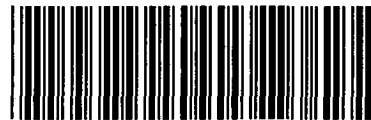


**Strategic Report, Report of the Directors and  
Financial Statements for the Year Ended 31 December 2017  
for  
MARCANTONIO FOODS LIMITED**

Ernst & Young LLP  
Statutory Auditors  
The Paragon  
Counterslip  
Bristol  
BS1 6BX

THURSDAY



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for the year ended 31 December 2017**

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**MARCANTONIO FOODS LIMITED**

**Company Information  
for the year ended 31 December 2017**

**DIRECTORS:**

N P Venditti  
T A Osmundsen  
J P Aalhuizen  
M Wodskou  
T E Bruck  
B B Pooley  
N Millar

**SECRETARY:**

N P Venditti

**REGISTERED OFFICE:**

20 Thames Road  
Barking  
Essex  
IG11 0HZ

**REGISTERED NUMBER:**

00394506 (England and Wales)

**AUDITOR:**

Ernst & Young LLP  
Statutory Auditors  
The Paragon  
Counterslip  
Bristol  
BS1 6BX

**Strategic Report  
for the year ended 31 December 2017**

The directors present their strategic report for the year ended 31 December 2017.

The principal activity of the company in the year under review was the manufacture and sale of wafer biscuits and related products.

**REVIEW OF BUSINESS**

On the 16 December 2016 the trade and net assets of The Waverley Bakery Limited, also a wholly owned subsidiary NIC Enterprises Limited, were transferred to the company. The 2017 results for Marcantonio Foods Ltd therefore represent the combined activities of the company and the former business of The Waverley Bakery Limited. Despite disappointing summer weather a year on year increase in turnover was achieved by the combined business.

The company's key financial indicators during the year were as follows:

	2017 £	2016 £
Turnover	17,975,808	10,602,918
Total operating profit	1,024,060	1,058,700
Profit after tax	692,877	818,662
Shareholders' funds	1,791,543	3,898,666

**PRINCIPAL RISKS AND UNCERTAINTIES**

In respect to risks facing the company, its principal financial risk is that of exchange rate fluctuation, a significant proportion of its product purchases being in Euros and the majority of sales being in Sterling. The currency devaluation and subsequent fluctuations following 'brexit' have demonstrated the challenges the company faces in respect to the effect on its cost of purchases, which the Board seeks to manage with its price management processes and a prudent policy of hedging to mitigate exposure to such fluctuations utilising the treasury facilities available to it as a member of the Orkla ASA group.

**Credit risk**

The company has implemented policies that require appropriate credit checks on potential customers before new accounts are accepted. Internal controls are in place to ensure all customer balances are continually monitored and the board closely oversees credit provided by the company to its customers.

**Interest rate risk**

The company has interest bearing liabilities. Interest bearing liabilities are bank borrowing facilities and finance lease agreements on which interest is charged at a floating and fixed rate respectively.

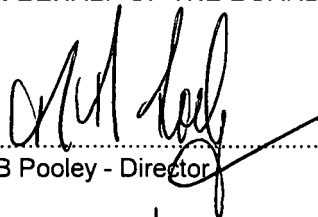
**Liquidity and cash flow risk**

Through the retention of profits and use of long and short term group treasury facilities the company has sufficient available funds for operations and planned expansions. Any new debt finance would have to be approved by the board of directors before it was taken on.

**Price risk**

Expenditure made by the company is authorised by management prior to it being incurred in order to ensure that goods and services are not obtained at a higher price than necessary.

**ON BEHALF OF THE BOARD:**

  
B B Pooley - Director

Date: 27<sup>th</sup> July 2018

**Report of the Directors  
for the year ended 31 December 2017**

The directors present their report with the financial statements of the company for the year ended 31 December 2017.

**DIVIDENDS**

An interim dividend of £67.51543 per Ordinary £1.00 share was paid on 14 June 2017. The directors will consider the payment of a final dividend following the completion of the audit of the financial statements for the year ended 31 December 2017.

**FUTURE DEVELOPMENTS**

It is the company's immediate objective to utilise its resources to achieve growth in revenue and maintain margins.

**DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2017 to the date of this report.

N P Venditti  
T A Osmundsen

Other changes in directors holding office are as follows:

R F J Marcantonio - resigned 6 February 2017  
P B Marcantonio - resigned 6 February 2017  
J P Aalhuizen - appointed 6 February 2017  
M Wodskou - appointed 6 February 2017  
T E Bruck - appointed 6 February 2017  
B B Pooley - appointed 6 February 2017  
N Millar - appointed 6 February 2017

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

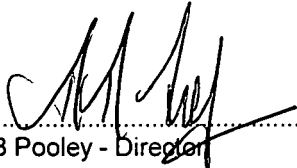
So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditor is unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

**Report of the Directors  
for the year ended 31 December 2017**

**AUDITOR**

The auditors, Ernst & Young LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**



.....  
B B Pooley - Director

Date: 27<sup>th</sup> July 2018 .....

## **Independent Auditor's Report to the Members of Marcantonio Foods Limited**

### **Opinion**

We have audited the financial statements of Marcantonio Foods Limited for the year ended 31 December 2017 which comprise the income statement, the statement of comprehensive income, the balance sheet, the statement of changes in equity and the related notes 1 to 24, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our Auditor's Report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

**Independent Auditor's Report to the Members of  
Marcantonio Foods Limited**

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Auditor's Report.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

*Ernst & Young LLP*

Ken Griffin (Senior Statutory Auditor)  
for and on behalf of Ernst & Young LLP  
Statutory Auditors  
Bristol

Date: 31 July 2018



**MARCANTONIO FOODS LIMITED (REGISTERED NUMBER: 00394506)**

**Income Statement  
for the year ended 31 December 2017**

	Notes	2017 £	2016 £
<b>TURNOVER</b>	3	17,975,808	10,602,918
Cost of sales		10,416,541	5,397,409
<b>GROSS PROFIT</b>		7,559,267	5,205,509
Distribution costs		2,375,813	1,733,379
Administrative expenses		4,165,149	2,424,666
		6,540,962	4,158,045
		1,018,305	1,047,464
Other operating income		5,755	11,236
<b>OPERATING PROFIT</b>	5	1,024,060	1,058,700
Interest receivable and similar income		267	-
		1,024,327	1,058,700
Interest payable and similar expenses	7	82,259	47,987
<b>PROFIT BEFORE TAXATION</b>		942,068	1,010,713
Tax on profit	8	249,191	192,051
<b>PROFIT FOR THE FINANCIAL YEAR</b>		692,877	818,662

The notes on pages 11 to 23 form part of these financial statements

**MARCANTONIO FOODS LIMITED (REGISTERED NUMBER: 00394506)**

**Statement of Comprehensive Income  
for the year ended 31 December 2017**

	Notes	2017 £	2016 £
<b>PROFIT FOR THE YEAR</b>		692,877	818,662
<b>OTHER COMPREHENSIVE INCOME</b>			
Income tax relating to other comprehensive income		-	23,877
<b>OTHER COMPREHENSIVE FOR THE YEAR, NET OF INCOME TAX</b>		-	23,877
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<u>692,877</u>	<u>842,539</u>

The notes on pages 11 to 23 form part of these financial statements

**MARCANTONIO FOODS LIMITED (REGISTERED NUMBER: 00394506)**

**Balance Sheet  
31 December 2017**

	Notes	2017	2016
		£	£
<b>FIXED ASSETS</b>			
Intangible assets	10	87,497	127,577
Tangible assets	11	5,012,460	5,027,331
		<u>5,099,957</u>	<u>5,154,908</u>
<b>CURRENT ASSETS</b>			
Stocks	12	2,736,717	2,298,611
Debtors	13	1,980,112	1,741,530
Cash at bank and in hand		963,016	1,626,377
		<u>5,679,845</u>	<u>5,666,518</u>
<b>CREDITORS</b>			
Amounts falling due within one year	14	3,695,374	3,926,629
<b>NET CURRENT ASSETS</b>		<u>1,984,471</u>	<u>1,739,889</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		7,084,428	6,894,797
<b>CREDITORS</b>			
Amounts falling due after more than one year	15	(5,006,359)	(2,723,700)
<b>PROVISIONS FOR LIABILITIES</b>	19	(264,658)	(247,440)
<b>ACCRUALS AND DEFERRED INCOME</b>	20	(21,868)	(24,991)
<b>NET ASSETS</b>		<u><u>1,791,543</u></u>	<u><u>3,898,666</u></u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	21	221,472	221,472
Share premium		586,801	586,801
Revaluation reserve		660,590	660,590
Retained earnings		322,680	2,429,803
<b>SHAREHOLDERS' FUNDS</b>		<u><u>1,791,543</u></u>	<u><u>3,898,666</u></u>

