58,568)	(4,352)
<b>Profit for the financial year</b>		<b>201,738</b>	<b>4,942</b>

There was no other comprehensive income for 2017 (2016: £NIL).

The notes on pages 11 to 25 form part of these financial statements.

**Delga Press Limited**  
**Registered number: 00667727**

**Balance sheet**  
**As at 31 July 2017**

	Note	2017 £	2016 £
<b>Fixed assets</b>			
Tangible assets	11	982,392	1,018,002
<b>Current assets</b>			
Stocks	12	283,419	241,726
Debtors: amounts falling due within one year	13	7,160,502	7,332,623
Cash at bank and in hand	14	157,193	3,423
		<u>7,601,114</u>	<u>7,577,772</u>
Creditors: amounts falling due within one year	15	(5,887,446)	(6,221,154)
<b>Net current assets</b>		<u>1,713,668</u>	<u>1,356,618</u>
<b>Total assets less current liabilities</b>		<u>2,696,060</u>	<u>2,374,620</u>
Creditors: amounts falling due after more than one year	16	(146,899)	(23,796)
<b>Provisions for liabilities</b>			
Deferred tax	18	(78,636)	(82,037)
<b>Net assets</b>		<u><u>2,470,525</u></u>	<u><u>2,268,787</u></u>
<b>Capital and reserves</b>			
Called up share capital	19	10,000	10,000
Profit and loss account		<u>2,460,525</u>	<u>2,258,787</u>
		<u><u>2,470,525</u></u>	<u><u>2,268,787</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:  
12 APRIL 2018.



**C Gregory**  
Director  
Date:

The notes on pages 11 to 25 form part of these financial statements.

## **Delga Press Limited**

### **Statement of changes in equity For the year ended 31 July 2017**

	<b>Called up share capital £</b>	<b>Profit and loss account £</b>	<b>Total equity £</b>
<b>At 1 August 2015</b>	<b>10,000</b>	<b>2,253,845</b>	<b>2,263,845</b>
Profit for the year	-	4,942	4,942
<b>At 1 August 2016</b>	<b>10,000</b>	<b>2,258,787</b>	<b>2,268,787</b>
Profit for the year	-	201,738	201,738
<b>At 31 July 2017</b>	<b>10,000</b>	<b>2,460,525</b>	<b>2,470,525</b>

#### **Called up share capital**

This represents the nominal value of shares that have been issued by the company.

#### **Profit and loss account**

This reserve comprises all current and prior period retained profits and losses after deducting any distributions made to the company's shareholders.

## **Delga Press Limited**

### **Notes to the financial statements For the year ended 31 July 2017**

#### **1. General information**

Delga Press Limited is a limited liability company incorporated in England, company registration number 00667727. The address of the registered office and principal place of business is Seaplane House, Sir Thomas Longley Road, Rochester, Kent, ME2 4DP. The principal activities of the company are that of printers, printed packaging and fulfillment specialists.

#### **2. Accounting policies**

##### **2.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

##### **2.2 Financial reporting standard 102 - reduced disclosure exemptions**

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.41(b), 11.41(c), 11.41(e), 11.41(f), 11.42, 11.44 to 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.27, 12.29(a), 12.29(b) and 12.29A;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of The Delga Group Limited as at 31 July 2017 and these financial statements may be obtained from Companies House.

**Notes to the financial statements  
For the year ended 31 July 2017**

**2. Accounting policies (continued)**

**2.3 Turnover**

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Company and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

**Sale of goods**

Turnover from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of turnover can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

**Rendering of services**

Turnover from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of turnover can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

**2.4 Tangible fixed assets**

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

**Notes to the financial statements  
For the year ended 31 July 2017**

**2. Accounting policies (continued)**

**2.4 Tangible fixed assets (continued)**

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives.

Depreciation is provided on the following bases:

Leasehold land and buildings	- over the period of the lease
Plant and machinery	- 15% to 25% reducing balance
Motor vehicles	- 25% reducing balance
Fixtures and fittings	- 7% to 33.3% reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

**2.5 Stocks**

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

**2.6 Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**2.7 Cash and cash equivalents**

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours.

**2.8 Financial instruments**

The Company enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities such as trade and other debtors and creditors, loans from banks and other third parties and loans to related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, such as the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.



## **Delga Press Limited**

### **Notes to the financial statements For the year ended 31 July 2017**

#### **2. Accounting policies (continued)**

##### **2.8 Financial instruments (continued)**

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

*For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.*

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the balance sheet date.

