## R. J. Weston & Co.

Chartered Accountants

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### QUALCAST BATHROOMS LIMITED

(FORMINE QUALCAST (CERAMICS) LIMITED)

DIRECTORS' REPORT AND ACCOUNTS

31ST DECEMBER 1988

COMPANIES POUSE 13 OCT 1989 M 45

### REPORT OF THE DIRECTORS

The directors present their report for the 61 weeks ended 31st December 1988 together with the audited accounts of the company.

### REVIEW OF ACTIVITIES

The principal activity of the company continues to be the manufacture of bathroom products.

The profit for the period and the appropriation thereof are set out in the profit and loss account on page 4.

The directors consider the level of activity and the period end financial position to be satisfactory and expect that this will continue in the foresecable future.

The company changed its name on 12th May 1988 from Qualcast (Ceramics) Limited to Qualcast Bathrooms Limited.

### DIVIDENDS

The directors recommend the following dividend in respect of the 61 weeks ended 31st December 1988:

£

Proposed final dividend

820000

### FIXED ASSETS

The movements during the period are set out in note 10 on page 9. Having taken professional advice, the directors are of the opinion that the land and buildings of the company had a market value, based on existing use of approximately £797000 in excess of book value at 31st December 1988.

### DIRECTORS

The directors at 31st December 1988, all of whom have been in office for the whole of the period, with the exception of Mr C. G. Young who was appointed on 16th November 1987, are shown below:

Mr C. G. Young

(Chairman)

Mr K. R. Flitcroft

(Managing Director)

Mr C. J. Thomas

Mr S. Smith

Mr J. V. Whitaker

Mr K. Allen and Mr P. T. Baker resigned from the board on 25th May 1988 and 2nd December 1988 respectively.

### DIRECTORS' INTERESTS

The directors and their families had no beneficial interest in the shares of the company as it is a wholly owned subtaining of Birmid Qualcast PLC nor in the shares of any other subsidiary of Birmid Qualcast PLC. The directors had the following interests (including family interests) in the shares and loan stock of Blue Circle Industries PLC at 31st December 1988 according to the register kept under Section 325 of the Companies Act 1985:

Ordina	ry	Shares	
ΩĒ	Ç 1	ţ	

7%% Convertible Cumulative Preference Shares of £1

Mr C. G. Young Mr K. R. Flitcroft

235

17100

### REPORT OF THE DIRECTORS (CONTINUED)

### AUDITORS

The auditors, Messrs. R. J. Weston and Company, have indicated their willingness to continue in office and a resolution for their reappointment will be proposed at the Annual General Meeting.

By order of the Board

Secretary

27th February 1989

We have audited the accounts on pages 2 to 12 in accordance with approved Auditing Standards. The accounts have been prepared under the historical cost convention.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 31st December 1988 and of its profit and source and application of funds for the 61 weeks then ended and comply with the Companies Act 1985.

"PROBATE HOUSE",

37/38 ST. MARY'S GATE,

DERBY.

27th February 1989

CHARTERED ACCOUNTANTS

#### ACCOUNTING POLICIES

### ACCOUNTING CONVENTION

The accounts have been prepared under the historical cost convention.

TURNOVER is the invoiced value of sales, including sales to other companies in the Birmid Qualcast group, excluding turnover taxes.

OPERATING PROFIT re lects profits and losses arising from normal trading activities in the period.

EXTRAORDINARY ITEMS are material profits and losses after appropriate taxation, arising outside normal trading activities.

#### FIXED ASSETS

Depreciation is calculated on a straight line basis to write off the book value over the expected useful lives of the assets using the following annual rates:

Freehold buildings	2.5%
Plant	7.5% to 15%
Computers	20%
Vehicles	25%

Freehold land is not depreciated.

The charge for depreciation commences in the month following the asset being brought into use.

### STOCKS

Stocks are valued at the lower of cost and estimated net realisable value, due allowance being made for obsolete or slow-moving items. Cost represents the cost of materials and, in the case of products manufactured by the company, includes the cost of direct labour and full production overheads assuming normal levels of activity.

#### DEBTORS

Known bad debts are written off and specific provisions are made for any debts considered to be doubtful.

### DEFERRED TAXATION

Deferred taxation is calculated on the liability method and provided, to the extent that there is a reasonable probability that such tax will become payable in the foreseeable future, on the excess of the book value based on historical cost of those fixed assets qualifying for taxation allowances over their written down value for tax purposes, and other timing differences, less losses available for set off against future profits.

### ACCOUNTING POLICIES (CONTINUED)

### FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the close of the financial period.

### RESEARCH AND DEVELOPMENT EXPENDITURE

Research and development expenditure is written off in the period in which it is incurred.