The financial statements were approved by the Board of Directors on 27<sup>th</sup> July 2018 and were signed on its behalf by:

  
B B Pooley - Director

The notes on pages 11 to 23 form part of these financial statements

**MARCANTONIO FOODS LIMITED (REGISTERED NUMBER: 00394506)**

**Statement of Changes in Equity  
for the year ended 31 December 2017**

	Called up share capital £	Retained earnings £	Share premium £	Revaluation reserve £	Total equity £
<b>Balance at 1 January 2016</b>	221,472	2,411,141	586,801	636,713	3,856,127
<b>Changes in equity</b>					
Dividends	-	(800,000)	-	-	(800,000)
Total comprehensive income	-	818,662	-	23,877	842,539
<b>Balance at 31 December 2016</b>	<u>221,472</u>	<u>2,429,803</u>	<u>586,801</u>	<u>660,590</u>	<u>3,898,666</u>
<b>Changes in equity</b>					
Dividends	-	(2,800,000)	-	-	(2,800,000)
Total comprehensive income	-	692,877	-	-	692,877
<b>Balance at 31 December 2017</b>	<u><u>221,472</u></u>	<u><u>322,680</u></u>	<u><u>586,801</u></u>	<u><u>660,590</u></u>	<u><u>1,791,543</u></u>

The notes on pages 11 to 23 form part of these financial statements

**Notes to the Financial Statements  
for the year ended 31 December 2017**

**1. STATUTORY INFORMATION**

Marcantonio Foods Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The company's principal activities are disclosed in the Strategic Report.

**2. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

The financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention except for the modification to a fair value basis for certain financial instruments and properties as specified in the accounting policies below.

The financial statements are prepared in sterling which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound sterling.

The directors, after making enquiries and having considered the company's business, its financial plans and the facilities available to finance the business, have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

**Financial Reporting Standard 102 - reduced disclosure exemptions**

The company has taken advantage of the exemption, available under paragraphs 1.11 and 1.12 of FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", from the requirements of Section 7 Statement of Cash Flows.

**Turnover**

Turnover represents the total invoice value, excluding value added tax, of sales made during the period.

**Revenue recognition**

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, which is usually on dispatch of goods.

**Goodwill**

Goodwill recognised represents the excess of the fair value and directly attributable costs of the purchase consideration over the fair values of the company's interest in the identifiable net assets, liabilities and contingent liabilities acquired in a business combination. Goodwill is amortised over its expected useful life which is estimated to be five years for each of the business acquisitions in 2013 and 2016. Goodwill is assessed for impairment when there are indicators of impairment and any impairment is charged to the income statement. No reversals of impairment are recognised.

**Intangible assets**

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses. Patents and licences are amortised evenly over their estimated useful lives of seven years.

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

2. ACCOUNTING POLICIES - continued

**Tangible fixed assets**

Tangible fixed assets are initially measured at cost. Such costs include costs directly attributable to making the asset capable of operating as intended. Subsequent to initial recognition, tangible assets are stated at cost less accumulated depreciation and accumulated impairment. Land and buildings, which is not investment property, is stated at the revalued amount less subsequent depreciation and subsequent impairment.

*Tangible fixed assets are depreciated as follows:*

Land and buildings - freehold land is not depreciated  
Improvements to leasehold property - straight line over the life of the lease  
Plant and machinery - 10% on cost  
Fixtures and fittings - 20% on cost and 10% on cost  
Motor vehicles - 25% on cost and 10% on cost

**Revaluation of tangible fixed assets**

Land and buildings are held under the revaluation model in accordance with Section 17 of FRS 102.

If the carrying amount of land and buildings is increased the amount is recognised in other comprehensive income and accumulated in equity. However, this increase is recognised in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit or loss.

If the carrying amount of land and buildings is decreased the amount is recognised in other comprehensive income to the extent that it reverses a previously recognised increase in the carrying amount of that asset that was recognised in equity. If the decrease exceeds the accumulated revaluation gains accumulated in equity the decrease is recognised in profit or loss.