Financial assets and liabilities are offset and the net amount reported in the Balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **2.9 Creditors**

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

##### **2.10 Foreign currency translation**

###### **Functional and presentation currency**

The Company's functional and presentational currency is pound sterling.

###### **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of comprehensive income.

##### **2.11 Finance costs**

Finance costs are charged to the Statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

**Notes to the financial statements  
For the year ended 31 July 2017**

**2. Accounting policies (continued)**

**2.12 Operating leases: the Company as lessee**

Rentals paid under operating leases are charged to the Statement of comprehensive income on a straight line basis over the lease term.

**2.13 Leasing and hire purchase**

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance leases are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Statement of comprehensive income so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

**2.14 Pensions**

**Defined contribution pension plan**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

**2.15 Holiday pay accrual**

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the Balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the Balance sheet date.

**2.16 Interest income**

Interest income is recognised in the Statement of comprehensive income using the effective interest method.

**2.17 Borrowing costs**

All borrowing costs are recognised in the Statement of comprehensive income in the year in which they are incurred.

**2.18 Invoice discounting**

The company has an agreement with HSBC Bank Plc whereby the majority of its trade debtors are invoice discounted, with recourse after 60 days. On the basis that the benefits and risks attaching to the debts remain with the company, a separate presentation has been adopted, in accordance with FRS102 section 2. On this basis the gross debts are included as an asset within trade debtors and the proceeds received are included within bank loans as a liability.

**Notes to the financial statements  
For the year ended 31 July 2017**

**2. Accounting policies (continued)**

**2.19 Current and deferred taxation**

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

## Delga Press Limited

### Notes to the financial statements For the year ended 31 July 2017

#### 3. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires the directors to make judgments, estimates and assumptions that can affect the amounts reported for assets and liabilities, and the results for the year. The nature of estimation is such though that actual outcomes could differ significantly from those estimates.

The following judgments have had the most significant impact on amounts recognised in the financial statements:

##### Lease commitments

The company has entered into a range of lease commitments in respect of property, plant and equipment. The classification of these leases as either financial or operating leases requires the directors to consider whether the terms and conditions of each lease are such that the company has acquired the risks and rewards associated with the ownership of the underlying assets.

##### Tangible fixed assets

The company has recognised tangible fixed assets with a carrying value of £982,392 at the reporting date (see note 11). These assets are stated at their cost less provision for depreciation and impairment. The company's accounting policy sets out the approach to calculating depreciation for immaterial assets acquired. For material assets such as land and buildings the company determines at acquisition reliable estimates for the useful life of the asset, its residual value and decommissioning costs. These estimates are based upon such factors as the expected use of the acquired asset and market conditions. At subsequent reporting dates the directors consider whether there are any factors such as technological advancements or changes in market conditions that indicate a need to reconsider the estimates used.

Where there are indicators that the carrying value of tangible assets may be impaired the company undertakes tests to determine the recoverable amount of assets. These tests require estimates of the fair value of assets less cost to sell and of their value in use. Wherever possible the estimate of the fair value of assets is based upon observable market prices less incremental cost for disposing of the asset. The value in use calculation is based upon a discounted cash flow model, based upon the company's forecasts for the foreseeable future which do not include any restructuring activities that the company is not yet committed to or significant future investments that will enhance the asset's performance. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well expected future cash flows and the growth rate used for extrapolation purposes.

#### 4. Turnover

The whole of the turnover is attributable to the principal activities detailed in note 1.

Analysis of turnover by country of destination:

	2017 £	2016 £
United Kingdom	7,972,026	7,555,650
Rest of Europe	975,054	997,735
	<u>8,947,080</u>	<u>8,553,385</u>

## Delga Press Limited

### Notes to the financial statements For the year ended 31 July 2017

#### 5. Operating profit

The operating profit is stated after charging:

	2017 £	2016 £
Depreciation of tangible fixed assets	279,714	269,974
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	10,300	8,250
Exchange differences	(67,553)	8,570
Other operating lease rentals	224,641	224,775

#### 6. Employees

Staff costs, including directors' remuneration, were as follows:

	2017 £	2016 £
Wages and salaries	3,116,767	3,063,605
Social security costs	321,638	334,505
Other pension costs	28,396	84,720
	<u>3,466,801</u>	<u>3,482,830</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2017 No.	2016 No.
Production staff	64	69
Administrative staff	34	36
Distribution staff	1	1
	<u>99</u>	<u>106</u>

#### 7. Directors' remuneration

	2017 £	2016 £
Directors' emoluments	173,746	197,396
Company contributions to defined contribution pension schemes	8,100	64,470
	<u>181,846</u>	<u>261,866</u>

During the year retirement benefits were accruing to 5 directors (2016 - 5) in respect of defined contribution pension schemes.