### WARRANTIES

Costs of rectification and service arising under warranty are charged against profits in the period in which they are incurred. Provision is made at each period end for any significant expenditure which is considered likely to arise.

## FOR THE 61 WEEKS ENDED 31ST DECEMBER 1988

		1988 (61 weeks)	1987 (52 weeks)
	Notes	£	£
Turnover	1	16341280	8491559
Cost of sales		(10625348)	(5456104)
Gross profit		5715932	3035455
Net operating expenses	2	(3226927)	(1670341)
Operating profit	3	2489005	1365114
Interest receivable	6	125823	-
Interest payable	7	-	(5770)
Profit on ordinary activities before taxation	",	2614828	1359344
Taxation	8	(922037)	(437095)
Profit for the financial period		1692791	922249
Proposed dividend	9 7/0	(820000)	(350000)
Transfer to retained profits	,	872791	57 2249
STATEMENT OF RETAINED PROFITS			
At 31st October 1987		1678361	1106112
Transfer from profit and loss account	•	872791	57 2249
At 31st December 1988		2551152	1678361

Auditors' report page 1
Accounting policies pages 2 and 3
The notes on pages 7 to 12 form part of these accounts

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### BALANCE SHEET - 31ST DECEMBER 1988

			1988		1987
FIXED ASSETS	Notes	£	£	£	£
Tangible assets Investments	10 11		2663055 1102		1421343
			26 641 57		1421343
CURRENT ASSETS					
Stocks	12	2507935		1252145	
Debtors	13	902071		903187	
Cash at bank and in hand		3757238		1128147	
		7167244		3283479	
CREDITORS: amounts falling due within one year	141	(5253249)		(1649461)	
NET CURRENT ASSETS		•	1913995	,	1634018
TOTAL ASSETS LESS CURRENT LIABILITIES			4578152		3055361
CAPITAL AND RESERVES			i		
Called up share capital	16		127000		127000
Profit and loss account			2551152		1678361
			2678152		1805361
GROUP LOAN ACCOUNT	17		1900000		1250000
			4578152		3055361

These accounts were approved by the Board on 27th February 1989.

Directors

Auditors' report page 1
Accounting policies pages 2 and 3
The notes on pages 7 to 12 form part of these accounts

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE 61 WEEKS ENDED 31ST DECEMBER 1988

FOR THE 61 WEEKS ENI	ED 31ST DE	CEMBER 1300		-
FOR THE	19	veeks)	<u>198</u> ( <u>52 we</u>	eks) £
	£	£	£	~
SOURCE	2614828		1359344	
Profit before taxation	242985		98145	
Depreciation .		2057017		1457489
Amounts generated by operations		2857813		(00)
the walue of fixed		137863		6221 750000
assets sold of soloff-		650000		75000
Group loan receipts		3645676		2213710
·				
APPLICATION		1622560		514492
Additions to fixed assets		1102		
Additions to investments		183690		454251
Taxation paid		350000		450000
Dividend paid				
Movements in working capital:	1255791	0	318099	
Stocks	25577	6	34325	
pebtors	(25689	2)	151706	
Group debtors	(112359	)1)	(113177)	
Creditors Group creditors	(12718	50)	(37944	<i>)</i> -
Group creditors		 (114076	57)	353009
				1771752
		10165	8 <i>7</i> 	
,	<i>y</i>	26290	91	441958
Net increase in funds	•			
Represented by:	1	2629	091	441958
Increase in bank and cash balances		out page 1		