**Impairment of fixed assets**

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried in at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

**Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

**Notes to the Financial Statements - continued  
for the year ended 31 December 2017**

**2. ACCOUNTING POLICIES - continued**

**Taxation**

The tax expense represents the sum of the current tax expense and deferred tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current and deferred tax is charged or credited to the profit or loss, except when it relates to items charged or credited to other comprehensive income or equity, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income, or equity.

Current tax assets and current tax liabilities and deferred tax assets and deferred tax liabilities are offset, if and only if, there is a legally enforceable right to set off the amounts and the entity intends either to settle on the net basis or to realise the asset and settle the liability simultaneously.

Current tax is based on taxable profit for the year. Taxable profit differs from total comprehensive income because it excludes items of income or expense that are taxable or deductible in other periods. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting period.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

**Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

**Hire purchase and leasing commitments**

Rentals paid under operating leases are recognised in profit or loss on a straight line basis over the period of the lease.

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to profit or loss so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

**Notes to the Financial Statements - continued  
for the year ended 31 December 2017**

**2. ACCOUNTING POLICIES - continued**

**Financial instruments**

The company has elected to apply the provisions of Section 11 "Basic Financial Instruments" and Section 12 "Other Financial Instruments" of FRS102 to all of its financial instruments.

Financial assets and liabilities are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are classified into specified categories. The classification depends on the nature and purpose of the financial asset or liability and is determined at the time of recognition.

Basic financial assets, which include trade and other receivables, including staff loans and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method, unless the arrangement constitute a financing transaction, where the transaction is measure at the present value of the future receipts discounted at a market rate of interest.

Basic financial liabilities, which include trade, amounts owed to group undertakings and other payables are initially measured at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest.

Other financial assets and / or liabilities, which include forward contracts are initially measured at their fair value, which is normally the transaction price and are subsequently carried at fair value with all changes being recognised in the profit or loss.

Financial liabilities are derecognised when, and only when, the company's obligations are discharged, cancelled, or they expire.

**Interest-bearing loans and borrowings**

All interest-bearing loans and borrowings which are basic financial instruments are initially recognised at the present value of cash payable to the bank (including interest). After initial recognition they are measured at amortised cost using the effective interest rate method. The effective interest rate amortisation is included in finance revenue in profit or loss.

**Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of any employee or to provide termination benefits.



Notes to the Financial Statements - continued  
for the year ended 31 December 2017

2. ACCOUNTING POLICIES - continued

**Judgements and key sources of estimation uncertainty**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates. The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements. The following are the company's key sources of estimation uncertainty:

i) Impairment of non-financial assets

Where there are indicators of impairment of individual assets, the company performs impairment tests based on fair value less costs to sell or a value in use calculation. The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction on similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the company is not yet committed to or significant future investments that will enhance the asset's performance of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash flows and the growth rate used for extrapolation purposes.

ii) Taxation

The company establishes provisions based on reasonable estimates, for possible consequences of audits by the tax authorities. The amount of such provisions is based on various factors, such as experience with previous tax audits and differing interpretations of tax regulations by the company and the responsible tax authority.

Management estimation is required to determine the amount of deferred tax assets that can be recognised, based upon likely timing and level of future taxable profits together with an assessment of the effect of future tax planning strategies. Further details are contained in note 7.

iii) Revaluation of land and buildings

The company carries its land and buildings at revalued amount. The company engaged independent valuation specialists to determine the open market value at 31 July 2015. The valuer used a valuation technique using market rentals from similar properties in the locality. Since then the directors have considered the market values of similar properties and reviewed changes in the property market in reassessing the carrying amount at the reporting date. The valuation is most sensitive to rental yield estimates.

3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	2017	2016
	£	£
United Kingdom	17,361,091	10,417,122
Europe	608,556	170,461
Rest of world	6,161	15,335
	<u>17,975,808</u>	<u>10,602,918</u>

**MARCANTONIO FOODS LIMITED (REGISTERED NUMBER: 00394506)**

**Notes to the Financial Statements - continued  
for the year ended 31 December 2017**

**4. EMPLOYEES AND DIRECTORS**

	2017 £	2016 £
Wages and salaries	3,925,036	2,362,416
Social security costs	363,677	248,410
Other pension costs	139,396	52,039
	<u>4,428,109</u>	<u>2,662,865</u>

The average number of employees during the year was as follows:

	2017	2016
Office and management	27	22
Production	114	39
Selling and marketing	12	15
	<u>153</u>	<u>76</u>

For details concerning staff loans please see note 13.

