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RUSSELL'S (KIRBYMOORSIDE) LIMITED REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

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COMPANIES HOUSE 22/04/04

Winn & Co
Chartered Accountants
& Registered Auditors
62/63 Westborough
Scarborough
North Yorkshire
YO11 1TS

COMPANY INFORMATION FOR THE YEAR ENDED 31 OCTOBER 2003

DIRECTORS:

Major J H R Shaw (deceased 26 December 2002)

Mr J H Russell Mr H E Shaw

Major J Shaw (appointed 19 March 2003) Mr W G P Shaw (appointed 19 March 2003)

Mr T P Russell Mr R N Whitehead Mr C J Morley Mr J R Archer

SECRETARY:

Mr R N Whitehead

REGISTERED OFFICE:

The Works Kirkbymoorside

York

YO62 6DJ

REGISTERED NUMBER:

178738 (England and Wales)

AUDITORS:

Winn & Co

Chartered Accountants & Registered Auditors 62/63 Westborough Scarborough North Yorkshire

YO11 1TS

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2003

The directors present their report with the financial statements of the company for the year ended 31 October 2003.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of retailing and servicing of agricultural machinery and there has been no significant change during the year.

The directors are pleased to report the continuation of profitable trading.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

The company's profit for the year, before taxation, amounted to £200,691 (2002 - £221,438).

During the course of the year the company acquired the agricultural division of R Yates & Sons Limited.

DIVIDENDS

The directors recommend that a final dividend of 15 pence per share (2002 - 15 pence per share) be paid on the shares in issue amounting to £16,500 (2002 - £16,500).

FIXED ASSETS

The changes in the fixed assets are disclosed in note 7 to the accounts.

FUTURE DEVELOPMENTS

The company is not anticipating any major changes in its activities.

DIRECTORS

The directors who served during the year are as shown on page one.

The beneficial interests of the directors holding office on 31 October 2003 in the issued share capital of the company were as follows:

were as follows.	31.10.03	31.10.02 or date of appointment if later
Mr H E Shaw	15,354	15,354
Major J Shaw	15,500	15,500
Mr W G P Shaw	15,500	15,500
Mr J H Russell	12,886	15,886
Mr T P Russell	3,000	, -
Mr R N Whitehead	•	_
Mr C J Morley	-	-
Mr J R Archer	-	-
Trustee holdings:		
J R Archer and R N Whitehead	20,000	20,000
J R Archer and H E Shaw as executors of E M O Shaw deceased	1,186	1,186
J R Archer and H E Shaw as executors of Major J H R Shaw deceased	8,666	8,666

CLOSE COMPANY STATUS

The company is a close company within the meaning of the Income and Corporation Taxes Act 1988. There has been no change in this position since the year end.

EVENTS SINCE THE END OF THE YEAR

No important events have taken place since the year end which affect the company's trading position or its development.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2003

INSURANCE

The company has purchased directors' and officers' liability insurance on behalf of the directors at a cost of £2,205 (2002 - £2,250).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, Winn & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

Mr R N Whitehead - Secretary

27th February 2004

REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF RUSSELL'S (KIRBYMOORSIDE) LIMITED

We have audited the financial statements of Russell's (Kirbymoorside) Limited for the year ended 31 October 2003 on pages five to nineteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described on pages two and three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 October 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Winn & Co

Chartered Accountants & Registered Auditors 62/63 Westborough Scarborough North Yorkshire

YO11 1TS

4th March 2004

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2003

		2003	2002
	Notes	£	£
TURNOVER		11,752,595	10,149,249
Cost of sales		9,875,020	8,480,841
GROSS PROFIT		1,877,575	1,668,408
Administrative expenses		1,649,722	1,431,046
OPERATING PROFIT	3	227,853	237,362
Interest receivable and similar income		169	1,803
		228,022	239,165
Interest payable and similar charges	4	27,331	17,727
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES	200,691	221,438
Tax on profit on ordinary activities	5	33,872	47,112
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	AR.	166,819	174,326
Dividends	6	16,500	16,500
RETAINED PROFIT FOR THE YEAR	R	150,319	157,826