Auditors' report page 1 Accounting policies pages 2 and 3

### NOTES TO THE ACCOUNTS - 31ST DECEMBER 1988

Africa 101955 - Australasia - 953  Europe:     EEC Countries - 67285     Other European Countries - 67285  16341280 8491559  2. NET OFERATING EXPENSES Net operating expenses are made up as follows: S ling and distribution costs 1237759 640883 Administrative expenses 1989168 1029456  3226927 1670341  3. OPERATING FROFIT Operating profit is stated after charging: Depreciation 242985 98143 Hire of plant and equipment 184382 107688 Auditors' remuneration 18492 7450 Directors' emoluments (note 4) For management (including pension		•	1988 (61 weeks)	1987 (52 weeks)
United Kingdom	1.	ANALYSIS OF TURNOVER	£	£
Africa 101955 - Australasia - 953  Europe: EEC Countries - 67285  Other European Countries - 67285  16341280 8491556  2. NET OFERATING EXPENSES Net operating expenses are made up as follows: S ling and distribution costs 1237759 640883 Administrative expenses 1989168 1029456  3226927 1670341  3. OPERATING FROFIT Operating profit is stated after charging: Depreciation 242985 98143 Hire of plant and equipment 184382 107688 Auditors' remuneration 18492 7450 Directors' emoluments (note 4) For management (including pension				
Australasia - 95%  Europe:     EEC Countries - 67289     Other European Countries - 67289  16341280 8491559  2. NET OFERATING EXPENSES Net operating expenses are made up as follows:  S ling and distribution costs 1237759 640889 Administrative expenses 1989168 1029456  3226927 1670341  3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 242985 98149 Hire of plant and equipment 184382 107688 Auditors' remuneration 18492 7450 Directors' emoluments (note 4) For management (including pension		United Kingdom	16 239325	8423318
Europe: EEC Countries Other European Countries  - 67289  16341280  8491559  2. NET OFERATING EXPENSES Net operating expenses are made up as follows: S ling and distribution costs 1237759 640889 Administrative expenses 1989168 1029456 3226927 1670341  3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 242985 Pal45 Hire of plant and equipment 184382 107686 Auditors' remuneration 18492 7456 Directors' emoluments (note 4) For management (including pension		Africa	101955	•
EEC Countries Other European Countries  16341280  8491559  2. NET OFERATING EXPENSES Net operating expenses are made up as follows: S ling and distribution costs 1237759 640889 Administrative expenses 1989168 1029456 3226927 1670340  3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 18492 107688 Auditors' remuneration 18492 7450 Directors' emoluments (note 4) For management (including pension		Australasia	-	952
2. NET OFERATING EXPENSES  Net operating expenses are made up as follows:  S ling and distribution costs 1237759 640885  Administrative expenses 1989168 1029456  3226927 1670341  3. OPERATING PROFIT  Operating profit is stated after charging:  Depreciation 242985 98145  Hire of plant and equipment 184382 107688  Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension		EEC Countries	<u>-</u>	67289
Net operating expenses are made up as follows:  S. ling and distribution costs 1237759 640885  Administrative expenses 1989168 1029456  3226927 1670341  3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 242985 98145  Hire of plant and equipment 184382 107686  Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension			16341280	8491559
S ling and distribution costs  Administrative expenses  1989168  1029456  3226927  1670341  3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 184382  Auditors' remuneration 18492  7450 Directors' emoluments (note 4)  For management (including pension	2.	NET OFERATING EXPENSES		
Administrative expenses 1989168 1029456  3226927 1670341  3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 242985 98145 Hire of plant and equipment 184382 107688 Auditors' remuneration 18492 7450 Directors' emoluments (note 4) For management (including pension		Net operating expenses are made up as follow	rs:	
3226927 1670341  3. CPERATING PROFIT  Operating profit is stated after charging:  Depreciation 242985 98145  Hire of plant and equipment 184382 107688  Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension		S ling and distribution costs	1237759	640885
3. OPERATING PROFIT Operating profit is stated after charging: Depreciation 242985 98145 Hire of plant and equipment 184382 107688 Auditors' remuneration 18492 7450 Directors' emoluments (note 4) For memagement (including pension		Administrative expenses	1989168	1029456
Operating profit is stated after charging:  Depreciation 242985 98145  Hire of plant and equipment 184382 107688  Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension			3226927	1670341
Depreciation 242985 98145  Hire of plant and equipment 184382 107688  Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension	3.	OPERATING PROFIT		
Hire of plant and equipment 184382 107688  Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension		Operating profit is stated after charging:		
Auditors' remuneration 18492 7450  Directors' emoluments (note 4)  For management (including pension		Depreciation	242985	98145
Directors' emoluments (note 4)  For management (including pension		Hire of plant and equipment	184382	107688
For memagement (including pension		Auditors' remuneration	18492	7450
		Directors' emoluments (note 4)		
scheme contributions) 181361 132903		For memagement (including pension scheme contributions)	181361	132903

### QUALCAST BATHROOMS LIMITED

### NOTES TO THE ACCOUNTS - 31ST DECEMBER 1988 (CONTINUED)

			1988 (61 weeks)	<u>1987</u> ( <u>52 weeks</u> )
4.	DIRE	ECTORS EMOLUMENTS (excluding pension scho	eme contributions	)
	The emol	emoluments of the chairman amounted to suments of the highest paid director amounted to	EN11 (1987: £4726) inted to £53847 (1	). The 1987: £36130).
			Number	Number
		per of other directors whose emoluments ng the period were in the ranges:		
	en	Up to £ 5000 20001 to £25000	3	1
	£2	5001 to £30000	-	1 2
	£3	5001 to £40000	3	14
5.	EMPL	OYEE INFORMATION		
	(a)	The average number of persons employed executive directors) during the period	l by the company ( I is analysed belo	excluding w:
		Production	197	151
		Selling and distribution	26	21
		Administration	30	25
			253	197
	(b)	Employment costs - all employees (excl	uding executive d	irectors):
			£	£
		Aggregate gross wages and salaries	3098677	1887357
		Employers' national insurance contributions	256323	139610
		Employers' pension contributions		16538
		Total direct costs of employment	3355000	2043505
6.	INTE	REST RECEIVABLE		
	Inter	rest on in-hand bank balances	1 25823	_
7.	INTER	REST PAYABLE		
•		rest payable on sums wholly payable within five years	-	5770