	2017 £	2016 £
Directors' remuneration	289,033	328,887
Directors' pension contributions to money purchase schemes	<u>82,788</u>	<u>20,349</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>2</u>	<u>2</u>
------------------------	----------	----------

Information regarding the highest paid director is as follows:

	2017 £	2016 £
Emoluments etc	168,482	115,426
Pension contributions to money purchase schemes	<u>21,058</u>	<u>15,227</u>

**5. OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	2017 £	2016 £
Hire of plant & machinery	13,035	29,047
Depreciation - owned assets	293,407	166,853
Loss on disposal of fixed assets	1,779	-
Goodwill amortisation	40,080	32,000
Auditors' remuneration	25,986	18,603
Foreign exchange (gains) / losses	(15,516)	36,758
Operating leases - Land and buildings	216,002	100,000
Operating leases - Other	<u>158,389</u>	<u>152,439</u>

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

6. EXCEPTIONAL ITEMS

	2017 £	2016 £
Exceptional items	<u>(300,170)</u>	<u>-</u>

The exceptional item is included in administrative expenses and represents a one-off fixed penalty imposed by the Health and Safety Executive.

7. INTEREST PAYABLE AND SIMILAR EXPENSES

	2017 £	2016 £
Bank interest	-	(13)
Loan interest	<u>82,259</u>	<u>48,000</u>
	<u>82,259</u>	<u>47,987</u>

8. TAXATION

Analysis of the tax charge

The tax charge on the profit for the year was as follows:

	2017 £	2016 £
Current tax:		
UK corporation tax	251,397	221,810
UK corporation tax : prior year over-provision	<u>(19,424)</u>	<u>-</u>
Total current tax	231,973	221,810
Deferred tax:		
Origination and reversal of timing differences	<u>17,218</u>	<u>(29,759)</u>
Tax on profit	<u>249,191</u>	<u>192,051</u>

UK corporation tax has been charged at 19.25% (2016 - 20%).

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2017 £	2016 £
Profit before tax	<u>942,068</u>	<u>1,010,713</u>
Profit multiplied by the standard rate of corporation tax in the UK of 19.250% (2016 - 20%)	181,348	202,143
Effects of:		
Expenses not deductible for tax purposes	91,446	11,365
Adjustments to tax charge in respect of previous periods	<u>(19,424)</u>	<u>(10,246)</u>
Changes in tax rates	1,918	(11,211)
Group relief claimed	<u>(37,765)</u>	<u>-</u>
Unrecognised deferred tax asset	31,711	-
Other	<u>(43)</u>	<u>-</u>
Total tax charge	<u>249,191</u>	<u>192,051</u>

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

8. TAXATION - continued

Tax effects relating to effects of other comprehensive income

	Gross £	2016 Tax £	Net £
Revaluation gain	-	23,877	23,877

The Finance Act 2015 was enacted on 15 September 2016 and announced a reduction in the main rate of corporation tax from 20% to 19% from April 2017 and a further reduction to 17% from 1 April 2020. The deferred tax in these accounts has been calculated at a rate of 17% (2016: 17%)

9. DIVIDENDS

	2017 £	2016 £
Ordinary shares of £1.00 each Interim	2,800,000	800,000

10. INTANGIBLE FIXED ASSETS

	Goodwill £	Patents and licences £	Totals £
<b>COST</b>			
At 1 January 2017 and 31 December 2017	190,001	10,469	200,470
<b>AMORTISATION</b>			
At 1 January 2017	62,424	10,469	72,893
Amortisation for year	40,080	-	40,080
At 31 December 2017	102,504	10,469	112,973
<b>NET BOOK VALUE</b>			
At 31 December 2017	87,497	-	87,497
At 31 December 2016	127,577	-	127,577

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

11. TANGIBLE FIXED ASSETS

	Land and buildings £	New development £	Improve to leasehold property £
<b>COST OR VALUATION</b>			
At 1 January 2017	4,065,323	16,245	76,740
Additions	-	148,487	-
At 31 December 2017	4,065,323	164,732	76,740
<b>DEPRECIATION</b>			
At 1 January 2017	415,323	-	10,028
Charge for year	-	-	10,000
Eliminated on disposal	-	-	-
At 31 December 2017	415,323	-	20,028
<b>NET BOOK VALUE</b>			
At 31 December 2017	3,650,000	164,732	56,712
At 31 December 2016	3,650,000	16,245	66,712