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous year.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 OCTOBER 2003

	2003	2002
	£	£
PROFIT FOR THE FINANCIAL YEAR Removal of revaluation	166,819 	174,326 (83,984)
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	166,819	90,342
Prior year adjustment		29,055
TOTAL GAINS AND LOSSES RECOGNISED SINCE LAST ANNUAL REPORT	166,819	119,397

BALANCE SHEET 31 OCTOBER 2003

		2003	3	200	2
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	7		839,747		800,864
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	8 9	2,579,331 1,862,037 1,060		1,662,579 1,122,801 84,917	
CDEDIMODG		4,442,428		2,870,297	
CREDITORS Amounts falling due within one year	10	3,085,236		1,580,370	
NET CURRENT ASSETS			1,357,192		1,289,927
TOTAL ASSETS LESS CURRENT LIABILITIES			2,196,939		2,090,791
CREDITORS Amounts falling due after more than year	one		(125,514)		(166,978)
PROVISIONS FOR LIABILITIES AND CHARGES	15		(13,461)		(16,168)
			2,057,964		1,907,645
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	16 17		110,000 <u>1,947,964</u>		110,000 1,797,645
SHAREHOLDERS' FUNDS	22		2,057,964		1,907,645

ON BEHALF OF THE BOARD:

Mr J H Russell - Director

Approved by the Board on 27th February 2004

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

		2003		2002	
	Notes	£	£	£	£
Net cash (outflow)/inflow from operating activities	1		(424,007)		56,988
Returns on investments and servicing of finance	2		(27,162)		(15,924)
Taxation			(41,780)		(45,250)
Capital expenditure and financial investment	2		(132,133)		(89,806)
Equity dividends paid			(16,500)		(16,500)
			(641,582)		(110,492)
Financing	2		(40,683)		(49,484)
(Decrease)/Increase in cash in the	period		(682,265)		<u>(159,976</u>)
Reconciliation of net cash flow to movement in net debt	3				
(Decrease)/Increase in cash in the period Cash outflow		(682,265)		(159,976)	
from decrease in debt and lease financing		_40,683		49,484	
Change in net debt resulting from cash flows New finance leases			(641,582)		(110,492)
Movement in net debt in the perio Net debt at 1 November	d		(641,582) (134,973)		(110,492) (24,481)
Net debt at 31 October			<u>(776,555</u>)		<u>(134,973)</u>

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

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1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2003 £	2002 £
Operating profit	227,853	237,362
Depreciation charges	95,112	78,195
Profit on disposal of fixed assets	(1,862)	(12,092)
(Increase)/Decrease in stocks	(916,752)	(506,496)
(Increase)/Decrease in debtors	(739,236)	(4,929)
Increase/(Decrease) in creditors	910,878	264,948
Net cash (outflow)/inflow from operating activities	<u>(424,007)</u>	56,988

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2003 £	2002 £
Returns on investments and servicing of finance		
Interest received	169	1,803
Interest paid	(25,054)	(15,218)
Interest element of hire purchase payments	(2,277)	(2,509)
Net cash outflow for returns on investments and servicing of finance	<u>(27,162)</u>	<u>(15,924)</u>
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(123,711)	(155,000)
Sale of tangible fixed assets	7,295	65,194
Purchase of assets on hire purchase	(15,717)	
Net cash (outflow)/inflow for capital expenditure and financial		
investment	<u>(132,133</u>)	(89,806)
Financing		
New loans in year	12,718	11,820
Loan repayments in year	(40,339)	(51,716)
Capital repayments in year	(13,062)	(9,588)
Copium reputantem an jour	(15,002)	_(>,>50)
Net cash outflow from financing	<u>(40,683</u>)	<u>(49,484</u>)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.11.02 £	Cash flow £	At 31.10.03 £
Net cash: Cash at bank and in hand	84,917	(682,265)	(597,348)
	84,917	(682,265)	(597,348)
Debt:			
Hire purchase Debts falling due	(28,192)	344	(27,848)
within one year Debts falling due	(39,850)	(1,264)	(41,114)
after one year	(151,848)	41,603	(110,245)
	(219,890)	40,683	(179,207)
Total	(134,973)	<u>(641,582</u>)	<u>(776,555</u>)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The principal accounting policies adopted in the preparation of the financial statements are set out below and have remained unchanged from the previous year, and have been consistently applied within the same accounts.