### NOTES TO THE ACCOUNTS - 31ST DECEMBER 1988 (CONTINUED)

			( <u>61</u> wee	988 eks)	1987 (52 weeks)
8.	TAXATION			£	£
	United Kingdom corporation tax on the profit of the period				
	calculated at 35% (1987 : 35%	%)	905	080	445026
	Adjustment in respect of prior periods		163	357	(7931)
			9220	137	437095
9.	PROPOSED DIVIDEND			<del></del>	
	Proposed final dividend		8200	000	350000
10.	TANGIBLE FIXED ASSETS				
		Freehold land and	Leasehold land and	Plant and	
		buildings	buildings	equipment	<u>Total</u>
		£	£	£	£
	Cost				
	At 31st October 1987	512814	-	1192513	1705327
	Additions Transfers from group companies	- 339644	508997	665487 1429878	665487 2278519
	Transfers to group companies	333044	500377	(121014)	
	Disposals		-	(75969)	(75969)
			<del></del>		
	At 31st December 1988	852458	508997	3090895	445 23 50
	Aggregate depreciation	<del></del>	<del></del>	<u></u>	
	Ar 31st October 1987	36796		247188	283984
	Charge for the period	20325	8483	214177	242985
	Transfers from group companies Transfers to group companies	101372	291682	928392 (23633)	1321446 (23633)
	Disposals	-	-	(35487)	
	At 31st December 1988	158493	300165	1330637	1789295
	Net book value				
	Het book valae				
	At 31sc December 1988	693965	208832	1760258	2663055
	At 31st October 1987	476018	<u></u>	945325	1421343
			····		

### NOTES TO THE ACCOUNTS - 31ST DECEMBER 1988 (CONFINUED)

		1988	1987
		£	£
11.	FIXED ASSET INVESTMENTS		
	Shares in fellow subsidiaries at cost		
	Transfer from group companies	1102	
12.	STOCKS		
	Raw materials and components	1504888	563709
	Work in progress	277231	239008
	Finished goods	725816	449428
		2507935	1252145
13.	<u>DEBTORS</u>		<u> </u>
	Trade debtors	250802	
	Amounts owed by group companies: Holding company and fellow subsidiaries	488105	744997
	Other debtors	83500	85770
	Prepayments and accrued income	79664	72420
		902071	903187
14.	CREDITORS		
	Amounts falling due within one year		
	Trade creditors	1670055	634732
	Amounts owed to group companies: Holding company and fellow subsidiaries	1 524043	, 49726
	Other creditors	158670	114592
	Taxation	980906	445026
		46484	32607
	Social security  Accruals and deferred income	53091	22778
		820000	350000
	Dividend payable		
		5253249	1649461

### NOTES TO THE ACCOUNTS - 31ST DECEMBER 1988 (CONTINUED)

1988 1987 £ £

### 15. PROVISIONS FOR LIABILITIES AND CHARGES

### Deferred taxation

No provision for deferred taxation is required.

The deferred liability, calculated on the full liability basis, would have been as follows:

Timing differences

41 2000

220000

### 16. CALLED UP SHARE CAPITAL

	Autho	orised	Allott called fully	up and	
	Number	£.	Number	£	
Ordinary shares of El each					
At 31st October 1987 and 31st December 1988	130000	130000	127000	127000	
				<del></del>	

### 17. GROUP LOAN ACCOUNT

In the opinion of the directors, the requirement of the Companies Act 1985 to include the loan account with Birmid Qualcast PLC within "Creditors: amounts falling due after more than one year" is not appropriate. The loan account, which has no terms for repayment, forms part of the long term financing of the business and is therefore shown in the balance sheet after capital and reserves.

		1988	1987
		£	£
18.	CAPITAL EXPENDITURE SCHEMES		
	Authorised but not contracted for	565000	
	Contracted but not provided for in these accounts	567595	306691
		1132595	306691

### NOTES TO THE ACCOUNTS - 31ST DECEMBER 1988 (CONTINUED)

### 19. CONTINGENT LIABILITIES

The company has given a guarantee for the bank overdraft of its ultimate holding company in respect of which no liability is expected to arise.

### 20. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Blue Circle Industries PLC which is incorporated in Great Britain.