	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Totals £
<b>COST OR VALUATION</b>				
At 1 January 2017	2,061,131	753,126	24,991	6,997,556
Additions	67,078	62,419	11,043	289,027
Disposals	(6,765)	-	(11,043)	(17,808)
At 31 December 2017	2,121,444	815,545	24,991	7,268,775
<b>DEPRECIATION</b>				
At 1 January 2017	1,111,503	420,783	12,588	1,970,225
Charge for year	140,074	130,378	12,955	293,407
Eliminated on disposal	(6,765)	-	(552)	(7,317)
At 31 December 2017	1,244,812	551,161	24,991	2,256,315
<b>NET BOOK VALUE</b>				
At 31 December 2017	876,632	264,384	-	5,012,460
At 31 December 2016	949,628	332,343	12,403	5,027,331

Included in cost or valuation of land and buildings is freehold land of £1,120,235 (2016 - £1,120,235) which is not depreciated.

The land and buildings were revalued on 31 July 2015 by Conways Chartered Surveyors on an open market basis. If land and buildings had not been revalued they would have been included at an historical cost of £3,194,083 (2016: £3,194,083) and aggregate depreciation of £479,205 (2016: £415,323). At the balance sheet date, the market values of similar properties have been considered and the directors feel the valuation carried out on 31 July 2015 continues to reflect fair value as at 31 December 2017.

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

12. STOCKS

	2017	2016
	£	£
Raw materials	93,419	89,658
Finished goods and goods for resale	2,643,298	2,208,953
	<u>2,736,717</u>	<u>2,298,611</u>

The amount of stock recognised as an expense in profit or loss during the year was £8,066,290 (2016: £4,203,015).

13. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£	£
Trade debtors	1,669,898	1,569,430
Other debtors	160,674	16,500
Corporation tax receivable	-	57,631
VAT	42,205	2,327
Prepayments	107,335	95,642
	<u>1,980,112</u>	<u>1,741,530</u>

On 18 October 2017, the company awarded 76 (2016: nil) employees with a 30% discount on share purchases in Orkla ASA, the ultimate parent company. A total number of 13,320 (2016: nil) shares were purchased at a total cost of £100,043 (2016: £nil).

Of this, 30% of the shares (£29,999 as disclosed within administrative expenses) forms a share-based payment to employees. The remaining 70% (£70,001) forms a staff loan, which will be paid back to the company through the employee's monthly payroll over the course of twelve months. These loans are interest free and no repayments were made prior to the balance sheet date.

Included in other debtors above are the following: an amount due from staff of £6,626 (2016: £8,450); an asset totalling £9,981 (2016: £nil) which is the fair value of the forward contract as at the year end; and an amount loaned to the Marcantonio Foods Limited 1987 Retirement Benefits Scheme of £65,103 (2016: £nil).

14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£	£
Trade creditors	633,571	973,028
Amounts owed to group undertakings	2,065,462	1,992,769
Corporation tax payable	78,710	185,912
PAYE	181,323	186,147
Other creditors	13,902	-
Accrued expenses	722,406	588,773
	<u>3,695,374</u>	<u>3,926,629</u>

Amounts owed to group undertakings are interest free and repayable on demand.

15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2017	2016
	£	£
Other loans (see note 16)	<u>5,006,359</u>	<u>2,723,700</u>

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

16. **LOANS**

An analysis of the maturity of loans is given below:

	2017 £	2016 £
Amounts falling due between two and five years:		
Other loans - 2-5 years	5,006,359	2,723,700

Funds were received from the ultimate controlling party Orkla ASA in order to refinance the company's debt. The amount owed is due for repayment on 15 January 2021. Interest is accrued on a monthly basis and the rate is determined every month by Orkla ASA as being equal to the six month interbank rate plus a margin of 1.00% and a risk mark-up. The amount owed is unsecured.