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable Accounting Standards, as modified by the revaluation of land and buildings. The effects of events relating to the year ended 31 October 2003 which occurred before the date of approval of the financial statements by the Board of Directors have been included in the statements to the extent required to show a true and fair view of the state of affairs at 31 October 2003 and of the results for the year ended on that date.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation has been computed to write off the cost of tangible fixed assets over their expected useful lives on a straight line basis as follows:

Freehold land No depreciation
Freehold buildings 2.5% per annum
Plant and machinery 10% to 20% per annum
Fixtures, fittings and equipment 5% per annum
Motor vehicles 20% to 25% per annum

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Tangible fixed assets acquired under finance leases or hire purchase contracts are capitalised and depreciated in the same manner as other tangible fixed assets. The related obligations, net of future finance charges, are included in creditors, interest is charged to the profit and loss account on a straight line basis over the period of the contract.

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pensions

The company operates a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

2. STAFF COSTS

3.

4.

Wages and salaries Social security costs Other pension costs	2003 £ 1,203,785 109,149 74,583	2002 £ 1,046,391 86,731 57,621
	1,387,517	1,190,743
An analysis of staff costs by category is shown in note 24.		
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Auditors remuneration	2003 £ 80,416 14,696 (1,862) 6,950	2002 £ 67,596 10,600 (12,092) 6,720
Directors' emoluments	213,851	232,379
The number of directors to whom retirement benefits were accruing was as follo	ws:	
Defined benefit schemes	3	4
Information regarding the highest paid director for the year ended 31 October 20	03 is as follows:	
Emoluments etc Accrued pension at 31 October 2003	2003 £ 69,817 29,028	
INTEREST PAYABLE AND SIMILAR CHARGES	2002	2002
- 4.	2003 £	2002 £
Bank interest Other interest	24,970 84	15,218 -
Hire purchase and finance lease	2,277	2,509

17,727

27,331

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

5. TAXATION

6.

Equity shares: Final

TAAATION		
Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:		
	2003 £	2002 £
Current tax:	27 447	12 610
UK corporation tax Overprovision in prior year	37,447 (868)	42,648
Overprovision in prior year	(000)	
Total current tax	36,579	42,648
Deferred taxation	(2,707)	_4,464
Tax on profit on ordinary activities	33,872	47,112
Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation tax explained below:	x in the UK. Th	e difference is
	2003	2002
Profit on ordinary activities before tax	£ 200,691	£ 221,438
Profit on ordinary activities		
multiplied by the standard rate of corporation tax		
in the UK of 19% (2002 - 19.41%)	38,131	42,981
Effects of:		
Expenses not deductible for tax purposes	119	773
Finance lease depreciation	(1,345)	(986)
Profit on leased asset		131
Capital allowances more/less than depreciation	542	(251)
Current tax charge	37,447	42,648
DIVIDENDS		
	2003 £	2002 £
	••	