**Delga Press Limited**

**Notes to the financial statements  
For the year ended 31 July 2017**

**8. Interest receivable and similar income**

	2017 £	2016 £
Other interest receivable	<u>328</u>	<u>-</u>

**9. Interest payable and similar charges**

	2017 £	2016 £
On hire purchase contracts	10,795	13,484
Other interest payable	27,455	32,245
	<u>38,250</u>	<u>45,729</u>

**10. Taxation**

	2017 £	2016 £
<b>Corporation tax</b>		
Current tax on profits for the year	61,079	22,086
Adjustments in respect of previous periods	890	382
<b>Total current tax</b>	<u>61,969</u>	<u>22,468</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	(3,401)	(28,936)
FRS 102 transition adjustment	-	10,820
<b>Taxation on profit on ordinary activities</b>	<u>58,568</u>	<u>4,352</u>

## Delga Press Limited

### Notes to the financial statements For the year ended 31 July 2017

#### 10. Taxation (continued)

##### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2016 - higher than) the standard rate of corporation tax in the UK of 19% (2016 - 20%). The differences are explained below:

	2017 £	2016 £
Profit on ordinary activities before tax	<u>260,306</u>	<u>9,294</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2016 - 20%)	<b>49,458</b>	1,859
<b>Effects of:</b>		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	<b>6,385</b>	6,458
Capital allowances for year in excess of depreciation	-	6,444
Adjustments to tax charge in respect of prior periods	<b>890</b>	382
Change in tax rate	<b>1,835</b>	-
Other differences leading to an increase (decrease) in the tax charge	-	(10,821)
Group relief	-	30
<b>Total tax charge for the year</b>	<u><b>58,568</b></u>	<u>4,352</u>

##### Factors that may affect future tax charges

The company has capital losses of £33,802 (2016 - £33,802) to carry forward against future capital profits and a £31,144 non-trade loan relationship deficit to carry forward.

# Delga Press Limited

## Notes to the financial statements For the year ended 31 July 2017

### 11. Tangible fixed assets

	Leasehold land and buildings £	Plant and machinery £	Motor vehicles £	Fixtures and fittings £	Total £
<b>Cost or valuation</b>					
At 1 August 2016	104,239	4,168,027	6,928	839,080	5,118,274
Additions	-	239,903	10,321	24,768	274,992
Disposals	-	(305,932)	(3,024)	-	(308,956)
At 31 July 2017	<u>104,239</u>	<u>4,101,998</u>	<u>14,225</u>	<u>863,848</u>	<u>5,084,310</u>
<b>Depreciation</b>					
At 1 August 2016	98,050	3,253,574	1,417	747,231	4,100,272
Charge for the year on owned assets	5,278	166,714	1,225	69,661	242,878
Charge for the year on financed assets	-	36,836	-	-	36,836
Disposals	-	(278,068)	-	-	(278,068)
At 31 July 2017	<u>103,328</u>	<u>3,179,056</u>	<u>2,642</u>	<u>816,892</u>	<u>4,101,918</u>
<b>Net book value</b>					
At 31 July 2017	<u>911</u>	<u>922,942</u>	<u>11,583</u>	<u>46,956</u>	<u>982,392</u>
At 31 July 2016	<u>6,189</u>	<u>914,453</u>	<u>5,511</u>	<u>91,849</u>	<u>1,018,002</u>

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2017 £	2016 £
Plant and machinery	186,220	170,633
Motor vehicles	9,748	-
Fixtures and fittings	17,000	51,660
	<u>212,968</u>	<u>222,293</u>



## Delga Press Limited

### Notes to the financial statements For the year ended 31 July 2017

#### 12. Stocks

	2017 £	2016 £
Raw materials	257,819	210,615
Work in progress	25,600	31,111
	<u>283,419</u>	<u>241,726</u>

Stock recognised in cost of sales during the year as an expense was £3,310,909 (2016 - £3,010,157).