17. **LEASING AGREEMENTS**

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2017 £	2016 £
Within one year	333,778	325,434
Between one and five years	1,104,014	859,928
In more than five years	249,128	464,110
	1,686,920	1,649,472

18. **FINANCIAL ASSETS AND LIABILITIES**

	2017 £	2016 £
Carrying amount of financial assets		
Cash measured at amortised cost	963,016	1,626,377
Debtors measured at amortised cost	1,820,592	1,681,572
	2,783,608	3,307,949
Carrying amount of financial liabilities		
Creditors measured at amortised cost	8,441,700	6,278,270
Carrying amount of financial assets		
Forward contracts measured at fair value through profit or loss	9,981	-
Carrying amount of financial liabilities		
Financial liabilities measured at fair value through profit or loss	-	-

The forward currency contracts are measured at fair value, which is determined using valuation techniques that utilise observable inputs. The key assumptions used in valuing the derivatives are the forward exchange rates for GBP and the relevant foreign currencies.

Notes to the Financial Statements - continued  
for the year ended 31 December 2017

19. PROVISIONS FOR LIABILITIES

	Accelerated capital allowances £	Property revaluation £	Deferred tax total £
Balance as at 1 January 2017	112,138	135,302	247,440
Movement in the year	17,218	-	17,218
Balance as at 31 December 2017	<u>129,356</u>	<u>135,302</u>	<u>264,658</u>

20. ACCRUALS AND DEFERRED INCOME

	2017 £	2016 £
Deferred government grants	<u>21,868</u>	<u>24,991</u>

21. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:		Nominal value:	2017 £	2016 £
Number:	Class:			
41,472	Ordinary	£1.00	41,472	41,472
180,000	'A' Ordinary	£1.00	180,000	180,000
			<u>221,472</u>	<u>221,472</u>

Holders of ordinary shares are entitled to dividends as recommended from time to time by the directors and are entitled to one vote per share at meetings of the Company. On a return of assets on liquidation or otherwise, the assets remaining after payment of liabilities are first applied to holders of ordinary shares in the amount of the subscription price per share.

Holders of "A" ordinary shares are entitled to dividends declared independently from time to time and not to exceed the amount recommended by the directors and are entitled to one vote for every 172 "A" ordinary shares held at meetings of the Company. On a return of assets on liquidation or otherwise, the assets remaining after payment of liabilities and amounts to holders of ordinary shares (above) are applied to holders of "A" ordinary shares in the amount of the subscription price per share.

In the event of a distribution of assets on winding-up the company, the "A" ordinary shares are to rank as 10% of the value of the ordinary shares.

22. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £139,396 (2016: £49,962). At the balance sheet date the company owed £12,602 (2016: £nil), as disclosed within other creditors.

23. RELATED PARTY DISCLOSURES

The company has taken advantage of the exemptions, available in section 33.1A and 1.12 (e) of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group and key management personnel compensation.



**Notes to the Financial Statements - continued  
for the year ended 31 December 2017**

**23. RELATED PARTY DISCLOSURES - continued**

During the year the company incurred rental expenses of £100,000 (2016: £100,000) with Marcantonio Foods Limited 1987 Retirement Benefits Scheme, in which some of the directors are beneficiaries. At the balance sheet date the company owed Marcantonio Foods Limited 1987 Retirement Benefits Scheme £54,163 (2016: £nil) in respect of outstanding rental payments. In addition the company has accrued £57,000 in respect of outstanding pension contributions.

An amount was loaned to the Marcantonio Foods Limited 1987 Retirement Benefits Scheme and at the balance sheet date the amount owed to the company was £65,103 (2016: £nil), as included in other debtors.

During the year the company incurred rental expenses of £114,982 (2016: £nil) with Hillview Developments Limited, a company under the common directorship of N Millar. At the balance sheet date the company owed Hillview Developments Limited £nil (2016: £nil) as disclosed in Creditors due within one year.

During the year the company incurred fees for accountancy, taxation and director services of £39,713 (2016: £20,085) from Kelsall Steele Limited, a company under the common directorship of B B Pooley. At the balance sheet date the company owed Kelsall Steele Limited £1,978 (2016: £nil).

**24. ULTIMATE CONTROLLING PARTY**

The immediate parent company is NIC Enterprises Limited, a company incorporated in England and Wales, which holds 100% of the share capital of Marcantonio Foods Limited.

The ultimate parent company and controlling party is Orkla ASA, a company incorporated in Norway. The accounts are included within the consolidated accounts of Orkla ASA which are publicly available from Orkla ASA P.O.Box 423 Skoyen. N-0213 Oslo, Norway.