16,500

16,500

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

7. TANGIBLE FIXED ASSETS

			Fixtures		
	Freehold property	Plant and machinery £	and fittings	Motor vehicles £	Totals £
COST OR VALUATION:	£	L	£	L	L
At 1 November 2002	662,873	107,665	52,571	405,208	1,228,317
Additions	002,873	46,344	52,5/1	93,084	139,428
Disposals		(5,057)	(1,963)	(37,510)	(44,530)
At 31 October 2003	662,873	148,952	50,608	460,782	1,323,215
DEPRECIATION:					
At 1 November 2002	102,905	90,813	41,693	192,042	427,453
Charge for year	13,080	10,264	1,656	70,112	95,112
Eliminated on disposal		(5,057)	(1,963)	(32,077)	(39,097)
At 31 October 2003	115,985	96,019	41,386	230,078	483,468
NET BOOK VALUE:					
At 31 October 2003	<u>546,888</u>	52,933	9,222	<u>230,704</u>	<u>839,747</u>
At 31 October 2002	559,968	16,852	10,878	213,166	800,864
			,		

Included in land and buildings is freehold land valued at £150,421 (2002 - £150,421) which is not depreciated.

The net book value of tangible fixed assets includes £43,319 (2002 - £42,298) in respect of assets held under finance lease and hire purchase contracts.

8. STOCKS

		2003	2002
		£	£
	Work-in-progress	102,872	66,052
	Finished goods	2,476,459	1,596,527
		2,579,331	1,662,579
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
-		2003	2002
		£	£
	Trade debtors	1,814,349	1,090,264
	Other debtors	5,169	4,025
	Prepayments and accrued income	42,519	28,512
		1,862,037	1,122,801

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2003	2002
	£	£
Bank loans and overdraft (see note 12)	639,522	39,850
Hire purchase contracts (see note 13)	12,579	13,062
Trade creditors	1,860,776	1,096,277
Taxation	37,447	42,648
Social security and other taxes	273,331	111,488
Proposed dividends	16,500	16,500
Accrued expenses	245,081	260,545
	3,085,236	1,580,370

11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2003	2002
	£	£
Bank loans (see note 12)	110,245	151,848
Hire purchase contracts (see note 13)	15,269	15,130
	125,514	166,978

There are two medium term bank loans. One loan is repayable in annual instalments of £20,000 with the final instalment due by April 2004. The second loan is repayable in monthly instalments with a period of 6 years remaining.

The bank loans are secured by means of a legal charge over the company's freehold properties and a debenture over the other assets and undertaking of the company.

12. LOANS

An analysis of the maturity of loans is given below:

	2003 £	2002 £
Amounts falling due within one year or on demand: Bank overdraft Bank loans	598,408 41,114	39,850
	639,522	39,850
Amounts falling due between two and five years: Bank loans	86,000	106,000
Amounts falling due in more than five years: Repayable by instalments Bank loans	24,245	45,848

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

13.	OBLIGATION	IS UNDER HIRE PURCHASE CONTR	ACTS		
				2003 £	2002 £
	Net obligations	repayable:		2	*
	Within one year	r		12,579	13,062
	Between one an	d five years		15,269	15,130
				27,848	28,192
14.	SECURED DE	CBTS			
	The following s	secured debts are included within creditors:			
				2003	2002
				£	£
	Bank loans and	overdraft		<u>749,767</u>	191,698
15.	PROVISION 1	FOR LIABILITIES AND CHARGES			
				2003 £	2002 £
	Deferred taxati	on		13,461	16,168
				Deferred	
				tax	
				£	
	Balance at 1 No	ovember 2002 celerated capital allowances		16,168 (2,707)	
	Decrease in act	service captair and name to			
	Balance at 31 (October 2003		13,461	
16.	CALLED UP	SHARE CAPITAL			
	Authorised:				
	Number:	Class:	Nominal	2003	2002 £
	150,000	Ordinary	value: £1	£ 150,000	150,000
	Allotted, issue	d and fully paid:			
	Number:	Class:	Nominal	2003	2002 £
	110,000	Ordinary	value: £1	110,000	110,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

17. RESERVES

	Profit
	and loss
	account
	£
At 1 November 2002	1,797,645
Retained profit for the year	150,319
At 31 October 2003	1,947,964

18. PENSION COMMITMENTS

The company sponsors the Russell's (Kirbymoorside) Limited Pension and Life Assurance Plan which is a defined benefit arrangement. The last full actuarial valuation of this scheme was carried out by a qualified independent actuary as at 1 June 2002 and updated on an approximate basis to 31 October 2003.