#### 13. Debtors

	2017 £	2016 £
Trade debtors	1,578,451	1,943,320
Amounts owed by group undertakings	5,424,260	5,064,823
Other debtors	53,016	921
Prepayments and accrued income	104,775	323,559
	<u>7,160,502</u>	<u>7,332,623</u>

The company is able to raise finance secured against approved trade debtors. The gross amount of the debts which are discounted at 31 July 2017 is £1,481,686 (2016 - £1,666,257).

#### 14. Cash and cash equivalents

	2017 £	2016 £
Cash at bank and in hand	<u>157,193</u>	<u>3,423</u>

#### 15. Creditors: Amounts falling due within one year

	2017 £	2016 £
Bank loans	1,097,849	1,394,577
Obligations under finance lease and hire purchase contracts	65,122	93,794
Trade creditors	441,989	618,016
Amounts owed to group undertakings	3,785,452	3,654,325
Corporation tax	61,079	92,086
Taxation and social security	179,469	247,322
Other creditors	3,132	4,551
Accruals and deferred income	253,354	116,483
	<u>5,887,446</u>	<u>6,221,154</u>

# Delga Press Limited

## Notes to the financial statements For the year ended 31 July 2017

### Secured loans

The bank loans relate to amounts owed to an invoice financing company which has been secured on the debts arising from the business.

Obligations under hire purchase agreements are guaranteed within the group and secured by a charge over the individual assets that are the subject of the agreement.

### 16. Creditors: Amounts falling due after more than one year

	2017 £	2016 £
Net obligations under finance leases and hire purchase contracts	<u>146,899</u>	<u>23,796</u>

### 17. Hire purchase and finance leases

Minimum lease payments under hire purchase fall due as follows:

	2017 £	2016 £
Within one year	65,122	93,794
Between 1-2 years	47,160	20,378
Between 2-5 years	99,739	3,418
	<u>212,021</u>	<u>117,590</u>

### 18. Deferred taxation

	2017 £	2016 £
At beginning of year	82,037	100,153
Charged to profit or loss	(3,401)	(18,116)
<b>At end of year</b>	<u><b>78,636</b></u>	<u><b>82,037</b></u>

The provision for deferred taxation is made up as follows:

	2017 £	2016 £
Accelerated capital allowances	<u>78,636</u>	<u>82,037</u>

## Delga Press Limited

### Notes to the financial statements For the year ended 31 July 2017

#### 19. Share capital

	2017 £	2016 £
<b>Allotted, called up and fully paid</b>		
10,000 Ordinary shares of £1 each	<u>10,000</u>	<u>10,000</u>

#### 20. Contingent liabilities

At the balance sheet date, the company had the following contingent liability.

The company is included in group banking facilities. The company's assets are charged to the group's bankers to guarantee the total bank indebtedness owing by The Delga Group Limited and its UK subsidiary undertakings. At 31 July 2017 the total indebtedness owed by the group to the bank amounted to £1,287,390 (2016 - £2,085,193). Under the terms of the group banking facility, there is a contingent liability of £398,120 (2016 - £692,845).

#### 21. Commitments under operating leases

At 31 July 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017 £	2016 £
<b>Land and buildings</b>		
Not later than 1 year	93,229	223,750
Later than 1 year and not later than 5 years	-	111,875
	<u>93,229</u>	<u>335,625</u>
	2017 £	2016 £
<b>Other</b>		
Not later than 1 year	155,098	9,465
Later than 1 year and not later than 5 years	624,341	-
Later than 5 years	12,250	-
	<u>791,689</u>	<u>9,465</u>

#### 22. Related party transactions

The company has taken advantage of the exemption from disclosing related party transactions with members or investees of the group provided by FRS102, section 33.2 as it is a wholly owned subsidiary in the group headed by The Delga Group Limited.

During the year professional fees amounting to £43,085 (2016 - £36,935) were paid to the professional practice of a director of the holding company.

## **Delga Press Limited**

### **Notes to the financial statements For the year ended 31 July 2017**

#### **23. Controlling party**

The immediate and ultimate parent company of the group and for which group accounts are prepared is The Delga Group Limited, a company registered in England and Wales. Accounts can be obtained from Companies House, Crown Way, Cardiff, CF4 3UZ.

The company was controlled by A B Wells and C Gregory up until 18 January 2017, thereafter the company was under the control of C Gregory.