The contributions made by the employer over the financial year have been £73,045, equivalent to approximately 13.5% of pensionable pay until January 2003 and 17% of pensionable pay thereafter. This contribution rate is to continue until reviewed following the triennial valuation of the scheme due as at 1 June 2005. As the scheme is closed to new entrants, the current service cost as a percentage of pensionable payroll is likely to increase as the membership ages, although it will be applied to a decreasing pensionable payroll.

The transitional arrangements of the new accounting standard FRS17 require disclosure of assets and liabilities as at 31 October 2003 calculated in accordance with the requirements of FRS17. They also require disclosure of the items which would appear in the profit and loss account and in the statement of total recognised gains and losses were the full requirements of FRS17 in place. For the purpose of these financial statements, all of these figures are illustrative only and do not impact on the actual 31 October 2003 balance sheet or on this year's performance statement.

Assumptions: The assets of the scheme have been taken at market value and the liabilities have been calculated using the following principal actuarial assumptions:

	2003	2002
Inflation	2.75% p.a.	2.50% p.a.
Salary increases	4.00% p.a.	3.75% p.a.
Rate of discount	5.50% p.a.	5.25% p.a.
Pension in payment increase	2.75% p.a.	2.50% p.a.
Revaluation rate for deferred pensioners	2.75% p.a.	2.50% p.a.
On this basis, the illustrative balance sheet figures are as follows:	•	•
Assets	£1,299,000	£1,165,000
Liabilities	£1,733,000	£1,472,000
Deficit/Surplus	(£434,000)	(£307,000)
The assets of the scheme:		
Equities	£1,055,000	£854,000
Bonds	£190,000	£249,000
Property	£15,000	-
Other	£39,000	£62,000
Expected long term rate return:		
Equities	7.00%	7.00%
Bonds	4.75%	4.50%
Property	7.00%	-
Cash	4.00%	4.00%

19. CONTINGENT LIABILITIES

There were no contingent liabilities at 31 October 2003 or 31 October 2002.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2003

20. CAPITAL COMMITMENTS

	2003	2002
	£	£
Contracted but not provided for in the		
financial statements	8,417	_

21. RELATED PARTY DISCLOSURES

During the year the company sold machinery spares, repair services and equipment to Welburn Manor Farms Limited totalling £28,065. Major J H R Shaw, a director of the company until his death on 26 December 2002 and Major J Shaw and W G P Shaw, directors of the company from 19 March 2003, were also shareholders in Welburn Manor Farms Limited. These transactions were conducted on an arms length basis. At the year end Welburn Manor Farms Limited owed the company £17,292

22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2003 £	2002 £
Profit for the financial year	166,819	174,326
Dividends	(16,500)	(16,500)
Other recognised gains and losses	150,319	157,826
relating to the year (net)	-	(83,984)
Prior year adjustment		29,055
Net addition to shareholders' funds	150,319	102,897
Opening shareholders' funds	1,907,645	1,804,748
Closing shareholders' funds	2,057,964	1,907,645
Equity interests	2,057,964	1,907,645

23. CONTROLLING PARTY

The company was controlled throughout the current and previous period until his death on 26 December 2002 by its director Major J H R Shaw who, together with close family and family trusts, owned 55% of the ordinary shares of the company. Thereafter, the company was controlled by Major J Shaw and W G P Shaw who, together with close family and family trusts, own 55% of the ordinary shares of the company.

24. STAFF COSTS

The average number of employees during the year was as follows:

Management and administration	2003 8	2002 8
Sales	19	18
Service	29	21
	56	47
	===	=